

**NYS Pricelist
March 2007**

Model Number	Product Description	NYS Net Price per Unit
SchoolStation/N-Station Videoconferencing/Distance Learning Systems**		
Packaged Systems (Hardware, Software, Installation and/or Support)		
PCS-1-INC	Personal Conferencing Workstation, H323/30fps, Keyboard, Mouse, 17" Monitor, Camera, Windows XP, One Year Parts Replacement/Phone Support, Initial Training (4 Hour Max), System Setup	\$ 3,645.00
PCS-1-NT-INC	Personal Conferencing Workstation, H323/30fps, Keyboard, Mouse, 17" Monitor, Camera, Windows XP, One Year Parts Replacement/Phone Support, Initial Training (4 Hour Max), System Setup	\$ 3,715.20
SchoolStation/N-Station Videoconferencing/Distance Learning Systems**		
SS-5	SchoolStation 5 Integrated Video Classroom System H323 (IP Only)	\$ 9,895.05
SS-5I	SchoolStation 5 Integrated Video Classroom System H323 (IP/ISDN)	\$ 11,380.05
SS-5D	SchoolStation 5 Integrated Video Classroom System H323 with tabletop pod/laptop plug-in (IP only)	\$ 11,875.05
SS-5500	SchoolStation 5 Integrated Video Classroom System H323 (IP/ISDN, tabletop pod, laptop plug-in and speaker system)	\$ 13,360.05
SS5-UP	Upgrade from SchoolStation to SchoolStation 5 (includes chassis, keyboard, camera, microphone, remote control)	\$ 7,020.00
PCS-1B	Personal Conferencing Workstation, H323/30fps, Base System, WinXP	\$ 1,946.70
PCS-1	Personal Conferencing Workstation, H323/30fps, Keyboard, Mouse, 17" Monitor, Camera, WinXP	\$ 2,405.70
PCS-1B-NT	Personal Conferencing Workstation, H323/30fps, Base System, Windows XP PRO	\$ 2,016.00
PCS-1-NT	Personal Conferencing Workstation, H323/30fps, Keyboard, Mouse, 17" Monitor, Camera, Windows XP PRO	\$ 2,475.00
PCS-BB	Personal Conferencing Workstation, Base System, No OS, No Codec	\$ 1,096.20
PM-1	N-Station Surveillance Camera System with Limited Visibility	\$ 9,924.30
PM-2	N-Station Surveillance Camera System with Enclosure	\$ 9,174.60
SS-4-INT	School-Station 4 Integrated H323 CODEC. Requires Controller, Monitor	\$ 8,545.50
SS5-Media	SchoolStation Media Center: SchoolStation 5 Integrated Video Classroom System H323, Customized 19" Mobile Rack, adjustable projector mount, amplifier/mixer, tabletop microphone, Pan Tilt Zoom Camera	\$ 20,695.50
SS-CL1	Customized Classroom Implementation. Complete K-12, Corporate/Government Training Room or Medical Education Solution. Includes necessary room analysis and design, equipment configuration and setup	Call for Quote
N5-EXEC	N-Station5 Executive, System Unit, Dual 19" Display, PTZ Camera, Mic	\$ 8,095.50
SS5-BRI-1	SchoolStation/N-Station ISDN Option, Multi BRI Connection, Single System	\$ 2,695.50
SS5-PRI-1	SchoolStation/N-Station ISDN Option, Multi PRI Connection, Single System	\$ 4,450.50
SS5-BRI-M	SchoolStation/N-Station ISDN Option, Multi BRI Connection, Multi System	\$ 12,595.50
SS5-PRI-M	SchoolStation/N-Station ISDN Option, Multi PRI Connection, Single System	\$ 14,395.50
VCNF-25	Virtual Conference Delivery (25 Concurrent User), 300K Max Encode, Unlimited Download, 100 Hour Storage (Month)	\$ 369.00
VCNF-50	Virtual Conference Delivery (50 Concurrent User), 300K max Encode, Unlimited Download, 200 Hour Storage (Month)	\$ 705.60
VCNF-100	Virtual Conference Delivery (100 Concurrent User), 300K Max Encode, Unlimited Download, 400 Hour Storage (Month)	\$ 837.90
CCTRAN	Close Caption Transcription/Insertion. WM or MPEG4 / Min	\$ 6.30
Desktop and Set Top**		
FAL-HD3	IP Set-Top System - IP - Gray Only, MCU / Stream Capable, Web Srv	\$ 4,495.50
Accessories (Processor, System and Memory Upgrades)		
PCS-PR1	Processor Upgrade	\$ 274.55
PCS-MEM-128	128MB Memory Upgrade	\$ 198.55
PCS-MEM-64	64MB Memory Upgrade	\$ 140.60
*KEY-01	Wireless Keyboard with joystick mouse	\$ 284.05
*KEY-02	Desktop Keyboard and Mouse	\$ 57.00
*MOD-01	56K Modem	\$ 189.05
*PCANY-01	pcANYWHERE (Remote Management)	\$ 261.25
*PCMOD-01	pcANYWHERE and 56K Modem Bundle (Remote Management)	\$ 475.00
*NT-1	NT-1 with Power Supply	\$ 236.55
*NT-3	NT-3 with Power Supply	\$ 494.00
WH-60	Whiteboard with RS232 Interface and Software	\$ 2,560.25
WH-ADD	Whiteboard Add-On Dry Erase	\$ 521.55
Accessories (Cameras and Control Equipment)		
SONY-D100	Sony D100 PTZ Kit	\$ 1,420.25
CAN-VCC50i	Canon VC-C5 Camera - NTSC	\$ 1,325.25

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*FECC-CBL	Far End Camera Control Cable (for Sony D30)	\$ 46.55
*FECC-CBLC	Far End Camera Control Cable (for Canon VC-C4 Camera - NTSC)	\$ 46.55
*SONY-WAL	Wide Angle Lens for Sony PTZ Camera	\$ 128.25
*CANON-WAL	Wide Angle Lens for Canon VC-C4 Camera	\$ 109.25
*VRI	Video Recording Interface	\$ 332.50
*HD-POD	Tabletop pod including laptop plug-in for data presentations for SS-5	\$ 1,895.25
*SS5-REM	SchoolStation 5 replacement international remote control	\$ 47.50
*WLNIC	Wireless NIC (802.11 b/g wireless NIC) for SS-5	\$ 142.50
*CAM-01	Philips NTSC Camera (Din Connector)	\$ 189.05
*CAM-02	8MM Record/Playback Camera	\$ 806.55
*ACCES-CTG	Accessories Kit 1 Includes: PTZ Camera, Far End Camera Control Cable, S-Video Cable and CTG Advanced Microphone	\$ 1,894.30
REM-PRP	Pronto Pro Programmable (8MB) Handheld Remote Interface	\$ 759.99
REM-PR	Pronto Programmable (2MB) Handheld Remote Interface	\$ 474.99
REM-NEO	Pronto Programmable (1MB) Handheld Remote Interface	\$ 237.49
EV-4400AF	The ELMO EV-4400AF Visual Presenter	\$ 2,655.25
HV-5100XG	Elmo Portable Presentation Camera	\$ 3,000.10
HV-C1000XG	Elmo Ceiling Mount Visual Presenter	\$ 8,550.00
RE-455X	Canon Mobile Presenter	\$ 1,705.25
TLR2096	96 Hour Time Lapse Tape	\$ 1,045.00
TLR2024	24 Hour Time Lapse Tape	\$ 584.25
CC351H-2	Low Lux Camera (Requires Lens, Specification Required)	\$ 798.00
CC351-FF	Lens for PTZ Camera Upgrade, Fixed Focal (Specify)	\$ 142.50
CC351-VF	Lens for PTZ Camera Upgrade, Vari-Focal (Specify)	\$ 213.75
CC351-MVF	Lens for PTZ Camera Upgrade, Motorized Vari-Focal (Specify)	\$ 1,420.25
EHWD10040	40W Heater	\$ 19.00
EHWD10080	80W Heater	\$ 57.00
PT280-24P	Pan Tilt Zoom Camera Mount for Mounting (Enclosure Mounted)	\$ 736.25
ERD2200	Protocol Converter for Camera Control Signals	\$ 742.90
OIPCB	Thermostat and Environment Control	\$ 147.25
A9000	Auto/random scan plug-in module	\$ 146.30
C3600H-2F2.3AW	CameraPak HiResEx-Vu Color 2.3mm auto iris w/mt	\$ 679.25
C3600H-2V1AW	CameraPak HiResEx-Vu Color 1-3mm auto iris w/mount	\$ 758.10
C3600H-2V21AW	CameraPak HighRes Ex-View Color 2.8-12mm AI w/mt	\$ 687.80
C3600H-2V3AW	CameraPak HiResEx-Vu Color 3-8mm auto iris w/mount	\$ 632.70
C3600H-2V50AW	CameraPak HiResEx-Vu Color 5-50mm auto iris w/mt	\$ 769.50
C3600H-2V50W	CameraPak HighRes Ex-View Color 5-50mm w/mount	\$ 747.65
C3600H-2V55AW	CameraPak HiResEx-Vu Color 5-83mm auto iris w/mt	\$ 834.10
C3600H-2V55W	CameraPak HighRes Ex-View Color 5-83mm w/mount	\$ 805.60
C3600H-2V5AW	CameraPak HiResEx-Vu Color 5-40mm auto iris w/mt	\$ 769.50
C3600H-2V5W	CameraPak HighRes Ex-View Color 5-40mm w/mount	\$ 747.65
C3700H-2F2.3AW	CameraPak NTSC High Res Color 2.3mm auto iris w/mt	\$ 508.25
C3700H-2F2.3W	CameraPak NTSC High Resolution Color 2.3mm w/mount	\$ 470.25
C3700H-2V21AW	CameraPak NTSC High Res Color 2.8-12mm AI w/mt	\$ 515.85
C3700H-2V21W	CameraPak NTSC High Res Color 2.8-12mm w/mount	\$ 468.35
C3700S-2F2.3A	CameraPak Standard Res Color 2.3mm auto iris	\$ 411.35
CM1750	5-in universal camera mount for camera up to 7lbs.	\$ 35.15
CM1750EXT	4" extension tube for use with CM1750 or TB1750 mt	\$ 14.25
CM1750S	Mount camera short: 3-inch universal for up to 7lb	\$ 31.35
CM4400	Mount camera ceiling: light duty J-mount	\$ 59.85
CM4450	Light duty J-mount w/ feedthru and swivel head	\$ 47.50
CM6700-MXB2	CM6700 Matrix, 16 Inputs X 2 Outputs, 120V	\$ 1,201.75
CM6700-VMC2	CM6700 video output card: expand by 2 monitor out	\$ 262.20
DD53C22	Spectra III SE Dome Drive Color cam (264X) NTSC	\$ 2,576.40
DD53CBW	Spectra III SE Dome Drive Color/BW (230X) NTSC	\$ 3,063.75
DD53M22	Spectra III SE Dome Drive BW camera (264X) EIA	\$ 2,408.25
DD53TC16	Spectra III Dome Drive Color camera (128X) NTSC	\$ 1,832.55
DD5-FM	Removable fixed mount camera bracket for Spectra®	\$ 85.50
DF5-0	Fixed Mount In-ceiling with smoked lower dome	\$ 171.95
DF5CA-02.3A	DomePak InCeil smk dome Color cam 2.3mm AI lens	\$ 671.65
DF5CA-PG-E1V5A	DomePak clr dome env gry pnd Color cam 5-40mm AI	\$ 1,084.90
DF5HD-1	Heavy Duty dome, flush, clear dome, no camera.	\$ 480.70
DF8-PB-0	8.5" Fixed mt smoked dome black pendant no camera	\$ 365.75
DH5CA-12.3A	DomePak HD InCeil clr dome Color cam 2.3mm AI lens	\$ 981.35
DX1004-030	DX1000 Series 4 channel 30GB DVR	\$ 1,615.95
DX2008-080	DX2000 Series 8 channel 80GB DVR	\$ 4,052.70
E2020	Ceiling mount plate for EH2020: 2-ft x 2-ft panel	\$ 55.10
EH8106	Housing outdoor pRessurized 6"	\$ 1,008.90
ES3012-2CBZ10N	Esprit High Res Color cam 10x zm pedestal 24V	\$ 3,412.40
ICS090-CA12	Camclosure Indoor Smked w/ Color Std Res 12mm	\$ 236.55

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ICS090-CA3	Camclosure Indoor smoke dome StdRes Color 2.9mm	\$ 236.55
ICS090-CA6	Camclosure Indoor smoke dome StdRes Color 6mm	\$ 236.55
ICS090-CA8T	Camclosure Indoor smoke dome StdRes Color 8mm UTP	\$ 275.50
ICS090-CR12	Camclosure Indoor smoke dome HiRes Color 12mm	\$ 313.50
IDM4012SS	Wall arm mount with feed thru for Spectra SS	\$ 315.40
KBD100	Economical switcher control keypad	\$ 267.90
KBD200A	Keyboard, Pan, Tilt, Zoom Push-button	\$ 485.45
KBD300A	Desktop pushbutton/joystick control keypad for PTZ	\$ 919.60
MCS8-5	Power supply camera 5amp: 8 fused outputs	\$ 131.10
MD2001	Single channel analog video motion detector 120V	\$ 494.00
MM1000	Universal wall mount for 9" and 12" monitors	\$ 91.20
MM2000	Universal ceiling/pedestal mt for 9"/12" monitor	\$ 86.45
MM3000	Ceiling "J" mount for 9" and 12" monitors	\$ 114.95
NET101R	CCTV/Ethernet Receiver	\$ 1,615.95
NET101R-A	CCTV/Ethernet Receiver w/ bi-directional audio	\$ 2,103.30
NET101T	CCTV/Ethernet Transmitter	\$ 1,615.95
NET101T-A	CCTV/Ethernet Transmitter w/ bi-directional audio	\$ 2,103.30
NET104A	Four Camera Ethernet Video Transmitter	\$ 2,193.55
NET4001A	Four Camera Ethernet Video Transmitter/Receiver	\$ 4,217.05
NETRANS	Wall transformer for PelcoNet 240V	\$ 78.85
O/I-OUTLET	120V electrical outlet. Plug into O/I-PCB	\$ 14.25
O/I-PCB	PC board kit for EH4718, EH4722, EH5723, EH5729	\$ 95.95
SD53C22-F0	Spectra III SE In-Ceiling Smoked Dome 22x Color	\$ 3,054.25
SD53C22-F-E0	Spectra III SE Env In-Ceiling Smk Dome 22x Color	\$ 3,330.70
SD53C22-HCF1	Spectra III SE Heavy Duty Clear, Flush Cage -Color	\$ 3,467.50
SD53C22-HP1	Spectra III SE Heavy Duty Pend, Color, Clear	\$ 3,536.85
SD53C22-HPE1	Spectra III SE Heavy Duty Env Pend, Color, Clear	\$ 3,638.50
SD53C22-PSGE0	Spectra III SE SS Env Gray Pend Smk Dome 22xColor	\$ 4,083.10
SD53CBW-HCF1	Spectra III SE HD In-Ceiling cage clear dome CBW	\$ 3,954.85
SD53CBW-HCP1	Spectra III SE HD Pendant cage clear dome CBW	\$ 4,130.60
SD53CBW-PSGE0	Spectra III SE SS Env Gray Pnd Smk Dome 23xClr/BW	\$ 4,570.45
SD53TC-F0	Spectra III In-Ceiling Smoked Dome 16x Color	\$ 2,251.50
TF9000	Power transformer for 24V cameras - 50vA	\$ 42.75
VA6104	Sequential switcher 4 in w/Alarm x 1 out 120V	\$ 334.40
VA6108	Sequential switcher 8 in w/Alarm x 1 out 120V	\$ 515.85
VA6112	Sequential switcher 12 in w/Alarm x 1 out 120V	\$ 714.40
ICS310-CRV39A	Varifocal, auto iris 3-9 mm outdoor NTSC color camera non-dome	\$ 698.25
ICS310-CR3	Fixed no iris 2.9 mm outdoor NTSC color camera non-dome	\$ 528.20
ICS310-COND	Conduit adapter; can be adapted to any verticle or horizontal surface	\$ 40.85
ICS150-CW-V39	Varifocal, auto iris 3-9 mm indoor in ceiling Wide Dynamic Range Smoked Dome	\$ 544.35
ICS150-CDV39A	Varifocal, auto iris 3-9 mm indoor in ceiling low light Smoked Dome	\$ 583.30
ICS150-CRV39A	Varifocal, auto iris 3-9 mm indoor in ceiling Smoked Dome	\$ 498.75
ICS150-CR3	Fixed, without iris 2.9 mm indoor in ceiling Smoked Dome	\$ 466.45
ICS150-CR12	Fixed, without iris 12 mm indoor in ceiling Smoked Dome	\$ 466.45
ICS110-CW-V39	Varifocal, auto iris 3-9 mm indoor/outdoor surface mount high Dynamic Range Smoked Dome	\$ 544.35
ICS110-CDV39A	Varifocal, auto iris 3-9 mm indoor/outdoor surface mount low light Smoked Dome	\$ 583.30
ICS110-CRV39A	Varifocal, auto iris 3-9 mm indoor/outdoor surface mount Smoked Dome	\$ 498.75
ICS110-CR3	Fixed, without iris 2.9 mm indoor/outdoor surface mount Smoked Dome	\$ 466.45
ICS110-CR12	Fixed, without iris 12 mm indoor/outdoor surface mount Smoked Dome	\$ 466.45
ICS110-PG	Pendant mount adapter for ICS110 series	\$ 40.85
13FFD-V5PAK	five lense pack. Ene each 2.9 mm, 3.6 mm, 6 mm, 8 mm, and 12 mm	\$ 201.40
TF2000	Power supply for one 24 VAC camera, 20 VA	\$ 16.15
MCS4-2	Indoor power supply. 120/230 VAC. Four 1.5A fused 24 VAC outputs. Total Capacity of 2A	\$ 99.75
MCS8-5	Indoor power supply. 120/230 VAC. 8 3A fused 24 VAC outputs. Total Capacity of 5A	\$ 131.10
MCS16-10	Indoor power supply. 120/230 VAC. 16 3A fused 24 VAC outputs. Total Capacity of 10A	\$ 195.70
MCS16-20	Indoor power supply. 120/230 VAC. 16 3A fused 24 VAC outputs. Total Capacity of 20A	\$ 241.30
RLD-1002473	VM286 Agile Modulator - 860MHZ	\$ 726.75
RLD-10074XX	VM1550 Fixed Channel Modulator	\$ 379.05
RLD-1002433	FMC1000 FM Stereo Cable TV Modulator	\$ 759.05
RLD-1003662	PC801 Passive Combiner - 1GHZ	\$ 71.25
RLD-100320X	CRF Series Channel Removal Filter	\$ 1,239.75
RLD-1002723	DAR8642 Rack Distribution Amplifier	\$ 702.05
RLD-1002411	VMD806AG Agile Desktop Modulator	\$ 664.05

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RLD-10037XX-1	300VMF+Fixed Modulator (Ch.2-36,95-99)	\$ 118.75
RLD-10037XX-2	300VMF+Fixed Modulator (Ch.37-78)	\$ 156.75
RLD-1003615	806DM Video Demodulator	\$ 189.05
RLD-1002724	DDA5542R Distribution Amplifier	\$ 189.05
RLD-1002713	DIP42 Diplexer	\$ 99.75
RLD-1001504	PSM121 Power Supply	\$ 179.55
RLD-1002324	DMM806 Television Demodulator	\$ 189.05
RLD-1002474	RMMFP-Filler Plate for RMM12	\$ 5.70
RLD-1003613	4 way splitter	\$ 3.32
RLD-1003614	8 way splitter	\$ 5.60
RLD-1002476	RMM12 Rack Enclosure	\$ 141.55
RLD-1002477	RMM4 Rack Enclosure with Power Supply	\$ 208.05
RLD-1002474	RMMFP - Filler Plate for RMM12	\$ 5.70
RLD-1003611	2 way splitter	\$ 1.89
RLD-1003612	3 way splitter	\$ 2.85
ICS110-AP	ICS110 Adapter plate for a 4-square electrical box	\$ 16.15
ICS110-PG	ICS-110 Pendant Mount	\$ 42.75
PP4348	Parapet roof mount for IWM series	\$ 526.30
PP350	Parapet wall mount	\$ 439.85
PP351	Parapet roof mount	\$ 465.50
IWMGY	Wall Mount	\$ 112.10
CM400	Corner adapter for IWM series	\$ 69.35
PP400	Parapet wall mount for IWM series	\$ 236.55
T2428100C	100 VA 24 volt indoor power supply	\$ 164.02
s2700e	IP camera - smoked dome	\$ 878.75
s2700VR	Vandal resistant IP camera - smoked dome	\$ 940.50
1704ETAS	High resolution Ethernet video server (encoder) with 4 video inputs (12VDC)	\$ 2,536.50
1708ET	High resolution Ethernet video server (encoder) with 8 video inputs (12VDC)	\$ 2,660.00
1970ET	High resolution Ethernet video server (encoder) with 1 video input (12VDC)	\$ 688.75
Om-P-Base-40	Omnicast Pro software. Includes license for one 50 camera, 10TB server, 2 cameras, 2 clients, 1 virtual matrix, web interface, camera sequences.	\$ 1,073.50
Om-P-1C-40	1 camera connection	\$ 218.50
Om-P-1DV-40	1 DVR camera input	\$ 123.50
Om-P-1S-40	1 SDK connection	\$ 218.50
Om-P-1U-40	1 client/user connection	\$ 218.50
Om-P-1K-40	1 keyboard connection	\$ 437.00
Om-P-1GTW-40	1 Media Gateway Streaming License	\$ 218.50
Om-P-1OGW-40	1 Omnicast Gateway	\$ 864.50
Om-P-1VM-40	1 Virtual Matrix	\$ 864.50
Om-P-1A25-40	25 camera/10 Tbyte remote Archiver	\$ 693.50
Om-P-1A50-40	50 camera/10 Tbyte remote Archiver	\$ 1,292.00
Om-P-UP100-40	Upgrade base package to 100/10 Tbyte	\$ 1,292.00
Om-P-Maps-40	Maps and procedures	\$ 864.50
Om-P-Audio-40	Audio Support	\$ 864.50
Om-P-OffAR-40	Offline Archiving (back-up and restore)	\$ 437.00
Om-P-LA-40	Local Archiving	\$ 522.50
Om-P-CB-40	Camera blocking	\$ 1,719.50
Om-P-MAC-40	Macros	\$ 864.50
Om-P-AM-40	Alarm Management Module	\$ 864.50
Om-E-Base-40	Omnicast Enterprise - server license for up to 75 cameras. Includes licenses for 8 cameras, 4 clients, maps, audio, web interface, 1 virtual matrix, 1 keyboard alarm management and offline archiving.	\$ 5,139.50
Om-E-1+-40	1 camera connection (49 cameras or less)	\$ 285.00
Om-E-50+-40	1 camera connection (99 cameras or less)	\$ 266.00
Om-E-100+-40	1 camera connection (100 cameras and more)	\$ 237.50
Om-E-500+-40	1 camera connection (500 cameras and more)	\$ 218.50
Om-E-1U-40	1 client/user connection	\$ 218.50
Om-E-1DV-40	1 DVR camera input	\$ 123.50
Om-E-1S-40	1 SDK connection	\$ 218.50
Om-E-1CE-40	1 Pocket PC Viewer connection	\$ 218.50
Om-E-1GTW-40	1 Media Gateway Streaming License	\$ 218.50
Om-E-1HMI-40	1 Hardware Matrix connection	\$ 1,292.00
Om-E-1DSF-40	1 Direct Show connection	\$ 218.50
Om-E-1KEY-40	1 analogue keyboard connection	\$ 218.50
Om-E-1ACS-40	1 access control interface	\$ 218.50
Om-E-Rep-40	Database Reporting	\$ 1,292.00
Om-E-CB-40	Camera blocking	\$ 1,719.50
Om-E-LB-40*	Load balancing	\$ 1,292.00
Om-E-ACD-40	Active Directory Integration	\$ 1,634.00
Om-E-FOE-40*	Unit Failover	\$ 1,548.50
Om-E-1FOD-40	1 Failover directory server (Sup Req)	\$ 864.50

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Om-E-1OGW-40	1 Omnicast Gateway	\$ 864.50
Om-E-1VM-40	1 Virtual Matrix	\$ 864.50
Om-E-1FOV-40	1 Virtual Matrix failover (incl. Virtual matrix) (Sup Req)	\$ 1,292.00
Om-E-1A25-40	25 camera/10 Tbyte Archiver (camera connections NOT included)	\$ 522.50
Om-E-1A50-40	50 camera/10 Tbyte Archiver (camera connections NOT included)	\$ 1,292.00
Om-E-1A75-40	75 camera/10 Tbyte Archiver (camera connections NOT included)	\$ 2,061.50
Om-E-1A100-40	100 camera/10 Tbyte Archiver (camera connections NOT included)	\$ 2,574.50
Om-E-1A200-40	200 camera/10 Tbyte Archiver (camera connections NOT included)	\$ 5,139.50
Om-E-1A300-40	300 camera/10 Tbyte Archiver (camera connections NOT included)	\$ 7,704.50
Om-E-1FA25-40	25 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup Req)	\$ 1,377.50
Om-E-1FA50-40	50 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup Req)	\$ 2,147.00
Om-E-1FA75-40	75 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup Req)	\$ 2,916.50
Om-E-1FA100-40	100 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup)	\$ 3,429.50
Om-E-1FA200-40	200 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup)	\$ 7,277.00
Om-E-1FA300-40	300 camera/10 Tbyte Failover Archiver (includes archiver license) (Sup)	\$ 9,842.00
Om-E-1AU25-40	1 25 Tbyte Archiver upgrade	\$ 3,429.50
Om-E-1AU50-40	1 50 Tbyte Archiver upgrade	\$ 6,422.00
Om-E-1AU100-40	1 100+ Tbyte Archiver upgrade	\$ 12,834.50
Om-E-1FES-40	1 Federation server	\$ 437.00
Om-E-1FED-40	1 Federated directory	\$ 218.50
Om-E-50F-40	50 federated cameras	\$ 1,396.50
Om-E-100F-40	100 federated cameras	\$ 2,574.50
Om-E-1000F-40	1000 federated cameras	\$ 21,384.50
WVLC1710	17" LCD monitor - 500 lines of resolution S-Vid in, BNC Composite in/out, audio in/out, comp in	\$ 1,396.50
WVLD1500	15" LCD monitor - 450 lines of resolution S-Vid in, BNC Composite in/out, audio in/out, comp in	\$ 798.00
WVLD2000	20" LCD monitor - 450 lines of resolution S-Vid in, BNC Composite in/out, audio in/out, comp in	\$ 1,130.50
Accessories (Audio - Speakers and Microphones)		
AT-Mix-Auto	Mixer for Multiple Microphones, 4 Channel Automatic	\$ 854.05
AT-Mix-Manual	Mixer for Multiple Microphones, 4 Channel Manual w/Audio Inputs	\$ 437.00
AT8314-10	Microphone Cable, 10 Foot	\$ 22.80
AT8314-25	Microphone Cable, 25 Foot	\$ 33.25
AT-VHF1235-831	Wireless Microphone (VHF)	\$ 725.80
STD-PK	USB Standard Enhancement Pack (Speaker & Case)	\$ 94.05
*MICROPHONE-SYSTEM	Follow-Me Microphone System for SchoolStation/Nstation	\$ 1,899.05
*MC6-REM	Replacement Remote Control for Pan Tilt Zoom Cameras	\$ 47.50
*AUD-01	Tabletop Microphone	\$ 189.05
*AUD-USB	Tabletop Microphone for USB	\$ 94.05
*AUD-GRP	Group System Microphone for N-Station / SchoolStation	\$ 189.05
*AUD-961	Mixer Capable Microphone	\$ 236.55
*AUD-ML	Hanging Microphone	\$ 299.25
*VF5	VoiceFinder Unit for SS-5 Models	\$ 2,084.77
*SPEAK	Speaker System for Group Systems	\$ 416.95
HDSET	Headset for Desktop Kits	\$ 42.75
HD-WL	Wireless Headset	\$ 569.05
Accessories (Monitors, Carts and Video Interface)		
*MON-29-NTSC	29" NTSC Monitor (27" viewable)	\$ 950.00
*MON-17	17" XGA Monitor (16" viewable) w/Integrated Speakers and Microphone	\$ 384.75
*MON-32-SS	32" LCD TV 1280X768 DVI-HDCP includes speakers and stand	\$ 2,278.10
*MON-37-SS	37" LCD TV 1366X768 DVI-HDCP includes speakers and stand	\$ 3,987.15
*MON-40-SS	40" LCD 1280X768 DVI-HDCP includes speakers and stand	\$ 5,079.65
*MON-PRJ	XGA Projection Monitor	\$ 8,545.25
PMC14F	Monitor High Res Color 14" Rack mountable 120/220V	\$ 458.85
PMC21A	Monitor High Res Color 21" Rack adaptable 120/220V	\$ 657.40
PMC9A	Monitor, Color, 9" Rack mountable NTSC/PAL	\$ 647.90
PMCL15A	LCD Monitor, 15" Color NTSC/PAL/PC	\$ 1,615.95
PMM1201	Monitor B/W 12" monochrome high Res 120V EIA	\$ 212.80
PVS14-CBV3	Public Viewing System with 14" Color Monitor	\$ 1,190.35
*PLASMA-36	36" Plasma	\$ 4,270.25
*PLASMA-42	42" Plasma	\$ 6,645.25
*PLASMA-50	50" Plasma	\$ 10,445.25
*PLASMA-61	61" Plasma	\$ 18,995.25
*PLASMA-DSK	Desk Stand for Plasma Display	\$ 356.25
*PLASMA-SPK	Side Mounted Speakers for Plasma Display	\$ 712.50
*TV-PK	TV Pack to enable NTSC capability on XGA Monitors	\$ 285.00
*MC-Cart	Rollabout Cart for 29" and 34" Monitor	\$ 1,140.00
*MC-Dualcart	Dual rollabout cart for (2) 29" or 34" monitors	\$ 1,710.00
*WSCart	Wide Screen display cart (for plasma or LCD monitors up to 61")	\$ 2,370.25

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Model Number	Product Description	NYS Net Price per Unit
RACK-CUSTOM1	Custom System Rack	\$ 1,636.85
S1708e-T	High resolution Ethernet video server (encoder) with 8 video inputs (12VDC)	\$ 2,660.00
S1708e-T-A	High resolution Ethernet video server (encoder) with 8 video inputs and 1bidirectional audio input (12VDC)	\$ 2,945.00
S1712e-T	High resolution Ethernet video server (encoder) with 12 video inputs (12VDC)	\$ 2,707.50
S1712e-T-A	High resolution Ethernet video server (encoder) with 12 video inputs and 1bidirectional audio input (12VDC)	\$ 2,992.50
S1712e-T-12iA	High resolution Ethernet video server (encoder) with 12 video inputs and 12 bidirectional audio inputs (12VDC)*	\$ 3,372.50
S1724e-T	High resolution Ethernet video server (encoder) with 24 video inputs (12VDC)	\$ 3,467.50
S1724e-T-A	High resolution Ethernet video server (encoder) with 24 video inputs and 1bidirectional audio input (12VDC)	\$ 3,657.50
SRM10	Standard black anodized 19 inch rack mount panel for S1500e/S1600e video servers (for 10 modules)	\$ 99.75
PS1260	110VAC to 12VDC at 45W transformer for (1) one S1504/1508/1708/1712/1724 series	\$ 76.00
PS1280	110/220VAC to 12VDC at 450W (37A) transformer for (10) ten S1504/1508/1708/1712/1724 series	\$ 712.50
PDP10	19-inch 1U power distribution panel rack mount to connect up to ten 1504/1508/1708/1712 /1724 units (requires the purchase of a PS1280)	\$ 156.75
951-3010	MotionTrack – One Input	\$ 1,662.50
VBrick (Ethernet Video Transmission)		
9110-4200-0002	MPEG-2 Single Channel Encoder 10/100BT Ethernet with cable kit/remote	\$ 6,370.75
9110-4200-1002	MPEG-2 Single Channel Encoder 10/100BT Ethernet with cable kit/remote , with VBSTAR	\$ 7,216.50
9110-4211-0002	MPEG-2 Single Channel Encoder 10/100 Ethernet & ATM OC3 MM	\$ 7,216.50
9110-4300-0002	MPEG-2 Dual Channel Encoder 10/100BT Ethernet	\$ 8,495.75
9110-4300-1002	MPEG-2 Dual Channel Encoder 10/100BT Ethernet with cable kit/remote , with VBSTAR	\$ 9,341.50
9110-4311-0002	MPEG-2 Dual Channel Encoder 10/100BT Ethernet & ATM OC3MM with cable kit/remote	\$ 9,341.50
9110-5200-0002	MPEG-2 Single Channel Decoder 10/100BT Ethernet with cable kit/remote	\$ 4,245.75
9110-5200-1002	MPEG-2 Single Channel Decoder 10/100BT Ethernet with cable kit/remote, with VBStar	\$ 5,091.50
9110-5300-0002	MPEG-2 Dual Channel Decoder 10/100BT Ethernet	\$ 6,370.75
9110-5300-1002	MPEG-2 Dual Channel Decoder 10/100BT Ethernet with cable kit/remote, with VBStar	\$ 7,216.50
9110-6200-1002	MPEG-2 Encoder/Decoder 10/100BT Ethernet with Cable Kit/remote with VBStar	\$ 9,341.50
9110-6211-0102	MPEG-2 Encoder/Decoder 10/100BT Ethernet & ATM-OC3 MM Single SDI input	\$ 11,037.25
9170-4200-0002	Single Channel Encoder 10/100BT Ethernet. No Audio Channel	\$ 3,310.75
7400-0013-0004	StreamPlayer 4.2.0	Free
7400-0013-0104	StreamPlayer 4.2.0 (\$1 per license for quantity over 1000)	\$ 0.85
7502-0000-0002	StreamPlayer License Server 4.1.1	N/C
7400-0910-0000	StreamPlayer with MPEG-2	\$ 8.50
7400-0010-0004	StreamPlayer Plus Single Client License	\$ 25.50
8000-0064-0000	EtherneTV-ES3 1TB SAN Array	\$ 14,875.00
8000-0065-0000	EtherneTV-ES4 2TB SAN Array	\$ 21,250.00
8000-0033-0003	SDK (Software Development Kit)	\$ 845.75
8000-0044-0002	Ethernetv Set Top Box for MPEG 1/2/4	\$ 637.50
8000-0051-0001	EthernetTv-STB IR Remote Control	\$ 29.75
8000-0052-0001	EthernetTv-STB Wireless Keyboard	\$ 42.50
7500-0120-0002	EtherneTV-MCS 2.0.0 SW Only	\$ 6,370.75
8000-0053-0000	EthernetTV- NXG1 Video on Demand Server	\$ 12,745.75
8000-0054-0000	EthernetTV-NXG2 Video on Demand Server	\$ 33,995.75
8000-0025-0000	Six (6) Foot Cabinet for SDS Components	\$ 1,593.75
8000-0039-0000	VCR Prosumer Slice	\$ 1,275.00
8000-0040-0000	DVD Prosumer Slice	\$ 1,275.00
8000-0041-0000	VCR Professional Slice	\$ 2,125.00
8000-0042-0000	DVD Professional Slice	\$ 2,125.00
8000-0043-0000	Universal Slice	\$ 850.00
4110-0022-0100	Rack Mount Tray	\$ 114.75
9140-4200-0002	MPEG-4 Single Channel Encoder in a VB6000	\$ 4,245.75
9140-4300-0002	MPEG-4/MPEG-4 Dual Channel Encoder in VB6000	\$ 6,795.75

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Model Number	Product Description	NYS Net Price per Unit
9130-4300-0002	MPEG-4/MPEG-2 Dual Channel Encoder in VB6000	\$ 7,645.75
9130-4300-1002	MPEG-4/MPEG-2 Dual Channel Encoder with VBSTAR in VB6000	\$ 8,491.50
9130-4300-1012	MPEG-4/MPEG-2 Single Channel Encoder. Single SDI Input.	\$ 10,187.25
9130-6200-0002	MPEG-4/MPEG-2 Encoder/Decoder in VB6000	\$ 7,645.75
9130-6200-1002	MPEG-4/MPEG-2 Encoder/Decoder with VBSTAR in VB6000	\$ 8,491.50
9140-5200-0002	VB5200 MPEG-4 Decoder	\$ 3,395.75
9140-5300-0002	VB5300 MPEG-4 Dual Decoder	\$ 4,670.75
9140-6200-0002	VB6200 MPEG-4 Encoder/Decoder	\$ 5,945.75
9130-5300-0002	VB5300 MPEG-2/4 Hybrid Decoder	\$ 5,520.75
9174-4200-0002	VBSSM-MP4 Video only Encoder	\$ 3,310.75
9190-4200-100X	Windows Media Single Channel Encoder 10/100BT Ethernet with cable kit and remote control. Hard Drive	\$ 4,751.50
9190-4300-100X	Windows Media Dual Channel Encoder 10/100BT Ethernet with cable kit and remote control. Hard Drive	\$ 7,216.50
9190-4200-000x	Windows Media Single Channel Encoder 10/100BT Ethernet with cable kit and remote control.	\$ 3,905.75
9190-4300-000x	Windows Media Dual Channel Encoder 10/100BT Ethernet with cable kit and remote control.	\$ 6,370.75
8000-0076-0000	EtherneTV Live Portal Server. Includes Streamplayer software, 100 MPEG2 and MPEG4 software decoder licenses and unlimited MPEG-1 Software decoder licenses. Specify Rails.	\$ 5,308.25
8000-0049-0003	EtherneTV Portal Server Hardware and Software	\$ 10,620.75
7500-0120-0003	EtherneTV-MCS 3.1.0 SW Only	\$ 8,495.75
7500-0139-0000	EthernetTV Advanced Scheduling Module. Requires Portal Server.	\$ 8,495.75
7500-0140-0000	EtherneTV Live Portal Server (Software Only). Includes Streamplayer software, 100 MPEG2 and MPEG4 software decoder licenses and unlimited MPEG-1 Software decoder licenses. Specify Rails.	\$ 3,183.25
7500-0141-0000	EtherneTV-MCS 2.0 to Portal Server 3.0.0 Upgrade	\$ 2,545.75
8000-0077-0000	Network Video Recorder Server. Records up to 10 simultaneous streams. Specify Rails. Requires Portal Server.	\$ 8,495.75
8000-0078-0000	Network Video Recorder Server. Records up to 40 simultaneous streams. Specify Rails. Requires Portal Server.	\$ 16,995.75
8000-0073-0000	VOD Windows 50mbps Video On Demand Server. Specify Rails.	\$ 8,495.75
8000-0074-0000	VOD Windows 125mbps Video On Demand Server. Specify Rails.	\$ 16,995.75
8000-0075-0000	VOD Windows 300 mbps Video On Demand Server. Specify Rails.	\$ 38,245.75
8000-0083-0000	VOD Windows Media 125 mbps Video on Demand Server. Specify Rails.	\$ 5,308.25
8000-0090-0000	VOD Windows Media 300 mbps Video on Demand Server. Specify Rails.	\$ 12,745.75
8000-0091-0000	VOD Windows Media 300 mbps Video on Demand Server. Specify Rails.	\$ 16,995.75
VBPresenter	VBPresenter Software for Windows Media Appliance	\$ 250.75
VBEducast	Video Live on Internet: Includes WM Appliance, VBPresenter software, MiniDV Handycam camcorder.	\$ 4,670.75
VBCorpCast	Video Live on Internet: Includes WM Appliance, VBPresenter software, MiniDV Handycam camcorder.	\$ 4,670.75
VBEducast-Star	Video Live on Internet: Includes WM Appliance with a hard drive, VBPresenter software, MiniDV Handycam camcorder.	\$ 5,516.50
MPEG4-UPG	MPEG-4 Upgrade. MPEG-4 Encoder Open Slot Upgrade	\$ 2,545.75
MPEG4-UPG2	MPEG-4 Upgrade. MPEG-4 Module Swap Upgrade. Swap MPEG-2 module with MPEG-4 encoder.	\$ 2,120.75
VB-SDI	SDI Interface	\$ 1,700.00
8000-0004-0100	AudioMate Kit - Includes AudioMate microphone with built-in echo cancellation, power supply, and cables to connect to a Vbrick. Up to 3 AudioMates can be daisy-chained together for larger conference rooms.	\$ 675.75
ENC-TRAV-WM	Meeting/Conference Encoder WM Kit, WM Encoder w/HDD, DV Camera System, Travel Case, 25 Participant (8GB Traffic Limit License), 8 hour Remote Setup Assistance	\$ 8,413.30
ENC_TRAV-M4	Meeting/Conference Encoder WM Kit, no HDD, DV Camera System, Travel Case, 25 Participant (8GB Traffic Limit License), 8 hour Remote Setup Assistance	\$ 7,552.25
SRV-CNF-REF	Conference Live Reflector Add-on for WM or MPEG4 (1GB)	\$ 10.20
SRV-CNF-STOR	Conference Storage Add-On for WM or MPEG4 (250MB)	\$ 148.75
8000-0115-0000	Content Windows Media K-8 Package 1 This Package Contains 868 Titles Of K-8 Content For The VOD-WM125 Server. (Year)	\$ 1,945.22
8000-0116-0000	Content Windows Media High School Package 2 This Package Contains 568 Titles Of HS Content For The VOD-WM125 Server. (Year)	\$ 2,922.72
8000-0117-0000	Content K-8 Package 1 - This Package Contains 100 Titles Of K-8 Content For The VOD-W50 Server. (Year)	\$ 478.97

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Model Number	Product Description	NYS Net Price per Unit
8000-0118-0000	Content K-8 Package 2 This Package Contains 250 Titles Of K-8 Content For The VOD-W125 Server. (Year)	\$ 967.72
8000-0119-0000	Content K-8 Package 3 This Package Contains 500 Titles Of K-8 Content For The VOD-W300 Server. (Year)	\$ 1,945.22
8000-0120-0000	Content High School Package 1 This Package Contains 100 Titles Of HS Content For The VOD-W50 Server. (Year)	\$ 967.72
8000-0121-0000	Content High School Package 2 This Package Contains 250 Titles Of HS Content For The VOD-W125 Server. (Year)	\$ 1,945.22
8000-0122-0000	Content High School Package 3 This Package Contains 450 Titles Of HS Content For The VOD-W300 Server. (Year)	\$ 2,922.72
8000-0083-0001	VOD Windows Media 125mbps with Multicast Ability	\$ 9,558.25
8000-0096-0000	MPEG2 Set Top Box	\$ 238.00
8000-0095-0000	Keyboard for MPEG2 Set Top Box	\$ 47.60
8000-0084-0000	VB-PC Remote	\$ 84.15
Documentation		
UM-(Model)	User's Manual (fill in model name for requested manual)	\$ 9.50
Installation, Maintenance and Support Services		
SRV-MXM	90-Day Phone Support for Media Xchange Manager	\$ 1,500.00
SRV-MXM-1	1 Year Phone Support for Media Xchange Manager (10-200 Users)	\$ 3,000.00
SRV-MXM-2	1 Year Phone Support for Media Xchange Manager (10-200 Users)	\$ 4,000.00
SRV-MXM-3	1 Year Phone Support for Media Xchange Manager (250-750 Users)	\$ 5,000.00
RES1-PLS36	One Year Monitor Warranty for PLASMA-36	\$ 449.00
RES1-PLS42	One Year Monitor Warranty for PLASMA-42	\$ 699.00
RES1-PLS50	One Year Monitor Warranty for PLASMA-50	\$ 1,099.00
RES1-PLS61	One Year Monitor Warranty for PLASMA-61	\$ 1,999.00
7800-0000-0000	MPEG-1 Standard Repair. Return to Factory.	\$ 1,295.00
7800-1000-0000	MPEG-1 Priority Repair "Spare in the Air". Cross Ship. Next Day.	\$ 1,795.00
7801-0000-0000	MPEG2 Standard Repair. Return to Factory.	\$ 1,995.00
7801-1000-0000	MPEG2 Priority Repair "Spare in the Air". Cross Ship. Next Day.	\$ 2,495.00
SRV-CR384-B1	Cruiser 384 One Year Basic Service (Phone Support, Next Day Parts)	\$ 750.00
SRV-CR384-P1	Cruiser 384 One Year Premium Service (Phone Support, Next Day Parts, Install, 1 Yr SW Subscription)	\$ 1,500.00
SRV-CR384-M1	Cruiser 384 One Year Premium Service (Phone Support, Next Day Parts, Minus Install, 1 Yr SW Subscription)	\$ 1,000.00
SRV-FALL-B1	Falcon IP One Year Basic Service (Phone Support, Next Day Parts)	\$ 1,000.00
SRV-SS-INSTALL	Group System w/o Monitor Installation and Setup	\$ 1,575.00
SRV-SS-INSTALL-M	Group System/Monitor Installation and Setup	\$ 1,875.00
SRV-SS-B1	Group System w/o Monitor One Year Basic Service (Phone Support, Next Day Parts)	\$ 1,050.00
SRV-SS-P1	Group System w/o Monitor One Year Premium Service (Install, Next Day Parts, On-Site Technician, SW Subscription)	\$ 1,650.00
SRV-SS-B1-M	Group System One Year Basic Service (Phone Support, Next Day Parts)	\$ 1,350.00
SRV-SS-P1-M	Group System One Year Premium Service (Next Day Parts, On-Site Technician, Software Subscription, NC Install/Training Session yr1 only)	\$ 2,650.00
SRV-S5-B1	SchoolStation 5 w/o Monitor One Year Basic Service (Phone Support, Next Day Parts)	\$ 1,700.00
SRV-SS5-P1	SchoolStation 5 w/o Monitor One Year Premium Service (Install, Next Day Parts, On-Site Technician, SW Subscription)	\$ 2,250.00
SRV-SS5-B1-M	SchoolStation 5 One Year Basic Service (Phone Support, Next Day Parts)	\$ 1,950.00
SRV-SS5-P1-M	SchoolStation 5 One Year Premium Service (Next Day Parts, On-Site Technician, Software Subscription, NC Install/Training Session yr1 only)	\$ 2,970.00
SRV-BASCNSLT	Basic Installation Assistance and Configuration - PTP Hourly Rate	\$ 120.00
SRV-RESCNSLT	Design and Professional Services - PTP Hourly Rate (Video Setup/Config)	\$ 150.00
SRV-NETCNSLT	Network Consulting - PTP Hourly Rate (Advanced Network Integration)	\$ 190.00
SRV-AFTCNSLT	After Hours Support, PTP T&M (Evenings, Weekends, Holidays)	\$ 245.00
SS-25-1	Software Subscription for Desktop Products (1 Year)	\$ 49.00
SS-SSNS	Schoolstation/N-Station Series Software Subscription (1 Year)	\$ 775.00
SS-VPOINT-1	vPoint software subscription for USB Systems and vPoint standalone	\$ 49.00
SS-VCB-2008	Software Subscription for VCB 2008 Server	\$ 1,449.50
SS-VCB-2016	Software Subscription for VCB 2016 Server	\$ 2,499.50
New England Systems Maintenance Contracts and Packaged Support Maintenance Contracts. Maintenance Contract cost is determined by taking the current List Price of all products and multiplying by the applicable		
HW-CLB	Hardware Warranty Extension for Class B Products	5% of List
SWUP-CLB	Software Updates and Technical Support for Class B Products	15% of List
SS-SSVB	Software Subscription for Class B/C Products	5% of List
SRV-PK-B	Packaged Support for Class B/C Products, Telephone and Replacement 8% of List Price	8% of List

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Model Number	Product Description	NYS Net Price per Unit
SRV-PK-NBD	Packaged Support for Class B/C Products, Telephone and Replacement 12% of List Price, Next Business Day	12% of List
SRV-PK-NBD-ONSITE	Packaged Support for Class B/C Products, Telephone and Replacement 20% of List Price, Next Business Day - On-Site Technician	20% of List
Software Upgrades		
MP-46G	MeetingPoint, Group System Products	\$ 750.00
VP-UPG	vPoint Software Upgrade for USB systems and vPoint Standalone	\$ 49.00
MXM-10-UPG	MXM Upgrade - 10 User (version upgrade)	\$ 1,250.00
MXM-25-UPG	MXM Upgrade - 25 User (version upgrade)	\$ 2,500.00
MXM-50-UPG	MXM Upgrade - 50 User (version upgrade)	\$ 3,750.00
MXM-100-UPG	MXM Upgrade - 100 User (version upgrade)	\$ 6,250.00
MXM-200-UPG	MXM Upgrade - 200 User (version upgrade)	\$ 11,000.00
Accessories (Gatekeeper, Gateway, MCU and Camera Management)		
VPS-HD-STD	Vpoint HD Standard: One Client Seat	\$ 198.55
VPS-HD-PRO	Vpoint HD Professional (Vpoint HD Client, USB Camera, Headset)	\$ 284.05
MXM10	MXM Gatekeeper Software 10 User License	\$ 4,750.00
MXM25	MXM Gatekeeper Software 25 User License	\$ 9,500.00
MXM50	MXM Gatekeeper Software 50 User License	\$ 14,250.00
MXM100	MXM Gatekeeper Software 100 User License	\$ 23,750.00
MXM200	MXM Gatekeeper Software 200 User License	\$ 41,800.00
MXM25UP	MXM Gatekeeper Software 10 to 25 User License Upgrade	\$ 4,750.00
MXM50UP	MXM Gatekeeper Software 25 to 50 User License Upgrade	\$ 4,750.00
MXM100UP	MXM Gatekeeper Software 50 to 100 User License Upgrade	\$ 9,500.00
MXM200UP	MXM Gatekeeper Software 100 to 200 User License Upgrade	\$ 18,050.00
MXM-RACK	MXM Rack Mounted, Pre-Configured and Pre-installed MXM Option	\$ 7,595.25
MXM-10S	MXM Starter Kit. 10 User MXM, 1-session VCB, 10 vPoint client seats, 1 YR s/w subscription. No server included.	\$ 8,075.00
MXM-25C	MXM 25 Complete. 25 User MXM, 1-session VCB, 20 vPoint client seats, 10 IPNexus logins, 1 YR s/w subscription, installed in specified server - tower server included.	\$ 19,000.00
MXM-50C	MXM 50 Complete. 50 User MXM, 2-session VCB, 50 vPoint client seats, 10 IPNexus logins, 1 YR s/w subscription, installed in specified server - tower server included.	\$ 28,500.00
VCB-25008	VCB2508 - 8 Port MCU, 10 user embedded gatekeeper (MXM), Conference Moderator, 10 vpoint HD client seats, with 1 year software subscription. Includes advanced audio and video features	\$ 18,995.25
VCB-25016	VCB2516 - 16 Port MCU, 25-users embedded gatekeeper (MXM), Conference Moderator, 25 vpoint HD client seats, with 1-year software subscription. Includes advanced audio and video features.	\$ 31,345.25
VCB-MP-8Port	Adds 8 Ports Multipoint Conferencing	\$ 7,600.00
VCM1000	Conference Moderator for MXM (10-100 users)	\$ 3,325.00
VCM750	Conference Moderator for MXM (200-750 users)	\$ 9,500.00
VCM5000	Conference Moderator for MXM (1000-5000 users)	\$ 19,000.00
VCG-3-80	Starbak Torrent VCG Server. 3 H.323 Ports, 100GB Storage, 80Mbps WMT	\$ 22,800.00
VCG-5-80	Starbak Torrent VCG Server. 5 H.323 Ports, 100GB Storage, 80Mbps WMT	\$ 32,300.00
OSA-80-80	Starbak Torrent 100 / Origin Streaming Appliance. 100GB Storage, 80Mbps total streaming capacity, 80 WMT streaming capacity.	\$ 12,350.00
OSA-200-80	Starbak Torrent 100 / Origin Streaming Appliance. 100GB Storage, 200Mbps total streaming capacity, 80 WMT streaming capacity.	\$ 19,950.00
OSA-200-200	Starbak Torrent 100 / Origin Streaming Appliance. 100GB Storage, 200Mbps total streaming capacity, 200 WMT streaming capacity.	\$ 24,700.00
SCSI	SCSI Interface Card	\$ 380.00
Fibre	Fibre Channel Interface Card	\$ 3,800.00
SDA-200-50	Torrent SDA cachine appliance including Windows Media (50 streams) with dual 10/100 LAN and 100GB storage	\$ 11,400.00
SDA-400	Torrent SDA caching appliance including Windows Media with GbE LAN and 100GB storage	\$ 14,250.00
VSM-200-10	Torrent VSM management appliance for 10 devices with dual 10/100 LAN and 100GB storage	\$ 4,750.00
1000-0000-1001	Lifese Room System for HD Conference	\$ 11,399.05
55880-00602	4 slot chassis for 400. Including dual power supply.	\$ 5,700.00
55888-00601	Supports 96 audio conferencing ports of any codec combination. SIP and	\$ 42,750.00
55882-00602	gw-P20 2 PRI Gateway card, H.323, H.320 Supports G.711 and G.722	\$ 33,250.00
55883-00601	gw-S40 4 ports serial Gateway card, H323 (over IP) <-> H.320 (over serial	\$ 23,750.00
55883-00601-CABLE	Cable for gw-S40	\$ 190.00
55875-00601	Application Server Card- Windows 2003 Server Operating System.	\$ 10,450.00
55782-00001	Scopia Gateway P10: Single PRI Gateway with built-in Audio Transcoding	\$ 20,900.00

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Model Number	Product Description	NYS Net Price per Unit
55782-00002	Dual PRI Gateway with built-in Audio Transcoding.	\$ 28,500.00
55785-00001	Quad BRI gateway with built-in Audio Transcoding	\$ 12,350.00
55783-00001	Quad port serial gateway with built-in audio transcoding,	\$ 23,750.00
54780-00601	12+12 port MCU (12 video + 12 audio) for H.323 and SIP conferencing. Full Audio and video transcoding.	\$ 28,500.00
54780-00603	12+12 port MCU (12 video + 12 audio) for H.323 and SIP conferencing. Full Audio and video transcoding.	\$ 40,850.00
55678-00001	Firewall Traversal Appliance. Supports 10 traversal calls / 60 registrations.	\$ 23,750.00
88678-00001	Additional 5 traversal calls / 30 registrations.	\$ 10,450.00
55591-00010	Complete network management for 50 seats(ports/terminals). Contains iCM, NMS and Outlook integration - Providing scheduling,	\$ 11,875.00
88591-00101	Additional 25 seats(port/terminals) for Radvision iVIEW Suite. The total licence count should be the maximum of the managed ports and	\$ 5,937.50
55597-00016	Enhanced Communication Server for full gatekeeper functionality, including flat dial plan. Includes XML-API, RADIUS, Multi Sub zone and Flat Index. Ports required, specify port option	N/C
88597-00005	30 port license	\$ 9,452.50
88597-00001	50 port license	\$ 12,302.50
88597-00002	100 port license	\$ 20,852.50
88597-00003	200 port license	\$ 32,252.50
55595-00001	T.120 Data Collaboration Software Package for MCU 30/60/100 or Onlan	\$ 5,652.50
55595-00002	T.120 Data Collaboration Software Package for MCU 30/60/100	\$ 11,352.50
55595-00003	T.120 Data Collaboration Software Package for MCU 30/60/100	\$ 18,952.50
55595-00004	T.120 Data Collaboration Software Package for MCU 30/60/100	\$ 42,702.50
MCU-4205	12 Port Enterprise IP MCU	\$ 27,550.00
VFO-4205	Video Firewall Option for MCU-4205	\$ 6,650.00
HRO-4205	High Resolution Option for MCU-4205	\$ 3,562.50
WCO-4205	Web conferencing option for MCU-4205	\$ 3,562.50
ISDNGW-3210	1 PRI 320 to 323 Gateway	\$ 16,150.00
VFO-2210	Video firewall option for IPVCR-2210	\$ 7,505.00
BND-A121	12 Port MCR plus 1 PRI Gateway bundle, MCU-4205 and ISDNGW-3210	\$ 40,375.00

** Group System: A Group System is defined as any system that is designed for use by multiple participants in a group Examples include the SchoolStation (Model 1-5).

** Desktop System: A desktop system is defined as a system designed to be used by 1-2 users in a personal conferencing system environment. Typically these systems attach to or are installed in a PC based system. Examples include the PCS-1, Personal Conferencing Workstation.

New England Systems & Software has outlined several Web Casting scenarios to assist agencies in meeting the requirements of Executive order #3. These products enable meeting recording and Internet broadcast.

These products are individual line items that are contained in this contract and may be purchased in any quantity and combination. The following packages are designed to meet specific requirements as outlined.

Complete Turnkey Videoconferencing and Streaming package. This package includes standards compliant group videoconferencing system and stream rebroadcasting equipment. It includes all hardware and software to create and rebroadcast a video/audio stream with fully interactive videoconferencing.

Item	Description	NYS Price
SS-5	SchoolStation 5 Integrated Video System H323 (IP Only)	\$9,895.05
VCNF-25	Virtual Conference Delivery (25 Concurrent User), 300kb/s Max Encode, Unlimited Download, 100 Hour Storage. Item sold per month. Price reflects quantity of 12.	\$4,428.00
SRV-NETCNSLT	Network Consulting - PTP Hourly Rate (Advanced Network Integration). Off-Site / On-Site Configuration and Setup.Travel and expenses not included. Item priced at \$190 per hour. Price reflects quantity of 8 (one day).	\$1,520.00
SRV-S5-B1	SchoolStation 5 w/o Monitor One Year Basic Service (Phone Support, Next Day Parts)	\$1700.00
CCTRAN	Close Caption Transcription/Insertion. WM or MPEG4. Item priced per minute. Price reflects quantity of 12 (1) hour meetings.	\$4536.00
	Total Solution cost	\$22,079.05

Hardware Only Videoconferencing and Streaming package. This package includes standards compliant group videoconferencing system and streaming equipment. It includes all hardware and software to create a video/audio stream and fully interactive videoconferencing.

Item	Description	NYS Price
SS-5	SchoolStation 5 Integrated Video System H323 (IP Only)	\$9,895.05
SRV-S5-B1	SchoolStation 5 w/o Monitor One Year Basic Service (Phone Support, Next Day Parts)	\$1700.00
	Total Solution cost	\$11,595.05

Complete Turnkey Streaming and Delivery Package. This package is suitable for customers with no existing video or streaming equipment or experience. It includes all hardware and software, on site setup, and 12 months of rebroadcasting service.

Item	Description	NYS Price
ENC-TRAV-WM	Meeting/Conference Encoder Kit, WM Encoder w/HDD, DV Camera System, Travel Case, 8GB Traffic Limit License, Travel Case, 8 Hour Remote Setup Assistance	\$8,413.30
VCNF-25	Virtual Conference Delivery (25 Concurrent User), 300kb/s Max Encode, Unlimited Download, 100 Hour Storage. Item sold per month. Price reflects quantity of 12.	\$4,428.00
8000-0004-0100	AudioMate Kit - Includes AudioMate microphone with built-in echo cancellation, power supply, and cables. Up to 3 AudioMates can be daisy-chained together for larger conference rooms.	\$675.75
SWUP-CLB	Software Updates and Technical Support for Class B Products (Year). Price reflects 5% discount available for contracts paid in advance.	\$1,410.47
SRV-NETCNSLT	Network Consulting - PTP Hourly Rate (Advanced Network Integration). Off-Site / On-Site Configuration and Setup.Travel and expenses not included. Item priced at \$190 per hour. Price reflects quantity of 8 (one day).	\$1,520.00

	CCTTRAN	Close Caption Transcription/Insertion. WM or MPEG4. Item priced per minute. Price reflects quantity of 12 (1) hour meetings.	\$4536.00
		Total Solution cost	\$20,983.52

Streaming and Delivery Package. This package is suitable for customers with existing video and audio equipment, and who have streaming experience. It includes all equipment to capture and broadcast a live meeting or an existing audio/video signal.

Item	Description	NYS Price
ENC-TRAV-WM	Meeting/Conference Encoder Kit, WM Encoder w/HDD, DV Camera System, Travel Case, 8GB Traffic Limit License, Travel Case, 8 Hour Remote Setup Assistance	\$8,413.30
VNCF-25	Virtual Conference Delivery (25 Concurrent User), 300kb/s Max Encode, Unlimited Download, 100 Hour Storage. Item sold per month. Price reflects quantity of 12.	\$4,428.00
SWUP-CLB	Software Updates and Technical Support for Class B Products (Year). Price reflects 5% discount available for contracts paid in advance.	\$1,410.47
	Total Solution cost	\$18,787.77

Encoder Only package. This package is suitable for customers with existing video, audio and delivery equipment and experience. It includes all hardware and software to create a video/audio stream suitable for rebroadcasting.

Item	Description	NYS Price
9190-4200-000x	Windows Media Single Channel Encoder 10/100BT Ethernet	\$3,905.75
SWUP-CLB	Software Updates and Technical Support for Class B Products (Year). Price reflects 5% discount available for contracts paid in advance.	\$654.79
	Total Solution cost	\$4,560.54