

Mobile Wireless

New York State Office of General Services
 Group 77017 RFP 20268 - Comprehensive Telecommunications Services
 Attachment C
 Cost Tables
 LOT 3
 Mobile Wireless

Service or Function	Monthly Recurring	Cost per 1 minute overage Increment (4-decimal)
NATIONAL GOVERNMENT RATE PLANS		
Govt Plan 300- 300 Whenever Minutes, 300 T-Mobile to T-Mobile Minutes, Includes 100 Text Messages and Unlimited Weekends.	\$24.59	\$0.35
Govt Plan 600- 600 Whenever Minutes, Unlimited T-Mobile to T-Mobile Minutes, Includes 500 Text Messages and Unlimited Weekends. Overage \$.35 per minute.	\$32.79	\$0.35
Govt Plan 1000- 1000 Whenever Minutes, Unlimited T-Mobile to T-Mobile Minutes, Includes 500 Text Messages and Unlimited Weekends. Overage \$.35 per minute.	\$40.99	\$0.35
Govt Plan 1500- 1500 Whenever Minutes, Unlimited T-Mobile to T-Mobile Minutes, Includes 500 Text Messages and Unlimited Weekends	\$49.19	\$0.35
Govt Plan 2500- 2500 Whenever Minutes, Unlimited T-Mobile to T-Mobile Minutes, Includes 500 Text Messages and Unlimited Weekends	\$81.99	\$0.35
Govt Plan 5000- 5000 Whenever Minutes, Unlimited T-Mobile to T-Mobile Minutes, Includes 500 Text Messages and Unlimited Weekends	\$106.59	\$0.35
INDIVIDUAL RATE PLANS		
IND 300- 300 Whenever Minutes, Unlimited Weekends.	\$24.59	\$0.35
IND 600- 600 Whenever Minutes, Unlimited Weekends and Nights.	\$32.79	\$0.35
IND 1000- 1000 Whenever Minutes.	\$32.79	\$0.35
IND 1000- 1000 Whenever Minutes, Unlimited T-Mobile to T-Mobile, Weekends and Nights.	\$40.99	\$0.35
IND 1500- 1500 Whenever Minutes, Unlimited T-Mobile to T-Mobile, Weekends and Nights.	\$49.19	\$0.35
IND Unlimited- Unlimited Whenever Minutes, Unlimited Weekends and Nights.	\$81.99	\$0.35
Metro Regional Rate Plan- 3000 Minutes.	\$40.99	\$0.35

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SMALL BUSINESS POOLING PLANS		
Small Business 700- 700 Pooled whenever Minutes, Unlimited T-Mobile to T-Mobile, Weekends and Nights.	\$49.19	\$0.40
Small Business 1000- 1000 Pooled whenever Minutes, Unlimited T-Mobile to T-Mobile, Weekends and Nights.	\$57.39	\$0.35
Small Business 2500- 2500 Pooled whenever Minutes, Unlimited T-Mobile to T-Mobile, Weekends and Nights.	\$81.99	\$0.35
Small Business 3500- 3500 Pooled whenever Minutes, Unlimited T-Mobile to T-Mobile, Weekends and Nights.	\$106.59	\$0.35
Small Business Unlimited- Unlimited Pooled whenever Minutes, Unlimited Nights and Weekends.	\$122.98	\$0.35

NATIONWIDE POOLING PLANS		
Enterprise 5- 5000 Pooled Whenever Minutes, Unlimited T-Mobile to T-Mobile Minutes, Unlimited Weekends and Nights.	\$205.00	\$0.25
Enterprise 10- 10000 Pooled Whenever Minutes, Unlimited T-Mobile to T-Mobile Minutes, Unlimited Weekends and Nights.	\$410.00	\$0.25
Enterprise 15-15000 Pooled Whenever Minutes, Unlimited T-Mobile to T-Mobile Minutes, Unlimited Weekends and Nights.	\$615.00	\$0.25
Enterprise 20- 20000 Pooled Whenever Minutes, Unlimited T-Mobile to T-Mobile Minutes, Unlimited Weekends and Nights.	\$820.00	\$0.25
Enterprise 25-25000 Pooled Whenever Minutes, Unlimited T-Mobile to T-Mobile Minutes, Unlimited Weekends and Nights.	\$1,025.00	\$0.25
Enterprise 35- 35000 Pooled Whenever Minutes, Unlimited T-Mobile to T-Mobile Minutes, Unlimited Weekends and Nights.	\$1,435.00	\$0.25
Enterprise 50- 50000 Pooled Whenever Minutes, Unlimited T-Mobile to T-Mobile Minutes, Unlimited Weekends and Nights.	\$2,050.00	\$0.20
Enterprise 75- 75000 Pooled Whenever Minutes, Unlimited T-Mobile to T-Mobile Minutes, Unlimited Weekends and Nights.	\$3,075.00	\$0.20
Enterprise 100- 100,000 Pooled Whenever Minutes, Unlimited T-Mobile to T-Mobile Minutes, Unlimited Weekends and Nights.	\$4,100.00	\$0.20
Enterprise 150- 150,000 Pooled Whenever Minutes, Unlimited T-Mobile to T-Mobile Minutes, Unlimited Weekends and Nights.	\$6,150.00	\$0.15
Enterprise 175 -175,000 Pooled Whenever Minutes, Unlimited T-Mobile to T-Mobile Minutes, Unlimited Weekends and Nights.	\$7,175.00	\$0.15

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Enterprise 250- 250,000 Pooled Whenever Minutes, Unlimited T-Mobile to T-Mobile Minutes, Unlimited Weekends and Nights.	\$10,250.00	\$0.15
Enterprise 500- 500,000 Pooled Whenever Minutes, Unlimited T-Mobile to T-Mobile Minutes, Unlimited Weekends and Nights.	\$20,500.00	\$0.05
Enterprise 400- 400,000 Pooled Whenever Minutes, Unlimited T-Mobile to T-Mobile Minutes, Unlimited Weekends and Nights.- MUST HAVE 500 USERS ON THIS PLAN	\$16,400.00	\$0.05

PER MINUTE RATE PLANS

Flat Rate Plan 50- 0 Whenever Minutes, Must have 50 New Lines	\$16.39	\$0.05
Flat Rate Plan 100- 0 Whenever Minutes, Must have 100 New Lines	\$16.39	\$0.05
Flat Rate Plan 150- 0 Whenever Minutes, Must have 150 New Lines	\$8.19	\$0.05
Flat Rate Plan 500- 0 Whenever Minutes, Must have 500 New Lines	\$4.09	\$0.05

State of New York- Group Unlimited Everything Bundle

NY Group Unlimited Everything - 5 Lines Includes all voice, web & messaging usage.	\$303.35	\$0.20
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State of New York- Per Minute Bundle

NY Per Minute - includes zero minutes, anytime calls are billed at \$0.05 per minute, 400 text messages, additional messages are \$0.20 each.	\$4.09	\$0.20
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State of New York- Individual Unlimited Bundle

NY Individual Unlimited - Plan includes all voice, web & text messaging.	\$73.78	\$0.20
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Even More for Business

Even More for Business - 5 lines included, Unlimited minutes, message pooling not available on this plan.	\$180.39	\$0.05
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Even More - Single Line Voice Plans

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Unlimited	\$49.19	\$0.40
1000	\$40.99	\$0.40
500	\$32.79	\$0.40

Five line account limit, Features limited to Even More Line-Level Features below.

Even More - Small Business Voice Plans		
Unlimited*	\$81.99	\$0.40
1500	\$65.59	\$0.40
500	\$49.19	\$0.40

*Price for additional line with unlimited minutes, additional line at \$12.30 with 200 minutes that do not pool is also available. 5 line account limit. Features limited to Even More Line-Level Features below.

Even More - Line Level Features		
Unlimited Messages	\$8.20	Unlimited text, picture, audio or video messaging. Share with entire family plan when added to first 2 lines on account.
Lite Web	\$8.20	Provide web access for phone first devices
Full Web	\$24.60	Provide web access for phone converged devices
BES Service	\$4.10	Blackberry Enterprise Server (BES) service. *Can only be added to Full Web

Messaging and Other Additional Services/Functions	Monthly Recurring	Cost per __1__ Increment (4-decimal)
DATA RATE PLANS- Stand alone		
Smartphone Unlimited Web & Email	\$32.79	N/A
Blackberry Unlimited with Enterprise Email- Unlimited Internet and Corporate E-Mail	\$32.78	N/A
Blackberry Unlimited with Email- Unlimited Internet and E-Mail, 300 Text messages	\$32.79	N/A
BB Minutes & Mail Enterprise- 1000 minutes, Unlimited Internet and Corporate E-Mail, Unlimited Text messaging	\$57.39	N/A
BB Minutes & Mail Enterprise- 1500 minutes, Unlimited Internet and Corporate E-Mail, Unlimited Text messaging	\$73.79	N/A
SideKick Unlimited Plan- Unlimited Email, Instant Messenger, and Internet, 400 Text Messages	\$24.59	N/A
SideKick Unlimited Plan Plus- Unlimited Email, Instant Messenger, and Internet, Unlimited Text Messages	\$45.09	N/A
Webconnect Data for 3G Aircard: 5 GB included	\$49.19	\$0.20 per MB Overage
T-Mobile Hotspot (wi-fi)	\$16.39	N/A

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DATA ADD-ONS- Add-on to voice plan		
SmartPhone Unlimited Web Only Unlimited Internet and Data usage, Unlimited E-Mail access, 400 Text Messages. 100+ New Activations Only	\$16.39	N/A
SmartPhone Unlimited Web & Message Bundle 400- Unlimited Internet and Data usage, Unlimited E-Mail access, 400 Text Messages	\$20.49	N/A
SmartPhone Unlimited Web & Unlimited Messaging Bundle. Unlimited Internet and Data usage, Unlimited E-Mail access, Unlimited Text Messages	\$28.69	N/A
SmartPhone Unlimited Web Only Unlimited Internet and Data usage, Unlimited E-Mail access, 400 Text Messages	\$20.49	N/A
Blackberry Unlimited International- Unlimited Internet & Email International	\$16.39	N/A
Blackberry Unlimited Add-On with Enterprise Email- Unlimited Internet and Corporate E-mail	\$16.39	N/A
Blackberry Unlimited Add-On with Email- Unlimited Email & Internet, 400 Text Messages	\$20.49	N/A
Blackberry Unlimited Add-On with Email- Unlimited Email & Internet	\$20.49	N/A
Blackberry Unlimited Add-On with Email- Unlimited Email & Internet, Unlimited Text messaging	\$28.91	N/A
SideKick Unlimited Add-On	\$16.39	N/A
T-Mobile Hotspot (wi-fi)	\$8.19	N/A
Android Data Add-On- Unlimited Data w/ 400 Text Messages	\$20.49	N/A
Android Data Add-On- Unlimited Data w/ 400 Text Messages. 100+ New Activations Only	\$16.39	N/A
200 mg data add-on plan (BLACKBERRY BIS, ANDROID, SMARTPHONE) for \$9.99	\$9.99	N/A
Android Data Add-On- Unlimited Data w/ unlimited Text Messages	\$28.69	N/A
Android Data Add-On- Unlimited Data	\$20.49	N/A
Web (50MB) & Message Bundle 200	\$8.19	\$0.20 per MB Overage
Web (100MB) & Unlimited Messaging Bundle	\$16.36	\$0.20 per MB Overage
Web (100MB) Only	\$8.19	\$0.20 per MB Overage

FEATURE ADD-ONS

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T-Mobile Unlimited Windows	\$8.19	N/A	
Unlimited Nights	\$4.09	N/A	
Unlimited T-Mobile To T-Mobile	\$4.91	N/A	
Pay As Go Text Message Plan	N/A		\$0.20
400 Message Value Bundles	\$4.09		\$0.20
1000 Messages Value Bundles	\$8.19		\$0.20
Unlimited Message Value Bundle	\$12.29	N/A	
Unlimited SMS Messages Only	\$4.09	N/A	
web2go- basic phone internet service	\$0.00		\$0.00
Unlimited T-Mobile to T-Mobile/Nights/Weekends (Per Minute Rate Plan ADD-ON)	\$0.00	N/A	

WIRELESS PRIORITY SERVICE- Access is determined by individual subscriber's security clearance level			
Activation Fee	N/A		\$10.00
Access Level Change	N/A		\$10.00
Charge Per Minute	N/A		\$0.75
WPA 1	\$4.50	N/A	
WPA 2	\$4.50	N/A	
WPA 3	\$4.50	N/A	
WPA 4	\$4.50	N/A	
WPA 5	\$4.50	N/A	

DIRECTORY ASSISTANCE			
Dial 411 for Directory Assistance- Charge per call plus airtime	N/A		\$1.49

EQUIPMENT PROTECTION by ASURION			
Group A- Covers low tier devices. \$40 deductible. \$150 coverage limit.	\$3.99	N/A	
Group B- Covers medium tier devices. \$70 deductible. \$1000 coverage limit	\$5.79	N/A	
Group C- Covers high tier. \$110 deductible. \$1000 coverage limit	\$5.79	N/A	

V.5.13 Network Management Tools Cost			
I-Analyst/I-Billing- Per Account - Online billing tool	\$0.00	N/A	
Business Allowance - Per Account - Control Minutes/Users with this tool for accounts under 100 lines	\$16.39	N/A	

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VI.7.11 Temporary Suspension of Service		
Per line Basis- Mobile numbers can be suspended for a maximum of 3 months every 12 months	\$8.20	N/A

Mobile Devices	Monthly Recurring	One-Time	Installation	Multi-Device Discount
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New Line Device Pricing & Device Upgrade >11 months in Service		
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*Pricing requires data plan to receive handset discount

MOTOROLA				
Charm*	N/A	\$0.00	\$0.00	\$0.00
Cliq XT/2*	N/A	\$49.99	\$0.00	10+ Count: \$0.00
Defy*	N/A	\$49.99	\$0.00	10+ Count: \$0.00

NOKIA				
Nokia 2330	N/A	\$0.00	\$0.00	\$0.00
5230 Neuron	N/A	\$0.00	\$0.00	\$0.00

SAMSUNG				
T249	N/A	\$0.00	\$0.00	\$0.00
T349	N/A	\$0.00	\$0.00	\$0.00
Gravity 3	N/A	\$49.99	\$0.00	10+ Count: \$0.00

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T639	N/A	\$99.99	\$0.00	10-50 Count: \$49.99 51+ Count: \$0.00
T559 Comeback	N/A	\$49.99	\$0.00	10+ Count: \$0.00
Behold 2*	N/A	\$99.99	\$0.00	10-50 Count: \$49.99 51+ Count: \$0.00
Samsung Galaxy Tablet*	N/A	\$249.99	\$0.00	50+ Count: \$199.99
Vibrant 3G*	N/A	\$99.99	\$0.00	10-50 Count: \$74.99 51+ Count: \$24.99
SONY ERICCCSON				
TM717 (Equinox)	N/A	\$0.00		\$0.00
BLACKBERRY				
BB 9300*	N/A	\$0.00	\$0.00	\$0.00
BB 9780*	N/A	\$74.99	\$0.00	10-50 Count: \$49.99 51-99 Count: \$0.00
HTC				
MyTouch 4G*	N/A	\$99.99	\$0.00	10+ Count: \$49.99
G2*	N/A	\$99.99	\$0.00	10+ Count: \$49.99
HTC HD 7*	N/A	\$99.99	\$0.00	10+ Count: \$49.99
Garmin Phone*	N/A	\$49.99	\$0.00	10+ Count: \$0.00
HUAI				
4G Data Stick International/Domestic Web Connect 2.0*	N/A	\$49.99	\$0.00	10+ Count: \$0.00

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Dell				
Dell Streak 7 Tablet*	N/A	\$199.99	\$0.00	10-50 Count: \$149.99
				51-99 Count: \$99.99
				100+ Count: \$49.99
Dell Mini 10 4G*				
Dell Mini 10 4G*	N/A	\$199.99	\$0.00	10-50 Count: \$149.99
				51-99 Count: \$99.99
				100+ Count: \$49.99

Device Upgrade- Pricing <11 Months in service & Equipment Only Orders

MOTOROLA				
Charm*	N/A	\$229.99	\$0.00	\$229.99
Cliq XT/2*	N/A	\$289.99	\$0.00	\$289.99
Defy*	N/A	\$339.99	\$0.00	\$339.99
NOKIA				
Nokia 2330	N/A	\$19.99	\$0.00	\$19.99
5230 Neuron	N/A	\$109.99	\$0.00	\$109.99
SAMSUNG				
T249		\$49.99	\$0.00	\$49.99
T349	N/A	\$129.99	\$0.00	\$129.99
Gravity 3	N/A	\$159.99	\$0.00	\$159.99
T639	N/A	\$159.99	\$0.00	\$159.99
T559 Comeback	N/A	\$139.99	\$0.00	\$139.99
Behold 2*	N/A	\$339.99	\$0.00	\$339.99
Samsung Galaxy Tablet	N/A	\$549.99	\$0.00	\$549.99
Vibrant 3G	N/A	\$429.99	\$0.00	\$429.99
SONY ERICSSON				
TM717 (Equinox)		\$149.99	\$0.00	\$149.99
BLACKBERRY				
BB 9300	N/A	\$349.99	\$0.00	\$349.99
BB 9780	N/A	\$449.99	\$0.00	\$449.99
HTC				
MyTouch 4G	N/A	\$449.99	\$0.00	\$449.99
G2	N/A	\$449.99	\$0.00	\$449.99
HTC HD 7	N/A	\$409.99	\$0.00	\$409.99
Garmin Phone	N/A	\$409.99	\$0.00	\$409.99
HUAI				

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4G Data Stick International/Domestic Web Connect 2.0		\$209.99	\$0.00	\$209.99
Dell				
Dell Streak 7 Tablet	N/A	\$409.99	\$0.00	\$409.99
Dell Mini 10 4G	N/A	\$409.99	\$0.00	\$409.99

BLACKBERRY ENTERPRISE SERVER

BlackBerry Enterprise Server Microsoft® Exchange/ IBM® Lotus® Domino®/ Novell GroupWise

BlackBerry Enterprise Server – Includes 20 Client Access Licenses (CALs)	N/A	\$3,361.99	N/A	N/A	N/A	\$4,099.00	N/A
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SBE BlackBerry Enterprise Server – Includes 5 CALs/ seats (supports up to 2000+ seats)	N/A	\$983.99	N/A	N/A	N/A	\$1,199.00	N/A
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BlackBerry Enterprise Server CALs (compatible with BlackBerry Enterprise Server)

Number of CALs/ seats							
1 Cal	N/A	\$81.99	N/A	N/A	N/A	\$81.99	N/A
5 CALs	N/A	\$352.59	N/A	N/A	N/A	\$352.59	N/A
10 CALs	N/A	\$573.99	N/A	N/A	N/A	\$573.99	N/A
50 CALs	N/A	\$2,705.99	N/A	N/A	N/A	\$2,705.99	N/A
100 Cals	N/A	\$4,919.99	N/A	N/A	N/A	\$4,919.99	N/A
500 Cals	N/A	\$22,549.99	N/A	N/A	N/A	\$22,549.99	N/A
Shadow	N/A	\$309.99					
Wing	N/A	\$409.99					

SIDEKICK- DANGER

Sidekick LX	N/A	\$349.99					
Sidekick 2008	N/A	\$249.99					
Sidekick LE	N/A	\$399.99					

HUAI

3G Data Stick International/Domestic	N/A	\$209.99					
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BLACKBERRY ENTERPRISE SERVER

BlackBerry Enterprise Server Microsoft® Exchange/ IBM® Lotus® Domino®/ Novell GroupWise

BlackBerry Enterprise Server – Includes 20 Client Access Licenses (CALs)/ seats (supports up to 2000+ seats)	N/A	\$3,361.99					
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SBE BlackBerry Enterprise Server – Includes 5 CALs/ seats (supports up to 15 seats)	N/A	\$983.99
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BlackBerry Enterprise Server CALs (compatible with BlackBerry Enterprise Server)		
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Number of CALs/ seats		
1 Cal	N/A	\$81.99
5 CALs	N/A	\$352.59
10 CALs	N/A	\$573.99
50 CALs	N/A	\$2,705.99
100 Cals	N/A	\$4,919.99
500 Cals	N/A	\$22,549.99

Tax, Fee or Surcharge	
Description	Cost (rate)
Federal Universal Service Fund	0.02
State Gross Receipts Tax	0.00375
State Telecom Excise Tax	0.025
MCTD Surcharge	0.00595
County Surcharge	0.00128
County Telecom Excise Surcharge	0.01974
State Sales Tax	0.04
Local Sales Tax	0.04375
State 911	1.2
Local 911	0.3