

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [NEG – 21735 –E\\*](#)

**DATE:** March 8, 2012

**GROUP:** 75525 – Printers, Peripherals, Accessories  
And Related Services

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Lori L. Bahan  
Purchasing Officer I  
(518) 486-7313  
[lori.bahan@ogs.ny.gov](mailto:lori.bahan@ogs.ny.gov)

**CONTRACT PERIOD:** March 18, 2009 to  
December 9, 2012

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR/** Canon USA Inc.  
**CONTRACT NO.:** PT64472

**SUBJECT:** AUTHORIZED DEALER UPDATE

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please note the removal of the following authorized dealers on the above referenced contract:

**Removed Dealer**

New York Office Systems Inc.  
47-09 30<sup>th</sup> St. Suite 215.  
Long Island City, NY 11101  
FEIN - 11-2786997

For current up-to-date contractor information, please refer to the link labeled “**Contractor Information**” on our website at <http://www.ogs.ny.gov/purchase/snt/awardnotes/7552521735can.htm>

All other terms and conditions of the original Award remain the same.

New York State Office Of General Services  
Procurement Services Group  
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Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [NEG – 21735 –E\\*](#)

**DATE:** February 16, 2012

**GROUP:** 75525 – Printers, Peripherals, Accessories  
And Related Services

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Lori L. Bahan  
Purchasing Officer I  
(518) 486-7313  
[lori.bahan@ogs.ny.gov](mailto:lori.bahan@ogs.ny.gov)

**CONTRACT PERIOD:** March 18, 2009 to  
December 9, 2012

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR/** Canon USA Inc.  
**CONTRACT NO.:** PT64472

**SUBJECT:** AUTHORIZED DEALER UPDATE

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please note the addition to the following authorized dealers on the above referenced contract:

| Authorized Dealer  | Telephone  | Federal ID / NYS Vendor ID / MWBE / SBE                               |
|--|--|---|
| B&H Foto & Electronics Corp.<br>420 9 <sup>th</sup> Ave.<br>New York, NY 10001<br>Attn: Ilana Katava | Phone: (212) 239-7503<br>Fax: (800) 858-5517<br>NY@BandH.com<br>Web: www.BandH.com | <b>Federal ID</b><br>13-2768071<br><b>NYS Vendor ID</b><br>1000006215 |

All other terms and conditions remain the same. Please mark all vouchers accordingly.

New York State Office of General Services  
 Procurement Services Group  
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<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### GENERAL INFORMATION BULLETIN

**NUMBER:** CL-758

**DATE:** December 15, 2011 (Revised)

**GROUP:** Various (see below)  
  
 Printers, Peripherals, Accessories  
 And Related Services

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES**

Lori L. Bahan  
 Purchasing Officer I  
 (518) 486-7313  
[lori.bahan@ogs.ny.gov](mailto:lori.bahan@ogs.ny.gov)

**OTHER AUTHORIZED USERS**

Customer Services  
 (518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**SUBJECT: CONTRACT AWARD RENEWALS**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

| Contractor   | Group #      | Award #                         | Contract #     | New Renewal Contract End Date |
|--|--------------|---------------------------------|----------------|-------------------------------|
| Brother International Corp.  | 75525        | <a href="#">21472-E*</a>        | PT64210        | December 9, 2012              |
| Burroughs Payment Systems  | 75530        | <a href="#">20864-E*</a>        | PT62896        | December 9, 2012              |
| Canon USA Inc.   | 75525        | <a href="#">21735-E*</a>        | PT64472        | December 9, 2012              |
| Dell Marketing   | 75531        | <a href="#">18935-E*, SW</a>    | PT60913        | December 9, 2012              |
| Eastman Kodak Company  | 75510        | <a href="#">18454-E*</a>        | PT60324        | December 9, 2012              |
| Epson America Inc  | 75501        | <a href="#">00263-E*</a>        | PT59160        | December 9, 2012              |
| Hewlett Packard Co.  | 75502        | <a href="#">00262-E*, SW</a>    | PT58424        | December 9, 2012              |
| IKON Office Solutions Inc.   | 75503        | <a href="#">21150-E*</a>        | PT63264        | December 9, 2012              |
| Ricoh Production print Solutions LLC   | 75512        | <a href="#">00270-E*</a>        | PT59699        | December 9, 2012              |
| Konica Minolta Business Solutions Inc.   | 75523        | <a href="#">19478-E*</a>        | PT62485        | December 9, 2012              |
| Kyocera Mita America Inc.  | 75514        | <a href="#">20397-E*</a>        | PT62363        | December 9, 2012              |
| Lexmark International Inc.   | 75505        | <a href="#">00264-E*,RM, SW</a> | PT58730        | December 9, 2012              |
| OCE' North America   | 75516        | <a href="#">00266-E*</a>        | PT59292        | December 9, 2012              |
| Oki Data Americas Inc  | 75504        | <a href="#">00265-E*</a>        | PT57721        | December 9, 2012              |
| <b>Panasonic Corp of North America DBA Panasonic Systems Networks Company of America</b> | <b>75525</b> | <a href="#">21392-E*</a>        | <b>PT63946</b> | <b>December 9, 2012</b>       |
| Printronix   | 75500        | <a href="#">00272-E*</a>        | PT58412        | December 9, 2012              |
| Ricoh Americas Corp.   | 75529        | <a href="#">01762-E*</a>        | PT59179        | December 9, 2012              |
| Xerox Corporation  | 75511        | <a href="#">00267-E*</a>        | PT59176        | December 9, 2012              |

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## PURCHASING MEMORANDUM

### GENERAL INFORMATION BULLETIN

**NUMBER:** CL-758

**DATE:** December 7, 2011

**GROUP:** Various (see below)  
  
 Printers, Peripherals, Accessories  
 And Related Services

**PLEASE ADDRESS INQUIRIES TO:**

STATE AGENCIES

Lori L. Bahan  
 Purchasing Officer I  
 (518) 486-7313  
[lori.bahan@ogs.ny.gov](mailto:lori.bahan@ogs.ny.gov)

OTHER AUTHORIZED USERS

Customer Services  
 (518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**SUBJECT: CONTRACT AWARD RENEWALS**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

| Contractor                             | Group # | Award #                         | Contract # | New Renewal Contract End Date |
|--|---------|---------------------------------|------------|-------------------------------|
| Brother International Corp.            | 75525   | <a href="#">21472-E*</a>        | PT64210    | December 9, 2012              |
| Burroughs Payment Systems              | 75530   | <a href="#">20864-E*</a>        | PT62896    | December 9, 2012              |
| Canon USA Inc.                         | 75525   | <a href="#">21735-E*</a>        | PT64472    | December 9, 2012              |
| Dell Marketing                         | 75531   | <a href="#">18935-E*, SW</a>    | PT60913    | December 9, 2012              |
| Eastman Kodak Company                  | 75510   | <a href="#">18454-E*</a>        | PT60324    | December 9, 2012              |
| Epson America Inc                      | 75501   | <a href="#">00263-E*</a>        | PT59160    | December 9, 2012              |
| Hewlett Packard Co.                    | 75502   | <a href="#">00262-E*, SW</a>    | PT58424    | December 9, 2012              |
| IKON Office Solutions Inc.             | 75503   | <a href="#">21150-E*</a>        | PT63264    | December 9, 2012              |
| Ricoh Production print Solutions LLC   | 75512   | <a href="#">00270-E*</a>        | PT59699    | December 9, 2012              |
| Konica Minolta Business Solutions Inc. | 75523   | <a href="#">19478-E*</a>        | PT62485    | December 9, 2012              |
| Kyocera Mita America Inc.              | 75514   | <a href="#">20397-E*</a>        | PT62363    | December 9, 2012              |
| Lexmark International Inc.             | 75505   | <a href="#">00264-E*,RM, SW</a> | PT58730    | December 9, 2012              |
| OCE' North America                     | 75516   | <a href="#">00266-E*</a>        | PT59292    | December 9, 2012              |
| Oki Data Americas Inc                  | 75504   | <a href="#">00265-E*</a>        | PT57721    | December 9, 2012              |
| Printronix                             | 75500   | <a href="#">00272-E*</a>        | PT58412    | December 9, 2012              |
| Ricoh Americas Corp.                   | 75529   | <a href="#">01762-E*</a>        | PT59179    | December 9, 2012              |
| Xerox Corporation                      | 75511   | <a href="#">00267-E*</a>        | PT59176    | December 9, 2012              |

(Continued)

Please note it is the intent of the parties to renew the following contract. However, it has not been renewed yet, and a lapse in coverage is likely to occur. Therefore, contract users should plan accordingly:

| Contractor  | Group # | Award #  | Contract # | Contract End Date |
|---|---------|----------|------------|-------------------|
| Panasonic Corp of North America DBA<br>Panasonic Systems Networks Company of<br>America | 75525   | 21392-E* | PT63946    | December 9, 2011  |

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## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [NEG-21735 -E\\*](#)

**DATE:** November 4, 2011

**GROUP:** 75525 – Printers, Peripherals, Accessories  
And Related Services

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Lori L. Bahan  
Purchasing Officer I  
[lori.bahan@ogs.ny.gov](mailto:lori.bahan@ogs.ny.gov)

**CONTRACT PERIOD:** March 18, 2009 to  
December 9, 2011

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR/** Canon USA Inc.  
**CONTRACT NO.:** PT64472

**SUBJECT:** AUTHORIZED DEALER UPDATE

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Effective immediately Canon USA, Inc has removed the following from their Value Added Resellers:

EzDocs, Inc

For current up-to-date contractor information, please refer to the link labeled “**Contractor Information**” on our website at <http://ogs.ny.gov/purchase/snt/awardnotes/7552521735can.HTM>

All other terms and conditions of the original Award remain the same.

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<http://www.ogs.ny.gov>

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [NEG-21735-E\\*](#)

**DATE:** October 12, 2011

**GROUP:** 75525 – Canon Printers

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**  
Wendy Reitzel  
Purchasing Team Leader  
(518) 473-9057  
[wendy.reitzel@ogs.ny.gov](mailto:wendy.reitzel@ogs.ny.gov)

**CONTRACT PERIOD**  
March 18, 2009 – December 9, 2011

**CONTRACTOR(S):** Canon USA Inc.

**OTHER AUTHORIZED USERS**  
Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACT NO(S):** PT64472

**SUBJECT:** Value Added Reseller Updates

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Canon recently announced the following addition to their Value Added Reseller listing:

| Authorized Dealer   | Telephone  | Federal ID / NYS Vendor ID / MWBE / SBE                               |
|---|--|---|
| John W. Neubauer Audio-Visual Products<br>2717 Route 22<br>Patterson, NJ 12563<br>Attn: Randy Neubauer<br>Serving Westchester, Putnam, Dutchess,<br>Orange, Sullivan, Ulster, Greene and Rockland<br>Counties | Phone: 845-878-4240<br>Fax: 845-878-3640<br><a href="mailto:rneubauer@avpbusiness.com">rneubauer@avpbusiness.com</a> | <b>Federal ID</b><br>14-1695246<br><b>NYS Vendor ID</b><br>1000039284 |

In addition, Canon has added additional locations for Userwood Office Technology, and updated information for previously included locations.

The complete, updated contractor information page can be found on the OGS website:  
<http://www.ogs.ny.gov/purchase/snt/awardnotes/7552521735cna.pdf>

**All other terms and conditions remain the same. Please mark all vouchers accordingly.**

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<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [NEG-21735-E\\*](#)

**DATE:** April 20, 2011

**GROUP:** 75525 – Canon Printers

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Kylesha Davis  
Purchasing Officer  
(518) 486-7313  
[kylesha.davis@ogs.ny.gov](mailto:kylesha.davis@ogs.ny.gov)

**CONTRACT PERIOD**

March 18, 2009 – December 9, 2011

**CONTRACTOR(S):** Canon USA Inc.

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACT NO(S):** PT64472

**SUBJECT:** Value Added Reseller Updates

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Canon recently announced the following addition to their Value Added Reseller listing:

| Authorized Dealer   | Telephone  | Federal ID / MWBE / SBE |
|---|--|-------------------------|
| Docutrend, Inc.<br>Dbas Docutrend Imaging Solutions<br>575 8 <sup>th</sup> Avenue, 10 <sup>th</sup> Floor<br>New York, NY 10018<br>Attn: Aaron Rubin<br>Serving New York, Kings, Queens, Bronx,<br>Westchester, Nassau & Suffolk Counties | Phone: 646-293-1708<br>Fax: 212-997-2484<br><a href="mailto:arubin@docutrend.com">arubin@docutrend.com</a> | 11-3657253              |

In addition Canon has added the following optional remittance address and phone number for Deferred Payment Plan (DPP) purchases:

|  |                     |
|--|---------------------|
| <b>Deferred Purchase Program (DPP) Remittance Address (OPTIONAL):</b><br>Canon Financial Services<br>14904 Collections Center Dr.<br>Chicago, IL 60693 | Phone: 800-220-0200 |
|--|---------------------|

The complete, updated list of VARs can be found on the OGS website:  
<http://www.ogs.ny.gov/purchase/snt/awardnotes/7552521735cna.pdf>

All other terms and conditions remain the same. Please mark all vouchers accordingly.

New York State Office Of General Services  
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Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [NEG-21735-E\\*](#)

DATE: April 4, 2011

GROUP: 75525 – Canon Printers

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Kylesha Davis  
Purchasing Officer  
(518) 486-7313  
[kylesha.davis@ogs.state.ny.us](mailto:kylesha.davis@ogs.state.ny.us)

**CONTRACT PERIOD**

March 18, 2009 – December 9, 2011

CONTRACTOR(S): Canon USA Inc.

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

CONTRACT NO(S): PT64472

SUBJECT: Value Added Reseller Updates

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Canon recently announced the following addition to their Value Added Reseller listing:

| Authorized Dealer   | Telephone  | Fed ID / MWBE / SBE |
|---|--|---------------------|
| Ez Docs, Inc.<br>1430 Broadway, Suite 1513<br>New York, NY 10018<br>Attn: Catherine Mattiucci<br>Serving Westchester, Dutchess, New York,<br>Bronx, Suffolk, Richmond, Queens, Kings<br>and Nassau Counties | Phone: 914-347-7888<br>Fax: 914-347-2331<br><a href="mailto:cmattiucci@oasystems-us.com">cmattiucci@oasystems-us.com</a> | 26-3473779          |
| Hudson Valley Copiers, LLC<br>49 West 37th Street<br>New York, NY 10018<br>Attn: Tim Glover<br>Serving Kings, Queens, Bronx, New York,<br>Nassau and Richmond Counties                                      | Phone: 212-695-5588<br>Fax: 212-967-5678<br><a href="mailto:tglover@sosny.com">tglover@sosny.com</a>                     | 27-0197623          |

The complete, updated list of VARs can be found on the OGS website:  
<http://www.ogs.state.ny.us/purchase/snt/awardnotes/7552521735cna.pdf>

All other terms and conditions remain the same. Please mark all vouchers accordingly.

New York State Office Of General Services  
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Albany, New York 12242  
<http://www.ogs.state.ny.us>

# PURCHASING MEMORANDUM

## CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [NEG-21735-E\\*](#)

DATE: January 7, 2011

GROUP: 75525 – Canon Printers

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**  
Kylesha Davis  
Purchasing Officer  
(518) 486-7313  
[kylesha.davis@ogs.state.ny.us](mailto:kylesha.davis@ogs.state.ny.us)

CONTRACT PERIOD  
March 18, 2009 – December 9, 2011

CONTRACTOR(S): Canon USA Inc.

**OTHER AUTHORIZED USERS**  
Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

CONTRACT NO(S): PT64472

SUBJECT: Value Added Reseller Updates

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Canon recently announced the following addition to their Value Added Reseller listing:

| Authorized Dealer  | Telephone   | Fed ID / MWBE / SBE |
|--|---|---------------------|
| Northco Products, Inc.<br>12 Walker Way<br>Albany, NY 12205<br>Attn: Jerry Pahl<br>Serving Albany, Chenango, Columbia, Delaware,<br>Dutchess, Essex, Fulton, Greene, Hamilton,<br>Herkimer, Madison, Montgomery, Oneida, Otsego,<br>Rensselaer, Saratoga, Schenectady, Schoharie,<br>Ulster, Warren, Washington Counties | Phone: 518-869-6056<br>Fax: 518-869-1323<br><a href="mailto:jerry@northcoproducts.com">jerry@northcoproducts.com</a><br><br>Reseller Product Limitations<br>Full Line imagePROGRAF Reseller | 14-1714064          |

The complete, updated list of VARs can be found on the OGS website:  
<http://www.ogs.state.ny.us/purchase/snt/awardnotes/7552521735cna.pdf>

**All other terms and conditions remain the same. Please mark all vouchers accordingly.**

New York State Office Of General Services  
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Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [NEG-21735-E\\*](#)

DATE: December 6, 2010

GROUP: 75525 – Canon Printers

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Kylesha Davis  
Purchasing Officer  
(518) 486-7313  
[kylesha.davis@ogs.state.ny.us](mailto:kylesha.davis@ogs.state.ny.us)

**CONTRACT PERIOD**

March 18, 2009 – December 9, 2011

CONTRACTOR(S): Canon USA Inc.

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

CONTRACT NO(S): PT64472

**SUBJECT: UPDATED DEFERRED PAYMENT PLAN (DPP) STANDARDIZING TERMS AND CONDITIONS FOR ALL DPPs OFFERED**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The above referenced Contractor has agreed to offer a Deferred Payment Plan (DPP) under their NYS Printer Contract under the updated DPP terms and conditions issued by the New York State Office of General Services. Please contact the Contractor directly for specific models, pricelists and duration periods offered under the DPP. Customers may also access pricing through the contractor website, which can be linked to from the "Pricing Information" link on this website: <http://www.ogs.state.ny.us/purchase/snt/awardnotes/7552521735can.HTM>.

Below are the terms and conditions for the updated DPP. The DPP does not amend the terms of the Centralized Contract.

**Deferred Payment Plan Terms and Conditions  
For Use With  
State of New York Office of General Services  
CENTRALIZED CONTRACT FOR THE ACQUISITION OF PRINTERS, SOFTWARE, PERIPHERALS,  
ACCESSORIES & RELATED SERVICES**

The DPP provides for equipment purchased under such Centralized Contract to be obtained on a deferred, extended payment basis with no buyout due after the last monthly payment is remitted. Contractor may cancel or modify this promotion upon 30 days prior written notice to OGS. Such cancellation or modification shall not apply to any existing DPP agreements entered into under this promotion prior to the effective date of the cancellation or modification. **This is not a lease and the Contractor cannot assert a security interest in the equipment.**

The use of the term "Contractor" in paragraphs 1 through 9 is used universally and the term "Customer" is used interchangeably with the defined term of "Authorized User."

1. The promotion is limited to selected models as set forth on the attached price list.
2. Customer receives title upon acceptance of the equipment by the Customer in accordance with the Centralized Contract terms and conditions.
3. Customer can make a single lump sum payment for the equipment or the Customer may elect to make (*duration period for program is at the option of the Contractor, but must be at least 12 and no more than 60 months*) equal monthly payments, depending upon the DPP term selected by the Customer (if multiple terms are offered). Monthly deferred payments are calculated by taking the Centralized Contract purchase price and dividing it by (*duration period for program is at the option of the Contractor, but must be at least 12 and no more than 60 months*) months, depending upon the term offered by Contractor and the term selected by the Customer. Under no circumstances can the deferred payment price exceed the Centralized Contract purchase price.
4. Customer at its expense agrees to keep the equipment under the contractor's maintenance plan (*maintenance plan must be an approved contract offering.*) with Contractor for the duration of the DPP (Required Maintenance). Prices and terms and conditions governing Required Maintenance shall be in accordance with the terms and conditions contained within the Centralized Contract.
5. Monthly billing will consist of the monthly deferred payment plus the Centralized Contract Required Maintenance prices set forth in the attached price exhibit. The monthly deferred payment and Required Maintenance charges will be billed monthly in arrears. The excess copy charges, if any, will be billed quarterly in arrears.
6. Customer may pay off the DPP at any time by making a lump sum payment that is equal to the number of months remaining in the DPP Agreement multiplied by (as of the last monthly payment remitted) the monthly deferred payment (less any Required Maintenance charges).
7. Required Maintenance charges cease upon early buy out or upon completion of the DPP Agreement. At that time the Customer, at its sole option, may enter into a maintenance agreement with Contractor per the then available Centralized Contract prices and terms and conditions or reduced negotiated price.
8. This is a deferred purchase agreement. In accordance with Section 41 of the State Finance Law, the Customer shall have no liability under the DPP Agreement to the Contractor or to anyone else beyond funds appropriated and available for this DPP Agreement. In the event the Customer must cancel the DPP agreement due to the failure of its funding authority to provide funds for the succeeding fiscal period Contractor requests:
  - Written notice from the Customer within thirty days after receipt of an approved budget that the Customer's funding authority through no action on the part of the customer has failed to appropriate funds for the continuation of the DPP Agreement.
  - Certification that the canceled equipment, to the extent permitted by law, is not being replaced by equipment performing similar functions during the ensuing fiscal year.
  - Customer agrees to return the equipment to Contractor in good working order and that the equipment will be free of all liens and encumbrances. Customer within 30 days of receipt of final invoice agrees to pay Contractor all sums owed Contractor under this DPP Agreement up to the point funding authority expires. Customer will then be released from its obligations to make any further payments to Contractor (with Contractor retaining all sums previously paid under this DPP Agreement and title to the equipment reverting back to Contractor).
9. The Customer does not waive any rights under the Centralized Contract by selecting the DPP promotion.

**All other terms and conditions remain the same. Please mark all vouchers accordingly.**

New York State Office Of General Services  
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## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [NEG-21735-E\\*](#)

**DATE:** November 12, 2010

**GROUP:** 75525 – Canon Printers

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Kylesha Davis  
Purchasing Officer  
(518) 473-9057  
[kylesha.davis@ogs.state.ny.us](mailto:kylesha.davis@ogs.state.ny.us)

**CONTRACT PERIOD**

March 18, 2009 – December 9, 2011

**CONTRACTOR:** Canon USA Inc.

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO.:** PT64472

**SUBJECT:** VALUE ADDED RESELLER ADDITIONS

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Canon has recently announced the following updates to their contractor information and additions to their list of authorized Value Added Resellers (VARs). The complete list of VARs, including their service counties and any product limitations, can be found on the OGS website:

<http://www.ogs.state.ny.us/purchase/snt/awardnotes/7552521735cna.pdf>

**Updates to Contractor Information:**

| Contractor & Address  | Contact Information  |
|---|--|
| <b>Sales/Technical Questions:</b><br>Attn: Jerry Flynn<br>State Account Executive                               | Phone: 978-771-8830<br><a href="mailto:jeflynn@cusa.canon.com">jeflynn@cusa.canon.com</a>                    |
| <b>Direct Ordering Address:</b><br>Attn: Order Processing<br>Canon Authorized Dealer's Name<br>Dealer's Address | Fax: Authorized Dealer Fax Number<br>Email: Authorized Dealer Email  |
| <b>Remittance Address:</b><br>Canon Authorized Dealer's Address   |  |
| <b>Inquiries:</b>   | Please contact your Canon Authorized Dealer for all inquiries on order status, invoices or payment concerns. |

## Additions to Value Added Reseller list:

| <b>Contractor &amp; Address</b>   | <b>Contact Information</b>   | <b>Federal ID</b> |
|---|--|-------------------|
| <b>Aztec Office Llc.</b><br>12 Cleveland Street<br>Valhalla, NY 10595<br>Attn: Adam Salzarulo                     | Phone: 800-533-6552 x7283<br>Fax: 866-880-0343<br>adam@aztecoffice.com | 80-0475530        |
| <b>Burgess Enterprises Ltd.</b><br>110 Saily Avenue<br>Plattsburgh, NY 12901<br>Attn: Julie Ebersol               | Phone: 518-563-2045<br>Fax: 518-563-6194<br>jnephew@burgessentltd.com  | 14-1501060        |
| <b>Centurion Business Machines</b><br>1237 Central Avenue, Suite 110<br>Albany, NY 12205<br>Attn: Donald Mentiply | Phone: 518-458-9665<br>Fax: 518-458-9159<br>don@centurionbusiness.com  | 14-1598937<br>SBE |
| <b>Derby Office Equipment</b><br>25 N. Arlington Avenue<br>Gloversville, NY 12078<br>Attn: Kevin Bartholoma       | Phone: 518-725-9816<br>Fax: 518-773-3032<br>sales@derbycopiers.com     | 14-1510464        |
| <b>Hudson Valley Copiers, LLC</b><br>50 Broadway, Suite 206<br>Hawthorne, NY 10532<br>Attn: Tim Glover            | Phone: 917-613-5282<br>Fax: 914-495-3512<br>tglover@hvcny.com          | 27-0197623        |
| <b>LDI Color Toolbox</b><br>242 West 36th St., 5th Floor<br>New York, NY 10018<br>Attn: Laura Abele               | Phone: 516-348-2230<br>Fax: 516-496-4595<br>labele@myldi.com           | 11-3523525<br>SBE |
| <b>Loyal Business Machines</b><br>980 Sunrise Highway<br>West Babylon, NY 11704-6110<br>Attn: Peter Tassone       | Phone: 631-422-6200<br>Fax: 631-422-6134<br>peter@loyal.net            | 11-2545272        |
| <b>New York Business Systems</b><br>150 Fulton Avenue<br>Garden City Park, NY 11040<br>Attn: Ed Rivera            | Phone: 516-739-0200<br>Fax: 516-739-5701<br>eddier@nybs.com            | 11-2817533        |
| <b>New York Business Systems</b><br>35 West 35th St., 3rd Floor<br>New York, NY 10001<br>Attn: Ed Rivera          | Phone: 516-739-0200<br>Fax: 516-739-5701<br>eddier@nybs.com            | 11-2817533        |
| <b>New York Business Systems</b><br>4701 13th Avenue<br>Brooklyn, NY 11219<br>Attn: Ed Rivera                     | Phone: 516-739-0200<br>Fax: 516-739-5701<br>eddier@nybs.com            | 11-2817533        |

|   |   |            |
|---|---|------------|
| <b>Oce Imagistics Inc.</b><br>21 Corporate Drive, Suite 104<br>Clifton Park, NY 12065<br>Attn: Frank D'Angiolillo                       | Phone: 518-243-4522<br>Fax: 518-243-4521  | 06-1611068 |
| <b>Oce Imagistics Inc.</b><br>275 Northpointe Parkway, Suite 50<br>Amherst, NY 14228<br>Attn: Frank D'Angiolillo                        | Phone: 518-243-4522<br>Fax: 518-243-4521  | 06-1611068 |
| <b>Oce Imagistics Inc.</b><br>1333 Broadway, Suite 600<br>New York, NY 10018<br>Attn: Terrence O'Malley                                 | Phone: 212-681-3750<br>Fax: 212-681-3760  | 06-1611068 |
| <b>Oce Imagistics Inc.</b><br>1800 Walt Whitman Avenue, Suite140<br>Melville, NY 11747<br>Attn: Terrence O'Malley                       | Phone: 631-962-2870<br>Fax: 631-962-2880  | 06-1611068 |
| <b>Oce Imagistics Inc.</b><br>7481 Henry Clay Boulevard<br>Liverpool, NY 13088<br>Attn: Frank D'Angiolillo                              | Phone: 518-243-4522<br>Fax: 518-243-4521  | 06-1611068 |
| <b>Oce Imagistics Inc.</b><br>50 Broadway, 2nd Floor<br>Hawthorne, NY 10532<br>Attn: Joseph Higgins                                     | Phone: 914-801-3005<br>Fax: 914-801-3001  | 06-1611068 |
| <b>Reliable Office Systems &amp; Supplies, Inc.</b><br>4442 Arthur Kill Rd.<br>Staten Island, NY 10309<br>Attn: William Hanson          | Phone: 718-967-6000 Ext. 200<br>Fax: 718-967-9992<br>bill.hanson@reliableoffice.com | 13-2807037 |
| <b>Reliable Office Systems &amp; Supplies, Inc.</b><br>1071 6th Avenue, Ste. 204<br>New York, NY 10018<br>Attn: William Hanson          | Phone: 718-967-6000 Ext. 200<br>Fax: 718-967-9992<br>bill.hanson@reliableoffice.com | 13-2807037 |
| <b>Reliable Office Systems &amp; Supplies, Inc.</b><br>1656 Richmond Rd.<br>Staten Island, NY 10304<br>Attn: William Hanson             | Phone: 718-967-6000 Ext. 200<br>Fax: 718-967-9992<br>bill.hanson@reliableoffice.com | 13-2807037 |
| <b>Southern Tier Copy Products</b><br>Dbas CMS Imaging Solutions<br>31 Lewis St., Ste. 402<br>Binghamton, NY 13901<br>Attn: Jill Vasina | Phone: 607-772-0437<br>Fax: 607-772-0525<br>jill@cmsimagingsolutions.com            | 16-1038307 |

|  |  |            |
|--|--|------------|
| <b>Southern Tier Copy Products<br/>Dba CMS Imaging Solutions<br/>901 Lodi Street<br/>Syracuse, NY 13202<br/>Attn: Jill Vasina</b>    | Phone: 607-772-0437<br>Fax: 607-772-0525<br>jill@cmsimagingsolutions.com | 16-1038307 |
| <b>Southern Tier Copy Products<br/>Dba CMS Imaging Solutions<br/>114 South Meadow St.<br/>Ithaca, NY 14850<br/>Attn: Jill Vasina</b> | Phone: 607-772-0437<br>Fax: 607-772-0525<br>jill@cmsimagingsolutions.com | 16-1038307 |
| <b>Sterling Business Systems, Inc.<br/>3600 Veterans Memorial Hwy.<br/>Bohemia, NY 11716<br/>Attn: Karen Trotta</b>                  | Phone: 631-750-6162<br>Fax: 631-750-6165<br>karent@sterling-digital.com  | 80-0006654 |
| <b>Sterling Business Systems, Inc.<br/>445 County Rd., Ste. 101<br/>Yaphank, NY 11980<br/>Attn: Karen Trotta</b>                     | Phone: 631-750-6162<br>Fax: 631-750-6165<br>karent@sterling-digital.com  | 80-0006654 |
| <b>Symquest Group, Inc.<br/>30 Community Drive<br/>South Burlington, VT 05403<br/>Attn: Jim Edgerton</b>                             | Phone: 802-658-9899<br>Fax: 802-658-9889<br>jedgerton@symquest.com       | 03-0350082 |
| <b>United Business Systems<br/>3760 W Henrietta Rd., Suite B<br/>Rochester, NY 14623<br/>Attn: Patricia Szymendera</b>               | Phone: 716-854-4122<br>Fax: 716-847-2064<br>pat@ubswny.com               | 16-1205849 |

**All other terms and conditions remain the same. Please mark all vouchers accordingly.**

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [NEG-21735-E\\*](#)

DATE: January 7, 2010

GROUP: 75525 – Printers

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

James Patrick  
Purchasing Officer  
(518) 473-9057  
[James.patrick@ogs.state.ny.us](mailto:James.patrick@ogs.state.ny.us)

CONTRACT PERIOD  
March 18, 2009 – December 9, 2011

CONTRACTOR(S)/ Canon USA Inc.

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

CONTRACT NO(S): PT64472

SUBJECT: DEFERRED (ZERO INTEREST) PAYMENT PLAN

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**Canon USA is offering a Deferred (Zero Interest) Payment Plan on the following Printer Models:**

Printers available through the Deferred Payment Plan are:

**B&W: ImageRUNNER models are: 2030i, 3230, 3235, 3235i, 3245, 3245i, 5050, 5050N, 5065 V2, 5075 V2, 7086 V2, 7095 V2, 7105 V2**

**Color: ImageRUNNER models are: C3080, C3081i, C3480, C3480i, C4080, C5185**

**Color: ImageRUNNER Advanced models are: C5030, C5035, C5045, C5051, C7075, C7065**

Under this plan with mutual consent between Canon and the Authorized user, outright purchases are available on a deferred, extended payment basis with no buyout at the end of the term. Transfer of title occurs upon delivery of equipment. This is an interest free payment plan. If the purchasing agency initiates an early cancellation, then the total amount due is the number of months remaining. Canon shall have the right to file this agreement, or any other documents necessary to perfect its security interest.

- The Plan may not be combined with other promotions.
- Payment for previously financed equipment cannot be included in any transaction under this plan.
- Payments will be made to the Reseller through which the order was placed.
- Length of plans available are 12, 24 or 36 months
- Purchase orders for placement pursuant to this offer must reference contract number PT64472, Deferred Payment Plan, number of months and payment per month, and the selected maintenance plan.
- Canon must maintain equipment under a Full Service Agreement for the term of the contract.

**This offer is available through March 31st, 2010**

**Please refer to the Deferred Payment Plan Terms and Conditions posted on Canon's Website for NY State Printer Contract PT64472**

**All other terms and conditions remain the same. Please mark all vouchers accordingly.**

75525-21735 Canon PM Deferred Payment Plan 1-7-09.doc

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [NEG-21735-E\\*](#)

DATE: November 6, 2009

GROUP: 75525 – Printers

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Wendy Reitzel  
Purchasing Officer  
(518) 486-7313  
[wendy.reitzel@ogs.state.ny.us](mailto:wendy.reitzel@ogs.state.ny.us)

CONTRACT PERIOD:  
March 18, 2009 – December 9, 2011

CONTRACTOR(S)/ Canon USA Inc.

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

CONTRACT NO(S): PT64472

SUBJECT: VALUE ADDED RESELLER ADDITIONS

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Canon has recently announced the following updates to their list of authorized Value Added Reseller's (VAR's). The complete list of VAR's can be found on the OGS website:  
<http://www.ogs.state.ny.us/purchase/snt/awardnotes/7552521735cna.pdf>

ADDITIONS: For a complete list of Counties serviced by each Canon Business Solutions location, please visit the Contractor Information page at the above link.

| <u>Value Added Reseller</u>  | <u>Telephone</u>   | <u>Federal ID / MWBE / SBE Info</u> |
|--|--|-------------------------------------|
| Canon Business Solutions<br>1311 Mamaroneck Avenue,<br>Suite 110<br>White Plains, NY 10605<br>Attn: Steven Gruenstrass | Phone: (914) 286-8925<br>Fax: (914) 286-8962<br><a href="mailto:sgruenstrass@solutions.canon.com">sgruenstrass@solutions.canon.com</a> | 13-2677004                          |
| Canon Business Solutions<br>125 Park Avenue 10th Floor<br>New York, NY 10017<br>Attn: Al Galjanich                     | Phone: (212) 850-1947<br>Fax: (212) 850-1951<br><a href="mailto:agaljanich@solutions.canon.com">agaljanich@solutions.canon.com</a>     | 13-2677004                          |
| Canon Business Solutions<br>5 Dakota Drive<br>Lake Success, NY 11042<br>Attn: Steven Gruenstrass                       | Phone: (914) 286-8925<br>Fax: (914) 286-8962<br><a href="mailto:sgruenstrass@solutions.canon.com">sgruenstrass@solutions.canon.com</a> | 13-2677004                          |
| Canon Business Solutions<br>18 Corporate Woods Blvd.<br>Albany, NY 12211<br>Attn: Donald Witt                          | Phone: (518) 465-2224<br>Fax: (518) 462-2479<br><a href="mailto:dwitt@solutions.canon.com">dwitt@solutions.canon.com</a>               | 13-2677004                          |

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| <u>Value Added Reseller</u>   | <u>Telephone</u>  | <u>Federal ID / MWBE / SBE Info</u> |
|---|---|-------------------------------------|
| <b>Canon Business Solutions</b><br>115 W. Century Rd.<br>Paramus, NJ 07652<br>Attn: Rob Ricottone | Phone: <b>(212) 850-1181</b><br>Fax: <b>(212) 850-1154</b><br><b>rricottone@solutions.canon.com</b> | <b>13-2677004</b>                   |
| <b>KOS, Inc.</b><br>278 Route 6, West<br>Coudersport, PA 16915<br>Attn: Lisa Karpinski            | Phone: <b>(814) 274-4955</b><br>Fax: <b>(814) 274-4966</b><br><b>lkarpinski@zitomedia.net</b>       | <b>25-1870299</b><br><b>WBE</b>     |

**All other terms and conditions remain the same. Please mark all vouchers accordingly.**

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## **PURCHASING MEMORANDUM**

### **CONTRACT AWARD NOTIFICATION UPDATE**

**AWARD NUMBER:** [NEG-21735-E\\*](#)

**DATE:** October 19, 2009

**GROUP:** 75525 – Printers

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Wendy Reitzel

Purchasing Officer

(518) 486-7313

[wendy.reitzel@ogs.state.ny.us](mailto:wendy.reitzel@ogs.state.ny.us)

**CONTRACT PERIOD:**

March 18, 2009 – December 9, 2011

**CONTRACTOR(S)/** Canon USA Inc.

**OTHER AUTHORIZED USERS**

Customer Services

(518) 474-6717

[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO(S).:** PT64472

**SUBJECT:** NYS PRICE REDUCTION PROGRAM

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Canon USA has announced their participation in the NYS Price Reduction Program. The New York State discount from Canon's list price has increased by 2% for all items.

The complete pricelist can be accessed by following the "Pricing Information" link at the OGS Canon Printer Contract summary page: <http://www.ogs.state.ny.us/purchase/snt/awardnotes/7552521735can.htm>

**All other terms and conditions remain the same. Please mark all vouchers accordingly.**

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [NEG-21735-E\\*](#)

DATE: October 13, 2009

GROUP: 75525 – Printers

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Wendy Reitzel

Purchasing Officer

(518) 486-7313

[wendy.reitzel@ogs.state.ny.us](mailto:wendy.reitzel@ogs.state.ny.us)

CONTRACT PERIOD:

March 18, 2009 – December 9, 2011

CONTRACTOR(S)/ Canon USA Inc.

**OTHER AUTHORIZED USERS**

Customer Services

(518) 474-6717

[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

CONTRACT NO(S): PT64472

SUBJECT: CONTRACTOR INFORMATION UPDATE

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Canon has recently announced the following updates to their contract address and contact information.

The complete Contractor Information page can be found on the OGS website:

<http://www.ogs.state.ny.us/purchase/snt/awardnotes/7552521735cna.pdf>

UPDATE: (changes in bold)

Contractor Address

Telephone

Federal ID / MWBE / SBE Info

Canon USA Inc.

1 Canon Plaza

Lake Success, NY 11042

13-2561772

Centralized Contract Questions:

1 Canon Plaza

Lake Success, NY 11042

Attn: Michelle Alicata,

Manager, Bid Coordination

Phone: (516) 328-5868

Fax: (516) 327-2173

[malicata@cusa.canon.com](mailto:malicata@cusa.canon.com)

Sales/Technical Questions:

Attn: Don Hartenstine,

State Account Executive

Phone: (717) 608-8857

[dhartenstine@cusa.canon.com](mailto:dhartenstine@cusa.canon.com)

**All other terms and conditions remain the same. Please mark all vouchers accordingly.**

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [NEG-21735-E\\*](#)

DATE: April 27, 2009

GROUP: 75525 – Printers

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Wendy Reitzel  
Purchasing Officer  
(518) 486-7313  
[wendy.reitzel@ogs.state.ny.us](mailto:wendy.reitzel@ogs.state.ny.us)

CONTRACT PERIOD:  
March 18, 2009 – December 9, 2011

CONTRACTOR(S)/ Canon USA Inc.

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

CONTRACT NO(S): PT64472

SUBJECT: VALUE ADDED RESELLER ADDITIONS

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Canon has recently announced that their Dealers will now be able to accept purchase orders directly from authorized users, invoice, and accept payment. In addition to the Dealers already listed at their website, Canon has also added the following Value Added Reseller's (VAR's). The complete list of VAR's can be found on the OGS website: <http://www.ogs.state.ny.us/purchase/snt/awardnotes/7552521735cna.pdf>

**ADDITION:**

| <u>Value Added Reseller</u>  | <u>Telephone</u>  | <u>Federal ID / MWBE / SBE Info</u> |
|--|---|-------------------------------------|
| Audio-Visual Products Inc.<br>2717 Route 22<br>Patterson, NJ 12563<br>Attn: John Neubauer, Manager             | Phone: (845) 878-4240<br>Fax: (845) 878-3640<br><a href="mailto:nubes@bestweb.net">nubes@bestweb.net</a>                | 14-1695246                          |
| Flo-Tech<br>70 West Red Oak Lane<br>White Plains, NY 10604-3602<br>Attn: Roy Young, Director of Sales          | Phone: (800) 213-1112 x 7160<br>Fax: (860) 613-3340<br><a href="mailto:roy.young@flotech.net">roy.young@flotech.net</a> | 06-1345542                          |
| LDI Color Toolbox<br>50 Jericho Quadrangle, Suite 115<br>Jericho, NY 11753<br>Attn: Jay Feldman, Sales Manager | Phone: (516) 877-9100<br>Fax: (516) 739-0688<br><a href="mailto:jfeldman@myldi.com">jfeldman@myldi.com</a>              | 11-3523525<br>SBE                   |
| LDI Color Toolbox<br>1500 Broadway, 10th Floor<br>New York, NY 10036<br>Attn: Jay Feldman, Sales Manager       | Phone: (212) 375-6133<br>Fax: (212) 374-6134<br><a href="mailto:jfeldman@myldi.com">jfeldman@myldi.com</a>              | 11-3523525<br>SBE                   |

| <u>Value Added Reseller</u>  | <u>Telephone</u>   | <u>Federal ID / MWBE / SBE Info</u> |
|--|--|-------------------------------------|
| <b>New York Business Technology</b><br>780 Lexington Ave., Suite 300<br>New York, NY 10065<br>Attn: Steve Zagoria, President         | Phone: (646) 366-8206<br>Fax: (646) 366-8313<br>stevez@nybiztech.com   | 13-1878354                          |
| <b>New York Office Systems Inc.</b><br>4709 30th St., Suite 202<br>Long Island City, NY 11101<br>Attn: David Kadosh, General Manager | Phone: (718) 392-5555<br>Fax: (718) 763-0439<br>talkim@nybs.com  | 11-2786997                          |
| <b>Office Automation Systems</b><br>132 West 31st St.<br>New York, NY 10001<br>Attn: Mike Goodman, Manager                           | Phone: (212) 714-2233<br>Fax: (212) 714-2271<br>oascopier@aol.com  | 22-3075253                          |
| <b>Photo &amp; Micrographics Inc.</b><br>150 Ackley Ave.<br>Johnson City, NY 13790<br>Attn: John Welch, President                    | Phone: (518) 688-1155<br>Fax: (518) 688-1156<br>jwelch@pmi-ny.com  | 13-2798671                          |
| <b>Photo &amp; Micrographics Inc.</b><br>2330 Watt St., Suite 18<br>Schenectady, NY 12304<br>Attn: John Welch, President             | Phone: (518) 688-1155<br>Fax: (518) 688-1156<br>jwelch@pmi-ny.com  | 13-2798671                          |
| <b>Photo Dynamics &amp; Maintenance Corp.</b><br>367 Central Park Ave.<br>Yonkers, NY 10704<br>Attn: Philip Malandrino               | Phone: (917) 647-3333 cell<br>or (914) 423-1550 office<br>Fax: (732) 625-1906<br>or (914) 721-6092<br>phil@photodynamicsny.com | 11-3253137                          |
| <b>Sterling Business Systems Inc.</b><br>305 Knickerbocker Ave., Suite 8C<br>Bohemia, NY 11716<br>Attn: Ronald Trotta, President     | Phone: (631) 395-9106<br>Fax: (631) 395-9180<br>ron@sterling-digital.com   | 80-0006654                          |
| <b>Sullivans Office Supply</b><br>219 Center St.<br>Massena, NY 13662<br>Attn: Steve Cobb, Admin. Manager                            | Phone: (315) 764-0295<br>Fax: (315) 764-1589<br>steve@sosupply.com   | 15-0627103                          |
| <b>Usherwood Office Technologies</b><br>49 Court St.<br>Binghamton, NY 13901<br>Attn: Cliff Laws, CFO                                | Phone: (607) 722-2200<br>Fax: (607) 722-3493<br>claws@usherwood.com  | 16-1135311                          |
| <b>Usherwood Office Technologies</b><br>3445 Winton Pl., Suite 220<br>Rochester, NY 14623<br>Attn: Cliff Laws, CFO                   | Phone: (585) 427-2330<br>Fax: (585) 427-2380<br>claws@usherwood.com  | 16-1135311                          |
| <b>Usherwood Office Technologies</b><br>7 Corporate Dr.<br>Clifton Park, NY 12065<br>Attn: Cliff Laws, CFO                           | Phone: (518) 688-9021<br>Fax: (518) 688-9022<br>claws@usherwood.com  | 16-1135311                          |
| <b>Vista Digital Solutions Inc.</b><br>47 Nepperhan Ave.<br>Elmsford, NY 10523<br>Attn: Kristen Parker, Manager                      | Phone: (914) 347-7888<br>Fax: (914) 347-2331<br>sales@vistadigitalonline.com   | 13-4111577<br>SBE                   |

All other terms and conditions remain the same. Please mark all vouchers accordingly.