

NYS NET PRICE SHEET

Public Safety Ancillary Equipment
 Group 77200
 RFP No.# 21390
 December 10, 2009

Bidder:	Mutualink, Inc.
Name of Officially Published Catalog (from Bid Sheet):	Mutualink Product Catalog
Date of Catalog (from Bid Sheet):	1/1/2009
LOT No. #	1

Category	Manufacturer & Model	Product Description	MSRP (\$)/Unit	Category or Manufacturer Discount (Option II)	Percentage (%) Discount	NYS Net Price(\$)/Unit	Prepaid Emergency Maint Price(\$)/Unit						
							Maint. Period Yearly Region(s) Statewide	Maint. Period Region(s)	Maint. Period Region(s)	Maint. Period Region(s)	Maint. Period Region(s)	Maint. Period Region(s)	
NYS Net Price List	Purchase Plan												
	Mutualink: M500-100-001	Interoperability Work Station (IWS) Qty 1-2 on PO - Requires Mutualink License including P2P Network Access M960-100	\$ 5,995.00	A1	0.00%	\$ 5,995.00	\$ 250.00						
	Mutualink: M500-100-001	Interoperability Work Station (IWS) Qty 3-5 on PO- Requires Mutualink License including P2P Network Access M960-100	\$ 5,995.00	A2	5.00%	\$ 5,695.25	\$ 250.00						
	Mutualink: M500-100-001	Interoperability Work Station (IWS) Qty 6+ on PO- Requires Mutualink License including P2P Network Access M960-100	\$ 5,995.00	A3	10.00%	\$ 5,395.50	\$ 250.00						
	Mutualink: M500-610-001	Radio Network Interface Controller (R-NIC) Qty 1-2on PO- Requires Mutualink License including P2P Network Access M960-610	\$ 4,999.00	A1	0.00%	\$ 4,999.00	\$ 250.00						
	Mutualink: M500-610-001	Radio Network Interface Controller (R-NIC) Qty 3-5 on PO- Requires Mutualink License including P2P Network Access M960-610	\$ 4,999.00	A2	5.00%	\$ 4,749.05	\$ 250.00						
	Mutualink: M500-610-001	Radio Network Interface Controller (R-NIC) Qty 6+ on PO- Requires Mutualink License including P2P Network Access M960-610	\$ 4,999.00	A3	10.00%	\$ 4,499.10	\$ 250.00						
	Mutualink: M500-660-001	Tone Remote Radio Network Interface Controller (T/R R-NIC) Qty 1-2 on PO- Requires Mutualink License including P2P Network Access M960-660	\$ 5,484.00	A1	0.00%	\$ 5,484.00	\$ 250.00						
	Mutualink: M500-660-001	Tone Remote Radio Network Interface Controller (T/R R-NIC) Qty 3-5 on PO- Requires Mutualink License including P2P Network Access M960-660	\$ 5,484.00	A2	5.00%	\$ 5,209.80	\$ 250.00						
	Mutualink: M500-660-001	Tone Remote Radio Network Interface Controller (T/R R-NIC) Qty 6+ on PO- Requires Mutualink License including P2P Network Access M960-660	\$ 5,484.00	A3	10.00%	\$ 4,935.60	\$ 250.00						
	Mutualink: M500-260-001	Telephone Network Interface Controller (T-NIC) Qty 1-2 on PO- Requires Mutualink License including P2P Network Access M960-260	\$ 5,484.00	A1	0.00%	\$ 5,484.00	\$ 250.00						
	Mutualink: M500-260-001	Telephone Network Interface Controller (T-NIC) Qty 3-5 on PO- Requires Mutualink License including P2P Network Access M960-260	\$ 5,484.00	A2	5.00%	\$ 5,209.80	\$ 250.00						
Mutualink: M500-260-001	Telephone Network Interface Controller (T-NIC) Qty 6+ on PO- Requires Mutualink License including P2P Network Access M960-260	\$ 5,484.00	A3	10.00%	\$ 4,935.60	\$ 250.00							

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	Mutualink: M500-240-001	Video Network Interface Controller (V-NIC) Qty 1-2 on PO- Requires Mutualink License including P2P Network Access M960-240	\$ 5,484.00	A1	0.00%	\$ 5,484.00	\$ 250.00								
	Mutualink: M500-240-001	Video Network Interface Controller (V-NIC) Qty 3-5 on PO- Requires Mutualink License including P2P Network Access M960-240	\$ 5,484.00	A2	5.00%	\$ 5,209.80	\$ 250.00								
	Mutualink: M500-240-001	Video Network Interface Controller (V-NIC) Qty 6+ on PO- Requires Mutualink License including P2P Network Access M960-240	\$ 5,484.00	A3	10.00%	\$ 4,935.60	\$ 250.00								
	Mutualink: M500-150-001	Portable Interoperability Work Station (P-IWS) - Requires Mutualink License including P2P Network Access M960-150	\$ 8,999.00	A1	0.00%	\$ 8,999.00	\$ 1,250.00								
		Purchase Plan Mutualink License including P2P Network Access	\$ -			\$ -									
	Mutualink M960-100-001	IWS License including P2P Network Access Qty per PO 1-2 (1 Year)	\$ 899.00	A1	0.00%	\$ 899.00	Not Applicable								
	Mutualink M960-100-001	IWS License including P2P Network Access Qty per PO 3-5 (1 Year)	\$ 899.00	A2	5.00%	\$ 854.05	Not Applicable								
	Mutualink M960-100-001	IWS License including P2P Network Access Qty per PO 6+ (1 Year)	\$ 899.00	A3	10.00%	\$ 809.10	Not Applicable								
	Mutualink M960-100-301	IWS License including P2P Network Access Qty per PO 1-2 (3 Years)	\$ 2,697.00	A1	0.00%	\$ 2,697.00	Not Applicable								
	Mutualink M960-100-301	IWS License including P2P Network Access Qty per PO 3-5 (3 Years)	\$ 2,697.00	A2	5.00%	\$ 2,562.15	Not Applicable								
	Mutualink M960-100-301	IWS License including P2P Network Access Qty per PO 6+ (3 Years)	\$ 2,697.00	A3	10.00%	\$ 2,427.30	Not Applicable								
	Mutualink M960-100-501	IWS License including P2P Network Access Qty per PO 1-2 (5 Years)	\$ 4,495.00	A1	0.00%	\$ 4,495.00	Not Applicable								
	Mutualink M960-100-501	IWS License including P2P Network Access Qty per PO 3-5 (5 Years)	\$ 4,495.00	A2	5.00%	\$ 4,270.25	Not Applicable								
	Mutualink M960-100-501	IWS License including P2P Network Access Qty per PO 6+ (5 Years)	\$ 4,495.00	A3	10.00%	\$ 4,045.50	Not Applicable								
	Mutualink M960-610-001	R-NIC License including P2P Network Access Qty per PO 1-2 (1 Year)	\$ 749.00	A1	0.00%	\$ 749.00	Not Applicable								
	Mutualink M960-610-001	R-NIC License including P2P Network Access Qty per PO 3-5 (1 Year)	\$ 749.00	A2	5.00%	\$ 711.55	Not Applicable								
	Mutualink M960-610-001	R-NIC License including P2P Network Access Qty per PO 6+ (1 Year)	\$ 749.00	A3	10.00%	\$ 674.10	Not Applicable								
	Mutualink M960-610-301	R-NIC License including P2P Network Access Qty per PO 1-2 (3 Years)	\$ 2,247.00	A1	0.00%	\$ 2,247.00	Not Applicable								
	Mutualink M960-610-301	R-NIC License including P2P Network Access Qty per PO 3-5 (3 Years)	\$ 2,247.00	A2	5.00%	\$ 2,134.65	Not Applicable								
	Mutualink M960-610-301	R-NIC License including P2P Network Access Qty per PO 6+ (3 Years)	\$ 2,247.00	A3	10.00%	\$ 2,022.30	Not Applicable								

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							Region(s) Statewide	Region(s)	Region(s)	Region(s)	Region(s)	Region(s)			
	Mutualink M960-610-501	R-NIC License including P2P Network Access Qty per PO 1-2 (5 Years)	\$ 3,745.00	A1	0.00%	\$ 3,745.00	Not Applicable								
	Mutualink M960-610-501	R-NIC License including P2P Network Access Qty per PO 3-5 (5 Years)	\$ 3,745.00	A2	5.00%	\$ 3,557.75	Not Applicable								
	Mutualink M960-610-501	R-NIC License including P2P Network Access Qty per PO 6+ (5 Years)	\$ 3,745.00	A3	10.00%	\$ 3,370.50	Not Applicable								
	Mutualink M960-660-001	T/R R-NIC License including P2P Network Access Qty per PO 1-2 (1 Year)	\$ 822.00	A1	0.00%	\$ 822.00	Not Applicable								
	Mutualink M960-660-001	T/R R-NIC License including P2P Network Access Qty per PO 3-5 (1 Year)	\$ 822.00	A2	5.00%	\$ 780.90	Not Applicable								
	Mutualink M960-660-001	T/R R-NIC License including P2P Network Access Qty per PO 6+ (1 Year)	\$ 822.00	A3	10.00%	\$ 739.80	Not Applicable								
	Mutualink M960-660-301	T/R R-NIC License including P2P Network Access Qty per PO 1-2 (3 Years)	\$ 2,466.00	A1	0.00%	\$ 2,466.00	Not Applicable								
	Mutualink M960-660-301	T/R R-NIC License including P2P Network Access Qty per PO 3-5 (3 Years)	\$ 2,466.00	A2	5.00%	\$ 2,342.70	Not Applicable								
	Mutualink M960-660-301	T/R R-NIC License including P2P Network Access Qty per PO 6+ (3 Years)	\$ 2,466.00	A3	10.00%	\$ 2,219.40	Not Applicable								
	Mutualink M960-660-501	T/R R-NIC License including P2P Network Access Qty per PO 1-2 (5 Years)	\$ 4,110.00	A1	0.00%	\$ 4,110.00	Not Applicable								
	Mutualink M960-660-501	T/R R-NIC License including P2P Network Access Qty per PO 3-5 (5 Years)	\$ 4,110.00	A2	5.00%	\$ 3,904.50	Not Applicable								
	Mutualink M960-660-501	T/R R-NIC License including P2P Network Access Qty per PO 6+ (5 Years)	\$ 4,110.00	A3	10.00%	\$ 3,699.00	Not Applicable								
	Mutualink M960-260-001	T-NIC License including P2P Network Access Qty per PO 1-2 (1 Year)	\$ 822.00	A1	0.00%	\$ 822.00	Not Applicable								
	Mutualink M960-260-001	T-NIC License including P2P Network Access Qty per PO 3-5 (1 Year)	\$ 822.00	A2	5.00%	\$ 780.90	Not Applicable								
	Mutualink M960-260-001	T-NIC License including P2P Network Access Qty per PO 6+ (1 Year)	\$ 822.00	A3	10.00%	\$ 739.80	Not Applicable								
	Mutualink M960-260-301	T-NIC License including P2P Network Access Qty per PO 1-2 (3 Years)	\$ 2,466.00	A1	0.00%	\$ 2,466.00	Not Applicable								
	Mutualink M960-260-301	T-NIC License including P2P Network Access Qty per PO 3-5 (3 Years)	\$ 2,466.00	A2	5.00%	\$ 2,342.70	Not Applicable								
	Mutualink M960-260-301	T-NIC License including P2P Network Access Qty per PO 6+ (3 Years)	\$ 2,466.00	A3	10.00%	\$ 2,219.40	Not Applicable								
	Mutualink M960-260-501	T-NIC License including P2P Network Access Qty per PO 1-2 (5 Years)	\$ 4,110.00	A1	0.00%	\$ 4,110.00	Not Applicable								
	Mutualink M960-260-501	T-NIC License including P2P Network Access Qty per PO 3-5 (5 Years)	\$ 4,110.00	A2	5.00%	\$ 3,904.50	Not Applicable								

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							Region(s) Statewide	Region(s)	Region(s)	Region(s)	Region(s)	Region(s)			
	Mutualink M960-260-501	T-NIC License including P2P Network Access Qty per PO 6+ (5 Years)	\$ 4,110.00	A3	10.00%	\$ 3,699.00	Not Applicable								
	Mutualink M960-240-001	V-NIC License including P2P Network Access Qty per PO 1-2 (1 Year)	\$ 822.00	A1	0.00%	\$ 822.00	Not Applicable								
	Mutualink M960-240-001	V-NIC License including P2P Network Access Qty per PO 3-5 (1 Year)	\$ 822.00	A2	5.00%	\$ 780.90	Not Applicable								
	Mutualink M960-240-001	V-NIC License including P2P Network Access Qty per PO 6+ (1 Year)	\$ 822.00	A3	10.00%	\$ 739.80	Not Applicable								
	Mutualink M960-240-301	V-NIC License including P2P Network Access Qty per PO 1-2 (3 Years)	\$ 2,466.00	A1	0.00%	\$ 2,466.00	Not Applicable								
	Mutualink M960-240-301	V-NIC License including P2P Network Access Qty per PO 3-5 (3 Years)	\$ 2,466.00	A2	5.00%	\$ 2,342.70	Not Applicable								
	Mutualink M960-240-301	V-NIC License including P2P Network Access Qty per PO 6+ (3 Years)	\$ 2,466.00	A3	10.00%	\$ 2,219.40	Not Applicable								
	Mutualink M960-240-501	V-NIC License including P2P Network Access Qty per PO 1-2 (5 Years)	\$ 4,110.00	A1	0.00%	\$ 4,110.00	Not Applicable								
	Mutualink M960-240-501	V-NIC License including P2P Network Access Qty per PO 3-5 (5 Years)	\$ 4,110.00	A2	5.00%	\$ 3,904.50	Not Applicable								
	Mutualink M960-240-501	V-NIC License including P2P Network Access Qty per PO 6+ (5 Years)	\$ 4,110.00	A3	10.00%	\$ 3,699.00	Not Applicable								
	Mutualink M960-150-001	P-IWS License including P2P Network Access Qty per PO 1+ (1 Year)	\$ 899.00	A1	0.00%	\$ 899.00	Not Applicable								
	Mutualink M960-150-301	P-IWS License including P2P Network Access Qty per PO 1+ (3 Years)	\$ 2,697.00	A2	5.00%	\$ 2,562.15	Not Applicable								
	Mutualink M960-150-501	P-IWS License including P2P Network Access Qty per PO 1+ (5 Years)	\$ 4,495.00	A3	10.00%	\$ 4,045.50	Not Applicable								
		Monthly Plan													
	Mutualink M500-100-101	Monthly Interoperability Work Station (IWS) Qty 1-2 on PO- Requires Monthly Mutualink License including P2P Network Access M950-100-101	\$ -	B1	0.00%	\$ -	Included								
	Mutualink M500-100-101	Monthly Interoperability Work Station (IWS) Qty 3-5 on PO- Requires Monthly Mutualink License including P2P Network Access M950-100-101	\$ -	B2	5.00%	\$ -	Included								
	Mutualink M500-100-101	Monthly Interoperability Work Station (IWS) Qty 6+ on PO- Requires Monthly Mutualink License including P2P Network Access M950-100-101	\$ -	B3	10.00%	\$ -	Included								
	Mutualink M950-100-101	IWS License including P2P Network Access Qty per PO 1-2 (monthly) Goes with M500-100-101	\$ 239.00	B1	0.00%	\$ 239.00	Included								
	Mutualink M950-100-101	IWS License including P2P Network Access Qty per PO 3-5 (monthly) Goes with M500-100-101	\$ 239.00	B2	5.00%	\$ 227.05	Included								
	Mutualink M950-100-101	IWS License including P2P Network Access Qty per PO 6+ (monthly) Goes with M500-100-101	\$ 215.00	B3	10.00%	\$ 193.50	Included								

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	Mutualink M500-610-101	Monthly Radio Network Interface Controller (R-NIC) Qty 1-2 on PO- Requires Monthly Mutualink License including P2P Network Access M950-610-101	\$ -	B1	0.00%	\$ -	Included								
	Mutualink M500-610-101	Monthly Radio Network Interface Controller (R-NIC) Qty 3-5 on PO- Requires Monthly Mutualink License including P2P Network Access M950-610-101	\$ -	B2	5.00%	\$ -	Included								
	Mutualink M500-610-101	Monthly Radio Network Interface Controller (R-NIC) Qty 6+ on PO- Requires Monthly Mutualink License including P2P Network Access M950-610-101	\$ -	B3	10.00%	\$ -	Included								
	Mutualink M 950-610-101	R-NIC License including P2P Network Access Qty per PO 1-2 (monthly) Goes with M500-610-101	\$ 227.00	B1	0.00%	\$ 227.00	Included								
	Mutualink M 950-610-101	R-NIC License including P2P Network Access Qty per PO 3-5 (monthly) Goes with M500-610-101	\$ 227.00	B2	5.00%	\$ 215.65	Included								
	Mutualink M 950-610-101	R-NIC License including P2P Network Access Qty per PO 6+ (monthly) Goes with M500-610-101	\$ 227.00	B3	10.00%	\$ 204.30	Included								
			\$ -			\$ -									
	Mutualink M500-660-101	Monthly Tone Remote Radio Network Interface Controller (T/R R-NIC) Qty 1-2 on PO- Requires Monthly Mutualink License including P2P Network Access M950-660-101	\$ -	B1	0.00%	\$ -	Included								
	Mutualink M500-660-101	Monthly Tone Remote Radio Network Interface Controller (T/R R-NIC) Qty 3-5 on PO- Requires Monthly Mutualink License including P2P Network Access M950-660-101	\$ -	B2	5.00%	\$ -	Included								
	Mutualink M500-660-101	Monthly Tone Remote Radio Network Interface Controller (T/R R-NIC) Qty 6+ on PO- Requires Monthly Mutualink License including P2P Network Access M950-660-101	\$ -	B3	10.00%	\$ -	Included								
	Mutualink M950-660-101	T/R R-NIC License including P2P Network Access Qty per PO 1-2 (Monthly) Goes with M500-660-101	\$ 249.00	B1	0.00%	\$ 249.00	Included								
	Mutualink M950-660-101	T/R R-NIC License including P2P Network Access Qty per PO 3-5 (Monthly) Goes with M500-660-101	\$ 249.00	B2	5.00%	\$ 236.55	Included								
	Mutualink M950-660-101	T/R R-NIC License including P2P Network Access Qty per PO 6+ (Monthly) Goes with M500-660-101	\$ 249.00	B3	10.00%	\$ 224.10	Included								
	Mutualink M500-260-101	Monthly Telephone Network Interface Controller (T-NIC) Qty 1-2 on PO- Requires Monthly Mutualink License including P2P Network Access M950-260-101	\$ -	B1	0.00%	\$ -	Included								

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	Mutualink M500-260-101	Monthly Telephone Network Interface Controller (T-NIC) Qty 3-5 on PO- Requires Monthly Mutualink License including P2P Network Access M950-260-101	\$ -	B2	5.00%	\$ -	Included								
	Mutualink M500-260-101	Monthly Telephone Network Interface Controller (T-NIC) Qty 6+ on PO- Requires Monthly Mutualink License including P2P Network Access M950-260-101	\$ -	B3	10.00%	\$ -	Included								
	Mutualink M950-260-101	T-NIC License including P2P Network Access Qty per PO 1-2 (monthly) Goes with M500-260-101	\$ 249.00	B1	0.00%	\$ 249.00	Included								
	Mutualink M950-260-101	T-NIC License including P2P Network Access Qty per PO 3-5 (Monthly) Goes with M500-260-101	\$ 249.00	B2	5.00%	\$ 236.55	Included								
	Mutualink M950-260-101	T-NIC License including P2P Network Access Qty per PO 6+ (Monthly) Goes with M500-260-101	\$ 249.00	B3	10.00%	\$ 224.10	Included								
	Mutualink M500-240-101	Monthly Video Network Interface Controller (V-NIC) Qty 1-2 on PO- Requires Monthly Mutualink License including P2P Network Access M950-240-101	\$ -	B1	0.00%	\$ -	Included								
	Mutualink M500-240-101	Monthly Video Network Interface Controller (V-NIC) Qty 3-5 on PO- Requires Monthly Mutualink License including P2P Network Access M950-240-101	\$ -	B2	5.00%	\$ -	Included								
	Mutualink M500-240-101	Monthly Video Network Interface Controller (V-NIC) Qty 6+ on PO- Requires Monthly Mutualink License including P2P Network Access M950-240-101	\$ -	B3	10.00%	\$ -	Included								
	Mutualink M950-240-101	V-NIC License including P2P Network Access Qty per PO 1-2 (Monthly) Goes with M500-240-101	\$ 249.00	B1	0.00%	\$ 249.00	Included								
	Mutualink M950-240-101	V-NIC License including P2P Network Access Qty per PO 3-5 (Monthly) Goes with M500-240-101	\$ 249.00	B2	5.00%	\$ 236.55	Included								
	Mutualink M950-240-101	V-NIC License including P2P Network Access Qty per PO 6+ (Monthly) Goes with M500-240-101	\$ 249.00	B3	10.00%	\$ 224.10	Included								
		BuyDown Option Plan													
	Mutualink M500-100-201	Buy Down Interoperability Work Station (IWS) - Requires Buy Down Mutualink License including P2P Network Access M950-100-201	\$ 1,269.00	C1	0.00%	\$ 1,269.00	Included								
	Mutualink M950-100-201	Buy Down IWS License including P2P Network Access Qty per PO 1-2 (Monthly) Goes with M500-100-201	\$ 170.00	C1	0.00%	\$ 170.00	Included								

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							Region(s) Statewide	Region(s)	Region(s)	Region(s)	Region(s)	Region(s)		
	Mutualink M950-100-201	Buy Down IWS License including P2P Network Access Qty per PO 3-5 (Monthly) Goes with MS00-100-201	\$ 170.00	C2	5.00%	\$ 161.50	Included							
	Mutualink M950-100-201	Buy Down IWS License including P2P Network Access Qty per PO 6+ (Monthly) Goes with MS00-100-201	\$ 170.00	C3	10.00%	\$ 153.00	Included							

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Category	Manufacturer & Model	Product Description	MSRP (\$)/Unit	Category or Manufacturer Discount (Option II)	Percentage (%) Discount	NYS Net Price(\$)/Unit	Prepaid Emergency Maint Price(\$)/Unit								
							Maint. Period Yearly	Maint. Period	Maint. Period	Maint. Period	Maint. Period	Maint. Period			
							Region(s) Statewide	Region(s)	Region(s)	Region(s)	Region(s)	Region(s)			
	Mutualink M500-610-201	Buy Down Radio Network Interface Controller (R-NIC) Requires Buy Down Mutualink License including P2P Network Access M950-610-201	\$ 639.00	C1	0.00%	\$ 639.00	Included								
	Mutualink M950-610-201	Buy Down R-NIC License including P2P Network Access Qty per PO 1-2 (Monthly) Goes with M500-610-201	\$ 124.00	C1	0.00%	\$ 124.00	Included								
	Mutualink M950-610-201	Buy Down R-NIC License including P2P Network Access Qty per PO 3-5 (Monthly) Goes with M500-610-201	\$ 124.00	C2	5.00%	\$ 117.80	Included								
	Mutualink M 950-610-201	Buy Down R-NIC License including P2P Network Access Qty per PO 6+ (Monthly) Goes with M500-610-201	\$ 124.00	C3	10.00%	\$ 111.60	Included								
	Mutualink M500-660-201	Buy Down Tone Remote Radio Network Interface Controller (T/R R-NIC) - Requires Buy Down Mutualink License including P2P Network Access M950-660-201	\$ 999.00	C1	0.00%	\$ 999.00	Included								
	Mutualink M950-660-201	Buy Down T/R R-NIC License including P2P Network Access Qty per PO 1-2 (Monthly) Goes with M500-660-201	\$ 131.00	C1	0.00%	\$ 131.00	Included								
	Mutualink M950-660-201	Buy Down T/R R-NIC License including P2P Network Access Qty per PO 3-5 (Monthly) Goes with M500-660-201	\$ 131.00	C2	5.00%	\$ 124.45	Included								
	Mutualink M950-660-201	Buy Down T/R R-NIC License including P2P Network Access Qty per PO 6+ (Monthly) Goes with M500-660-201	\$ 131.00	C3	10.00%	\$ 117.90	Included								
	Mutualink M500-260-201	Buy Down Telephone Network Interface Controller (T-NIC) Qty 1-2 on PO- Requires Buy Down Mutualink License including P2P Network Access M950-260-201	\$ 999.00	C1	0.00%	\$ 999.00	Included								
	Mutualink M950-260-201	Buy Down T-NIC License including P2P Network Access Qty per PO 1-2 (Monthly) Goes with M500-260-201	\$ 131.00	C1	0.00%	\$ 131.00	Included								
	Mutualink M950-260-201	Buy Down T-NIC License including P2P Network Access Qty per PO 1-2 (Monthly) Goes with M500-260-201	\$ 131.00	C2	5.00%	\$ 124.45	Included								
	Mutualink M950-260-201	Buy Down T-NIC License including P2P Network Access Qty per PO 1-2 (Monthly) Goes with M500-260-201	\$ 131.00	C3	10.00%	\$ 117.90	Included								
	Mutualink M500-240-201	Buy Down Video Network Interface Controller (V-NIC) Requires Buy Down Mutualink License including P2P Network Access M950-240-201	\$ 999.00	C1	0.00%	\$ 999.00	Included								

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 Group 77200
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LOT No. #	1

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							Maint. Period Yearly Region(s) Statewide	Maint. Period Region(s)	Maint. Period Region(s)	Maint. Period Region(s)	Maint. Period Region(s)	Maint. Period Region(s)			
	Mutualink M950-240-201	Buy Down V-NIC License including P2P Network Access Qty per PO 1-2 (Monthly) <i>Goes with M500-240-201</i>	\$ 131.00	C1	0.00%	\$ 131.00	Included								
	Mutualink M950-240-201	Buy Down V-NIC License including P2P Network Access Qty per PO 3-5 (Monthly) <i>Goes with M500-240-201</i>	\$ 131.00	C2	5.00%	\$ 124.45	Included								
	Mutualink M950-240-201	Buy Down V-NIC License including P2P Network Access Qty per PO 6+ (Monthly) <i>Goes with M500-240-201</i>	\$ 131.00	C3	10.00%	\$ 117.90	Included								
	Mutualink M980-100-001	Mutualink Interop P2P Network: Network Access Provisioning (One required for each site)	\$ 945.00	D1	0.00%	\$ 945.00	No Cost								
		Part's for Installation				\$ -									
	M980-200-001	Installation and Configuration-Mutualink Interop P2P Network	\$ 1,620.00	E1	5.00%	\$ 1,539.00	Not Applicable								
	M990-100-001	IWS Installation (First unit at single site) <i>(See Note 1)</i>	\$ 540.00	E1	5.00%	\$ 513.00	Not Applicable								
	M990-100-002	Additional IWS (at shared physical location)	\$ 135.00	E1	5.00%	\$ 128.25	Not Applicable								
	M990-150-001	Ruggedized IWS Installation (First unit at single site) <i>(See Note 1)</i>	\$ 540.00	E1	5.00%	\$ 513.00	Not Applicable								
	M990-150-002	Additional Ruggedized IWS (at shared physical location)	\$ 135.00	E1	5.00%	\$ 128.25	Not Applicable								
	M990-610-001	R-NIC Installation (First unit at single site) <i>(See Note 1)</i>	\$ 540.00	E1	5.00%	\$ 513.00	Not Applicable								
	M990-610-002	Additional R-NIC (at shared physical location)	\$ 135.00	E1	5.00%	\$ 128.25	Not Applicable								
	M990-660-001	T/R R-NIC Installation (First unit at single site) <i>(See Note 1)</i>	\$ 540.00	E1	5.00%	\$ 513.00	Not Applicable								
	M990-660-002	Additional T/R R-NIC (at shared physical location)	\$ 135.00	E1	5.00%	\$ 128.25	Not Applicable								
	M990-260-001	T-NIC Installation (First unit at single site) <i>(See Note 1)</i>	\$ 540.00	E1	5.00%	\$ 513.00	Not Applicable								
	M990-260-002	Additional T-NIC (at shared physical location)	\$ 135.00	E1	5.00%	\$ 128.25	Not Applicable								
	M990-240-001	V-NIC Installation (First unit at single site) <i>(See Note 1)</i>	\$ 540.00	E1	5.00%	\$ 513.00	Not Applicable								
	M990-240-002	Additional V-NIC (at shared physical location)	\$ 135.00	E1	5.00%	\$ 128.25	Not Applicable								
	M990-001-001	Additional and Custom Installation Work (per hour)	\$ 135.00	E1	5.00%	\$ 128.25	Not Applicable								
			\$ -			\$ -									

Notes: 1. [Mutualink Added] - Maximum of one physical visit includes an aggregate of (4) hours of engineering time on customer's premises. Time in excess of four (4) hours on site, and or travel time for return visits, will be charged according to

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							Maint. Period <u>Yearly</u>	Maint. Period	Maint. Period	Maint. Period	Maint. Period	Maint. Period
							<i>Region(s)</i>	<i>Region(s)</i>	<i>Region(s)</i>	<i>Region(s)</i>	<i>Region(s)</i>	<i>Region(s)</i>
							<u>Statewide</u>					

"Additional & Custom Installation Work".

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Region No. # (Note 1):	Statewide

Category	Title	Priority Emergency Service		Emergency Service		Non-Emergency Service	
		Business Hours (per hour)	After Business Hours (per hour)	Business Hours (per hour)	After Business Hours (per hour)	Business Hours (per hour)	After Business Hours (per hour)
Hourly Emergency Maintenance (Notes 2 and 3)	Field Engineer	\$ 135.00	\$ 200.00	\$ 135.00	\$ 200.00	\$ 135.00	\$ 200.00
	Sr Field Engineer	\$ 135.00	\$ 200.00	\$ 135.00	\$ 200.00	\$ 135.00	\$ 200.00
	Sr Systems Engineer	\$ 135.00	\$ 200.00	\$ 135.00	\$ 200.00	\$ 135.00	\$ 200.00
	Senior IP Network System Engineer	\$ 135.00	\$ 200.00	\$ 135.00	\$ 200.00	\$ 135.00	\$ 200.00
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

- Notes: 1. For the Region, the Bidder may enter a single region, multiple regions if the same rate applies, or statewide if the same rate applies throughout NYS.
 2. The Bidder shall fill in the yellow areas. Spreadsheet is formula driven and requires no computation by the Bidder.
 3. The Bidder shall expand the the number of rows in categories to correspond to the number of items to be included.

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Region No. # (Note 1):	Statewide

Category	Job Title	Prevailing Wage				Non-Prevailing Wage
		Prevailing Wage	Supplemental Benefit	Percentage Mark-up	Total Hourly Rate	Total Hourly Rate
Integration (Notes 2, 3, and 4)	Field Engineer	\$ -	\$ -		\$ -	\$ 135.00
	Sr Field Enginner	\$ -	\$ -		\$ -	\$ 135.00
	Sr Systems Engineer	\$ -	\$ -		\$ -	\$ 135.00
	Senior IP Network System Engineer	\$ -	\$ -		\$ -	\$ 135.00
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -

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4. The Bidder shall complete the columns under the Prevailing Wage portion or the column under the Non-Prevailing Wage portion only.

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Region No. # (Note 1):	Statewide

Category	Job Title	Prevailing Wage				Non-Prevailing Wage
		Prevailing Wage	Supplemental Benefit	Percentage Mark-up	Total Hourly Rate	Total Hourly Rate
Installation (Notes 2, 3, and 4)	Field Engineer	\$ -	\$ -		\$ -	\$ 135.00
	Sr Field Engineer	\$ -	\$ -		\$ -	\$ 135.00
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -

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Region No. # (Note 1):	Statewide

Category	Job Title	Prevailing Wage				Non-Prevailing Wage
		Prevailing Wage	Supplemental Benefit	Percentage Mark-up	Total Hourly Rate	Total Hourly Rate
Moves, Adds, Changes (Notes 2, 3, and 4)	Field Engineer	\$ -	\$ -		\$ -	\$ 135.00
	Sr Field Engineer	\$ -	\$ -		\$ -	\$ 135.00
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -

- Notes: 1. For the Region, the Bidder may enter a single region, multiple regions if the same rate applies, or statewide if the same rate applies throughout NYS.
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Region No. # (Note 1):	Statewide

Per Hour Rates (Note 5):

Category	Job Title	Prevailing Wage				Non-Prevailing Wage
		Prevailing Wage	Supplemental Benefit	Percentage Mark-up	Total Hourly Rate	Total Hourly Rate
Training (Notes 2, 3, and 4)	Director of Implementation	\$ -	\$ -		\$ -	\$ 250.00
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -

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Region No. # (Note 1):	Statewide

Per Course Rates (Note 5):

Course Title (Notes 2 and 3)	Description	Class Size	Class Length	NYS Service Price(\$)/Day	NYS Service Price(\$)/Course
Mutualink End User Training	Mutualink enduser training included in purchase of each IWS up to 6 endusers	1-6	4 hours	-	Included
Mutualink End User Training	End User Training	20	4 hours	-	\$1,000
NIMs ICS-100a	Introduction to the Incident Command System included in purchase of each IWS up to 6 endusers	1-6	4 hours	-	Included
NIMs ICS-100a	Introduction to the Incident Command System included in purchase of each IWS up to 6 endusers	20	4 hours	-	\$1,000
NIMs ICS-700a	NIMs (National Incident Management System) An Introduction Included in purchase of each IWS up to 6 endusers	1-6	4 hours	-	Included
NIMs ICS-700a	NIMs (National Incident Management System) An Introduction	20	4 hours	-	\$1,000

Notes: 1. For the Region, the Bidder may enter a single region, multiple regions if the same rate applies, or statewide if the same rate applies throughout NYS.

2. The Bidder shall fill in the yellow areas. Spreadsheet is formula driven and requires no computation by the Bidder.

3. The Bidder shall expand the the number of rows in categories to correspond to the number of items to be included.

4. The Bidder shall complete the columns under the Prevailing Wage portion or the column under the Non-Prevailing Wage portion only.

5. The Bidder shall provide training prices on a per hour (top table) and/or per course (bottom table) basis.

6. **[Mutualink Added] - Training is assumed at customer premises**