

LOT 3 NYS NET PRICE SHEET

Digital and/or Analog Radio Infrastructures
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month	
B	NEXEDGE NXR-700/800/900 Series stations/mobile repeaters							
	NXR700K	REPEATER, 146 - 174 MHz	\$ 5,333.00	23.00%	\$ 4,106.41	\$200.00 per hour	\$ 25.00	
	NXR700K2	REPEATER, 136 - 154 MHz	\$ 5,333.00	23.00%	\$ 4,106.41	\$200.00 per hour	\$ 25.00	
	NXR710K	REPEATER, 136 - 174 MHz	\$ 2,150.00	23.00%	\$ 1,655.50	\$200.00 per hour	\$ 25.00	
	NXB7100PS	BASIC CONFIGURATION BASE STATION W/T-R RELAY, 136 - 174 MHz	\$ 2,400.00	23.00%	\$ 1,848.00	\$200.00 per hour	\$ 25.00	
	NXR7100PS	BASIC CONFIGURATION REPEATER, 136 - 174 MHz	\$ 2,400.00	23.00%	\$ 1,848.00	\$200.00 per hour	\$ 25.00	
	NXR7100PSI	CONVENTIONAL IP NETWORKING BASIC CONFIGURATION REPEATER, 136 - 174 MHz	\$ 2,665.00	23.00%	\$ 2,052.05	\$200.00 per hour	\$ 25.00	
	NXR7100PSD	BASIC CONFIGURATION REPEATER W/DUPLEXER, 136 - 174 MHz	\$ 2,900.00	23.00%	\$ 2,233.00	\$200.00 per hour	\$ 25.00	
	NXR7100PSDI	CONVENTIONAL IP NETWORKING CONFIGURATION REPEATER W/DUPLEXER, 136 - 174 MHz	\$ 3,285.00	23.00%	\$ 2,529.45	\$200.00 per hour	\$ 25.00	
	NXR800K	REPEATER, 450 - 480 MHz	\$ 5,333.00	23.00%	\$ 4,106.41	\$200.00 per hour	\$ 25.00	
	NXR800K2	REPEATER, 480 - 512 MHz	\$ 5,333.00	23.00%	\$ 4,106.41	\$200.00 per hour	\$ 25.00	
	NXR800K3	REPEATER, 400 - 430 MHz	\$ 5,333.00	23.00%	\$ 4,106.41	\$200.00 per hour	\$ 25.00	
	NXR810K	REPEATER, 450 - 520 MHz	\$ 2,150.00	23.00%	\$ 1,655.50	\$200.00 per hour	\$ 25.00	
	NXR810K2	REPEATER, 400 - 470 MHz	\$ 2,150.00	23.00%	\$ 1,655.50	\$200.00 per hour	\$ 25.00	
	NXB8101PS	BASIC CONFIGURATION BASE STATION W T-R RELAY, 450 - 520 MHz	\$ 2,400.00	23.00%	\$ 1,848.00	\$200.00 per hour	\$ 25.00	
	NXB8102PS	BASIC CONFIGURATION BASE STATION W T-R RELAY, 400 - 470 MHz	\$ 2,400.00	23.00%	\$ 1,848.00	\$200.00 per hour	\$ 25.00	
	NXR8101PS	BASIC CONFIGURATION REPEATER, 450 - 520 MHz	\$ 2,400.00	23.00%	\$ 1,848.00	\$200.00 per hour	\$ 25.00	
	NXR8102PS	BASIC CONFIGURATION REPEATER, 400 - 470 MHz	\$ 2,400.00	23.00%	\$ 1,848.00	\$200.00 per hour	\$ 25.00	
	NXR8102PSI	CONVENTIONAL IP NETWORKING BASIC CONFIGURATION REPEATER, 400 - 470 MHz	\$ 2,665.00	23.00%	\$ 2,052.05	\$200.00 per hour	\$ 25.00	
	NXR8101PSI	CONVENTIONAL IP NETWORKING BASIC CONFIGURATION REPEATER, 450 - 520 MHz	\$ 2,665.00	23.00%	\$ 2,052.05	\$200.00 per hour	\$ 25.00	
	NXR8101PSD	BASIC CONFIGURATION REPEATER W/DUPLEXER, 400 - 470 MHz	\$ 2,900.00	23.00%	\$ 2,233.00	\$200.00 per hour	\$ 25.00	
	NXR8102PSD	BASIC CONFIGURATION REPEATER W/DUPLEXER, 450 - 520 MHz	\$ 2,900.00	23.00%	\$ 2,233.00	\$200.00 per hour	\$ 25.00	
	NXR8102PSDI	CONVENTIONAL IP NETWORKING CONFIGURATION REPEATER W/DUPLEXER, 400 - 470 MHz	\$ 3,285.00	23.00%	\$ 2,529.45	\$200.00 per hour	\$ 25.00	
	NXR8101PSDI	CONVENTIONAL IP NETWORKING CONFIGURATION REPEATER W/DUPLEXER, 450 - 520 MHz	\$ 3,285.00	23.00%	\$ 2,529.45	\$200.00 per hour	\$ 25.00	
	NXR-900K	REPEATER, 806 - 825; 851 - 870 MHz	\$ 5,750.00	23.00%	\$ 4,427.50	\$200.00 per hour	\$ 25.00	
	KXX3M	6.25KHz "VERY NARROW" BANDING OPTION	\$ 3,333.00	23.00%	\$ 2,566.41	\$200.00 per hour	\$ 25.00	
		RF Amplifier Options						
	KSGA204R	50W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR NXR7100 REPEATER STATION	\$ 2,161.00	23.00%	\$ 1,663.97	\$100.00 per hour	\$ 25.00	
	KSGA204B	50W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR NXR7100 BASE STATION	\$ 2,512.00	23.00%	\$ 1,934.24	\$100.00 per hour	\$ 25.00	
	KSGA211R	110W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR NXR7100 REPEATER STATION	\$ 2,722.00	23.00%	\$ 2,095.94	\$100.00 per hour	\$ 25.00	
	KSGA211B	110W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR NXR7100 BASE STATION	\$ 2,936.00	23.00%	\$ 2,260.72	\$100.00 per hour	\$ 25.00	
	KSGA215R	150W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR NXR7100 REPEATER STATION	\$ 4,722.00	23.00%	\$ 3,635.94	\$100.00 per hour	\$ 25.00	
	KSGA215B	150W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR NXR7100 BASE STATION	\$ 5,597.00	23.00%	\$ 4,309.69	\$100.00 per hour	\$ 25.00	
	KSGA304R	40W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR NXR8100 REPEATER STATION	\$ 2,059.00	23.00%	\$ 1,585.43	\$100.00 per hour	\$ 25.00	
	KSGA304B	40W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR NXR8100 BASE STATION	\$ 2,113.00	23.00%	\$ 1,627.01	\$100.00 per hour	\$ 25.00	
	KSGA310R	100W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR NXR8100 REPEATER STATION	\$ 2,602.00	23.00%	\$ 2,003.54	\$100.00 per hour	\$ 25.00	
	KSGA310B	100W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR NXR8100 BASE STATION	\$ 2,892.00	23.00%	\$ 2,226.84	\$100.00 per hour	\$ 25.00	
	KSGA315R	150W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR NXR8100 REPEATER STATION	\$ 5,410.00	23.00%	\$ 4,165.70	\$100.00 per hour	\$ 25.00	
	KSGA315B	150W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR NXR8100 BASE STATION	\$ 6,285.00	23.00%	\$ 4,839.45	\$100.00 per hour	\$ 25.00	
	KSGA404A	40W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR NXR-900 REPEATER	\$ 2,995.00	23.00%	\$ 2,306.15	\$100.00 per hour	\$ 25.00	
	KSGA408A	80W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR NXR-900 REPEATER	\$ 3,425.00	23.00%	\$ 2,637.25	\$100.00 per hour	\$ 25.00	
	KSGA413A	130W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR NXR-900 REPEATER	\$ 5,050.00	23.00%	\$ 3,888.50	\$100.00 per hour	\$ 25.00	
		Power Supply Options						
	KSGPWR34	35A POWER SUPPLY WITH SMARTCHARGER UPGRADE	\$ 881.00	23.00%	\$ 678.37	\$50.00 per hour	\$ 25.00	
	KSGPWR74	70A POWER SUPPLY UPGRADE	\$ 881.00	23.00%	\$ 678.37	\$50.00 per hour	\$ 25.00	
	KSGPWRB4	70A POWER SUPPLY WITH SMARTCHARGER UPGRADE	\$ 1,263.00	23.00%	\$ 972.51	\$50.00 per hour	\$ 25.00	
	KSGPWRH7	UPGRADE 70A TO 70A POWER SUPPLY WITH SMARTCHARGER	\$ 381.00	23.00%	\$ 293.37	\$100.00 per hour	\$ 25.00	

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 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
	Mounting Configuration						
	KSGMT30001	2RU DESKTOP ENCLOSURE - 16" deep by 20.5" wide by 5" high.	\$ 242.00	23.00%	\$ 186.34	N/A	N/A
	KSGMT30004	4RU DESKTOP ENCLOSURE - 16" deep by 20.5" wide by 8.5" high.	\$ 260.00	23.00%	\$ 200.20	N/A	N/A
	KSGMRCK3	17 RU (3') ALUMINUM EQUIPMENT RACK	\$ 1,157.00	23.00%	\$ 890.89	\$50.00 per hour	N/A
	KSGMRCK7	45 RU (7') ALUMINUM EQUIPMENT RACK	\$ 1,250.00	23.00%	\$ 962.50	\$50.00 per hour	N/A
	KSGMCAB2	20 RU (42") LOCKING CABINET	\$ 1,750.00	23.00%	\$ 1,347.50	\$50.00 per hour	N/A
	KSGMCAB4	40 RU (77") LOCKING CABINET	\$ 2,659.00	23.00%	\$ 2,047.43	\$50.00 per hour	N/A
	KSGMCABT	CABINET SOLID TOP UPGRADE	\$ 63.00	23.00%	\$ 48.51	\$50.00 per hour	N/A
	KSGMCABF	CABINET FAN TOP UPGRADE	\$ 445.00	23.00%	\$ 342.65	\$50.00 per hour	N/A
	KSGMCABB	CABINET INTERIOR SOLID FLOOR UPGRADE	\$ 93.00	23.00%	\$ 71.61	\$50.00 per hour	N/A
	Trunking Configurations						
	KSGPG91800	REPEATER TRUNKING FEATURE	\$ 1,500.00	23.00%	\$ 1,155.00	N/A	N/A
	KSGPGKEYSM	SYSTEM MANAGER SOFTWARE AND SECURE USB KEY PACKAGE	\$ 583.00	23.00%	\$ 448.91	N/A	N/A
	KSGPG91810	WIDE AREA TRUNKED NETWORK FIRMWARE (per site)	\$ 11,667.00	23.00%	\$ 8,983.59	N/A	N/A
	L-1084	NX-200/300/700/800 PROGRAMMING FOR TRUNKED SYSTEMS	\$ 37.50	23.00%	\$ 28.88	N/A	N/A
	Trunking Switches						
	KSGNS10008	8-PORT UNMANAGED NETWORK SWITCH WITH MOUNTING TRAY	\$ 242.00	23.00%	\$ 186.34	\$100.00 per hour	\$ 25.00
	KSGNS10024	RACK MOUNTED 24-PORT UNMANAGED NETWORK SWITCH	\$ 333.00	23.00%	\$ 256.41	\$100.00 per hour	\$ 25.00
	KSGRT10004	4-PORT VPN ROUTER WITH MOUNTING TRAY (for multi-site applications)	\$ 375.00	23.00%	\$ 288.75	\$100.00 per hour	\$ 25.00
	Trunking Controllers						
	KSGC040L	LTR DISPATCH TRUNKING CONTROLLER	\$ 1,586.00	23.00%	\$ 1,221.22	\$100.00 per hour	\$ 25.00
	KSGC050L	LTR DISPATCH & INTERCONNECT TRUNKING CONTROLLER	\$ 3,016.00	23.00%	\$ 2,322.32	\$100.00 per hour	\$ 25.00
	KSGC452L	LTR DISPATCH TRUNKING CONTROLLER	\$ 1,438.00	23.00%	\$ 1,107.26	\$100.00 per hour	\$ 25.00
	KSGC459L	LTR DISPATCH & INTERCONNECT TRUNKING CONTROLLER	\$ 2,188.00	23.00%	\$ 1,684.76	\$100.00 per hour	\$ 25.00
	Station Options						
	B51-8794-00	NXR-700 SERVICE MANUAL	\$ 50.00	23.00%	\$ 38.50	N/A	N/A
	B51-8826-00	NXR-700 SUPPLEMENT MANUAL	\$ 50.00	23.00%	\$ 38.50	N/A	N/A
	B51-8901-00	NXR710 SERVICE MANUAL	\$ 50.00	23.00%	\$ 38.50	N/A	N/A
	B51-8902-00	NXR810 SERVICE MANUAL	\$ 50.00	23.00%	\$ 38.50	N/A	N/A
	KSGMN10800	NXR-800 SERVICE MANUAL	\$ 53.00	23.00%	\$ 40.81	N/A	N/A
	B51-8795-00	NXR-800 SERVICE MANUAL	\$ 50.00	23.00%	\$ 38.50	N/A	N/A
	B51-8827-00	NXR-800 SUPPLEMENT MANUAL	\$ 50.00	23.00%	\$ 38.50	N/A	N/A
	B51-8946-00	NXR-900 SERVICE MANUAL	\$ 50.00	23.00%	\$ 38.50	N/A	N/A
	KSGCB60004	PROGRAMMING CABLE	\$ 25.00	23.00%	\$ 19.25	N/A	N/A
	KPG-109DK	KPG-109D PROGRAMMING SOFTWARE	\$ 118.00	23.00%	\$ 90.86	N/A	N/A
	KPG-129DK	NXR SERIES BASIC PROGRAMMING SOFTWARE	\$ 118.00	23.00%	\$ 90.86	N/A	N/A
	KPG-46UM	PROGRAMMING CABLE USB	\$ 158.50	23.00%	\$ 122.05	N/A	N/A
	KTI-3M	Network Interface Unit - Required for Conventional IP Networking	\$ 265.00	23.00%	\$ 204.05	\$150.00 per hour	N/A
	KPG-110SMK	NXR-SERIES REPEATER TRUNKING SOFTWARE	\$ 459.00	23.00%	\$ 353.43	N/A	N/A
	KSGPGKEY01	GRADE-1 SERVICE LEVEL PROGRAMMING KEY	\$ 167.00	23.00%	\$ 128.59	N/A	N/A
	KSGPGKEY02	GRADE-2 LIMITED ACCESS PROGRAMMING KEY	\$ 167.00	23.00%	\$ 128.59	N/A	N/A
	KSGMP1009C	DESKTOP MICROPHONE	\$ 86.00	23.00%	\$ 66.22	N/A	N/A
	KSGMP10035	STANDARD MOBILE MICROPHONE	\$ 52.50	23.00%	\$ 40.43	N/A	N/A
	KSGD2P1B	6 CAVITY VHF BpBr DUPLEXER	\$ 3,080.00	23.00%	\$ 2,371.60	\$150.00 per hour	\$ 25.00
	KSGD3P1B	6 CAVITY UHF BpBr DUPLEXER	\$ 3,080.00	23.00%	\$ 2,371.60	\$150.00 per hour	\$ 25.00
	KSGD3P2B	4 CAVITY UHF BpBr DUPLEXER (450 - 470 MHz ONLY)	\$ 1,775.00	23.00%	\$ 1,366.75	\$150.00 per hour	\$ 25.00
	KSGD4P1A	4 CAVITY 800MHz BpBr DUPLEXER	\$ 2,583.00	23.00%	\$ 1,988.91	\$150.00 per hour	\$ 25.00
	KSGMC12001	VHF Receive Multicoupler, 118 - 174 MHz, 4-port N	\$ 2,260.50	23.00%	\$ 1,740.59	\$150.00 per hour	\$ 25.00
	KSGMC12002	VHF Receive Multicoupler, 118 - 174 MHz, 8-port N	\$ 2,873.20	23.00%	\$ 2,212.36	\$150.00 per hour	\$ 25.00
	KSGMC12003	VHF Receive Multicoupler, 118 - 174 MHz, 12-port N	\$ 3,239.50	23.00%	\$ 2,494.42	\$150.00 per hour	\$ 25.00
	KSGPR12001	VHF Receive Preselector (4" Cavity), 0.5 -2.0 MHz Bandwidth, 144 - 174 MHz	\$ 1,971.20	23.00%	\$ 1,517.82	\$150.00 per hour	\$ 25.00
	KSGCM22122	VHF T-PassTransmit Combiner, 132 -174, 10" Cavity, 2 - Channel	\$ 4,837.80	23.00%	\$ 3,725.11	\$150.00 per hour	\$ 25.00
	KSGCM22123	VHF T-PassTransmit Combiner, 132 -174, 10" Cavity, 4 - Channel	\$ 9,017.80	23.00%	\$ 6,943.71	\$150.00 per hour	\$ 25.00

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Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
	KSGCM22124	VHF T-PassTransmit Combiner, 132 -174, 10" Cavity, 6 - Channel	\$ 12,569.70	23.00%	\$ 9,678.67	\$150.00 per hour	\$ 25.00
	KSGCM22125	VHF T-PassTransmit Combiner, 132 -174, 10" Cavity, 8 - Channel	\$ 16,121.60	23.00%	\$ 12,413.63	\$150.00 per hour	\$ 25.00
	KSGCM22126	VHF T-PassTransmit Combiner, 132 -174, 10" Cavity, 10 - Channel	\$ 19,673.50	23.00%	\$ 15,148.60	\$150.00 per hour	\$ 25.00
	KSGCM23138	UHF T-Pass Transmit Combiner/Receive Multicoupler, 450-470, 10" Cavity, 2-Channel	\$ 11,566.50	23.00%	\$ 8,906.21	\$150.00 per hour	\$ 25.00
	KSGCM23139	UHF T-Pass Transmit Combiner/Receive Multicoupler, 450-470, 10" Cavity, 4-Channel	\$ 15,611.20	23.00%	\$ 12,020.62	\$150.00 per hour	\$ 25.00
	KSGCM23140	UHF T-Pass Transmit Combiner/Receive Multicoupler, 450-470, 10" Cavity, 6-Channel	\$ 19,658.10	23.00%	\$ 15,136.74	\$150.00 per hour	\$ 25.00
	KSGCM23141	UHF T-Pass Transmit Combiner/Receive Multicoupler, 450-470, 10" Cavity, 8-Channel	\$ 23,705.00	23.00%	\$ 18,252.85	\$150.00 per hour	\$ 25.00
	KSGCM23142	UHF T-Pass Transmit Combiner/Receive Multicoupler, 450-470, 10" Cavity, 10-Channel	\$ 27,751.90	23.00%	\$ 21,368.96	\$150.00 per hour	\$ 25.00
	KSGMS10010	External Antenna Relay Assy for NXR-710/810 , 50W	\$ 273.00	23.00%	\$ 210.21	\$150.00 per hour	\$ 25.00
	KSGMOD1	BASIC SITE MANAGEMENT MODEM	\$ 323.00	23.00%	\$ 248.71	\$150.00 per hour	\$ 25.00
	KSGMOD2	HIGH PERFORMANCE SITE MANAGEMENT MODEM	\$ 1,244.00	23.00%	\$ 957.88	\$150.00 per hour	\$ 25.00
	KSGVOT1A	SIGNAL-TO-NOISE VOTER WITH ONE STATION MODULE	\$ 9,140.00	23.00%	\$ 7,037.80	\$150.00 per hour	\$ 25.00
	KSGVOT2A	ADDITIONAL STATION MODULE	\$ 1,400.00	23.00%	\$ 1,078.00	\$150.00 per hour	\$ 25.00
	KSGOPTG1	PILOT TONE GENERATOR AND LINE DRIVER	\$ 880.00	23.00%	\$ 677.60	\$150.00 per hour	\$ 25.00
	KSGTALD1	600 Ohm BALANCED AUDIO LINE DRIVER & 4-WIRE E&M INTERFACE	\$ 367.00	23.00%	\$ 282.59	\$100.00 per hour	\$ 25.00
	KSGTN02A	2 CHANNEL TONE TERMINATION PANEL	\$ 683.00	23.00%	\$ 525.91	\$150.00 per hour	\$ 25.00
	KSGTN02N	N-Series 2 Channel Tone Panel	\$ 683.00	23.00%	\$ 525.91	\$150.00 per hour	\$ 25.00
	KSGTDC2A	DC Term panel	\$ 393.00	23.00%	\$ 302.61	\$150.00 per hour	\$ 25.00
	KSGTN10D	10 Channel BCD Tone Term Panel	\$ 929.00	23.00%	\$ 715.33	\$150.00 per hour	\$ 25.00
	KSGTN16A	16 CHANNEL BCD TONE TERMINATION PANEL	\$ 1,324.00	23.00%	\$ 1,019.48	\$150.00 per hour	\$ 25.00

Category	Vendor Designation (No.# or Code)	Description	NYS Service Price(\$)/Hour
Service	PROG	Program Radio	\$ 25.00
	D&E	Design and Engineering	\$ 125.00
	PM	Project Management	\$ 100.00
	AT	Acceptance Testing	\$ 100.00
	DG	Document Generation	\$ 100.00
	TRAIN	Field Training	\$ 100.00
	INSTALL	Install system product (minimum 2.0 hrs)*	\$ 400.00
		* System installs vary by location/equipment/man power. Each system will be quoted by installing dealer as package vs hourly rate to offer better price to end-user on the installed system	
	T&M	Time and Material rates for on-site maintenance during business hours (does not include material)	\$ 300.00

KEY FOR DISCOUNTS

A	27% OFF MSRP	CONVENTIONAL/ TRUNKING (ANALOG) RADIOS
B	23% OFF MSRP	P-25 RADIOS/MOBILE REPEATERS/NEXEDGE MUTLIMODE RADIOS

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Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **VARIOUS (NON-KENWOOD)**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
Equipment	BASE ANTENNAS						
	LAIRD TECHNOLOGIES FG1483	148-154 3dB GOLD FIBERGLASS BS	\$ 245.00	20.00%	\$ 196.00	\$150.00 per Hour	N/A
	LAIRD TECHNOLOGIES FG1523	152-156 3dB GOLD FIBERGLASS BS	\$ 245.00	20.00%	\$ 196.00	\$150.00 per Hour	N/A
	LAIRD TECHNOLOGIES FG1563	156-162 3dB GOLD FIBERGLASS BS	\$ 245.00	20.00%	\$ 196.00	\$150.00 per Hour	N/A
	LAIRD TECHNOLOGIES FGM1505	150-155 5dB Heavy Duty base antenna	\$ 1,400.00	20.00%	\$ 1,120.00	\$150.00 per Hour	N/A
	LAIRD TECHNOLOGIES FGM1555	155-160 5dB Heavy Duty base antenna	\$ 1,400.00	20.00%	\$ 1,120.00	\$150.00 per Hour	N/A
	LAIRD TECHNOLOGIES FG4503W	450-470 MHz 3 dBd wideband fiberglass omni base antenna.	\$ 198.00	20.00%	\$ 158.40	\$150.00 per Hour	N/A
	LAIRD TECHNOLOGIES FG4703	470-480 3dB GOLD FIBERGLASS BS	\$ 183.00	20.00%	\$ 146.40	\$150.00 per Hour	N/A
	LAIRD TECHNOLOGIES FG4505	450-460 5dB GOLD FIBERGLASS BS	\$ 245.00	20.00%	\$ 196.00	\$150.00 per Hour	N/A
	LAIRD TECHNOLOGIES FG4705	470-480 5dB GOLD FIBERGLASS BS	\$ 245.00	20.00%	\$ 196.00	\$150.00 per Hour	N/A
	LAIRD TECHNOLOGIES FGM4507	450-460 7dB Heavy Duty base antenna	\$ 1,100.00	20.00%	\$ 880.00	\$150.00 per Hour	N/A
	LAIRD TECHNOLOGIES FGM4607	460-470 7dB Heavy Duty base antenna	\$ 1,100.00	20.00%	\$ 880.00	\$150.00 per Hour	N/A
	ANTENNA ACCESSORIES						
	LAIRD TECHNOLOGIES FM1	Stnlss steel strap mtg kit(2pc) vert ant to max 1-7/8 mast	\$ 10.00	20.00%	\$ 8.00	N/A	N/A
	LAIRD TECHNOLOGIES FM2	Extrud alum mtg bracket (2pc) vert ant to max 2.5in mast	\$ 38.00	20.00%	\$ 30.40	N/A	N/A
	LAIRD TECHNOLOGIES FM3	HEAVY DTY LRGE BS MT 3IN MST	\$ 118.02	20.00%	\$ 94.42	N/A	N/A
	LAIRD TECHNOLOGIES FM3W	WELDED HVY DTY LARGE BS MT (2)	\$ 128.75	20.00%	\$ 103.00	N/A	N/A
	LAIRD TECHNOLOGIES FMS9	9" STANDOFF (2)	\$ 87.28	20.00%	\$ 69.82	N/A	N/A
	LAIRD TECHNOLOGIES FMW4	Freedom Wall Mount 2 1/2 Mast 4" Clearance	\$ 21.60	20.00%	\$ 17.28	N/A	N/A
	LAIRD TECHNOLOGIES LAIL350NN	TRAPPER INLINE LHTNG ARSTR N N	\$ 80.74	20.00%	\$ 64.59	\$100.00 per hour	N/A
	LAIRD TECHNOLOGIES LABH350NN	TRAPPER BLKHD LHTNG ARSTR N N	\$ 80.74	20.00%	\$ 64.59	\$100.00 per hour	N/A
	LAIRD TECHNOLOGIES LABH2400NN	Coaxial Surge Protection, N Type, F/F, 20ka; RoHS comp	\$ 80.74	20.00%	\$ 64.59	\$100.00 per hour	N/A
	LAIRD TECHNOLOGIES CN400	N MALE CRIMP FOR LMR400/9913	\$ 8.00	20.00%	\$ 6.40	N/A	N/A
	LAIRD TECHNOLOGIES R400100	100 FOOT ROLL OF LMR400 CABLE	\$ 159.65	20.00%	\$ 127.72	\$100.00 per hour	N/A
	LAIRD TECHNOLOGIES R900100	100 FOOT ROLL OF LMR900 CABLE	\$ 1,772.25	20.00%	\$ 1,417.80	\$100.00 per hour	N/A
	LAIRD TECHNOLOGIES PT4003NN	PIGTAIL 3FT LMR400 CMP N CRP N	\$ 31.11	20.00%	\$ 24.89	N/A	N/A
	LAIRD TECHNOLOGIES PT4003NNF	PIGTAL 3FT LMR400 CMP N CMP NF	\$ 58.80	20.00%	\$ 47.04	N/A	N/A
	LAIRD TECHNOLOGIES PT4003NFnF	Jumper w/3ft LMR400 & crmp N fmlle to crmp N fmlle conn.	\$ 34.20	20.00%	\$ 27.36	N/A	N/A
	LAIRD TECHNOLOGIES PT40010NN	PIGTAIL 10' ATX400 Crimp N on both ends	\$ 41.20	20.00%	\$ 32.96	N/A	N/A
	LAIRD TECHNOLOGIES PT40010NNF	PIGTAL 10FT LMR400 CMP N CMP NF	\$ 42.80	20.00%	\$ 34.24	N/A	N/A
	LAIRD TECHNOLOGIES PT40010NP	PIGTAIL 10FT LMR400 CMP N CMP PL	\$ 69.33	20.00%	\$ 55.46	N/A	N/A
	LAIRD TECHNOLOGIES PT40010PP	Jumper w/10ft LMR400 & crimp PL259 to crimp PL259 connector	\$ 51.50	20.00%	\$ 41.20	N/A	N/A
	LAIRD TECHNOLOGIES IASFST	Installation Accessory/Self Fusing Silicone Tape(1 roll)12yd	\$ 32.00	20.00%	\$ 25.60	N/A	N/A
	LDA 411076	Standard Grounding Kit for 1/2" cable	\$ 39.40	20.00%	\$ 31.52	\$100.00 per hour	N/A
	LDA 478181	Standard Grounding Kit for 5/8" cable	\$ 49.24	20.00%	\$ 39.39	\$100.00 per hour	N/A
	LDA 426902	Hoist Grip for LMR-400	\$ 24.88	20.00%	\$ 19.90	N/A	N/A
	LDA 390087	Hoist Grip for LMR-900	\$ 36.54	20.00%	\$ 29.23	N/A	N/A
	LDA 439081	Snap in Hanger for LMR 400 (10 pavk)	\$ 21.90	20.00%	\$ 17.52	N/A	N/A
	LDA 465550	Snap in Hanger for LMR-900 (10 pack)	\$ 23.64	20.00%	\$ 18.91	N/A	N/A
	LDA 95040	Cold Shrink Wrap for LMR-400	\$ 43.58	20.00%	\$ 34.86	N/A	N/A
	LDA 411476	Cold Shrink Wrap for LMR-900	\$ 49.68	20.00%	\$ 39.74	N/A	N/A
	LDA 444111	5/8" N-Male Connector for LMR-900	\$ 105.00	20.00%	\$ 84.00	N/A	N/A
	LDA 499175	5/8" N-Female Connector for LMR-900	\$ 105.00	20.00%	\$ 84.00	N/A	N/A
	LDA 488928	4" Port Waveguide Entry	\$ 26.30	20.00%	\$ 21.04	\$100.00 per hour	N/A
	LDA 46204	4" Waveguide Boot Assembly for LMR-400 (2 runs)	\$ 43.26	20.00%	\$ 34.61	N/A	N/A
	LDA 68125	4" Waveguide Boot Assembly for LMR-400 (4 runs)	\$ 43.26	20.00%	\$ 34.61	N/A	N/A
	LDA 320168	4" Waveguide Boot Assembly for LMR-900	\$ 32.22	20.00%	\$ 25.78	N/A	N/A
	LDA 484312	4" Waveguide Boot Assembly for LMR-900(3 runs)	\$ 74.12	20.00%	\$ 59.30	N/A	N/A

Category	Vendor Designation (No.# or Code)	Description	NYS Service Price(\$)/Hour
Service	D&E	Design and Engineering	\$ 125.00
	PM	Project Management	\$ 100.00
	AT	Acceptance Testing	\$ 100.00
	DG	Document Generation	\$ 100.00
	TRAIN	Field Training	\$ 100.00
	INSTALL	Install system product (minimum 2.0 hrs)*	\$ 400.00
		* System installs vary by location/equipment/man power. Each system will be quoted by installing dealer as package vs hourly rate to offer better price to end-user on the installed system	
	T&M	Time and Material rates for on-site maintenance during business hours (does not include material)	\$ 300.00

KEY FOR DISCOUNTS

A	27% OFF MSRP	CONVENTIONAL/ TRUNKING (ANALOG) RADIOS
B	23% OFF MSRP	P-25 RADIOS/MOBILE REPEATERS/NEXEDGE MUTLIMODE RADIOS

LOT 4 NYS NET PRICE SHEET

Conventional Analog Radio Infrastructures
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
Mobile Repeaters	VHF	TKB-6900 low band base station basic configuration includes 40A DC power supply and 1 channel tone termination panel. Base station provides 50W continuous duty, 110W at 20% duty cycle.					
	TKB6900SK1	BASIC CONFIGURATION, 29.7 - 37.0MHz	\$ 3,297.00	23.00%	\$ 2,538.69	\$200.00 per hour	\$ 25.00
	TKB6900SK2	BASIC CONFIGURATION, 35.0 - 43.0MHz	\$ 3,297.00	23.00%	\$ 2,538.69	\$200.00 per hour	\$ 25.00
	TKB6900SK3	BASIC CONFIGURATION, 39.0 - 50.0MHz	\$ 3,297.00	23.00%	\$ 2,538.69	\$200.00 per hour	\$ 25.00
	RF Amplifier Options						
	KSGA110B	100W CONTINUOUS DUTY RF AMPLIFIER UPGRADE	\$ 2,171.00	23.00%	\$ 1,671.67	\$100.00 per hour	\$ 25.00
	KSGA130B	300W CONTINUOUS DUTY RF AMPLIFIER UPGRADE	\$ 6,499.00	23.00%	\$ 5,004.23	\$100.00 per hour	\$ 25.00
	Power Supply Options						
	KSGPWR34	35A POWER SUPPLY WITH SMARTCHARGER UPGRADE	\$ 881.00	23.00%	\$ 678.37	\$100.00 per hour	\$ 25.00
	KSGPWR74	70A POWER SUPPLY UPGRADE	\$ 881.00	23.00%	\$ 678.37	\$100.00 per hour	\$ 25.00
	KSGPWRB4	70A POWER SUPPLY WITH SMARTCHARGER UPGRADE	\$ 1,263.00	23.00%	\$ 972.51	\$100.00 per hour	\$ 25.00
	KSGPWRH7	UPGRADE 70A TO 70A POWER SUPPLY WITH SMARTCHARGER	\$ 381.00	23.00%	\$ 293.37	\$100.00 per hour	\$ 25.00
	KSGTN10A	10 CHANNEL BCD TONE TERMINATION PANEL UPGRADE	\$ 393.00	23.00%	\$ 302.61	\$100.00 per hour	\$ 25.00
	KSGTN16B	16 CHANNEL BCD TONE TERMINATION PANEL UPGRADE	\$ 774.00	23.00%	\$ 595.98	\$100.00 per hour	\$ 25.00
	KSGTDC2B	2 CHANNEL DC TERMINATION PANEL OPTION	N/C	23.00%	N/C	N/A	\$ 25.00
	KSGTALD2	600 Ohm BALANCED AUDIO LINE DRIVER & 4-WIRE E&M INTERFACE	N/C	23.00%	N/C	N/A	\$ 25.00
	KSGVOT1A	SIGNAL-TO-NOISE VOTER WITH ONE STATION MODULE	\$ 9,140.00	23.00%	\$ 7,037.80	\$100.00 per hour	\$ 25.00
	KSGVOT2A	ADDITIONAL STATION MODULE	\$ 1,400.00	23.00%	\$ 1,078.00	\$100.00 per hour	\$ 25.00
	KSGOPTG1	PILOT TONE GENERATOR AND LINE DRIVER	\$ 880.00	23.00%	\$ 677.60	\$100.00 per hour	\$ 25.00
	KSGQCWID	MORSE CODE IDENTIFIER	\$ 131.00	23.00%	\$ 100.87	\$100.00 per hour	\$ 25.00
	B51-8460-10	TK-690 SERVICE MANUAL	\$ 53.00	23.00%	\$ 40.81	N/A	N/A
	KPG-43UM	PROGRAMMING CABLE USB	\$ 158.50	23.00%	\$ 122.05	N/A	N/A
	KPG-44DK	KPG-44D PROGRAMMING SOFTWARE	\$ 97.50	23.00%	\$ 75.08	N/A	N/A
	TKR-7400 repeater / base station basic configuration includes 5W continuous duty repeater						
	TKR-740K	VHF 146-162 MHz High-Performance Repeater	\$ 3,333.00	23.00%	\$ 2,666.40	\$200.00 per hour	\$ 25.00
	TKR-740K2	VHF 158-174 MHz High-Performance Repeater	\$ 3,333.00	23.00%	\$ 2,666.40	\$200.00 per hour	\$ 25.00
	TKR-740K3	VHF 136-150 MHz High-Performance Repeater	\$ 3,333.00	23.00%	\$ 2,666.40	\$200.00 per hour	\$ 25.00
	KSGMS10040	Antenna Relay assy for TKR-740/840, Retrofit, 5W	\$ 340.00	23.00%	\$ 272.00	\$200.00 per hour	\$ 25.00
	KSGMODP1	CIRCUIT MODIFICATION REQUIRED FOR USE WITH PASSPORT-NTS PROTOCOL	\$ 158.00	23.00%	\$ 121.66	\$100.00 per hour	\$ 25.00
	KSGCP401	P25 CONTROLLER KSGCP401 includes one channel card housed in a 1 RU 19-inch rack mountable housing with cable. Maximum 4 channel cards.	\$ 7,945.00	23.00%	\$ 6,117.65	\$200.00 per hour	\$ 25.00
	KSGCP402	CHANNEL CARD Channel card and cable used for additional repeaters at the same site.	\$ 6,112.00	23.00%	\$ 4,706.24	\$200.00 per hour	\$ 25.00
	KSGMODP2	CIRCUIT MODIFICATION FOR EXISTING REPEATERS Modification to circuits for P25 operation. This modification must be done by Kenwood. It is not a field upgrade	\$ 750.00	23.00%	\$ 577.50	\$100.00 per hour	N/A
	RF Amplifier Options						
	KSGA204R	50W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR REPEATER STATION	\$ 2,161.00	23.00%	\$ 1,663.97	\$100.00 per hour	\$ 25.00
	KSGA204B	50W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR BASE STATION	\$ 2,512.00	23.00%	\$ 1,934.24	\$100.00 per hour	\$ 25.00
	KSGA211R	110W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR REPEATER STATION	\$ 2,722.00	23.00%	\$ 2,095.94	\$100.00 per hour	\$ 25.00
	KSGA211B	110W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR BASE STATION	\$ 2,936.00	23.00%	\$ 2,260.72	\$100.00 per hour	\$ 25.00
	KSGA215R	150W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR REPEATER STATION	\$ 4,722.00	23.00%	\$ 3,635.94	\$100.00 per hour	\$ 25.00
	KSGA215B	150W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR BASE STATION	\$ 5,597.00	23.00%	\$ 4,309.69	\$100.00 per hour	\$ 25.00
	Misc Station Options						
	KSGD2P1B	6 CAVITY VHF BpBr DUPLEXER	\$ 3,080.00	23.00%	\$ 2,371.60	\$150.00 per hour	\$ 25.00
	KSGMC12001	VHF Receive Multicoupler, 118 - 174 MHz, 4-port N	\$ 2,260.50	23.00%	\$ 1,740.59	\$150.00 per hour	\$ 25.00
	KSGMC12002	VHF Receive Multicoupler, 118 - 174 MHz, 8-port N	\$ 2,873.20	23.00%	\$ 2,212.36	\$150.00 per hour	\$ 25.00
	KSGMC12003	VHF Receive Multicoupler, 118 - 174 MHz, 12-port N	\$ 3,239.50	23.00%	\$ 2,494.42	\$150.00 per hour	\$ 25.00
	KSGPR12001	VHF Receive Preselector (4" Cavity), 0.5 -2.0 MHz Bandwidth, 144 - 174 MHz	\$ 1,971.20	23.00%	\$ 1,517.82	\$150.00 per hour	\$ 25.00
	KSGCM22122	VHF T-PassTransmit Combiner, 132 -174, 10" Cavity, 2 - Channel	\$ 4,837.80	23.00%	\$ 3,725.11	\$150.00 per hour	\$ 25.00
	KSGCM22123	VHF T-PassTransmit Combiner, 132 -174, 10" Cavity, 4 - Channel	\$ 9,017.80	23.00%	\$ 6,943.71	\$150.00 per hour	\$ 25.00
	KSGCM22124	VHF T-PassTransmit Combiner, 132 -174, 10" Cavity, 6 - Channel	\$ 12,569.70	23.00%	\$ 9,678.67	\$150.00 per hour	\$ 25.00
	KSGCM22125	VHF T-PassTransmit Combiner, 132 -174, 10" Cavity, 8 - Channel	\$ 16,121.60	23.00%	\$ 12,413.63	\$150.00 per hour	\$ 25.00

LOT 4 NYS NET PRICE SHEET

Conventional Analog Radio Infrastructures
Radio Communications Equipment
Group 77200
Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
	KSGCM22126	VHF T-PassTransmit Combiner, 132 -174, 10" Cavity, 10 - Channel	\$ 19,673.50	23.00%	\$ 15,148.60	\$150.00 per hour	\$ 25.00
	KSGOMOD1	BASIC SITE MANAGEMENT MODEM	\$ 323.00	23.00%	\$ 248.71	\$150.00 per hour	\$ 25.00
	KSGOMOD2	HIGH PERFORMANCE SITE MANAGEMENT MODEM	\$ 1,244.00	23.00%	\$ 957.88	\$150.00 per hour	\$ 25.00
	KSGVOT1A	SIGNAL-TO-NOISE VOTER WITH ONE STATION MODULE	\$ 9,140.00	23.00%	\$ 7,037.80	\$150.00 per hour	\$ 25.00
	KSGVOT2A	ADDITIONAL STATION MODULE	\$ 1,400.00	23.00%	\$ 1,078.00	\$150.00 per hour	\$ 25.00
	KSGOPTG1	PILOT TONE GENERATOR AND LINE DRIVER	\$ 880.00	23.00%	\$ 677.60	\$150.00 per hour	\$ 25.00
	KSGTN02A	2 CHANNEL TONE TERMINATION PANEL	\$ 683.00	23.00%	\$ 525.91	\$100.00 per hour	\$ 25.00
	KSGTN02N	N-SERIES CHANNEL TONE TERMINATION PANEL	\$ 683.00	23.00%	\$ 525.91	\$100.00 per hour	\$ 25.00
	KSGTN10D	10 CHANNEL DISCRETE TONE TERMINATION PANEL	\$ 929.00	23.00%	\$ 715.33	\$100.00 per hour	\$ 25.00
	KSGTN16A	16 CHANNEL BCD TONE TERMINATION PANEL	\$ 1,324.00	23.00%	\$ 1,019.48	\$100.00 per hour	\$ 25.00
	KSGTDC2A	2 CHANNEL DC TERMINATION PANEL	\$ 393.00	23.00%	\$ 302.61	\$100.00 per hour	\$ 25.00
	KSGTALD1	600 Ohm BALANCED AUDIO LINE DRIVER & 4-WIRE E&M INTERFACE	\$ 367.00	23.00%	\$ 282.59	\$100.00 per hour	\$ 25.00
	B51-8505-10	TKR-740 SERVICE MANUAL	\$ 53.00	23.00%	\$ 40.81	N/A	N/A
	KGP-46UM	PROGRAMMING CABLE USB	\$ 158.50	23.00%	\$ 122.05	N/A	N/A
	KPG-47DK	KPG-47D PROGRAMMING SOFTWARE	\$ 118.00	23.00%	\$ 90.86	N/A	N/A
		<i>Includes: DC Power Cable, rack handles and hardware, adjustable mounting plate for DC power supply (DC power supply sold seperately)</i>					
	TKR-750K	VHF 146-174 MHz 25-50W, Base-Repeater	\$ 1,558.00	23.00%	\$ 1,199.66	\$200.00 per hour	\$ 25.00
	TKR-750K2	VHF 136-150 MHz 25-50W, Base-Repeater	\$ 1,558.00	23.00%	\$ 1,199.66	\$200.00 per hour	\$ 25.00
	TKR-751K	VHF 146-174 MHz 1-25W, Base-Repeater	\$ 1,383.00	23.00%	\$ 1,064.91	\$200.00 per hour	\$ 25.00
	KSGMS10050	Antenna Relay Assy for TKR-750/751/850/851, Retrofit, 50W	\$ 340.00	23.00%	\$ 261.80	\$200.00 per hour	\$ 25.00
		RF Amplifier Options					
	KSGA204R	50W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR REPEATER STATION	\$ 2,161.00	23.00%	\$ 1,663.97	\$100.00 per hour	\$ 25.00
	KSGA204B	50W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR BASE STATION	\$ 2,512.00	23.00%	\$ 1,934.24	\$100.00 per hour	\$ 25.00
	KSGA211R	110W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR REPEATER STATION	\$ 2,722.00	23.00%	\$ 2,095.94	\$100.00 per hour	\$ 25.00
	KSGA211B	110W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR BASE STATION	\$ 2,936.00	23.00%	\$ 2,260.72	\$100.00 per hour	\$ 25.00
	KSGA215R	150W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR REPEATER STATION	\$ 4,722.00	23.00%	\$ 3,635.94	\$100.00 per hour	\$ 25.00
	KSGA215B	150W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR BASE STATION	\$ 5,597.00	23.00%	\$ 4,309.69	\$100.00 per hour	\$ 25.00
	B51-8556-20	TKR-750 SERVICE MANUAL	\$ 50.00	23.00%	\$ 38.50	N/A	N/A
	B51-8683-00	TKR-751 SERVICE MANUAL	\$ 50.00	23.00%	\$ 38.50	N/A	N/A
	KGP-46UM	PROGRAMMING CABLE USB	\$ 158.50	23.00%	\$ 122.05	N/A	N/A
	KPG-91DK	KPG-91D PROGRAMMING SOFTWARE	\$ 118.00	23.00%	\$ 90.86	N/A	N/A
		TKB7510PS base station basic configuration includes 1-25W 100% duty radio, internal T-R relay, internally mounted 20A power supply.					
	TKB7510PS	BASIC CONFIGURATION, 146 - 174 MHz	\$ 1,617.00	23.00%	\$ 1,245.09	\$200.00 per hour	\$ 25.00
		TKR7510PS repeater basic configuration includes 1-25W 100% duty repeater, internally mounted 20A power supply.					
	TKR7510PS	BASIC CONFIGURATION, 146 - 174 MHz	\$ 1,617.00	23.00%	\$ 1,245.09	\$200.00 per hour	\$ 25.00
	TKR7510PSD	BASIC CONFIGURATION, 146 - 174 MHz WITH INTERNAL DUPLEXER	\$ 2,150.00	23.00%	\$ 1,655.50	\$200.00 per hour	\$ 25.00
	UHF	TKR-840K repeater / base station basic configuration includes 5W continuous duty repeater and 19-inch rack mountable.					
	TKR-840K	BASIC CONFIGURATION, 450 - 480 MHz	\$ 3,438.00	23.00%	\$ 2,647.26	\$200.00 per hour	\$ 25.00
	TKR-840K2	BASIC CONFIGURATION, 480 - 512 MHz	\$ 3,438.00	23.00%	\$ 2,647.26	\$200.00 per hour	\$ 25.00
	KSGCP401	P25 CONTROLLER KSGCP401 includes one channel card housed in a 1 RU 19-inch rack mountable housing with cable. Maximum 4 channel cards.	\$ 7,945.00	23.00%	\$ 6,117.65	\$200.00 per hour	\$ 25.00
	KSGMODP1	Circuit Modification for use with Passport-NTS Protocol	\$ 158.00	23.00%	\$ 121.66	\$100.00 per hour	N/A
	KSGCP402	CHANNEL CARD Channel card and cable used for additional repeaters at the same site.	\$ 6,112.00	23.00%	\$ 4,706.24	\$200.00 per hour	\$ 25.00
	KSGMODP2	CIRCUIT MODIFICATION FOR EXISTING REPEATERS Modification to circuits for P25 operation. This modification must be done by Kenwood. It is not a field upgrade	\$ 750.00	23.00%	\$ 577.50	\$100.00 per hour	N/A

LOT 4 NYS NET PRICE SHEET

Conventional Analog Radio Infrastructures
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month	
B	RF Amplifier Options							
	KSGA304R	40W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR REPEATER STATION	\$ 2,059.00	23.00%	\$ 1,647.20	\$100.00 per hour	\$ 25.00	
	KSGA304B	40W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR BASE STATION	\$ 2,113.00	23.00%	\$ 1,690.40	\$100.00 per hour	\$ 25.00	
	KSGA310R	100W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR REPEATER STATION	\$ 2,602.00	23.00%	\$ 2,081.60	\$100.00 per hour	\$ 25.00	
	KSGA310B	100W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR BASE STATION	\$ 2,892.00	23.00%	\$ 2,313.60	\$100.00 per hour	\$ 25.00	
	KSGA315R	150W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR REPEATER STATION	\$ 5,410.00	23.00%	\$ 4,328.00	\$100.00 per hour	\$ 25.00	
	KSGA315B	150W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR BASE STATION	\$ 6,285.00	23.00%	\$ 5,028.00	\$100.00 per hour	\$ 25.00	
	Misc Station Options							
	KSGD3P1B	6 CAVITY UHF BpBr DUPLEXER	\$ 3,080.00	23.00%	\$ 2,371.60	\$150.00 per hour	\$ 25.00	
	KSGD3P2B	4 CAVITY UHF BpBr DUPLEXER (450 - 470 MHz ONLY)	\$ 1,775.00	23.00%	\$ 1,366.75	\$150.00 per hour	\$ 25.00	
	KSGCM23138	UHF T-Pass Transmit Combiner/Receive Multicoupler, 450-470, 10" Cavity, 2-Channel	\$ 11,566.50	23.00%	\$ 8,906.21	\$150.00 per hour	\$ 25.00	
	KSGCM23139	UHF T-Pass Transmit Combiner/Receive Multicoupler, 450-470, 10" Cavity, 4-Channel	\$ 15,611.20	23.00%	\$ 12,020.62	\$150.00 per hour	\$ 25.00	
	KSGCM23140	UHF T-Pass Transmit Combiner/Receive Multicoupler, 450-470, 10" Cavity, 6-Channel	\$ 19,658.10	23.00%	\$ 15,136.74	\$150.00 per hour	\$ 25.00	
	KSGCM23141	UHF T-Pass Transmit Combiner/Receive Multicoupler, 450-470, 10" Cavity, 8-Channel	\$ 23,705.00	23.00%	\$ 18,252.85	\$150.00 per hour	\$ 25.00	
	KSGCM23142	UHF T-Pass Transmit Combiner/Receive Multicoupler, 450-470, 10" Cavity, 10-Channel	\$ 27,751.90	23.00%	\$ 21,368.96	\$150.00 per hour	\$ 25.00	
	KSGOMOD1	BASIC SITE MANAGEMENT MODEM	\$ 323.00	23.00%	\$ 248.71	\$150.00 per hour	\$ 25.00	
	KSGOMOD2	HIGH PERFORMANCE SITE MANAGEMENT MODEM	\$ 1,244.00	23.00%	\$ 957.88	\$150.00 per hour	\$ 25.00	
	KSGVOT1A	SIGNAL-TO-NOISE VOTER WITH ONE STATION MODULE	\$ 9,140.00	23.00%	\$ 7,037.80	\$150.00 per hour	\$ 25.00	
	KSGVOT2A	ADDITIONAL STATION MODULE	\$ 1,400.00	23.00%	\$ 1,078.00	\$150.00 per hour	\$ 25.00	
	KSGOPTG1	PILOT TONE GENERATOR AND LINE DRIVER	\$ 880.00	23.00%	\$ 677.60	\$150.00 per hour	\$ 25.00	
	KSGTN02N	N-SERIES CHANNEL TONE TERMINATION PANEL	\$ 683.00	23.00%	\$ 525.91	\$100.00 per hour	\$ 25.00	
	KSGTN02A	2 CHANNEL TONE TERMINATION PANEL	\$ 683.00	23.00%	\$ 525.91	\$100.00 per hour	\$ 25.00	
	KSGTN10D	10 CHANNEL DISCRETE TONE TERMINATION PANEL	\$ 929.00	23.00%	\$ 715.33	\$100.00 per hour	\$ 25.00	
	KSGTN16A	16 CHANNEL BCD TONE TERMINATION PANEL	\$ 1,324.00	23.00%	\$ 1,019.48	\$100.00 per hour	\$ 25.00	
	KSGTDC2A	2 CHANNEL DC TERMINATION PANEL	\$ 393.00	23.00%	\$ 302.61	\$100.00 per hour	\$ 25.00	
	KSGTALD1	600 Ohm BALANCED AUDIO LINE DRIVER & 4-WIRE E&M INTERFACE	\$ 367.00	23.00%	\$ 282.59	\$100.00 per hour	\$ 25.00	
	KGP-46UM	PROGRAMMING CABLE USB	\$ 158.50	23.00%	\$ 122.05	N/A	N/A	
	KPG-47DK	KPG-47D PROGRAMMING SOFTWARE	\$ 118.00	23.00%	\$ 90.86	N/A	N/A	
	B51-8506-00	TKR-840 SERVICE MANUAL	\$ 50.00	23.00%	\$ 38.50	N/A	N/A	
	UHF		<i>Includes: DC Power Cable, rack handles and hardware, adjustable mounting plate for DC power supply (DC</i>					
	TKR-850K	UHF 450-480 MHz 25-40W, Base-Repeater	\$ 1,663.00	23.00%	\$ 1,280.51	\$100.00 per hour	\$ 25.00	
	TKR-850K2	UHF 480-512 MHz 25-40W, Base-Repeater	\$ 1,663.00	23.00%	\$ 1,280.51	\$100.00 per hour	\$ 25.00	
	TKR-850K3	UHF 400-430 MHz 25-40W, Base-Repeater	\$ 1,663.00	23.00%	\$ 1,280.51	\$100.00 per hour	\$ 25.00	
	TKR-851K	UHF 450-480 MHz 1-25W, Base-Repeater	\$ 1,488.00	23.00%	\$ 1,145.76	\$100.00 per hour	\$ 25.00	
	RF Amplifier Options							
	KSGA304R	40W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR REPEATER STATION	\$ 2,059.00	23.00%	\$ 1,585.43	\$100.00 per hour	\$ 25.00	
	KSGA304B	40W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR BASE STATION	\$ 2,113.00	23.00%	\$ 1,627.01	\$100.00 per hour	\$ 25.00	
	KSGA310R	100W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR REPEATER STATION	\$ 2,602.00	23.00%	\$ 2,003.54	\$100.00 per hour	\$ 25.00	
	KSGA310B	100W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR BASE STATION	\$ 2,892.00	23.00%	\$ 2,226.84	\$100.00 per hour	\$ 25.00	
	KSGA315R	150W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR REPEATER STATION	\$ 5,410.00	23.00%	\$ 4,165.70	\$100.00 per hour	\$ 25.00	
	KSGA315B	150W CONTINUOUS DUTY RF AMPLIFIER UPGRADE FOR BASE STATION	\$ 6,285.00	23.00%	\$ 4,839.45	\$100.00 per hour	\$ 25.00	
	KCT-53UM	USB to DB9 Serial Adapter	\$ 86.00	23.00%	\$ 66.22	N/A	N/A	
	B51-8557-30	TKR-850 SERVICE MANUAL	\$ 50.00	23.00%	\$ 38.50	N/A	N/A	
	B51-8684-00	TKR-851 SERVICE MANUAL	\$ 50.00	23.00%	\$ 38.50	N/A	N/A	
	KGP-46UM	PROGRAMMING CABLE USB	\$ 158.50	23.00%	\$ 122.05	N/A	N/A	
	KPG-91DK	KPG-91D PROGRAMMING SOFTWARE	\$ 118.00	23.00%	\$ 90.86	N/A	N/A	
	TKB8510PS base station basic configuration includes 1-25W 100% duty radio, internal T-R relay, internally							
	TKB8510PS	BASIC CONFIGURATION, 450 - 480 MHz	\$ 1,720.00	23.00%	\$ 1,324.40	\$200.00 per hour	\$ 25.00	
		TKR8510PS repeater basic configuration includes 1-25W 100% duty repeater, internally mounted 20A power supply.						
	TKR8510PS	BASIC CONFIGURATION, 450 - 480 MHz	\$ 1,720.00	23.00%	\$ 1,324.40	\$200.00 per hour	\$ 25.00	
	TKR8510PSD	BASIC CONFIGURATION, 450 - 480 MHz WITH INTERNAL DUPLEXER	\$ 2,253.00	23.00%	\$ 1,734.81	\$200.00 per hour	\$ 25.00	
	Install Accessories for TKR-750/850/751/851 - Series Mobile Repeaters							
	KMC-27A	Heavy-duty noise-canceling mobile hand microphone	\$ 104.00	27.00%	\$ 75.92	N/A	N/A	
	KMC-27B	Heavy-duty mobile hand microphone	\$ 42.00	27.00%	\$ 30.66	N/A	N/A	

LOT 4 NYS NET PRICE SHEET

Conventional Analog Radio Infrastructures
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: L.D. ALLEN COMMUNICATIONS, INC.
 Primary Manufacturer: KENWOOD COMMUNICATIONS

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
A	KMC-9C	Base Station Desktop microphone	\$ 86.00	27.00%	\$ 62.78	N/A	N/A
	KES-5	External Speaker	\$ 61.25	27.00%	\$ 44.71	N/A	N/A

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 Radio Communications Equipment
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Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
POWER SUPPLY							
	KPS-15* (see notes below)	DC Switching Power Supply (117/230 VAC; 23A max. continuous, 25A peak)	\$ 173.00	27.00%	\$ 126.29	N/A	N/A
	KSGPWR34	35A POWER SUPPLY WITH SMARTCHARGER UPGRADE	\$ 881.00	23.00%	\$ 678.37	\$50.00 per hour	\$ 25.00
	KSGPWR74	70A POWER SUPPLY UPGRADE	\$ 881.00	23.00%	\$ 678.37	\$50.00 per hour	\$ 25.00
	KSGPWRH7	UPGRADE 70A TO 70A POWER SUPPLY WITH SMARTCHARGER	\$ 381.00	23.00%	\$ 293.37	\$50.00 per hour	\$ 25.00
	KSGPWRB4	70A POWER SUPPLY WITH SMARTCHARGER UPGRADE	\$ 1,263.00	23.00%	\$ 972.51	\$50.00 per hour	\$ 25.00
Trunking Controllers							
	KSGC040L	LTR DISPATCH TRUNKING CONTROLLER	\$ 1,586.00	23.00%	\$ 1,221.22	\$100.00 per hour	\$ 25.00
	KSGC041L	RAIDER XTREME LTR DISPATCH TRUNKING CONTROLLER	\$ 3,327.00	23.00%	\$ 2,561.79	\$100.00 per hour	\$ 25.00
	KSGC050L	LTR DISPATCH & INTERCONNECT TRUNKING CONTROLLER	\$ 3,016.00	23.00%	\$ 2,322.32	\$100.00 per hour	\$ 25.00
	KSGC452L	LTR DISPATCH TRUNKING CONTROLLER	\$ 1,438.00	23.00%	\$ 1,107.26	\$100.00 per hour	\$ 25.00
	KSGC459L	LTR DISPATCH & INTERCONNECT TRUNKING CONTROLLER	\$ 2,188.00	23.00%	\$ 1,684.76	\$100.00 per hour	\$ 25.00
	KSGC807M	BASIC MPT-1327 TRUNKING CONTROLLER	\$ 4,599.00	23.00%	\$ 3,541.23	\$100.00 per hour	\$ 25.00
	KSGC827M	BASIC MPT-1327 INTERCONNECT CONTROLLER	\$ 6,265.00	23.00%	\$ 4,824.05	\$100.00 per hour	\$ 25.00
	KSGC844M	BASIC MPT-1327 MULTI-SITE CONTROLLER	\$ 9,765.00	23.00%	\$ 7,519.05	\$100.00 per hour	\$ 25.00
	KSGC427M	BASIC MPT-1327 PERIPHERAL EQUIPMENT INTERFACE	\$ 9,765.00	23.00%	\$ 7,519.05	\$100.00 per hour	\$ 25.00
Individual Component Items							
Base Station Amplifiers (Includes simplex T-R switching relay) - SPECIFY FREQUENCY							
Low Band							
	KSGPA21101	80-100W, 30-36 MHz for TKB-6900	\$ 2,105.00	23.00%	\$ 1,620.85	\$100.00 per hour	\$ 25.00
	KSGPA21102	80-100W, 36-42 MHz for TKB-6900	\$ 2,105.00	23.00%	\$ 1,620.85	\$100.00 per hour	\$ 25.00
	KSGPA21103	80-100W, 42-50 MHz for TKB-6900	\$ 2,105.00	23.00%	\$ 1,620.85	\$100.00 per hour	\$ 25.00
	KSGPA21301	300W, 30-36 MHz for TKB-6900	\$ 4,213.00	23.00%	\$ 3,244.01	\$100.00 per hour	\$ 25.00
	KSGPA21302	300W, 36-42 MHz for TKB-6900	\$ 4,213.00	23.00%	\$ 3,244.01	\$100.00 per hour	\$ 25.00
	KSGPA21303	300W, 42-50 MHz for TKB-6900	\$ 4,213.00	23.00%	\$ 3,244.01	\$100.00 per hour	\$ 25.00
VHF High Band							
	KSGPA22421	25 - 50W 136-144 MHz for TKR-740/751	\$ 1,952.00	23.00%	\$ 1,503.04	\$100.00 per hour	\$ 25.00
	KSGPA22422	25 - 50W 144-152 MHz for TKR-740/751	\$ 1,952.00	23.00%	\$ 1,503.04	\$100.00 per hour	\$ 25.00
	KSGPA22423	25 - 50W 150-162 MHz for TKR-740/751	\$ 1,952.00	23.00%	\$ 1,503.04	\$100.00 per hour	\$ 25.00
	KSGPA22424	25 - 50W 162-174 MHz for TKR-740/751	\$ 1,952.00	23.00%	\$ 1,503.04	\$100.00 per hour	\$ 25.00
	KSGPA22521	25 - 50W 136-144 MHz for TKR-750	\$ 1,952.00	23.00%	\$ 1,503.04	\$100.00 per hour	\$ 25.00
	KSGPA22522	25 - 50W 144-152 MHz for TKR-750	\$ 1,952.00	23.00%	\$ 1,503.04	\$100.00 per hour	\$ 25.00
	KSGPA22523	25 - 50W 150-162 MHz for TKR-750	\$ 1,952.00	23.00%	\$ 1,503.04	\$100.00 per hour	\$ 25.00
	KSGPA22524	25 - 50W 162-174 MHz for TKR-750	\$ 1,952.00	23.00%	\$ 1,503.04	\$100.00 per hour	\$ 25.00
	KSGPA22400	90 - 110W 136-144 MHz for TKR-740/751	\$ 2,505.00	23.00%	\$ 1,928.85	\$100.00 per hour	\$ 25.00
	KSGPA22410	90 - 110W 144-152 MHz for TKR-740/751	\$ 2,505.00	23.00%	\$ 1,928.85	\$100.00 per hour	\$ 25.00
	KSGPA22420	90 - 110W 150-162 MHz for TKR-740/751	\$ 2,505.00	23.00%	\$ 1,928.85	\$100.00 per hour	\$ 25.00
	KSGPA22430	90 - 110W 162-174 MHz for TKR-740/751	\$ 2,505.00	23.00%	\$ 1,928.85	\$100.00 per hour	\$ 25.00
	KSGPA22500	90 - 110W 136-144 MHz for TKR-750	\$ 2,505.00	23.00%	\$ 1,928.85	\$100.00 per hour	\$ 25.00
	KSGPA22510	90 - 110W 144-152 MHz for TKR-750	\$ 2,505.00	23.00%	\$ 1,928.85	\$100.00 per hour	\$ 25.00
	KSGPA22520	90 - 110W 150-162 MHz for TKR-750	\$ 2,505.00	23.00%	\$ 1,928.85	\$100.00 per hour	\$ 25.00
	KSGPA22530	90 - 110W 162-174 MHz for TKR-750	\$ 2,505.00	23.00%	\$ 1,928.85	\$100.00 per hour	\$ 25.00
	KSGPA22451	150W 136-144 MHz for TKR-740/751	\$ 3,988.00	23.00%	\$ 3,070.76	\$100.00 per hour	\$ 25.00
	KSGPA22452	150W 144-152 MHz for TKR-740/751	\$ 3,988.00	23.00%	\$ 3,070.76	\$100.00 per hour	\$ 25.00
	KSGPA22453	150W 150-162 MHz for TKR-740/751	\$ 3,988.00	23.00%	\$ 3,070.76	\$100.00 per hour	\$ 25.00
	KSGPA22454	150W 162-174 MHz for TKR-740/751	\$ 3,988.00	23.00%	\$ 3,070.76	\$100.00 per hour	\$ 25.00
	KSGPA22551	150W 136-144 MHz for TKR-750	\$ 3,988.00	23.00%	\$ 3,070.76	\$100.00 per hour	\$ 25.00
	KSGPA22552	150W 144-152 MHz for TKR-750	\$ 3,988.00	23.00%	\$ 3,070.76	\$100.00 per hour	\$ 25.00
	KSGPA22553	150W 150-162 MHz for TKR-750	\$ 3,988.00	23.00%	\$ 3,070.76	\$100.00 per hour	\$ 25.00
	KSGPA22554	150W 162-174 MHz for TKR-750	\$ 3,988.00	23.00%	\$ 3,070.76	\$100.00 per hour	\$ 25.00

LOT 4 NYS NET PRICE SHEET

Conventional Analog Radio Infrastructures
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month	
B	UHF							
	KSGPA23421	20-40W 406-426MHz for TKR840/851	\$ 1,893.00	23.00%	\$ 1,457.61	\$100.00 per hour	\$ 25.00	
	KSGPA23422	20-40W 426-450MHz for TKR840/851	\$ 1,893.00	23.00%	\$ 1,457.61	\$100.00 per hour	\$ 25.00	
	KSGPA23423	20-40W 450-470MHz for TKR840/851	\$ 1,893.00	23.00%	\$ 1,457.61	\$100.00 per hour	\$ 25.00	
	KSGPA23424	20-40W 470-490MHz for TKR840/851	\$ 1,893.00	23.00%	\$ 1,457.61	\$100.00 per hour	\$ 25.00	
	KSGPA23425	20-40W 490-512MHz for TKR840/851	\$ 1,893.00	23.00%	\$ 1,457.61	\$100.00 per hour	\$ 25.00	
	KSGPA23521	20-40W 406-426MHz for TKR850	\$ 1,893.00	23.00%	\$ 1,457.61	\$100.00 per hour	\$ 25.00	
	KSGPA23522	20-40W 426-450MHz for TKR850	\$ 1,893.00	23.00%	\$ 1,457.61	\$100.00 per hour	\$ 25.00	
	KSGPA23523	20-40W 450-470MHz for TKR850	\$ 1,893.00	23.00%	\$ 1,457.61	\$100.00 per hour	\$ 25.00	
	KSGPA23524	20-40W 470-490MHz for TKR850	\$ 1,893.00	23.00%	\$ 1,457.61	\$100.00 per hour	\$ 25.00	
	KSGPA23525	20-40W 490-512MHz for TKR850	\$ 1,893.00	23.00%	\$ 1,457.61	\$100.00 per hour	\$ 25.00	
	KSGPA23400	80-100W 406-426MHz for TKR840/851	\$ 2,430.00	23.00%	\$ 1,871.10	\$100.00 per hour	\$ 25.00	
	KSGPA23410	80-110W 426-450MHz for TKR840/851	\$ 2,430.00	23.00%	\$ 1,871.10	\$100.00 per hour	\$ 25.00	
	KSGPA23420	80-100W 450-470MHz for TKR840/851	\$ 2,430.00	23.00%	\$ 1,871.10	\$100.00 per hour	\$ 25.00	
	KSGPA23430	80-100W 470-490MHz for TKR840/851	\$ 2,430.00	23.00%	\$ 1,871.10	\$100.00 per hour	\$ 25.00	
	KSGPA23440	80-100W 490-512MHz for TKR840/851	\$ 2,430.00	23.00%	\$ 1,871.10	\$100.00 per hour	\$ 25.00	
	KSGPA23500	80-100W 406-426MHz for TKR850	\$ 2,430.00	23.00%	\$ 1,871.10	\$100.00 per hour	\$ 25.00	
	KSGPA23510	80-100W 426-450MHz for TKR850	\$ 2,430.00	23.00%	\$ 1,871.10	\$100.00 per hour	\$ 25.00	
	KSGPA23520	80-100W 450-470MHz for TKR850	\$ 2,430.00	23.00%	\$ 1,871.10	\$100.00 per hour	\$ 25.00	
	KSGPA23530	80-100W 470-490MHz for TKR850	\$ 2,430.00	23.00%	\$ 1,871.10	\$100.00 per hour	\$ 25.00	
	KSGPA23540	80-100W 490-512MHz for TKR850	\$ 2,430.00	23.00%	\$ 1,871.10	\$100.00 per hour	\$ 25.00	
	KSGPA23451	150W 406-426MHz for TKR840/851	\$ 4,722.00	23.00%	\$ 3,635.94	\$100.00 per hour	\$ 25.00	
	KSGPA23452	150W 426-450MHz for TKR840/851	\$ 4,722.00	23.00%	\$ 3,635.94	\$100.00 per hour	\$ 25.00	
	KSGPA23453	150W 450-470MHz for TKR840/851	\$ 4,722.00	23.00%	\$ 3,635.94	\$100.00 per hour	\$ 25.00	
	KSGPA23454	150W 470-490MHz for TKR840/851	\$ 4,722.00	23.00%	\$ 3,635.94	\$100.00 per hour	\$ 25.00	
	KSGPA23455	150W 490-512MHz for TKR840/851	\$ 4,722.00	23.00%	\$ 3,635.94	\$100.00 per hour	\$ 25.00	
	KSGPA23551	150W 406-426MHz for TKR850	\$ 4,722.00	23.00%	\$ 3,635.94	\$100.00 per hour	\$ 25.00	
	KSGPA23552	150W 426-450MHz for TKR850	\$ 4,722.00	23.00%	\$ 3,635.94	\$100.00 per hour	\$ 25.00	
	KSGPA23553	150W 450-470MHz for TKR850	\$ 4,722.00	23.00%	\$ 3,635.94	\$100.00 per hour	\$ 25.00	
	KSGPA23554	150W 470-490MHz for TKR850	\$ 4,722.00	23.00%	\$ 3,635.94	\$100.00 per hour	\$ 25.00	
	KSGPA23555	150W 490-512MHz for TKR850	\$ 4,722.00	23.00%	\$ 3,635.94	\$100.00 per hour	\$ 25.00	
	Repeater Station Amplifiers - SPECIFY FREQUENCY							
	VHF High Band							
	KSGPA22401	25-50 136-144MHz for TKR740/751	\$ 1,447.00	23.00%	\$ 1,114.19	\$100.00 per hour	\$ 25.00	
	KSGPA22402	25-50 144-152MHz for TKR740/751	\$ 1,447.00	23.00%	\$ 1,114.19	\$100.00 per hour	\$ 25.00	
	KSGPA22403	25-50 152-162MHz for TKR740/751	\$ 1,447.00	23.00%	\$ 1,114.19	\$100.00 per hour	\$ 25.00	
	KSGPA22404	25-50 162-174MHz for TKR740/751	\$ 1,447.00	23.00%	\$ 1,114.19	\$100.00 per hour	\$ 25.00	
	KSGPA22501	25-50 136-144MHz for TKR750	\$ 1,447.00	23.00%	\$ 1,114.19	\$100.00 per hour	\$ 25.00	
	KSGPA22502	25-50 144-152MHz for TKR750	\$ 1,447.00	23.00%	\$ 1,114.19	\$100.00 per hour	\$ 25.00	
	KSGPA22503	25-50 152-162MHz for TKR750	\$ 1,447.00	23.00%	\$ 1,114.19	\$100.00 per hour	\$ 25.00	
	KSGPA22504	25-50 162-174MHz for TKR750	\$ 1,447.00	23.00%	\$ 1,114.19	\$100.00 per hour	\$ 25.00	
	KSGPA22411	55-110W 136-144MHz for TKR-740/751	\$ 1,999.00	23.00%	\$ 1,539.23	\$100.00 per hour	\$ 25.00	
	KSGPA22412	55-110W 144-152MHz for TKR-740/751	\$ 1,999.00	23.00%	\$ 1,539.23	\$100.00 per hour	\$ 25.00	
	KSGPA22413	55-110W 152-162MHz for TKR-740/751	\$ 1,999.00	23.00%	\$ 1,539.23	\$100.00 per hour	\$ 25.00	
	KSGPA22414	55-110W 162-174MHz for TKR-740/751	\$ 1,999.00	23.00%	\$ 1,539.23	\$100.00 per hour	\$ 25.00	
KSGPA22511	55-110W 136-144MHz for TKR-750	\$ 1,999.00	23.00%	\$ 1,539.23	\$100.00 per hour	\$ 25.00		
KSGPA22512	55-110W 144-152MHz for TKR-750	\$ 1,999.00	23.00%	\$ 1,539.23	\$100.00 per hour	\$ 25.00		
KSGPA22513	55-110W 152-162MHz for TKR-750	\$ 1,999.00	23.00%	\$ 1,539.23	\$100.00 per hour	\$ 25.00		
KSGPA22514	55-110W 162-174MHz for TKR-750	\$ 1,999.00	23.00%	\$ 1,539.23	\$100.00 per hour	\$ 25.00		
KSGPA22441	150W 136-144MHz for TKR-740/751	\$ 3,146.00	23.00%	\$ 2,422.42	\$100.00 per hour	\$ 25.00		
KSGPA22442	150W 144-152MHz for TKR-740/751	\$ 3,146.00	23.00%	\$ 2,422.42	\$100.00 per hour	\$ 25.00		
KSGPA22443	150W 152-162MHz for TKR-740/751	\$ 3,146.00	23.00%	\$ 2,422.42	\$100.00 per hour	\$ 25.00		
KSGPA22444	150W 162-174MHz for TKR-740/751	\$ 3,146.00	23.00%	\$ 2,422.42	\$100.00 per hour	\$ 25.00		
KSGPA22541	150W 136-144MHz for TKR-750	\$ 3,146.00	23.00%	\$ 2,422.42	\$100.00 per hour	\$ 25.00		
KSGPA22542	150W 144-152MHz for TKR-750	\$ 3,146.00	23.00%	\$ 2,422.42	\$100.00 per hour	\$ 25.00		
KSGPA22543	150W 152-162MHz for TKR-750	\$ 3,146.00	23.00%	\$ 2,422.42	\$100.00 per hour	\$ 25.00		

LOT 4 NYS NET PRICE SHEET

Conventional Analog Radio Infrastructures
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
	KSGPA22544	150W 162-174MHz for TKR-750	\$ 3,146.00	23.00%	\$ 2,422.42	\$100.00 per hour	\$ 25.00

LOT 4 NYS NET PRICE SHEET

Conventional Analog Radio Infrastructures
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
	UHF						
	KSGPA23401	25-50W 406-426MHz for TKR840/851	\$ 1,389.00	23.00%	\$ 1,069.53	\$100.00 per hour	\$ 25.00
	KSGPA23402	25-50W 426-450MHz for TKR840/851	\$ 1,389.00	23.00%	\$ 1,069.53	\$100.00 per hour	\$ 25.00
	KSGPA23403	25-50W 450-470MHz for TKR840/851	\$ 1,389.00	23.00%	\$ 1,069.53	\$100.00 per hour	\$ 25.00
	KSGPA23404	25-50W 470-490MHz for TKR840/851	\$ 1,389.00	23.00%	\$ 1,069.53	\$100.00 per hour	\$ 25.00
	KSGPA23405	25-50W 490-512MHz for TKR840/851	\$ 1,389.00	23.00%	\$ 1,069.53	\$100.00 per hour	\$ 25.00
	KSGPA23501	25-50W 406-426MHz for TKR850	\$ 1,389.00	23.00%	\$ 1,069.53	\$100.00 per hour	\$ 25.00
	KSGPA23502	25-50W 426-450MHz for TKR850	\$ 1,389.00	23.00%	\$ 1,069.53	\$100.00 per hour	\$ 25.00
	KSGPA23503	25-50W 450-470MHz for TKR850	\$ 1,389.00	23.00%	\$ 1,069.53	\$100.00 per hour	\$ 25.00
	KSGPA23504	25-50W 470-490MHz for TKR850	\$ 1,389.00	23.00%	\$ 1,069.53	\$100.00 per hour	\$ 25.00
	KSGPA23505	25-50W 490-512MHz for TKR850	\$ 1,389.00	23.00%	\$ 1,069.53	\$100.00 per hour	\$ 25.00
	KSGPA23411	50-100W 406-426MHz for TKR840/851	\$ 1,926.00	23.00%	\$ 1,483.02	\$100.00 per hour	\$ 25.00
	KSGPA23412	50-100W 426-450MHz for TKR840/851	\$ 1,926.00	23.00%	\$ 1,483.02	\$100.00 per hour	\$ 25.00
	KSGPA23413	50-100W 450-470MHz for TKR840/851	\$ 1,926.00	23.00%	\$ 1,483.02	\$100.00 per hour	\$ 25.00
	KSGPA23414	50-100W 470-490MHz for TKR840/851	\$ 1,926.00	23.00%	\$ 1,483.02	\$100.00 per hour	\$ 25.00
	KSGPA23415	50-100W 490-512MHz for TKR840/851	\$ 1,926.00	23.00%	\$ 1,483.02	\$100.00 per hour	\$ 25.00
	KSGPA23511	50-100W 406-426MHz for TKR850	\$ 1,926.00	23.00%	\$ 1,483.02	\$100.00 per hour	\$ 25.00
	KSGPA23512	50-100W 426-450MHz for TKR850	\$ 1,926.00	23.00%	\$ 1,483.02	\$100.00 per hour	\$ 25.00
	KSGPA23513	50-100W 450-470MHz for TKR850	\$ 1,926.00	23.00%	\$ 1,483.02	\$100.00 per hour	\$ 25.00
	KSGPA23514	50-100W 470-490MHz for TKR850	\$ 1,926.00	23.00%	\$ 1,483.02	\$100.00 per hour	\$ 25.00
	KSGPA23515	50-100W 490-512MHz for TKR850	\$ 1,926.00	23.00%	\$ 1,483.02	\$100.00 per hour	\$ 25.00
	KSGPA23441	150W 406-426MHz for TKR840/851	\$ 3,880.00	23.00%	\$ 2,987.60	\$100.00 per hour	\$ 25.00
	KSGPA23442	150W 426-450MHz for TKR840/851	\$ 3,880.00	23.00%	\$ 2,987.60	\$100.00 per hour	\$ 25.00
	KSGPA23443	150W 450-470MHz for TKR840/851	\$ 3,880.00	23.00%	\$ 2,987.60	\$100.00 per hour	\$ 25.00
	KSGPA23444	150W 470-490MHz for TKR840/851	\$ 3,880.00	23.00%	\$ 2,987.60	\$100.00 per hour	\$ 25.00
	KSGPA23445	150W 490-512MHz for TKR840/851	\$ 3,880.00	23.00%	\$ 2,987.60	\$100.00 per hour	\$ 25.00
	KSGPA23541	150W 406-426MHz for TKR850	\$ 3,880.00	23.00%	\$ 2,987.60	\$100.00 per hour	\$ 25.00
	KSGPA23542	150W 426-450MHz for TKR850	\$ 3,880.00	23.00%	\$ 2,987.60	\$100.00 per hour	\$ 25.00
	KSGPA23543	150W 450-470MHz for TKR850	\$ 3,880.00	23.00%	\$ 2,987.60	\$100.00 per hour	\$ 25.00
	KSGPA23544	150W 470-490MHz for TKR850	\$ 3,880.00	23.00%	\$ 2,987.60	\$100.00 per hour	\$ 25.00
	KSGPA23545	150W 490-512MHz for TKR850	\$ 3,880.00	23.00%	\$ 2,987.60	\$100.00 per hour	\$ 25.00
	Power Supplies						
	KSGPS20200	20A, 13.8VDC internally mounted power supply for 750/751/850/851	\$ 247.00	23.00%	\$ 190.19	\$100.00 per hour	\$ 25.00
	KSGPS20201	20A, 13.8VDC 19" wide rack mounted power supply for all other models	\$ 375.00	23.00%	\$ 288.75	\$100.00 per hour	\$ 25.00
	KSGPS20400	40A, 13.8VDC 19" wide rack mounted power supply	\$ 473.00	23.00%	\$ 364.21	\$100.00 per hour	\$ 25.00
	KSGPS20352	35A, 13.8VDC 19" wide rack mounted power supply with Smartcharger	\$ 1,355.00	23.00%	\$ 1,043.35	\$100.00 per hour	\$ 25.00
	KSGPS20701	70A, 13.8VDC 19" wide rack mounted power supply	\$ 1,355.00	23.00%	\$ 1,043.35	\$100.00 per hour	\$ 25.00
	KSGPS20702	70A, 13.8VDC 19" wide rack mounted power supply with Smartcharger	\$ 1,736.00	23.00%	\$ 1,336.72	\$100.00 per hour	\$ 25.00
	Remote Control Termination Panels						
	KSGTN01C	1 Channel Tone Termination Panel with Case	\$ 607.00	23.00%	\$ 467.39	\$100.00 per hour	\$ 25.00
	KSGTN02C	2 Channel Tone Termination Panel with Case	\$ 683.00	23.00%	\$ 525.91	\$100.00 per hour	\$ 25.00
	KSGTN02N	2 N-Channel Tone Termination Panel with Case	\$ 683.00	23.00%	\$ 525.91	\$100.00 per hour	\$ 25.00
	KSGTN10C	10 Channel Discrete Tone Termination Panel with Case	\$ 1,253.00	23.00%	\$ 964.81	\$100.00 per hour	\$ 25.00
	KSGTM20016	16 Channel BCD Tone Termination Panel with Case	\$ 1,324.00	23.00%	\$ 1,019.48	\$100.00 per hour	\$ 25.00
	KSGTDC2C	2 Channel DC Termination Panel with Case	\$ 354.00	23.00%	\$ 272.58	\$100.00 per hour	\$ 25.00
	KSGTALDC	1 Channel 600 Ohm Balanced Audio Line Driver & 4-Wire E&M Interface with Case	\$ 326.00	23.00%	\$ 251.02	\$100.00 per hour	\$ 25.00
	KSGUT10001	19" Rack Mounted 1RU Termination Panel Mounting Tray	\$ 41.00	23.00%	\$ 31.57	N/A	N/A
	KSGMS00101	19", 1 RU Blank Face Panel	\$ 15.00	23.00%	\$ 11.55	N/A	N/A
	KSGMS00102	19", 2 RU Blank Face Panel	\$ 26.00	23.00%	\$ 20.02	N/A	N/A
	KSGMS00103	19", 3 RU Blank Face Panel	\$ 38.00	23.00%	\$ 29.26	N/A	N/A
	KSGMS100P1	19", 12-Outlet 15 Amp AC Power Strip, 1 RU	\$ 91.00	23.00%	\$ 70.07	N/A	N/A
	Mounting Configurations						
	KSGMT30001	2RU DESKTOP ENCLOSURE - 16" deep by 20.5" wide by 5" high.	\$ 242.00	23.00%	\$ 186.34	N/A	N/A
	KSGMT30004	4RU DESKTOP ENCLOSURE - 16" deep by 20.5" wide by 8.5" high.	\$ 260.00	23.00%	\$ 200.20	N/A	N/A
	KSGMRCK3	17 RU (3) ALUMINUM EQUIPMENT RACK	\$ 1,157.00	23.00%	\$ 890.89	\$50.00 per hour	N/A

LOT 4 NYS NET PRICE SHEET

Conventional Analog Radio Infrastructures
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
B	KSGMRCK7	45 RU (7') ALUMINUM EQUIPMENT RACK	\$ 1,250.00	23.00%	\$ 962.50	\$50.00 per hour	N/A
	KSGMCAB2	20 RU (42") LOCKING CABINET	\$ 1,750.00	23.00%	\$ 1,347.50	\$50.00 per hour	N/A
	KSGMCAB4	40 RU (77") LOCKING CABINET	\$ 2,659.00	23.00%	\$ 2,047.43	\$50.00 per hour	N/A
	KSGMCABT	CABINET SOLID TOP UPGRADE	\$ 63.00	23.00%	\$ 48.51	\$50.00 per hour	N/A
	KSGMCABF	CABINET FAN TOP UPGRADE	\$ 445.00	23.00%	\$ 342.65	\$50.00 per hour	N/A
	KSGMCABB	CABINET INTERIOR SOLID FLOOR UPGRADE	\$ 93.00	23.00%	\$ 71.61	\$50.00 per hour	N/A
	KSG9150813HPT	19" High Power Tray	\$ 787.00	23.00%	\$ 605.99	\$50.00 per hour	N/A

Category	Vendor Designation (No.# or Code)	Description	NYS Service Price(\$)/Hour
Service	PROG	Program Radio	\$ 25.00
	D&E	Design and Engineering	\$ 125.00
	PM	Project Management	\$ 100.00
	AT	Acceptance Testing	\$ 100.00
	DG	Document Generation	\$ 100.00
	TRAIN	Field Training	\$ 100.00
	INSTALL	Install system product (minimum 2.0 hrs)*	\$ 400.00
		* System installs vary by location/equipment/man power. Each system will be quoted by installing dealer as package vs hourly rate to offer better price to end-user on the installed system	
	T&M	Time and Material rates for on-site maintenance during business hours (does not include material)	\$ 300.00

KEY FOR DISCOUNTS

A	27% OFF MSRP	CONVENTIONAL/ TRUNKING (ANALOG) RADIOS
B	23% OFF MSRP	P-25 RADIOS/MOBILE REPEATERS/NEXEDGE MUTLIMODE RADIOS

LOT 4 NYS NET PRICE SHEET

Conventional Analog Radio Infrastructures
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **DANIELS ELECTRONICS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
REPEATERS/BASE STATIONS	LOW BAND (ANALOG)						
	DAN-035-0030-ABC	Base Station - 30 - 39 MHz, 3 Watts	\$7,434.50	17.00%	\$ 6,170.64	\$200.00 per/hour	\$40.00
	DAN-045-0030-ABC	Base Station - 38 - 50 MHz, 3 Watts	\$7,434.50	17.00%	\$ 6,170.64	\$200.00 per/hour	\$40.00
	DAN-035-0030-ARC	Repeater - 30 - 39 MHz, 3 Watts	\$6,671.50	17.00%	\$ 5,537.35	\$200.00 per/hour	\$40.00
	DAN-045-0030-ARC	Repeater - 38 - 50 MHz, 3 Watts	\$6,671.50	17.00%	\$ 5,537.35	\$200.00 per/hour	\$40.00
	VHF (ANALOG)						
	DAN-130-0030-ABC	Base Station, AM 118 - 137 MHz, 3 Watts	\$7,561.00	17.00%	\$ 6,275.63	\$200.00 per/hour	\$40.00
	DAN-150-008A-ABC	Base Station - 136 - 174 MHz, 0.5-8 Watts, Class A	\$7,755.50	17.00%	\$ 6,437.07	\$200.00 per/hour	\$40.00
	DAN-150-008A-ARC	Repeater - 136 - 174 MHz, 0.5-8 Watts, Class A	\$5,829.50	17.00%	\$ 4,838.49	\$200.00 per/hour	\$40.00
	UHF (ANALOG)						
	DAN-420-008A-ABC	Base Station - 406-430 MHz, 0.5-8 Watts, Class A	\$8,056.00	17.00%	\$ 6,686.48	\$200.00 per/hour	\$40.00
	DAN-460-008A-ABC	Base Station - 450-470 MHz, 0.5-8 Watts, Class A	\$8,056.00	17.00%	\$ 6,686.48	\$200.00 per/hour	\$40.00
	DAN-500-008B-ABC	Base Station - 470-520 MHz, 0.5-8 Watts, Class B	\$8,056.00	17.00%	\$ 6,686.48	\$200.00 per/hour	\$40.00
	DAN-420-008A-ARC	Repeater - 406-430 MHz, 0.5-8 Watts, Class A	\$6,127.00	17.00%	\$ 5,085.41	\$200.00 per/hour	\$40.00
	DAN-460-008A-ARC	Repeater - 450-470 MHz, 0.5-8 Watts, Class A	\$6,127.00	17.00%	\$ 5,085.41	\$200.00 per/hour	\$40.00
	DAN-500-008B-ARC	Repeater - 470-520 MHz, 0.5-8 Watts, Class B	\$6,127.00	17.00%	\$ 5,085.41	\$200.00 per/hour	\$40.00
	VHF (P25 DIGITAL)						
	DAN-150-008A-DBC	P25 Base Station - 136 - 174 MHz, 0.5-8 Watts, Class A	\$12,896.00	17.00%	\$ 10,703.68	\$200.00 per/hour	\$40.00
	DAN-150-008A-DRC	P25 REPEATER, 136-174 MHz	\$10,857.00	17.00%	\$ 9,011.31	\$200.00 per/hour	\$40.00
	UHF (P25 DIGITAL)						
	DAN-420-008A-DBC	P25 Base Station - 406-430 MHz, 0.5-8 Watts, Class A	\$13,198.50	17.00%	\$ 10,954.76	\$200.00 per/hour	\$40.00
	DAN-460-008A-DBC	P25 Base Station - 450-470 MHz, 0.5-8 Watts, Class A	\$13,198.50	17.00%	\$ 10,954.76	\$200.00 per/hour	\$40.00
	DAN-500-008B-DBC	P25 Base Station - 470-520 MHz, 0.5-8 Watts, Class B	\$13,198.50	17.00%	\$ 10,954.76	\$200.00 per/hour	\$40.00
	DAN-420-008A-DRC	P25 Repeater - 406-430 MHz, 0.5-8 Watts, Class A	\$11,269.50	17.00%	\$ 9,353.69	\$200.00 per/hour	\$40.00
	DAN-460-008A-DRC	P25 Repeater - 450-470 MHz, 0.5-8 Watts, Class A	\$11,269.50	17.00%	\$ 9,353.69	\$200.00 per/hour	\$40.00
	DAN-500-008B-DRC	P25 Repeater - 470-520 MHz, 0.5-8 Watts, Class B	\$11,269.50	17.00%	\$ 9,353.69	\$200.00 per/hour	\$40.00
	ANALOG MODULES						
	A11-FE4-150	RF Preselector Class B, 136-174 MHz	\$401.50	17.00%	\$ 333.25	\$100.00 per/hour	\$35.00
	A11-FE4A-150	RF Preselector Class A, 136-174 MHz	\$440.00	17.00%	\$ 365.20	\$100.00 per/hour	\$35.00
	A11-RX4E-MAIN	Receiver Main Board Assembly (MT-4E)	\$1,287.00	17.00%	\$ 1,068.21	\$100.00 per/hour	N/A
	A11-UDB	Universal Daughter Board, MT-4E RX or TX	\$297.00	17.00%	\$ 246.51	\$100.00 per/hour	N/A
	A13-FE4-420	RF Preselector Class B, 406-430 MHz	\$379.50	17.00%	\$ 314.99	\$100.00 per/hour	\$35.00
	A13-FE4-460	RF Preselector Class B, 450-470 MHz	\$407.00	17.00%	\$ 337.81	\$100.00 per/hour	\$35.00
	A13-FE4A-420	RF Preselector Class A, 406-430 MHz	\$544.50	17.00%	\$ 451.94	\$100.00 per/hour	\$35.00
	A13-FE4A-460	RF Preselector Class A, 450-470 MHz	\$561.00	17.00%	\$ 465.63	\$100.00 per/hour	\$35.00
	A21-TX4E-MAIN	TX Main Board Assembly (MT-4E)	\$561.00	17.00%	\$ 465.63	\$100.00 per/hour	N/A
	A21-VPA155-08	TX Power Amp, 130-180 MHz	\$467.50	17.00%	\$ 388.03	\$100.00 per/hour	N/A
	A23-UPA450-08	TX Power Amp, 380-512 MHz	\$456.50	17.00%	\$ 378.90	\$100.00 per/hour	N/A
	A64-OR4-150	Synthesizer, RX, MT-4E, 136-174 MHz	\$280.50	17.00%	\$ 232.82	\$100.00 per/hour	\$35.00
	A64-OR4-440	Synthesizer, RX, MT-4E, 406-470 MHz	\$594.00	17.00%	\$ 493.02	\$100.00 per/hour	\$35.00
	A64-OT4-150	Synthesizer, TX, MT-4E, 136-174 MHz	\$649.00	17.00%	\$ 538.67	\$100.00 per/hour	\$35.00
	A64-OT4-440	Synthesizer, TX, MT-4E, 406-470 MHz	\$676.50	17.00%	\$ 561.50	\$100.00 per/hour	\$35.00
	AC-3E	Crossband E&M Control Card	\$759.00	17.00%	\$ 629.97	N/A	\$35.00
	A-CABLEREEL-01	CABLE REEL, FOR COAX CABLE, YEL	\$275.00	17.00%	\$ 228.25	N/A	N/A
	AC-CAT-E1	Status Tone Encoder	\$181.50	17.00%	\$ 150.65	\$100.00 per/hour	N/A
	AC-CTCSS-DE1	CTCSS Decoder	\$236.50	17.00%	\$ 196.30	\$100.00 per/hour	\$35.00
	AC-CTCSS-E1	CTCSS Encoder	\$181.50	17.00%	\$ 150.65	\$100.00 per/hour	\$35.00
	AC-CTCSS-TDS-1	Module, CTCSS ENC/DEC, Burst, ANI	\$236.50	17.00%	\$ 196.30	\$100.00 per/hour	\$35.00
	AC-CTCSS-TS-64	Module, CTCSS Encoder/Decoder	\$236.50	17.00%	\$ 196.30	\$100.00 per/hour	\$35.00
	AC-DCS1	Digitally Coded Squelch	\$236.50	17.00%	\$ 196.30	\$100.00 per/hour	\$35.00
AC-DTMF-D2	DTMF Decoder	\$280.50	17.00%	\$ 232.82	\$100.00 per/hour	\$35.00	
AC-MC1	Morse Code ID Generator	\$484.00	17.00%	\$ 401.72	\$100.00 per/hour	\$35.00	

LOT 4 NYS NET PRICE SHEET

Conventional Analog Radio Infrastructures
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **DANIELS ELECTRONICS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
	AC-RS11	CTCSS Rotary Switch Interface - (Common En/Decode Freq.)	\$643.50	17.00%	\$ 534.11	\$100.00 per/hour	\$35.00
	AC-RS12	CTCSS Rotary Switch Interface - (Different En/Decode Freq.)	\$863.50	17.00%	\$ 716.71	\$100.00 per/hour	\$35.00
	AC-SCS-1RS	16 Channel Frequency Select Rotary Switch, 1 Switch	\$77.00	17.00%	\$ 63.91	\$100.00 per/hour	\$35.00
	AC-SCS-2RS	16 Channel Frequency Select Rotary Switch, 2 Switches	\$148.50	17.00%	\$ 123.26	\$100.00 per/hour	\$35.00
	A-INTERCON-96	Repeater Interconnect, 96 Pin Aux connector and housing for user-built aux. cables	\$60.50	17.00%	\$ 50.22	\$100.00 per/hour	\$35.00
	A-MIC-01	Microphone	\$203.50	17.00%	\$ 168.91	N/A	N/A
	AMP-140-110-D1P	AMP,136-144,60-110W,13.8V,Rear	\$2,656.50	17.00%	\$ 2,204.90	\$100.00 per/hour	\$35.00
	AMP-140-110-D1R	AMP,136-144,60-110W,13.8V,Rack	\$2,656.50	17.00%	\$ 2,204.90	\$100.00 per/hour	\$35.00
	AMP-148-110-D1P	AMP,144-152,60-110W,13.8V,Rear	\$2,656.50	17.00%	\$ 2,204.90	\$100.00 per/hour	\$35.00
	AMP-148-110-D1R	AMP,144-152,60-110W,13.8V,Rack	\$2,656.50	17.00%	\$ 2,204.90	\$100.00 per/hour	\$35.00
	AMP-157-110-D1P	AMP,152-162,60-110W,13.8V,Rear	\$2,656.50	17.00%	\$ 2,204.90	\$100.00 per/hour	\$35.00
	AMP-157-110-D1R	AMP,152-162,60-110W,13.8V,Rack	\$2,656.50	17.00%	\$ 2,204.90	\$100.00 per/hour	\$35.00
	AMP-168-110-D1P	AMP,162-174,60-110W,13.8V,Rear	\$2,656.50	17.00%	\$ 2,204.90	\$100.00 per/hour	\$35.00
	AMP-168-110-D1R	AMP,162-174,60-110W,13.8V,Rack	\$2,656.50	17.00%	\$ 2,204.90	\$100.00 per/hour	\$35.00
	AMP-2/150-30-00	VHF 30 Watt Power Amplifier	\$1,221.00	17.00%	\$ 1,013.43	\$100.00 per/hour	\$35.00
	AMP-2/450-30-00	UHF 30 Watt Power Amplifier	\$1,221.00	17.00%	\$ 1,013.43	\$100.00 per/hour	\$35.00
	AMP-830-020AD1R	AMP,700-960,1-3W/10-20W,19"RCK	\$1,023.00	17.00%	\$ 849.09	\$100.00 per/hour	\$35.00
	AMP-830-035BD1R	AMP,700-960M,1-5W/10-35W,RACK	\$1,457.50	17.00%	\$ 1,209.73	\$100.00 per/hour	\$35.00
	AMP-850-015-D1R	AMP, 800-900MHZ,3W/15W,RACK/MT	\$990.00	17.00%	\$ 821.70	\$100.00 per/hour	\$35.00
	AMP-850-040-D1R	AMP, 800-900MHZ,2W/40W,RACK/MT	\$1,391.50	17.00%	\$ 1,154.95	\$100.00 per/hour	\$35.00
	AMP-860-080-D1M	AMP,850-870,80W,13.8V,MODULAR	\$2,079.00	17.00%	\$ 1,725.57	\$100.00 per/hour	\$35.00
	AMP-860-080-D1R	AMP,850-870,1-2W/80W,13.8,RACK	\$2,079.00	17.00%	\$ 1,725.57	\$100.00 per/hour	\$35.00
	AMP-860-100-03V	AMP, 850-870,100W,28V/11A,RACK	\$2,211.00	17.00%	\$ 1,835.13	\$100.00 per/hour	\$35.00
	AMP-890-020AD1S	AMP,806-960,1-3W/10-20W,MOBILE	\$731.50	17.00%	\$ 607.15	\$100.00 per/hour	\$35.00
	AMP-890-035BD1S	AMP,806-960,1-5W/10-35W,MOBILE	\$1,166.00	17.00%	\$ 967.78	\$100.00 per/hour	\$35.00
	AMP-P10-2AA1-C1	Power Amplifier, 2 W in/100 W out, 30-36 MHz	\$1,749.00	17.00%	\$ 1,451.67	\$100.00 per/hour	\$35.00
	AMP-P10-2AB1-C1	Power Amplifier, 2 W in/ 100 W out, 36-42 MHz	\$1,749.00	17.00%	\$ 1,451.67	\$100.00 per/hour	\$35.00
	AMP-P10-2AC1-C1	Power Amplifier, 2 W in/ 100 W out, 42-50 MHz	\$1,749.00	17.00%	\$ 1,451.67	\$100.00 per/hour	\$35.00
	AMP-P10-2GA1-C3	AMP,406-426MHz,2W I/P,100W O/P	\$2,777.50	17.00%	\$ 2,305.33	\$100.00 per/hour	\$35.00
	AMP-P10-2HA1-C3	Power Amplifier, 2 W in/ 100 W out, 450-470 MHz	\$2,475.00	17.00%	\$ 2,054.25	\$100.00 per/hour	\$35.00
	AMP-P25-2AA1-C1	AMP,30-36MHz,2.5W I/P,250W O/P	\$3,569.50	17.00%	\$ 2,962.69	\$100.00 per/hour	\$35.00
	AMP-P25-2AB1-C1	AMP,36-42MHz,2.5W I/P,250W O/P	\$3,993.00	17.00%	\$ 3,314.19	\$100.00 per/hour	\$35.00
	AMP-P25-2AC1-C1	AMP,42-50MHz,2.5W I/P,250W O/P	\$3,569.50	17.00%	\$ 2,962.69	\$100.00 per/hour	\$35.00
	AMP-P25-2EA1-C1	AMP,152-162MHz,5W I/P,250W O/P	\$3,993.00	17.00%	\$ 3,314.19	\$100.00 per/hour	\$35.00
	AMP-P25-5EA1-C1	AMP,152-162MHz,5W I/P,250W O/P	\$3,569.50	17.00%	\$ 2,962.69	\$100.00 per/hour	\$35.00
	AMP-P9-2K1-C1	Power Amplifier, 2 W in/ 80 W out, 806-870 MHz	\$2,876.50	17.00%	\$ 2,387.50	\$100.00 per/hour	\$35.00
	ANT-BASEPLATE-1	Base Plate, Urban, 11" feet	\$550.00	17.00%	\$ 456.50	N/A	N/A
	ANT-MASTSYS-01	Mast System, 3 Meter	\$3,850.00	17.00%	\$ 3,195.50	\$100.00 per/hour	N/A
	ANT-MASTSYS-02	Mast System, 7 Meter	\$4,394.50	17.00%	\$ 3,647.44	\$100.00 per/hour	N/A
	ANT-MASTSYS-03	Mast System, 10 Meter	\$6,050.00	17.00%	\$ 5,021.50	\$100.00 per/hour	N/A
	ANT-MOUNT-2-01	Mount, Dual Antenna, Compression Kit 24 inch	\$770.00	17.00%	\$ 639.10	\$100.00 per/hour	N/A
	A-PK-IRIDIUM	Interface Kit for Iridium System	\$4,895.00	17.00%	\$ 4,062.85	\$100.00 per/hour	N/A
	A-PK-RX3N214	12.5 KHz modification kit for conversion to narrowband Rx	\$258.50	17.00%	\$ 214.56	\$100.00 per/hour	N/A
	A-PNL-AUX96-3	96 Position Rear Terminal Block, mounted on back panel	\$302.50	17.00%	\$ 251.08	\$100.00 per/hour	N/A
	A-PNL-DUP-02	Tray Panel for Comprod Duplexer	\$49.50	17.00%	\$ 41.09	N/A	N/A
	A-PNL-SP-01	Speaker Panel, 19" Rack mount, 3 RU height	\$297.00	17.00%	\$ 246.51	\$100.00 per/hour	N/A
	APP-FIRM20-W-XX	Firmware, MT-4E, RX Analog, Status Tone	\$121.00	17.00%	\$ 100.43	N/A	N/A
	APP-RSS03-WC-XX	Radio Service Software, RSS4E	\$352.00	17.00%	\$ 292.16	N/A	N/A
	APP-UIC-4-01	Software, UIC-4	\$0.00	17.00%	\$ -	N/A	N/A
	A-RACK19-AMP-02	RACK, 5 AMPLIFIER MODULES,19"	\$450.00	17.00%	\$ 373.50	N/A	N/A
	A-TK-01	Alignment/Maintenance Kit for MT-3	\$71.50	17.00%	\$ 59.35	N/A	N/A

LOT 4 NYS NET PRICE SHEET

Conventional Analog Radio Infrastructures
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **DANIELS ELECTRONICS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
C	A-TK-04	Alignment/Maintenance Kit, MT-4	\$115.50	17.00%	\$ 95.87	N/A	N/A
	CBL223-NXXNXXXX	RG223 RF Cable (Type N Bulkhead)	\$115.50	17.00%	\$ 95.87	\$100.00 per/hour	N/A
	CBL223-XPOXPOXX	RG223 RF Cable (Type N OR BNC Connector)	\$88.00	17.00%	\$ 73.04	\$100.00 per/hour	N/A
	CBL223-XR0XR0XX	RG223 Cable (Type N or BNC Connector) Right angle connection	\$99.00	17.00%	\$ 82.17	\$100.00 per/hour	N/A
	CBL400-NJ8NP1600	Cable/LMR400,N Jack-N Plug,16M	\$148.50	17.00%	\$ 123.26	\$100.00 per/hour	N/A
	CBL400-NJ8NP3100	Cable/LMR400,N Jack-N Plug,31M	\$269.50	17.00%	\$ 223.69	\$100.00 per/hour	N/A
	CBL400-NP0NP1600	Cable/LMR400,N Plug-N Plug,16M	\$165.00	17.00%	\$ 136.95	\$100.00 per/hour	N/A
	CBL400-NP0NP3100	Cable/LMR400,N Plug-N Plug,31M	\$286.00	17.00%	\$ 237.38	\$100.00 per/hour	N/A
	CBLAUX-96-1.22	Auxiliary Control Cable, 1.22 M (4 ft.)	\$214.50	17.00%	\$ 178.04	N/A	N/A
	CBLC40-01025100	Interconnect Cable, CI-DSP-223, DB-25 to bare wires (For connection to A-PNL-AUX96-3)	\$88.00	17.00%	\$ 73.04	N/A	N/A
	CBLC40-04225092	CABLE, DB25 MALE-DB25 MALE,3FT	\$33.00	17.00%	\$ 27.39	N/A	N/A
	CBLC41-43525110	Interconnect Cable, CI-DSP-223, DB-25 to 96 pin connector (For connection directly to subrack)	\$143.00	17.00%	\$ 118.69	N/A	N/A
	CBLC44-20704305	Cable/USB2.0,A-B(mini)M-M,10ft	\$33.00	17.00%	\$ 27.39	N/A	N/A
	CBLC46-12506XXX	Cable, RJ45 Plug-Plug, 8 position	\$44.00	17.00%	\$ 36.52	N/A	N/A
	CI-DSP-223	Tone Remote Adapter	\$1,001.00	17.00%	\$ 830.83	\$100.00 per/hour	\$35.00
	CI-IP-223	VOIP Remote Adapter	\$2,860.00	17.00%	\$ 2,373.80	\$100.00 per/hour	\$35.00
	CI-MODEL66	Controller, Transmitter	\$3,388.00	17.00%	\$ 2,812.04	\$100.00 per/hour	\$35.00
	CI-RSWITCH-0	Redundant Switch	\$2,178.00	17.00%	\$ 1,807.74	\$100.00 per/hour	\$35.00
	CI-SARB-01	SYSTEM ALARM RELAY BOARD	\$650.00	17.00%	\$ 539.50	\$100.00 per/hour	\$35.00
	CP-SC-3	Synthesizer Channel Programmer	\$1,116.50	17.00%	\$ 926.70	N/A	N/A
	DUP-132-150JHPN	Duplexer, 132-150MHz,100W,2 MHZ	\$2,711.50	17.00%	\$ 2,250.55	\$100.00 per/hour	\$35.00
	DUP-136-174EKP	Duplexer, 136-174MHz,50W,4.5MHZ	\$786.50	17.00%	\$ 652.80	\$100.00 per/hour	\$35.00
	DUP-136-174TDHN	Duplexer, 136-174M,350W,500KHZ	\$2,068.00	17.00%	\$ 1,716.44	\$100.00 per/hour	\$35.00
	DUP-136-174TDRN	Duplexer, 136-174M,350W,500KHZ	\$2,843.50	17.00%	\$ 2,360.11	\$100.00 per/hour	\$35.00
	DUP-144-174EKAB	Duplexer, 144-174M, 50W,4.5MHZ	\$660.00	17.00%	\$ 547.80	\$100.00 per/hour	\$35.00
	DUP-144-174JHPN	Duplexer, 144-174MHz,100W,2 MHZ	\$2,711.50	17.00%	\$ 2,250.55	\$100.00 per/hour	\$35.00
	DUP-350-512EMLB	Duplexer, 350-512MHz,50W,5 MHZ	\$726.00	17.00%	\$ 602.58	\$100.00 per/hour	\$35.00
	DUP-406-512EMAB	Duplexer,406-512 MHZ,50W,5 MHZ	\$660.00	17.00%	\$ 547.80	\$100.00 per/hour	\$35.00
	DUP-406-512MLN	Duplexer, 406-512MHz,125W,5 MHZ	\$1,622.50	17.00%	\$ 1,346.68	\$100.00 per/hour	\$35.00
	DUP-406-512LMRN	Duplexer, 406-512MHz,125W,5 MHZ	\$2,112.00	17.00%	\$ 1,752.96	\$100.00 per/hour	\$35.00
	DUP-806-896EYAB	Duplexer,806-896MHz,50W,45 MHZ	\$440.00	17.00%	\$ 365.20	\$100.00 per/hour	\$35.00
	DUP-806-896EYCB	Duplexer,806-896MHz,50W,45 MHZ	\$561.00	17.00%	\$ 465.63	\$100.00 per/hour	\$35.00
	DUP-896-960EUPB	Duplexer,896-960MHz,50W,24 MHZ	\$561.00	17.00%	\$ 465.63	\$100.00 per/hour	\$35.00
	EC-48RD	48 Pin Extender, Direct connect for use with RF modules or system regulator	\$231.00	17.00%	\$ 191.73	N/A	N/A
	EC-48RK-1.22	48 Pin Extender Kit W/ Cable	\$456.50	17.00%	\$ 378.90	N/A	N/A
	EC-96D1	96 Pin Extender Card	\$143.00	17.00%	\$ 118.69	N/A	N/A
	EC-96K-1.22	96 Pin Extender Kit W/ Cable	\$632.50	17.00%	\$ 524.98	N/A	N/A
	ES-1-B20-00	Steel freestanding 19" Rack Cabinet, open front and back, 20 RU height	\$682.00	17.00%	\$ 566.06	\$50.00 per/hour	N/A
	ES-1-B20-D0	Flush mount rack door, with lock for use with 20 RU height cabinet	\$231.00	17.00%	\$ 191.73	\$50.00 per/hour	N/A
	ES-1-B28-00	Steel freestanding 19" Rack Cabinet, open front and back, 28 RU height	\$1,672.00	17.00%	\$ 1,387.76	\$50.00 per/hour	N/A
	ES-1-B28-D0	Flush mount rack door, with lock for use with 28 RU height cabinet	\$511.50	17.00%	\$ 424.55	\$50.00 per/hour	N/A
	ES-4-D90-01	19" Open Frame Relay Rack, 90" Height	\$1,633.50	17.00%	\$ 1,355.81	\$50.00 per/hour	N/A
ET-1-A06-00	19" Polyethylene Transportable Case	\$3,927.00	17.00%	\$ 3,259.41	\$50.00 per/hour	N/A	
ET-1-A09-00	Transportable Case for 9U Rack	\$4,328.50	17.00%	\$ 3,592.66	\$50.00 per/hour	N/A	

LOT 4 NYS NET PRICE SHEET

Conventional Analog Radio Infrastructures
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **DANIELS ELECTRONICS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
	ET-3-03-00	Orange 19 "Transportable Case	\$3,025.00	17.00%	\$ 2,510.75	\$50.00 per/hour	N/A
	ET-3-03-05	Black 19" Transportable Case, Aluminum	\$3,025.00	17.00%	\$ 2,510.75	\$50.00 per/hour	N/A
	IM10-VR3H040	VR-3H040 Synthesized Rx Manual	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM12-001	VR-3A130, AM Rx Manual	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM20-VT3H040	VT-3H040 Synthesized Tx Manual	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM22-001	VT-3A130, AM Synthesized Tx Manual	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM31-SM3	System Regulator Manual	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM35-MB84RX	Multi Rx Subrack Manual	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM35-MB84TX	Multi Tx/Amp Subrack Manual	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM35-SR3MB84	Manual, SR-3 Subrack/Motherboard	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM42-AC3	Manual, AC-3 Audio Control	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM4E-CD	Electronic Manual Package	\$121.00	17.00%	\$ 100.43	N/A	N/A
	IM51-CPSC3	Synth Channel Programmer Manual	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM55-003	Manual, Redundant Switch Module	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM55-005	Manual, UIC-4, Universal Interface Card	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM71-001	AMP-2/145/155/170/-30 Manual	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM71-002	Manual, AMP-2/450-30	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM81-002	PSA-12A09-PB-00-UB-00 Manual	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM81-PSA12X0	PSA-12-40 & PSA-12-60 Manual	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM81-PSD2	Manual, PSD-15-08 DC/DC Converter	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM85-001	Manual, Power Supply for ET-4	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM85-002	Manual, ET-4-A09-0X Deployment	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM87-BSSP	Speaker Panel Base Station Manual	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM87-NCONV	Narrowband Conversion Manual	\$33.00	17.00%	\$ 27.39	N/A	N/A
	PSA-12-09-RB-20	Power Supply, 12VDC/9A CONT,2U	\$1,573.00	17.00%	\$ 1,305.59	\$100.00 per/hour	\$35.00
	PSA-12-144-R0-00	POWER SUPPLY,13.8VDC,144A CONT	\$2,200.00	17.00%	\$ 1,826.00	\$100.00 per/hour	\$35.00
	PSA-12-40-RB-00	Power Supply,12VDC-40A,Rack Mt	\$1,545.50	17.00%	\$ 1,282.77	\$100.00 per/hour	\$35.00
	PSA-12-60-RB-00	Power Supply,12VDC-60A,Rack Mt	\$1,936.00	17.00%	\$ 1,606.88	\$100.00 per/hour	\$35.00
	PSA-12-83-R0-00	POWER SUPPLY,13.8VDC,83A CONT	\$1,925.00	17.00%	\$ 1,597.75	\$100.00 per/hour	\$35.00
	PSA-12A09-PB-00	Power Supply, 12VDC, W/Battery backup	\$605.00	17.00%	\$ 502.15	\$100.00 per/hour	\$35.00
	PSA-12A09-UB-00	Power Supply, 12VDC, W/Battery backup	\$539.00	17.00%	\$ 447.37	\$100.00 per/hour	\$35.00
	PSA-14-04-S0-07	Battery Charger, 14 VDS, 4A, Clips	\$440.00	17.00%	\$ 365.20	\$100.00 per/hour	\$35.00
	PSBENC-005	ENCLOSURE, WITH 100 Ah BATTERY	\$1,650.00	17.00%	\$ 1,369.50	\$100.00 per/hour	N/A
	PSB-P-12V10A502	Battery/Lead Acid, 12V,10.5 Ah	\$71.50	17.00%	\$ 59.35	\$100.00 per/hour	\$35.00
	PSD-15-08-P0-80	Converter, DC/DC,8A,18-36V I/P	\$990.00	17.00%	\$ 821.70	\$100.00 per/hour	\$35.00
	PSD-15-08-P0-90	Converter, DC/DC,8A,36-72V I/P	\$1,089.00	17.00%	\$ 903.87	\$100.00 per/hour	\$35.00
	PSS-PS-60W-02	SOLAR SYS/FOLDABLE,60W,IN CASE	\$2,299.00	17.00%	\$ 1,908.17	\$100.00 per/hour	\$35.00
	PSS-PS-60W-02A	SOLAR SYS/FOLDABLE,60W,NO CASE	\$1,375.00	17.00%	\$ 1,141.25	\$100.00 per/hour	\$35.00
	SA-VIB-22	Anti-Vibration Kit	\$99.00	17.00%	\$ 82.17	\$100.00 per/hour	\$35.00

LOT 4 NYS NET PRICE SHEET

Conventional Analog Radio Infrastructures
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder:	L.D. ALLEN COMMUNICATIONS, INC.
Primary Manufacturer:	DANIELS ELECTRONICS

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month	
	SM-3-H0-014-00	System Regulator	\$737.00	17.00%	\$ 611.71	\$100.00 per/hour	\$35.00	
	SM-3-H0-R1N-00	System Regulator, 1 Antenna Relay	\$1,342.00	17.00%	\$ 1,113.86	\$100.00 per/hour	\$35.00	
	SM-3-H0-R2N-00	System Regulator, 2 Antenna Relays	\$1,947.00	17.00%	\$ 1,616.01	\$100.00 per/hour	\$35.00	
	SR-39-1	Subrack	\$946.00	17.00%	\$ 785.18	\$100.00 per/hour	N/A	
	SR-39-3	Multi Rx Subrack	\$874.50	17.00%	\$ 725.84	\$100.00 per/hour	N/A	
	SR-39-4	Multi Tx/Amp Subrack	\$1,237.50	17.00%	\$ 1,027.13	\$100.00 per/hour	N/A	
	UR-4E380-00-000	RX, MT-4E, UHF 380-406 MHz	\$2,750.00	17.00%	\$ 2,282.50	\$100.00 per/hour	\$35.00	
	UR-4E420-00-000	RX, MT-4E Analog Class B, 406-430 MHz	\$2,238.50	17.00%	\$ 1,857.96	\$100.00 per/hour	\$35.00	
	UR-4E420-A0-000	RX, MT-4E Analog Class A UHF406-430 MHz	\$2,480.50	17.00%	\$ 2,058.82	\$100.00 per/hour	\$35.00	
	UR-4E430-A0-000	RX, MT-4E, UHF430-450, CLASS A	\$3,300.00	17.00%	\$ 2,739.00	\$100.00 per/hour	\$35.00	
	UR-4E460-00-000	RX, MT-4E Analog Class B, 450-470 MHz	\$2,238.50	17.00%	\$ 1,857.96	\$100.00 per/hour	\$35.00	
	UR-4E460-A0-000	RX, MT-4E Analog Class A UHF450-470 MHz	\$2,480.50	17.00%	\$ 2,058.82	\$100.00 per/hour	\$35.00	
	UR-4E500-00-000	RX, MT-4E, Analog Class B, 470-520 MHz	\$2,480.50	17.00%	\$ 2,058.82	\$100.00 per/hour	\$35.00	
	UR-4E768-00-000	RX, MT-4E, UHF768-776, CLASS B	\$2,750.00	17.00%	\$ 2,282.50	\$100.00 per/hour	\$35.00	
	UR-4E768-A0-000	RX, MT-4E, UHF768-776, CLASS A	\$2,750.00	17.00%	\$ 2,282.50	\$100.00 per/hour	\$35.00	
	UR-4E800-00-000	RX, MT-4E, Analog Class B, 799-824 MHz	\$2,750.00	17.00%	\$ 2,282.50	\$100.00 per/hour	\$35.00	
	UR-4E850-00-000	RX, MT-4E Analog, Class B, 851-869 MHz	\$2,750.00	17.00%	\$ 2,282.50	\$100.00 per/hour	\$35.00	
	UT-4E380-00-800	TX, MT-4E, UHF380-406	\$2,200.00	17.00%	\$ 1,826.00	\$100.00 per/hour	\$35.00	
	UT-4E450-00-800	TX, MT-4E Analog, 406-470 MHz	\$1,798.50	17.00%	\$ 1,492.76	\$100.00 per/hour	\$35.00	
	UT-4E500-00-800	TX, MT-4E Analog, 470-520 MHz	\$1,798.50	17.00%	\$ 1,492.76	\$100.00 per/hour	\$35.00	
	UT-4E850-00-300	TX, MT-4E Analog, 799-869 MHz	\$2,200.00	17.00%	\$ 1,826.00	\$100.00 per/hour	\$35.00	
	VR-3A130-SYF210	RX, MT-3/AM, 118-137 MHz	\$2,068.00	17.00%	\$ 1,716.44	\$100.00 per/hour	\$35.00	
	VR-3H035-SWA200	RX, MT-3, 030-038 MHz	\$2,178.00	17.00%	\$ 1,807.74	\$100.00 per/hour	\$35.00	
	VR-3H045-SWA200	RX, MT-3, 038-050 MHz	\$2,178.00	17.00%	\$ 1,807.74	\$100.00 per/hour	\$35.00	
	VR-4E150-00-000	RX, MT-4E Analog Class B, 136-174 MHz	\$1,936.00	17.00%	\$ 1,606.88	\$100.00 per/hour	\$35.00	
	VR-4E150-A0-000	RX, MT-4E Analog Class A VHF136-174 MHz	\$2,178.00	17.00%	\$ 1,807.74	\$100.00 per/hour	\$35.00	
	VT-3A130-SYF410	TX,MT-3/AM,118-137 MHz,3W	\$2,167.00	17.00%	\$ 1,798.61	\$100.00 per/hour	\$35.00	
	VT-3H035-SXA300	TX, MT-3, VHF(030-039), 3W	\$1,936.00	17.00%	\$ 1,606.88	\$100.00 per/hour	\$35.00	
	VT-3H045-SXA300	TX, MT-3, VHF(038-050), 3W	\$1,936.00	17.00%	\$ 1,606.88	\$100.00 per/hour	\$35.00	
	VT-4E150-00-800	TX, MT-4E Analog, 136-174 MHz	\$1,798.50	17.00%	\$ 1,492.76	\$100.00 per/hour	\$35.00	
	DIGITAL MODULES							
	APP-FIRM01-W-XX	Firmware (P25 Digital Upgrade), MT-4E Receiver, Ver XX	\$2,238.50	17.00%	\$ 1,857.96	\$100.00 per/hour	N/A	
	APP-FIRM02-W-XX	Firmware (P25 Digital Upgrade), MT-4E Transmitter, Ver XX	\$2,904.50	17.00%	\$ 2,410.74	\$100.00 per/hour	N/A	
	APP-FIRM30-W-XX	Firmware, required with ENCRYPT-MT4E-XX	\$302.50	17.00%	\$ 251.08	\$100.00 per/hour	N/A	
	APP-FIRM96-W-XX	FIRMWR, UIC FOR TRUNKING CNTLR	\$16,500.00	17.00%	\$ 13,695.00	\$100.00 per/hour	N/A	
	APP-TRUNK-01-A	SOFTWARE,TRUNKING CNTLR,1 Channel > 5	\$5,500.00	17.00%	\$ 4,565.00	\$100.00 per/hour	N/A	
	APP-TRUNK-05-A	SOFTWARE,TRUNKING CNTLR,5 CHAN	\$49,500.00	17.00%	\$ 41,085.00	\$100.00 per/hour	N/A	
	APP-UIC-4-02	Software, UIC-4, Fixed Station Interface	\$1,815.00	17.00%	\$ 1,506.45	\$100.00 per/hour	N/A	
	CBLC46-KEYLDR-0	Encryption Key Loader Cable	\$132.00	17.00%	\$ 109.56	N/A	N/A	
	CI-BC-4E-00	Control, P25 Base, Local/REM,E&M	\$1,210.00	17.00%	\$ 1,004.30	\$100.00 per/hour	\$35.00	
	CI-RC-4L-00	Digital Crossband Low Current Control Card	\$759.00	17.00%	\$ 629.97	\$100.00 per/hour	\$35.00	
	CI-RC-4M-00	Controller/P25 Repeater Master	\$3,025.00	17.00%	\$ 2,510.75	\$100.00 per/hour	\$35.00	
	CI-RC-4M-01	Controller/P25 Rptr, Package includes E&M Expansion Board and Analog Tone Board	\$3,932.50	17.00%	\$ 3,263.98	\$100.00 per/hour	\$35.00	
	CI-RC-4M-EM/EXP	Expansion/E&M Board, CI-RC-4M	\$605.00	17.00%	\$ 502.15	\$100.00 per/hour	\$35.00	
	CI-RC-4M-TONE	Analog Tone Board, CI-RC-4M	\$605.00	17.00%	\$ 502.15	\$100.00 per/hour	\$35.00	
	ENCRYPT-MT4E-XX	Encryption Hardware for MT-4E RX/TX - (Subject to Export Controls)	\$1,804.00	17.00%	\$ 1,497.32	\$100.00 per/hour	\$35.00	
	IM08-MT-4E-TRRX	Manual, MT-4E Receiver & Transmitter	\$33.00	17.00%	\$ 27.39	N/A	N/A	

LOT 4 NYS NET PRICE SHEET

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PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **DANIELS ELECTRONICS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
	IM55-002	Manual, P25 Base Control, CI-BC-4E	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM55-004	Manual, RC-4M Multi link Controller	\$33.00	17.00%	\$ 27.39	N/A	N/A
	IM57-TRUNK-1	MANUAL, P25 TRUNKING	\$698.50	17.00%	\$ 579.76	N/A	N/A
	IM55-CIRC4L	P25 Repeater Controller Manual	\$33.00	17.00%	\$ 27.39	N/A	N/A
	UIC-4-00	Universal Interface Cntrl, 7HP	\$2,117.50	17.00%	\$ 1,757.53	\$100.00 per/hour	N/A

Category	Vendor Designation (No.# or Code)	Description	NYS Service Price(\$)/Hour
Services			
	PROG	Program Radio	\$ 25.00
	LABOUR-SERVICE	Labour/hr. for repairs,etc.	\$137.50
	LABOUR-CONFIG	Labour/hr. Required for custom radio design	\$198.00
	ENVTEST AMP	Environmental Test of Amplifer	\$253.00
	ENVTEST RECEIVER	Environmental Test of Receiver	\$181.50
	ENVTEST TRANSMITTER	Environmental Test of Transmitter	\$181.50
	CT-NETSW-01	NETWORK SWITCH, TRUNKING CNTLR	\$2,200.00
	CT-SERVER-01	SERVER, TRUNKING CONTROLLER	\$22,000.00
	CT-UPS-1	UPS,NETWORK CARD/RK MT PWR BAR	\$3,300.00
	AT	Acceptance Testing	\$ 100.00
	PM	Project Management	\$ 100.00
	DG	Document Generation	\$ 100.00
	TRAINING-01	2-Day Course, Per Student, Daniels Location Price per student which includes manuals and course material.	\$825 per student
	TRAINING-02	2-Day, 8 Student Course, Customer Site Includes manuals and course material for up 8 students. Held at appropriate training facility provided by customer (Within USA)	\$7,920.00
	TRAINING-04	Extra Day Course, Per Student, Daniels Location Includes manuals and course materials.	\$412.50 per student
	TRAINING-05	Extra Day, 8 Students, Customer Site. Includes Manuals and Course Materials for up to 8 students.	\$2,200.00
	TRAINING-06	Extra Student, Customer Site / Per Day (Price per each additional student over 8) Includes Manuals and Course Materials	\$165 per day
	INSTALL	Install system product (minimum 2.0 hrs)* * System installs vary by location/equipment/man power. Each system will be quoted by installing dealer as package vs hourly rate to offer better price to end-user on the installed system	\$ 400.00
	T&M	Time and Material rates for on-site maintenance during business hours (does not include material)	\$ 300.00

KEY FOR DISCOUNTS

A	27% OFF MSRP	CONVENTIONAL/ TRUNKING (ANALOG) RADIOS
B	23% OFF MSRP	P-25 RADIOS/MOBILE REPEATERS/NEXEDGE MUTLIMODE RADIOS
C	17% OFF MSRP	DANIELS ELECTRONICS REPEATERS/BASE STATIONS & ACCESSORIES

LOT 4 NYS NET PRICE SHEET

Conventional Analog Radio Infrastructure
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **VARIOUS (NON-KENWOOD)**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month	
Equipment	BASE ANTENNAS							
	LDA 76185	30-50 MHz ground plane base antenna	\$ 931.02	20.00%	\$ 744.82	\$150.00 per Hour	N/A	
	LAIRD TECHNOLOGIES FG1483	148-154 3dB GOLD FIBERGLASS BS	\$ 245.00	20.00%	\$ 196.00	\$150.00 per Hour	N/A	
	LAIRD TECHNOLOGIES FG1523	152-156 3dB GOLD FIBERGLASS BS	\$ 245.00	20.00%	\$ 196.00	\$150.00 per Hour	N/A	
	LAIRD TECHNOLOGIES FG1563	156-162 3dBd GOLD FIBERGLASS BS	\$ 245.00	20.00%	\$ 196.00	\$150.00 per Hour	N/A	
	LAIRD TECHNOLOGIES FGM1505	150-155 5dB Heavy Duty base antenna	\$ 1,400.00	20.00%	\$ 1,120.00	\$150.00 per Hour	N/A	
	LAIRD TECHNOLOGIES FGM1555	155-160 5dB Heavy Duty base antenna	\$ 1,400.00	20.00%	\$ 1,120.00	\$150.00 per Hour	N/A	
	LAIRD TECHNOLOGIES FG4503W	450-470 MHz 3 dBd wideband fiberglass omni base antenna.	\$ 198.00	20.00%	\$ 158.40	\$150.00 per Hour	N/A	
	LAIRD TECHNOLOGIES FG4703	470-480 3dB GOLD FIBERGLASS BS	\$ 183.00	20.00%	\$ 146.40	\$150.00 per Hour	N/A	
	LAIRD TECHNOLOGIES FG4505	450-460 5dBd GOLD FIBERGLASS BS	\$ 245.00	20.00%	\$ 196.00	\$150.00 per Hour	N/A	
	LAIRD TECHNOLOGIES FG4705	470-480 5dB GOLD FIBERGLASS BS	\$ 245.00	20.00%	\$ 196.00	\$150.00 per Hour	N/A	
	LAIRD TECHNOLOGIES FGM4507	450-460 7dB Heavy Duty base antenna	\$ 1,100.00	20.00%	\$ 880.00	\$150.00 per Hour	N/A	
	LAIRD TECHNOLOGIES FGM4607	460-470 7dB Heavy Duty base antenna	\$ 1,100.00	20.00%	\$ 880.00	\$150.00 per Hour	N/A	
	ANTENNA ACCESSORIES							
	LAIRD TECHNOLOGIES FM1	Stnlss steel strap mtg kit(2pc) vert ant to max 1-7/8 mast	\$ 10.00	20.00%	\$ 8.00	N/A	N/A	
	LAIRD TECHNOLOGIES FM2	Extrud alum mtg bracket (2pc) vert ant to max 2.5in mast	\$ 38.00	20.00%	\$ 30.40	N/A	N/A	
	LAIRD TECHNOLOGIES FM3	HEAVY DTY LRGE BS MT 3IN MST	\$ 118.02	20.00%	\$ 94.42	N/A	N/A	
	LAIRD TECHNOLOGIES FM3W	WELDED HVY DTY LARGE BS MT (2)	\$ 128.75	20.00%	\$ 103.00	N/A	N/A	
	LAIRD TECHNOLOGIES FMS9	9" STANDOFF (2)	\$ 87.28	20.00%	\$ 69.82	N/A	N/A	
	LAIRD TECHNOLOGIES FMW4	Freedom Wall Mount 2 1/2 Mast 4" Clearance	\$ 21.60	20.00%	\$ 17.28	N/A	N/A	
	LAIRD TECHNOLOGIES LAIL350NN	TRAPPER INLINE LHTNG ARSTR N N	\$ 80.74	20.00%	\$ 64.59	\$100.00 per hour	N/A	
	LAIRD TECHNOLOGIES LABH350NN	TRAPPER BLKHD LHTNG ARSTR N N	\$ 80.74	20.00%	\$ 64.59	\$100.00 per hour	N/A	
	LAIRD TECHNOLOGIES LABH2400NN	Coaxial Surge Protection, N Type, F/F, 20ka; RoHS comp	\$ 80.74	20.00%	\$ 64.59	\$100.00 per hour	N/A	
	LAIRD TECHNOLOGIES CN400	N MALE CRIMP FOR LMR400/9913	\$ 8.00	20.00%	\$ 6.40	N/A	N/A	
	LAIRD TECHNOLOGIES R400100	100 FOOT ROLL OF LMR400 CABLE	\$ 159.65	20.00%	\$ 127.72	\$100.00 per hour	N/A	
	LAIRD TECHNOLOGIES R900100	100 FOOT ROLL OF LMR900 CABLE	\$ 1,772.25	20.00%	\$ 1,417.80	\$100.00 per hour	N/A	
	LAIRD TECHNOLOGIES PT4003NN	PIGTAIL 3FT LMR400 CMP N CRP N	\$ 31.11	20.00%	\$ 24.89	N/A	N/A	
	LAIRD TECHNOLOGIES PT4003NNF	PIGTAL 3FT LMR400 CMP N CMP NF	\$ 58.80	20.00%	\$ 47.04	N/A	N/A	
	LAIRD TECHNOLOGIES PT4003NFnF	Jumper w/3ft LMR400 & crmp N fmle to crmp N fmle conn.	\$ 34.20	20.00%	\$ 27.36	N/A	N/A	
	LAIRD TECHNOLOGIES PT40010NN	PIGTAIL 10' ATX400 Crimp N on both ends	\$ 41.20	20.00%	\$ 32.96	N/A	N/A	
	LAIRD TECHNOLOGIES PT40010NNF	PIGTL 10FT LMR400 CMP N CMP NF	\$ 42.80	20.00%	\$ 34.24	N/A	N/A	
	LAIRD TECHNOLOGIES PT40010NP	PIGTAIL 10FT LMR400 CMP N CMP PL	\$ 69.33	20.00%	\$ 55.46	N/A	N/A	
	LAIRD TECHNOLOGIES PT40010PP	Jumper w/10ft LMR400 & crimp PL259 to crimp PL259 connector	\$ 51.50	20.00%	\$ 41.20	N/A	N/A	
	LAIRD TECHNOLOGIES IASFST	Installation Accessory/Self Fusing Silicone Tape(1 roll)12yd	\$ 32.00	20.00%	\$ 25.60	N/A	N/A	
	LDA 411076	Standard Grounding Kit for 1/2" cable	\$ 39.40	20.00%	\$ 31.52	\$100.00 per hour	N/A	
	LDA 478181	Standard Grounding Kit for 5/8" cable	\$ 49.24	20.00%	\$ 39.39	\$100.00 per hour	N/A	
	LDA 426902	Hoist Grip for LMR-400	\$ 24.88	20.00%	\$ 19.90	N/A	N/A	
	LDA 390087	Hoist Grip for LMR-900	\$ 36.54	20.00%	\$ 29.23	N/A	N/A	
	LDA 439081	Snap in Hanger for LMR 400 (10 pack)	\$ 21.90	20.00%	\$ 17.52	N/A	N/A	
	LDA 465550	Snap in Hanger for LMR-900 (10 pack)	\$ 23.64	20.00%	\$ 18.91	N/A	N/A	
	LDA 95040	Cold Shrink Wrap for LMR-400	\$ 43.58	20.00%	\$ 34.86	N/A	N/A	
	LDA 411476	Cold Shrink Wrap for LMR-900	\$ 49.68	20.00%	\$ 39.74	N/A	N/A	
	LDA 444111	5/8" N-Male Connector for LMR-900	\$ 105.00	20.00%	\$ 84.00	N/A	N/A	
	LDA 499175	5/8" N-Female Connector for LMR-900	\$ 105.00	20.00%	\$ 84.00	N/A	N/A	
	LDA 488928	4" Port Waveguide Entry	\$ 26.30	20.00%	\$ 21.04	\$100.00 per hour	N/A	
	LDA 46204	4" Waveguide Boot Assembly for LMR-400 (2 runs)	\$ 43.26	20.00%	\$ 34.61	N/A	N/A	
	LDA 68125	4" Waveguide Boot Assembly for LMR-400 (4 runs)	\$ 43.26	20.00%	\$ 34.61	N/A	N/A	
	LDA 320168	4" Waveguide Boot Assembly for LMR-900	\$ 32.22	20.00%	\$ 25.78	N/A	N/A	
	LDA 484312	4" Waveguide Boot Assembly for LMR-900(3 runs)	\$ 74.12	20.00%	\$ 59.30	N/A	N/A	

Category	Vendor Designation (No.# or Code)	Description	NYS Service Price(\$)/Hour	
Service	D&E	Design and Engineering	\$ 125.00	
	PM	Project Management	\$ 100.00	
	AT	Acceptance Testing	\$ 100.00	
	DG	Document Generation	\$ 100.00	
	TRAIN	Field Training	\$ 100.00	
	INSTALL	Install system product (minimum 2.0 hrs)*	\$ 400.00	
		* System installs vary by location/equipment/man power. Each system will be quoted by installing dealer as package vs hourly rate to offer better price to end-user on the installed system		
		T&M	Time and Material rates for on-site maintenance during business hours (does not include material)	\$ 300.00

KEY FOR DISCOUNTS

A	27% OFF MSRP	CONVENTIONAL/ TRUNKING (ANALOG) RADIOS
B	23% OFF MSRP	P-25 RADIOS/MOBILE REPEATERS/NEXEDGE MUTLIMODE RADIOS

LOT 7 NYS NET PRICE SHEET

Digital and/or Analog Trunked Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month	
B	NEXEDGE RADIOS							
	NX Portable units include FM Conventional, LTR, NXDN Digital Conventional & NXDN Digital Trunked operation.							
	RADIO ONLY (W/ BELTCLIP): ORDER BATTERY, CHARGER, ANTENNA SEPERATELY							
		NX-200K	136-174 MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys	\$ 684.00	23.00%	\$ 526.68	N/A	\$ 12.00
		NX-200K2	136-174 MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys, Full Keypad	\$ 734.00	23.00%	\$ 565.18	N/A	\$ 12.00
		NX-210K2	136-174MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys, Full Keypad	\$ 734.00	23.00%	\$ 565.18	N/A	\$ 12.00
		NX-220K	136-174 MHz 5W, 64 CH	\$ 470.00	23.00%	\$ 361.90	N/A	\$ 12.00
		NX-220K2	136-174 MHz 5W, 260 CH, 8 characters Alphanumeric LCD, 4 PF Keys	\$ 553.50	23.00%	\$ 426.20	N/A	\$ 12.00
		NX-220K3	136-174 MHz 5W, 260 CH, 8 characters Alphanumeric LCD, 4 PF Keys, Full Keypad	\$ 603.50	23.00%	\$ 464.70	N/A	\$ 12.00
		NX-300K	450-520 MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys	\$ 684.00	23.00%	\$ 526.68	N/A	\$ 12.00
		NX-300K3	450-520 MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys, Full Keypad	\$ 734.00	23.00%	\$ 565.18	N/A	\$ 12.00
		NX-300K2	400-470 MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys	\$ 684.00	23.00%	\$ 526.68	N/A	\$ 12.00
		NX-300K4	400-470 MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys, Full Keypad	\$ 734.00	23.00%	\$ 565.18	N/A	\$ 12.00
		NX-320K	450-520 MHz 5W, 64 CH	\$ 470.00	23.00%	\$ 361.90	N/A	\$ 12.00
		NX-320K2	450-520 MHz 5W, 260 CH, 8 characters Alphanumeric LCD, 4 PF Keys	\$ 553.50	23.00%	\$ 426.20	N/A	\$ 12.00
		NX-320K3	450-520 MHz 5W, 260 CH, 8 characters Alphanumeric LCD, 4 PF Keys, Full Keypad	\$ 603.50	23.00%	\$ 464.70	N/A	\$ 12.00
		NX-320K4	400-470 MHz 5W, 64 CH	\$ 470.00	23.00%	\$ 361.90	N/A	\$ 12.00
		NX-320K5	400-470 MHz 5W, 260 CH, 8 characters Alphanumeric LCD, 4 PF Keys	\$ 553.50	23.00%	\$ 426.20	N/A	\$ 12.00
		NX-320K6	400-470 MHz 5W, 260 CH, 8 characters Alphanumeric LCD, 4 PF Keys, Full Keypad	\$ 603.50	23.00%	\$ 464.70	N/A	\$ 12.00
		NX-410K2	806-870MHz 3W, 14 characters Alphanumeric LCD, 6 Control Keys, Full Keypad	\$ 850.00	23.00%	\$ 654.50	N/A	\$ 12.00
		Packages include radio, antenna, battery, charger & belt clip						
		NX-210K2-LKP	136-174MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys, Full Keypad VHF Li-Ion Battery Package (NX-210K2 + KNB-33L + KSC-32 + KBH-11 + KRA-26M)	\$ 923.00	23.00%	\$ 710.71	N/A	\$ 12.00
		NX-220K2-NKP	VHF Basic Package (NX-220K2 + KNB-56N + KSC-30 + KRA-26M)	\$ 664.00	23.00%	\$ 511.28	N/A	\$ 12.00
		NX-220K2-SLKP	VHF Standard Slim Package (NX-220K2 + KNB-55L + KSC-25 + KRA-26M)	\$ 689.50	23.00%	\$ 530.92	N/A	\$ 12.00
		NX-220K2-LKP	VHF Premium Package (NX-220K2 + KNB-57L + KSC-25 + KRA-26M)	\$ 727.50	23.00%	\$ 560.18	N/A	\$ 12.00
		NX-320K2-NKP	UHF Basic Package (NX-320K2 + KNB-56N + KSC-30 + KRA-27M)	\$ 664.00	23.00%	\$ 511.28	N/A	\$ 12.00
		NX-320K2-SLKP	UHF Standard Slim Package (NX-320K2 + KNB-55L + KSC-25 + KRA-27M)	\$ 689.50	23.00%	\$ 530.92	N/A	\$ 12.00
		NX-320K2-LKP	UHF Premium Package (NX-320K2 + KNB-57L + KSC-25 + KRA-27M)	\$ 727.50	23.00%	\$ 560.18	N/A	\$ 12.00
		NX-410K2-LKP	806-870MHz 3W, 14 characters Alphanumeric LCD, 6 Control Keys, Full Keypad Li-Ion Battery Package (NX-410K2 + KNB-33L + KSC-32 + KBH-11 + KRA-24M)	\$ 1,061.75	23.00%	\$ 817.55	N/A	\$ 12.00
		RADIO ONLY (W/ BELTCLIP): ORDER "-ISK" RADIO, I.S BATTERY, I.S. OPTION, CHARGER, ANTENNA SEPARATELY, CHARGER, ANTENNA						
		NX-200-ISK	136-174 MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys	\$ 684.00	23.00%	\$ 526.68	N/A	\$ 12.00
		NX-200-ISK2	136-174 MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys, Full Keypad	\$ 734.00	23.00%	\$ 565.18	N/A	\$ 12.00
	NX-300-ISK	450-520 MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys	\$ 684.00	23.00%	\$ 526.68	N/A	\$ 12.00	
	NX-300-ISK3	450-520 MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys, Full Keypad	\$ 734.00	23.00%	\$ 565.18	N/A	\$ 12.00	
	NX-300-ISK2	400-470 MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys	\$ 684.00	23.00%	\$ 526.68	N/A	\$ 12.00	
	NX-300-ISK4	400-470 MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys, Full Keypad	\$ 734.00	23.00%	\$ 565.18	N/A	\$ 12.00	
	ANTENNAS							
A	KRA-26M	VHF helical antenna 146-162 MHz (2180/3180 only)	\$ 14.00	27.00%	\$ 10.22	N/A	N/A	
	KRA-26M2	VHF helical antenna 162-174 MHz (2180/3180 only)	\$ 14.00	27.00%	\$ 10.22	N/A	N/A	
	KRA-26M3	VHF helical antenna 136-150 MHz (2180/3180 only)	\$ 14.00	27.00%	\$ 10.22	N/A	N/A	
	KRA-27M	UHF whip antenna 440-490 MHz (2180/3180 only)	\$ 14.00	27.00%	\$ 10.22	N/A	N/A	
	KRA-27M2	UHF whip antenna 470-520 MHz (2180/3180 only)	\$ 14.00	27.00%	\$ 10.22	N/A	N/A	
	KRA-27M3	UHF whip antenna 400-450 MHz (2180/3180 only)	\$ 14.00	27.00%	\$ 10.22	N/A	N/A	
	KRA-22M	VHF short helical antenna 148-162 MHz	\$ 13.70	27.00%	\$ 10.00	N/A	N/A	
	KRA-22M2	VHF short helical antenna 162-174 MHz	\$ 13.70	27.00%	\$ 10.00	N/A	N/A	
	KRA-22M3	VHF short helical antenna 136-150 MHz	\$ 13.70	27.00%	\$ 10.00	N/A	N/A	
	KRA-23M	UHF short whip antenna 450-490 MHz	\$ 13.70	27.00%	\$ 10.00	N/A	N/A	

LOT 7 NYS NET PRICE SHEET

Digital and/or Analog Trunked Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$/Unit)	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
	KRA-23M2	UHF short whip antenna 470-512 MHz	\$ 13.70	27.00%	\$ 10.00	N/A	N/A
	KRA-23M3	UHF short whip antenna 403-430 MHz	\$ 13.00	27.00%	\$ 9.49	N/A	N/A
	KRA-25	High Gain VHF Helically Loaded ¼ Wave Whip Antenna 148-162 MHz (9.75 inches; for TK-2160/280/290/2180 portables only; SMA-F connector) Note: The KRA-25 is 9.75 inches long. This is 3.75 inches longer than a normal	\$ 34.25	27.00%	\$ 25.00	N/A	N/A
	KRA-28	Broad Band VHF Helically Loaded ¼ Wave Whip Antenna 140-170 MHz Note: The KRA-28 is 9.75 inches long. Stocked in limited quantities. Allow up to 8 weeks for delivery.	\$ 42.00	27.00%	\$ 30.66	N/A	N/A
	KRA-24M	800 MHz Whip Antenna 1/4 wave end feed	\$ 36.75	27.00%	\$ 26.83	N/A	N/A
	KRA-32K	700/800 MHz Whip Antenna	\$ 35.00	27.00%	\$ 25.55	N/A	N/A
BATTERIES AND CHARGERS							
A	KNB-33L	2000 mAh, Li-ion battery - requires KSC-32/326K charger	\$ 105.00	27.00%	\$ 76.65	N/A	N/A
	KNB-43L	3300 mAh, Li-Polymer battery - requires KSC-32/326K charger	\$ 163.00	27.00%	\$ 118.99	N/A	N/A
	KNB-47L	1950 mAh, Li-ion, 7.4 VDC battery (NX-200/300); Requires KSC-32 charger	\$ 105.00	27.00%	\$ 76.65	N/A	N/A
	KNB-48L	2550 mAh, Li-ion, 7.4 VDC battery (NX-200/300); Requires KSC-32 charger	\$ 122.50	27.00%	\$ 89.43	N/A	N/A
	KNB-49PL	4500 mAh, Primary Lithium battery Note: Non-Rechargeable (please recycle all batteries properly)	\$ 84.00	27.00%	\$ 61.32	N/A	N/A
	KNB-50NC	2000mAh, NiMH 7.4 VDC battery, Requires KSC-32 charger (Intrinsically Safe Option) - Must order L-1101	\$ 157.50	27.00%	\$ 114.98	N/A	N/A
	KNB-54N	2500 mAh, Ni-MH battery - requires KSC-32/326K charger	\$ 87.50	27.00%	\$ 63.88	N/A	N/A
	KNB-55L	1480 mAh, Li-ion battery - requires KSC-25/256K charger	\$ 60.00	27.00%	\$ 43.80	N/A	N/A
	KNB-56N	1400 mAh, Ni-MH battery	\$ 65.00	27.00%	\$ 47.45	N/A	N/A
	KNB-57L	2000 mAh, Li-ion battery - requires KSC-25/256K charger	\$ 98.00	27.00%	\$ 71.54	N/A	N/A
	KBP-5	AA Alkaline Refillable Battery Pack (6 AA; 9V) cells not included	\$ 49.00	27.00%	\$ 35.77	N/A	N/A
	KBP-6	AA Alkaline Refillable Battery Pack (6 AA; 9V) cells not included (Color: Orange)	\$ 68.50	27.00%	\$ 50.01	N/A	N/A
	KSC-25	110 volt Rapid rate single unit charger for KNB-25A/26N/35L/40LC/55L/56N/57L	\$ 62.00	27.00%	\$ 45.26	N/A	N/A
	KSC-25E	220 volt Rapid rate single unit charger for KNB-25A/26N/35L/40LC/55L/56N/57L	\$ 62.00	27.00%	\$ 45.26	N/A	N/A
	KSC-30	110 volt Regular rate single unit charger for KNB-25A/26N/56N	\$ 31.50	27.00%	\$ 23.00	N/A	N/A
	KSC-30E	220 volt Regular rate single unit charger for KNB-25A/26N/56N	\$ 31.50	27.00%	\$ 23.00	N/A	N/A
	KMB-16	Six Unit Charger Adapter for the KSC-16/20/24/25 chargers	\$ 173.00	27.00%	\$ 126.29	N/A	N/A
	KSC-32	110/220 Volt Rapid rate single unit tri-chemistry charger for KNB-31A/32N/33L/47L/48L *Note: Includes 110/220V auto-switching AC adapter with U.S.-style line cord plug; requires plug adapt	\$ 70.00	27.00%	\$ 51.10	N/A	N/A
	KMB-23	Six Unit Charger Adapter for the KSC-32 rapid rate chargers (chargers not included) Small footprint (13"Wx7.8"Hx11.7"D); 2 tiered rows hold 3 KSC-units each	\$ 191.00	27.00%	\$ 139.43	N/A	N/A
	KSC-256K	Rapid rate 6-Unit charger for KNB-25A/26N/35L/40LC/55L/56N/57L	\$ 630.00	27.00%	\$ 459.90	N/A	N/A
	KSC-326K	6-Unit Tri-Chemistry Rapid Rate Gang Charger 120VAC 50/60HZ, UL & CSA Approved	\$ 630.00	27.00%	\$ 459.90	N/A	N/A
	KVC-3	Regular rate DC vehicular charger adapter for the KSC-15/17/19/30 chargers (chargers not included)	\$ 63.00	27.00%	\$ 45.99	N/A	N/A
	KVC-4	Rapid rate DC vehicular charger adapter for the KSC-16/18/20/24/25 chargers (chargers not included)	\$ 84.00	27.00%	\$ 61.32	N/A	N/A
	KVC-15	Rapid rate DC vehicular charger adapter for the KSC-32 (chargers not included; includes KSC-mobile bracket & cigarette lighter cable DC adapter)	\$ 119.00	27.00%	\$ 86.87	N/A	N/A
	KVC-18	Vehicular D.C. Charger for 180/5**10/ NX-**10 Portables with NiCd or NiMH Battery	\$ 446.50	27.00%	\$ 325.95	N/A	N/A
KVC-20L	Vehicular D.C. Charger for 180/5**0/, NX Portables with Li-ion or Li Polymer Battery	\$ 497.00	27.00%	\$ 362.81	N/A	N/A	
KMB-30M	KSC-326K Wall Mount Bracket (includes hardware)	\$ 33.75	27.00%	\$ 24.64	N/A	N/A	
CARRYING ACCESSORIES							
	KBH-11	Spring action belt clip (2.5") - TK-180/5210 Series	\$ 14.70	27.00%	\$ 10.73	N/A	N/A
	KBH-10	Low profile spring action belt clip (for use with KNB-33L Only)	\$ 8.35	27.00%	\$ 6.10	N/A	N/A
	KBH-8DS	Swivel belt loop with D-Ring	\$ 26.30	27.00%	\$ 19.20	N/A	N/A
	KLH-6SW	Leather swivel belt loop / detachable swivel D-Ring back for a leather case	\$ 22.00	27.00%	\$ 16.06	N/A	N/A
	KLH-154K2	Heavy duty leather carrying case for NX-210K2/410K2	\$ 44.25	27.00%	\$ 32.30	N/A	N/A
	KLH-137ST	Firemen's Heavy-Duty Leather Shoulder Strap for a Heavy-Duty Leather Case (KLH-75B/76B/78B/79B/92/122/123/133/148/154)	\$ 36.75	27.00%	\$ 26.83	N/A	N/A
	KLH-148K	Heavy duty leather carrying case for NX-200/300 (Non DTMF keypad models)	\$ 44.25	27.00%	\$ 32.30	N/A	N/A
	KLH-148K2	Heavy duty leather carrying case for NX-200/300 (DTMF keypad models)	\$ 44.25	27.00%	\$ 32.30	N/A	N/A

LOT 7 NYS NET PRICE SHEET

Digital and/or Analog Trunked Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
A	KLH-149K	Nylon carrying case for NX-200/300 (Non DTMF keypad models)	\$ 26.30	27.00%	\$ 19.20	N/A	N/A
	KLH-149K2	Nylon carrying case for NX-200/300 (DTMF keypad models)	\$ 26.30	27.00%	\$ 19.20	N/A	N/A
	KBH-12	Spring action belt clip	\$ 8.35	27.00%	\$ 6.10	N/A	N/A
	KBH-13DS	Leather swivel belt loop with portable D-Ring attachment	\$ 28.85	27.00%	\$ 21.06	N/A	N/A
	KLH-179K	Heavy-Duty Leather Case w/Swivel Belt Loop for NX-220K/320K/K4 (Non Display)	\$ 49.00	27.00%	\$ 35.77	N/A	N/A
	KLH-179K2	Heavy-Duty Leather Case w/Swivel Belt Loop for NX-220K2/320K2/K5 (Display)	\$ 49.00	27.00%	\$ 35.77	N/A	N/A
	KLH-179K3	Heavy-Duty Leather Case w/Swivel Belt Loop for NX-220K3/320K3/K6 (Full Keypad)	\$ 49.00	27.00%	\$ 35.77	N/A	N/A
	KLH-180K	Nylon carrying case for NX-220K/320K/K4 (Non Display)	\$ 26.30	27.00%	\$ 19.20	N/A	N/A
	KLH-180K2	Nylon carrying case for NX-220K2/320K2/K5 (Display)	\$ 26.30	27.00%	\$ 19.20	N/A	N/A
	KLH-180K3	Nylon carrying case for NX-220K3/320K3/K6 (Full Keypad)	\$ 26.30	27.00%	\$ 19.20	N/A	N/A
	KWR-1	Water resistant bag	\$ 29.85	27.00%	\$ 21.79	N/A	N/A
MICROPHONE AND SPEAKERS							
A	KEP-1	3.5mm earphone kit for KMC-25/26 Speaker mics (black only) [I.S. Certified]	\$ 52.50	27.00%	\$ 38.33	N/A	N/A
	KEP-3	Earphone kit w/ 2.5mm plug for KCT-30, 30" Cable (black) [I.S. Certified]	\$ 51.50	27.00%	\$ 37.60	N/A	N/A
	KEP-4	Earphone kit w/ 2.5mm plug for KCT-30, 48" Cable (black) [I.S. Certified]	\$ 54.75	27.00%	\$ 39.97	N/A	N/A
	KCT-30	2.5mm Audio Accessory Adapter for KEP-3/4 [I.S. Certified]	\$ 64.00	27.00%	\$ 46.72	N/A	N/A
	KMC-40	MIL-SPEC, Speaker Mic. with Antenna Connector [Intrinsically Safe Option] for NX-200/300 & TK-5220/5320 Note: 5/16" Coax cable hex wrench included (antenna is not included).	\$ 250.00	27.00%	\$ 182.50	N/A	N/A
	KMC-41M	MIL-SPEC, IP 54/55, Noise canceling Speaker mic [I.S. Certified]	\$ 96.50	27.00%	\$ 70.45	N/A	N/A
	KMC-42WM	MIL-SPEC, IP 54/55/67, Noise canceling Speaker mic [I.S. Certified]	\$ 114.00	27.00%	\$ 83.22	N/A	N/A
	KHS-11BE	2-wire palm mic w/earphone, universal connector. ("Beige-colored" 2-wire & 3-wire mic models; Allow min. 4 weeks delivery time). [I.S. Certified]	\$ 156.50	27.00%	\$ 114.25	N/A	N/A
	KHS-11BL	2-wire palm mic w/earphone, universal connector (Black) [I.S. Certified]	\$ 156.50	27.00%	\$ 114.25	N/A	N/A
	KHS-12BE	3-wire mini lapel mic w/earphone, universal connector. ("Beige-colored" 2-wire & 3-wire mic models; Allow min. 4 weeks delivery time). [I.S. Certified]	\$ 184.00	27.00%	\$ 134.32	N/A	N/A
	KHS-12BL	3-wire mini lapel mic w/earphone, universal connector (Black) [I.S. Certified]	\$ 184.00	27.00%	\$ 134.32	N/A	N/A
	KHS-14	Lt. Wt. Single muff headset w/boom mic & in-line PTT, universal connector (Blk) [I.S. Certified]	\$ 126.00	27.00%	\$ 91.98	N/A	N/A
	KHS-15-BH	Hvy-duty noise reduction behind-the-headset w/noise cancelling boom mic & in-line PTT (black); NRR24 db; (Heavy-duty headsets; Allow min. 4 weeks delivery time). [I.S. Certified]	\$ 420.00	27.00%	\$ 306.60	N/A	N/A
	KHS-15-OH	Hvy-duty noise reduction over-the-headset w/noise cancelling boom mic & in-line PTT (black); NRR24 db. (Heavy-duty headsets; Allow min. 4 weeks delivery time). [I.S. Certified]	\$ 368.00	27.00%	\$ 268.64	N/A	N/A
	KMC-47GPS	GPS Speaker Microphone	\$ 290.00	27.00%	\$ 211.70	N/A	N/A
	KMC-48GPS	GPS Speaker Microphone	\$ 265.00	27.00%	\$ 193.45	N/A	N/A
	KMC-45	MIL-SPEC, IP54/55 Speaker microphone (Built-in 2.5mm miniature earphone jack)	\$ 86.00	27.00%	\$ 62.78	N/A	N/A
	KMC-21	Compact speaker microphone	\$ 51.50	27.00%	\$ 37.60	N/A	N/A
	KEP-2	2.5mm earphone kit for KMC-17/45 Speaker Mic	\$ 52.50	27.00%	\$ 38.33	N/A	N/A
	KHS-7	Single muff headset w/boom mic	\$ 70.00	27.00%	\$ 51.10	N/A	N/A
	KHS-7A	Lt. Wt Single muff headset w/boom mic & in-line PTT	\$ 105.00	27.00%	\$ 76.65	N/A	N/A
	KHS-8BE	Two-Wire palm mic w/earphone (beige)	\$ 103.25	27.00%	\$ 75.37	N/A	N/A
	KHS-8BL	Two-Wire palm mic w/earphone (black)	\$ 103.25	27.00%	\$ 75.37	N/A	N/A
	KHS-9BE	Three-Wire lapel mic w/earphone (beige)	\$ 166.00	27.00%	\$ 121.18	N/A	N/A
	KHS-9BL	Three-Wire lapel mic w/earphone (black)	\$ 166.00	27.00%	\$ 121.18	N/A	N/A
	KHS-10-BH	Hvy-duty noise reduction behind-the-headset w/noise cancelling boom mic & in-line PTT	\$ 368.00	27.00%	\$ 268.64	N/A	N/A
	KHS-10-OH	Hvy-duty noise reduction over-the-headset w/noise cancelling boom mic & in-line PTT	\$ 336.00	27.00%	\$ 245.28	N/A	N/A
	KHS-22	Behind-the-Head Headset with flexible boom mic and in-line PTT single ear receiver (low profile wire head band)	\$ 41.00	27.00%	\$ 29.93	N/A	N/A
	KHS-23	2-Wire Cell-style Earbud Clip/PTT Palm Mic (medium duty)	\$ 55.50	27.00%	\$ 40.52	N/A	N/A
	KHS-25	Headset w/ D-Ring Ear Hanger w/ PTT & Boom Mic	\$ 24.50	27.00%	\$ 17.89	N/A	N/A
KHS-26	Clip Mic w/earphone	\$ 28.00	27.00%	\$ 20.44	N/A	N/A	
KHS-27	D-Ring Ear Hanger w/PTT & Mic	\$ 24.50	27.00%	\$ 17.89	N/A	N/A	

LOT 7 NYS NET PRICE SHEET

Digital and/or Analog Trunked Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month	
OPTION MODULES								
A	KCT-48VU	External Vibration Unit Note: Audio accessories cannot be used when this option installed.	\$ 49.00	27.00%	\$ 35.77	N/A	N/A	
	KCT-57MS	Man-Down Internal Tilt Switch (Non-Mercury)	\$ 22.00	27.00%	\$ 16.06	see service below	N/A	
B	KWD-MS10	Stationary & Motion Detection Must Order L-1700 to activate this feature.	\$ 60.00	23.00%	\$ 46.20	N/A	N/A	
	KPG-150AP	NEXEDGE OTAP Manager Windows Software. • License Includes 10 radios / 1 Serial Port* • To add more radios/serial ports, you must contact Kenwood Systems Division	\$ 550.00	23.00%	\$ 423.50	N/A	N/A	
A	VGS-1	Voice Guide and Storage Unit	\$ 87.50	27.00%	\$ 63.88	\$ 50.00	N/A	
Programming Software and Cables								
B	KPG-36UM	USB Programming interface cable	\$ 158.50	23.00%	\$ 122.05	N/A	N/A	
A	KPG-111DK	Windows® Programming Software for NX-700/800 (98, ME, 2000, XP & VISTA compatible)	\$ 118.00	27.00%	\$ 86.14	N/A	N/A	
B	KPG-22UM	USB Programming interface cable	\$ 158.50	23.00%	\$ 122.05	N/A	N/A	
A	KPG-141DNK	Windows® Programming Software for NX-220/320	\$ 118.00	27.00%	\$ 86.14	N/A	N/A	
NX Mobile units include FM Conventional, LTR, NXDN Digital Conventional & NXDN Digital Trunked operation. Includes: KMC-35 Mic., DC Cable, Mounting bracket								
B	NX-700K	136-174 MHz 30W, 512 CH / 128 Zone	\$ 725.00	23.00%	\$ 558.25	see service below	\$ 20.00	
	NX-700HK	136-174 MHz 50W, 512 CH / 128 Zone	\$ 850.00	23.00%	\$ 654.50	see service below	\$ 20.00	
	NX-800K	450-520 MHz 30W**, 512 CH / 128 Zone	\$ 725.00	23.00%	\$ 558.25	see service below	\$ 20.00	
	NX-800K2	400-470 MHz 30W, 512 CH / 128 Zone	\$ 725.00	23.00%	\$ 558.25	see service below	\$ 20.00	
	NX-800HK	450-520 MHz 45W**, 512 CH / 128 Zone	\$ 850.00	23.00%	\$ 654.50	see service below	\$ 20.00	
	NX-800HK2	400-470 MHz 45W, 512 CH / 128 Zone	\$ 850.00	23.00%	\$ 654.50	see service below	\$ 20.00	
	NX-900K	806-870 MHz 15W, 512 CH / 128 Zone	\$ 995.00	23.00%	\$ 766.15	see service below	\$ 20.00	
MOBILE INSTALLATION ACCESSORIES								
A	KAP-2	Horn Alert/P.A. Relay Option	\$ 63.00	27.00%	\$ 45.99	N/A	N/A	
	KCT-46	Ignition sense cable (plugs directly into mobile chassis ignition sense line)	\$ 13.70	27.00%	\$ 10.00	N/A	N/A	
	KLF-2	Line Filter (suppresses alternator whine, 25dB, 25A max).	\$ 42.00	27.00%	\$ 30.66	N/A	N/A	
	KMB-10	Key lock adapter	\$ 26.30	27.00%	\$ 19.20	N/A	N/A	
	KRK-10	Remote Control Kit for NX-700/800, TK-7180/8180 (a remote control cable (23 ft) is included)	\$ 105.00	27.00%	\$ 76.65	N/A	N/A	
	KCT-23M	DC Cable (35-50W Dash mount; pos/neg. 10 ft. leads)- same as supplied with radio	\$ 31.50	27.00%	\$ 23.00	N/A	N/A	
	KCT-23M3	DC Cable (35-50W Remote mount; pos.23 ft.; neg. 3.3. ft. leads)	\$ 34.75	27.00%	\$ 25.37	N/A	N/A	
	CONTROL STATION INSTALLATION ACCESSORIES							
	KMC-9C	Control Station Desktop Microphone (8-pin mod. plug)	\$ 86.00	27.00%	\$ 62.78	N/A	N/A	
	KMB-24	Control Station Mounting Case for KPS-15 Power Supplies (mobile mounting hardware included)	\$ 42.00	27.00%	\$ 30.66	N/A	N/A	
KPS-15	DC Switching Power Supply (117/230 VAC; 23A max. continuous, 25A peak)	\$ 173.00	27.00%	\$ 126.29	N/A	N/A		
MICROPHONES AND SPEAKERS								
A	KES-3	External speaker (compact low profile; black case; 3.5 mm phono plug-in)	\$ 44.25	27.00%	\$ 32.30	\$ 15.00	N/A	
	KES-5	External speaker, 40W max input, blk case; 5"x5"x2-9/16" (NOTE: requires and installed KAP-2 PA/HA unit!)	\$ 61.25	27.00%	\$ 44.71	\$ 15.00	N/A	
	KMC-35	Standard dynamic mobile microphone (8-pin mod. plug) --- same as supplied with radio	\$ 52.50	27.00%	\$ 38.33	N/A	N/A	
	KMC-36	Standard dynamic mobile microphone with 12 keypad (8-pin mod. plug)	\$ 94.50	27.00%	\$ 68.99	N/A	N/A	
	KMC-9C	Control Station Desktop Microphone (8-pin mod. plug)	\$ 86.00	27.00%	\$ 62.78	N/A	N/A	
	OPTION MODULES							
B	KWD-P25C	P25 Flash upgrade; NX-200/300/700/800, factory only	\$ 792.00	23.00%	\$ 633.60	N/A	N/A	
A	VGS-1	Voice Guide and Storage Unit	\$ 87.50	27.00%	\$ 63.88	see service below	N/A	
	FleetSync® AVL & Messaging							
	KGS-3	FleetSync® AVL & Messaging Software for 180/NX-Series mobile station (Windows® 2000/XP compatible) • Requires Microsoft®MapPoint®2004/2006 Software (purchase aftermarket separately)	\$ 347.00	27.00%	\$ 253.31	N/A	N/A	
	KAS-10	FleetSync® & NEXEDGETM AVL & Messaging Software (Windows® XP/VISTA compatible), Note: AVL operation /use is not required. Compatible with Microsoft®MapPoint®2006/2009 Software or certain type imported maps (purchase aftermarket separately)	\$ 434.00	27.00%	\$ 316.82	N/A	N/A	
	GPS15L-W	Garmin Internal GPS Receiver Board for 180/NX-Series mobiles/FleetSync® AVL; 12 parallel channel receive	\$ 130.25	27.00%	\$ 95.08	see service below	N/A	

LOT 7 NYS NET PRICE SHEET

Digital and/or Analog Trunked Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: L.D. ALLEN COMMUNICATIONS, INC.
 Primary Manufacturer: KENWOOD COMMUNICATIONS

Category	Manufacturer & Model	Product Description	Equip MSRP (\$/Unit)	(%) Discount	NYS Equipment Price(\$/Unit)	NYS Install Price(\$/Unit)	NYS Maint Price(\$/Unit/Month)
	GA25MCX	Garmin On-dash Style Magnetic base GPS Antenna for GPS15L-W Size: 2.75"L x 2"W x 0.75"H; 8 ft cable with MCX male connector	\$ 62.00	27.00%	\$ 45.26	see service below	N/A

LOT 7 NYS NET PRICE SHEET

Digital and/or Analog Trunked Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
SERVICE RELATED ACCESSORIES							
B	KPG-46UM	USB Programming interface cable	\$ 158.50	23.00%	\$ 122.05	N/A	N/A
A	KPG-111DK	Windows® Programming Software for NX-700/800 (98, ME, 2000, XP & VISTA compatible)	\$ 118.00	27.00%	\$ 86.14	N/A	N/A

Category	Vendor Designation (No.# or Code)	Description	NYS Service Price(\$)/Hour
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For NX-700/800 Series				FLAT RATE PER RADIO
L-1085	NX-700/800 Programming (with basic TX/RX check)	\$ 37.50		
L-1087	Install VGS-1 Voice Guide & Storage Unit	\$ 25.00		
L-1090	Install & Program CIM-1000K-26 for MDC-1200 in NX-700/800	\$ 75.00		
L-1091	Install & Program CIM-1000K-26 for GE-Star in NX-700/800	\$ 75.00		
L-1094	Install KAP-2 (Default) HR1/Internal Sp./PA	\$ 25.00		
L-1098	Install Garmin GPS15L-W in NX-Series mobile for FleetSync® AVL	\$ 100.00		
L-1099	Assemble NX-700/800 with KRK-10 Remote Kit	\$ 42.00		
For NX-200/300/210/220/320/410 Series				
L-836	Assemble KMB-16 with six KSC-25	\$ 15.00		
L-1084	NX-200/300 Programming (with basic TX/RX check)	\$ 37.50		
L-1087	Install VGS-1 Voice Guide & Storage Unit	\$ 25.00		
L-961	Assemble KMB-23 with six KSC-32K's (Rapid Rate, 120 Volt version only)	\$ 17.00		
L-1092	NX-200/300 Portable KCT-57MS Installation (for CIM-1000K-26)	\$ 20.00		
L-1093	NX-200/300 Portable KCT-57MS Installation (for NXDN / FleetSync®)	\$ 20.00		
L-1100	Multi-Channel Encoder Modification	\$ 25.00		
L-1101	Configure NX-200/300 for Intrinsically Safe (Must order I.S. Battery)	\$ 70.00		
L-1633	NX-210 Programming (with basic TX/RX check)	\$ 37.50		
L-1667	Install VGS-1 Voice Guide & Storage Unit in NX-210	\$ 25.00		
L-1670	NX-210 Portable KCT-57MS Installation (for CIM-1000K-26)	\$ 20.00		
L-1671	NX-210 Portable KCT-57MS Installation (for NXDN® / FleetSync®)	\$ 20.00		
L-1691	NX-410 Programming (with basic TX/RX check)	\$ 37.50		
L-1692	NX-900 Programming (with basic TX/RX check)	\$ 37.50		
L-1699	NX-220/320 Programming (with basic TX/RX check)	\$ 37.50		
L-1700	NX-220/320 KWD-MS10 Activation	N/C		
Install Prices for ALL Mobiles at Dealers Shop (minimum 2 Hrs)				
Dash Car	Single Head Dash Mount in Car Radio Installation	\$ 100.00		
Dash Truck	Single Head Dash Mount in Truck Radio Installation	\$ 150.00		
Single Head Remote Car	Single Head Remote Mount in Car Radio Installation	\$ 150.00		
Single Head Remote Truck	Single Head Remote Mount in Truck Radio Installation	\$ 175.00		
Install Prices for ALL Mobiles at Agencies Location (minimum 2.5 Hrs)				
Dash Car	Single Head Dash Mount in Car Radio Installation	\$ 150.00		
Dash Truck	Single Head Dash Mount in Truck Radio Installation	\$ 200.00		
Single Head Remote Car	Single Head Remote Mount in Car Radio Installation	\$ 200.00		
Single Head Remote Truck	Single Head Remote Mount in Truck Radio Installation	\$ 225.00		
PROG	Program Radio	\$ 25.00		
T&M	Time and Material rates for on-site maintenance during business hours (does not include material)	\$ 150.00		

KEY FOR DISCOUNTS

A	27% OFF MSRP	CONVENTIONAL/ TRUNKING (ANALOG) RADIOS
B	23% OFF MSRP	P-25 RADIOS/MOBILE REPEATERS/NEXEDGE MUTLIMODE RADIOS

LOT 7 NYS NET PRICE SHEET

Dual Mode Radios, Analog Trunked Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **VARIOUS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
Equipment	MOBILE ANTENNAS						
	LAIRD TECHNOLOGIES QW144	144-152MHz 1/4 WAVE ANTENNA ONLY	\$ 8.67	20.00%	\$ 6.94	\$100.00 per hour	N/A
	LAIRD TECHNOLOGIES QW152	152-162 1/4 WAVE ANTENNA ONLY	\$ 8.67	20.00%	\$ 6.94	\$100.00 per hour	N/A
	LAIRD TECHNOLOGIES QW450	450-470 1/4 WAVE ANTENNA ONLY	\$ 8.67	20.00%	\$ 6.94	\$100.00 per hour	N/A
	LAIRD TECHNOLOGIES MB8	3/4in hole brass NMO mount with 17ft RG58AU & no connect	\$ 15.97	20.00%	\$ 12.78	\$100.00 per hour	N/A
	LAIRD TECHNOLOGIES MB8X30	3/4IN BRASS MT 30FT 8X NO CONN	\$ 27.69	20.00%	\$ 22.15	N/A	N/A
	LAIRD TECHNOLOGIES CPL9C	UHF MALE CRIMP FOR RG58	\$ 2.50	20.00%	\$ 2.00	N/A	N/A
	CONTROL STATION ANTENNAS						
	LAIRD TECHNOLOGIES Y1503	50-174 MHz 7.1dB 3 elem.gold yagi w/ YM78HD	\$ 162.97	20.00%	\$ 130.38	\$ 600.00	N/A
	LAIRD TECHNOLOGIES Y4503	Internal match Gold Yagi 450-470MHz 3 element 7.1dBd N con	\$ 140.61	20.00%	\$ 112.49	\$ 600.00	N/A
	LAIRD TECHNOLOGIES RATX400100	100 feet of ATX 400 cable .405 diameter	\$ 130.00	20.00%	\$ 104.00	N/A	N/A
	LAIRD TECHNOLOGIES CNF400	N FEML CRIMP FOR LMR400/9913	\$ 10.00	20.00%	\$ 8.00	N/A	N/A
	LAIRD TECHNOLOGIES CN400	N MALE CRIMP FOR LMR400/9913	\$ 8.00	20.00%	\$ 6.40	N/A	N/A
	LAIRD TECHNOLOGIES PT8X8NP	PIGTAIL 8'RG8X CMP N CMP PL259	\$ 37.32	20.00%	\$ 29.86	N/A	N/A
	LAIRD TECHNOLOGIES LAIL350NN	TRAPPER INLINE LHTNG ARSTR N N	\$ 80.74	20.00%	\$ 64.59	N/A	N/A
	LDA 411076	Standard Grounding Kit for 1/2" cable	\$ 39.40	20.00%	\$ 31.52	N/A	N/A
	LAIRD TECHNOLOGIES IASFST	Installation Accessory/Self Fusing Silicone Tape(1 roll)12yd	\$ 32.00	20.00%	\$ 25.60	N/A	N/A
	DESKTOP REMOTE						
	GAI-TRONICS IDA-1000A	DC Remote Adapter	\$ 402.27	20.00%	\$ 321.82	\$ 100.00	N/A
	GAI-TRONICS IDR1000A	DC Remote Desk set	\$ 482.73	20.00%	\$ 386.18	\$ 150.00	\$ 30.00
	GAI-TRONICS XLDOOO1A	Local Junction Box	\$ 300.36	20.00%	\$ 240.29	N/A	N/A

Category	Vendor Designation (No.# or Code)	Description	NYS Service Price(\$)/Hour	
Service	D&E	Design and Engineering	\$ 125.00	
	PM	Project Management	\$ 100.00	
	AT	Acceptance Testing	\$ 100.00	
	DG	Document Generation	\$ 100.00	
	TRAIN	Field Training	\$ 100.00	
	INSTALL	Install system product (minimum 2.0 hrs)*	\$ 400.00	
	* System installs vary by location/equipment/man power. Each system will be quoted by installing dealer as package vs hourly rate to offer better price to end-user on the installed system			
	T&M	Time and Material rates for on-site maintenance during business hours (does not include material)	\$ 300.00	

KEY FOR DISCOUNTS

A	27% OFF MSRP	CONVENTIONAL/ TRUNKING (ANALOG) RADIOS
B	23% OFF MSRP	P-25 RADIOS/MOBILE REPEATERS/NEXEDGE MUTLIMODE RADIOS

LOT 8 NYS NET PRICE SHEET (Portables)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary
 Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
	Equipment						
	VHF Portables						
		KNB-45L (2000 mAh) battery, KSC-35 (3 hr.) charger, and KRA-26M (VHF) antenna included:					
	TK-2300K	150-174 MHz VHF 2W, 4 Ch.	\$ 250.00	27.00%	\$ 182.50	N/A	\$ 10.00
	TK-2300K2	150-174 MHz VHF 2W, 16 Ch.	\$ 267.00	27.00%	\$ 194.91	N/A	\$ 10.00
		KNB-45L (2000mAh) battery, KSC-35K (3 hr) charger, KRA-26M27M (VHF/UHF) antenna, and KBH-10 belt clip included:					
	TK-2302VK	136-174 MHz VHF 5W, 16 Ch.	\$ 284.00	27.00%	\$ 207.32	N/A	\$ 10.00
		KNB-45L (2000mAh) battery, KSC-35K (3 hr) charger, KRA-26M (VHF) antenna, and KBH-10 belt clip included:					
	TK-2312K	136-174 MHz VHF 5W, 128 Ch.	\$ 350.00	27.00%	\$ 255.50	N/A	\$ 12.00
	VHF Standard Package	Each Package includes; RADIO, BATTERY, CHARGER, ANTENNA, & BELT CLIP					
	TK-2360-NKP	VHF Basic Package (TK-2360K + KNB-56N + KSC-30 + KRA-26M)	\$ 321.50	27.00%	\$ 234.70	N/A	\$ 12.00
	TK-2360-SLKP	VHF Standard Slim Package (TK-2360K + KNB-55L + KSC-25 + KRA-26M)	\$ 347.00	27.00%	\$ 253.31	N/A	\$ 12.00
	TK-2170-NKP	VHF Basic Package (TK-2170K + KNB-56N + KSC-30 + KRA-26M)	\$ 460.50	27.00%	\$ 336.17	N/A	\$ 12.00
	TK-2170-SLKP	VHF Standard Slim Package (TK-2170K + KNB-55L + KSC-25 + KRA-26M)	\$ 486.00	27.00%	\$ 354.78	N/A	\$ 12.00
	TK-2140-NKP	VHF Basic Package (TK-2140 + KNB-56N + KSC-30 + KRA-26M)	\$ 703.50	27.00%	\$ 513.56	N/A	\$ 12.00
	TK-2140-SLKP	VHF Standard Slim Package (TK-2140 + KNB-55L + KSC-25 + KRA-26M)	\$ 729.00	27.00%	\$ 532.17	N/A	\$ 12.00
	VHF Premium Package	Each Package includes; RADIO, BATTERY, CHARGER, ANTENNA, & BELT CLIP					
	TK-2360-LKP	VHF Premium Package (TK-2360K + KNB-57L + KSC-25 + KRA-26M)	\$ 385.00	27.00%	\$ 281.05	N/A	\$ 12.00
	TK-2170-LKP	VHF Premium Package (TK-2170K + KNB-57L + KSC-25 + KRA-26M)	\$ 524.00	27.00%	\$ 382.52	N/A	\$ 12.00
	TK-2140-LKP	VHF Premium Package (TK-2140 + KNB-57L + KSC-25 + KRA-26M)	\$ 767.00	27.00%	\$ 559.91	N/A	\$ 12.00
	VHF Portable	Spring Action Belt Clip included; PURCHASE ANTENNA, BATTERY & CHARGER SEPARATELY					
	TK-2360K	136-174 MHz 5W, 16 CH Conventional	\$ 211.00	27.00%	\$ 154.03	N/A	\$ 12.00
	TK-2170K	136-174 MHz 5W, 128 CH / 128 Zone Conventional; 8 Character LCD, 4-key	\$ 350.00	27.00%	\$ 255.50	N/A	\$ 10.00
	TK-2170K2	136-174 MHz 5W, 128 CH / 128 Zone Conventional; 8 Character LCD, 4-key +12-Key	\$ 400.00	27.00%	\$ 292.00	N/A	\$ 10.00
	VHF NiMH Battery Package	Each Package includes; RADIO, BATTERY, CHARGER, & BELT CLIP (Antenna sold separately)					
	TK-2180K-NKP	VHF NiMH Battery Package (TK-2180K + KNB-54N + KSC-32 + KBH-11)	\$ 700.50	27.00%	\$ 511.37	N/A	\$ 12.00
	TK-5210GK2-NKP	VHF NiMH Battery Package (TK-5210GK2 + KNB-54N + KSC-32 + KBH-11)	\$ 1,994.50	23.00%	\$ 1,535.77	N/A	\$ 15.00
	VHF Li-Ion Battery Package	Each Package includes; RADIO, BATTERY, CHARGER, & BELT CLIP (Antenna sold separately)					
	TK-2180K-LKP	TK-2180K + KNB-33L + KSC-32 + Belt Clip	\$ 718.00	27.00%	\$ 524.14	N/A	\$ 12.00
		136-174 MHz Li-Ion (1700mAh) Rapid Chrg 2.5" Spring action belt-clip					
	TK-5220K-LKP	VHF Li-Ion Battery Package (TK-5220K + KNB-47L + KSC-32 + KBH-11)	\$ 1,209.00	23.00%	\$ 930.93	N/A	\$ 15.00
	TK-5220K-LHKP	VHF Hi Cap Li-Ion Battery Package (TK-5220K + KNB-48L + KSC-32 + KBH-11)	\$ 1,226.50	23.00%	\$ 944.41	N/A	\$ 15.00
	TK-5210GK2-LKP	VHF Li-Ion Battery Package (TK-5210GK2 + KNB-43L + KSC-32 + KBH-11)	\$ 2,070.00	23.00%	\$ 1,593.90	N/A	\$ 15.00
	VHF Portable	Spring Action Belt Clip included; PURCHASE ANTENNA, BATTERY & CHARGER SEPARATELY					
	TK-2140	136-174 MHz 5W, LTR-32 Systems, CONV-250 CH.	\$ 593.00	27.00%	\$ 432.89	N/A	\$ 12.00
	TK-2180K	136-174 MHz 5W, 512 CH / 128 Zone CONV-& LTR	\$ 543.00	27.00%	\$ 396.39	N/A	\$ 12.00
	TK-2180-ISK	136-174 MHz 5W, 512 CH / 128 Zone CONV-& LTR [Intrinsically Safe]	\$ 543.00	27.00%	\$ 396.39	N/A	\$ 12.00
	TK-2180K2	136-174 MHz 5W, 512 CH / 128 Zone CONV-& LTR with DTMF keypad	\$ 595.00	27.00%	\$ 434.35	N/A	\$ 12.00
	TK-2180-ISK2	136-174 MHz 5W, 512 CH / 128 Zone CONV-& LTR with DTMF keypad [Intrinsically Safe]	\$ 595.00	27.00%	\$ 434.35	N/A	\$ 12.00

LOT 8 NYS NET PRICE SHEET (Portables)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary
 Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
	VHF Portable	Heavy-duty Spring-action Belt Clip include. Antenna, Battery and Charger not included					
	TK-190K	VHF Low Band 29.7 – 37.0 MHz 6W, 16 Channels	\$ 674.00	27.00%	\$ 492.02	N/A	\$ 12.00
	TK-190K2	VHF Low Band 35.0 – 50.0 MHz 6W, 16 Channels	\$ 674.00	27.00%	\$ 492.02	N/A	\$ 12.00
	TK-290K	136-174 MHz 5W, 160 Ch. w/dual priority scan	\$ 788.00	27.00%	\$ 575.24	N/A	\$ 12.00
	TK-290K2	136-174 MHz 5W, 160 Ch. w/dual priority scan, w/DTMF keypad	\$ 840.00	27.00%	\$ 613.20	N/A	\$ 12.00
P-25 RADIOS							
	VHF Portable	Spring Action Belt Clip Included. Antenna, Battery & Charger order separately.					
	TK-5210GK	136-174MHz 5W, 1024 CH, Basic Model	\$ 1,225.00	23.00%	\$ 943.25	N/A	\$ 15.00
	TK-5210GK2	136-174MHz 5W, 1024 CH, Standard Model	\$ 1,837.00	23.00%	\$ 1,414.49	N/A	\$ 15.00
	TK-5210GK3	136-174MHz 5W, 1024 CH, 12 Keypad Model	\$ 1,995.00	23.00%	\$ 1,536.15	N/A	\$ 15.00
	TK-5210GK7	136-174MHz 5W, 128 CH, Standard Model	\$ 1,400.00	23.00%	\$ 1,078.00	N/A	\$ 15.00
	TK-5220K	136-174MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys	\$ 1,034.00	23.00%	\$ 796.18	N/A	\$ 15.00
	TK-5220K2	136-174MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys, Full Keypad	\$ 1,084.00	23.00%	\$ 834.68	N/A	\$ 15.00
		FACTORY MUTAL (FM) APPROVED MODELS					
	TK-5210-ISGK	136-174MHz 5W, 1024 CH, Basic Model	\$ 1,225.00	23.00%	\$ 943.25	N/A	\$ 15.00
	TK-5210-ISGK2	136-174MHz 5W, 1024 CH, Standard Model	\$ 1,837.00	23.00%	\$ 1,414.49	N/A	\$ 15.00
	TK-5210-ISGK3	136-174MHz 5W, 1024 CH, 12 Keypad Model	\$ 1,995.00	23.00%	\$ 1,536.15	N/A	\$ 15.00
	TK-5210-ISGK7	136-174MHz 5W, 128 CH, Standard Model	\$ 1,400.00	23.00%	\$ 1,078.00	N/A	\$ 15.00
	TK-5220-ISK	136-174 MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys [I.S. Approved]	\$ 1,034.00	23.00%	\$ 796.18	N/A	\$ 15.00
	TK-5220-ISK2	136-174 MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys, Full Keypad [I.S. Approved]	\$ 1,084.00	23.00%	\$ 834.68	N/A	\$ 15.00
		RADIO (Special Color Housing)					
	TK-5210GK2-YH	136-174MHz 5W, 1024 CH, Standard Model (w/ Yellow Housing) [see note 1]	\$ 1,962.00	23.00%	\$ 1,510.74	N/A	\$ 15.00
	TK-5210GK2-OH	136-174MHz 5W, 1024 CH, Standard Model (w/ Orange Housing) [see note 1]	\$ 1,962.00	23.00%	\$ 1,510.74	N/A	\$ 15.00
		IP67 (IMMERSION) PACKAGE MODELS					
	TK-5220-WK	136-174MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys	\$ 1,217.00	23.00%	\$ 937.09	N/A	\$ 15.00
	TK-5220-WK2	136-174MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys, Full Keypad	\$ 1,267.00	23.00%	\$ 975.59	N/A	\$ 15.00
	UHF Portable	Spring Action Belt Clip Included. Antenna, Battery & Charger order separately.					
	TK-5310GK	450-520 MHz 4W, 1024 CH, Basic Model	\$ 1,225.00	23.00%	\$ 943.25	N/A	\$ 15.00
	TK-5310GK2	450-520 MHz 4W, 1024 CH, Standard Model	\$ 1,837.00	23.00%	\$ 1,414.49	N/A	\$ 15.00
	TK-5310GK3	450-520 MHz 4W, 1024 CH, 12 Keypad Model	\$ 1,995.00	23.00%	\$ 1,536.15	N/A	\$ 15.00
	TK-5310GK4	380-470 MHz 4W, 1024 CH, Basic Model	\$ 1,225.00	23.00%	\$ 943.25	N/A	\$ 15.00
	TK-5310GK5	380-470 MHz 4W, 1024 CH, Standard Model	\$ 1,837.00	23.00%	\$ 1,414.49	N/A	\$ 15.00
	TK-5310GK6	380-470 MHz 4W, 1024 CH, 12 Keypad Model	\$ 1,995.00	23.00%	\$ 1,536.15	N/A	\$ 15.00
	TK-5310GK7	380-470 MHz 4W, 128 CH, Standard Model	\$ 1,400.00	23.00%	\$ 1,078.00	N/A	\$ 15.00
	TK-5320K	450-520MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys	\$ 1,034.00	23.00%	\$ 796.18	N/A	\$ 15.00
	TK-5320K2	400-470MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys	\$ 1,034.00	23.00%	\$ 796.18	N/A	\$ 15.00
	TK-5320K3	450-520MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys, Full Keypad	\$ 1,084.00	23.00%	\$ 834.68	N/A	\$ 15.00
	TK-5320K4	400-470MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys, Full Keypad	\$ 1,084.00	23.00%	\$ 834.68	N/A	\$ 15.00
		FACTORY MUTUAL (FM) APPROVED MODELS					
	TK-5310-ISGK	450-520 MHz 4W, 1024 CH, Basic Model	\$ 1,225.00	23.00%	\$ 943.25	N/A	\$ 15.00
	TK-5310-ISGK2	450-520 MHz 4W, 1024 CH, Standard Model	\$ 1,837.00	23.00%	\$ 1,414.49	N/A	\$ 15.00
	TK-5310-ISGK3	450-520 MHz 4W, 1024 CH, 12 Keypad Model	\$ 1,995.00	23.00%	\$ 1,536.15	N/A	\$ 15.00
	TK-5310-ISGK4	380-470 MHz 4W, 1024 CH, Basic Model	\$ 1,225.00	23.00%	\$ 943.25	N/A	\$ 15.00
	TK-5310-ISGK5	380-470 MHz 4W, 1024 CH, Standard Model	\$ 1,837.00	23.00%	\$ 1,414.49	N/A	\$ 15.00
	TK-5310-ISGK6	380-470 MHz 4W, 1024 CH, 12 Keypad Model	\$ 1,995.00	23.00%	\$ 1,536.15	N/A	\$ 15.00
	TK-5310-ISGK7	380-470 MHz 4W, 128 CH, Standard Model	\$ 1,400.00	23.00%	\$ 1,078.00	N/A	\$ 15.00
	TK-5320-ISK	450-520MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys [I.S. Approved]	\$ 1,034.00	23.00%	\$ 796.18	N/A	\$ 15.00
	TK-5320-ISK2	400-470MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys [I.S. Approved]	\$ 1,034.00	23.00%	\$ 796.18	N/A	\$ 15.00
	TK-5320-ISK3	450-520MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys, Full Keypad [I.S. Approved]	\$ 1,084.00	23.00%	\$ 834.68	N/A	\$ 15.00
	TK-5320-ISK4	400-470MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys, Full Keypad [I.S. Approved]	\$ 1,084.00	23.00%	\$ 834.68	N/A	\$ 15.00

LOT 8 NYS NET PRICE SHEET (Portables)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
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 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary
 Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
	RADIO (Special Color Housing)						
	TK-5310GK2-YH	450-520 MHz 4W, 1024 CH, Standard Model (w/ Yellow Housing)	\$ 1,962.00	23.00%	\$ 1,510.74	N/A	\$ 15.00
	TK-5310GK2-OH	450-520 MHz 4W, 1024 CH, Standard Model (w/ Orange Housing)	\$ 1,962.00	23.00%	\$ 1,510.74	N/A	\$ 15.00
	TK-5310GK5-YH	380-470 MHz 4W, 1024 CH, Standard Model (w/ Yellow Housing)	\$ 1,962.00	23.00%	\$ 1,510.74	N/A	\$ 15.00
	TK-5310GK5-OH	380-470 MHz 4W, 1024 CH, Standard Model (w/ Orange Housing)	\$ 1,962.00	23.00%	\$ 1,510.74	N/A	\$ 15.00
	IP67 (IMMERSION) PACKAGE MODELS						
	TK-5320-WK	450-520MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys	\$ 1,217.00	23.00%	\$ 937.09	N/A	\$ 15.00
	TK-5320-WK2	400-470MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys	\$ 1,217.00	23.00%	\$ 937.09	N/A	\$ 15.00
	TK-5320-WK3	450-520MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys, Full Keypad	\$ 1,267.00	23.00%	\$ 975.59	N/A	\$ 15.00
	TK-5320-WK4	400-470MHz 5W, 14 characters Alphanumeric LCD, 6 Control Keys, Full Keypad	\$ 1,267.00	23.00%	\$ 975.59	N/A	\$ 15.00
UHF Portables	Fixed Antenna, LI-ION Battery, Spring action belt clip and Drop-in Rapid Rate Charger included						
	TK-3230K	464-467 MHz UHF 1.5W or 500 mW, 2 Ch. Ultra Compact Portable Transceiver	\$ 225.00	27.00%	\$ 164.25	N/A	\$ 10.00
	KNB-45L (2000 Ah) battery, KSC-35K (3 hr) charger, KRA-26M27M (VHF/UHF) antenna, and KBH-10 belt clip included:						
	TK-3300K	450-470 MHz UHF 2W, 4 Ch.	\$ 267.00	27.00%	\$ 194.91	N/A	\$ 10.00
	TK-3300K2	450-470 MHz UHF 2W, 16 Ch.	\$ 289.00	27.00%	\$ 210.97	N/A	\$ 10.00
	KNB-45L (2000mAh) battery, KSC-35K (3 hr) charger, KRA-26M27M (VHF/UHF) antenna, and KBH-10 belt clip included:						
	TK-3302UK	450-490 MHz VHF 4W, 16 Ch.	\$ 300.00	27.00%	\$ 219.00	N/A	\$ 10.00
	KNB-45L (2000mAh) battery, KSC-35K (3 hr) charger, KRA-27M (UHF) antenna, and KBH-10 belt clip included:						
	TK-3312K	450-520 MHz UHF 5W, 128 Ch.	\$ 350.00	27.00%	\$ 255.50	N/A	\$ 12.00
	TK-3312K2	400-470 MHz UHF 5W, 128 Ch.	\$ 350.00	27.00%	\$ 255.50	N/A	\$ 12.00
	UHF Standard Package Each Package includes; RADIO, BATTERY, CHARGER, ANTENNA, & BELT CLIP						
	TK-3360-NKP	UHF Basic Package (TK-3360K + KNB-56N + KSC-30 + KRA-27M)	\$ 338.00	27.00%	\$ 246.74	N/A	\$ 12.00
	TK-3360-SLKP	UHF Standard Slim Package (TK-3360K + KNB-55L + KSC-25 + KRA-27M)	\$ 363.50	27.00%	\$ 265.36	N/A	\$ 12.00
	TK-3173-NKP	Basic Package (TK-3173K + KNB-56N + KSC-30 + KRA-27M)	\$ 509.50	27.00%	\$ 371.94	N/A	\$ 12.00
	TK-3173-SLKP	Standard Slim Package (TK-3173K + KNB-55L + KSC-25 + KRA-27M)	\$ 535.00	27.00%	\$ 390.55	N/A	\$ 12.00
	TK-3170-NKP	UHF Basic Package (TK-3170K + KNB-56N + KSC-30 + KRA-27M)	\$ 477.50	27.00%	\$ 348.58	N/A	\$ 12.00
	TK-3170-SLKP	UHF Standard Slim Package (TK-3170K + KNB-55L + KSC-25 + KRA-27M)	\$ 503.00	27.00%	\$ 367.19	N/A	\$ 12.00
	TK-3140-NKP	UHF Basic Package (TK-3140K + KNB-56N + KSC-30 + KRA-27M)	\$ 721.50	27.00%	\$ 526.70	N/A	\$ 12.00
	TK-3140-SLKP	UHF Standard Slim Package (TK-3140K + KNB-55L + KSC-25 + KRA-27M)	\$ 747.00	27.00%	\$ 545.31	N/A	\$ 12.00
	UHF Premium Package Each Package includes; RADIO, BATTERY, CHARGER, ANTENNA, & BELT CLIP						
	TK-3360-LKP	UHF Premium Package (TK-3360K + KNB-57L + KSC-25 + KRA-27M)	\$ 401.50	27.00%	\$ 293.10	N/A	\$ 12.00
	TK-3170-LKP	UHF Premium Package (TK-3170K + KNB-57L + KSC-25 + KRA-27M)	\$ 541.00	27.00%	\$ 394.93	N/A	\$ 12.00
	TK-3173-LKP	Premium Package (TK-3173K + KNB-57L + KSC-25 + KRA-27M)	\$ 573.00	27.00%	\$ 418.29	N/A	\$ 12.00
	TK-3140-LKP	UHF Premium Package (TK-3140K + KNB-57L + KSC-25 + KRA-27M)	\$ 785.00	27.00%	\$ 573.05	N/A	\$ 12.00
	UHF Portables Spring Action Belt Clip included; PURCHASE ANTENNA, BATTERY & CHARGER SEPERATELY						
	TK-3360K	450-520 MHz 5W, 16 CH Conventional	\$ 227.50	27.00%	\$ 166.08	N/A	\$ 12.00
	TK-3360K2	400-470 MHz 5W, 16 CH Conventional	\$ 227.50	27.00%	\$ 166.08	N/A	\$ 12.00
	TK-3170K	450-490 MHz 4W, 128 CH / 128 Zone Conventional; 8 Character LCD, 4-key	\$ 367.00	27.00%	\$ 267.91	N/A	\$ 10.00
	TK-3170K4	450-490 MHz 4W, 128 CH / 128 Zone Conventional; 8 Character LCD, 4-key + 12-key	\$ 417.00	27.00%	\$ 304.41	N/A	\$ 10.00
	TK-3170K3	400-430 MHz 4W, 128 CH / 128 Zone Conventional; 8 Character LCD, 4-key -Available 7/05-	\$ 367.00	27.00%	\$ 267.91	N/A	\$ 10.00
	TK-3170K6	400-430 MHz 4W, 128 CH / 128 Zone Conventional; 8 Character LCD, 4-key+12-key -Avail. 7/05-	\$ 417.00	27.00%	\$ 304.41	N/A	\$ 10.00
	TK-3173K	450-490 MHz Trunking, 4W, 128 CH / 128 Zone Conventional; 8 Character LCD, 4-key	\$ 399.00	27.00%	\$ 291.27	N/A	\$ 10.00
	TK-3173K4	450-490 MHz 4W, 128 CH / 128 Zone Conventional; 8 Character LCD, 4-key +12-key	\$ 448.00	27.00%	\$ 327.04	N/A	\$ 10.00
	UHF NiMH Battery Package Each Package includes; RADIO, BATTERY, CHARGER, & BELT CLIP (Antenna sold separately)						
	TK-3180K2-NKP	UHF NiMH Battery Package (TK-3180K2 + KNB-54N + KSC-32 + KBH-11)	\$ 717.50	27.00%	\$ 523.78	N/A	\$ 12.00
	TK-3180K-NKP	UHF NiMH Battery Package (TK-3180K + KNB-54N + KSC-32 + KBH-11)	\$ 717.50	27.00%	\$ 523.78	N/A	\$ 12.00
B	TK-5310GK2-NKP	UHF NiMH Battery Package (TK-5310GK2 + KNB-54N + KSC-32 + KBH-11)	\$ 1,994.50	23.00%	\$ 1,535.77	N/A	\$ 15.00

LOT 8 NYS NET PRICE SHEET (Portables)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
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Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary
 Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Mont h
A	UHF Li-Ion Battery Package	Each Package includes; RADIO, BATTERY, CHARGER, & BELT CLIP (Antenna sold separately)					
	TK-3173K-LKP	UHF Premium Package (TK-3173K + KNB-35L + KSC-25 + KRA-27M) * ANTENNA INCLUDED	\$ 573.00	27.00%	\$ 418.29	N/A	\$ 12.00
	TK-3180K-LKP	TK-3180K + KNB-33L + KSC-32 + Belt Clip	\$ 735.00	27.00%	\$ 536.55	N/A	\$ 12.00
	TK-3180K2-LKP	450-520 MHz Li-Ion (1700mAh) Rapid Chg 2.5" Spring action belt-clip					
B	TK-5320K-LKP	UHF Li-Ion Battery Package (TK-5320K + KNB-47L + KSC-32 + KBH-11)	\$ 1,209.00	23.00%	\$ 930.93	N/A	\$ 15.00
	TK-5320K-LHKP	UHF Hi Cap Li-Ion Battery Package (TK-5320K + KNB-48L + KSC-32 + KBH-11)	\$ 1,226.50	23.00%	\$ 944.41	N/A	\$ 15.00
	TK-5320K2-LKP	UHF Li-Ion Battery Package (TK-5320K2 + KNB-47L + KSC-32 + KBH-11)	\$ 1,209.00	23.00%	\$ 930.93	N/A	\$ 15.00
	TK-5320K2-LHKP	UHF Hi Cap Li-Ion Battery Package (TK-5320K2 + KNB-48L + KSC-32 + KBH-11)	\$ 1,226.50	23.00%	\$ 944.41	N/A	\$ 15.00
A	TK-5310GK2-LKP	UHF Li-Ion Battery Package (TK-5310GK2 + KNB-43L + KSC-32 + KBH-11)	\$ 2,070.00	23.00%	\$ 1,593.90	N/A	\$ 15.00
	UHF Portables	Spring Action Belt Clip included; PURCHASE ANTENNA, BATTERY & CHARGER SEPARATELY					
	TK-3140K	450-490 MHz 4W, LTR-32 Systems, CONV-250 CH.	\$ 611.00	27.00%	\$ 446.03	N/A	\$ 12.00
	TK-3140K2	470-512 MHz 4W, LTR-32 Systems, CONV-250 CH.	\$ 611.00	27.00%	\$ 446.03	N/A	\$ 12.00
	TK-3140K3	400-430 MHz 4W, LTR-32 Systems, CONV-250 CH.	\$ 611.00	27.00%	\$ 446.03	N/A	\$ 12.00
	TK-3180K	450-520 MHz 5W, 512 CH / 128 Zone CONV-& LTR	\$ 560.00	27.00%	\$ 408.80	N/A	\$ 12.00
	TK-3180-ISK	450-520 MHz 5W, 512 CH / 128 Zone CONV-& LTR [Intrinsically Safe]	\$ 560.00	27.00%	\$ 408.80	N/A	\$ 12.00
	TK-3180K3	450-520 MHz 5W, 512 CH / 128 Zone CONV-& LTR with DTMF Keypad	\$ 613.00	27.00%	\$ 447.49	N/A	\$ 12.00
	TK-3180-ISK3	450-520 MHz 5W, 512 CH / 128 Zone CONV-& LTR with DTMF Keypad [Intrinsically Safe]	\$ 613.00	27.00%	\$ 447.49	N/A	\$ 12.00
	TK-3180K2	400-470 MHz 5W, 512 CH / 128 Zone CONV-& LTR	\$ 560.00	27.00%	\$ 408.80	N/A	\$ 12.00
	TK-3180-ISK2	400-470 MHz 5W, 512 CH / 128 Zone CONV-& LTR [Intrinsically Safe]	\$ 560.00	27.00%	\$ 408.80	N/A	\$ 12.00
	TK-3180K4	400-470 MHz 5W, 512 CH / 128 Zone CONV-& LTR with DTMF Keypad	\$ 613.00	27.00%	\$ 447.49	N/A	\$ 12.00
	TK-3180-ISK4	400-470 MHz 5W, 512 CH / 128 Zone CONV-& LTR with DTMF Keypad [Intrinsically Safe]	\$ 613.00	27.00%	\$ 447.49	N/A	\$ 12.00
	UHF Portables	Heavy-duty Spring-action Belt Clip included, Antenna, Battery and Charger not included					
	TK-390K	450-490 MHz 4W, 160 Ch. w/dual priority scan	\$ 840.00	27.00%	\$ 613.20	N/A	\$ 12.00
	TK-390K2	470-512 MHz 4W, 160 Ch. w/dual priority scan	\$ 840.00	27.00%	\$ 613.20	N/A	\$ 12.00
TK-390K3	403-430 MHz 4W, 160 Ch. w/dual priority scan	\$ 840.00	27.00%	\$ 613.20	N/A	\$ 12.00	
TK-390K4	450-490 MHz 4W, 160 Ch. w/dual priority scan, w/DTMF keypad	\$ 893.00	27.00%	\$ 651.89	N/A	\$ 12.00	
TK-390K6	403-430 MHz 4W, 160 Ch. w/dual priority scan, w/DTMF keypad	\$ 893.00	27.00%	\$ 651.89	N/A	\$ 12.00	
800 MHz Portables	Antenna and Spring Action Belt Clip included. Order battery & charger separately						
A	TK-480K3	(LTR@ - compatible) Trunked/Conv. sys., 2.5 watt, 32 Systems x 250 Groups	\$ 525.00	27.00%	\$ 383.25	N/A	\$ 12.00
	TK-480K4	Same as above with DTMF Key Pad	\$ 578.00	27.00%	\$ 421.94	N/A	\$ 12.00
P-25 RADIOS	800 MHz Portables	Antenna and Battery not included					
B	TK-5400K	800 MHz P-25 FDMA Digital / FM analog portable	\$ 2,117.00	23.00%	\$ 1,630.09	N/A	\$ 15.00
	TK-5400K2	800 MHz P-25 FDMA Digital / FM analog portable with keypad	\$ 2,455.00	23.00%	\$ 1,890.35	N/A	\$ 15.00
	700/800 MHz Portables	(includes; BELTCLIP); PURCHASE BATTERY, CHARGER, ANTENNA SEPERATELY					
	TK-5410K2	700/800 MHz 3W, 1024 CH, Standard Model	\$ 2,150.00	23.00%	\$ 1,655.50	N/A	\$ 15.00
	TK-5410K3	700/800 MHz 3W, 1024 CH, 12 Keypad Model	\$ 2,309.00	23.00%	\$ 1,777.93	N/A	\$ 15.00
		PACKAGES includes; RADIO (w/ BELTCLIP), BATTERY, CHARGER, ANTENNA					
	TK-5410K2-NKP	NiMH Battery Package (TK-5410K2 + KNB-54N + KSC-32 + KBH-11+KRA-32)	\$ 2,342.50	23.00%	\$ 1,803.73	N/A	\$ 15.00
	TK-5410K2-LKP	Li-Ion Battery Package (TK-5410K2 + KNB-43L + KSC-32 + KBH-11+KRA-32)	\$ 2,418.00	23.00%	\$ 1,861.86	N/A	\$ 15.00
	TK-5410K3-NKP	NiMH Battery Package (TK-5410K3 + KNB-54N + KSC-32 + KBH-11+KRA-32)	\$ 2,501.50	23.00%	\$ 1,926.16	N/A	\$ 15.00
	TK-5410K3-LKP	Li-Ion Battery Package (TK-5410K3 + KNB-43L + KSC-32 + KBH-11+KRA-32)	\$ 2,577.00	23.00%	\$ 1,984.29	N/A	\$ 15.00
	FACTORY MUTUAL (FM) APPROVED MODELS						

LOT 8 NYS NET PRICE SHEET (Portables)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary
 Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
	TK-5410-ISK2	700/800 MHz 3W, 1024 CH, Standard Model	\$ 2,150.00	23.00%	\$ 1,655.50	N/A	\$ 15.00
	TK-5410-ISK3	700/800 MHz 3W, 1024 CH, 12 Keypad Model	\$ 2,309.00	23.00%	\$ 1,777.93	N/A	\$ 15.00
900 MHz Portables		Antenna and Spring Action Belt Clip included. Order battery & charger separately					
A	TK-481K3	(LTR® - compatible) Trunked/Conv. sys., 2.5 watt, 32 Systems x 250 Groups	\$ 560.00	27.00%	\$ 408.80	N/A	\$ 12.00
	TK-481K4	Same as above with DTMF Key Pad	\$ 595.00	27.00%	\$ 434.35	N/A	\$ 12.00
		LTR® is a registered trademark of E.F. Johnson Co.					
ANTENNAS							
A	KRA-14M	VHF helical antenna 148-162 MHz (2140/3140 only)	\$ 17.80	27.00%	\$ 12.99	N/A	N/A
	KRA-14M2	VHF helical antenna 162-174 MHz	\$ 17.80	27.00%	\$ 12.99	N/A	N/A
	KRA-14M3	VHF helical antenna 136-150 MHz	\$ 17.80	27.00%	\$ 12.99	N/A	N/A
	KRA-15AM	UHF whip antenna 450-490 MHz	\$ 17.80	27.00%	\$ 12.99	N/A	N/A
	KRA-15AM2	UHF whip antenna 470-512 MHz	\$ 17.80	27.00%	\$ 12.99	N/A	N/A
	KRA-15AM3	UHF whip antenna 403-430 MHz	\$ 17.80	27.00%	\$ 12.99	N/A	N/A
	KRA-16M	VHF stubby antenna 148-162 MHz	\$ 13.70	27.00%	\$ 10.00	N/A	N/A
	KRA-16M2	VHF stubby antenna 162-174 MHz	\$ 13.70	27.00%	\$ 10.00	N/A	N/A
	KRA-16M3	VHF stubby antenna 136-150 MHz	\$ 13.70	27.00%	\$ 10.00	N/A	N/A
	KRA-17M	UHF stubby antenna 450-490 MHz	\$ 13.70	27.00%	\$ 10.00	N/A	N/A
	KRA-17M2	UHF stubby antenna 470-512 MHz	\$ 13.70	27.00%	\$ 10.00	N/A	N/A
	KRA-17M3	UHF stubby antenna 403-430 MHz	\$ 13.70	27.00%	\$ 10.00	N/A	N/A
	KRA-21	Tunable VHF Low Band helical antenna 29.7-50MHz. (Note: Antenna band width is 1 MHz.)	\$ 42.00	27.00%	\$ 30.66	N/A	N/A
	KRA-22M	VHF short helical antenna 148-162 MHz	\$ 13.70	27.00%	\$ 10.00	N/A	N/A
	KRA-22M2	VHF short helical antenna 162-174 MHz	\$ 13.70	27.00%	\$ 10.00	N/A	N/A
	KRA-22M3	VHF short helical antenna 136-150 MHz	\$ 13.70	27.00%	\$ 10.00	N/A	N/A
	KRA-23M	UHF short whip antenna 450-490 MHz	\$ 13.70	27.00%	\$ 10.00	N/A	N/A
	KRA-23M2	UHF short whip antenna 470-512 MHz	\$ 13.70	27.00%	\$ 10.00	N/A	N/A
	KRA-23M3	UHF short whip antenna 403-430 MHz	\$ 13.70	27.00%	\$ 10.00	N/A	N/A
	KRA-24M	800 MHz Whip Antenna 1/4 wave end feed	\$ 36.75	27.00%	\$ 26.83	N/A	N/A
	KRA-26M	VHF helical antenna 146-162 MHz (2180/3180 only)	\$ 14.00	27.00%	\$ 10.22	N/A	N/A
	KRA-26M2	VHF helical antenna 162-174 MHz (2180/3180 only)	\$ 14.00	27.00%	\$ 10.22	N/A	N/A
	KRA-26M3	VHF helical antenna 136-150 MHz (2180/3180 only)	\$ 14.00	27.00%	\$ 10.22	N/A	N/A
	KRA-27M	UHF whip antenna 440-490 MHz (2180/3180 only)	\$ 14.00	27.00%	\$ 10.22	N/A	N/A
	KRA-27M2	UHF whip antenna 470-520 MHz (2180/3180 only)	\$ 14.00	27.00%	\$ 10.22	N/A	N/A
	KRA-27M3	UHF whip antenna 400-450 MHz (2180/3180 only)	\$ 14.00	27.00%	\$ 10.22	N/A	N/A
	KRA-25	High Gain VHF Helically Loaded ¼ Wave Whip Antenna 148-162 MHz (9.75 inches; for TK-2160/280/290/2180 portables only; SMA-F connector) Note: The KRA-25 is 9.75 inches long. This is 3.75 inches longer than a normal VHF helical antenna!	\$ 34.25	27.00%	\$ 25.00	N/A	N/A
	KRA-28	Broad Band VHF Helically Loaded ¼ Wave Whip Antenna 140-170 MHz Note: The KRA-28 is 9.75 inches long. Stocked in limited quantities. Allow up to 8 weeks for delivery.	\$ 42.00	27.00%	\$ 30.66	N/A	N/A
	KRA-29	Broad Band UHF Whip Antenna 380-430 MHz	\$ 36.75	27.00%	\$ 26.83	N/A	N/A
	KRA-32K	700/800 MHz Whip Antenna	\$ 35.00	27.00%	\$ 25.55	N/A	N/A
KRA-36	700/800 MHz Stubby Antenna	\$ 25.00	27.00%	\$ 18.25	N/A	N/A	
T90-0640-25	Replacement Part: 900 MHz Whip Antenna for TK-481	\$ 31.98	27.00%	\$ 23.35	N/A	N/A	
T90-0636-25	Replacement Part: 800 MHz Whip Antenna for TK-480	\$ 31.04	27.00%	\$ 22.66	N/A	N/A	

LOT 8 NYS NET PRICE SHEET (Portables)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary
 Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Mont h
BATTERIES AND CHARGERS							
A	KBP-1	KNB-14 size 6 cell AA Alkaline pack, black (batteries not incl.) (TK-2100/3101/272/372 only)	\$ 21.00	27.00%	\$ 15.33	N/A	N/A
	KBP-4	AA Alkaline Refillable Battery Pack for TK-190/290/390/280/380 (12 AA Alkaline 9V) Battery cells	\$ 43.00	27.00%	\$ 31.39	N/A	N/A
	KBP-5	AA Alkaline Refillable Battery Pack for TK-140/160/170-Series Portables (6 AA Alkaline 9V) Battery	\$ 49.00	27.00%	\$ 35.77	N/A	N/A
	KBP-6	Refillable AA Alkaline Battery Pack for TK-180/5210 - Series Battery cells not incl.	\$ 68.50	27.00%	\$ 50.01	N/A	N/A
	KNB-14	600 mAh, 7.2 VDC (4/5W), NiCd battery - same as supplied w/TK-2100/TK-3101	\$ 38.50	27.00%	\$ 28.11	N/A	N/A
	KNB-15A	1100 mAh, 7.2 VDC (4/5W) extended capacity NiCd battery (supplied with TK-272/372)	\$ 49.00	27.00%	\$ 35.77	N/A	N/A
	KNB-16A	1100 mAh/8 Hour, 7.2 VDC Ni-Cd battery TK-80/90/5400 Series	\$ 59.50	27.00%	\$ 43.44	N/A	N/A
	KNB-17BK	1500 mAh, 7.2 VDC NiCd battery for TK-80/90/5400 Series [Intrinsically Safe Approved Accessory] - must order L-977.	\$ 105.00	27.00%	\$ 76.65	N/A	N/A
	KNB-20N	1600 mAh NiMH 11 hours life @ 5-5-90 Note: KSC-24 charger required - not compatible with Kenwood NiCd chargers or earlier model	\$ 49.00	27.00%	\$ 35.77	N/A	N/A
	KNB-21N	1600 mAh 7.2VDC NiMH battery for TK-80/90/5400 Series - requires KSC-24 charger	\$ 63.00	27.00%	\$ 45.99	N/A	N/A
	KNB-22N	2100 mAh NiMH for TK-80/90/5400 Series- requires KSC-24 charger Note: Not compatible with Kenwood NiCd chargers or earlier model leather cases.	\$ 73.50	27.00%	\$ 53.66	N/A	N/A
	KNB-22NC	2100 mAh NiMH for TK-80/90/5400 Series; requires KSC-24 charger, [I.S. Certified] Must order L-979. Note: Not compatible with Kenwood NiCd chargers or earlier model leather cases.	\$ 122.50	27.00%	\$ 89.43	N/A	N/A
	KNB-29N	1500 mAh NiMH 14 hours life @ 5-5-90 duty (TK-2200/3200) Note: KSC-31 charger required - not compatible with other chargers or leather cases	\$ 36.75	27.00%	\$ 26.83	N/A	N/A
	BP5631	1700 mAh, Ni-Cd, 7.2 VDC battery	\$ 68.50	27.00%	\$ 50.01	N/A	N/A
	KNB-33L	1700 mAh Lithium Ion, 9 Hour, 7.2VDC battery; Requires KSC-32 charger TK-180/5210	\$ 105.00	27.00%	\$ 76.65	N/A	N/A
	KNB-40LC	1950 mAh, 7.2 VDC Lithium Ion battery for TK-140/160/170-Series Portables [Intrinsically Safe Option]	\$ 112.00	27.00%	\$ 81.76	N/A	N/A
	KNB-41NC ¹	2500 mAh NiMH, 7.2 VDC battery; [I.S. Certified] - must order L-994; requires KSC-32 charger	\$ 136.50	27.00%	\$ 99.65	N/A	N/A
	KNB-43L	3300mAh Lithium Polymer, 7.4 VDC battery, requires KSC-32 charger or KSC-326K gang charger)	\$ 163.00	27.00%	\$ 118.99	N/A	N/A
	KNB-44BK ¹	MSHA Mine Safety Intrinsically Safe 1500 mAh Ni-Cd battery; requires KSC-24 charger; [MSHA Intrinsically Safe Option] - must order L-1027.	\$ 114.00	27.00%	\$ 83.22	N/A	N/A
	KNB-45L	2000 mAh Li-ion 22 hours life @ 5-5-90 duty Note: KSC-35K charger required - not compatible with other chargers	\$ 63.00	27.00%	\$ 45.99	N/A	N/A
	KNB-46L	Li-ion battery (Same as supplied with TK-3230)	\$ 47.25	27.00%	\$ 34.49	N/A	N/A
	KNB-47L	1950 mAh, Li-ion battery - requires KSC-32/326K charger	\$ 105.00	27.00%	\$ 76.65	N/A	N/A
	KNB-48L	2550 mAh, Li-ion battery - requires KSC-32/326K charger	\$ 122.50	27.00%	\$ 89.43	N/A	N/A
	KNB-49PL	4500 mAh, Primary Lithium battery Note: Non-Rechargeable (please recycle all batteries properly) 10 year Shelf Life (approx. 1% charge degradation per year when properly stored: +50 °F to +86 °F @ less than 70% humidity)	\$ 84.00	27.00%	\$ 61.32	N/A	N/A
	KNB-50NC	2000 mAh, NiMH, 7.4 VDC battery; Requires KSC-32 charger, [Intrinsically Safe Option] - Must order	\$ 157.50	27.00%	\$ 114.98	N/A	N/A
	KNB-52N	1,400mAh, Ni-MH Battery	\$ 67.00	27.00%	\$ 48.91	N/A	N/A
	KNB-54N	2,500mAh, Ni-MH Battery	\$ 87.50	27.00%	\$ 63.88	N/A	N/A
	KNB-55L	1480 mAh, Li-ion battery - requires KSC-25/256K charger	\$ 60.00	27.00%	\$ 43.80	N/A	N/A
	KNB-56N	1400 mAh, Ni-MH battery	\$ 65.00	27.00%	\$ 47.45	N/A	N/A
	KNB-57L	2000 mAh, Li-ion battery - requires KSC-25/256K charger	\$ 98.00	27.00%	\$ 71.54	N/A	N/A
	KNB-49PL	4500mAh Primary Lithium Ion 9.0 VDC battery, Non-Rechargeable Pac, 10 year shelf life	\$ 84.00	27.00%	\$ 61.32	N/A	N/A
	KSC-15	Regular rate single unit desk charger for KNB-14/15	\$ 29.40	27.00%	\$ 21.46	N/A	N/A
	KSC-15M	220 volt Regular rate single unit desk charger for KNB-14/15	\$ 29.40	27.00%	\$ 21.46	N/A	N/A
	KSC-19	Regular rate single unit desk charger for NiCd batteries only: KNB-16/17A/17B	\$ 36.75	27.00%	\$ 26.83	N/A	N/A
KSC-19M	220 volt regular rate single unit desk charger for NiCd batteries only: KNB-16/17A/17B	\$ 36.75	27.00%	\$ 26.83	N/A	N/A	
KSC-24	Rapid rate single unit dual-chemistry charger (for NiCd & NiMH batteries) Note: Compatible with KNB-14/15A/20N; KMB-16 DC Gang Charger Adapter; KVC-4 DC Charger	\$ 62.00	27.00%	\$ 45.26	N/A	N/A	

LOT 8 NYS NET PRICE SHEET (Portables)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary
 Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
A	KSC-24E	220 volt Rapid rate single unit dual-chemistry charger for KNB-14/15/16/17A/17B/20N/21N/22N	\$ 62.00	27.00%	\$ 45.26	N/A	N/A
	KSC-25	110 volt Rapid rate single unit tri-chemistry charger for KNB-24L/25A/26N	\$ 62.00	27.00%	\$ 45.26	N/A	N/A
	KSC-25E	220 volt Rapid rate single unit tri-chemistry charger for KNB-24L/25A/26N	\$ 62.00	27.00%	\$ 45.26	N/A	N/A
	KSC-256K	6-Unit Tri-Chemistry Rapid Rate Gang Charger 120VAC 50/60HZ, for 140/160/170 Series Radios	\$ 630.00	27.00%	\$ 459.90	N/A	N/A
	KSC-326K	6-Unit Tri-Chemistry Rapid Rate Gang Charger 120VAC 50/60HZ, for 180/5210/5310 Radios	\$ 630.00	27.00%	\$ 459.90	N/A	N/A
	KMB-30M	KSC-256K Wall Mount Bracket (includes hardware)	\$ 33.75	27.00%	\$ 24.64	N/A	N/A
	KSC-30	110 volt Regular rate single unit charger for KNB-25A/26N	\$ 31.50	27.00%	\$ 23.00	N/A	N/A
	KSC-30E	220 volt Regular rate single unit charger for KNB-25A/26N	\$ 31.50	27.00%	\$ 23.00	N/A	N/A
	KSC-31K	Fast rate single unit charger for KNB-29N NiMH battery) (TK-2200/3200)	\$ 31.50	27.00%	\$ 23.00	N/A	N/A
	KSC-31E	220 V Fast rate single unit charger for KNB-29N NiMH battery) (TK-2200/3200)	\$ 31.50	27.00%	\$ 23.00	N/A	N/A
	KSC-32	110/220* Volt Rapid rate single unit tri-chemistry charger for KNB-31A/32N/33L/47L/48L *Note: Includes 110/220V auto-switching AC adapter with U.S.-style line cord plug; requires plug adapt	\$ 70.00	27.00%	\$ 51.10	N/A	N/A
	KSC-35K	Fast rate single unit charger for KNB-45L Li-ion battery	\$ 31.50	27.00%	\$ 23.00	N/A	N/A
	KSC-35E	220 V Fast rate single unit charger for KNB-45L Li-ion battery	\$ 31.50	27.00%	\$ 23.00	N/A	N/A
	KSC-37	Li-Ion Rapid rate charger (Same as supplied with TK-3230)	\$ 31.50	27.00%	\$ 23.00	N/A	N/A
	KMB-16	Six Unit Charger Adapter for the KSC-20/24/25 rapid rate (chargers not included)	\$ 173.00	27.00%	\$ 126.29	N/A	N/A
	KMB-23	Six Unit Charger Adapter for the KSC-32 rapid rate chargers (chargers not included) Small footprint (13"Wx7.8"Hx11.7"D); 2 tiered rows hold 3 KSC-units each	\$ 191.00	27.00%	\$ 139.43	N/A	N/A
	KMB-25	Six Unit Charger Adapter for the KSC-31K, low profile, internal power strip, 2x3 charger configuration (chargers not included)	\$ 191.00	27.00%	\$ 139.43	N/A	N/A
	KMB-27	Multi-Charger Adapter (requires KSC-37 Chargers)	\$ 208.50	27.00%	\$ 152.21	N/A	N/A
	KMB-28	Six Unit Charger Adapter for the KSC-35K (Li-Ion Chargers not included)	\$ 208.50	27.00%	\$ 152.21	N/A	N/A
	KVC-3	Regular rate DC vehicular charger adapter for the KSC-15,19,30 (chargers not included) Note: NOT compatible with NiMH batteries (KNB-20N/21N/22N); Compatible w/NiCd batteries	\$ 63.00	27.00%	\$ 45.99	N/A	N/A
KVC-4	Rapid rate DC vehicular charger adapter for the KSC-16,18,20,24,25 (chargers not included) Note: Compatible with NiMH batteries (KNB-20N/21N/22N) & NiCd batteries when used with KSC-	\$ 84.00	27.00%	\$ 61.32	N/A	N/A	
KVC-5A	Vehicular D.C. Charger for 80/90/5400 Series Portables Note: Compatible with the KNB-16/17A/17B/21N/22N/22NC	\$ 357.00	27.00%	\$ 260.61	\$ 75.00	N/A	
KVC-6A	Vehicular D.C. Charger for 60/60G/70/70G/72G/73G Portables Note: compatible with the NiMH battery (KNB-20N) and NiCd battery packs.	\$ 357.00	27.00%	\$ 260.61	\$ 75.00	N/A	
KVC-15	Rapid rate DC vehicular charger adapter for the KSC-32 (chargers not included; includes KSC-mobile bracket & cigarette lighter cable DC adapter)	\$ 119.00	27.00%	\$ 86.87	N/A	N/A	
KVC-18	Vehicular D.C. Charger for 180/5210/5310 Portables	\$ 446.50	27.00%	\$ 325.95	N/A	N/A	
KVC-20L	Vehicular D.C. Charger for 180/5**0, NX Portables with Li-ion or Li Polymer Battery	\$ 497.00	27.00%	\$ 362.81	N/A	N/A	

LOT 8 NYS NET PRICE SHEET (Portables)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary
 Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
CARRYING ACCESSORIES							
A	KBH-8DS	Swivel belt loop with D-Ring	\$ 26.30	27.00%	\$ 19.20	N/A	N/A
	KBH-10	Spring action belt clip for TK-200/80/90/5400 Series	\$ 8.35	27.00%	\$ 6.10	N/A	N/A
	KBH-11	Spring action belt clip (2.5") - TK-180/5210 Series	\$ 14.70	27.00%	\$ 10.73	N/A	N/A
	KBH-12	Spring action belt clip - TK-140/160/170 - Series	\$ 8.35	27.00%	\$ 6.10	N/A	N/A
	KBH-13DS	Leather swivel belt loop with portable D-Ring attachment (TK140 Series)	\$ 28.85	27.00%	\$ 21.06	N/A	N/A
	KLH-6SW	Leather swivel belt loop / detachable swivel D-Ring back for a leather case	\$ 22.00	27.00%	\$ 16.06	N/A	N/A
	KLH-58BC	Bungi-cord for KLH-58/60/71/75/76	\$ 3.70	27.00%	\$ 2.70	N/A	N/A
	KLH-75B	Heavy duty leather carrying case for TK-280/380/480/481 - compatible w/NiCd & NiMH batteries	\$ 44.25	27.00%	\$ 32.30	N/A	N/A
	KLH-76B	Heavy duty leather carrying case for TK-280/285/380/480/481 DTMF keypad models - compatible	\$ 44.25	27.00%	\$ 32.30	N/A	N/A
	KLH-78B	Heavy duty leather carrying case for TK-190/290/390 - compatible w/NiCd & NiMH batteries	\$ 44.25	27.00%	\$ 32.30	N/A	N/A
	KLH-79B	Heavy duty leather carrying case for TK-290/390 DTMF Keypad models - compatible w/NiCd & NiMH	\$ 44.25	27.00%	\$ 32.30	N/A	N/A
	KLH-85	Cordura Nylon carrying case for TK-280/380/480/481 DTMF keypad models (Black)	\$ 26.30	27.00%	\$ 19.20	N/A	N/A
	KLH-86	Cordura Nylon carrying case for TK-280/285/380/480/481 (Black)	\$ 26.30	27.00%	\$ 19.20	N/A	N/A
	KLH-88	Cordura Nylon carrying case for TK-190/290/390	\$ 26.30	27.00%	\$ 19.20	N/A	N/A
	KLH-89	Cordura Nylon carrying case for TK-290/390 DTMF Keypad models	\$ 26.30	27.00%	\$ 19.20	N/A	N/A
	KLH-90	Heavy duty leather carrying case for TK-290/390 DTMF Keypad models w/ KBP-4	\$ 44.25	27.00%	\$ 32.30	N/A	N/A
	KLH-92	Heavy duty leather carrying case for TK-280/380/480/481 DTMF keypad models w/ KBP-4	\$ 44.25	27.00%	\$ 32.30	N/A	N/A
	KLH-112	Leather case for TK-272G/372G/373G	\$ 44.25	27.00%	\$ 32.30	N/A	N/A
	KLH-114	Soft leather case for TK-2140/3140 (Black)	\$ 44.25	27.00%	\$ 32.30	N/A	N/A
	KLH-116	Heavy-Duty Leather Case w/Swivel Belt Loop for TK-2140/3140 (all batteries; black)	\$ 49.00	27.00%	\$ 35.77	N/A	N/A
	KLH-122	Heavy duty leather carrying case for TK-2180/3180 (Non DTMF keypad models)	\$ 44.25	27.00%	\$ 32.30	N/A	N/A
	KLH-123	Heavy duty leather carrying case for TK-2180/3180 (DTMF keypad models)	\$ 44.25	27.00%	\$ 32.30	N/A	N/A
	KLH-124	Cordura Nylon carrying case for TK-2180/3180 (Non DTMF keypad models)	\$ 26.30	27.00%	\$ 19.20	N/A	N/A
	KLH-125	Cordura Nylon carrying case for TK-2180/3180 (DTMF keypad models)	\$ 26.30	27.00%	\$ 19.20	N/A	N/A
	KLH-126	Nylon case for TK-2200/3200 (Black)	\$ 14.70	27.00%	\$ 10.73	N/A	N/A
	KLH-133K	Heavy duty leather carrying case for TK-5210K (Non-LCD / front keypad models)	\$ 44.25	27.00%	\$ 32.30	N/A	N/A
	KLH-133K2	Heavy duty leather carrying case for TK-5210K2 (Non-DTMF keypad models)	\$ 44.25	27.00%	\$ 32.30	N/A	N/A
	KLH-133K3	Heavy duty leather carrying case for TK-5210K3 (DTMF keypad model)	\$ 44.25	27.00%	\$ 32.30	N/A	N/A
	KLH-134K	Cordura Nylon carrying case for TK-5210K, (Non-LCD / front keypad models)	\$ 26.30	27.00%	\$ 19.20	N/A	N/A
	KLH-134K2	Cordura Nylon carrying case for TK-5210K2 (Non-DTMF keypad models)	\$ 26.30	27.00%	\$ 19.20	N/A	N/A
	KLH-134K3	Cordura Nylon carrying case for TK-5210K3 (DTMF keypad model)	\$ 26.30	27.00%	\$ 19.20	N/A	N/A
	KLH-137ST	Firemen's Heavy-Duty Leather Shoulder Strap for KLH-133K / K2 / K3	\$ 36.75	27.00%	\$ 26.83	N/A	N/A
	KLH-138	Heavy-Duty Leather Case w/Swivel Belt Loop for TK-2170/3170 w/o DTMF keypad (all batteries; black)	\$ 49.00	27.00%	\$ 35.77	N/A	N/A
	KLH-139	Heavy-Duty Leather Case w/Swivel Belt Loop for TK-2170/3170 w/ DTMF keypad (all batteries; black)	\$ 49.00	27.00%	\$ 35.77	N/A	N/A
	KLH-141	Extra Heavy-Duty Cordura Nylon carrying case for TK-190/290/390 (all battery packs; no keypad)	\$ 34.75	27.00%	\$ 25.37	N/A	N/A
	KLH-148K	Heavy duty leather carrying case for NX-200/300/TK-5220/5320 (Non DTMF keypad models) with KNB-471/481 Only. Note: Not compatible with KNP-50NC	\$ 44.25	27.00%	\$ 32.30	N/A	N/A
	KLH-148K2	Heavy duty leather carrying case for NX-200/300/TK-5220/5320 (DTMF keypad models) with KNB-471/481 Only. Note: Not compatible with KNP-50NC	\$ 44.25	27.00%	\$ 32.30	N/A	N/A
	KLH-149K	Nylon carrying case for NX-200/300/TK-5220/5320 (Non DTMF keypad models)	\$ 26.30	27.00%	\$ 19.20	N/A	N/A
	KLH-149K2	Nylon carrying case for NX-200/300/TK-5220/5320 (DTMF keypad models)	\$ 26.30	27.00%	\$ 19.20	N/A	N/A
	KLH-150	Nylon case for TK-3230 (Black)	\$ 14.70	27.00%	\$ 10.73	N/A	N/A
KBH-14M	Belt Clip (Same as supplied with TK-3230)	\$ 9.35	27.00%	\$ 6.83	N/A	N/A	
KWR-1	Water resistant bag	\$ 29.85	27.00%	\$ 21.79	N/A	N/A	

LOT 8 NYS NET PRICE SHEET (Portables)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary
 Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month	
A	MICROPHONE AND SPEAKERS							
	TK-80/90/140/180/5400/5210 Series							
		KEP-1	3.5mm earphone kit for KMC-25/26 Speaker mics (black only) [I.S. Certified]	\$ 52.50	27.00%	\$ 38.33	N/A	N/A
		KCT-30	2.5mm Audio Accessory Adapter for KEP-3/4 [I.S. Certified]	\$ 64.00	27.00%	\$ 46.72	N/A	N/A
		KCT-51	Hirose 6-pin Adapter (adapts KVL/aftermarket audio acc. to portable connector)	\$ 215.00	27.00%	\$ 156.95	N/A	N/A
		KEP-3	Earphone kit w/ 2.5mm plug for KCT-30, 30" Cable (black) [I.S. Certified]	\$ 51.50	27.00%	\$ 37.60	N/A	N/A
		KEP-4	Earphone kit w/ 2.5mm plug for KCT-30, 48" Cable (black) [I.S. Certified]	\$ 54.75	27.00%	\$ 39.97	N/A	N/A
		KMC-25	MIL-SPEC, Noise canceling Speaker mic [Intrinsically Safe Approved Accessory]	\$ 96.50	27.00%	\$ 70.45	N/A	N/A
		KMC-25A	MIL-SPEC, Noise canceling Speaker mic (For TK-190 low band use) [Intrinsically Safe Approved Accessory]	\$ 96.50	27.00%	\$ 70.45	N/A	N/A
		KMC-40	MIL-SPEC, Speaker Mic. with Antenna Connector Note: 5/16" Coax cable hex wrench included (antenna is not included).	\$ 250.00	27.00%	\$ 182.50	N/A	N/A
		KMC-41M	MIL-SPEC, IP 54/55, Noise canceling Speaker mic [I.S. Certified]	\$ 96.50	27.00%	\$ 70.45	N/A	N/A
		KMC-42WM	MIL-SPEC, IP 54/55/67, Noise canceling Speaker mic [I.S. Certified]	\$ 114.00	27.00%	\$ 83.22	N/A	N/A
		KMC-49	MIL-SPEC, Speaker Mic. with Antenna Connector for TK-5x10 Series [Intrinsically Safe Approved Accessory] Note: 5/16" Coax cable hex wrench included (antenna is not included).	\$ 250.00	27.00%	\$ 182.50	N/A	N/A
		KMC-26	MIL-SPEC, Noise canceling Speaker mic w/Antenna Connector (antenna not incl.) [I.S. Certified]	\$ 115.50	27.00%	\$ 84.32	N/A	N/A
		KHS-11BE	2-wire palm mic w/earphone, universal connector. ("Beige-colored" 2-wire & 3-wire mic models; Allow min. 4 weeks delivery time). [I.S. Certified]	\$ 156.50	27.00%	\$ 114.25	N/A	N/A
		KHS-11BL	2-wire palm mic w/earphone, universal connector (Black) [I.S. Certified]	\$ 156.50	27.00%	\$ 114.25	N/A	N/A
		KHS-12BE	3-wire mini lapel mic w/earphone, universal connector. ("Beige-colored" 2-wire & 3-wire mic models; Allow min. 4 weeks delivery time). [I.S. Certified]	\$ 184.00	27.00%	\$ 134.32	N/A	N/A
		KHS-12BL	3-wire mini lapel mic w/earphone, universal connector (Black) [I.S. Certified]	\$ 184.00	27.00%	\$ 134.32	N/A	N/A
		KHS-14	Lt. Wt. Single muff headset w/boom mic & In-line PTT, universal connector (Blk) [I.S. Certified]	\$ 126.00	27.00%	\$ 91.98	N/A	N/A
		KHS-15-BH	Hvy-duty noise reduction behind-the-headset w/noise cancelling boom mic & in-line PTT (black); NRR24 db; (Heavy-duty headsets; Allow min. 4 weeks delivery time). [I.S. Certified]	\$ 420.00	27.00%	\$ 306.60	N/A	N/A
		KHS-15-OH	Hvy-duty noise reduction over-the-headset w/noise cancelling boom mic & in-line PTT (black); NRR24 db. (Heavy-duty headsets; Allow min. 4 weeks delivery time). [I.S. Certified]	\$ 368.00	27.00%	\$ 268.64	N/A	N/A
		KMC-47GPS	GPS Speaker Microphone	\$ 290.00	27.00%	\$ 211.70	N/A	N/A

LOT 8 NYS NET PRICE SHEET (Portables)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
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 Award No.# 19521

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Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary
 Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
A	TK-160/170/300/302/312 Series (2 Pin Audio Accessory Port)						
	KEP-2	2.5mm earphone kit for KMC-17 Speaker Mics (Black). [Intrinsically Safe Approved Accessory]	\$ 52.50	27.00%	\$ 38.33	N/A	N/A
	KHS-1	Headset with VOX/PTT (light-duty use) [Intrinsically Safe Approved Accessory]	\$ 65.25	27.00%	\$ 47.63	N/A	N/A
	KHS-10-BH	Hvy-duty noise reduction behind-the-headset w/noise cancelling boom mic & in-line PTT (black); NRR24 db [Intrinsically Safe Approved Accessory]	\$ 368.00	27.00%	\$ 268.64	N/A	N/A
	KHS-10-OH	Hvy-duty noise reduction over-the-headset w/noise cancelling boom mic & in-line PTT (black); NRR24 db [Intrinsically Safe Approved Accessory]	\$ 336.00	27.00%	\$ 245.28	N/A	N/A
	KHS-7	Single muff headset w/boom mic (black) [Intrinsically Safe Approved Accessory]	\$ 70.00	27.00%	\$ 51.10	N/A	N/A
	KHS-7A	Lt. Wt Single muff headset w/boom mic & in-line PTT (black) [Intrinsically Safe Approved Accessory]	\$ 105.00	27.00%	\$ 76.65	N/A	N/A
	KHS-8BE	Two-Wire palm mic w/earphone (beige)	\$ 103.25	27.00%	\$ 75.37	N/A	N/A
	KHS-8BL	Two-Wire palm mic w/earphone (black)	\$ 103.25	27.00%	\$ 75.37	N/A	N/A
	KHS-9BE	Three-Wire lapel mic w/earphone (beige)	\$ 166.00	27.00%	\$ 121.18	N/A	N/A
	KHS-9BL	Three-Wire lapel mic w/earphone (black)	\$ 166.00	27.00%	\$ 121.18	N/A	N/A
	KHS-22	Behind-the-Head Headset with flexible boom mic and in-line PTT single ear receiver; low profile wire head band; VOX-ready (radio must have VOX feature)	\$ 41.00	27.00%	\$ 29.93	N/A	N/A
	KHS-23	2-Wire Cell-style Earbud Clip/PTT Palm Mic (medium duty)	\$ 55.50	27.00%	\$ 40.52	N/A	N/A
	KHS-25	Headset w/ D-Ring Ear Hanger w/ PTT & Boom Mic	\$ 24.50	27.00%	\$ 17.89	N/A	N/A
	KHS-26	Clip Mic w/earphone	\$ 28.00	27.00%	\$ 20.44	N/A	N/A
	KHS-27	D-Ring Ear Hanger w/PTT & Mic	\$ 24.50	27.00%	\$ 17.89	N/A	N/A
	KMC-17	Speaker microphone (Built-in 2.5mm miniature earphone jack) [Intrinsically Safe Approved]	\$ 86.00	27.00%	\$ 62.78	N/A	N/A
	KMC-21	Compact speaker microphone [Intrinsically Safe Approved Accessory]	\$ 51.50	27.00%	\$ 37.60	N/A	N/A
	KMC-45	Speaker microphone (Built-in 2.5mm miniature earphone jack) IP54/55 standard for water & dust	\$ 86.00	27.00%	\$ 62.78	N/A	N/A
	KMC-48GPS	GPS Speaker Microphone	\$ 265.00	27.00%	\$ 193.45	N/A	N/A
	HMC-3	Headset w/PTT & VOX	\$ 63.00	27.00%	\$ 45.99	N/A	N/A
	C807027-05	KHS-7 Foam mic windscreen, 5 pcs per pack	\$ 6.80	27.00%	\$ 4.96	N/A	N/A
	C807028-05	KHS-7 Foam ear cushion, 2 pcs per pack	\$ 6.50	27.00%	\$ 4.75	N/A	N/A
	C100733	KHS-8/9 Noise attenuating kit, 1 set per pack (Foam ear tips pieces)	\$ 4.00	27.00%	\$ 2.92	N/A	N/A
	C100693-2	KHS-8BL/9BL Acoustic tube replacement kit, black	\$ 16.35	27.00%	\$ 11.94	N/A	N/A
	C100693-19	KHS-8BE/9BE Acoustic tube replacement kit, beige (Clear coiled tubing)	\$ 16.35	27.00%	\$ 11.94	N/A	N/A
	C100569-2	KHS-8BL/9BL Replacement eartips, 10 per pack, black	\$ 10.00	27.00%	\$ 7.30	N/A	N/A
	C100569-19	KHS-8BE/9BE Replacement eartips, 10 per pack, beige (Recommended for sanitary purposes)	\$ 10.00	27.00%	\$ 7.30	N/A	N/A
	E05-0256-25	Screw Mount-to-BNC Adapter	\$ 14.80	27.00%	\$ 10.80	N/A	N/A
	Programming Software and Cables						
B	KPG-22UM	USB Programming interface cable	\$ 158.50	23.00%	\$ 122.05	N/A	N/A
	KPG-36UM	USB Programming interface cable	\$ 158.50	23.00%	\$ 122.05	N/A	N/A
	KPG-38DK	Programming Software for 290/390	\$ 97.50	27.00%	\$ 71.18	N/A	N/A
	KPG-49DK	P.C. Programming Software for TK-280/380/480/481/780/880/980/981	\$ 97.50	27.00%	\$ 71.18	N/A	N/A
	KPG-56DK	Programming Software for 60G/70G/72G Portables & 60G/62G Mobiles Models Only	\$ 97.50	27.00%	\$ 71.18	N/A	N/A
	KPG-59DK	Program Software for TK-190/6110 (Version 2.00)	\$ 97.50	27.00%	\$ 71.18	N/A	N/A
	KPG-63DK	PassPort® Radio Programming Software V2.00 or higher	\$ 97.50	27.00%	\$ 71.18	N/A	N/A
	KPG-64DK	PassPort® ESN Field Installation Software	\$ 10.50	27.00%	\$ 7.67	N/A	N/A
	KPG-65EDK	FleetSync Enhanced Option Install Software	\$ 10.50	27.00%	\$ 7.67	N/A	N/A
	KPG-74DK	P.C. Programming Software for TK-2140/3140	\$ 118.00	27.00%	\$ 86.14	N/A	N/A
	KPG-82DK	P.C. Programming Software for TK-2160/3160 (Windows® 98SE, 2000, XP, Me compatible)	\$ 118.00	27.00%	\$ 86.14	N/A	N/A
	KPG-87DK	PC Programming Software for TK-2202L/3202L (98, ME, 2000 & XP compatible)	\$ 118.00	27.00%	\$ 86.14	N/A	N/A
	KPG-88DK	Windows® Programming Software for TK-2200/3200 (98, ME, 2000 & XP compatible)	\$ 118.00	27.00%	\$ 86.14	N/A	N/A
	KPG-89DK	Windows® Programming Software for TK-2180/3180/7180/8180 (98, ME, 2000 & XP compatible)	\$ 118.00	27.00%	\$ 86.14	N/A	N/A
	KPG-96DK	180-Series MPT Program Software for TK-2180/3180/7180/8180 with MPT Option Installed (Dealer Level License ID included) Windows® 98, ME, 2000 & XP compatible - Order Network L-1013 for	\$ 103.25	27.00%	\$ 75.37	N/A	N/A

LOT 8 NYS NET PRICE SHEET (Portables)

Conventional Analog Radios and Accessories
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Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary
 Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month	
	KPG-98DK	compatible	\$ 97.50	27.00%	\$ 71.18	N/A	N/A	
	KPG-100DK	Windows® Programming Software for TK-2212L/3212L	\$ 118.00	27.00%	\$ 86.14	N/A	N/A	
	KPG-101DK	P.C. Programming Software for TK-2170/3170/3173 (Windows® 98SE, 2000, XP, Me compatible)	\$ 118.00	27.00%	\$ 86.14	N/A	N/A	
	KPG-108DK	Windows® Programming Software for TK-3230	\$ 118.00	27.00%	\$ 86.14	N/A	N/A	
	KPG-112DK	Windows® Programming Software for TK-5*20 Series	\$ 103.25	27.00%	\$ 75.37	N/A	N/A	
	KPG-119DK	PC Programming Software for TK-2302VK/3302UK (98, ME, 2000 & XP compatible)	\$ 118.00	27.00%	\$ 86.14	N/A	N/A	
	KPG-120DK	Windows® Programming Software for TK-2300/3300	\$ 103.25	27.00%	\$ 75.37	N/A	N/A	
	KPG-128DK	Windows® Programming Software for TK-2360/3360	\$ 118.00	27.00%	\$ 86.14	N/A	N/A	
	KPG-134DK	Windows® Programming Software for TK-2312/3312	\$ 118.00	27.00%	\$ 86.14	N/A	N/A	
	E30-3325-05	Portable-to-Portable Cloning cable (For TK-290/390/480/481 Only)	\$ 65.00	27.00%	\$ 47.45	N/A	N/A	
	FIRMWARE /SERVICE OPTIONS							
	For TK-5400 Series							
	B	KPG-36UM	USB Programming interface cable	\$ 158.50	23.00%	\$ 122.05	N/A	N/A
		KPG-78DK V3.00 or later	Windows® Programming Software for TK-5400 (98, ME, 2000 & XP compatible) No DES encryption key loader An export license may be required (DOC/BIS ECCN 5D991)	\$ 628.00	23.00%	\$ 483.56	N/A	N/A
KPG-78DTKL V2.02		Windows® Programming Software for TK-5400 (98, ME, 2000 & XP compatible) Includes DES encryption key loader; An export license is likely required (DOC/BIS ECCN 5D002A)	\$ 628.00	23.00%	\$ 483.56	N/A	N/A	
KPG-93		TK-5210/5400 KVL-3000 Interface Cable	\$ 262.50	23.00%	\$ 202.13	N/A	N/A	
KWD-DE10		TK-5210 DES-OFB Multi-key Encryption Option; 16 keys (Requires L-995)	\$ 578.00	23.00%	\$ 445.06	N/A	N/A	
L-995		Install DES-OFB P25 Encryption Option (Must purchase firmware option seperately)	N/C			N/A	N/A	
For TK-5220/5320 Series								
KWD-TR30		Trunking Option for TK-5220/5320, TK-5720/5820 KWD-TR30 support:1 Trunking Network Must order L-1694 for factory installation, or L-1696 for field-upgrade option Note: KPG-112D Ver2.0 or later Requires Network Level License ID to program trunked network	492.00	23.00%	\$ 378.84	N/A	N/A	
KPG-114DE		DES Encryption Software Key Loader for KWD-DE21K/KWD-AE21K Note: KPG-114DE is a U.S. DOC/BIS Export Controlled Item (ECCN 5D992A.1)	368.00	23.00%	\$ 283.36	N/A	N/A	
KPG-113AE		AES/DES Encryption Software Key Loader for KWD-DE21K/KWD-AE21K Note: KPG-113AE is a U.S. DOC/BIS Export Controlled Item (ECCN 5D002A) - See IMPORTANT NOTES -	525.00	23.00%	\$ 404.25	N/A	N/A	
For TK-5210/5310/5410 Series								
KWD-IM10		Initial Immersion Option Certification (Requires L-987)--Long Beach Tuning Dept. Install only; Re-Certification required every 2 years at Kenwood Service Centers only	\$ 368.00	23.00%	\$ 283.36	N/A	N/A	
L-987		Initial Immersion Option Certification (must purchase Immersion Option Kit, KWD-IM10 separately)	N/C			N/A	N/A	
KWD-TR20		Trunking Option for TK-5210/5710/5310/5810 Must order L-XXXX -Install KWD-TR10K VHF trunking Option KPG-95DK Requires Network Level License ID to program trunked network radio parameters (see KPG-95D for purchase restrictions & requirements) Compatible with TK-5210 Version 2 (SN 80600001 or later); TK-5310 (SN 809xxxxx or later); TK-5710 Version 2 (SN806xxxxx); TK-5810 (SN 809xxxxx or later)	\$ 875.00	23.00%	\$ 673.75	N/A	N/A	
KWD-RK20	OTAR Option for TK-5210/5710/5310/5810 & KWD-AE20K (except K7 portable) (must purchase KWD-AE20K Encryption module separately) Must order L-1108 Note: Compatible with P25 Conventional only Radio self-programming & cloning are not available FleetSync@ (FM mode): Only PTT ID supported Compatible with TK-5210 Version 2 (SN 80600001 or later); TK-5310 (SN 809xxxxx or later); TK-5710 Version 2 (SN806xxxxx); TK-5810 (SN 809xxxxx or later)	\$ 830.00	23.00%	\$ 639.10	N/A	N/A		

LOT 8 NYS NET PRICE SHEET (Portables)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary
 Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month	
	KPG-114DE	DES Encryption Software Key Loader for KWD-DE21K/KWD-AE21K <i>Note:</i> KPG-114DE is a U.S. DOC/BIS Export Controlled Item (ECCN 5D992A.1) - See IMPORTANT NOTES -	\$ 368.00	23.00%	\$ 283.36	N/A	N/A	
	KPG-113AE	AES/DES Encryption Software Key Loader for KWD-DE21K/KWD-AE21K <i>Note:</i> KPG-113AE is a U.S. DOC/BIS Export Controlled Item (ECCN 5D002A) - See IMPORTANT NOTES -	\$ 525.00	23.00%	\$ 404.25	N/A	N/A	
	L-981	Install DES-OFB P25 Encryption Option (Must purchase firmware option separately)	N/C			N/A	N/A	
	KWD-DE20K	DES Plug-in Secure Cryptographic Module for TK-5210/5710/5310/5810 [Intrinsically Safe Approved Accessory]	\$ 578.00	23.00%	\$ 445.06	N/A	N/A	
	KWD-DE21K	DES Encryption Module for TK-5210/5710/5310/5810 Order <u>L-1560</u> if installation is required <i>Note:</i> Requires KPG-114DE or KPG-113AE software key loader or Motorola KVL3000 Plus key loader device. KWD-DE21K is a U.S. DOC/BIS Export Controlled Item (ECCN 5A992A)	\$ 578.00	23.00%	\$ 445.06	N/A	N/A	
	L-982	Install AES Encryption Option (Must purchase firmware option separately)	N/C			N/A	N/A	
	KWD-AE20K	AES FIPS140-2 & DES Plug-in Secure Cryptographic Module for TK-5210/5710/5310/5810 [Intrinsically Safe Approved Accessory]	\$ 998.00	23.00%	\$ 768.46	N/A	N/A	
	KWD-AE21K	AES & DES Encryption Module for TK-5210/5710/5310/5810 (except K7 Portable) Order <u>L-1237</u> if installation is required. <i>Note:</i> Requires KPG-113AE software key loader or Motorola KVL3000 Plus key loader device. KWD-AE21K is an U.S. DOC/BIS Export Controlled Item (ECCN 5A002A.1)	\$ 998.00	23.00%	\$ 768.46	N/A	N/A	
	KPG-95DK	Windows® Programming Software for TK-5210/5310/5710/5810 (98, ME, 2000 & XP compatible)	\$ 628.00	23.00%	\$ 483.56	N/A	N/A	
	KPG-95DGK	Windows® Programming Software for TK-5x10 & TK-5x10G Portables & Mobiles Includes "Dealer Level License ID" for FM & P25 Conventional modes only. KPG-95DG Support: TK-5210/5310/5410/5710/5810/5910, TK-5210G/5310G/5710G/5810G See <u>L-989</u> KPG-95D/95DG Network Level ID (Trunking System Privileges_ - Restricted Purchase Requirements. <i>Note:</i> A Dealer Level License ID can load network data files provided by a Network Level Licensed KPG-95D/95DG, but cannot change trunked network parameters.	\$ 628.00	23.00%	\$ 483.56	N/A	N/A	
	L-989	KPG-95DK Network Level ID Privilege (encrypted data file)	\$ 132.00	23.00%	\$ 101.64	N/A	N/A	
	KPG-93	TK-5210/5400 KVL-3000 Interface Cable	\$ 262.50	23.00%	\$ 202.13	N/A	N/A	
	OPTION MODULES							
	A	KCT-48VU	External Vibration Unit <i>Note:</i> Audio accessories cannot be used when this option installed. (For 180 Series)	\$ 49.00	27.00%	\$ 35.77	N/A	N/A
KCT-57MS		Man-Down Internal Tilt Switch (Non-Mercury)	\$ 22.00	27.00%	\$ 15.33	N/A	N/A	
KWD-180MPT		MPT Field Upgrade Kit for 180-Series <i>Note:</i> Must order <u>L-1619</u>	\$ 43.75	27.00%	\$ 31.94	N/A	N/A	
KWD-180TFS		TFS Field Upgrade Kit for 180-Series <i>Note:</i> Must order <u>L-1624</u>	\$ 105.00	27.00%	\$ 76.65	N/A	N/A	
VGS-1		Voice Guide and Storage Unit TK-180 Series	\$ 87.50	27.00%	\$ 63.88	\$ 50.00	N/A	
OM/OTS		Owners manual, off-the-shelf documentation	\$ 30.00	27.00%	\$ 21.90	N/A	N/A	

KEY FOR DISCOUNTS

A	27% OFF MSRP	CONVENTIONAL/ TRUNKING (ANALOG) RADIOS
B	23% OFF MSRP	P-25 RADIOS, NEXEDGE DUAL MODE RADIOS

LOT 8 NYS NET PRICE SHEET (Portables)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary
 Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Vendor Designation (No.# or Code)	Description	NYS Service Price(\$)/Hour	
Service	L-967	Change channel to other frequencies or program TK-2200/3200 Series	\$ 37.50	
	L-836	Assemble KMB-16 with six KSC-20's/KSC-24's	\$ 15.00	
	L-961	Assemble KMB-23 with six KSC-24/25/32 (Rapid Rate, 120 Volt versions only)	\$ 17.00	
	L-899	Tune TK-272G/372G	\$ 25.00	
	L-909	Install ST-865KW4 (in 60G/70G/72G portables)	\$ 20.00	
	L-836	Assemble KMB-16 with six KSC-25	\$ 15.00	
	L-961	Assemble KMB-23 with six KSC-24/25/32 (Rapid Rate, 120 Volt versions only)	\$ 17.00	
	L-967	Change channel to other frequencies* or program TK-2200L/2302LV/3200L/3302LU Series	\$ 37.50	
	L-991	TK-2212L/3212L Programming (with basic TX/RX check)	\$ 37.50	
	L-1000	Configure TK-2170/3170 for Intrinsically Safe (Radio requires KNB-40LC I.S. approved battery)	\$ 70.00	
	L-1001	Configure TK-3173 for Intrinsically Safe (Radio requires KNB-40LC I.S. approved battery)	\$ 70.00	
	L-1608	170/173 Portable KCT-57MS Installation (for CIM-1000K-20)	\$ 20.00	
	L-1609	170/173 Portable KCT-57MS Installation (for FleetSync®)	\$ 20.00	
	L-1626	TK-2302VK/3302UK Programming (with basic TX/RX check)	\$ 37.50	
	L-1678	TK-2360/3360 Programming (with basic TX/RX check)	\$ 37.50	
	L-1679	TK-2360/3360 Portable KCT-57MS Installation (for FleetSync®/MDC)	\$ 20.00	
	L-1688	TK-2312/3312 Programming (with basic TX/RX check)	\$ 37.50	
	L-836	Assemble KMB-16 with six KSC-25	\$ 15.00	
	L-961	Assemble KMB-23 with six KSC-24/25/32 (Rapid Rate, 120 Volt versions only)	\$ 17.00	
	L-992	Tune TK-2170/3170	\$ 37.50	
	L-993	Tune TK-3173	\$ 37.50	
		For TK-140 Series		
	L-836	Assemble KMB-16 with six KSC-25	\$ 15.00	
	L-925	FleetSync® Enhanced Option (field retrofit) for 140-series: Price each for qty.	\$ 50.00	
	L-971	Install PassPort® ESN option and firmware for new TK-2140/3140 orders	N/C	
	L-961	Assemble KMB-23 with six KSC-24/25/32 (Rapid Rate, 120 Volt versions only)	\$ 17.00	
	L-924	Tune TK-2140/3140	\$ 25.00	
	L-942	Configure TK-2140/3140 for Intrinsically Safe (Radio requires KNB-24L I.S. approved battery)	\$ 70.00	
	L-928	FleetSync® Enhanced Option	\$ 50.00	
	L-892	PassPort® ESN Options & PassPort® firmware disk (add-on)	\$ 68.00	
	SRB08698	Passport Hardware Key	\$ 83.33	

LOT 8 NYS NET PRICE SHEET (Portables)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder:	L.D. ALLEN COMMUNICATIONS, INC.
Primary	
Manufacturer:	KENWOOD COMMUNICATIONS

Category	Vendor Designation (No.# or Code)	Description	NYS Service Price\$/Hour
	For TK-180 Series		
	L-963	Tune TK-2180/3180	\$ 37.50
	L-962	Install VGS-1 Voice Guide & Storage Unit Note: VGS-1 installation precludes any ANI or encryption board installa	\$ 25.00
	L-961	Assemble KMB-23 with six KSC-32K's (Rapid Rate, 120 Volt version only)	\$ 17.00
	L-1012	Install MPT option in 180-Series radio	\$ 16.67
	L-1061	Install KCT-56MS (for MPT Emergency Call)	\$ 9.00
	L-1013	Network Level License ID for KPG-96D 180-Series Programmer	\$ 158.33
	L-1014	Retrofit Install of MPT option in 180-Seires radio	\$ 85.00
	L-1051	TK-2180/3180 TFS INSTALLATION	\$ 100.00
	L-994	Configure TK-2180/3180 for Intrinsically Safe (Must Order an I.S. Battery)	\$ 70.00
	L-1610	180 Portable KCT-57MS Installation (for CIM-1000K-26)	\$ 20.00
	L-1611	180 Portable KCT-57MS Installation (for FleetSync®)	\$ 20.00
	L-1612	Install KCT-57MS (for MPT Emergency Call)	\$ 20.00
	L-1619	180 Portable KWD-180MPT FIELD-UPGRADE (Must purchase KWD-180MPT separately)	N/C
	L-1624	180 Portable KWD-180TFS FIELD-UPGRADE (Must purchase KWD-180TFS separately)	N/C
	For TK-80 Series		
	L-836	Assemble KMB-16 with six KSC-24's (Rapid Rate, 120 Volt version only)	\$ 15.00
	L-961	Assemble KMB-23 with six KSC-24/25/32 (Rapid Rate, 120 Volt versions only)	\$ 17.00
	L-980	Configure TK-280/380/480/481/385 (KNB-22NC for Intrinsically Safe (Must Order KNB-22NC))	\$ 70.00
	L-826	Tune TK-480/481	\$ 17.00
	L-876	Install PassPort® ESN options and firmware in TK-480/481/980/981 - 1-24 qty. lot price; Price is per ESN - The latest PassPort® radio firmware will be installed	\$ 68.00
	L-892	PassPort® ESN & Firmware disk (1-24 qty.)	\$ 68.00
	L-834	Configure TK-480/481 for Intrinsically Safe (Must Order KNB-17BK) Note: Please see end of this pricepages section for a list of Intrinsically Safe Accessories for this radio.	\$ 70.00
	L-853	Install NPSPAC firmware in TK-480 models only Note: NPSPAC and Passport capability are not available in the same firmware option.	\$ 84.00
	For TK-90 Series		
	L-804	TK-290/390 Programming (with basic TX/RX check)	\$ 25.00
	L-805	Install KNB-14/15A Battery	N/C
	L-836	Assemble KMB-16 with six KSC-20's/24's	\$ 15.00
	L-961	Assemble KMB-23 with six KSC-24/25/32K's (Rapid Rate, 120 Volt version only)	\$ 17.00
	L-870	Simultaneous transpond and alert feature up-grade for 90-series mobiles & portables	\$ 50.00
	L-911	Tune TK-190/TK-6110	\$ 25.00
	L-914	Cut KRA-21 Low Band Antenna	\$ 10.00
	L-804	Tune TK-290/390	\$ 25.00
	L-1027	Configure TK-290/390 for MSHA Intrinsically Safe (Must Order KNB-44BK)	\$ 70.00
	L-1617	90 PORTABLE KCT-57MS INSTALLATION (FOR CIM-1000)	\$ 20.00
	L-1618	80/90 PORTABLE KCT-57MS INSTALLATION (FOR FLEETSYNC)	\$ 20.00

LOT 8 NYS NET PRICE SHEET (Portables)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder:	L.D. ALLEN COMMUNICATIONS, INC.
Primary	
Manufacturer:	KENWOOD COMMUNICATIONS

Category	Vendor Designation (No.# or Code)	Description	NYS Service Price\$/Hour
	For TK-5400 Series		
	L-010	Program TK-5400	\$ 120.00
	L-836	Assemble KMB-16 with six KSC-20's/24's	\$ 15.00
	L-961	Assemble KMB-23 with six KSC-32K's (Rapid Rate, 120 Volt version only)	\$ 17.00
	L-970	Configure TK-5400/KNB-22C for Intrinsically Safe (Must Order KNB-22NC) Note: Allow 2 days lead time before shipping for Intrinsically Safe orders	\$ 100.00
	L-977	Configure TK-5400/KNB-17BK for Intrinsically Safe Note: Allow 2 days lead time before shipping for Intrinsically Safe orders	\$ 100.00
	For TK-5210/5310 Series		
	L-990	Tune TK-5210 (Basic TX/RX check only with factory test freq.s or dealer/customer provided KPG-95D data file)	\$ 125.00
	L-961	Assemble KMB-23 with six KSC-32K's (Rapid Rate, 120 Volt version only)	\$ 17.00
	L-986	Configure TK-5210 for Intrinsically Safe: must order an I.S. battery	\$ 100.00
	L-987	Initial Immersion Option Certification (must purchase Immersion Option Kit, KWD-IM10 separately)	N/C
	L-989	KPG-95DK Network Level ID Privilege (encrypted data file)	\$ 132.00
	L-995	Install DES-OFB P25 Encryption Option	N/C
	L-1236	Install KWD-AE20K in TK-5210/5310 Portable (Must purchase module separately)	\$ 75.00
	L-1055	Install KWD-TR20 Trunking Option in TK-5210/5310	N/C
	L-1067	TK-5210/5310 KWD-TR20 FIELD-UPGRADE (Must purchase KWD-TR20 separately)	\$ 42.00
	L-1108	Install KWD-RK20 OTAR Option in TK-5210/5310	N/C
	L-1237	Install KWD-AE21K in TK-5210/5310 Mobile	\$ 75.00
	L-1559	Install KWD-DE20K in TK-5210/TK-5310 Portables	\$ 75.00
	L-1560	Install KWD-DE21K in TK-5210/5310 Portable	\$ 75.00
	L-1613	5210/5310 Portable KCT-57MS Installation (for CIM-1000K-26)	\$ 20.00
	L-1614	5210/5310 Portable KCT-57MS Installation (for P25/FleetSync®)	\$ 20.00
	L-1644	TK-5220/5320 Programming (Basic TX/RX check only with factory test freq.s or dealer/customer	\$ 125.00
	L-1645	Install VGS-1 Voice Guide & Storage Unit	\$ 25.00
	L-1646	Multi-Channel Encoder Modification	\$ 25.00
	L-1647	Configure TK-5220/5320 for Intrinsically Safe (Must order I.S. battery)	\$ 70.00
	L-1648	TK-5220/5320 Portable KCT-57MS Installation (for P25/FleetSync®/MDC-1200)	\$ 20.00
	L-1649	Install KWD-AE20K in TK-5220/TK-5320 Portables	\$ 75.00
	L-1650	Install KWD-AE21K in TK-5220/TK-5320 Portables	\$ 75.00
	L-1651	Install KWD-DE21K in TK-5220/TK-5320 Portables	\$ 75.00
	L-1694	Install KWD-TR30 Trunking Option in TK-5220/5320	N/C
	L-1696	TK-5220/5320 KWD-TR30 FIELD-UPGRADE (Must purchase KWD-TR30 separately)	N/C
	L-1698	KPG-112D Network Level ID (encrypted data file) Note: Enables Trunking system programming privileges; See KPG-112D Network Level ID (Trunking System Privileges) - Restricted Purchase Requirements - L-1698- KPG-112D Network Level ID (Trunking System Privileges) The KPG-112D only ships with a "Dealer Level License ID" which permits Conventional FM and P25 Conventional radio programming privileges only. For radios with the P25 Trunking option installed, trunked/network programming privileges require a "Network Level License ID" generally reserved ONLY for the system owner or the system owners authorized operators/service centers. Purchasing the KPG-112D Network Level License ID will require 1) Written verifiable authorization from the systems owner/operator. 2) The 3-digit hexadecimal P25 System ID from the system owner/operator. 3) Purchase of a L-1698 : KPG-112D Network Level ID option. This option will include an encrypted KPG-112D "System Key Data File" containing the 16-digit Network Level License ID & 3-digit hexadecimal System ID code.	\$ 132.00
	PROG	Program Radio	\$ 25.00
	T&M	Time and Material rates for on-site maintenance during business hours (does not include material)	\$ 150.00

LOT 8 NYS NET PRICE SHEET (Mobiles)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
Equipment							
VHF Mobiles		Mic (KMC-27B), D.C. Power Cable and Mounting Bracket Included					
A	TK-6110K	VHF Low Band 29.7 – 37.0 MHz 70W, 32 Channels	\$ 788.00	27.00%	\$ 575.24	see service below	\$ 15.00
	TK-6110K2	VHF Low Band 35.0 – 50.0 MHz 70W, 32 Channels	\$ 788.00	27.00%	\$ 575.24	see service below	\$ 15.00
	TK-7302VK	136-174 MHz 25W, 16 CH / 2 Zone Conventional	\$ 367.00	27.00%	\$ 267.91	see service below	\$ 15.00
	TK-7302HVK	136-174 MHz 50W, 16 CH / 2 Zone Conventional	\$ 417.00	27.00%	\$ 304.41	see service below	\$ 15.00
	TK-7102HK	146-174 MHz 50W, 4 CH x 2 Banks Conventional	\$ 350.00	27.00%	\$ 255.50	see service below	\$ 15.00
		Includes: KMC-35 Mic., DC Cable, Mounting bracket					
	TK-7360HVK	136-174 MHz 50W, 128 CH / 128 Zone Conventional	\$ 467.00	27.00%	\$ 340.91	see service below	\$ 15.00
		Includes: KMC-35 Mic., DC Cable, Mounting bracket					
	TK-7180K	136-174 MHz 30W, 512 CH / 128 Zone CONV-& LTR	\$ 586.00	27.00%	\$ 427.78	see service below	\$ 15.00
	TK-7180HK	136-174 MHz 50W, 512 CH / 128 Zone CONV-& LTR	\$ 718.00	27.00%	\$ 524.14	see service below	\$ 15.00
	Includes: KMC-27B Mic., KCT-23M DC Cable, Mounting bracket, key label inserts						
TK-7150	136-174 MHz, 50 W, 128 Conventional/ 32 LTR Zones max.	\$ 735.00	27.00%	\$ 536.55	see service below	\$ 18.00	
UHF Mobiles		Includes: KMC-27B mic., DC power cable, mounting bracket (G-Series)					
A	TK-862GK	450-490 MHz 25W, 8 CH	\$ 481.00	27.00%	\$ 351.13	see service below	\$ 15.00
	TK-863GK	450-490 MHz 25W, LTR-32 Systems	\$ 465.00	27.00%	\$ 339.45	see service below	\$ 15.00
	TK-8102HK	450-490 MHz 45W, 4 CH x 2 Banks Conventional	\$ 367.00	27.00%	\$ 267.91	see service below	\$ 15.00
	TK-8302UK	450-520 MHz 25W, 16 CH / 2 Zone Conventional	\$ 384.00	27.00%	\$ 280.32	see service below	\$ 15.00
	TK-8302HUK	450-520 MHz 45W, 16 CH / 2 Zone Conventional	\$ 434.00	27.00%	\$ 316.82	see service below	\$ 15.00
		Includes: KMC-35 Mic., DC Cable, Mounting bracket					
	TK-8360HUK	450-520 MHz 45W, 128 CH / 128 Zone Conventional	\$ 484.00	27.00%	\$ 353.32	see service below	\$ 15.00
	TK-8180K	450-520 MHz 30W, 512 CH / 128 Zone CONV-& LTR	\$ 604.00	27.00%	\$ 440.92	see service below	\$ 15.00
	TK-8180HK	450-520 MHz 45W, 512 CH / 128 Zone CONV-& LTR	\$ 735.00	27.00%	\$ 536.55	see service below	\$ 15.00
	TK-8180K2	400-470 MHz 30W, 512 CH / 128 Zone CONV-& LTR	\$ 604.00	27.00%	\$ 440.92	see service below	\$ 15.00
TK-8180HK2	400-470 MHz 45W, 512 CH / 128 Zone CONV-& LTR	\$ 735.00	27.00%	\$ 536.55	see service below	\$ 15.00	
	Includes: KMC-27B Mic., KCT-23M DC Cable, Mounting bracket, key label inserts						
TK-8150	450-500 MHz, 45 W, 128 Conventional/ 32 LTR Zones max.	\$ 770.00	27.00%	\$ 562.10	see service below	\$ 18.00	
800 MHz Mobile		KMC-27B mic., DC Cable, & Mounting Bracket incl.					
A	TK-980	800 MHz, 15W LTR-32 Systems, CONV-250 CH. NPSPAC Option available - Order L-889	\$ 551.00	27.00%	\$ 402.23	see service below	\$ 15.00
900 MHz Mobile		KMC-27B mic., DC Cable, & Mounting Bracket incl.					
A	TK-981	900 MHz, 15W LTR-32 Systems, CONV-250 CH. LTR® is a registered trademark of E.F. Johnson Co.	\$ 569.00	27.00%	\$ 415.37	see service below	\$ 15.00
		MOBILE INSTALLATION ACCESSORIES					
	KGP-2A	GPS Receiver / Modem Unit (includes one dash-mount GPS antenna, mounting bracket, screw set)	\$ 551.00	27.00%	\$ 402.23	\$ 200.00	\$ 15.00
	KGP-2B	Base Modem Unit	\$ 236.50	27.00%	\$ 172.65	\$ 200.00	\$ 15.00
	KPG-73DK	Programming Software for KGP-2A/2B Windows® 95/98/Me	\$ 118.00	27.00%	\$ 86.14	N/A	N/A
	KDS-100	FleetSync® Data Terminal- Includes mounting bracket, mounting hardware and Connecting Cable Note: 160-Series mobiles do not support FleetSync® PC Serial Data Protocol so the KDS-100 must operate in "Air mode". KCT-39 Radio Interface cable is required. U	\$ 625.00	27.00%	\$ 456.25	\$ 200.00	\$ 15.00
	KPG-71DK	Programming Software for KDS-100 Windows® 95/98/Me	\$ 118.00	27.00%	\$ 86.14	N/A	N/A
	KCT-40M	KGP-2A/2B & KDS-100 Radio Interface Cable for 150/180-Series Mobiles	\$ 29.00	27.00%	\$ 21.17	N/A	N/A
	KCT-60M	DB15-to-15pin Molex Adapter Cable for TK-7302	\$ 29.00	27.00%	\$ 21.17	N/A	N/A
	KCT-36	KCT-34/35/39/40M Extension Cable; 117.6 inches (9.8 ft)	\$ 43.75	27.00%	\$ 31.94	N/A	N/A
	KCT-39	KGP-2A/2B & KDS-100 Radio Interface & Accessory Cable	\$ 22.00	27.00%	\$ 16.06	N/A	N/A
	KAS-2FSD	FleetDispatchPRO: FleetSync® messaging dispatch software for PC (Windows® 98/Me/NT/2000/XP compatible). Supports the following FleetSync® features: decodes PTT ID, decodes Emergency, encode/decodes Status Messages, encodes Short & Long Text Messages.	\$ 384.00	27.00%	\$ 280.32	N/A	N/A
	KPS-15	DC Switching Power Supply (117/230 VAC; 23A max. continuous, 25A peak) *Compatible with medium & high power compact mobiles only: 60G/60HG/62G/62HG/80/150/180/160-series mobiles	\$ 173.00	27.00%	\$ 126.29	N/A	N/A
	KLF-2	Line Filter (suppresses alternator whine, 25dB, 25A max).	\$ 42.00	27.00%	\$ 30.66	\$ 25.00	N/A
	KGS-3	FleetSync® AVL & Messaging Software for 180-Series mobile station (Windows® 2000/XP compatible)	\$ 347.00	27.00%	\$ 253.31	N/A	N/A

LOT 8 NYS NET PRICE SHEET (Mobiles)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month	
A	KAS-10	FleetSync® & NEXEDGE™ AVL & Messaging Software (Windows® XP/VISTA compatible), Note: AVL operation /use is not required. Compatible with Microsoft®MapPoint®2006/2009 Software or certain type imported maps (purchase aftermarket separately) Refer to KAS-10 spec sheet for detailed features & requirements.	\$ 434.00	27.00%	\$ 316.82	N/A	N/A	
	GPS15L-W	Garmin Internal GPS Receiver Board for 180-Series mobiles/FleetSync® AVL; 12 parallel channel receive	\$ 130.25	27.00%	\$ 95.08	N/A	N/A	
	GA25MCX	Garmin On-dash Style Magnetic base GPS Antenna for GPS15L-W Size: 2.75"L x 2"W x 0.75"H; 8 ft cable with MCX male connector	\$ 62.00	27.00%	\$ 45.26	N/A	N/A	
	KMB-4	Mobile mounting bracket (same as supplied)	\$ 12.35	27.00%	\$ 9.02	N/A	N/A	
	KMB-10	Key lock adapter	\$ 26.30	27.00%	\$ 19.20	N/A	N/A	
	MOBILE INSTALLATION ACCESSORIES (for TK-762/862 Series)							
	KCT-35	KGP-2A & 2B Radio Interface Cable for 60G/62G/63G-Series Mobiles	\$ 22.00	27.00%	\$ 16.06	N/A	N/A	
	KCT-36	KCT-35 Extension Cable; 117.6 inches (9.8 ft)	\$ 43.75	27.00%	\$ 31.94	N/A	N/A	
	KCT-18	Ignition Sense Cable (Requires KCT-19)	\$ 13.70	27.00%	\$ 10.00	N/A	N/A	
	KCT-19	Accessory Interface Cable (i.e., data, horn alert)	\$ 22.00	27.00%	\$ 16.06	N/A	N/A	
	KAP-1	Horn Alert/P.A. Relay Option (Requires KCT-19)	\$ 42.00	27.00%	\$ 30.66	N/A	N/A	
	KMB-20	Mobile cabinet for KPS-15 Power Supplies (mobile mounting hardware included) For 60G/60HG/62G/62HG/80-series mobiles	\$ 26.30	27.00%	\$ 19.20	N/A	N/A	
	MOBILE INSTALLATION ACCESSORIES (for TK-7160/8160 Series)							
	KAP-2	Horn Alert/P.A. Relay Option	\$ 63.00	27.00%	\$ 45.99	N/A	N/A	
	KCT-18	Ignition sense cable (requires KCT-39 Acc. Cable Option)	\$ 13.70	27.00%	\$ 10.00	N/A	N/A	
	KCT-39	KGP-2A/2B & KDS-100 Radio Interface & Accessory Cable	\$ 22.00	27.00%	\$ 16.06	N/A	N/A	
	KMB-10	Key lock adapter	\$ 26.30	27.00%	\$ 19.20	N/A	N/A	
	KMB-24	Control Station Mounting Case for KPS-15 Power Supplies (mobile mounting hardware included) For 180/160-series mobiles.	\$ 42.00	27.00%	\$ 30.66	N/A	N/A	
	KCT-36	KCT-34/35/39/40M Extension Cable; 117.6 inches (9.8 ft)	\$ 43.75	27.00%	\$ 31.94	N/A	N/A	
	MOBILE INSTALLATION ACCESSORIES (for TK-780/880/980 Series)							
	KAP-1	Horn Alert/P.A. Relay Option (requires KCT-19)	\$ 42.00	27.00%	\$ 30.66	N/A	N/A	
	KCT-18	Ignition sense cable (requires KCT-19)	\$ 13.70	27.00%	\$ 10.00	N/A	N/A	
	KCT-19	Accessory connector cable (for ignition sense, horn alert, KSP- spkrs, & Data Port)	\$ 22.00	27.00%	\$ 16.06	N/A	N/A	
	KCT-34	KGP-2A/2B & KDS-100 Radio Interface Cable for 80-Series Mobiles	\$ 22.00	27.00%	\$ 16.06	N/A	N/A	
	KCT-36	KCT-34/35/39/40M Extension Cable; 117.6 inches (9.8 ft)	\$ 43.75	27.00%	\$ 31.94	N/A	N/A	
	KMB-6	Mobile mounting bracket (same as supplied)	\$ 12.35	27.00%	\$ 9.02	N/A	N/A	
	KCT-31	PC Serial Interface cable (80-Series mobile-to-PC connection for FleetSync®)	\$ 73.50	27.00%	\$ 53.66	N/A	N/A	
	KMB-20	Control Station Mounting Case for KPS-15 Power Supplies (mobile mounting hardware included) For 60G/60HG/62G/62HG/80-series mobiles	\$ 26.30	27.00%	\$ 19.20	N/A	N/A	
	KPS-15	DC Switching Power Supply (117/230 VAC; 23A max. continuous, 25A peak) *Compatible with medium & high power compact mobiles only: 60G/60HG/62G/62HG/80/150-Series mobiles; See KMB-20 mounting case	\$ 173.00	27.00%	\$ 126.29	N/A	N/A	
	KCT-31	PC Serial Interface cable (80-Series mobile-to-PC connection for FleetSync®)	\$ 73.50	27.00%	\$ 53.66	N/A	N/A	
	MOBILE INSTALLATION ACCESSORIES (for TK-7180/8180 Series)							
	KAP-2	Horn Alert/P.A. Relay Option	\$ 63.00	27.00%	\$ 45.99	N/A	N/A	
	KCT-39	Radio Interface Cable for KGP-2A/2B & KDS-100	\$ 22.00	27.00%	\$ 16.06	N/A	N/A	
	KCT-46	Ignition sense cable (plugs directly into mobile chassis ignition sense line)	\$ 13.70	27.00%	\$ 10.00	N/A	N/A	
	KCT-40M	KGP-2A/2B & KDS-100 Radio Interface Cable for TK-7150/8150/7180/8180.	\$ 29.00	27.00%	\$ 21.17	N/A	N/A	
	KCT-36	KCT-34/35/39/40M Extension Cable; 117.6 inches (9.8 ft)	\$ 43.75	27.00%	\$ 31.94	N/A	N/A	
	KRK-10	Remote Control Kit for TK-7180/8180 (a remote control cable (23 ft) is included)	\$ 105.00	27.00%	\$ 76.65	\$ 75.00	N/A	
	KMB-24	Control Station Mounting Case for KPS-15 Power Supplies (mobile mounting hardware included) For 180/160-series mobiles.	\$ 42.00	27.00%	\$ 30.66	N/A	N/A	
	KMB-10	Key lock adapter	\$ 26.30	27.00%	\$ 19.20	N/A	N/A	
	KCT-40M	KGP-2A/2B & KDS-100 Radio Interface Cable	\$ 29.00	27.00%	\$ 21.17	N/A	N/A	
	MOBILE INSTALLATION ACCESSORIES (for TK-7150/8150 Series)							
	KCT-18	Ignition sense cable (plugs into TK-7150/8150 mobile 6-pin acc.conn.)	\$ 13.70	27.00%	\$ 10.00	N/A	N/A	
	KCT-22M	Remote Control Cable - 8 Feet; TK-7150/8150; 90-Series	\$ 73.50	27.00%	\$ 53.66	N/A	N/A	
	KCT-22M2	Remote Control Cable - 17 Feet (typical sedan length); TK-7150/8150; 90-Series	\$ 84.00	27.00%	\$ 61.32	N/A	N/A	
	KCT-22M3	Remote Control Cable - 25 Feet; TK-7150/8150; 90-Series	\$ 94.50	27.00%	\$ 68.99	N/A	N/A	
KCT-23M	DC Cable (35-50W Dash mount; pos/neg. 10 ft. leads)- same as supplied with radio	\$ 31.50	27.00%	\$ 23.00	N/A	N/A		

LOT 8 NYS NET PRICE SHEET (Mobiles)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month	
A	KCT-23M3	DC Cable (35-50W Remote mount; pos.23 ft.; neg. 3.3. ft. leads)	\$ 34.75	27.00%	\$ 25.37	N/A	N/A	
	KCT-36	KCT-34/35/39/40M Extension Cable; 117.6 inches (9.8 ft)	\$ 43.75	27.00%	\$ 31.94	N/A	N/A	
	KCT-40M	KGP-2A/2B & KDS-100 Radio Interface Cable for 150/180-Series Mobiles	\$ 29.00	27.00%	\$ 21.17	N/A	N/A	
	KRK-9	Remote Control Kit for TK-7150/8150 (purchase KCT-22M/M2/M3 cable separately)	\$ 49.00	27.00%	\$ 35.77	N/A	N/A	
		MICROPHONE AND SPEAKERS (for TK-762/862/780/880/890,6110,885)						
	KES-3	External speaker (compact low profile; black case; 3.5 mm phono plug-in)	\$ 44.25	27.00%	\$ 32.30	\$ 15.00	N/A	
	KES-5	External Speaker, 40W max input, black case (62G-Series mobiles require a KCT-19 option)	\$ 61.25	27.00%	\$ 44.71	\$ 15.00	N/A	
	KMC-27A	MIL-SPEC & Noise Canceling dynamic mobile microphone (8-pin mod. plug)	\$ 104.00	27.00%	\$ 75.92	N/A	N/A	
	KMC-27B	Standard dynamic mobile microphone (8-pin mod. plug) --- same as supplied w/ radio	\$ 42.00	27.00%	\$ 30.66	N/A	N/A	
	KMC-28A	MIL-SPEC & Noise Canceling dynamic mobile microphone (8-pin mod. plug) w/ DTMF	\$ 163.00	27.00%	\$ 118.99	N/A	N/A	
	KMC-9C	Control Station Desktop Microphone (8-pin mod. plug)	\$ 86.00	27.00%	\$ 62.78	N/A	N/A	
		MICROPHONE AND SPEAKERS (for TK-7180/8180 Series)						
	KES-3	External speaker (compact low profile; black case; 3.5 mm phono plug-in)	\$ 44.25	27.00%	\$ 32.30	\$ 15.00	N/A	
	KES-5	External speaker, 40W max input, blk case; 5"x5"x2-9/16" (NOTE: requires and installed KAP-2 PA/HA uni)	\$ 61.25	27.00%	\$ 44.71	\$ 15.00	N/A	
	KMC-30	Standard mobile microphone (8-pin mod. plug) (TK-7102H/8102H)	\$ 31.50	27.00%	\$ 23.00	N/A	N/A	
	KMC-32	Low profile mobile microphone with 16 DTMF keypad (8-pin mod. plug)	\$ 70.00	27.00%	\$ 51.10	N/A	N/A	
	KMC-35	Standard dynamic mobile microphone (8-pin mod. plug) --- same as supplied with radio	\$ 52.50	27.00%	\$ 38.33	N/A	N/A	
	KMC-36	Standard dynamic mobile microphone with DTMF keypad (8-pin mod. plug)	\$ 94.50	27.00%	\$ 68.99	N/A	N/A	
	KMC-9C	Control Station Desktop Microphone (8-pin mod. plug)	\$ 86.00	27.00%	\$ 62.78	N/A	N/A	
		MICROPHONE AND SPEAKERS (for TK-7150/8150 Series)						
	KES-5	Ext. speaker, 40W max input; blk., case, 5"x5"x2-9/16" (plugs into 7150/8150 6-pin molex acc. conn.)	\$ 61.25	27.00%	\$ 44.71	\$ 15.00	N/A	
	KMC-27A	MIL-SPEC & Noise Canceling dynamic mobile microphone (8-pin mod. plug)	\$ 104.00	27.00%	\$ 75.92	N/A	N/A	
	KMC-27B	Standard dynamic mobile microphone (8-pin mod. plug) --- same as supplied with radio	\$ 42.00	27.00%	\$ 30.66	N/A	N/A	
	KMC-28A	MIL-SPEC & Noise Canceling dynamic mobile microphone (8-pin mod. plug) w/ DTMF	\$ 163.00	27.00%	\$ 118.99	N/A	N/A	
	KMC-9C	Control Station Desktop Microphone (8-pin mod. plug)	\$ 86.00	27.00%	\$ 62.78	N/A	N/A	
		OPTION MODULES						
	VGS-1	Voice Guide and Storage Unit (TK-7180/8180 only)	\$ 87.50	27.00%	\$ 63.88	\$ 50.00	N/A	
	KWD-180MPT	MPT Field Upgrade Kit for 180-Series Note: Must order L-1620	\$ 43.75	27.00%	\$ 31.94	N/A	N/A	
	KWD-180TFS	TFS Field Upgrade Kit for 180-Series Note: Must order L-1625	\$ 105.00	27.00%	\$ 76.65	N/A	N/A	
	KPG-96DK	Windows® Programming Software for 180-Series MPT (Dealer Level License ID included) Note: Must order L-1013 for Network Level License ID & programming privileges	\$ 118.00	27.00%	\$ 86.14	N/A	N/A	
	Programming Software and Cables							
B	KPG-46UM	USB Programming interface cable	\$ 158.50	23.00%	\$ 122.05	N/A	N/A	
	KPG-59DK	Program Software for TK-190/6110 (Version 2.00)	\$ 97.50	27.00%	\$ 71.18	N/A	N/A	
	KPG-79DK	P.C. Programming Software for TK-7150/8150 Windows® 98,2000,Me & XP	\$ 118.00	27.00%	\$ 86.14	N/A	N/A	
	KPG-89DK	Windows® Programming Software for TK-2180/3180/7180/8180 (98, ME, 2000 & XP compatible)	\$ 118.00	27.00%	\$ 86.14	N/A	N/A	
	KPG-99DK	Windows® Programming Software for TK-7160/8160 (98, ME, 2000 & XP compatible)	\$ 118.00	27.00%	\$ 86.14	N/A	N/A	
	KPG-124DK	Windows® Programming Software for TK-7302/8302	\$ 118.00	27.00%	\$ 86.14	N/A	N/A	
	KPG-135DK	Windows® Programming Software for TK-7360/8360	\$ 118.00	27.00%	\$ 86.14	N/A	N/A	
	KPG-91D	Windows® Programming Software for TKR-750/850/751/851 (98, ME, 2000 & XP compatible)	\$ 118.00	27.00%	\$ 86.14	N/A	N/A	
	KPG-63DK	PassPort® Radio Programming Software V2.00 or higher	\$ 97.50	27.00%	\$ 71.18	N/A	N/A	
	KPG-64DK	PassPort® ESN Field Installation Software V1.12 .V1.12: supercedes V1.11; upgrade to V1.12 recommended for improved ESN file database features	\$ 10.50	27.00%	\$ 7.67	N/A	N/A	
	KPG-65EDK	FleetSync® Enhanced Option Installation Software Note: The KPG-65ED is a one-time order and may be re-used on future orders of L-905/906/907. The	\$ 10.50	27.00%	\$ 7.67	N/A	N/A	
	SRB08698	Hardware Key (Sentinel Super Pro) Note: The SRB08698 hardware key requires L-905, 906 or 907 options to be loaded into it. The hardware key requires the KPG-65ED to activate FleetSync® Enhanced Options in an 80-Series radio. The SRB08698 hardware key can be returned when empty for 50% credit. Call the LMR order desk for an RMA#. Credit will NOT be issued for the L-905/906/907 options.	\$ 87.50	27.00%	\$ 63.88	N/A	N/A	

LOT 8 NYS NET PRICE SHEET (Mobiles)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month	
A	KPG-76DK	Programming Software for TK-363G/863G	\$ 118.00	27.00%	\$ 86.14	N/A	N/A	
	KPG-70DK	Windows® Programming Software for TK-7102H/8102H	\$ 118.00	27.00%	\$ 86.14	N/A	N/A	
	KPG-49DK	P.C. Programming Software for TK-280/380/480/481/780/880/980/981 V3.00 or higher	\$ 97.50	27.00%	\$ 71.18	N/A	N/A	
	KPG-56DK	Programming Software for 60G/70G Portables & 60G/62G Series Mobiles	\$ 97.50	27.00%	\$ 71.18	N/A	N/A	
	DASH MOUNT/ MEDIUM POWER							
	VHF Mobiles							
		TK-790K	148-174 MHz, 45W, Basic front, 160 Channels (pre-packaged TK-790BK 9BMD1) Note: Pre-packaged & fully assembled: basic front, medium power, dash mount mobiles. No need to use the assembly labor code L-846. If these versions are out of stock please order: "TK-790BK 9BMD1" and an L-846.	\$ 1,063.00	27.00%	\$ 775.99	see service below	\$ 20.00
	UHF Mobiles							
		TK-890K	450-490 MHz, 40W, Basic front, 160 Chan. (prepackaged TK-890BK 9BMD1) Note: Pre-packaged & fully assembled: basic front, medium power, dash mount mobiles. No need to use the assembly labor code L-846. If these versions are out of stock please order: "TK-890BK 9BMD1" and an L-846.	\$ 1,116.00	27.00%	\$ 814.68	see service below	\$ 20.00
	VHF Mobiles (R.F. Decks Only)							
		TK-690HBK	29.7-37.0 MHz, 110W, 160 Channels (R.F. DECK ONLY)	\$ 1,071.00	27.00%	\$ 781.83	see service below	\$ 25.00
		TK-690HBK2	35.0-43.0 MHz, 110W, 160 Channels (R.F. DECK ONLY)	\$ 1,071.00	27.00%	\$ 781.83	see service below	\$ 25.00
		TK-690HBK3	40.0-50.0 MHz, 110W, 160 Channels (R.F. DECK ONLY)	\$ 1,071.00	27.00%	\$ 781.83	see service below	\$ 25.00
		TK-790BK	148-174 MHz, 45W, 160 Channels (R.F. DECK ONLY)	\$ 767.00	27.00%	\$ 559.91	see service below	\$ 25.00
		TK-790BK2	136-156 MHz, 45W, 160 Channels (R.F. DECK ONLY)	\$ 767.00	27.00%	\$ 559.91	see service below	\$ 25.00
		TK-790HBK	148-174 MHz, 110W, 160 Channels (R.F. DECK ONLY)	\$ 1,239.00	27.00%	\$ 904.47	see service below	\$ 25.00
	UHF Mobiles (R.F. Decks Only)							
		TK-890BK	450-490 MHz, 40W, 160 Channels (R.F. DECK ONLY)	\$ 819.00	27.00%	\$ 597.87	see service below	\$ 25.00
		TK-890BK2	480-512 MHz, 40W, 160 Channels (R.F. DECK ONLY)	\$ 819.00	27.00%	\$ 597.87	see service below	\$ 25.00
		TK-890BK3	403-430 MHz, 40W, 160 Channels (R.F. DECK ONLY)	\$ 819.00	27.00%	\$ 597.87	see service below	\$ 25.00
		TK-890HBK	450-480 MHz, 100/75W, 160 Channels (R.F. DECK ONLY)	\$ 1,292.00	27.00%	\$ 943.16	see service below	\$ 25.00
	Accessory Configuration Sets							
	Single Band							
		9BHD1	KCH-10, KCT-23M2, KMB-9, KMC-27	\$ 326.50	27.00%	\$ 238.35	see service below	N/A
		9BHDH1	KCH-10(x2), KRK-6DH, KCT-22M2(x2), KCT-23M4, KMB-9, KMC-27(x2)	\$ 1,004.00	27.00%	\$ 732.92	see service below	N/A
		9BHSH1	KCH-10, KRK-5, KCT-22M2, KCT-23M4, KMB-9, KMC-27	\$ 564.00	27.00%	\$ 411.72	see service below	N/A
		9BMD1	KCH-10, KCT-23M, KMB-5, KMC-27	\$ 296.50	27.00%	\$ 216.45	see service below	N/A
	9BMDH1	KCH-10(x2), KRK-6DH, KCT-22M2(x2), KCT-23M3, KMB-5, KMC-27(x2)	\$ 970.75	27.00%	\$ 708.65	see service below	N/A	
	9BMSH1	KCH-10, KRK-5, KCT-22M2, KCT-23M3, KMB-5, KMC-27	\$ 530.75	27.00%	\$ 387.45	see service below	N/A	
		Note: All KCH-10 / Basic Control Head configurations are shipped with the control heads 4W internal speaker enabled. Order L-891 to enable the 13W external speaker output for KES-5 speaker use. This will disconnect the control heads internal 4W speaker !						
A	9FHD1	KCH-11, KCT-23M2, KMB-9, KMC-27, KES-5	\$ 471.75	27.00%	\$ 344.38	see service below	N/A	
	9FHDH1	KCH-11(x2), KRK-6DH, KCT-22M2(x2), KCT-23M4, KMB-9, KMC-27(x2), KES-5(x2)	\$ 1,294.50	27.00%	\$ 944.99	see service below	N/A	
	9FHSH1	KCH-11, KRK-5, KCT-22M2, KCT-23M4, KMB-9, KMC-27, KES-5	\$ 709.25	27.00%	\$ 517.75	see service below	N/A	
	9FMD1	KCH-11, KCT-23M, KMB-5, KMC-27, KES-5	\$ 441.75	27.00%	\$ 322.48	see service below	N/A	
	9FMDH1	KCH-11(x2), KRK-6DH, KCT-22M2(x2), KCT-23M3, KMB-5, KMC-27(x2), KES-5(x2)	\$ 1,261.25	27.00%	\$ 920.71	see service below	N/A	
	9FMSH1	KCH-11, KRK-5, KCT-22M2, KCT-23M3, KMB-5, KMC-27, KES-5	\$ 676.00	27.00%	\$ 493.48	see service below	N/A	

LOT 8 NYS NET PRICE SHEET (Mobiles)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
Dual Band							
	9BHDB	KCH-10, KRK-7DB, KMC-27, KCT-22M2, KCT-23M4(x2), KMB-9(x2)	\$ 761.50	27.00%	\$ 555.90	see service below	N/A
	9BHMDB	KCH-10, KRK-7DB, KMC-27, KCT-22M2, KCT-23M3, KCT-23M4, KMB-5, KMB-9	\$ 728.25	27.00%	\$ 531.62	see service below	N/A
	9BMMDB	KCH-10, KRK-7DB, KMC-27, KCT-22M2, KCT-23M3(x2), KMB-5(x2)	\$ 695.00	27.00%	\$ 507.35	see service below	N/A
		Note: All KCH-10 / Basic Control Head configurations are shipped with the control heads 4W internal speaker enabled. Order L-891 to enable the 13W external speaker output for KES-5 speaker use. This will disconnect the control heads internal 4W speaker !					
	9FHHDB	KCH-11 KRK-7DB, KMC-27, KES-5, KCT-22M2, KCT-23M4(x2), KMB-9(x2)	\$ 906.75	27.00%	\$ 661.93	see service below	N/A
	9FHMDB	KCH-11 KRK-7DB, KMC-27, KES-5, KCT-22M2, KCT-23M3, KCT-23M4, KMB-5, KMB-9	\$ 873.50	27.00%	\$ 637.66	see service below	N/A
	9FMMDB	KCH-11 KRK-7DB, KMC-27, KES-5, KCT-22M2, KCT-23M3(x2), KMB-5(x2)	\$ 840.25	27.00%	\$ 613.38	see service below	N/A
Dual Band Dual Head							
	9BBHH	KCH-10(x2), KMC-27(x2), KRK-8DBH, KCT-22M2(x2), KCT-23M4(x2), KMB-9(x2)	\$ 1,117.50	27.00%	\$ 815.78	see service below	N/A
	9BBHM	KCH-10(x2), KMC-27(x2), KRK-8DBH, KCT-22M2(x2), KCT-23M3, KCT-23M4, KMB-5, KMB-9	\$ 1,084.25	27.00%	\$ 791.50	see service below	N/A
	9BBMM	KCH-10(x2), KMC-27(x2), KRK-8DBH, KCT-22M2(x2), KCT-23M3(x2), KMB-5(x2)	\$ 1,051.00	27.00%	\$ 767.23	see service below	N/A
		Note: All KCH-10 / Basic Control Head configurations are shipped with the control heads 4W internal speaker enabled. Order L-891 to enable the 13W external speaker output for KES-5 speaker use. This will disconnect the control heads internal 4W speaker !					
	9FFHH	KCH-11(x2), KMC-27(x2), KRK-8DBH, KCT-22M2(x2), KCT-23M4(x2), KMB-9(x2), KES-5(x2)	\$ 1,408.00	27.00%	\$ 1,027.84	see service below	N/A
	9FFHM	KCH-11(x2), KMC-27(x2), KRK-8DBH, KCT-22M2(x2), KCT-23M3, KCT-23M4, KMB-5, KMB-9, KES-5(x2)	\$ 1,374.75	27.00%	\$ 1,003.57	see service below	N/A
	9FFMM	KCH-11(x2), KMC-27(x2), KRK-8DBH, KCT-22M2(x2), KCT-23M3(x2), KMB-5(x2), KES-5(x2)	\$ 1,341.50	27.00%	\$ 979.30	see service below	N/A
Accessories for 90 - Series Mobiles							
CABLES							
	KCT-18	Ignition sense cable	\$ 13.70	27.00%	\$ 10.00	N/A	N/A
	KCT-22M	Control cable - 8 Feet	\$ 73.50	27.00%	\$ 53.66	N/A	N/A
	KCT-22M2	Control cable - 17 Feet (Standard accessory config. set cable)	\$ 84.00	27.00%	\$ 61.32	N/A	N/A
	KCT-22M3	Control cable (25 Feet)	\$ 94.50	27.00%	\$ 68.99	N/A	N/A
	KCT-23M	DC Cable (35/45W Dash mount)	\$ 31.50	27.00%	\$ 23.00	N/A	N/A
	KCT-23M2	DC Cable (75/110W Dash mount)	\$ 38.75	27.00%	\$ 28.29	N/A	N/A
	KCT-23M3	DC Cable (35/45W Remote mount)	\$ 34.75	27.00%	\$ 25.37	N/A	N/A
	KCT-23M4	DC Cable (75/110W Remote mount)	\$ 45.25	27.00%	\$ 33.03	N/A	N/A
Install Accessories for 90 - Series Mobiles							
	KCK-6 ¹	Auxiliary Adapter for 90-Series Mobiles (For AUX A, B, & C)	\$ 138.25	27.00%	\$ 100.92	N/A	N/A
	KLF-2	Line Filter (suppresses alternator whine, 25dB, 25A max)	\$ 42.00	27.00%	\$ 30.66	N/A	N/A
	KMB-10	Key Lock Adapter for use with KMB-5	\$ 26.30	27.00%	\$ 19.20	N/A	N/A
	KMB-5	Medium Power Mounting Bracket (35W/45W models)	\$ 14.00	27.00%	\$ 10.22	N/A	N/A
	KMB-9	High Power Mounting Bracket with built-in key lock (75W/110W models)	\$ 36.75	27.00%	\$ 26.83	N/A	N/A
MICROPHONES AND SPEAKERS							
	KES-5	External Speaker (40W max input)	\$ 61.25	27.00%	\$ 44.71	\$ 15.00	N/A
		Note: All KCH-10 / Basic Control Head configurations are shipped with the control heads 4W internal speaker enabled. Order L-891 to enable the 13W external speaker output for KES-5 speaker use. This will disconnect the control heads internal 4W speaker !					N/A
	KMC-27	Rugged standard microphone with noise canceling, MIL-STD and driven rain features	\$ 104.00	27.00%	\$ 75.92	N/A	N/A
	KMC-28	DTMF microphone (MIL-SPEC, Noise canceling)	\$ 163.00	27.00%	\$ 118.99	N/A	N/A
	KMC-9B	Desk top microphone	\$ 96.50	27.00%	\$ 70.45	N/A	N/A

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LOT 8 NYS NET PRICE SHEET (Mobiles)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
MISCELLANEOUS ITEMS							
	KCH-10	Basic Control Panel Note: All KCH-10 / Basic Control Head configurations are shipped with the control heads 4W internal speaker enabled. Order L-891 to enable the 13W external speaker output for KES-5 speaker use. This will disconnect the control heads internal 4W speaker !	\$ 147.00	27.00%	\$ 107.31	N/A	N/A
	KCH-11	Full Featured Control Panel	\$ 231.00	27.00%	\$ 168.63	N/A	N/A
	KRK-5	Single Control Head Remote Mount Kit	\$ 147.00	27.00%	\$ 107.31	N/A	N/A
	KRK-6DH	Dual Control Head Remote Mount Kit	\$ 252.00	27.00%	\$ 183.96	N/A	N/A
	KRK-7DB	Dual Band Control Head Remote Mount Kit	\$ 262.50	27.00%	\$ 191.63	N/A	N/A
	KRK-8DBH	Dual Band Dual Head Remote Mount Kit	\$ 283.50	27.00%	\$ 206.96	N/A	N/A
	K29-5276-03	Key Inserts for 90-series mobile (AN, D/A, DIM, HA, HC, IC, MON, OPT, OST, PA)	\$ 14.00	27.00%	\$ 10.22	N/A	N/A
	K29-5277-03	Key Inserts for 90-series mobile (RCL, RPT, SCN, SP, SPM, SQ, TA, <up arrow>, <down arrow>)	\$ 14.00	27.00%	\$ 10.22	N/A	N/A
	K29-5305-03	Key Inserts for 90-series mobile (CH1, CH2, CH3, CH4, CH5, AUXA, AUXB, AUXC, EMG, ORG)	\$ 14.00	27.00%	\$ 10.22	N/A	N/A
	S76-0434-05	1 Amp Relay for 90-series mobile	\$ 11.22	27.00%	\$ 8.19	N/A	N/A
Programming Software and Cables							
B	KPG-43UM	USB Programming interface cable	\$ 158.50	23.00%	\$ 122.05	N/A	N/A
	KPG-44DK	90-Series Mobile Programming Software; Windows® 98/2000/Me/XP compatible	\$ 97.50	27.00%	\$ 71.18	N/A	N/A
TK-5710/5810/5910/5720/5820 SERIES P-25 MOBILES							
VHF Mobiles							
<i>RF Deck Only- Order Configuration Set & Assembly Labor Code for a Complete Mobile</i>							
	TK-5710BGK	136-174MHz 10-50W 100 Zones/1024 Channels (R.F. DECK ONLY)	\$ 1,840.00	23.00%	\$ 1,416.80	see service below	\$ 25.00
	TK-5710HBGK	136-174MHz 50-110W 100 Zones/1024 Channels (R.F. DECK ONLY)	\$ 2,352.00	23.00%	\$ 1,811.04	see service below	\$ 25.00
	TK-5720K	136-174 MHz 50W, 512 CH / 128 Zone	\$ 1,384.00	23.00%	\$ 1,065.68	see service below	\$ 25.00
UHF Mobiles							
<i>RF DECK ONLY- ORDER CONFIGURATION SET & ASSEMBLY LABOR CODE FOR A COMPLETE MOBILE</i>							
	TK-5810BGK	450-520 MHz 5-45W 100 Zones/1024 Channels (R.F. DECK ONLY)	\$ 1,840.00	23.00%	\$ 1,416.80	see service below	\$ 25.00
	TK-5810BGK2	400-470 MHz 5-45W 100 Zones/1024 Channels (R.F. DECK ONLY)	\$ 1,840.00	23.00%	\$ 1,416.80	see service below	\$ 25.00
	TK-5810HBGK	450-520 MHz 50-100W 100 Zones/1024 Channels (R.F. DECK ONLY)	\$ 2,352.00	23.00%	\$ 1,811.04	see service below	\$ 25.00
	TK-5810HBGK2	400-470 MHz 50-100W 100 Zones/1024 Channels (R.F. DECK ONLY)	\$ 2,352.00	23.00%	\$ 1,811.04	see service below	\$ 25.00
	TK-5820K	450-520 MHz 45W, 512 CH / 128 Zone	\$ 1,384.00	23.00%	\$ 1,065.68	see service below	\$ 25.00
	TK-5820K2	400-470 MHz 45W, 512 CH / 128 Zone	\$ 1,384.00	23.00%	\$ 1,065.68	see service below	\$ 25.00
	TK-5910BK	700/800 MHz 2-30/35W 100 Zones/1024 Channels (R.F. DECK ONLY)	\$ 2,209.00	23.00%	\$ 1,700.93	see service below	\$ 25.00
CONFIGURATION SETS							
DASH MOUNT							
	10BHD	KCH-14M, KCT-23M2, KMB-9, KMC-27	\$ 683.50	23.00%	\$ 526.30	see service below	N/A
	10BMD	KCH-14M, KCT-23M, KMB-5, KMC-27	\$ 653.50	23.00%	\$ 503.20	see service below	N/A
	10BMD-9	KCH-14M, KCT-23M, KMB-9, KMC-27	\$ 676.25	23.00%	\$ 520.71	see service below	N/A
	10FHD	KCH-15M, KCT-23M2, KMB-9, KMC-27, KES-5	\$ 744.75	23.00%	\$ 573.46	see service below	N/A
	10FMD	KCH-15M, KCT-23M, KMB-5, KMC-27, KES-5	\$ 714.75	23.00%	\$ 550.36	see service below	N/A
	10FMD-9	KCH-15M, KCT-23M, KMB-9, KMC-27, KES-5	\$ 737.50	23.00%	\$ 567.88	see service below	N/A
SINGLE HEAD REMOTE MOUNT							
	10BSH	KCH-14M, KRK-5, KCT-22M2, KCT-23M4, KMB-9, KMC-27	\$ 921.00	23.00%	\$ 709.17	see service below	N/A
	10BMSH	KCH-14M, KRK-5, KCT-22M2, KCT-23M3, KMB-5, KMC-27	\$ 887.75	23.00%	\$ 683.57	see service below	N/A
	10BMSH-9	KCH-14M, KRK-5, KCT-22M2, KCT-23M3, KMB-9, KMC-27	\$ 910.50	23.00%	\$ 701.09	see service below	N/A
	10FSH	KCH-15M, KRK-5, KCT-22M2, KCT-23M4, KMB-9, KMC-27, KES-5	\$ 982.25	23.00%	\$ 756.33	see service below	N/A
	10FMSH	KCH-15M, KRK-5, KCT-22M2, KCT-23M3, KMB-5, KMC-27, KES-5	\$ 949.00	23.00%	\$ 730.73	see service below	N/A
	10FMSH-9	KCH-15M, KRK-5, KCT-22M2, KCT-23M3, KMB-9, KMC-27, KES-5	\$ 971.75	23.00%	\$ 748.25	see service below	N/A
	10CHSH	KCH-16M, KRK-11M, KCT-22M2, KCT-23M4, KMB-9 & KES-5	\$ 1,056.75	23.00%	\$ 813.70	see service below	N/A
	10CMSH	KCH-16M, KRK-11M, KCT-22M2, KCT-23M3, KMB-9 & KES-5	\$ 1,046.25	23.00%	\$ 805.61	see service below	N/A
DUAL HEAD REMOTE MOUNT							
	10BHDH	KCH-14M(x2), KRK-6DH, KCT-22M2(x2), KCT-23M4, KMB-9, KMC-27(x2)	\$ 1,718.00	23.00%	\$ 1,322.86	see service below	N/A
	10BMDH	KCH-14M(x2), KRK-6DH, KCT-22M2(x2), KCT-23M3, KMB-5, KMC-27(x2)	\$ 1,684.75	23.00%	\$ 1,297.26	see service below	N/A
	10BMDH-9	KCH-14M(x2), KRK-6DH, KCT-22M2(x2), KCT-23M3, KMB-9, KMC-27(x2)	\$ 1,707.50	23.00%	\$ 1,314.78	see service below	N/A
	10FHDH	KCH-15M(x2), KRK-6DH, KCT-22M2(x2), KCT-23M4, KMB-9, KMC-27(x2), KES-5(x2)	\$ 1,840.50	23.00%	\$ 1,417.19	see service below	N/A
	10FMDH	KCH-15M(x2), KRK-6DH, KCT-22M2(x2), KCT-23M3, KMB-5, KMC-27(x2), KES-5(x2)	\$ 1,807.25	23.00%	\$ 1,391.58	see service below	N/A
	10FMDH-9	KCH-15M(x2), KRK-6DH, KCT-22M2(x2), KCT-23M3, KMB-9, KMC-27(x2), KES-5(x2)	\$ 1,830.00	23.00%	\$ 1,409.10	see service below	N/A

LOT 8 NYS NET PRICE SHEET (Mobiles)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month	
A	CABLES							
	KCT-18	Ignition sense cable	\$ 13.70	27.00%	\$ 10.00	N/A	N/A	
	KCT-22M	Control cable - 8 Feet	\$ 73.50	27.00%	\$ 53.66	N/A	N/A	
	KCT-22M2	Control cable - 17 Feet (Standard accessory config. set cable)	\$ 84.00	27.00%	\$ 61.32	N/A	N/A	
	KCT-22M3	Control cable - 25 Feet	\$ 94.50	27.00%	\$ 68.99	N/A	N/A	
	KCT-23M	DC Cable (10-50W Dash mount)	\$ 31.50	27.00%	\$ 23.00	N/A	N/A	
	KCT-23M2	DC Cable (50-110W Dash mount)	\$ 38.75	27.00%	\$ 28.29	N/A	N/A	
	KCT-23M3	DC Cable (10-50W Remote mount)	\$ 34.75	27.00%	\$ 25.37	N/A	N/A	
	KCT-23M4	DC Cable (50-110W Remote mount)	\$ 45.25	27.00%	\$ 33.03	N/A	N/A	
	INSTALLATION ACCESSORIES							
	KLF-2	Line Filter (suppresses alternator whine, 25dB, 25A max)	\$ 42.00	27.00%	\$ 30.66	N/A	N/A	
	KMB-10	Key Lock Adapter for use with KMB-5	\$ 26.30	27.00%	\$ 19.20	N/A	N/A	
	KMB-5	Medium Power Mounting Bracket (10-50W models)	\$ 14.00	27.00%	\$ 10.22	N/A	N/A	
	KMB-9	High Power Mounting Bracket with built-in key lock (50-110W models)	\$ 36.75	27.00%	\$ 26.83	N/A	N/A	
	MICROPHONES AND SPEAKERS							
	KES-5	External Speaker (40W max input) Note: All KCH-14 / Basic Control Head configurations are shipped with the control heads 4W internal speaker enabled. Order L-891 to enable the 13W external speaker output for KES-5/6 speaker use. This will disconnect the control heads internal 4W speaker !	\$ 61.25	27.00%	\$ 44.71	\$ 15.00	N/A	
	KMC-27	MIL-SPEC noise-canceling mobile hand microphone (included with configuration sets)	\$ 104.00	27.00%	\$ 75.92	N/A	N/A	
	KMC-28	MIL-SPEC DTMF noise-canceling mobile hand microphone	\$ 163.00	27.00%	\$ 118.99	N/A	N/A	
KMC-9B	Desk top microphone	\$ 96.50	27.00%	\$ 70.45	N/A	N/A		
FRONT PANELS / REMOTE MOUNT KITS (for upgrade/replacements; order Configuration Sets for full install accessories)								
KCH-14M	Basic Remote Control Head w/ 12 Alphanumeric Display (4W Front Speaker) Note: All KCH-14 / Basic Control Head configurations are shipped with the control heads 4W internal speaker enabled. Order L-XXXX to enable the 13W external speaker output for KES-5 speaker use. This will disconnect the control heads internal 4W speaker !	\$ 504.00	23.00%	\$ 388.08	N/A	N/A		
KCH-15M	Full-Featured Remote Control Head w/ 14 Alphanumeric Display (external speaker required)	\$ 504.00	23.00%	\$ 388.08	N/A	N/A		
KCH-16M	Handheld Control Head for P25 Mobiles Note: requires KRK-11M, KCT-22M/M2/M3, & KES-5	\$ 546.00	23.00%	\$ 420.42	N/A	N/A		
KRK-5	Single Control Head Remote Mount Kit	\$ 147.00	23.00%	\$ 113.19	N/A	N/A		
KRK-6DH	Dual Control Head Remote Mount Kit	\$ 252.00	23.00%	\$ 194.04	N/A	N/A		
KRK-11M	KCH-16M Interface Kit for Single Head Remote	\$ 283.50	23.00%	\$ 218.30	N/A	N/A		
K29-5276-03	Key Inserts for 90-series mobile (AN, D/A, DIM, HA, HC, IC, MON, OPT, OST, PA)	\$ 14.00	23.00%	\$ 10.78	N/A	N/A		
K29-5277-03	Key Inserts for 90-series mobile (RCL, RPT, SCN, SP, SPM, SQ, TA, <up arrow>, <down arrow>)	\$ 14.00	23.00%	\$ 10.78	N/A	N/A		
K29-5305-03	Key Inserts for 90-series mobile (CH1, CH2, CH3, CH4, CH5, AUXA, AUXB, AUXC, EMG, ORG)	\$ 14.00	23.00%	\$ 10.78	N/A	N/A		
K29-5276-03	Key Inserts for 90-Series/TK-5710/5810 (AN, D/A, DIM, HA, HC, IC, MON, OPT, OST, PA)	\$ 14.00	23.00%	\$ 10.78	N/A	N/A		
K29-5277-03	Key Inserts for 90-Series/TK-5710/5810 (RCL, RPT, SCN, SP, SPM, SQ, TA, <up arrow>, <down arrow>, 1x Clear key insert)	\$ 14.00	23.00%	\$ 10.78	N/A	N/A		
K29-5305-03	Key Inserts for 90-Series/TK-5710/5810 (CH1, CH2, CH3, CH4, CH5, AUXA, AUXB, AUXC, EMG, ORG)	\$ 14.00	23.00%	\$ 10.78	N/A	N/A		
K29-9353-13	Key Inserts for TK-5710/5810 (2TN, AD, AR, CLK, FNC, PBK, SCP, SEC, SEL, SES)	\$ 14.00	23.00%	\$ 10.78	N/A	N/A		
K29-9354-03	Key Inserts for TK-5710/5810 (GPS, STS, TAC, TON, RES, IDV, KDL, TGR, TA, 2x Clear key inserts)	\$ 14.00	23.00%	\$ 10.78	N/A	N/A		
K29-9356-03	Key Inserts for TK-5710/5810 (PAG, SIT, SRC, 7 X Clear key inserts)	\$ 14.00	23.00%	\$ 10.78	N/A	N/A		

LOT 8 NYS NET PRICE SHEET (Mobiles)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
B	FIRMWARE /SERVICE OPTIONS						
	<i>For TK-5710/5810 Series</i>						
	KPG-95DK	Windows® Programming Software for TK-5210/5310/5710/5810 (98, ME, 2000 & XP compatible)	\$ 628.00	23.00%	\$ 483.56	N/A	N/A
	KPG-95DGK	Windows® Programming Software for TK-5x10 & TK-5x10G Portables & Mobiles Includes "Dealer Level License ID" for FM & P25 Conventional modes only. KPG-95DG Support: TK-5210/5310/5410/5710/5810/5910, TK-5210G/5310G/5710G/5810G See <u>L-989</u> KPG-95D/95DG Network Level ID (Trunking System Privileges_ - Restricted Purchase Requirements)	\$ 628.00	23.00%	\$ 483.56	N/A	N/A
	KPG-94	Key Loader Interface Cable for Motorola KVL-3000/3000 Plus	\$ 262.50	23.00%	\$ 202.13	N/A	N/A
	KPG-112DK	Windows® Programming Software for TK-5*20 Series	\$ 103.25	23.00%	\$ 79.50	N/A	N/A
	KPG-114DE	DES Encryption Software Key Loader for KWD-DE21K/KWD-AE21K Note: KPG-114DE is a U.S. DOC/BIS Export Controlled Item (ECCN 5D992A.1) - See NOTES	\$ 368.00	23.00%	\$ 283.36	N/A	N/A
	KPG-113AE	AES/DES Encryption Software Key Loader for KWD-DE21K/KWD-AE21K Note: KPG-113AE is a U.S. DOC/BIS Export Controlled Item (ECCN 5D002A) - See NOTES	\$ 525.00	23.00%	\$ 404.25	N/A	N/A
	L-997	Install DES-OFB P25 Encryption Option (Must purchase firmware option separately)	N/C	23.00%	N/C	N/A	N/A
	KWD-RK20	OTAR Option for TK-5210/5710/5310/5810 & KWD-AE20K (except K7 portable) (must purchase KWD-AE20K Encryption module separately) Must order <u>L-1109</u> Note: Compatible with P25 Conventional only Radio self-programming & cloning are not available FleetSync@ (FM mode): Only PTT ID supported Compatible with TK-5210 Version 2 (SN 80600001 or later); TK-5310 (SN 809xxxx or later); TK-5710 Version 2 (SN806xxxx); TK-5810 (SN 809xxxx or later) KWD-RK20 is an U.S. DOC/BIS Export Controlled Item (ECCN 5D002A)- See NOTES	\$ 830.00	23.00%	\$ 639.10	N/A	N/A
	KWD-TR30	Trunking Option for TK-5220/5320, TK-5720/5820 KWD-TR30 support:1 Trunking Network Must order <u>L-1694</u> for factory installation, or <u>L-1696</u> for field-upgrade option Note: KPG-112D Ver2.0 or later Requires Network Level License ID to program trunked network radio	\$ 492.00	23.00%	\$ 378.84	N/A	N/A
	KWD-TR20	Trunking Option for TK-5210/5710/5310/5810 Must order L-1056 Install KWD-R10K VHF trunking Option KPG-95DK Requires Network Level License ID to program trunked network radio parameters (see KPG-95D for purchase restrictions & requirements) Compatible with TK-5210 Version 2 (SN 80600001 or later); TK-5310 (SN 809xxxx or later); TK-5710 Version 2 (SN 806xxxx); TK-5810 (SN 809xxxx or later)	\$ 875.00	23.00%	\$ 673.75	N/A	N/A
	KWD-DE21K	DES Encryption Module for TK-5210/5710/5310/5810 Order <u>L-1602</u> if installation is required Note: Requires KPG-114DE or KPG-113AE software key loader or Motorola KVL3000 Plus key loader	\$ 578.00	23.00%	\$ 445.06	N/A	N/A
	KWD-DE20K	DES Plug-in Secure Cryptographic Module for TK-5210/5710/5310/5810 Order L-1601 if installation is required	\$ 578.00	23.00%	\$ 445.06	N/A	N/A
	KWD-AE21K	AES & DES Encryption Module for TK-5210/5710/5310/5810 Order <u>L-1346</u> if installation is required. Note: Requires KPG-113AE software key loader or Motorola KVL3000 Plus key loader device.	\$ 998.00	23.00%	\$ 768.46	N/A	N/A
	KWD-AE20K	AES FIPS140-2 & DES Plug-in Secure Cryptographic Module for TK-5210/5710/5310/5810 Order L-1345 if installation is required	\$ 998.00	23.00%	\$ 768.46	N/A	N/A

LOT 8 NYS NET PRICE SHEET (Mobiles)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
A	VGS-1	Voice Storage Unit (VGS-1 provides Auto-Record, Voice Memo & Playback; The Voice Guide (a.k.a annunciation) function is built-in to the TK-5710 and does not require the VGS-1)	\$ 87.50	27.00%	\$ 63.88	\$ 50.00	N/A
	NOTE:	KWD-DE20 & KWD-AE20 Encryption Options and radios containing encryption are export controlled by the U.S. Department of Commerce Bureau of Industry & Security EAR regulations and may either require an Export License, are eligible for a License Exception (ENC) or are exportable with No License Required (NLR) depending on the country, the consignee and the intended use. High level encryption is a special commodity that may require an export license to most countries. See www.bis.gov for more information regarding export regulations. DO NOT SHIP encryption items outside the U.S. without proper DOC/BIS Export Licenses and/or compliances.					
		The following information may be requested at time of order (this information may require Kenwood internal approvals prior to shipment even if being returned to Kenwood later). Kenwood, authorized dealer or customer shipments of radios containing encryption outside the U.S. may require an DOC/BIS Export License and is the responsibility of the shipping party (consult www.bxa.doc.gov).Kenwood shipments to certain entities inside the U.S. may not be allowed.					
		a. Initial Destination: Initial delivery point if different from Ultimate Destination (customer distribution center, headquarters, dealership, manufacturer's representative)					
		• Business/Agency Name:					
		• Address:					
		• Contact Person Name:					
		• Contact Phone:					
		b. Ultimate Destination: Final delivery point(s); deployment/distribution					
		• Business/Agency Name:					
		• Address:					
		• Contact Person Name:					
		• Contact Phone:					
	c. Intended Use of Radios: Law enforcement, security, operations, etc.						
	KWD-AE10 AES FIPS140-2 SCM , NIST Validation & Customer Shipping						
	A secure delivery method direct to the end user customer is required by the NIST AES FIPS 140-2 validation rules. For U.S. Federal Government entities the SCM must ship from Kenwood USA Corporation directly to the end user customer by a trusted carrier (FEDEX, UPS or a designated Kenwood USA Corporation employee); shipping/handling by a dealer or other entity is not acceptable. This may or may not be required by local/state government agencies or business/industrial users. Please check with the end use customer about their AES encryption handling requirements before ordering. Kenwood will not be responsible for shipments of KWD-AE20K modules to erroneous destinations specified on an order.						
OM/OTS		Owners manual, off-the-shelf documentation	\$ 30.00	27.00%	\$ 21.90	N/A	N/A

KEY FOR DISCOUNTS

A	27% OFF MSRP	CONVENTIONAL/ TRUNKING (ANALOG) RADIOS
B	23% OFF MSRP	P-25 RADIOS/MOBILE REPEATERS/NEXEDGE MUTLIMODE RADIOS

LOT 8 NYS NET PRICE SHEET (Mobiles)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: L.D. ALLEN COMMUNICATIONS, INC.
Primary Manufacturer: KENWOOD COMMUNICATIONS

Category	Vendor Designation (No.# or Code)	Description	NYS Service Price(\$)/Hour
Service			
	For TK-5710/5810 Series		
	L-846	Package Dash/Single Head Remote for 90series/5710 mobiles	\$ 17.00
	L-847	Package Dual Head Remote for 90series/5710 mobiles	\$ 34.00
	L-862	Install Front Panel PF Key Label Inserts in TK-5710/90-series Mobile (key names and positions must be specified)	\$ 15.00
	L864	KCT-22A Extended Control Head Cable (up to 50 ft. max.) ⁴	\$ 190.00
	L865	KCT-22A Extended Control Head Cable (up to 100 ft. max.) ⁴	\$ 245.00
	L866	Modify KCT-23M2/M4 110W High Power DC Cables from 4 to 2 Conductors (1x23 ft. positive, 1x23 ft. negative; AWG #10)	\$ 75.00
	L-962	Install VGS-1 Voice Guide & Storage Unit	\$ 25.00
	L-989	KPG-95DK Network Level ID Privilege (encrypted data file)	\$ 132.00
	L-997	Install DES-OFB P25 Encryption Option (Must purchase firmware option seperately)	N/C
	L-998	Install AES Encryption Option (Must purchase firmware option seperately)	N/C
	L-1003	Install OTAR Option in TK-5710 (Must purchase firmware option seperately)	N/C
	L-1004	Install Project 25 Digital Trunking Option in TK-5710	N/C
	L-1005	Tune TK-5710 (Basic TX/RX check only with factory test freq.s or dealer/customer provided KPG-95D	\$ 125.00
	L-1006	Modify TK-5710 for Horn Alert relay output (1 amp max.; relay factory installed already)	\$ 25.00
	L-1008	External Speaker modification for TK-5710 mobile Control Head (13W)	\$ 10.00
	L-1028	Package Dash/Single Head Remote for 5710/5810 mobiles	\$ 17.00
	L-1029	Package Dual Head Remote for 5710/5810 mobiles	\$ 34.00
	L-1068	TK-5710/5810 & TK-5710G/5810G KWD-TR20 FIELD-UPGRADE (Must purchase KWD-TR20	\$ 42.00
	L-1345	Install KWD-AE20K in TK-5710/5810 Mobile (Must purchase module seperately)	\$ 75.00
	L-1109	Install KWD-RK20 OTAR Option in TK-5710/5810	N/C
	L-1110	Package HHCH Single Remote for TK-5710(H)/5810(H)	\$ 25.00
	L-1056	Install KWD-TR20 Trunking Option in TK-5710/5810	N/C
	L-1345	Install KWD-AE20K in TK-5x10 & TK-5x10G Mobile	\$ 75.00
	L-1346	Install KWD-AE21K in TK-5710/5810 Mobile	\$ 75.00
	L-1602	Install KWD-DE21K in TK-5710/5810 Mobile	\$ 75.00
	L-1601	Install KWD-DE20K in TK-5710/5810 Mobile (Must purchase module seperately)	\$ 75.00
	L-1652	TK-5720/5820 Programming (Basic TX/RX check only with factory test freq.s or dealer/customer provided	\$ 125.00
	L-1645	Install VGS-1 Voice Guide & Storage Unit	\$ 25.00
	L-1653	TK-5720/5820 Install KAP-2 (Default) HR1/Internal Sp./PA	\$ 25.00
	L-1654	TK-5720/5820 Install KAP-2 HR1/External Sp./PA	\$ 25.00
	L-1655	Install Garmin GPS15L-W in TK-5720/5820 mobiles for FleetSync® AVL	\$ 100.00
	L-1656	Assemble TK-5720/5820 with KRK-10 Remote Kit	\$ 42.00
	L-1657	Install KWD-AE20K in TK-5720/5820 Mobile	\$ 75.00
	L-1658	Install KWD-AE21K in TK-5720/5820 Mobile	\$ 75.00
	L-1659	Install KWD-DE21K in TK-5720/5820 Mobile	\$ 75.00
	For TK-762/862 Series		
	L-936	TK-863G Programming (with basic TX/RX check)	\$ 25.00
	L-934	TK-7102H/8102H Programming (with basic TX/RX check)	\$ 37.50
	L-1642	TK-7302/8302 Programming (with basic TX/RX check)	\$ 37.50
	L-1643	Install Garmin GPS15L-W in 302-Series mobile for FleetSync® AVL	\$ 100.00

LOT 8 NYS NET PRICE SHEET (Mobiles)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **KENWOOD COMMUNICATIONS**

Category	Vendor Designation (No.# or Code)	Description	NYS Service Price(\$)/Hour
	For TK-7160/8160 Series		
	L-1010	Install KAP-2 (External Sp.) HR1/External Sp./PA	\$ 25.00
	L-985	Tune TK-7160/8160	\$ 37.50
	L-966	Install KAP-2 PA/HA Unit Note: uses dedicated internal plug-in connections; not the Easy Option Port	\$ 25.00
	L-1689	TK-7360/8360 Programming (with basic TX/RX check)	\$ 37.50
	L-1690	Install Garmin GPS15XL-W in 360-Series mobile for FleetSync® AVL	\$ 100.00
	L-1693	Install VGS-1 Voice Guide & Storage Unit Note: VGS-1 installation precludes any ANI or encryption board installation	\$ 25.00
	For TK-780/880/980 Series		
	L-857	Tune TK-780/880/980/981	\$ 25.00
	L-875	Enable FleetSync® Enhanced Option in 80-Series (mobile/portable)	\$ 50.00
	L-876	Install PassPort® ESN options and firmware in TK-480/481/980/981 · 1-24 qty. lot price; Price is per ESN · The latest PassPort® radio firmware will be installed	\$ 68.00
	L-877	Install PassPort® ESN options and firmware · 25-99 qty. lot price; Price is per ESN · The latest PassPort® radio firmware will be installed	\$ 68.00
	L-878	Install PassPort® ESN options and firmware · 100 qty. lot price; Price is per ESN · The latest PassPort® radio firmware will be installed	\$ 68.00
	L-938	10/1/02	N/A
	L-918	Install KCT-31 in 80-Series mobile (order KCT-31 separately)	\$ 21.00
	L-929	Install KCT-34 to 80-Series mobile for KGP-2A/2B or KDS-100 interface (order KCT-34 separately)	\$ 21.00
	L-889	Install NPSPAC firmware in TK-980	\$ 84.00
		Note: NPSPAC and Passport capability are not available in the same firmware option.	
	For TK-7180/8180 Series		
	L-965	Tune TK-7180/8180	\$ 37.50
	L-962	Install VGS-1 Voice Guide & Storage Unit Note: VGS-1 installation precludes any ANI or encryption board installation	\$ 25.00
	L-966	Install KAP-2 PA/HA Unit Note: uses dedicated internal plug-in connections; not the Easy Option Port	\$ 25.00
	L-1010	Install KAP-2 (External Sp.) HR1/External Sp./PA	\$ 25.00
	L-1012	Install MPT option in 180-Series radio	\$ 16.67
	L-1013	Network Level License ID for KPG-96D 180-Series Programmer	\$ 158.33
	L-1014	Retrofit Install of MPT option in 180-Series radio Note: For previously purchased 180-Series radios. Order L-1014 through LMR order desk/rep. Ship radios to attn: Kenwood LMR Tuning, Long Beach for installation. Include Kenwood order number for L-1014 provided by order desk & copy of company P.O. or P.O. number. Note: Only certain Serial Number Lots produced in late 2004 and later can be retrofitted - see 180-Series MPT Introduction Sales Bulletin for details	\$ 85.00
	L-1033	Install Garmin GPS15L-W in 180-Series mobile for FleetSync® AVL	\$ 100.00
	L-1620	180 Portable KWD-180MPT FIELD-UPGRADE (Must purchase KWD-180MPT separately)	N/C
	L-1625	180 Portable KWD-180TFS FIELD-UPGRADE (Must purchase KWD-180TFS separately)	N/C
	L-968	Assemble TK-7180/8180 with KRK-10 Remote Kit	\$ 42.00
	For TK-6110 Series		
	L-1040	TK-6110 CIM-1000/MDC1200 ENCODER INSTALLATION	\$ 75.00
	L-1041	TK-6110 CIM-1000/GE STAR ENCODER INSTALLATION	\$ 75.00
	L-911	Tune TK-190/TK-6110	\$ 25.00
	For TK-7150/8150/90 Series		
	L-939	Tune TK-7150/8150	\$ 50.00
	L-940	Assemble TK-7150/8150 with KRK-9 Remote Kit	\$ 35.00
	L-846	Package Dash/Single Head Remote for 90-series mobiles	\$ 17.00
	L-847	Package Dual Head Remote for 90-series mobiles	\$ 34.00
	L-848	Package Dual Band Remote for 90-series mobiles	\$ 34.00
	L-849	Package Dual Band Dual Head Remote for 90-series mobiles	\$ 50.00
	L-854	Tune 90-series mobile	\$ 30.00
	L-858	Modify 90-series mobile Single Band (Single Head) Mobile for Pyramid Vehicular Repeater	\$ 75.00

FLAT RATE PER RADIO

LOT 8 NYS NET PRICE SHEET (Mobiles)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: L.D. ALLEN COMMUNICATIONS, INC.
Primary Manufacturer: KENWOOD COMMUNICATIONS

Category	Vendor Designation (No.# or Code)	Description	NYS Service Price(\$)/Hour
	L-859	Modify 90-series mobile Single Band (Dual Head) Mobile for Pyramid Vehicular Repeater Note: L-859 labor code was originally for Dual Head (Single Head) and has been changed to Dual Head (Single Band). For more info. pls. see "Pyramid Instruction Guide r	\$ 75.00
	L-861	Install Horn Alert output relay for 90-series mobiles (1 amp max.) --- Part #S76-0407-05 Relay incl.	\$ 70.00
	L-862	Install Key Inserts for 90-series mobiles	\$ 15.00
	L864	KCT-22A Extended Control Head Cable (up to 50 ft. max.)	\$ 190.00
	L865	KCT-22A Extended Control Head Cable (up to 100 ft. max.)	\$ 245.00
	L866	KCT-23A-K2 Two Conductor 75/110W High Power DC Cable (2 Conductor: 1x23 ft. positive, 1x23 ft. negative; AWG #10)	\$ 75.00
	L-867	Jumper foil for SB to pin 14 of accessory connector for 90-series mobile (Ref. 90-Series Mobile Service Manual, page 17/18)	\$ 25.00
	L-870	Simultaneous transpond and alert feature up-grade for 90-series mobiles & portables	\$ 50.00
	L-883	Modify 90-series mobile for KCT-18	\$ 25.00
	L-891	External speaker modification for 90-series mobile Control Head (13W) Note: All KCH-10 / Basic Control Head configurations are shipped with the control heads 4W internal speaker enab	\$ 10.00
	L-903	R640 mic input modification for 90-series mobile	\$ 17.00
	L-910	Install firmware 094F (90-series mobile * and # DTMF without PTT)	\$ 17.00
	L-912	90-Series mobile low imp. mic. Input at RF deck	\$ 10.00
	L-917	EXT PTT / Local KMC-27 mic disable PURPOSE: Disables the KMC-27 mobile hand mic element when 90-series mobile external PTT is active. For use with data modems, GPS AVL data units, headset systems (motorcycles, ambulance, fire engines), vehicle intercom	\$ 17.00
	L-921	Modify 90-series mobile Dual Band (Single Head) for Pyramid Vehicular Repeater	\$ 75.00
	L-922	Modify 90-series mobile Dual Band (Dual Head) for Pyramid Vehicular Repeater	\$ 75.00
	L-916	Tune TKR-750/850	\$ 30.00
	L-923	RX center frequency adjustment for TKR-750/850	\$ 25.00
	PROG	Program radio	\$ 25.00
	Install Prices for ALL Mobiles at Dealers Shop (minimum 2 Hrs)		
	Dash Car	Single Head Dash Mount in Car Radio Installation	\$ 100.00
	Dash Truck	Single Head Dash Mount in Truck Radio Installation	\$ 150.00
	Single Head Remote Car	Single Head Remote Mount in Car Radio Installation	\$ 150.00
	Single Head Remote Truck	Single Head Remote Mount in Truck Radio Installation	\$ 175.00
	Dual Head	Dual Head Remote Mount Radio Installation	\$ 150.00
	Dual Head Fire Truck	Dual Head Remote Mount Radio Installation	\$ 175.00
	Dual Head/Dual Band	Dual Head/Dual Band Remote Mount Radio Installation	\$ 150.00
	Dual Head/Dual Band Fire Truck	Dual Head/Dual Band Remote Mount Radio Installation	\$ 175.00
	Install Prices for ALL Mobiles at Agencies Location (minimum 2.5 Hrs)		
	Dash Car	Single Head Dash Mount in Car Radio Installation	\$ 150.00
	Dash Truck	Single Head Dash Mount in Truck Radio Installation	\$ 200.00
	Single Head Remote Car	Single Head Remote Mount in Car Radio Installation	\$ 200.00
	Single Head Remote Truck	Single Head Remote Mount in Truck Radio Installation	\$ 225.00
	Dual Head	Dual Head Remote Mount Radio Installation	\$ 300.00
	Dual Head Fire Truck	Dual Head Remote Mount Radio Installation	\$ 225.00
	Dual Head/Dual Band	Dual Head/Dual Band Remote Mount Radio Installation	\$ 300.00
	Dual Head/Dual Band Fire Truck	Dual Head/Dual Band Remote Mount Radio Installation	\$ 225.00
	T&M	Time and Material rates for on-site maintenance during business hours (does not include material)	\$ 200.00

**MOBILE
INSTALL
RATES**

LOT 8 NYS NET PRICE SHEET (Scenario Parts)

Conventional Analog Radios and Accessories
 Radio Communications Equipment
 Group 77200
 Award No.# 19521

PROPOSED DISCOUNT REVISION FOR 2011 EXTENSION

Bidder: **L.D. ALLEN COMMUNICATIONS, INC.**
 Primary Manufacturer: **VARIOUS**

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month	
Equipment	MOBILE ANTENNAS							
	LAIRD TECHNOLOGIES C37	37-40 MHz ANTENNA ONLY	\$ 41.14	20.00%	\$ 32.91	\$100.00 per hour	N/A	
	LAIRD TECHNOLOGIES C40S	40-47 MHz ANTENNA W/SPRING ONLY	\$ 51.91	20.00%	\$ 41.53	\$100.00 per hour	N/A	
	LAIRD TECHNOLOGIES QW144	144-152MHz 1/4 WAVE ANTENNA ONLY	\$ 8.67	20.00%	\$ 6.94	\$100.00 per hour	N/A	
	LAIRD TECHNOLOGIES QW152	152-162 1/4 WAVE ANTENNA ONLY	\$ 8.67	20.00%	\$ 6.94	\$100.00 per hour	N/A	
	LAIRD TECHNOLOGIES B132S	1/4 WAVE BROADBAND 132-525 MHz W/SPRING ANTENNA ONLY	\$ 46.60	20.00%	\$ 37.28	\$100.00 per hour	N/A	
	LAIRD TECHNOLOGIES TRABT1420	PHANTOM VHF ANTENN 142-160 ONLY	\$ 79.00	20.00%	\$ 63.20	\$100.00 per hour	N/A	
	LARIAD TECHNOLOGIES ETRAB1500	PHANTOM ELITE VHF ANTENNA 150-155 MHz ONLY	\$ 72.00	20.00%	\$ 57.60	\$100.00 per hour	N/A	
	LAIRD TECHNOLOGIES QW450	450-470 1/4 WAVE ANTENNA ONLY	\$ 8.67	20.00%	\$ 6.94	\$100.00 per hour	N/A	
	LARID TECHNOLOGIES TRAB4503	PHANTOM UHF ANTENNA 450-470 MHz ONLY	\$ 43.13	20.00%	\$ 34.50	\$100.00 per hour	N/A	
	LAIRD TECHNOLOGIES ETRAB4503	PHANTON ELITE UHF ANTENNA 450-470 MHz ONLY	\$ 41.80	20.00%	\$ 33.44	\$100.00 per hour	N/A	
	LAIRD TECHNOLOGIES MB8	3/4in hole brass NMO mount with 17ft RG58AU & no connect	\$ 15.97	20.00%	\$ 12.78	\$100.00 per hour	N/A	
	LAIRD TECHNOLOGIES MB8X30	3/4IN BRASS MT 30FT 8X NO CONN	\$ 27.69	20.00%	\$ 22.15	N/A	N/A	
	LAIRD TECHNOLOGIES CPL9C	UHF MALE CRIMP FOR RG58	\$ 2.50	20.00%	\$ 2.00	N/A	N/A	
	CONTROL STATION ANTENNAS							
	ANDREW CORP DB-230	7 db Gain Low Band Yagi Antenna	\$ 950.00	20.00%	\$ 760.00	\$ 600.00	\$ 15.00	
	LAIRD TECHNOLOGIES Y1503	50-174 MHz 7.1dB 3 elem.gold yagi w/ YM78HD	\$ 162.97	20.00%	\$ 130.38	\$ 600.00	N/A	
	LAIRD TECHNOLOGIES Y4503	Internal match Gold Yagi 450-470MHz 3 element 7.1dBd N con	\$ 140.61	20.00%	\$ 112.49	\$ 600.00	N/A	
	LAIRD TECHNOLOGIES RATX400100	100 feet of ATX 400 cable .405 diameter	\$ 130.00	20.00%	\$ 104.00	N/A	N/A	
	LAIRD TECHNOLOGIES CNF400	N FEML CRIMP FOR LMR400/9913	\$ 10.00	20.00%	\$ 8.00	N/A	N/A	
	LAIRD TECHNOLOGIES CN400	N MALE CRIMP FOR LMR400/9913	\$ 8.00	20.00%	\$ 6.40	N/A	N/A	
	LAIRD TECHNOLOGIES PT8X8NP	PIGTAIL 8'RG8X CMP N CMP PL259	\$ 37.32	20.00%	\$ 29.86	N/A	N/A	
	LAIRD TECHNOLOGIES LAIL350NN	TRAPPER INLINE LHTNG ARSTR N N	\$ 80.74	20.00%	\$ 64.59	N/A	N/A	
	LDA 411076	Standard Grounding Kit for 1/2" cable	\$ 39.40	20.00%	\$ 31.52	N/A	N/A	
	LAIRD TECHNOLOGIES IASFST	Installation Accessory/Self Fusing Silicone Tape(1 roll)12yd	\$ 32.00	20.00%	\$ 25.60	N/A	N/A	
	CONTROL STATION POWER SUPPLY KITS							
	DURACOMM RADIO HOOD	Radio Hood	\$ 20.00	20.00%	\$ 16.00	N/A	N/A	
	DURACOMM 15A S	Switching Power Supply	\$ 123.00	20.00%	\$ 98.40	\$ 25.00	\$ 6.00	
	DESKTOP REMOTE							
	GAI-TRONICS ITA2000A	Tone Remote Adapter	\$ 554.54	20.00%	\$ 443.63	\$ 100.00	N/A	
	GAI-TRONICS ITR1000-001	Basic Tone Remote Deskset	\$ 475.59	20.00%	\$ 380.47	\$ 150.00	\$ 30.00	
	GAI-TRONICS IDA-1000A	DC Remote Adapter	\$ 425.97	20.00%	\$ 340.78	\$ 100.00	N/A	
	GAI-TRONICS IDR1000A	DC Remote Desk set	\$ 543.83	20.00%	\$ 435.06	\$ 150.00	\$ 30.00	
	GAI-TRONICS XLDOOO1A	Local Junction Box	\$ 487.79	20.00%	\$ 390.23	N/A	N/A	

Category	Vendor Designation (No.# or Code)	Description	NYS Service Price(\$)/Hour	
Service	D&E	Design and Engineering	\$ 125.00	
	PM	Project Management	\$ 100.00	
	AT	Acceptance Testing	\$ 100.00	
	DG	Document Generation	\$ 100.00	
	TRAIN	Field Training	\$ 100.00	
	INSTALL	Install system product (minimum 2.0 hrs)*	\$ 400.00	
		* System installs vary by location/equipment/man power. Each system will be quoted by installing dealer as package vs hourly rate to offer better price to end-user on the installed system		
	T&M	Time and Material rates for on-site maintenance during business hours (does not include material)	\$ 300.00	