

CONTRACT AWARD NOTIFICATION

Updated Revised November 10, 2011

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|--------------------------------|----------|---|
| Title | : | Group 77201 Security Systems & Solutions (Statewide) Classification Code(s): 32, 43, 46, 92 |
| Award Number | : | <u>20191</u> (Replaces Awards PGB-01057, PGB-19110, PGB-18735, PGB-3711, PGB-4509, 02204, PGB-02360, PGB-02455, PGB-02456, C-4476) |
| Contract Period | : | August 27, 2007 through August 26, 2012 |
| Bid Opening Date | : | April 19, 2006 |
| Date of Issue | : | August 27, 2007 |
| Specification Reference | : | As Incorporated In The RFP |
| Contractor Information | : | Appears on Page 21 of this Award |

Address Inquiries To:

| State Agencies & Vendors | Political Subdivisions & Others |
|---|--|
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**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

SECURITY SYSTEMS AND SOLUTIONS

PR # 20191

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SCOPE:

The New York State Office of General Services (OGS), Procurement Services Group (PSG) established comprehensive catalog contracts for Security Systems and Solutions. Contract(s) are for Security Products, Installation, System Integration and Maintenance.

Contract(s) were awarded on the basis of best value to responsive, responsible, and compliant contractors within each LOT. Contracts were awarded both Statewide and by Region. The contracts will be issued for a term of five (5) years and may be renewed for five (5) years. Maintenance contracts associated with the purchase and installation of system/equipment purchased during the term of the Contract may extend beyond the contract expiration for a period of up to 3 years.

Maintenance Contract terms (i.e., those terms of the contract related to maintenance) can survive the original contract term or any extensions for a period of 3 years. This is meant to include preventive maintenance, remedial maintenance as well as ongoing moves, additions and changes of equipment and software upgrades to the basic system.

The contracts contain provisions for the addition of new products and emerging technologies. The State reserves the right to make additional awards utilizing the Periodic Recruitment provisions of RFP 20191. This will ensure that there are a variety of contractors represented, and that installation and service requirements are adequately addressed. The State reserves the right to award future contracts to the next best value qualified Bidder in the event of default or cancellation of a previously awarded contract.

These contracts will be for Authorized Users of New York State contracts, which include New York State Agencies and others authorized by law (see NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS section). Accordingly, references to the State and its Agencies as users under these contracts encompass and include other users such as these entities. The scope of these Resultant contract(s) include but not be limited to the following areas:

ALARM AND SIGNAL SYSTEMS
ALARM SYSTEMS – WIRELESS
BIOMETRIC ACCESS CONTROL
CAMERAS/LENSES
CCTV SYSTEMS
DVR'S
ELECTRONIC ACCESS CONTROL
ELECTRONIC ARTICLE SURVEILLANCE
FIRE PROTECTION/DETECTION/CONTROLS
GEOGRAPHIC POSITIONING SYSTEMS
GUARD TOUR SYSTEMS
ID CARD PRINTERS, READERS, CARDS, BADGES, ACCESSORIES
ID EQUIP. ELECTRONIC CARD ID SYSTEM
ID EQUIPMENT, ELECTRONIC
INTEGRATED SECURITY SYSTEMS
INTRUSION DETECTION/CONTROLS
LOCKING HARDWARE
MONITORING EQUIPMENT
OTHER PHYSICAL SECURITY (LIGHTING/SAFES/ETC.)
OUTDOOR PERIMETER (FENCES/GATES/ETC.)
PORTALS, TURNSTILES, ETC
RECORDING EQUIPMENT

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- SECURITY MANAGEMENT SOFTWARE
- SECURITY OFFICE – PRODUCTS
- TRAINING/EDUCATION
- VIDEO/CCTV SYSTEMS & SURVEILLANCE
- BUILDING AUTOMATION SYSTEMS
- ENERGY MANAGEMENT SYSTEMS
- CLIMATE/TEMPERATURE CONTROL & MONITORING SYSTEMS

LOTS:

Catalog contracts were awarded according to LOTS and Region or Statewide. The RFP has been divided into the following LOTS:

- LOT 1: Product Only
- LOT 2: Product & Maintenance
- LOT 3: Product, Installation, Integration & Maintenance
- LOT 4: Installation Only
- LOT 5: Integration Only [Actions required to join an existing and new system into an integrated application or to connect various components of new applications into a centralized system]

REGIONS:

The RFP covered the following counties in the nine regions listed below:

| Regions | Areas | Counties |
|----------|-------------|--|
| Region 1 | Long Island | Nassau Suffolk |
| Region 2 | New York | Bronx Kings New York Queens Richmond |
| Region 3 | Westchester | Dutchess Putnam Westchester |
| Region 4 | Ulster | Orange Rockland Sullivan Ulster |
| Region 5 | Albany | Albany Columbia Delaware Fulton Greene Montgomery Otsego Rensselaer Schenectady Schoharie |

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| | | |
|----------|--------------|--|
| Region 6 | Adirondack | Clinton Essex Franklin Hamilton Saratoga Warren Washington |
| Region 7 | Syracuse | Cayuga Herkimer Jefferson Lewis Madison Oneida Onondaga Oswego St. Lawrence |
| Region 8 | Finger Lakes | Broome Chemung Chenango Cortland Livingston Monroe Ontario Schuyler Seneca Steuben Tioga Tompkins Wayne Yates |
| Region 9 | Buffalo | Allegany Cattaraugus Chautauqua Erie Genesee Niagara Orleans Wyoming |

APPENDIX A:

Appendix A, Standard Clauses For New York State Contracts, dated September 2004, attached hereto, is hereby expressly made a part of these Contracts as fully as if set forth at length herein.

APPENDIX B-1:

Appendix B-1, Office of General Services General Specifications dated January 2004, attached hereto, is hereby expressly made a part of these Contracts as fully as if set forth at length herein and shall govern any situations not covered by the following Contracts resulting from RFP 20191 or Appendix A.

The following contracts incorporate Appendix B-1:

- PT63073 PT63201 PT63534
- PT63103 PT63202 PT63535

| | | |
|---------|---------|---------|
| PT63104 | PT63298 | PT63537 |
| PT63107 | PT63301 | PT63539 |
| PT63108 | PT63303 | PT63600 |
| PT63198 | PT63305 | PT63633 |

APPENDIX B:

Appendix B, Office of General Services General Specifications dated June 2006, attached hereto, is hereby expressly made a part of any Contracts awarded or amended (expanded to include new Lots and/pr Regions) on or after September 23, 2008 as fully as if set forth at length herein and shall govern any situations not covered by the following Contracts resulting from RFP 20191, Revised 4/08, Revised 8/10, or Appendix A.

PARTICIPATION IN CENTRALIZED CONTRACTS:

NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:

New York State political subdivisions and others authorized by New York State law may participate in contracts. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B-1/Appendix B clause 39. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site (www.ogs.ny.gov). Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

EXTENSION OF USE:

Any contract awarded as a result of RPF 20191 may be extended to additional states or government jurisdictions upon mutual written agreement between New York State (the lead contract State) and the Contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extension.

TERM OF CONTRACT:

The term of the Contract will commence upon approval by the Office of State Comptroller and issuance by the Office of General Services and will continue for a period of up to five (5) years, and may be extended for up to two additional two year periods and one additional one year period. Maintenance contracts associated with the purchase and installation of system/equipment

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purchased during the term of the Contract may extend beyond the contract expiration for a period of up to 3 years. The Contractor's authority to sell Security Systems and Solutions shall expire upon the termination of the purchase portion of the Contract as indicated above even though authorized users will be able to have maintenance continue past the contract expiration date.

Maintenance Contract terms (i.e., those terms of the contract related to maintenance) can survive the original contract term or any extensions for a period of 3 years. This is meant to include preventive maintenance, remedial maintenance as well as ongoing moves, additions and changes of equipment and software upgrades to the basic system.

TERMINATION OF CONTRACT:

Please refer to Appendix B-1 Clause 59/ Appendix B Clause 60 for the circumstances permitting Termination for Cause and Termination for Convenience.

STOP WORK ORDER:

The Office of General Services reserves the right to stop the work covered by contract(s) resulting from RFP 20191 at any time that it is deemed the successful Contractor is unable or incapable of performing the work to their satisfaction. In the event of such stoppage, the Office of General Services shall have the right to arrange for the completion of the work in such manner as it may deem advisable and, if the resulting cost exceeds the amount of the bid, the successful Contractor shall be liable to the State of New York for any increase in cost.

CANCELLATION FOR CONVENIENCE:

In addition to rights afforded in Appendix B-1 Clause 59/Appendix B Clause 60, The State of New York retains the right to cancel this contract, in whole or in part without reason provided that the Contractor is given at least sixty (60) days notice of its intent to cancel. This provision should not be understood as waiving the State's right to terminate the contract for cause or stop work immediately for unsatisfactory work, but is supplementary to that provision. Any such cancellation shall have no effect on existing Agency agreements, which are subject to the same 60 day discretionary cancellation or cancellation for cause by the respective user Agencies.

NOTE TO CONTRACTOR:

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.
(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

CONTRACTOR REQUIREMENTS AND PROCEDURES FOR EQUAL EMPLOYMENT AND BUSINESS PARTICIPATION OPPORTUNITIES FOR MINORITY GROUP MEMBERS AND NEW YORK STATE CERTIFIED MINORITY/WOMEN-OWNED BUSINESSES:

In accordance with Article 15-A of the New York State Executive Law (Participation by Minority Group Members and Women with Respect to State Contracts) and in conformance with the Regulations promulgated by the Minority and Women's Business Development Division of the New York State Department of Economic Development set forth at 5 NYCRR Parts 140-144, the Offerer/Contractor agrees to be bound by the following to promote equality of economic opportunities for minority group members and women, and the facilitation of minority and women-owned business enterprise participation on all covered OGS contracts.

a. Equal Employment Opportunity Requirements

By submission of a bid or proposal in response to this solicitation, the Offerer agrees with all of the terms and conditions of Appendix A including Clause 12 – Equal Employment Opportunities for Minorities and Women. The contractor is required to ensure that the provisions of Appendix A clause 12 – Equal Employment Opportunities for minorities and women, are included in every subcontract in such a manner that the requirements of these provisions will be binding upon each subcontractor as to work in connection with the State contract.

b. Participation Opportunities for New York State Certified Minorities and Women-Owned Businesses

Authorized Users are encouraged to make every good faith effort to promote and assist the participation of New York State Certified Minority and Women-owned Business Enterprises (M/WBE) as subcontractors and suppliers on this contract for the provision of services and materials. To locate New York State Certified M/WBEs, the directory of Certified Businesses can be viewed at: http://www.empire.state.ny.us/Small_and_Growing_Businesses/mwbe.asp

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and “energy star” products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

| | |
|----------|---------------------------|
| RS,RP,RA | Recycled |
| RM | Remanufactured |
| SW | Solid Waste Impact |
| EE | Energy Efficient |
| E* | EPA Energy Star |
| ES | Environmentally Sensitive |

EPA ENERGY STAR PROGRAM:

The Federal EPA, in cooperation with manufacturers, continues a program to foster the manufacture of energy efficient equipment. New York State fully supports this effort.

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing all contracts awarded as a result of RFP 20191. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in the case of multiple awards for the same or similar equipment or systems, authorized users should contact multiple contract holders to ensure they receive the best possible prices. Contracts issued as a result of RFP 20191 contain “not to exceed pricing” and authorized users should always seek better pricing when issuing a purchase order. Authorized Users are encouraged to seek quotes from multiple contractors and/or negotiate for better pricing. Authorized Users should always follow their Internal Procurement Guidelines and Best Practices and maintain a detailed Procurement Record.

Authorized users have the responsibility to document their purchasing decisions, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a. a statement of need and associated requirements,
- b. a summary of the contract alternatives considered for the purchase,
- c. the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

PURCHASE ORDER PREPARATION:

See “Purchase Orders” in Appendix B-1/Appendix B, item 44 OGS General Specifications.

If there is a discrepancy between the purchase order and what is listed on contract, it is the contractor’s obligation as a condition of payment to clarify and resolve what is to be actually shipped by contacting ordering agency.

CONTRACT PAYMENTS:

Contract payments cannot be processed by New York State agencies and other authorized users until the contract products have been delivered and accepted. Invoices for such payment must contain sufficient data including, but not limited to, New York State’s Contract Number, description of product, quantity, unit and price per unit as well as federal identification number. See “Contract Billings” in Appendix B-1/Appendix, OGS General Specifications.

The Contractor will submit an invoice after Acceptance or, in the case of “drop-ship” Products, after the Authorized User receives all the Products listed on the Purchase Order. If the invoice is issued before either of these actions, it is the Authorized User’s responsibility to write a letter to the Contractor stipulating the requirement for Acceptance or receipt of Product to occur prior to invoicing. This will stop the clock for the application of State Finance Law Article XI-A, item 15. After the receipt and/or Acceptance, all necessary Authorized User, OSC, etc. documents must be processed for payment of the invoice.

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The voucher or invoice will contain the Contract ID number, the name of the Authorized User; the location where service was performed; and, either in its body or as an attachment will contain a copy of the report itemizing the Product received and/or the work completed during that time period.

ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an “electronic payment” option in lieu of issuing checks. Contact OSC to obtain an information packet at 518-474-4032 or e-mail to epunit@osc.state.ny.us or visit their website at www.osc.state.ny.us.

NEW YORK STATE PROCUREMENT CARD:

See “Procurement Card” in Appendix B-1/Appendix B, OGS General Specifications.

The following Contractors will accept the New York State Procurement Card for orders up to \$10,000.00 (or \$15,000.00) with no additional discount:

| | |
|---|--------------------------------------|
| 275 Technology Solutions, Inc. d/b/a FJC Technology Solutions | IK Systems, Inc. |
| A+ Technology Solutions, Inc. | Intelli-Tec Security Services, LLC. |
| Access Control Technologies, Inc. | InterVid, Inc. |
| Activu Corporation | Intrallogic Solutions, Inc. |
| Adirondack Cabling, Inc. | IVS, Inc. d/b/a Angeltrax |
| ADT Security Services, Inc. | Johnson Controls, Inc. |
| Advanced Digital Data Technology, Inc. | JSE Holdings, Inc. d/b/a IC2S |
| Alarm Systems Distributors, Inc. | Kintronics, Inc. |
| American Security Technologies, Inc. d/b/a World Wide Security | Linstar, Inc. |
| Anixter, Inc. | Leica Geosystems, Inc. |
| Aventura Technologies, Inc. | Life Safety Engineered Systems, Inc. |
| Ber-National Controls, Inc. | LPC, Inc. |
| Biometrics4ALL, Inc. | Lucille Maud Corporation |

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|---|---|
| Building Controls & Services, Inc. | Macro Digital Technology Corp. |
| Carrier Communications Corp. | Mason Technologies, Inc. |
| Cedar Path Solutions Group, Inc. | Metropolitan Data Solutions, Ltd. |
| Centennial Security Integration, Inc. | MorphoTrak, Inc. |
| Central Home Systems (CHS), Inc. | Open Systems Integrators, Inc. |
| Chubb Fire & Security (NY), Inc. | Pictometry International Corp. |
| Cogent Systems, Inc. | Plastic Card Systems, Inc. |
| Commercial Instruments & Alarms, Inc. d/b/a CIA Security | Protective Management Systems, Inc. |
| Communications Supply Corp. | Safeguards Technology, LLC. |
| Computerized Inventory Concepts, Inc. d/b/a Integrated Systems | Safezone24, LLC. |
| Contemporary Computer Services, Inc. | SecureWatch24, LLC. |
| Control Network Communications, Inc. | Security Management Systems, Inc. |
| Control Technologies, Inc. | SI Technology Inc. d/b/a Security Integrations |
| Cross Match Technologies, Inc. | SimplexGrinnell, LP. |
| Custom Computer Specialists, Inc. | Smiths Detection, Inc. |
| Day Automation Systems, Inc. | Skyline Mills |
| Diebold Enterprise Security Systems, Inc. | Stanley Security Solutions, Inc. |
| Digital Surveillance Solutions, Inc. | StopTech, Ltd. |
| Eclipse Network Solutions, LLC. | Stratagem Security, Inc. |
| EIA Datacom, Inc. | Synergon Solutions, Inc. d/b/a Stencil Solutions |
| Electronic Systems Solutions, Inc. | Syracuse Time & Alarm Co, Inc. |

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| Electronic Technologies Corporation, USA | Technical Systems Group, Inc. |
| FES Installations, Inc. | The Stahura-Brenner Group, Inc. |
| Fiber Instrument Sales, Inc. | Total Recall Corp. |
| Fried Bros., Inc. | Touchcom, Inc. |
| Graybar Electric Company | Tri-Ed/Northern Video |
| Hello Alert, Inc. | Trimble Navigation, Ltd. |
| Henry Brothers Electronics, Inc. | Unique Comp., Inc. |
| Honeywell International, Inc. | Unlimited Technology, Inc. |
| Hoeffler Communications, Inc. | U & S Services, Inc. |
| IBM Corporation | Universal Security Systems, Inc. |
| ICAS (Interface Cable Assemblies & Services) Corp. | Video Hi-Tech Corp. d/b/a/ Adward Video |
| Identocard Systems Worldwide, Inc. | VisionTec Solutions Corp. |
| Idesco Corp. | Washington Computer Services, Inc. |
| Identification Data & Imaging, LLC. | |

MINIMUM ORDER:

Minimum order shall be \$100.00

Contractor may elect to honor orders for less than the minimum order.

PREVAILING WAGES:

A. "PUBLIC WORKS" AND "BUILDING SERVICES"

Bidders must refer to Appendix B, Clause 17 for a full description of these subjects.

B. PREVAILING WAGE RATE APPLICABLE TO BID SUBMISSIONS NYS DEPT. OF LABOR

PREVAILING WAGE RATE SCHEDULES

ALL PUBLIC WORKS AND BUILDING SERVICE CONTRACTS, REGARDLESS OF DOLLAR VALUE, REQUIRE THE PAYMENT OF PREVAILING WAGES AND SUPPLEMENTS AS ESTABLISHED BY LAW BY THE DEPARTMENT OF LABOR. Information indicating that prevailing wages are not being paid on a public works project will be forwarded to the New York State Department of Labor for investigation. Willful violations of the

prevailing wage provisions of the Labor Law may result in monetary fines or debarment from bidding and awarding of contracts.

NOTE: CONTRACTORS AND SUBCONTRACTORS ARE FURTHER REQUIRED TO POST THE PREVAILING WAGE RATES IN A PROMINENT AND ACCESSIBLE PLACE AT THE WORK SITE. Vendor is solely responsible for confirming subsequent changes to the posted rates and for paying the prevailing rates at all times during the contract term.

This is a Public Works project. The Bidder must use the labor rates and must adhere to Department of Labor rules and regulations in the payment to employees **Notice: Prevailing Labor Rates from the NYS Department of Labor are available on the web site.**

C. WAGE RATE PAYMENTS/CHANGES DURING CONTRACT TERM

The wages to be paid under any contract shall not be less than the prevailing rate of wages and supplements as set forth by law. It is required that the Contractor keep informed of all changes in the Prevailing Wage Rates during the contract term that apply to the classes of individuals supplied by the contractor on any projects which result from this contract which is subject to the provisions of this article. Contractor is solely liable for and must pay such required prevailing wage adjustments during the contract term as required by law.

D. DAY'S LABOR – DEFINED FOR ARTICLE 8, PUBLIC WORKS (FOR PURPOSES OF ARTICLE 8 OF THE LABOR LAW)

No laborer, workers or mechanic in the employ of the contractor, subcontractor or other person doing or contracting to do the whole or a part of the work contemplated by the contract shall be permitted or required to work more than eight hours in any one calendar day or more than five days in any one week except in cases of extraordinary emergency including fire, flood or danger to life or property. 'Extraordinary emergency' shall be deemed to include situations in which sufficient laborers, workers and mechanics cannot be employed to carry on public work expeditiously as a result of such restrictions upon the number of hours and days of labor and the immediate commencement or prosecution or completion without undue delay of the public work is necessary in the judgment of the industrial commissioner for the preservation of the contract site and for the protection of the life and limb of the persons using the contract site.

E. ADJUSTMENTS TO THE PREVAILING WAGE RATE SCHEDULES

The contractor has the sole responsibility to submit a request for a price adjustment to the Office of General Services on or after the applicable anniversary date (new prevailing wage rate schedule, PRC# 2010006433, issued by Department of Labor) and shall provide a copy of both the original and new wage rate schedules and other supporting documentation necessary to support the increase or decrease. The State reserves the right to make the appropriate adjustment determined in accordance with the above methodology.

http://www.labor.state.ny.us/business_ny/employer_responsibilities/prevwage/countylistgeneral.htm

F. ADJUSTMENTS TO LABOR RATES NOT COVERED BY PREVAILING WAGE RATE SCHEDULES

Requests for adjustments to labor rates for titles not covered by prevailing wage rate schedules issued by the Department of Labor (and GSA-based pricing schedules) may be submitted on or

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after the first anniversary of contract award (and on or after the subsequent anniversaries) utilizing the regular add process. These types of adjustments will be limited to the CPI or 5%, whichever is less.

PRICE SHEETS AND CATALOGS:

Upon request, Contractor(s) shall be required to furnish, without charge, catalog and price lists identical to those accepted with their bid, including any changes (additions, deletions, etc.) pursuant to the contract, to authorized users. Catalogs and price lists provided must reflect all products excluded from the resultant contract either through the omission of those portions or by obvious indications within the catalogs and price lists.

Catalogs and price lists may be furnished in either hard-copy or electronic format. If available in both formats, they shall be furnished in the format preferred by the requesting authorized user. Upon request the contractor shall assist authorized users in the use of catalogs and price lists.

INSTRUCTION MANUAL:

Simultaneous with delivery, the contractor(s) shall furnish to the authorized user a complete instruction manual for the product and for each component supplied. The manual shall include complete instructions for unpacking, inspecting, installing, adjusting, aligning, and operating the product, together with layout and interconnection diagrams, schematic and wiring diagrams, preventive and corrective maintenance procedures, and complete parts lists, manufacturer's catalog numbers, and ordering information, if applicable.

PRICING/LABOR RATES:

All net prices **INCLUDE** all applicable shipping and handling (F.O.B. Destination the dock/delivery location of the Authorized User, refer to Appendix B-1/Appendix B, item 47b Shipping/Receipt of Product and Clause 48 "Title and Risk of Loss"), insurance, customs duties and charges, and associated delivery charges and such charges are included in the discount.

All services rates include travel time and costs incurred for travel to the site. The rates and charges for the Product and for the installation and maintenance of the Product include all travel and costs associated with accessing the installation site.

The "not to exceed" rates for the Contractors are posted on the OGS website. There is a NYS Net Price Sheet for each Contractor and LOT/Region awarded. To view the NYS Net Price Sheets, go to www.ogs.ny.gov, point on "Procurement Contracting Services," then click on "Contracts", then click on "Search Contracts", and enter the Group Number and Award Number on the front page of the Contract Award Notification into the search fields.

REMEDIAL MAINTENANCE

Whether the Authorized User elects to subscribe to monthly maintenance or Time and Materials (T&M), remedial maintenance shall be performed after the Authorized User notifies the Contractor that the equipment is inoperable or unsuitable for operation. The Maintenance Center will be responsible for insuring that service for each request is provided in accordance with the following:

Priority Emergency Service - A "Priority Emergency" is a situation involving a major malfunction of the security products or system service, which is defined as the inability of 10% or more of the security products or systems (including, but not limited to: security cameras, fire alarms and the software for the same) to not operate correctly. The Contractor shall respond* in Priority Emergencies within two (2) continuous hours following notification by the Authorized User. Authorized Users reserve the right to require a more stringent definition of a Priority Emergency at time of purchase.

Emergency Service - An "Emergency" is a situation involving a "critical" System failure in the opinion of the Authorized User. The Contractor shall respond in Emergencies within three (3) continuous business hours after Authorized User notifies Contractor of the emergency.

Non-Emergency Service - A "Non-Emergency" is a situation involving a System failure of a scope less than that described for an Emergency. The Contractor shall respond in Non-Emergencies within six (6) continuous business hours after Authorized User notifies Contractor of the malfunction.

***"Respond" (for Sec. II.9.4)** shall be when the contract holder commences performing remedial maintenance. "Commence Performing" is when a qualified and prepared technician is actually working on, examining, or in some way servicing the system with a malfunction to attempt to correct the problem. **Scheduling, simply returning a phone call, having an untrained representative/unprepared technician arrive on site, etc. do not constitute meeting the Response Time Requirements.**

The above response limitation includes travel time. Remedial maintenance must be available twenty-four hours per day, seven days per week, including New York State legal holidays. Details of how the supplier will meet this level of responsiveness, and how any exception will be dealt with must be described in the Bidder's proposal in Appendix C.

Contractors must provide a local telephone number for the facility. If a service or maintenance call to the service center would result in the requesting Authorized User incurring toll charges, the Contractor must provide a toll free telephone number (i.e. 800 or 888 number, Collect Call). This excludes local message units. A national toll-free number for service and dispatch of local technicians is acceptable.

MAINTENANCE SERVICES FOR PRODUCTS PURCHASED OUTSIDE AWARD 20191:

In addition, maintenance services for systems/equipment not purchased from contracts established for Security Systems and Solutions as a result of RFP 20191 may be purchased from contract holders awarded contracts for LOTS 2 and 3 under the following conditions:

1. Authorized Users are allowed to purchase replacement parts and monthly maintenance for systems/equipment purchased outside of the Award 20191, if the replacement parts and monthly maintenance rates for the systems/equipment are on the Contractor's NYS Net Price sheets. See bullet # 3.
2. Authorized Users would be allowed to purchase Time and Material maintenance for any products offered by a contractor (requiring a Manufacturer's Guarantee for all products not manufactured by the contractor), even if the specific product is not on the Contractor's NYS Net Price Sheets. See bullet #3.

3. The Contractor would be required to establish maintenance rates at or below the rates listed on their NYS Net Price Sheets and add to the contract prior to sale via the contract update procedures.
4. Contractors are not obligated to provide the Authorized Users maintenance service for systems/equipment not purchased from the NYS Security Systems and Solutions Contracts.
5. The Contractor will inspect the system/equipment to make a determination as to whether or not they wish to provide the Authorized User maintenance. Any rates for the inspection service will be at or below the hourly or per inspection rates listed on the Contractors' NYS Net Price Sheets. Contractors may refuse to offer maintenance on previously purchased equipment, due to age, condition, availability of parts, etc.
6. The availability of maintenance services for systems/equipment not purchased from contracts for Security Systems and Solutions established as a result of RFP 20191 will end at the same time as the maintenance contracts for systems/equipment purchased under Award 20191. (see Section 1.1 above)

NYS FIRE ALARM SECURITY SYSTEMS INSTALLER LICENSE:

Section 69-M of the General Business Law and Title 19 NYCRR Reg. 195.2 provide that any person engaging in the business of installing, servicing or maintaining security or fire alarm systems must be licensed to do so. .

Additional information regarding these requirements may be obtained from the New York State Department of State at:

<http://www.dos.state.ny.us/lcns/professions/sec-fireinstallers/install1.htm>

Contract holders awarded Lots 2-5 must provide proof of compliance with these requirements with the bid submission.

EXAMINATION OF SITES AND SPECIFICATIONS:

At the discretion of the Authorized User and prior to the issuance of the Cost Quote, Contractors **may be required to perform a site visit at the associated installation location** to become familiar with any local condition, which may in any manner affect the work to be done, as well as equipment, materials, labor, or services required. Contractors are required to examine carefully the specifications and to familiarize themselves thoroughly concerning any conditions and requirements that may in any manner affect the work to be performed under the contract. During the site visit, the Authorized User will indicate placement of all equipment. In addition, Contractors should specify if there are any required modifications or additions to the site, which are required to insure proper operation of the equipment. If changes are required, they must be included in the Cost Quote.

No allowances will be made because of lack of knowledge of these conditions. Ignorance of the requirements will not relieve the Contractors of their liability and obligations under the contract. Contractors shall provide drawings of typical equipment room layouts, specifying floor space and electrical outlet requirements for each system, assuming maximum system capacities are ordered.

AUTHORIZED USER COMPLIANCE WITH LEGAL REQUIREMENTS:

Authorized users must comply with the following requirements under New York State Law:

- a. Identification of legal authority for system installation (i.e.: construction work is regulated by statute and not all agencies are authorized to perform such work).
- b. Payment of applicable Department of Labor Prevailing Wage Rates under Article 8 Labor Law.
- c. Compliance with state and local building codes. For each project undertaken, State Agencies must obtain a Construction Permit and an eventual Code Compliance Certificate from a Construction Permitting Agency. In accordance with NYCRR Title 19 Part 448, such agencies are so designated by the Department of State. Authorized Users, other than State Agencies, must obtain Construction Permits and Certificates of Code Compliance from the local building department having jurisdiction.
- d. Plans and specifications that are certified and stamped by a NYS licensed architect or engineer.
- e. In OGS Buildings, obtain an approval from the appropriate Building Manager.

GENERAL REQUIREMENTS:

The following requirements are applicable for all contracts under award 20191.

- A. Neither drug use of any type, nor consumption of alcoholic beverages by the Contractor or its personnel shall be permitted on the premises.
- B. The Authorized User will not be liable for any expense incurred by the Contractor as a consequence of any traffic infraction or parking violations attributable to employees of the Contractor.
- C. It is the Contractor's responsibility to maintain the equipment and materials provided for the work consistent with applicable safety and health codes.
- D. The Contractor shall be completely responsible for their work, including any damages or breakdowns caused by their failure to take appropriate action.
- E. Trained technicians are required to do all servicing. All technicians shall have at least two (2) years' experience on any systems being serviced (all labor).

CONTRACTOR AND SUBCONTRACTOR RESPONSIBILITIES:

Procurement Services Group considers the prime contractor to be the sole contact with regard to all provisions of the contract(s) resulting from RFP 20191, to include payment of all charges resulting from the procurement and installation of the entire equipment and/or software configuration. In the event the contract includes hardware and/or software manufactured by another manufacturer or supplier, the Prime Contractor has assumed full responsibility for delivery, installation, maintenance, and support services for such items offered in the proposal. The Prime Contractor shall ensure that there is no interruption of service during implementation and shall assume responsibility for any related negotiations with local service providers.

SOFTWARE LICENSE AGREEMENTS:

Authorized Users are not permitted to sign, or agree to any Software License Agreement for the purchase, maintenance, installation, or systems integration of software for any contract issued under Group 77201-20191 unless it has been reviewed and/or approved by OGS and/or OSC and posted to the OGS Website. Agreeing to any non-approved Software License Agreement would violate Appendix B-1/Appendix B (Reference Page 6).

REFERENCES:

All contract holders **may be required** to provide references from its customers who have purchased products similar to those represented by on their contracts. References may be commercial or governmental accounts. If requested by the State or Authorized contract users the references shall include:

- a. Name, address, telephone number and fax number for the contact person.
- b. Number of years the bidder has supplied product(s) to the reference.
- c. The yearly sales volume the bidder has had with the reference.

If required, Authorized Users may utilize the forms on Pages 47 and 48 of this document.

NYS WORKER'S COMPENSATION/DISABILITIES BENEFITS INSURANCE REQUIREMENTS:

Please see below the following information regarding the NYS Worker's Compensation and Disability Benefits Insurance Requirements of NYS Law.

Effective September 9, 2007, all out-of-state employers with employees working in NYS are required to carry a full, statutory NYS workers' compensation insurance policy. An employer has a full, statutory NYS workers' compensation insurance policy when New York is listed in Item "3A" on the Information Page of the employer's workers' compensation insurance policy.

Accordingly, if an out-of-state employer is getting a permit, license or contract from a government agency in NYS, then that employer must fulfill requirements effective September, 2007 under Workers' Compensation Law Section 57. Also, every out-of-state employer doing any construction related activity in New York State is required to carry a full, statutory NYS workers' compensation insurance policy.

An out-of-state employer needs a New York State disability benefits insurance policy if the employer employs one or more individuals on each of at least 30 days in a calendar year in New York State.

If an out-of-state employer meets this criterion, the employer is required to carry a New York State disability benefits policy (The employer has four weeks from the completion of the 30th day of work by one or more individuals to obtain the disability benefits policy.) (Independent contractors are not considered to be employees under the Disability Benefits Law.)

The link below can be used for additional information:

http://www.wcb.state.ny.us/content/main/DisabilityBenefits/Employer/outOfStateEmp_DB.jsp

Also, questions regarding coverage requirements may be directed to the WCB Compliance Unit at

1-866-298-7830.

The links below are to the applicable forms on the NYS Worker's Compensation Board website:

Workers Compensation - <http://www.wcb.state.ny.us/content/onlineforms/obtainC105.jsp>

Disability Benefits - <http://www.wcb.state.ny.us/content/onlineforms/obtainDB120-1.jsp>

Please Note: When issuing Purchase Orders against any of the following NYS Centralized Contracts, Authorized Users should use the following link to verify that the contractor has the required NYS Worker's Compensation and Disability Benefits Insurance:

<http://www.wcb.state.ny.us/icpocinq/icpocdisclaimer.jsp>

In particular, if an employee of a contractor or subcontractor performs any work (e.g. installing, integration, or maintaining equipment) physically inside New York State, they are required to obtain a NYS Worker's Compensation Policy.

If a contractor/subcontractor performs work inside New York for a cumulative total of 30 days per year, they are required to obtain NYS Disability Benefits Insurance.

LIST OF CONTRACT HOLDERS:

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>CONTRACT PERIOD</u> | <u>ED.IDENT.#</u> |
|-----------------------|--|---|-------------------|
| PT65342 SBE NYS | 275 Technology Solutions d/b/a FJC Technology Solutions 271 Jericho Turnpike Floral Park, NY 11001 | 2/08/2011 – 8/26/2012 NYS Vendor ID #: 1000049572 | 26-5669900 |
| PT63297 SBE NYS | A+ Technology & Security Solutions, Inc. 1490 North Clinton Ave. Bay Shore, NY 11706 | 8/30/2007 – 8/26/2015 Suppl. Award Date: 10/09/2008 NYS Vendor ID #: 1100005450 | 11-3571518 |
| PT65379 | Access Control Technologies, Inc. 249 Getty Avenue Clifton, NJ 07011 | 4/04/2011 – 8/26/2015 NYS Vendor ID #: 1000040298 | 22-3012469 |
| PT64342 | Activu Corporation 2 Stewart Court Denville, NJ 07834 | 2/24/2009 – 8/26/2015 NYS Vendor ID #: 1000019448 | 22-3336390 |
| PT64058 SBE NYS | Adirondack Cabling, Inc. 10 Petra Lane Albany, NY 12205 | 1/04/2008 – 8/26/2015 Suppl. Award Date: 1/26/2011 NYS Vendor ID #: 1000007019 | 14-1686851 |
| PT63073 | ADT Security Systems, Inc. One Winners Circle Albany, NY 12205 | 8/27/2007 - 8/26/2015 NYS Vendor ID #: 1000007019 | 58-1814102 |
| PT63534 SBE NYS | Advanced Digital Data Technology, Inc. 1490 North Clinton Ave. Bay Shore, NY 11706 | 10/19/2007 – 8/26/2012 NYS Vendor ID #: 1000018330 | 11-3551455 |
| PT65432 SBE NYS | Alarm Systems Distributors, LLC. 883 Broadway Albany, NY 12207 | 8/17/2011 – 8/26/2012 NYS Vendor ID #: 1000007059 | 14-1703947 |
| PT65552 SBE NYS | American Security Technologies, Inc. d/b/a World Wide Security One Commercial Ave Garden City, NY 11530 | 8/25/2011 – 8/26/2015 NYS Vendor ID #: 1000046981 | 11-2850362 |
| PT63201 | Anixter, Inc. 325 Washington Avenue Albany, NY 12205 | 8/27/2007 – 8/26/2012 NYS Vendor ID #: 1000004825 | 36-1361285 |
| PT64154 SBE NYS | Aventura Technologies, Inc. 180 Adams Avenue Hauppauge, NY 11788 | 4/7/2009– 8/26/2015 NYS Vendor ID #: 1000056666 | 11-3582083 |
| PT63535 NYS | Ber-National Controls, Inc. 105 Arterial Road Syracuse, NY 13206 | 10/10/2007 – 8/26/2015 NYS Vendor ID #: 1000008100 | 16-1365817 |
| PT65343 | Biometrics4ALL, Inc. 14511 Myford Road, Suite 260 Tustin, CA 92780 | 2/08/2011 – 8/26/2015 NYS Vendor ID #: 1000047165 | 20-2609462 |

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| PT65380 SBE NYS | Building Controls & Services, Inc. 4 Pequet Parkway Tonawanda, NY 14150-2413 | 3/18/2011 - 8/26/2015 NYS Vendor ID #: 1000015749 | 16-1327384 |
| PT63539 SBE NYS | Carrier Communications Corp. 190 Adams Avenue Hauppauge, NY 11788 | 10/10/2007 – 8/26/2015 NYS Vendor ID #: 1000005648 | 11-2314408 |
| PT65381 WBE SBE NYS | Cedar Path Solutions Group, Inc. 8417 Oswego Rd, No. 146 Baldwinsville, NY 13027 | 3/25/2011 – 8/26/2012 NYS Vendor ID #: 1000008533 | 20-0361182 |
| PT653813 SBE NYS | Centennial Security Integration, Inc. 50-01 25 th Ave, Suite 108 Woodside, NY 11377 | 5/5/2011 – 8/26/2015 NYS Vendor ID #: 1000049595 | 20-1607563 |
| PT65433 SBE NYS | Central Home Systems, Inc. 115 Rome St. Farmingdale, NY 11735 | 8/23/2011 – 8/26/2015 NYS Vendor ID #: 1000005772 | 11-2465536 |
| PT63301 | Chubb Fire & Security (NY), Inc. 6 Skyline Drive Hawthorne, NY 10532 | 09/14/2007 – 8/26/2015 NYS Vendor ID #: 1000012634 | 13-2570027 |
| PT64316 | Clearview Data Systems, Inc. 35 Morgan Court Rye, NH 03870 | 1/21/2009– 8/26/2015 NYS Vendor ID #: 1000011101 | 04-3435780 |
| PT64156 | Cogent, Inc. d/b/a Cogent Systems, Inc. 5450 Frantz Road Dublin, OH 43016 | 11/14/2008 – 8/26/2015 NYS Vendor ID #: 1000057971 | 95-4305768 |
| PT65434 SBE NYS | Commercial Instruments & Alarm Systems, Inc. d/b/a CIA Security 2 Summit Ct., Suite 306 Fishkill, NY 12524 | 5/06/2011 – 8/26/2015 NYS Vendor ID #: 1000006922 | 14-1632315 |
| PT63202 | Communications Supply Corp. 104 Sunfield Ave. Edison, NJ 08837 | 8/27/2007 – 8/26/2012 NYS Vendor ID #: 1000005346 | 06-0961848 |
| PT63109 | ComnetiX, Inc. 2872 Bristol Circle, Ste 100 Oakville, Ontario Canada L6H 6G4 | 8/27/2007 – 8/26/2015 Suppl. Award Date: 9/23/2008 NYS Vendor ID #: 1000018864 | 98-0488004 |
| PT65435 SBE NYS | Computerized Inventory Concepts, Inc. d/b/a/ Integrated Systems 7588 Main Street-Fishers Victor, NY 14564 | 4/28/2011 – 8/26/2015 NYS Vendor ID #: 1000039701 | 16-1206834 |
| PT65383 SBE NYS | Contemporary Computer Services, Inc. 200 Knickerbocker Road Bohemia, NY 11716 | 3/30/2011 – 8/26/2012 NYS Vendor ID #: 1000000513 | 11-2339385 |

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| PT64155 SBE NYS | Control Network Communications, Inc. 19 Walker Way Albany, NY 12205 | 11/28/2008 – 8/26/2015 NYS Vendor ID #: 1000027806 | 14-1758220 |
| PT65384 | Control Technologies, Inc. 101 Fairchild Avenue, Suite 5 Plainview, NY 11803 | 4/04/2011 – 8/26/2015 NYS Vendor ID #: 1000036148 | 03-0306764 |
| PT64157 | Cross Match Technologies, Inc. 3950 RCA Blvd., Suite 5001 Palm Beach Gardens, FL 33410 | 10/29/2008 – 8/26/2012 NYS Vendor ID #: 1000057849 | 65-0637546 |
| PT65436 | Custom Computer Specialists, Inc. 70 Suffolk Court Hauppauge, NY 11788 | 4/28/2011 – 8/26/2015 NYS Vendor ID #: 1000005692 | 11-2497640 |
| PT64059 SBE NYS | Day Automation Systems, Inc. 7931 Rae Boulevard Victor NY 14564 | 9/29/2008 – 8/26/2015 Suppl. Award Date: 1/26/2012 NYS Vendor ID #: 1000008400 | 16-1576146 |
| PT63536 | Diebold Enterprise Security Systems, Inc. 3 Westchester Plaza Elmsford, NY 10523 | 10/17/2008 – 8/26/2015 Suppl. Award Date: 10/08/2008 NYS Vendor ID #: 1100004197 | 90-0209740 |
| PT65344 SBE NYS | Digital Surveillance Solutions, Inc. 2727 Broadway Street Buffalo, NY 14227 | 2/08/2011 – 8/26/2015 NYS Vendor ID #: 1000008549 | 20-0886315 |
| PT64313 SBE NYS | Eclipse Network Solutions, LLC 1583 Central Avenue Albany, NY 12205 | 6/04/2009– 8/26/2015 NYS Vendor ID #: 1000043799 | 14-1829151 |
| PT64317 SBE NYS | EIA Datacom, Inc. 19 Union Square West New York, NY 10003 | 2/10/2009 – 8/26/2012 Suppl. Award Date: 01/26/2011 NYS Vendor ID #: 1000005210 | 02-0561875 |
| PT65385 SBE NYS | Electronic Systems Solutions, Inc. 15 Worth St. South Hackensack, NJ 07606 | 3/29/2011 – 8/26/2012 NYS Vendor ID #: 1000008849 | 22-3477278 |
| PT64383 NYS | Electronic Technologies Corporation USA b/a Ingersoll Rand Security Tech. 25 Corporate Park Drive, Suite A Hopewell Junction, NY 12533 | 3/25/2009 – 8/26/2015 NYS Vendor ID #: 1000052470 | 14-1747729 |
| PT65386 SBE NYS | FES Installations, Inc. 6956 Route 20, P.O. Box 127 Madison, NY 13402 | 3/23/2011 - 8/26/2015 NYS Vendor ID #: 1000040480 | 22-2552055 |
| PT65387 NYS | Fiber Instrument Sales, Inc. 161 Clear Rd. Oriskany, NY 13424 | 3/25/2011 – 8/26/2012 NYS Vendor ID #: 1000008058 | 16-1340858 |
| PT65388 | Fried Bros., Inc. 467 N 7 Street Philadelphia, PA 19123 | 3/18/2011 – 8/26/2012 NYS Vendor ID #: 1100003020 | 86-0321802 |

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| PT63298 | Graybar Electric Co. 229 Church St. Albany, NY 12202 | 09/19/2007 – 8/26/2012 NYS Vendor ID #: 1000025919 | 13-0794380 |
| PT64060 SBE NYS | Hello Alert Inc. 206 E. Main St Babylon, NY 11702 | 9/24/2008 – 8/26/2015 NYS Vendor ID #: 1000041894 | 20-0368439 |
| PT64381 | Henry Brothers Electronics, Inc. 17-01 Pollitt Drive Fair Lawn, NJ 07410 | 5/12/2009– 8/26/2015 Suppl. Award Date: 2/09/2011 NYS Vendor ID #: 1000044486 | 22-3000080 |
| PT65345 SBE NYS | Hoefler Communications, Inc. 5894 East Seneca Turnpike Jamesville, NY 13078 | 2/08/2011 – 8/26/2012 NYS Vendor ID #: 1000030448 | 16-1541666 |
| PT63299 | Honeywell International One Executive Centre Drive Albany, NY 12203 | 10/26/2007 – 8/26/2015 Suppl. Award Date: 2/08/2011 NYS Vendor ID #: 1000044130 | 22-2640650 |
| PT64409 NYS | IBM Corporation Office 80 State Street Albany, NY 12207 | 5/8/2009– 8/26/2015 NYS Vendor ID #: 1000008751 | 13-0871985 |
| PT65389 SBE NYS | ICAS (Interface Cable Assemblies & Services) Corp. 42-19 23 rd Avenue Long Island City, NY 11105 | 5/06/2011 – 8/26/2012 NYS Vendor ID #: 1000005726 | 11-2590354 |
| PT63198 | Identicard Systems Worldwide, Inc. PO Box 5349 Lancaster, PA 17606-5349 | 8/27/2007 – 8/26/2012 NYS Vendor ID #: 1000008621 | 20-4090527 |
| PT64159 SBE NYS | Identification Data & Imaging, LLC. 26 Harbor Park Drive Port Washington, NY 11050 | 11/20/2008 – 8/26/2015 NYS Vendor ID #: 1000005947 | 11-3387665 |
| PT63108 SBE NYS | Idesco Corp. 37 West 26 th Street New York, NY 10010 | 8/27/2007 – 8/26/2015 NYS Vendor ID #: 1000006068 | 13-0867868 |
| PT64158 SBE NYS | IK Systems, Inc. 7625 Main Street Fishers Victor, NY 14564-8963 | 10/22/2008 – 8/26/2015 NYS Vendor ID #: 1100004373 | 16-1326770 |
| PT64406 SBE NYS | Intelli-Tec Security Services LLC 2000 Shames Drive Westbury, NY 11590 | 5/12/2009 – 8/26/2015 NYS Vendor ID #: 1100004360 | 11-3580229 |
| PT64345 SBE NYS | Intrallogic Solutions 504 Hicksville Rd Massapequa, NY 11758 | 2/12/2009 – 8/26/2015 Suppl. Award Date: 1/26/2015 NYS Vendor ID #: 1000041514 | 20-1681666 |
| PT63537 | InterVid, Inc. 4650 Wedgewood Blvd. Ste 102 Frederick, MD 21703 | 10/03/2007 – 8/26/2015 NYS Vendor ID #: 1000044914 | 52-1368578 |

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| PT65440 | IVS, Inc. d/b/a AngelTrax 9540 W US Hwy 84, Ste 2 Newton, AL 36352 Houston County | 5/06/2011 – 8/26/2012 NYS Vendor ID #: 1100010632 | 04-3699455 |
| PT63103 | Johnson Controls, Inc. 777 Terrace Avenue Hasbrouck Heights, NJ 07604 | 8/27/2007 - 8/26/2015 NYS Vendor ID #: 1000040717 | 39-0380010 |
| PT65346 SBE NYS | JSE Industries, Inc. d/b/a IC25 1555 Brooks Avenue Rochester, NY 14624 | 2/08/2011 – 8/26/2015 NYS Vendor ID #: 1000047114 | 16-1247495 |
| PT64311 SBE NYS | Kintronics, Inc. 500 Executive Blvd. Ossining, NY 10562 | 12/19/2008 – 8/26/2012 NYS Vendor ID #: 1000019534 | 13-2913208 |
| PT64061 | Leica Geosystems, Inc. 5051 Peachtree Corners Circle #250 Norcross, GA 30092 | 9/24/2008 – 8/26/2012 NYS Vendor ID #: 1100000986 | 16-1516976 |
| PT64160 SBE NYS | Life Safety Engineered Systems, Inc. 25 Tyrol Drive Buffalo, NY 14227 | 2/4/2009 – 8/26/2015 NYS Vendor ID #: 1000003669 | 16-1461069 |
| PT63106 WBE SBE NYS | Linstar, Inc. 430 Lawrence Bell Dr. Buffalo NY 14221 | 8/27/2007 – 8/26/2015 Supp. Award Date: 9/23/2008 Suppl. Award Date # 2: 1/26/2011 NYS Vendor ID #: 1000008366 | 16-1559780 |
| PT64315 SBE NYS | LPC, Inc. 7100 New Horizons Blvd. No. Amityville, NY 11701 | 1/20/2009 – 8/26/2015 NYS Vendor ID #: 1000043279 | 11-3181416 |
| PT65555 MBE NYS | Lucille Maud Corporation 513 North Olden Ave Trenton, NJ 08638 | 8/25/2011 – 8/26/2012 NYS Vendor ID #: 1000049476 | 22-2619144 |
| PT65347 WBE SBE NYS | Mason Technologies, Inc. 33 Ranick Road Hauppauge, NY 11788 | 2/08/2011 – 8/26/2015 NYS Vendor ID #: 1000044299 | 38-3665918 |
| PT65390 SBE NYS | Macro Digital Technology Corp. 211-2 Knickerbocker Avenue Bohemia, NY 11716 | 3/18/2011 – 8/26/2015 NYS Vendor ID #: 1000044821 | 20-2097049 |
| PT63105 SBE NYS | Metropolitan Data Solutions 279 Conklin Street Farmingdale, NY 11735 | 8/27/2007 – 8/26/2012 NYS Vendor ID #: 1000006010 | 11-3636486 |
| PT64062 | MorphoTrak, Inc. 33405 8 th Avenue S. Federal Way, WA 98003 | 9/23/2008 – 8/26/2015 NYS Vendor ID #: 1000009097 | 33-0154789 |
| PT65348 | Open Systems Integrators, Inc. 207D Woodward Road Manalapan, NJ 07726 | 2/08/2011 – 8/26/2015 NYS Vendor ID #: 1000030599 | 22-3692843 |

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| PT64410 | Pictometry International Corp. 100 Town Centre Dr. Suite A Rochester, NY 11010 | 6/22/2009– 8/26/2015 NYS Vendor ID #: 1000057263 | 16-1595473 |
| PT63107 | Plastic Card Systems, Inc. 31 Pierce Street Northboro, MA 01532 | 8/27/2007 – 8/26/2015 NYS Vendor ID #: 1000005266 | 04-2976003 |
| PT64380 SBE NYS | Protective Management Systems, Inc. 840 Lincoln Avenue Bohemia, NY 11716 | 3/6/2009– 8/26/2015 Suppl. Award Date: 1/26/2011 NYS Vendor ID #: 1000037907 | 11-2373565 |
| PT64344 | Safeguards Technology LLC 75 Atlantic Street Hackensack, NJ 07601 | 4/6/2009 – 8/26/2012 NYS Vendor ID #: 1000040512 | 27-0127591 |
| PT65391 SBE NYS | SafeZone24, LLC. 386 Kingston Ave. Brooklyn, NY, 11225 | 3/18/2011 – 8/26/2015 NYS Vendor ID #: 1000047282 | 26-1537780 |
| PT64408 SBE NYS | SecureWatch24, LLC. One Penn Plaza, Suite 4000 New York, NY 10119 | 6/18/2009 – 8/26/2015 NYS Vendor ID #: 1000044257 | 20-0914683 |
| PT65392 SBE NYS | Security Management Systems, Inc. 225 Community Drive, Suite 150 Great Neck, NY 11021 | 4/04/2011 – 8/26/2015 NYS Vendor ID #: 1000046971 | 11-2477627 |
| PT63302 SBE NYS | SI Technologies, Inc. d/b/a Security Integrations 11 Walker Way Albany, NY 12205 | 09/19/2007 -8/26/2015 Suppl. Award Date: 9/23/2008 NYS Vendor ID #: 1000007143 | 14-1754907 |
| PT63200 | Siemens Building Technologies, Inc. 19 Chapin Road PO Box 704 Pinebrook, NJ 07058 | 8/27/2007 – 8/26/2015 Suppl. Award Date: 9/23/2008 NYS Vendor ID #: 1000006213 | 13-2762488 |
| PT63104 | SimplexGrinnell, LP. 1399 Vischer Ferry Road Clifton Park, NY 12065 | 8/27/2007 – 8/26/2015 NYS Vendor ID #: 1000032326 | 58-2608861 |
| PT64411 | Skyline Mills 9220 Rumsey Road #100 Columbia, MD 21045 | 7/21/2009– 8/26/2012 NYS Vendor ID #: 1100005516 | 53-0257683 |
| PT64343 | Smiths Detection, Inc. 88 Silva Lane, Suite 250 Middletown, RI 02842 | 1/23/2009 – 8/26/2012 NYS Vendor ID #: 1000008854 | 22-3552823 |
| PT63633 | Stanley Security Solutions, Inc. 7498 Admiral Nelson Drive Warrenton, VA 20186 | 1/04/2008 - 8/26/2015 NYS Vendor ID #: 1000009157 | 35-1842918 |
| PT64063 | StopTech, Ltd. 365 Industrial Drive Harrison, OH 45030 | 7/9/2009– 8/26/2015 NYS Vendor ID #: 1000031236 | 31-1749742 |

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| PT65393 SBE - 14 NYS | Stratagem Security, Inc. 2 Westchester Plaza Elmsford, NY 10523 | 8/23/2011 – 8/26/2015 NYS Vendor ID #: 1000047038 | 13-2781197 |
| PT63303 | Synergion Solutions, Inc. d/b/a Stencil Solutions 1335 Gateway Drive, Suite 2008 Melbourne, FL 32901 | 09/12/2007 – 8/26/2015 NYS Vendor ID #: 1000057837 | 59-3391648 |
| PT64162 NYS | Syracuse Time & Alarm Co., Inc. 2201 Burnet Avenue Syracuse, NY 13206 | 10/29/2008 – 8/26/2012 NYS Vendor ID #: 1000003539 | 16-1184747 |
| PT64310 SBE NYS | Technical Systems Group, Inc. 1799 Clinton Avenue North Rochester, NY 14621 | 1/06/2009 – 8/26/2015 NYS Vendor ID #: 1000040578 | 16-1189739 |
| PT65349 | The Stahura-Brenner Group, Inc. 5405 Alton Parkway #5A-359 Irvine, CA 92604 | 2/08/2011 – 8/26/2012 NYS Vendor ID #: 1000040578 | 33-0234303 |
| PT63304 SBE NYS | Total Recall Corp. 17 Washington Ave. Suffern, NY 10901 | 09/12/2007 – 8/26/2015 Suppl. Award Date: 1/26/2011 NYS Vendor ID #: 1000032326 | 13-3433563 |
| PT65394 | Touchcom, Inc. 118 West 22 nd St. New York, NY 10011 | 3/18/2011 – 8/26/2015 NYS Vendor ID #: 1000046940 | 04-3236320 |
| PT65559 SBE NYS | Tri-Ed Northern Video Distribution 100 Crossways Park Drive West, Ste 207 Woodbury, NY 11797 | 8/17/2011 – 8/26/2012 NYS Vendor ID #: 1100007038 | 95-4524403 |
| PT64163 | Trimble Navigation, Ltd. 935 Stewart Drive Sunnyvale, CA 94085 | 1/05/2009 – 8/26/2015 NYS Vendor ID #: 1000018774 | 94-2802192 |
| PT63600 SBE NYS | U & S Services, Inc. 233 Fillmore Ave., Suite # 11 Tonawanda, NY 14150 | 11/06/2007 – 8/26/2015 NYS Vendor ID #: 1000015826 | 16-1364177 |
| PT65395 WBE MBE SBE NYS | Unique Comp., Inc. 27-08 42 nd Road Long Island City, NY 11101 | 3/31/2011 - 8/26/2015 NYS Vendor ID #: 1000012266 | 11-3411202 |
| PT63305 SBE NYS | Universal Security Systems, Inc. 310 Oser Avenue Hauppauge, NY 11788 | 10/21/2007 – 8/26/2015 NYS Vendor ID #: 1000001412 | 13-4236712 |
| PT65442 | Unlimited Technology, Inc. 20 Senn Drive Chester Spring, PA 10595 | 8/23/2011 – 8/26/2015 NYS Vendor ID #: 1100005402 | 22-3992877 |
| PT65560 SBE NYS | Video Hi Tech Corp. d/b/a Adwar Video 125 Gazza Blvd | 8/22/2011 – 8/26/2015 NYS Vendor ID #: 1000005772 | 11-2765013 |

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Farmingdale, NY 11735

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| PT64407 | VisionTec Solutions Corp. | 5/19/2009– 8/26/2015 | 42-1636961 |
| SBE | 140 Madison Street | | NYS Vendor ID #: 1000057691 |
| NYS | Franklin Square, NY 11010 | | |
| PT63538 | Washington Computer Services, Inc. | 10/01/2007 – 8/26/2012 | 13-3086643 |
| SBE | 32 W39 th St., Suite 900 | Suppl. Award Date: 10/06/2008 | |
| NYS | New York, NY 11008 | | NYS Vendor ID #: 1000032987 |

LIST OF VALUE ADDED RESELLERS:

Please see below the following link to the Pricing and Contract Information Page:

<http://www.ogs.ny.gov/purchase/snt/awardnotes/7720120191Prices.pdf>

INDEX OF AWARDS (LOTS & REGIONS) HOW TO USE CONTRACTS:

Note: Please see the “Pricing Information” section of the OGS website for Group 77201, Award 20191 for the contact information for each contract holder.

Please see below a chart of the LOTS and Regions awarded to each contractor for Security Systems and Solutions. Please use the following link to go directly to the pricing information pages. At the beginning of each price list tab is a summary of the products and/or services available.

PLEASE NOTE: products and/or services not listed on a contractor’s pricing tab MAY NOT BE awarded to that contractor and MAY NOT BE on contract. Please contact the OGS Contract Administrator listed on Page One of this document for any questions.

<http://www.ogs.ny.gov/purchase/snt/awardnotes/7720120191Prices.pdf>

| Contractor | Contract # | Lot I | Lot II | Lot III | Lot IV | Lot V |
|---|-------------------|--------------|---------------|----------------|----------------|--------------|
| 275 Technology Solutions, Inc. d/b/a FJC Technology Solutions | PT65342 | Statewide | | | | |
| A+ Technology Solutions, Inc. | PT63297 | | | Statewide | Regions 1-3, 8 | |
| Access Control Technologies, Inc. | PT65379 | | | Regions 2-4 | | |
| Activu Corporation | PT64342 | | | Statewide | | |
| Adirondack Cabling, Inc. | PT64058 | | | Regions 3-6 | | |
| ADT Security Services, Inc. | PT63073 | | | Statewide | | |
| Advanced Digital Data Technology, Inc. | PT63534 | Statewide | | | | |
| Alarm Systems Distributors, LLC. | PT65432 | Statewide | | | | |
| American Securities Technologies, Inc. d/b/a Worldwide Security | PT65552 | | | Regions 1-3 | | |
| Anixter, Inc. | PT63201 | Statewide | | | | |
| Aventura Technologies, Inc. | PT64154 | | | Statewide | | |
| Ber-National Controls, Inc. | PT63535 | | | Region 7 | | |
| Biometrics4ALL, Inc. | PT65343 | | | Statewide | | |
| Building Controls & Services, Inc. | PT65380 | Statewide | Regions 6-9 | Regions 6-9 | Regions 6-9 | Regions 6-9 |
| Carrier Communications Corp. | PT63539 | Statewide | Regions 1-4 | Regions 1-4 | | |
| Central Home Systems, Inc. | PT65433 | Statewide | | Region 1 | | |
| Cedar Path Solutions Group, Inc. | PT65381 | | | | | |
| Chubb Fire & Security (NY), Inc. | PT63301 | Statewide | Regions 1-8 | Regions 1-8 | | Statewide |
| Clearview Data Systems, Inc. | PT64316 | | | Statewide | | |
| Cogent Systems, Inc. | PT64156 | Statewide | Statewide | Statewide | | Statewide |
| Commercial Instruments & Alarm Systems, Inc. d | | | | | | |

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| Communications Supply Corp. | PT63202 | Statewide | | | | |
| ComnetiX, Inc. | PT63109 | | | Statewide | | |
| Computerized Inventory Concepts, Inc. d/b/a Integrated Systems | | | | Statewide | | |
| Contemporary Computer Services, Inc. | PT65383 | | | Regions 1-4 | | |
| Control Network Communications, Inc. | PT64155 | | | Regions 4-9 | | |
| Control Technologies, Inc. | PT65384 | | | Regions 1, 2, and 6 | | |
| Cross Match Technologies, Inc. | PT64157 | Statewide | | | | |
| Custom Computer Specialists, Inc. | | | Regions 1-3 | | | |
| Day Automation Systems, Inc. | PT64059 | Regions 1-8 | Regions 3-8 | Regions 3-8 | | |
| Diebold Enterprise Security Systems, Inc. | PT63536 | | | Regions 1, 2, 3, 5, 7, and 8 | | |
| Digital Surveillance Solutions, Inc. | PT65344 | Regions 1-3 | | Regions 4-9 | | |
| Eclipse Network Solutions, LLC. | PT64313 | Statewide | Regions 5 and 6 | Regions 5 and 6 | Regions 5 and 6 | Regions 5 and 6 |
| EIA Datacom, Inc. | PT64317 | | | | Regions 1-8 | |
| Electronic Systems Solutions, Inc. | PT65385 | Statewide | | | | |
| Electronic Technologies Corporation, USA | PT64383 | Statewide | Statewide | Statewide | | |
| FES Installations, Inc. | PT65386 | | | 5, 7, and 8 | | |
| Fiber Instrument Sales, Inc. | PT65387 | Statewide | | | | |
| Fried Bros., Inc. | PT65388 | Statewide | | | | |
| Graybar Electric Company | PT63298 | Statewide | | | | |
| Hello Alert, Inc. | PT64060 | | | Region 1 | | |
| Henry Brothers Electronics, Inc. | PT64381 | Statewide | Statewide | Statewide | Statewide | Statewide |
| Honeywell International, Inc. | PT63299 | | Regions 1, 5-9 | | Regions 5-9 | Statewide |
| Hoefler Communications, Inc. | PT65345 | | | | Regions 5-9 | |
| IBM Corporation | PT64409 | | | Regions 1-3 | | |
| ICAS (Interface Cable Assemblies & Services) Corp. | PT65389 | | | | Regions 1-5 | Regions 1-5 |
| Identocard Systems Worldwide, Inc. | PT63198 | Statewide | | | | |
| Idesco Corp. | PT63108 | Statewide | | Regions 1-4 | | |
| Identification Data & Imaging, LLC. | PT64159 | | | Regions 1-3 | | |

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| IK Systems, Inc. | PT64158 | | | Regions 7-9 | | |
| Intelli-Tec Security Services, LLC. | PT64406 | | | Regions 1-3 | | |
| InterVid, Inc. | PT63537 | Regions 1-4, 6-9 | | Region 5 | | |
| Intralogic Solutions, Inc. | PT64345 | Statewide | Regions 1 and 2 | Statewide | Regions 1 and 2 | |
| IVAS, Inc. d/b/a/ AngelTrax | | Statewide | | | | |
| Johnson Controls, Inc. | PT63103 | | | Statewide | | |
| JSE Holdings, Inc. d/b/a IC2S | PT65346 | Statewide | Statewide | Statewide | Statewide | Statewide |
| Kintronics, Inc. | PT64311 | Statewide | | | | |
| Linstar, Inc. | PT63106 | Regions 5-9 | | Statewide | | |
| Leica Geosystems, Inc. | PT64061 | Statewide | | | | |
| Life Safety Engineered Systems, Inc. | PT64160 | | | Statewide | | |
| LPC, Inc. | PT64315 | Statewide | Regions 1-3 | Regions 1-3 | Regions 1-3 | Regions 1-3 |
| Lucille Maud Corporation | PT65555 | Statewide | | | | |
| Macro Digital Technology Corp. | PT65389 | Statewide | Regions 1-3 | Regions 1-3 | Regions 1-3 | Regions 1-3 |
| Mason Technologies, Inc. | PT65347 | | | Regions 1-4 | | |
| Metropolitan Data Solutions, Ltd. | PT63105 | Regions 1-4 | | | | |
| MorphoTrak, Inc. | PT64062 | | | Statewide | | |
| Open Systems Integrators, Inc. | PT65348 | | | Statewide | | |
| Pictometry International Corp. | PT64410 | | | Statewide | | |
| Plastic Card Systems, Inc. | PT63107 | Statewide | | | | |
| Protective Management Systems, Inc. | PT64380 | | | Region 1 | Region 1 | Region 1 |
| Safeguards Technology, LLC. | PT64344 | Statewide | | | | |
| Safezone24, LLC. | PT65391 | | | Regions 1-3 | | |
| SecureWatch24, LLC. | PT64408 | | | Regions 1-4 | | |
| Security Management Systems, Inc. | PT65392 | Statewide | | Regions 1-5 | | |
| SI Technology Inc. d/b/a Security Integrations | PT63302 | Statewide | Statewide | Statewide | Statewide | Statewide |
| Siemens Building Technologies, Inc. | PT63200 | | | Statewide | | |
| SimplexGrinnell, LP. | PT63104 | | | Statewide | | |
| Smiths Detection, Inc. | PT64343 | Statewide | | | | |
| Skyline Mills | PT64411 | Statewide | | | Statewide | |
| Stanley Security Solutions, Inc. | PT63633 | | | Statewide | | |
| StopTech, Ltd. | PT64063 | | | Statewide | | |
| Stratagem Security, Inc. | PT65393 | Regions 1-4 | Regions 1-4 | Regions 1-4 | | |
| Synergon Solutions, Inc. d/b/a Stancil Solutions | PT63303 | Statewide | Statewide | Statewide | | |
| Syracuse Time & Alarm Co, Inc. | PT64162 | Regions 7 and 8 | | | | |

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| Technical Systems Group, Inc. | PT64157 | Regions 7-9 | | Regions 7-9 | Regions 7-9 | |
| The Stahura-Brenner Group, Inc. | PT65349 | | | | | Statewide |
| Tri Ed Northern Video Distribution | PT65559 | Statewide | | | | |
| Total Recall Corp. | PT63304 | Statewide | | Regions 2-4 | | |
| Touchcom, Inc. | PT65394 | Statewide | | Regions 1-3 | | |
| Trimble Navigation, Ltd. | PT64163 | | Statewide | | | |
| Unique Comp., Inc. | PT65395 | | | Regions 1-5 | | |
| Unlimited Technology, Inc. | PT65442 | Region 3 | Region 3 | Region 3 | | |
| U & S Services, Inc. | PT63600 | Regions 1-4, 6, 9 | Region 9 | Region 9 | | Region 9 |
| Universal Security Systems, Inc. | PT63305 | Statewide | Regions 1-3 | Regions 1-3 | | |
| Video Hi-Tech Corp. | PT65560 | | | Statewide | | |
| VisionTec Solutions Corp. | PT64407 | | | Regions 1 and 2 | | |
| Washington Computer Services, Inc. | PT63538 | Statewide | | | Region 2 | |

Note: The first column in ADT's NYS Net Price List contains the Maintenance Cost for the item. The last column is the NYS Net Price. These columns should be used when Authorized Users are preparing their Purchase Orders. Authorized Users should use the Percent Discount and NYS Net Price indicated when seeking quotes for similar equipment from Multiple Contractors to obtain better pricing.

Please Note:

When utilizing contracts awarded as a result of RFP 20191, Authorized Users should note that the pricing is "Not to Exceed." As these are multiple award contracts, Authorized Users are encouraged to seek quotes from multiple contractors, and negotiate for better pricing. Authorized Users should always follow their Internal Procurement Guidelines and Best Practices and maintain a detailed Procurement Record.

LIST OF SUBCONTRACTORS:

Please see below the following link to the Pricing and Contract Information Page:

<http://www.ogs.ny.gov/purchase/snt/awardnotes/7720120191Prices.pdf>

HOW TO USE ADIRONDACK CABLING, INC.'S SUBCONTRACTORS:

Adirondack Cabling, Inc. is often requested to provide services within the scope of an installation which is outside of Adirondack's expertise but is integral to the overall solution. In these instances Adirondack will utilize the specialized expertise of one of their partner Subcontractors.

Examples of these services include but are not limited to the following:

- Locksmiths to install door hardware
- Electricians to provide high voltage connections and lighting
- Contractors for excavation and Outside Plant Construction
- Elevator Companies to provide travel cables
- IT Companies to provide specialized network support

Adirondack Cabling, Inc. will provide these services as part of the total solution at cost plus 25% of the subcontractors invoice.

Adirondack Cabling will work in conjunction with the authorized user to ensure the utilization of qualified subcontractors is of best value, and to ensure the highest quality and best services when providing a turn-key solution.

In doing so, Adirondack Cabling will act as the single point of contact for the authorized user. Adirondack Cabling will take full ownership of the installation including the warranty provisions as set forth in the contract.

Adirondack Cabling will oversee all aspects of the project as it relates to our scope of work including that of the subcontractor.

Subcontractors will provide services on a fixed price/lump sum basis, and will be required to meet current prevailing wage mandates for their respective trade.

Adirondack Cabling will demonstrate the cost of these services by submitting the original subcontractors' quote to the authorized user for review prior to the commencement of work. In addition, Adirondack Cabling will attach a copy of the subcontractors' invoice, with our fee clearly noted, when applying for payment.

This fee includes direct expenses to manage the subcontractor including, but not limited to:

- Developing a scope of work.
- Procuring subcontracting services including walkthrough's as necessary.
- Managing project documents - (time sheets, certified payroll, as-built documentation, etc.)
- Coordinating project activity between trades.
- Ensuring project plans & specifications are met.
- Overseeing all aspects of the installation to ensure projects are completed in a timely manner.

HOW TO USE ADT SECURITY SERVICES, INC.'S SUBCONTRACTORS:

ADT is often called upon for Turnkey Security Systems & Solutions. This may include additional work that is outside of ADT's expertise but integral to the overall solution. Examples of this include but are not limited to the following:

- Providing a Split Air Conditioning system to keep equipment running at proper Operating temperature.
- Moving non structural walls or doors to allow an area for equipment and the customer's surveillance operator to reside or to install a portal door or sally port.
- Hiring a locksmith to install door strikes for the card access system.
- Providing concrete pads for mounting camera poles.
- Provide proper lighting for Cameras to operate.
- Hiring a fence contractor to repair a damaged fence so that equipment can be installed properly.
- Hiring a fiber contractor to reduce the amount of cable that needs to be ran throughout the building.
- Engage Manufacturer technicians to provide a higher level of maintenance required for specific installed equipment.
- Trenching to run cable from building to building may include repairing pavement or concrete.
- Hiring a tree contractor to trim or remove trees to allow for optimum required camera views.
- Running of conduit and power for cabling and devices in the structure.

Under the aforementioned circumstances, ADT is permitted under Group PT63073 to undertake the following procedures to ensure both a competitive procurement, lowest cost, and the best services for authorized users to complete a Turnkey security system:

Whenever a sub contractor is used ADT solicits three bids for all jobs anticipated to be over \$15,000 in cost. ADT's list of sub contractors will include their years in business, basic description of work provided and the regions that they conduct their work. As with the past contract and consistent with all other contracts that ADT has with NYS the fee for these services will be cost plus 25%. This includes direct expenses to develop and manage project/contractor milestones, progress billing and field verification of labor quality. It also includes the following::

1. ADT takes full ownership of the project from cradle to grave insuring that the end user gets the best integration possible. This also allows the NYS customer a single point of contact instead of being tasked with managing multiple trades at one time.
2. ADT works with the NYS customer and usually their consultant to review all the Plans and Specifications.
3. ADT will work with the Engineers and Consultants to clarify any issues with the Plans and Specifications.
4. ADT will then bid the project to three reputable contractors. This usually includes a pre bid meeting and a walkthrough of the facility.
5. ADT then reviews all Contractor bids and will oversee the selection of a qualified and competent contractor.
6. ADT will arrange and attend a kick off meeting with their contractor and the facility.
7. ADT will oversee that all the specific standards and requirements of the State Customer are followed.
8. ADT will oversee ALL aspects of the project.
9. ADT will work to ensure at project completion that the contractors punch list is not dragged out, that the facility can assume normal operations without the on going, never ending punch list work.

SERVICE

In the event that a NYS Customer does not have a full maintenance plan in effect and requires Time and Material Service the following rates shall apply.

1. All LABOR shall be charged as per the Regional rates posted on the current contract.
2. All REPLACEMENT of "ON CONTRACT PARTS" shall be charged as per the current NYS Contract posted rate.
3. In the event that an ADT technician determines that a piece of equipment can not be field repaired it will be necessary to return such piece of equipment to the manufacturer for evaluation. If the

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manufacturer can repair the piece of equipment or any component of such equipment an estimate will be provided to ADT by the Manufacturer. ADT will then determine the cost of the repair, which is not to exceed 50% of the replacement cost. If the repair cost exceeds 50% of the replacement cost, ADT will recommend replacement. If the piece of equipment or any component can be repaired by the manufacturer for less than 50% of the replacement value, ADT shall authorize such repair via a Purchase Order to the Manufacturer. The final repair cost will be the net cost of the repair, which includes all shipping and handling charges, plus an additional fee of 25% of the manufacturers repair cost. Any field repair charges incurred will be billed at the hourly labor rates posted on our current contract. Upon request, ADT will furnish the Purchase Order provided to the manufacturer as verification of the repair charge.

4. In the event that ADT chooses to use manufacturer's representative, field advisor, or sub contractor to perform a service call or site visit, the cost shall be the same as our sub contractor provision which is cost plus a 25% markup.

AVENTURA TECHNOLOGIES, INC. NOTE TO AUTHORIZED USERS:

Section 69-M of the General Business Law and Title 19 NYCRR Reg. 195.2 provide that any person engaging in the business of installing, servicing or maintaining security or fire alarm systems must be licensed to do so.

Aventura Technologies, Inc. does not hold an NYS Fire Alarm or Security Systems Installer's License and must have licensed subcontractors perform all on-site physical (HANDS-ON) labor (installation, systems integration, and maintenance) covered under this license.

Aventura Technologies, Inc. is prohibited from performing any on-site physical (HANDS-ON) labor actions with regards to installing, integrating, or maintaining Fire Alarm or Security Systems as defined in Sec. 69-M and Title 19 NYCRR 195.2. Any actions involving installing, integrating, or maintaining a Fire Alarm or Security System as defined in Sec. 69-M of the General Business Law and Title 19 NYCRR 195.2 by a prime contract holder will be grounds for contract suspension.

Prime contract holders can only provide verbal consulting/supervising for any work where this license is required.

It is the responsibility of the authorized user to ensure the compliance of the prime contract holder with this requirement when performing work on contract.

Please see below the following link to the NYSDOS website for additional information regarding the NYS Fire Alarm or Security Systems Installer License required per Sec. 69-M of the General Business Law Title 19 NYCRR Reg. 195.2:

<http://www.dos.state.ny.us/lcns/lawbooks/security.html>

Please see below a list of the approved licensed Subcontractors on PT64154.

HOW TO USE BUILDING CONTROLS & SERVICES, INC.'s SUBCONTRACTORS:

As a provider of turn-key Security Systems and Solutions installations, Building Controls & Services, Inc. may at times utilize subcontractors to provide additional services that may be outside of our core business to meet the customer need. This additional work may require, but not be limited to, the utilization of the following subcontracting services to accommodate the overall design requirements in conjunction with the provision of a turn-key solution:

- Heating, ventilation, air conditioning (HVAC) specialists to install, modify, and /or furnish material for HVAC systems including, but not limited to, building management controls, fan control, smoke control, smoke / fire dampers, ductwork, etc. as necessary.
- General contractor specialists to install, modify, and/or furnish material for structural changes, painting, patching, etc, as necessary.
- Electrical subcontractors to install, modify, and / or furnish material for electrical systems including, but not limited to, raceway, cabling, line voltage supply, control wiring, trenching, etc. as necessary.
- Locksmiths to install, modify, and /or furnish material including, but not limited to, door strikes, door closures, etc. as necessary.
- Cabling specialists to install, modify, and or furnish material including, but not limited to, fiber optic cabling, fiber optic connectors, duct banks, etc. as necessary.

Building Controls & Services, Inc. is permitted under the Security Systems & Solutions procurement contract to utilize subcontracting services as defined above. Building Controls & Services, Inc. will work in conjunction with the authorized user to ensure the utilization of qualified subcontractors who can provide professional quality installation at competitive pricing to meet the project requirements.

In doing so, Building Controls & Services, Inc. will act as the single point of contact for the authorized user and will take full ownership of the installation including the warranty provisions as set forth in the NYS Centralized Contract. will oversee all aspects of the project as it relates to our scope of work including that of the subcontractor's.

Building Controls & Services, Inc. will offer these services at a fee not to exceed cost plus 25% of the subcontractor's invoice. Subcontractors will provide services on a fixed price / lump sum basis, and will be required to meet current prevailing wage mandates for their respective trades.

Building Controls & Services will demonstrate the cost of these services by submitting the original subcontractors' quote to the authorized user for review prior to the commencement of work. In addition, Building Controls & Services will attach a copy of the subcontractors' invoice, with our fee clearly noted, when applying for payment. This fee includes direct expenses to manage the subcontractor including, but not limited to:

- Developing a scope of work.
- Procuring subcontracting services including walk-through's as necessary.
- Managing project documentation such as time sheets, certified payroll, as-built documents, etc.
- Overseeing all aspects of the installation to ensure projects are completed in a timely manner.
- Ensuring project plans & specifications are met.
- Coordinating project activities between trades.

CARRIER COMMUNICATIONS CORP. NOTE TO AUTHORIZED USERS:

Section 69-M of the General Business Law and Title 19 NYCRR Reg. 195.2 provide that any person engaging in the business of installing, servicing or maintaining security or fire alarm systems must be licensed to do so.

Carrier Communications Corp, does not hold an NYS Fire Alarm or Security Systems Installer's License and must have licensed subcontractors perform all on-site physical (HANDS-ON) labor (installation, systems integration, and maintenance) covered under this license.

Carrier Communications Corp. is prohibited from performing any on-site physical (HANDS-ON) labor actions with regards to installing, integrating, or maintaining Fire Alarm or Security Systems as defined in Sec. 69-M and Title 19 NYCRR 195.2. Any actions involving installing, integrating, or maintaining a Fire Alarm or Security System as defined in Sec. 69-M of the General Business Law and Title 19 NYCRR 195.2 by a prime contract holder will be grounds for contract suspension.

Prime contract holders can only provide verbal consulting/supervising for any work where this license is required.

It is the responsibility of the authorized user to ensure the compliance of the prime contract holder with this requirement when performing work on contract.

Please see below the following link to the NYSDOS website for additional information regarding the NYS Fire Alarm or Security Systems Installer License required per Sec. 69-M of the General Business Law Title 19 NYCRR Reg. 195.2:

<http://www.dos.state.ny.us/lcns/professions/sec-fireinstallers/install1.htm>

HOW TO USE CHUBB FIRE & SECURITY (NY), INC.'S SUBCONTRACTORS:

As a provider of turn-key Security Systems & Solutions installations, Chubb Fire & Security (NY), Inc. will at times utilize subcontractors to provide additional work that is outside our core business. This additional work may require, but not be limited to, the utilization of the following subcontracting services to accommodate the overall design requirements in conjunction with the provision of turn-key solutions:

- Cabling specialists to install, modify, and/or furnish material including, but not limited to fiber optic cabling, fiber optic connectors, duct banks, etc. as necessary.
- Locksmiths to install, modify, and/or furnish material including, but not limited to, door strikes, door closures, etc. as necessary.
- General contractor specialists to install, modify, and/or furnish material for structural changes, soffits, painting, patching, etc. as necessary.
- Electrical contractors to install, modify, and/or furnish material for electrical systems including, but not limited to, raceway, cabling, line voltage supply, control wiring, trenching, duct banks, etc. as necessary.
- Heating, ventilation, air conditioning (HVAC) specialist to install, modify, and/or furnish material for HVAC systems including, but not limited to, building management controls, fan control, smoke control, smoke/fire dampers, duckwork, etc as necessary.

Chubb Fire & Security (NY), Inc. is permitted under the Security Systems & Solutions procurement contract (Group 77201, Chubb Fire & Security (NY), Inc. Contract PT63301) to utilize subcontracting services as defined above. Chubb Fire & Security (NY), Inc. will work in conjunction with the authorized user to ensure the utilization of qualified subcontractors is of best value, and to ensure the highest quality and best services when providing a turn-key solution.

In doing so, Chubb Fire & Security (NY), Inc. will act as the single point of contact for the authorized user. Chubb Fire & Security (NY), Inc. will take full ownership of the installation including the warranty provisions as set forth in the contract. Chubb Fire & Security (NY), Inc. will oversee all aspects of the project as it relates to our scope of work including that of the subcontractor.

Chubb Fire & Security (NY), Inc. will offer these services at a fee not to exceed cost plus 25% of the subcontractors invoice. Subcontractors will provide services on a fixed price/lump sum basis, and will be required to meet current prevailing wage mandates for their respective trade.

Chubb Fire & Security (NY), Inc. will demonstrate the cost of these services by submitting the original subcontractors quote to the authorized user for review prior to the commencement of work. In addition, Chubb Fire & Security (NY), Inc. will attach a copy of the subcontractors' invoice, with our fee clearly noted, when applying for payment.

This fee includes direct expenses to manage the subcontractor including, but not limited to:

- Coordinating project activity between trades
- Developing a scope of work
- Managing project documents (time sheets, certified payroll, as-built documentation, etc.)

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- Overseeing all aspects of the installation to ensure projects are completed in a timely manner
- Ensuring project plans & specifications are met
- Procuring subcontracting services including walkthrough's as necessary.

A list of the approved subcontractors qualified to perform work associated with their respective trade is attached. All of the subcontractors listed will have a minimum of two years experience in their discipline. The list details the company name and services they provide.

Over the course of providing emergency services, maintenance, repair, inspection and testing to life safety systems under the Chubb Fire & Security (NY), Inc. Contract PT63301 (NYS Contract), Northern Fire Systems Inc. will at times utilize the services of a subcontractor or employ technical services outside of our core business. Chubb Fire & Security (NY), Inc. will offer these services at a fee not to exceed cost plus 25% of the subcontractors invoice. Subcontractors will provide services on a fixed price/lump sum or Time & Material basis. The subcontractor will be required to meet current prevailing wage mandates for their respective trade.

COMPUTERIZED INVENTORY CONCEPTS, INC. D/B/A/ INTEGRATED SYSTEMS NOTE TO AUTHORIZED USERS:

Section 69-M of the General Business Law and Title 19 NYCRR Reg. 195.2 provide that any person engaging in the business of installing, servicing or maintaining security or fire alarm systems must be licensed to do so.

Computerized Inventory Concepts, Inc. d/b/a Integrated Systems does not hold an NYS Fire Alarm or Security Systems Installer's License and must have licensed subcontractors perform all on-site physical (HANDS-ON) labor (installation, systems integration, and maintenance) covered under this license.

Computerized Inventory Concepts, Inc. d/b/a Integrated Systems is prohibited from performing any on-site physical (HANDS-ON) labor actions with regards to installing, integrating, or maintaining Fire Alarm or Security Systems as defined in Sec. 69-M and Title 19 NYCRR 195.2. Any actions involving installing, integrating, or maintaining a Fire Alarm or Security System as defined in Sec. 69-M of the General Business Law and Title 19 NYCRR 195.2 by a prime contract holder will be grounds for contract suspension.

Prime contract holders can only provide verbal consulting/supervising for any work where this license is required.

It is the responsibility of the authorized user to ensure the compliance of the prime contract holder with this requirement when performing work on contract.

Please see below the following link to the NYSDOS website for additional information regarding the NYS Fire Alarm or Security Systems Installer License required per Sec. 69-M of the General Business Law Title 19 NYCRR Reg. 195.2:

<http://www.dos.state.ny.us/lcns/lawbooks/security.html>

Please also see attached the List of Approved licensed Subcontractors that can perform physical installation, systems integration, and maintenance where this licensed is required.

CUSTOM COMPUTER SPECIALISTS, INC. NOTE TO AUTHORIZED USERS:

Section 69-M of the General Business Law and Title 19 NYCRR Reg. 195.2 provide that any person engaging in the business of installing, servicing or maintaining security or fire alarm systems must be licensed to do so.

Custom Computer Specialists, Inc. does not hold an NYS Fire Alarm or Security Systems Installer's License and must have licensed subcontractors perform all on-site physical (HANDS-ON) labor (installation, systems integration, and maintenance) covered under this license.

Custom Computer Specialists, Inc. is prohibited from performing any on-site physical (HANDS-ON) labor actions with regards to installing, integrating, or maintaining Fire Alarm or Security Systems as defined in Sec. 69-M and Title 19 NYCRR 195.2. Any actions involving installing, integrating, or maintaining a Fire Alarm or Security System as defined in Sec. 69-M of the General Business Law and Title 19 NYCRR 195.2 by a prime contract holder will be grounds for contract suspension.

Prime contract holders can only provide verbal consulting/supervising for any work where this license is required.

It is the responsibility of the authorized user to ensure the compliance of the prime contract holder with this requirement when performing work on contract.

Please see below the following link to the NYSDOS website for additional information regarding the NYS Fire Alarm or Security Systems Installer License required per Sec. 69-M of the General Business Law Title 19 NYCRR Reg. 195.2:

<http://www.dos.state.ny.us/lcns/lawbooks/security.html>

Please also see attached the List of Approved Subcontractors in the Pricing Information Tab for "Customer Computer Specialists, Inc." in the link titled "Subcontractor List."

HOW TO USE DAY AUTOMATION SYSTEMS, INC.'s SUBCONTRACTORS:

From time to time, Day Automation Systems is required to use Subcontractors to perform work outside our core business functionality.

Examples of these services include but are not limited to:

1. Electrical Line and low voltage installation services
2. Air Conditioning Installation Service
3. Elevator Control Modifications
4. Door Hardware Implementations

Day Automation Systems will provide these services as parts of the total solution at a total Sub-Contract Cost Plus 25% markup on the Subcontractor invoice.

Day Automation Systems will select from our approved list of subcontractors, and if asked, select from the Authorized User's list of approved subcontractors to perform the Installation or specialty work required when providing turnkey solutions.

Under the program set forth above, Day Automation Systems shall be the single point of contact for the Authorized User, providing all required scope of work, supervision and equipment to the subcontractors as required so as to derive a first quality implementation. Also under the program set forth above, Day Automation Systems shall, among other things, develop a scope of work, procure subcontracting services including walkthroughs as necessary, manage project documentation and oversee all aspects of the installation to ensure that all projects are completed in a timely manner. Day Automation Systems shall guarantee the project as required by the contract and shall be the single point of contact for all guarantee issues.

Subcontractors shall provide a single fixed price to Day Automation Systems for their respective scopes of work. The work scope, Subcontractor quotation and Day Automation Systems markup shall be provided to the Authorized User as the documentation that defines the value of that component in the total project. The Authorized User shall provide approval for the scope and cost of the work proposed.

The Subcontractor shall provide certified payroll demonstrating compliance with NYS DOL prevailing wage rate laws for the installation or repair services provided to Day Automation Systems, Inc. Day Automation Systems shall provide the certified payroll to the Authorized User per the terms of the contract.

**HOW TO USE DIEBOLD ENTERPRISE SECURITY SYSTEMS, INC.'S
SUBONTRACTORS:**

As a provider of turn-key Security Systems and Solutions, Diebold Enterprise Security Systems (Diebold) will at times utilize subcontractors to provide additional work. The additional work may include but not be limited to the utilization of services to accommodate the overall design requirements. These services may include, but are not limited to:

- A. Construction Services for all types of construction related work
- B. General Contractor Services regarding the installation, modification, etc. for structural changes, patching, etc.
- C. Electrical Contractor Services to install or modify electrical systems such as raceways, cabling, line voltage hook-ups, trenching, etc.
- D. Locksmiths to install and modify door strikes, door closures, etc.
- E. Cabling Services to install or modify fiber optic cabling, connectors, etc.

Diebold is permitted under the Security Systems and Solutions procurement contract (Group 77201, Contract PT63536) to utilize subcontracting services as defined above. Diebold will ensure that the utilization of qualified subcontractors represents the highest levels of quality and service.

Diebold will take full ownership and responsibility for all work performed by the subcontractors, and will oversee all aspects of their work. Diebold will remain the single contractual point of contact for any work performed by these subcontractors, and will be responsible for any warranty issues that may arise.

Diebold will offer these services at the subcontractor's cost plus a fee not to exceed 25%. A copy of the subcontractor's invoice will be submitted prior to payment. All subcontractor work will be based on a firm, fixed price contract issued by Diebold. The original subcontractor's quote will be provided prior to the commencement of any work. This fee includes the direct expenses necessary to manage the subcontractor including but not limited to:

- 1. Developing a scope of work
- 2. Procurement of subcontracting services
- 3. Managing project related documentation (schedules, drawings, etc.)
- 4. Project management coordination between trades
- 5. Ensuring that all aspects of the project plans and specifications are satisfied.
- 6. Overseeing all aspects of the installation and ensuring completion in a timely manner without sacrificing quality.

HOW TO USE ELECTRONIC TECHNOLOGIES CORP., USA D/B/A/ INGERSOLL RAND SECURITY TECHNOLOGIES' SUBCONTRACTORS:

Ingersoll Rand Security Technologies is a technology-based solutions provider of turn-key Integrated Security System Installations & Services. Ingersoll Rand utilizes and manages the support of professional, licensed subcontractors to provide additional services outside our core businesses to create and sustain safe, comfortable and efficient environments for our clients. These additional services may vary and may include, but not be limited to the following subcontracting services:

- Electrical contractors to install, modify, extend existing and/or furnish electrical equipment/material for electrical systems including, but not limited to, raceway, fiber optic & copper cabling, line voltage supply, control wiring, trenching, exterior lighting poles, perimeter fence & barriers, delta barriers, duct banks, ATS panels, UPS's, lighting, etc.
- Locksmiths to assist in the installation, modification, retro-fit of electrified, mechanical and finished door hardware.
- Communications cabling specialists to install, modify, and implement network system solutions, services, support and the installation of fiber and blown fiber backbone.
- Landscaping contractors to curb and prune overgrown landscaping causing obstruction to camera surveillance views and points of security access.
- Sprinkler contractors to install, modify, extend existing and/or furnish equipment/material for the installation and maintenance of sprinkler systems including, but not limited to, head end control panels, sprinkler piping raceway and sprinkler peripheral devices, etc., for wet and dry systems.

Ingersoll Rand is permitted under the Security Systems & Solutions procurement contract (Group 77201, Ingersoll Rand Contract PT64383) to utilize subcontracting services as defined above. Ingersoll Rand will consult with authorized users to ensure the utilization of qualified subcontractors is of best value, and to ensure the highest quality and best services when providing a turn-key solution. Ingersoll Rand will act as the Prime Contractor and be the single point of contact for the authorized user. Ingersoll Rand will take full ownership of work including the warranty provisions as set forth in the contract. Ingersoll Rand will ensure all work, including that of the subcontractor, is managed to a successful completion in accordance with the scope. .

When consideration is made by Ingersoll Rand to utilize a subcontractor, three bids will be solicited for review. The list of the subcontractors will include a basic scope of work, years in business and regions where work is performed. Ingersoll Rand will offer these services at a fee not to exceed **cost plus 25%** of the subcontractors invoice. Subcontractors will provide services on a fixed price/lump sum basis, and will be required to meet current prevailing wage mandates for their respective trade.

Ingersoll Rand will demonstrate the cost of these services by submitting the original subcontractors' quote to the authorized user for review prior to the commencement of work. When applying for payment, Ingersoll Rand will issue an invoice that clearly notes all fees and a copy of the subcontractors' invoice will also be attached.

The noted fees include direct expenses to manage the subcontractor including, but not limited to:

- Expectation and development of work scope
- Management of contractor milestones.

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- Procurement of subcontractor services including walkthrough's as necessary.
- Management of applicable project documentation and processes including: certified payroll, schedule of values, progress billing, work quality, shop drawings, submittals, as-built drawings, etc.
- Coordination process of project activity between trades.
- Periodic field review of work progress to ensure compliance of scope
- Inspection and testing of completed work.
- Periodic safety audits Service:

The following rates apply when Time and Material Service is required:

All labor shall be charged as per Regional rates posted in contract.

All replacement of "On Contract Parts" shall be charged as per current NYS Contract posted rate.

HOW TO USE HONEYWELL BUILDING SOLUTIONS, INC.'s SUBCONTRACTORS:

As a Security Systems & Solutions provider, Honeywell is often responsible for a complete turnkey solution. Integral to a successful outcome, Honeywell will perform, in conjunction with subcontractors, all aspects of the integration, installation and/or service offering as required by the customer's scope of work. Work would include but is not limited to the following examples:

- Heating, ventilating, air conditioning (HVAC) specialists to install, modify, and/or furnish material for HVAC systems including, but not limited to, building management controls, access, digital video management & access systems, fan control, smoke control, smoke/fire dampers, ductwork, etc. as necessary.
- Mechanical & electrical contractors to install, modify, and/or furnish material for electrical & mechanical systems including, but not limited to, raceway, cabling (fiber), line voltage supply, control wiring, trenching, duct banks, water meters, steam meters, natural gas (utility) meters, variable frequency drives, etc. as necessary.
- General contractor specialists to install, modify, and/or furnish material for structural changes, soffits, painting, patching, etc. as necessary.
- Locksmiths to install, modify, and/or furnish material including, but not limited to, door strikes, door closures, etc. as necessary.
- Providing Split Air Conditioning or localized AC systems to keep equipment running at proper operating temperature.

Honeywell is permitted under the Security Systems & Solutions procurement contract (Group 77201, Contract PT63299) to utilize subcontracting services as defined above. As the single point of contact, Honeywell will work in conjunction with the authorized user to ensure the utilization of qualified subcontractors is of best value, and to ensure the highest quality and best services when providing a turn-key solution. Additionally, Honeywell take have full responsibility of the installation including the warranty provisions as set forth in the contract. Honeywell will offer these services at a fee not to exceed cost plus 25% of the subcontractors invoice. Subcontractors will provide services on a fixed price/lump sum basis, and will be required to meet current prevailing wage mandates for their respective trade.

Honeywell will demonstrate the cost of these services by submitting the original subcontractors' quote to the authorized user for review prior to the commencement of work. In addition, Honeywell will attach a copy of the subcontractors' invoice, with our fee clearly noted, when applying for payment.

This fee includes direct expenses to manage the subcontractor including, but not limited to:

- Developing a scope of work.
- Procuring subcontracting services including walkthrough's as necessary.
- Managing project documents - (time sheets, certified payroll, as-built documentation, etc.)
- Coordinating project activity between trades.
- Ensuring project plans & specifications are met.
- Overseeing all aspects of the installation to ensure projects are completed in a timely manner.

Over the course of providing emergency service, maintenance, repair, inspection, and testing to life safety and integrated systems under the Honeywell Contract PT63299 (NYS Contract), Honeywell will at times utilize the services of a subcontractor or employ technical services to augment it's own. Honeywell will offer these services at a fee not to exceed cost plus 25% of the subcontractors invoice. Subcontractors will provide services on a "fixed price/lump sum" or "Time & Material" basis. The subcontractor will be required to meet current prevailing wage mandates for their respective trade.

1. All LABOR shall be charged as per the Regional rates posted on the current contract.

2. All REPLACEMENT of "ON CONTRACT PARTS" shall be charged as per the current NYS Contract posted rate.

HOW TO USE HENRY BROS. ELECTRONICS, INC.'S SUBCONTRACTORS:

HBE/AAI are often called upon to provide a turn key Security Systems and Solutions. These comprehensive programs often require the support of trades normally outside of our core business but integral to the overall success of the project.

Examples of such efforts includes, but are not limited to:

- * HVAC systems to maintain equipment within manufactures' recommended guidelines and/or extend system life and/or increase reliability.
- * Defining physical space for equipment requirements utilizing various construction trade services such as architects, engineers, construction companies, electricians, etc.
- * Employment of a locksmith to assist in physical security needs, installation or retro-fit of electrified hardware to facilitate access control, etc.
- * Providing ground services such as concrete pads for poles, trenches to facilitate cabling, physical security perimeter barrier products, etc.
- * Provide emergency power systems such as generators and/or UPS systems.
- * Provide power and signal cabling installations on large scale projects.
- * Provide work services relative to Asbestos, Lead or other "HOT" area concerns.
- * Provide landscaping services to enhance site security.
- * Provide ancillary lighting systems to enhance security.
- * Provide for site rehabilitation post installation -patch, paint, wall paper, carpet repair, etc.

The following procedures will be applied to any subcontractor utilization:

1. For any work in excess of \$10,000, we shall obtain three (3) competitive quotations from firms that have a proven track record in their industry and sufficient financial resources to complete the project in a professional manner, on time and within accepted budget.
2. Subcontractor identification information along with a biography will be submitted to the customer for review.
3. All subcontractor proposals will be provide to the customer with a written evaluation ranking the proposals, justification statements and supporting documents to assist the customer in making an informed decision.
4. Our project management and engineering team members will review proposals and our evaluations with customer.
5. Upon written authorization to engage the subcontractor pursuant to his/her proposal from the customer, we will provide the services below.

HBE/AAI will charge a fee to provide these services that shall not exceed 25% of the subcontractor's invoice amount.

The actual fee will be documented for each subcontract we are asked to manage and require the written acceptance of the customer.

The fee will vary based on the complexity of work provided by the subcontractor, never to exceed 25% of the subcontractor's invoice amount.

HBE/AAI will provide a copy of the subcontractor's invoice with all requests for payment of this fee.

HBE/AAI will provide proof of subcontractor

payment to customer upon request -usually in the form of a cancelled company check.

This fee provides for the following by HBE/AAI:

HBE/AAI take full ownership of the project from cradle to grave insuring the customer receives the best possible solution.

Provides the customer with a SINGLE POINT OF CONTACT FOR ALL TRADES REQUIRED.

HBE/AAI will review all plans with customer and customer's consultant where applicable.

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HBE/AAI will work with all disciplines to resolve/clarify any issues with plans and specifications for the project.

HBE/AAI will provide all necessary services to coordinate the work between trades to maintain project timelines.

HBE/AAI will provide technical guidance where applicable (based on our expertise) to the various trades to assure specification compliance.

HBE/AAI will review all subcontractor work to assure that it meets technical specifications and project intentions.

HBE/AAI will document to customer our findings with respect to subcontractor performance.

HBE/AAI will manage any subcontractor punch list items generated by the customer or HBE/AAI personnel to effect a timely completion.

HBE/AAI will manage all aspects of subcontractor expenses, review all billing requests for accuracy and compliance with agreements.

HBE/AAI will review and verify contractor compliance with any prevailing wage requirements.

HBE/AAI will assume full management of all warranty provisions set forth in the contract for subcontractor supplied goods/services.

IBM CORPORATION NOTE TO AUTHORIZED USERS:

Section 69-M of the General Business Law and Title 19 NYCRR Reg. 195.2 provide that any person engaging in the business of installing, servicing or maintaining security or fire alarm systems must be licensed to do so.

IBM Corporation does not hold an NYS Fire Alarm or Security Systems Installer's License and must have licensed subcontractors perform all on-site physical (HANDS-ON) labor (installation, systems integration, and maintenance) covered under this license.

IBM Corporation is prohibited from performing any on-site physical (HANDS-ON) labor actions with regards to installing, integrating, or maintaining Fire Alarm or Security Systems as defined in Sec. 69-M and Title 19 NYCRR 195.2. Any actions involving installing, integrating, or maintaining a Fire Alarm or Security System as defined in Sec. 69-M of the General Business Law and Title 19 NYCRR 195.2 by a prime contract holder will be grounds for contract suspension.

Prime contract holders can only provide verbal consulting/supervising for any work where this license is required.

It is the responsibility of the authorized user to ensure the compliance of the prime contract holder with this requirement when performing work on contract.

Please see below the following link to the NYSDOS website for additional information regarding the NYS Fire Alarm or Security Systems Installer License required per Sec. 69-M of the General Business Law Title 19 NYCRR Reg. 195.2:

<http://www.dos.state.ny.us/lcns/lawbooks/security.html>

Please also see attached the List of Approved Subcontractors in the Pricing Information Tab for “Unique Comp., Inc.” in the link titled “Subcontractor List.”

Each engagement will require an individual SOW which IBM will have the opportunity to accept or decline. Each engagement which IBM and NYS agree to pursue will require a Transaction Document specifying the responsibilities of Authorized Users and IBM, estimated schedule, completion criteria, bill of materials, and the hours and fees to perform the IBM responsibilities.

HOW TO USE INTELLI-TEC SECURITY SERVICES, LLC.'S SUBCONTRACTORS:

Intelli-Tec is often called upon for turn key Security Systems & Solutions. This may include additional work that is outside of Intelli-Tec's expertise but integral to the overall solution. Examples of this include but are not limited to the following:

- Providing a Split Air Conditioning system to keep equipment running at proper operating temperature.
- Moving non structural walls or doors to allow an area for equipment and the customer's surveillance operator to reside or to install a portal door or sally port
- Hiring a locksmith to install door strikes for the card access system.
- Providing concrete pads for mounting camera poles
- Provide proper lighting for Cameras to operate.
- Hiring a fence contractor to repair a damaged fence so that equipment can be installed properly.
- Hiring a fiber contractor to reduce the amount of cable that needs to be ran throughout the building.
- Engage Manufacturer technicians to provide a higher level of maintenance required for specific installed equipment
- Trenching to run cable from building to building may include repairing pavement or concrete.
- Hiring a tree contractor to trim or remove trees to allow for optimum required camera views.
- Running of conduit and power for cabling and devices in the structure.

Under the aforementioned circumstances, Intelli-Tec is permitted under Group PT64406 to undertake the following procedures to ensure both a competitive procurement, lowest cost, and the best services for authorized users to complete a turn key security

- Whenever a sub contractor is used Intelli-Tec solicits three bids for all jobs anticipated to be over \$15,000 in cost.
- Intelli-Tec's list of sub contractors will include their years in business, basic description of work provided and the regions that they conduct their work. As with the past contract and consistent with all other contracts that Intelli-Tec has with NYS
- Intelli-Tec takes full ownership of the project from design to completed installation insuring that the end user gets the best integration & installation possible. This also allows the NYS customer a single point of contact instead of being tasked with
- Intelli-Tec works with the NYS customer and usually their consultant to review all the Plans and Specifications.
- Intelli-Tec will work with the Engineers and Consultants to clarify any issues with the Plans and Specifications.
- When necessary Intelli-Tec will bid required part or parts of the project with three reputable sub-contractors to get the State the best price and delivery of product. If desired a pre bid meeting and a walkthrough of the facility.
- Intelli-Tec then reviews all Contractor bids and will oversee the selection of a qualified and competent contractor.
- Intelli-Tec will arrange and attend a kick off meeting with their contractor and the facility.
- Intelli-Tec will oversee that all the specific standards and requirements of the State Customer are followed.
- Intelli-Tec will oversee ALL aspects of the project.
- Intelli-Tec will work to ensure at project completion that the contractors punch list is not dragged out, that the facility can assume normal operations without the on going, never ending punch list work.

HOW TO USE IDESCO CORP's SUBCONTRACTORS:

As a provider of turn-key Security Systems and Solutions installations, IDESCO Corp, may at times utilize subcontractors to provide additional services that may be outside of our core business to meet the customer need. This additional work may require, but not be limited to, the utilization of the following subcontracting services to accommodate the overall design requirements in conjunction with the provision of a turn-key solution:

- Heating, ventilation, air conditioning (HVAC) specialists to install, modify, and /or furnish material for HVAC systems including, but not limited to, building management controls, fan control, smoke control, smoke / fire dampers, ductwork, etc. as necessary.
- General contractor specialists to install, modify, and/or furnish material for structural changes, painting, patching, etc, as necessary.
- Electrical subcontractors to install, modify, and / or furnish material for electrical systems including, but not limited to, raceway, cabling, line voltage supply, control wiring, trenching, etc. as necessary.
- Locksmiths to install, modify, and /or furnish material including, but not limited to, door strikes, door closures, etc. as necessary.
- Cabling specialists to install, modify, and or furnish material including, but not limited to, fiber optic cabling, fiber optic connectors, duct banks, etc. as necessary.

IDESCO Corp. is permitted under the Security Systems & Solutions procurement contract (OGS Contract #PT63108), to utilize subcontracting services as defined above. IDESCO will work in conjunction with the authorized user to ensure the utilization of qualified subcontractors who can provide professional quality installation at competitive pricing to meet the project requirements. In doing so, IDESCO will act as the single point of contact for the authorized user and will take full ownership of the installation including the warranty provisions as set forth in the OGS contract.

IDESCO will oversee all aspects of the project as it relates to our scope of work including that of the subcontractor's.

IDESCO will offer these services at a fee not to exceed cost plus 25% of the subcontractor's invoice. Subcontractors will provide services on a fixed price / lump sum basis, and will be required to meet current prevailing wage mandates for their respective trades.

IDESCO will demonstrate the cost of these services by submitting the original subcontractors' quote to the authorized user for review prior to the commencement of work. In addition, IDESCO will attach a copy of the subcontractors' invoice upon customer's request, with our fee clearly noted, when applying for payment. This fee includes direct expenses to manage the subcontractor including, but not limited to:

- Developing a scope of work.
- Procuring subcontracting services including walk-through's as necessary.
- Managing project documentation such as time sheets, certified payroll, as-built documents, etc.
- Coordinating project activities between trades.
- Ensuring project plans & specifications are met.

- Overseeing all aspects of the installation to ensure projects are completed in a timely manner.

Over the course of providing emergency service, maintenance repair, inspection, and testing for life safety systems under the IDESCO OGS Contract # PT63108, IDESCO will at times utilize the services at a fee not to exceed cost plus 25% of the subcontractors invoice. Subcontractors will provide service on a “fixed price / lump sum” or “Time & Material” basis. The subcontractors will be required to meet current prevailing wage mandates for their respective trades.

HOW TO USE LINSTAR, INC.'s SUBCONTRACTORS:

From time to time LINSTAR, Inc. may utilize subcontractors to supplement work or provide additional services that is an integral part of the overall turn-key solution. In these instances when additional expertise is needed, LINSTAR will partner with the subcontractors below to accommodate the overall design and functionality of the system. Examples of partnered subcontractors' resources will include but are not limited to:

- Door hardware implantation services
- Electrical and low voltage wiring services
- Cabling, wiring, and connecting services
- Networking and It services for specialized support
- General contractor construction, excavation, and repair services

LINSTAR, Inc will provide and utilize these services as permitted under the Security Systems & Solutions procurement contract as part of the total solution. LINSTAR will ensure that this utilization represents the highest level of professional implementation quality, competitive pricing, and customer satisfaction.

LINSTAR will be the single point of contact for the authorized user to manage subcontractor services and oversee all aspects of their work. LINSTAR will take full responsibility for services performed including all installation and warranty issues set forth by the contract.

Subcontractors will be required to provide services at a fixed price / lump sum basis and to submit certified payroll to ensure compliance with NYS DOL prevailing wage schedules. The original subcontractors quote will be submitted to the authorized user prior to commencement of work. In addition, Linstar will attach a copy of the subcontractor's invoice, with our fee clearly noted, when applying for payment.

LINSTAR will offer these services as part of the total solution at a fee not to exceed cost plus 25% of the subcontractor's quote. This fee will include direct expenses for management of subcontractor services that include but are not limited to:

- Developing a scope of work for the project
- Procuring subcontractor services including walk-throughs as necessary
- Managing project documentation such as certified payroll, as-built drawings, etc.
- Overseeing all aspects of the installation to ensure projects are completed timely
- Coordination of project activities between trades
- Ensuring project plans and specifications are met

HOW TO USE LPC, INC.'S SUBCONTRACTORS:

From time to time LPC, Inc. may be requested to supply and install a "Turn Key" Security System. In order for LPC, Inc. to be able to provide this service, it may be possible to attain a subcontractor's input & labor. Some examples of this may include,

- Installation of Door locking mechanisms for a Card Access System (IE: magnetic locks, electric strikes, crash bars, etc). LPC would be required to hire a licensed locksmith
- Providing concrete or asphalt trenching for Outdoor emergency phones, camera systems. LPC would find the need to hire an Asphalt & Concrete company.
- Hiring an Electrician to provide High Voltage, power, proper lighting

LPC can ensure that the best possible price will be provided by utilizing the following procedures:

- Obtaining at least two prices for all subcontract work over the amount of \$18,000 in cost.
- LPC, Inc. fee to the Authorized User and their respective buyers will NOT exceed cost plus 20% on any subcontractor's invoice.
- LPC takes complete responsibility of the entire project from start to finish, to ensure the end user is provided with the best possible installation.
- LPC will demonstrate the cost of these services by submitting the original subcontractors' quote to the authorized user for review prior to the commencement of work. In addition, LPC will attach a copy of the subcontractors' invoice, with our fee clearly noted, when applying for payment."
- LPC will be the one and only contact for the duration of the installation. We will become the 'point person' on the project allowing the end user the security of dealing with one company instead of many different trades.
- LPC strives to maintain the utmost performance on any project, and will always ensure the installation is correct, neat, fully operational, & code compliant.

HOW TO USE MACRO DIGITAL TECHNOLOGY, INC.'s SUBCONTRACTORS:

Macro Digital Technology Corp. has always been committed to providing the highest quality, cost effective solutions to its clients. To furnish turnkey solutions the use of our partnering subcontractors can be utilized:

This additional work may require, but not be limited to, the utilization to the following subcontracting services to accommodate the overall design requirements to provide a turnkey solution:

- General Contractor specialists to install, modify, and/or furnish material for structural changes, painting, patching, etc. as necessary.
- Electrical subcontractors to install, modify, and/or furnish materials for electrical systems including, but not limited to raceway, cabling, line voltage supply, control trenching, pole installation, etc. as necessary
- Locksmiths to install, modify, and/or furnish material including, but not limited to, door strikes, door closures, etc. as necessary
- Cabling specialists to install, modify, and/or furnish material including, but not limited, fiber optic cabling, fiber optic connectors, duct banks, etc. as necessary.
- Specialized IT services including but not limited to, network support, design, switch deployment and testing, application programming and analysis.

Macro Digital Technology Corp. will offer these services at a fee not to exceed cost plus 25% of the subcontractor invoice.

Macro Digital will demonstrate the cost of these services by submitting the original subcontractor's quote to the authorized user for review prior to the commencement of work. In Addition, Macro Digital will attach a copy of the subcontractor's invoice with our fee clearly noted, when applying for payment. This fee includes direct expenses to manage the subcontractor including, but not limited to

- Developing a Scope of Work
- Procuring subcontractors' quotes to the authorized user for review prior to the commencement of work
- Managing project documents such as time sheets, certified payrolls, as-built documents, etc.
- Coordinating project activities between trades
- Ensuring project plans & specifications are met
- Overseeing all aspects of the installation to ensure projects are completed in a timely manner.
- Inspection of work performed to ensure the project meets Macro Digital's and the client's approval.

Macro Digital will take full ownership of the project and will be the single point of contact for the client. All subcontractors have a minimum of two years experience in their specialty.

HOW TO USE PICTOMETRY INTERNATIONAL CORP'S CONTRACT PT64410:

Pictometry International Corp.'s contract award reflects unique products and solutions. These generally involve aerial photographing and forwarded images using Pictometry's patented software, as well as additional installation, systems integration, and training. When utilizing Pictometry's contract, authorized users should be aware of the following potential factors:

- A. Authorized Users often either utilize "leaf on" or "leaf off" images (reflecting the current seasons) for flyover photographing
- B. The necessary flyovers cannot occur once there is snowfall.
- C. Other weather conditions (e.g. rain, fog, etc.) can delay a flyover and subsequent imaging.
- D. Repeat flyovers may be necessary to obtain additional imaging. These flyovers may need to occur in the next Authorized User's next fiscal year.

Based on the aforementioned information, OGS has suggested to Pictometry that it attach the following statements to any price quotes and to any Purchase Orders issued by Authorized Users to Pictometry:

1. A statement which indicates that "Once Image Capture is complete, image libraries are delivered to the customer, usually within 60 days of last image capture, to be loaded by the customer onto the customer's computer system .
2. Indicate on price quotes that actual photography will be dependent on various factors such as when photography will begin, be completed, delivered etc. This should be attached to the Purchase order issued by the Authorized user.
3. Reference the remedies for breach outlined in Clause 60 of Appendix B.

OGS also recommends that all Authorized users make adequate financial preparations in the event that a flyover/final acceptance of images cannot occur until its next fiscal year.

Additionally, Pictometry has submitted, and OGS has approved its Software License Agreement (SLA) and Schedule A. Authorized Users can agree to these documents as they conform to the Terms and Conditions of RFP 20191 (including Appendix B, dated July 2006). This should be attached to any Purchase Order issued by an Authorized User to Pictometry when acquiring software.

Please see below a link to the Software License Agreement and Schedule A:

http://www.ogs.ny.gov/purchase/snt/awardnotes/7720120191SLA_Pictometry.pdf

HOW TO USE PROTECTIVE MANAGEMENT SYSTEMS, INC. SUBCONTRACTORS:

There are times when the scope of any given project may require subcontractors to provide those services that are beyond our basic business structure, and needed to provide our authorized users with a complete and operable system.

Subcontractors, in addition to their basic installation responsibility, may also provide services to accommodate overall design requirements. This single source responsibility gives Protective Management Systems, Inc., full ownership of the project to better serve the authorized user's interests, and where required, fully satisfy any bonding of the project.

Subcontractor quotations / proposals will be an integral part of all Protective Management Systems, Inc. offerings for authorized users' for review and approval.

Services provided by the New York State approved subcontractors under Protective Management Systems, Inc., contract, PT64380, will include, but not necessarily be limited to, the following:

Electrical Subcontractors will construct and install all cabling infrastructure as per local, state, and federal codes, including line and low voltage wire and cable, fiber optic cables and connections, and power for all system components, under our direct supervision.

The subcontractor will be responsible for all necessary cutting, patching, and replacement of ceiling tiles to accommodate any system device.

Locksmith / Door Specialists will provide all unique hardware including, but not limited to, electric door strikes and door contacts.

Under our NYS OGS contract, PT64380, ("Security Systems and Solutions"), Protective Management Systems, Inc., is permitted to utilize the approved subcontractors listed And will work in conjunction with the authorized users to choose the most competitive and competent listed subcontractor who will best meet project requirements.

Subcontractors will be required to provide services at a fixed price/lump sum basis and to submit certified payroll to ensure compliance with NYS DOL prevailing wage schedules. The original subcontractors quote will be submitted to the authorized user prior to commencement of work. In addition, Protective Management will attach a copy of the subcontractor's invoice, with our fee clearly noted, when applying for payment.

Prevailing wage reports for the subcontractor's labor, as well as those for Protective Management Systems, Inc. will be submitted with all invoices.

Protective Management Systems, Inc. will offer these services at a fee not to exceed 25% of the subcontractor's quote. The fee includes direct costs incurred with subcontractor administration, such as, but not limited to:

- Developing a scope of work for the project
- Procuring subcontractor services such as site-visits, walk-troughs, etc. as necessary
- Managing project documentation such as certified payroll, as-built drawings, submittals etc.
- Overseeing all aspects of the installation to ensure projects are completed timely such as scheduling, project documentation, supervision, etc.
- Coordination of project activities between trades

- Ensuring project plans and specifications are met.

Maintenance Contracts for existing Life Safety and Security Systems, will include testing, cleaning, and servicing the systems specified and outlined in the maintenance contracts. These contracts are based on a mutually agreed price at or below the "Not to Exceed" NYS Net Pricing/Total Rates with authorized users covering the labor and will include minor repairs and adjustments.

In the event that Protective Management Systems, Inc. technician determines that a piece of equipment cannot be field repaired it will be necessary to remove and transport such piece of equipment to our facility for evaluation. If Protective Management Systems, Inc. or the manufacturer can repair the piece of equipment or any component of such equipment an estimate will be generated. Protective Management Systems, Inc. will determine the cost of the repair, which is not to exceed 50% of the replacement cost. If the repair cost exceeds 50% of the replacement cost, Protective Management Systems, Inc. will recommend replacement. If the piece of equipment or any component can be repaired for less than 50% of the replacement value, Protective Management Systems, Inc. shall authorize such repair. The final repair cost will be the cost of the repair, which is inclusive of all shipping & handling charges, plus an additional fee of 25% of the manufacturer's repair costs. Any field repair charges incurred will be billed at the hourly labor rates posted on our current contract. Upon request, Protective Management Systems, Inc. will furnish the Purchase Order provided by the manufacturer as verification of the repair charge.

In the event that Protective Management Systems, Inc. chooses to use manufacturer's representative, field advisor, or sub contractor to perform a service all or site visit, the cost shall be the same as our sub contractor provision which is cost plus a 25% markup.

HOW TO USE SECURITY MANAGEMENT SYSTEMS, INC.'s SUBCONTRACTORS:

Security Management Systems is a physical security solutions provider of turn-key Integrated Security System Installations & Services. In addition to our professional full time staff, SMS utilizes licensed subcontractors who are used for installation and other services related to our installations.

These additional services include, but are not limited to the following subcontracting services:

- Electrical contractors to install electrical equipment and material for electrical systems including, but not limited to, line voltage supply, fiber optic cabling, network cabling, control wiring, trenching, exterior lighting , perimeter fences & barriers, UPS's, etc.
- Communications cabling contractors to install network infrastructure.
- Locksmiths to install and/or retro-fit electrified and mechanical locking mechanism and door hardware.

Security Management Systems will offer these services at the subcontractor's cost plus a fee not to exceed 20%. A copy of the subcontractor's proposal will be submitted prior to the commencement of work. All subcontractor work will be based on a firm, fixed price.

The original subcontractor's quote will be provided prior to the commencement. In Addition, Security Management Systems, Inc. will attach a copy of the subcontractor's invoice with our fee clearly noted, when applying for payment. This fee includes the direct expenses necessary to manage the subcontractor including but not limited to:

- Development of the scope of work
- Procurement of subcontractor services
- Management of all project documentation and contract processes including: submittals, progress billing, work quality, shop drawings, as-built drawings, certified payroll etc.
- Coordination between project trades.
- Inspection and testing of completed work.

Security Management Systems will take full ownership and responsibility for all work performed by its subcontractors, and will be responsible for any warranty work that may be required.

All replacement of "On Contract Parts" shall be charged as per current NYS Contract posted rate.

HOW TO USE SIEMENS SUBCONTRACTORS:

As a provider of turn-key Security Systems and Solutions installations, Siemens Industry may at times utilize subcontractors to provide additional services that may be outside of our core business to meet the customer need. This additional work may require, but not be limited to, the utilization of the following subcontracting services to accommodate the overall design requirements in conjunction with the provision of a turn-key solution:

- Heating, ventilation, air conditioning (HVAC) specialists to install, modify, and /or furnish material for HVAC systems including, but not limited to, building management controls, fan control, smoke control, smoke / fire dampers, ductwork, etc. as necessary.
- General contractor specialists to install, modify, and/or furnish material for structural changes, painting, patching, etc, as necessary.
- Electrical subcontractors to install, modify, and / or furnish material for electrical systems including, but not limited to, raceway, cabling, line voltage supply, control wiring, trenching, etc. as necessary.
- Locksmiths to install, modify, and /or furnish material including, but not limited to, door strikes, door closures, etc. as necessary.
- Cabling specialists to install, modify, and or furnish material including, but not limited to, fiber optic cabling, fiber optic connectors, duct banks, etc. as necessary.

Siemens is permitted under the Security Systems & Solutions procurement contract (OGS Contract #PT63200), to utilize subcontracting services as defined above. Siemens will work in conjunction with the authorized user to ensure the utilization of qualified subcontractors who can provide professional quality installation at competitive pricing to meet the project requirements.

In doing so, Siemens will act as the single point of contact for the authorized user and will take full ownership of the installation including the warranty provisions as set forth in the OGS contract. Siemens will oversee all aspects of the project as it relates to our scope of work including that of the subcontractor's.

Siemens will offer these services at a fee not to exceed cost plus 25% of the subcontractor's invoice. Subcontractors will provide services on a fixed price / lump sum basis, and will be required to meet current prevailing wage mandates for their respective trades.

Siemens will demonstrate the cost of these services by submitting the original subcontractors' quote to the authorized user for review prior to the commencement of work. In addition, Siemens will attach a copy of the subcontractors' invoice upon customer's request, with our fee clearly noted, when applying for payment. This fee includes direct expenses to manage the subcontractor including, but not limited to:

- Developing a scope of work.
- Procuring subcontracting services including walk-through's as necessary.
- Managing project documentation such as time sheets, certified payroll, as-built documents, etc.
- Coordinating project activities between trades.
- Ensuring project plans & specifications are met.
- Overseeing all aspects of the installation to ensure projects are completed in a timely manner.

Over the course of providing emergency service, maintenance repair, inspection, and testing for life safety systems under the Siemens OGS Contract #PT63200, Siemens will at times utilize the services at a fee not to exceed cost plus 25% of the subcontractors invoice. Subcontractors will provide service on a

“fixed price / lump sum” or “Time & Material” basis. The subcontractors will be required to meet current prevailing wage mandates for their respective trades.

HOW TO USE SIMPLEXGRINNELL, LP.'S SUBCONTRACTORS:

As a provider of turn-key Security Systems & Solutions installations, SimplexGrinnell will at times utilize subcontractors to provide additional work that is outside our core business. This additional work may require, but not be limited to, the utilization of the following subcontracting services to accommodate the overall design requirements in conjunction with the provision of turn-key solutions:

- Heating, ventilating, air conditioning (HVAC) specialists to install, modify, and/or furnish material for HVAC systems including, but not limited to, building management controls, fan control, smoke control, smoke/fire dampers, ductwork, etc. as necessary.
- General contractor specialists to install, modify, and/or furnish material for structural changes, soffits, painting, patching, etc. as necessary.
- Electrical contractors to install, modify, and/or furnish material for electrical systems including, but not limited to, raceway, cabling, line voltage supply, control wiring, trenching, duct banks, etc. as necessary.
- Locksmiths to install, modify, and/or furnish material including, but not limited to, door strikes, door closures, etc. as necessary.
- Cabling specialists to install, modify, and/or furnish material including, but not limited to, fiber optic cabling, fiber optic connectors, duct banks, etc. as necessary.

SimplexGrinnell is permitted under the Security Systems & Solutions procurement contract (Group 77201, SimplexGrinnell Contract PT63104) to utilize subcontracting services as defined above. SimplexGrinnell will work in conjunction with the authorized user to ensure the utilization of qualified subcontractors is of best value, and to ensure the highest quality and best services when providing a turn-key solution.

In doing so, SimplexGrinnell will act as the single point of contact for the authorized user. SimplexGrinnell will take full ownership of the installation including the warranty provisions as set forth in the contract. SimplexGrinnell will oversee all aspects of the project as it relates to our scope of work including that of the subcontractor.

SimplexGrinnell will offer these services at a fee not to exceed **cost plus 25%** of the subcontractors invoice. Subcontractors will provide services on a fixed price/lump sum basis, and will be required to meet current prevailing wage mandates for their respective trade.

SimplexGrinnell will demonstrate the cost of these services by submitting the original subcontractors' quote to the authorized user for review prior to the commencement of work. In addition, SimplexGrinnell will attach a copy of the subcontractors' invoice, with our fee clearly noted, when applying for payment.

This fee includes direct expenses to manage the subcontractor including, but not limited to:

- Developing a scope of work.
- Procuring subcontracting services including walkthrough's as necessary.
- Managing project documents - (time sheets, certified payroll, as-built documentation, etc.)
- Coordinating project activity between trades.
- Ensuring project plans & specifications are met.
- Overseeing all aspects of the installation to ensure projects are completed in a timely manner.

A list of approved subcontractors qualified to perform work associated with their respective trade is attached. All of the subcontractors listed will have a minimum of two years experience in their discipline. The list details the company name and services they provide.

Award # 20191**Procurement Services Group Award # 20191**

Over the course of providing emergency service, maintenance, repair, inspection, and testing to life safety systems under the SimplexGrinnell Contract PT63104 (NYS Contract), SimplexGrinnell will at times utilize the services of a subcontractor or employ technical services outside of our core business. SimplexGrinnell will offer these services at a fee not to exceed **cost plus 25%** of the subcontractors invoice. Subcontractors will provide services on a “fixed price/lump sum” or “Time & Material” basis. The subcontractor will be required to meet current prevailing wage mandates for their respective trade.

HOW TO USE TECHNICAL SYSTEMS GROUP, INC.'S SUBCONTRACTORS:

It has been the guideline of Technical Systems Group Inc to provide an effective, value added product to all its clients. Having a close relationship with key suppliers and sub-contractors is seen as essential to accommodate the overall turn-key solution.

Examples of items that may be outside the expertise of TSG but are not limited to the following:

- Locksmiths for door strikes
- Electricians for installing cable, installing conduit or trenching
- Electricians to install proper camera lighting
- Electricians to install poles for parking lot cameras
- Specialized IT support

Technical Systems Group Inc will offer these services at a fee not to exceed cost plus 25% of the subcontractor invoice.

This fee includes the expense of TSG to manage the subcontractor including, but not limited to the following items:

- ❖ Devising a scope of work
- ❖ Administrative responsibilities such as (certified payroll, submittals, as-built documentation etc.)
- ❖ Managing project timelines and coordination of activities between trades
- ❖ Coordination of walkthrough's / project meetings
- ❖ Inspection of work performed to ensure projects are completed to scope approved by customer

Technical Systems Group Inc will take full ownership of the installation and will be a single point of contact for the customer. All subcontractors have a minimum of two years experience in their specialty. Please see the attached approved subcontractor list for Technical Systems Group Inc.

Technical Systems Group will demonstrate the cost of these services by submitting the original subcontractors' quote to the authorized user for review prior to the commencement of work. In addition, Technical Systems Group will attach a copy of the subcontractors' invoice, with our fee clearly noted, when applying for payment.

HOW TO USE UNIVERSAL SECURITY SYSTEMS, INC.'S SUBCONTRACTORS:

Universal Security Systems, Inc. is often called upon for turn key Security Systems & Solutions. This may include additional work that is outside of Universal Security Systems, Inc.'s expertise but integral to the overall solution.

Examples of this include but are not limited to the following:

- Providing a Split Air Conditioning system to keep equipment running at proper operating temperature.
- Heating, ventilating, air conditioning (HVAC) specialists to install, modify, and/or furnish material for HVAC systems including, but not limited to, building management controls, fan control, smoke control, smoke/fire dampers, ductwork, etc. as necessary.
- General contractor specialists to install, modify, and/or furnish material for structural changes, soffits, painting, patching, etc. as necessary
- Specialized IT support
- Provide proper lighting for Cameras to operate.
- Hiring a tree contractor to trim or remove trees to allow for optimum required camera views

Under the aforementioned circumstances, Universal Security Systems, Inc. is permitted under Contract PT63305 to undertake the following procedures to ensure, both a competitive procurement, lowest cost, and the best services for authorized users to complete a turn key security system:

Whenever a sub contractor is used Universal Security Systems, Inc. solicits three bids for all jobs anticipated to be over \$15,000 in cost. Universal Security Systems, Inc.'s list of sub contractors will include their years in business, basic description of work provided and the regions that they conduct their work. As with the past contract and consistent with all other contracts that Universal Security Systems, Inc. has with NYS the fee for these services will be cost plus 25%.

This includes direct expenses to develop and manage project/contractor milestones, progress billing and field verification of labor quality. It also includes the following:

1. Universal Security Systems, Inc. takes full ownership of the project from cradle to grave insuring that the end user gets the best integration possible. This also allows the NYS customer a single point of contact instead of being tasked with managing multiple trades at one time.
2. Universal Security Systems, Inc. works with the NYS customer and usually their consultant to review all the Plans and Specifications.
3. Universal Security Systems, Inc. will work with the Engineers and Consultants to clarify any issues with the Plans and Specifications.
4. Universal Security Systems, Inc. will then bid the project to three reputable contractors. This usually includes a pre-bid meeting and a walkthrough of the facility.
5. Universal Security Systems, Inc. then reviews all Contractor bids and will oversee the selection of a qualified and competent contractor.
6. Universal Security Systems, Inc. will arrange and attend a kick off meeting with their contractor and the facility.
7. Universal Security Systems, Inc. will oversee that all the specific standards and requirements of the State Customer are followed.
8. Universal Security Systems, Inc. will oversee ALL aspects of the project.
9. Universal Security Systems, Inc. will work to ensure at project completion that the contractors punch list is not dragged out, that the facility can assume normal operations without the on going, never ending punch list work.

Universal will demonstrate the cost of these services by submitting the original subcontractors' quote to the authorized user for review prior to the commencement of work. In addition, Universal will attach a copy of the subcontractors' invoice, with our fee clearly noted, when applying for payment

SERVICE:

- * In the event that a NYS Customer does not have a full maintenance plan in effect and requires Time and Material Service the following rates shall apply.
- * All LABOR shall be charged as per the Regional rates posted on the current contract.
- * All REPLACEMENT of "ON CONTRACT PARTS" shall be charged as per the current NYS Contract posted rate.
- * In the event that a Universal Security Systems, Inc. technician determines that a piece of equipment can not be field repaired it will be necessary to remove and transport such piece of equipment to our facility for evaluation. If the Universal Security Systems, Inc. or the manufacturer can repair the piece of equipment or any component of such equipment an estimate will be generated. Universal Security Systems, Inc. will then determine the cost of the repair, which is not to exceed 50% of the replacement cost. If the repair cost exceeds 50% of the replacement cost, Universal Security Systems, Inc. will recommend replacement. If the piece of equipment or any component can be repaired for less than 50% of the replacement value, Universal Security Systems, Inc. shall authorize such repair. The final repair cost will be the cost of the repair, shipping & handling charges, plus an additional fee of 25% of the manufacturer's repair cost. Any field repair charges incurred will be billed at the hourly labor rates posted on our current contract. Upon request, Universal Security Systems, Inc. will furnish the Purchase Order provided by the manufacturer as verification of the repair charge.
- * In the event that Universal Security Systems, Inc. chooses to use manufacturer's representative, field advisor, or sub contractor to perform a service call or site visit, the cost shall be the same as our sub contractor provision which is cost plus a 25% markup.

UNIQUE COMP, INC. NOTE TO AUTHORIZED USERS:

Section 69-M of the General Business Law and Title 19 NYCRR Reg. 195.2 provide that any person engaging in the business of installing, servicing or maintaining security or fire alarm systems must be licensed to do so.

Unique Comp., Inc. does not hold an NYS Fire Alarm or Security Systems Installer's License and must have licensed subcontractors perform all on-site physical (HANDS-ON) labor (installation, systems integration, and maintenance) covered under this license.

Unique Comp., Inc. is prohibited from performing any on-site physical (HANDS-ON) labor actions with regards to installing, integrating, or maintaining Fire Alarm or Security Systems as defined in Sec. 69-M and Title 19 NYCRR 195.2. Any actions involving installing, integrating, or maintaining a Fire Alarm or Security System as defined in Sec. 69-M of the General Business Law and Title 19 NYCRR 195.2 by a prime contract holder will be grounds for contract suspension.

Prime contract holders can only provide verbal consulting/supervising for any work where this license is required.

It is the responsibility of the authorized user to ensure the compliance of the prime contract holder with this requirement when performing work on contract.

Please see below the following link to the NYSDOS website for additional information regarding the NYS Fire Alarm or Security Systems Installer License required per Sec. 69-M of the General Business Law Title 19 NYCRR Reg. 195.2:

<http://www.dos.state.ny.us/lcns/lawbooks/security.html>

Please also see attached the List of Approved Subcontractors in the Pricing Information Tab for “Unique Comp., Inc.” in the link titled “Subcontractor List.”

ATTACHMENT ONE: DCJS AND FBI CERTIFIED SPECIFICATIONS:

Authorized Users:

OGS incorporated DCJS and FBI Certified Specifications into RFP 20191 (See Section I.3.8, pages 11-18). For any additional information regarding these specifications, Authorized Users should contact the following DCJS employee:

Jerry Nimick.

Phone: 1-800-262-3257

E-Mail: Jerry.Nimick@dcjs.state.ny.us

The telephone number listed above is to the DCJS Customer Contact Center (CCC). Authorized Contract Users can call the CCC and dial by last name to reach Mr. Nimick.

ATTACHMENT TWO: PROJECT REFERENCES

PROJECT REFERENCES / CLIENT INFORMATION
ONLY REQUIRED IF REQUESTED
REFERENCE FORM
(Submit one form per reference)
BIDDERS INFORMATION

Bidding Company / Contact Person: _____ / _____

Contact Person Telephone Number: _____

PROJECT REFERENCE / CUSTOMER'S INFORMATION

Customer Name _____

Customer Address _____

Contact Person _____

Telephone Number _____

Facsimile Number _____

E-Mail Address _____

Date Range of Service _____ thru _____

Dollar Value of Project / Contract _____

Description of Equipment/Solution provided: _____

ATTACHMENT THREE: OGS CONTRACT PERFORMANCE REPORT:

State of New York
 Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

| | Excellent | Good | Acceptable | Unacceptable |
|---|-----------|------|------------|--------------|
| • Product meets your needs | | | | |
| • Product meets contract specifications | | | | |
| • Pricing | | | | |

CONTRACTOR

| | Excellent | Good | Acceptable | Unacceptable |
|-------------------------------------|-----------|------|------------|--------------|
| • Timeliness of delivery | | | | |
| • Completeness of order (fill rate) | | | | |
| • Responsiveness to inquiries | | | | |
| • Employee courtesy | | | | |
| • Problem resolution | | | | |

Comments: _____

(over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
 Customer Services, 37th Floor
 Corning Tower - Empire State Plaza
 Albany, New York 12242

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