

New York State Office of General Services  
 Procurement Services Group  
 Corning Tower Building  
 Empire State Plaza  
 Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### GENERAL INFORMATION BULLETIN

**NUMBER:** CL-758

**DATE:** December 15, 2011 (Revised)

**GROUP:** Various (see below)  
  
 Printers, Peripherals, Accessories  
 And Related Services

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES**

Lori L. Bahan  
 Purchasing Officer I  
 (518) 486-7313  
[lori.bahan@ogs.ny.gov](mailto:lori.bahan@ogs.ny.gov)

**OTHER AUTHORIZED USERS**

Customer Services  
 (518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**SUBJECT: CONTRACT AWARD RENEWALS**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Contractor	Group #	Award #	Contract #	New Renewal Contract End Date
Brother International Corp.	75525	<a href="#">21472-E*</a>	PT64210	December 9, 2012
Burroughs Payment Systems	75530	<a href="#">20864-E*</a>	PT62896	December 9, 2012
Canon USA Inc.	75525	<a href="#">21735-E*</a>	PT64472	December 9, 2012
Dell Marketing	75531	<a href="#">18935-E*, SW</a>	PT60913	December 9, 2012
Eastman Kodak Company	75510	<a href="#">18454-E*</a>	PT60324	December 9, 2012
Epson America Inc	75501	<a href="#">00263-E*</a>	PT59160	December 9, 2012
Hewlett Packard Co.	75502	<a href="#">00262-E*, SW</a>	PT58424	December 9, 2012
IKON Office Solutions Inc.	75503	<a href="#">21150-E*</a>	PT63264	December 9, 2012
Ricoh Production print Solutions LLC	75512	<a href="#">00270-E*</a>	PT59699	December 9, 2012
Konica Minolta Business Solutions Inc.	75523	<a href="#">19478-E*</a>	PT62485	December 9, 2012
Kyocera Mita America Inc.	75514	<a href="#">20397-E*</a>	PT62363	December 9, 2012
Lexmark International Inc.	75505	<a href="#">00264-E*,RM, SW</a>	PT58730	December 9, 2012
OCE' North America	75516	<a href="#">00266-E*</a>	PT59292	December 9, 2012
Oki Data Americas Inc	75504	<a href="#">00265-E*</a>	PT57721	December 9, 2012
<b>Panasonic Corp of North America DBA Panasonic Systems Networks Company of America</b>	<b>75525</b>	<a href="#">21392-E*</a>	<b>PT63946</b>	<b>December 9, 2012</b>
Printronix	75500	<a href="#">00272-E*</a>	PT58412	December 9, 2012
Ricoh Americas Corp.	75529	<a href="#">01762-E*</a>	PT59179	December 9, 2012
Xerox Corporation	75511	<a href="#">00267-E*</a>	PT59176	December 9, 2012

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<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### GENERAL INFORMATION BULLETIN

**NUMBER:** CL-758

**DATE:** December 7, 2011

**GROUP:** Various (see below)  
  
 Printers, Peripherals, Accessories  
 And Related Services

**PLEASE ADDRESS INQUIRIES TO:**

STATE AGENCIES

Lori L. Bahan  
 Purchasing Officer I  
 (518) 486-7313  
[lori.bahan@ogs.ny.gov](mailto:lori.bahan@ogs.ny.gov)

OTHER AUTHORIZED USERS

Customer Services  
 (518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**SUBJECT: CONTRACT AWARD RENEWALS**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Contractor	Group #	Award #	Contract #	New Renewal Contract End Date
Brother International Corp.	75525	<a href="#">21472-E*</a>	PT64210	December 9, 2012
Burroughs Payment Systems	75530	<a href="#">20864-E*</a>	PT62896	December 9, 2012
Canon USA Inc.	75525	<a href="#">21735-E*</a>	PT64472	December 9, 2012
Dell Marketing	75531	<a href="#">18935-E*, SW</a>	PT60913	December 9, 2012
Eastman Kodak Company	75510	<a href="#">18454-E*</a>	PT60324	December 9, 2012
Epson America Inc	75501	<a href="#">00263-E*</a>	PT59160	December 9, 2012
Hewlett Packard Co.	75502	<a href="#">00262-E*, SW</a>	PT58424	December 9, 2012
IKON Office Solutions Inc.	75503	<a href="#">21150-E*</a>	PT63264	December 9, 2012
Ricoh Production print Solutions LLC	75512	<a href="#">00270-E*</a>	PT59699	December 9, 2012
Konica Minolta Business Solutions Inc.	75523	<a href="#">19478-E*</a>	PT62485	December 9, 2012
Kyocera Mita America Inc.	75514	<a href="#">20397-E*</a>	PT62363	December 9, 2012
Lexmark International Inc.	75505	<a href="#">00264-E*,RM, SW</a>	PT58730	December 9, 2012
OCE' North America	75516	<a href="#">00266-E*</a>	PT59292	December 9, 2012
Oki Data Americas Inc	75504	<a href="#">00265-E*</a>	PT57721	December 9, 2012
Printronix	75500	<a href="#">00272-E*</a>	PT58412	December 9, 2012
Ricoh Americas Corp.	75529	<a href="#">01762-E*</a>	PT59179	December 9, 2012
Xerox Corporation	75511	<a href="#">00267-E*</a>	PT59176	December 9, 2012

(Continued)

Please note it is the intent of the parties to renew the following contract. However, it has not been renewed yet, and a lapse in coverage is likely to occur. Therefore, contract users should plan accordingly:

Contractor	Group #	Award #	Contract #	Contract End Date
Panasonic Corp of North America DBA Panasonic Systems Networks Company of America	75525	21392-E*	PT63946	December 9, 2011

\* \* \* \* \*

New York State Office Of General Services  
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Albany, New York 12242  
<http://www.ogs.state.ny.us>

# **PURCHASING MEMORANDUM**

## **CONTRACT AWARD NOTIFICATION UPDATE**

**AWARD NUMBER:** [NEG-19478-E\\*](#)

**DATE:** April 11, 2011

**GROUP:** 75523 – Konica Minolta Printers

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**  
Kylesha Davis  
Purchasing Officer  
(518) 486-7313  
[kylesha.davis@ogs.state.ny.us](mailto:kylesha.davis@ogs.state.ny.us)

**CONTRACT PERIOD:**  
June 28, 2006 – December 9, 2011

**CONTRACTOR(S)/** Konica Minolta Business  
Solutions USA, Inc.

**OTHER AUTHORIZED USERS**  
Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO(S):** PT62485

**SUBJECT:** CONTRACT EXTENSION

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The above contract for Konica Minolta has been extended until **December 9, 2011**, or until a new contract is awarded, whichever occurs first.

**All other terms and conditions remain the same. Please mark all vouchers accordingly.**

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<http://www.ogs.state.ny.us>

## **PURCHASING MEMORANDUM**

### **CONTRACT AWARD NOTIFICATION UPDATE**

**AWARD NUMBER:** [NEG-19478-E\\*](#)

**DATE:** December 6, 2010

**GROUP:** 75523 – Konica Minolta Printers

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Kylesha Davis

Purchasing Officer

(518) 486-7313

[kylesha.davis@ogs.state.ny.us](mailto:kylesha.davis@ogs.state.ny.us)

**CONTRACT PERIOD:**

**June 28, 2006 - June 27, 2011**

**CONTRACTOR(S)/** Konica Minolta Business  
Solutions USA, Inc.

**OTHER AUTHORIZED USERS**

Customer Services

(518) 474-6717

[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO(S):** PT62485

**SUBJECT: UPDATED DEFERRED PAYMENT PLAN (DPP) STANDARDIZING TERMS AND CONDITIONS FOR ALL DPPs OFFERED**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The above referenced Contractor has agreed to offer a Deferred Payment Plan (DPP) under their NYS Printer Contract under the updated DPP terms and conditions issued by the New York State Office of General Services. Please contact the Contractor directly for specific models, pricelists and duration periods offered under the DPP. Customers may also access pricing through the contractor website, which can be linked to from the "Pricing Information" link on this website: <http://www.ogs.state.ny.us/purchase/snt/awardnotes/7552319478can.HTM>.

Below are the terms and conditions for the updated DPP. The DPP does not amend the terms of the Centralized Contract.

**Deferred Payment Plan Terms and Conditions  
For Use With  
State of New York Office of General Services  
CENTRALIZED CONTRACT FOR THE ACQUISITION OF PRINTERS, SOFTWARE, PERIPHERALS,  
ACCESSORIES & RELATED SERVICES**

The DPP provides for equipment purchased under such Centralized Contract to be obtained on a deferred, extended payment basis with no buyout due after the last monthly payment is remitted. Contractor may cancel or modify this promotion upon 30 days prior written notice to OGS. Such cancellation or modification shall not apply to any existing DPP agreements entered into under this promotion prior to the effective date of the cancellation or modification. **This is not a lease and the Contractor cannot assert a security interest in the equipment.**

The use of the term "Contractor" in paragraphs 1 through 9 is used universally and the term "Customer" is used interchangeably with the defined term of "Authorized User."

1. The promotion is limited to selected models as set forth on the attached price list.
2. Customer receives title upon acceptance of the equipment by the Customer in accordance with the Centralized Contract terms and conditions.
3. Customer can make a single lump sum payment for the equipment or the Customer may elect to make (*duration period for program is at the option of the Contractor, but must be at least 12 and no more than 60 months*) equal monthly payments, depending upon the DPP term selected by the Customer (if multiple terms are offered). Monthly deferred payments are calculated by taking the Centralized Contract purchase price and dividing it by (*duration period for program is at the option of the Contractor, but must be at least 12 and no more than 60 months*) months, depending upon the term offered by Contractor and the term selected by the Customer. Under no circumstances can the deferred payment price exceed the Centralized Contract purchase price.
4. Customer at its expense agrees to keep the equipment under the contractor's maintenance plan (*maintenance plan must be an approved contract offering.*) with Contractor for the duration of the DPP (Required Maintenance). Prices and terms and conditions governing Required Maintenance shall be in accordance with the terms and conditions contained within the Centralized Contract.
5. Monthly billing will consist of the monthly deferred payment plus the Centralized Contract Required Maintenance prices set forth in the attached price exhibit. The monthly deferred payment and Required Maintenance charges will be billed monthly in arrears. The excess copy charges, if any, will be billed quarterly in arrears.
6. Customer may pay off the DPP at any time by making a lump sum payment that is equal to the number of months remaining in the DPP Agreement multiplied by (as of the last monthly payment remitted) the monthly deferred payment (less any Required Maintenance charges).
7. Required Maintenance charges cease upon early buy out or upon completion of the DPP Agreement. At that time the Customer, at its sole option, may enter into a maintenance agreement with Contractor per the then available Centralized Contract prices and terms and conditions or reduced negotiated price.
8. This is a deferred purchase agreement. In accordance with Section 41 of the State Finance Law, the Customer shall have no liability under the DPP Agreement to the Contractor or to anyone else beyond funds appropriated and available for this DPP Agreement. In the event the Customer must cancel the DPP agreement due to the failure of its funding authority to provide funds for the succeeding fiscal period Contractor requests:
  - Written notice from the Customer within thirty days after receipt of an approved budget that the Customer's funding authority through no action on the part of the customer has failed to appropriate funds for the continuation of the DPP Agreement.
  - Certification that the canceled equipment, to the extent permitted by law, is not being replaced by equipment performing similar functions during the ensuing fiscal year.
  - Customer agrees to return the equipment to Contractor in good working order and that the equipment will be free of all liens and encumbrances. Customer within 30 days of receipt of final invoice agrees to pay Contractor all sums owed Contractor under this DPP Agreement up to the point funding authority expires. Customer will then be released from its obligations to make any further payments to Contractor (with Contractor retaining all sums previously paid under this DPP Agreement and title to the equipment reverting back to Contractor).
9. The Customer does not waive any rights under the Centralized Contract by selecting the DPP promotion.

**All other terms and conditions remain the same. Please mark all vouchers accordingly.**

New York State Office Of General Services  
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Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19478](#)

DATE: July 16, 2009

GROUP: 75523 – Konica Minolta Printers

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Wendy Reitzel

Purchasing Officer

(518) 486-7313

[wendy.reitzel@ogs.state.ny.us](mailto:wendy.reitzel@ogs.state.ny.us)

CONTRACT PERIOD:

June 28, 2006 - June 27, 2011

CONTRACTOR(S)/ **Konica Minolta Business  
Solutions USA, Inc.**

**OTHER AUTHORIZED USERS**

Customer Services

(518) 474-6717

CONTRACT NO(S): PT62485

[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

SUBJECT: DEFERRED PAYMENT PLAN

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**Konica Minolta has announced the addition of the following Deferred Payment Plan:**

**Deferred Payment Plan Terms and Conditions for Use  
With State of New York Office of General Services  
Contract # PT62485 for Printers**

This is a Deferred Payment Plan promotion available to only Authorized Users eligible to use the OGS contract for printers. Konica Minolta may cancel this promotion upon 30 days prior written notice to OGS. Such cancellation shall not apply to any existing agreements entered into under this promotion prior to the effective date of the cancellation.

1. The promotion is limited to those select Konica Minolta Models currently available under this Contract
2. Title to the equipment will pass to the Customer upon the installation of the equipment. Risk of loss will shift to customer upon completion of installation by Konica Minolta's technician.
3. The customer may elect to make a single lump sum payment for the equipment under the terms of the contract or the customer may elect to make 36, 48, or 60 equal monthly payments, depending upon the promotion offered by Konica Minolta and the deferred payment plan term selected by the Customer (if multiple terms are offered). Payments for new installations herein are calculated by taking the contract purchase price and dividing the remainder by 36, 48, or 60 months, depending upon the term offered by Konica Minolta and the term selected by the customer. Under no circumstance will the sum of the payments for new installations exceed the contract purchase price.
4. Customer at the customer's expense agrees to keep the equipment under a Konica Minolta Maintenance and Supplies Contract with Konica Minolta for the duration of the Deferred Payment Plan. Prices and terms and conditions governing maintenance shall be in accordance with the terms and conditions contained within State of New York Office of General Services Contract Award Notification PT62485 for Printer.

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5. Monthly billing will consist of the monthly payment for equipment plus the contract maintenance and supply prices. The equipment and maintenance base charges will be billed monthly in arrears. The excess copy charges will be billed quarterly in arrears. Maintenance charges will include consumable supplies (black toner, developer / copy cartridges, and fuser lubricants, where applicable), excluding paper, staples, and specialty supply items.
  6. Customer may pay off the Deferred Payment Plan at any time by making a lump sum payment that is equal to the number of months remaining in the agreement times the monthly base payment.
  7. This is a Deferred Payment agreement. In accordance with Section 41 of the State Finance Law, the Customer shall have no liability under this Agreement to the contractor or to anyone else beyond funds appropriated and available for this Agreement. In the event the Customer must cancel this agreement due to the failure of its funding authority to provide funds for the succeeding fiscal period Konica Minolta requests:

Written notice from the customer within thirty days after receipt of an approved budget that the customer's funding authority through no action on the part of the customer has failed to appropriate funds for the continuation of the agreement.

Certification that the canceled Equipment to the extent permitted by law is not being replaced by equipment performing similar functions during the balance of the customer's current fiscal year.

Customer agrees to return the equipment to Konica Minolta in good working order and that the equipment will be free of all liens and encumbrances. Customer within 30 days of receipt of final invoice agrees to pay Konica Minolta all sums owed Konica Minolta under this agreement up to the point funding authority expires. Customer will then be released from their obligations to make any further payments to Konica Minolta (with Konica Minolta retaining all sums previously paid under this agreement).

8. The Customer by selecting the Deferred Payment Plan does not waive any rights under the State of New York Office of General Services Contract Award Notification PT62485 for Printers, with regard to the functionality, performance, and reliability of the product and all related services and supplies. Further, besides the terms and conditions hereof, no other terms and conditions shall have application to Customer's acquisitions of printers hereunder except for those found in OGS Contract Award Notification PT62485.

**All other terms and conditions remain the same. Please mark all vouchers accordingly.**

New York State Office Of General Services  
Procurement Services Group  
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Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19478](#)

DATE: April 8, 2009

GROUP: 75523 – Konica Minolta Printers

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Wendy Reitzel  
Purchasing Officer  
(518) 486-7313  
[wendy.reitzel@ogs.state.ny.us](mailto:wendy.reitzel@ogs.state.ny.us)

CONTRACT PERIOD:  
June 28, 2006 - June 27, 2011

CONTRACTOR(S)/ Konica Minolta Business  
Solutions USA, Inc.

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

CONTRACT NO(S).: PT62485

SUBJECT: AUTHORIZED DEALER ADDITIONS

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Konica Minolta has recently announced the following additions to their list of Authorized Dealers. The complete list of Reseller Partners and Authorized Dealers can be found on the OGS website:  
<http://www.ogs.state.ny.us/purchase/snt/awardnotes/7552319478cna.pdf>

**ADDITION:**

<u>Authorized Dealer</u>	<u>Telephone</u>	<u>Federal ID / MWBE / SBE</u>
All States Business Systems 175 Hooker Ave. Poughkeepsie, NY 12603 Attn: Mario Que	Phone: (845) 454-4171 Fax: (845) 452-7035 <a href="mailto:mque@allstatebusiness.com">mque@allstatebusiness.com</a>	13-3409606 SBE
Bell Dutchess, Inc. 600 Violet Ave. Hyde Park, NY 12538 Attn: Jeffrey Wexler	Phone: (845) 452-2355 Fax: (845) 452-9206 <a href="mailto:jdwexler@optonline.net">jdwexler@optonline.net</a>	14-1549169 SBE
Business Equipment, Inc. 999 Rein Rd. Buffalo, NY 14203 Attn: Kevin McNulty	Phone: (716) 634-9330 Fax: (716) 634-9360 <a href="mailto:beibuf@aol.com">beibuf@aol.com</a>	16-1531019
Central Copier Service 285 Kenmore Ave. Buffalo, NY 14223 Attn: Robert Brown	Phone: (716) 803-9000 Fax: (631) 249-2016 <a href="mailto:rbrown@centralcopier.com">rbrown@centralcopier.com</a>	16-1296590 SBE

<u>Value Added Reseller</u>	<u>Telephone</u>	<u>Federal ID / MWBE / SBE</u>
<b>Central Digital Solutions</b> 65 East Bethpage Rd. Plainview, NY 11803 Attn: Mike Chambers	Phone: (631) 249-1990 Fax: (631) 249-2016 mchambers@centralcopiers.com	01-0587178 SBE
<b>Copier Fax Business Technology</b> 465 Ellicott St. Buffalo, NY 14203 Attn: Al Scibetta	Phone: (716) 853-5000 Fax: (716) 853-5866 ascibetta@copierfaxbt.com	16-1386578 WBE/SBE
<b>D.E.C. Copiers, Inc.</b> 6A Route 9W West Haverstraw, NY 10993 Attn: Jason Lieberman	Phone: (845) 942-1400 Fax: (845) 942-0560 Jason@deccopiers.com	13-3291684 SBE
<b>MAC Copy, LLC</b> 320 Kinsley St. Sherrill, NY 13461 Attn: Steve MacDonald	Phone: (315) 361-4342 Fax: (315) 361-2342 maccopy@twcny.rr.com	04-3734575
<b>Office Systems, Inc.</b> 20 Trade Rd. Plattsburg, NY 12901 Attn: Kevin Kehoe	Phone: (518) 561-0660 kevinkehoe@officesystems.biz	14-1648813
<b>Office Systems, Inc.</b> 22618 Murrock Circle Watertown, NY 13601 Attn: Kevin Kehoe	Phone: (518) 561-0660 kevinkehoe@officesystems.biz	14-1648813
<b>Seeley Office Systems</b> 95 Broad St. Glens Falls, NY 12801 Attn: Tim Seeley	Phone: (518) 793-5168 Fax: (518) 793-0311 tim@seeleyoffice.com	14-1730060
<b>Service Comp Business Systems</b> 42 West 38th St. New York, NY 10001 Attn: Pat DiGiacomo	Phone: (212) 840-3225 Fax: (212) 840-2096 patcomo@verizon.net	13-3640677 SBE

All other terms and conditions remain the same. Please mark all vouchers accordingly.

New York State Office Of General Services  
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Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19478](#)

DATE: January 23, 2009

GROUP: 75523 – Konica Minolta Printers

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Wendy Reitzel

Purchasing Officer

(518) 486-7313

[wendy.reitzel@ogs.state.ny.us](mailto:wendy.reitzel@ogs.state.ny.us)

CONTRACT PERIOD:

June 28, 2006 - June 27, 2011

CONTRACTOR(S)/ **Konica Minolta Business  
Solutions USA, Inc.**

**OTHER AUTHORIZED USERS**

Customer Services

(518) 474-6717

[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

CONTRACT NO(S): PT62485

SUBJECT: VALUE ADDED RESELLER ADDITIONS

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Konica Minolta has recently announced the following additions to their list of authorized Value Added Reseller's (VAR's). The complete list of VAR's can be found on the OGS website:

<http://www.ogs.state.ny.us/purchase/snt/awardnotes/7552319478cna.pdf>

**ADDITION:**

Value Added Reseller

Telephone

Federal ID / MWBE / SBE

D.M. Skidmore  
3495 Winton Pl.  
Rochester, NY 14623  
Attn: Michael Skidmore, President

Phone: (585) 424-7500  
Fax: (585) 424-7509  
[miskidmore@amertc.com](mailto:miskidmore@amertc.com)

16-1352901

Northeast Toner Inc.  
100 Saratoga Village Blvd., Suite 53  
Malta, NY 12020  
Attn: Paul Trietiak, President

Phone: (518) 899-5545  
Fax: (518) 899-2836  
[netoner1@aol.com](mailto:netoner1@aol.com)

14-1765076

All other terms and conditions remain the same. Please mark all vouchers accordingly.

New York State Office Of General Services  
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Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19478](#)

DATE: July 25, 2008

GROUP: 75523 – Konica Minolta Printers

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Wendy Reitzel

Purchasing Officer

(518) 486-7313

[wendy.reitzel@ogs.state.ny.us](mailto:wendy.reitzel@ogs.state.ny.us)

CONTRACT PERIOD:

June 28, 2006 - June 27, 2011

CONTRACTOR(S)/ **Konica Minolta Business  
Solutions USA, Inc.**

**OTHER AUTHORIZED USERS**

Customer Services

(518) 474-6717

[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

CONTRACT NO(S): PT62485

SUBJECT: CONTRACTOR INFORMATION UPDATE

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Konica Minolta has recently announced the following update to their contractor information and list of authorized Value Added Reseller's (VAR's). The complete list of VAR's can be found on the OGS website:  
<http://www.ogs.state.ny.us/purchase/snt/awardnotes/7552319478cna.pdf>

**ADDITION:**

Contractor & Address

Telephone

Federal ID

**Direct Ordering Address:  
101 Williams Dr  
Ramsey, NJ 07446  
Attn: Tina Assudani**

Phone: **(201) 316-8247**  
Fax: **(800) 435-0970**

**63-0737870**

**Note: If using one of the Value Added Resellers, Purchase Orders should be sent directly to Konica Minolta at the Direct Ordering Address in Ramsey, NJ. One of the Value Added Resellers should be designated on the purchase order.**

**UPDATE (changes in bold):**

Konica Minolta Subsidiary

Telephone

Federal ID / MWBE Info

Konica Minolta Danka Imaging  
11101 Roosevelt Blvd.  
St. Petersburg, FL 33716  
Attn: Greg Bell, Support Manager

Phone: **(727) 622-4098**  
Fax: **(727) 622-4416**  
**greg\_bell@danka.com**

59-3407614

**All other terms and conditions remain the same. Please mark all vouchers accordingly.**

New York State Office Of General Services  
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Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19478](#)

DATE: July 18, 2008

GROUP: 75523 – Konica Minolta Printers

**PLEASE ADDRESS INQUIRIES TO:**

STATE AGENCIES & CONTRACTORS

Wendy Reitzel

Purchasing Officer

(518) 486-7313

[wendy.reitzel@ogs.state.ny.us](mailto:wendy.reitzel@ogs.state.ny.us)

CONTRACT PERIOD:

June 28, 2006 - June 27, 2011

CONTRACTOR(S)/ **Konica Minolta Printing  
Solutions USA, Inc.**

**OTHER AUTHORIZED USERS**

Customer Services

(518) 474-6717

[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

CONTRACT NO(S).: PT62485

**SUBJECT: WHOLLY OWNED SUBSIDIARY ADDITION**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Konica Minolta has recently announced the following addition to their list of authorized Value Added Reseller's (VAR's). The complete list of VAR's can be found on the OGS website:

<http://www.ogs.state.ny.us/purchase/snt/awardnotes/7552319478cna.pdf>

**Note: The following entity is a wholly owned, independent subsidiary of Konica Minolta Business Solutions USA. Konica Minolta Danka Imaging is authorized to receive and ship orders, and execute billing. Purchase orders should reference the contract number and be issued directly to the address below.**

Konica Minolta Subsidiary

Telephone

Federal ID / MWBE Info

**Konica Minolta Danka Imaging**

**11101 Roosevelt Blvd.**

**St. Petersburg, FL 33716**

**Attn: Greg Bell, Support Manager**

Phone: **(727) 622-2100**

**bob\_venero@ftei.com**

**59-3407614**

**All other terms and conditions remain the same. Please mark all vouchers accordingly.**

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## **PURCHASING MEMORANDUM**

### **CONTRACT AWARD NOTIFICATION UPDATE**

**AWARD NUMBER:** [19478](#)

**DATE:** December 7, 2007

**GROUP:** 75523 – Konica Minolta Printers

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Wendy Reitzel

Purchasing Officer

(518) 486-7313

[wendy.reitzel@ogs.state.ny.us](mailto:wendy.reitzel@ogs.state.ny.us)

**CONTRACT PERIOD:**

**June 28, 2006 - June 27, 2011**

**CONTRACTOR(S)/** Konica Minolta Printing  
Solutions USA, Inc.

**OTHER AUTHORIZED USERS**

Customer Services

(518) 474-6717

[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO(S):** PT62485

**SUBJECT:** CONTRACT ASSIGNMENT TO KONICA MINOLTA BUSINESS SOLUTIONS USA

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The Konica Minolta printer contract has been assigned to Konica Minolta Business Solutions USA, Inc. The new Federal ID Number is 13-1921089.

**All other terms and conditions remain the same. Please mark all vouchers accordingly.**

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19478](#)

DATE: November 15, 2007

GROUP: 75523 – Konica Minolta Printers

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Wendy Reitzel  
Purchasing Officer  
(518) 486-7313  
[wendy.reitzel@ogs.state.ny.us](mailto:wendy.reitzel@ogs.state.ny.us)

CONTRACT PERIOD:  
June 28, 2006 - June 27, 2011

CONTRACTOR(S)/ Konica Minolta Printing  
Solutions USA, Inc.

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

CONTRACT NO(S).: PT62485

SUBJECT: VALUE ADDED RESELLER ADDITIONS

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Konica Minolta has recently announced the following additions to their list of authorized Value Added Reseller's (VAR's). The complete list of VAR's can be found on the OGS website:  
<http://www.ogs.state.ny.us/purchase/snt/awardnotes/7552319478cna.pdf>

<u>Value Added Reseller</u>	<u>Telephone</u>	<u>Federal ID / MWBE Info</u>
Alternative Information Systems Inc. 489 Ellicott St. Buffalo, NY 14203 Attn: Guy Marlette, VP Sales	Phone: (716) 831-9929 Fax: (716) 332-0496 <a href="mailto:gmarlette@altinfosys.com">gmarlette@altinfosys.com</a>	16-1319778
Computer Equipment Services Inc. 261 W. Main St. Bay Shore, NY 11706 Attn: Stephen Ziegler, Sales Manager	Phone: (631) 666-1234 x 131 Fax: (631) 666-6543 <a href="mailto:sales@netces.com">sales@netces.com</a>	11-3144754
Future Tech 101-8 Colin Dr. Holbrook, NY 11741 Attn: Bob Venero, President	Phone: (631) 472-5500 Fax: (631) 472-6599 <a href="mailto:bob_venero@ftei.com">bob_venero@ftei.com</a>	11-3350196
PC University 99 West Hawthorne Ave. Valley Stream, NY 11580 Attn: Geoffrey Miller, President	Phone: (516) 596-1500 Fax: (516) 596-1515 <a href="mailto:gmm@pcuniversity.com">gmm@pcuniversity.com</a>	11-3318287

All other terms and conditions remain the same. Please mark all vouchers accordingly.

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Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [19478](#)

DATE: June 15, 2007

GROUP: 75523 – Konica Minolta Printers

PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS

Wendy Reitzel  
Purchasing Officer  
(518) 486-7313  
[wendy.reitzel@ogs.state.ny.us](mailto:wendy.reitzel@ogs.state.ny.us)

CONTRACT PERIOD:  
June 28, 2006 - June 27, 2011

OTHER AUTHORIZED USERS

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

CONTRACTOR(S)/ Konica Minolta  
CONTRACT NO(S): PT62485

SUBJECT: ADDITIONAL VALUE ADDED RESELLERS

#### ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Konica Minolta has recently announced the following additions to their list of authorized Value Added Reseller's (VAR's). The complete list of VAR's can be found on the OGS website:

<http://www.ogs.state.ny.us/purchase/snt/awardnotes/7552319478cna.pdf>

<u>Value Added Reseller</u>	<u>Telephone</u>	<u>Federal ID / MWBE Info</u>
All County Business Solutions, Inc. 60 West Jericho Tpke. Syosset, NY 11791 Attn: John Vissichelli, VP Sales & Marketing	Phone: (516) 921-4660 Fax: (516) 921-9148 <a href="mailto:jvissichelli@allcountybusiness.com">jvissichelli@allcountybusiness.com</a>	11-2358081
A TEC Group, Inc. 1762 Central Ave. Albany, NY 12205 Attn: Nancy Poonwala, Sr. Account Manager – Fulfillment Team	Phone: (518) 452-3700 Fax: (518) 452-3939 <a href="mailto:npoonwala@atecgroup.com">npoonwala@atecgroup.com</a>	72-1563114 MBE

All other terms and conditions remain the same. Please mark all vouchers accordingly.