

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: January 22, 2008

GROUP: 38806 – AUDIO VISUAL EQUIPMENT AND
ACCESSORIES (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** All Contractors

SUBJECT: QUARTERLY UPDATE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The quarterly update for Award Number 02469 has been completed. Agencies are advised to ensure that they have a current copy of the Contract Award Notification which lists a revised issue date of January 22, 2008 before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the OGS Website: www.ogs.state.ny.us

All other terms and conditions of the Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: January 8, 2008

GROUP: 38806 – AUDIO VISUAL EQUIPMENT AND
ACCESSORIES (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** All Contractors

SUBJECT: QUARTERLY UPDATE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The quarterly update for Award Number 02469 has been completed. Agencies are advised to ensure that they have a current copy of the Contract Award Notification which lists a revised issue date of January 8, 2008 before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the OGS Website: www.ogs.state.ny.us

All other terms and conditions of the Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: November 26, 2007

GROUP: 38806 – AUDIO VISUAL EQUIPMENT AND ACCESSORIES (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** Elmo USA Corp. PC60534

SUBJECT: RECALL ON VISUAL PRESENTERS (IMAGE PRESENTATION CAMERAS BY EPSON)

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Elmo USA Corp. Recalls Visual Presenters Due to Fire Hazard: The U.S. Consumer Product Safety Commission, in cooperation with Elmo USA Corp. has announced a voluntary recall of the following consumer product. Consumers should stop using recalled products immediately unless otherwise instructed.

Name of Product: Visual Presenters (sold as Image Presentation Cameras by Epson)

Units: About 54,000

Distributor: ELMO USA Corp. of Plainview, NY

Manufacturer: ELMO Co. Ltd., of Japan

Hazard: Improperly installed fluorescent top lights in the presenter can overheat, posing a fire hazard.

Incidents/Injuries: None reported.

Description: Visual presenters capture images to LCD panels, LCD projectors and TV monitors. The recall includes presenters sold under the ELMO, Epson, Doar Communications, Vtel and Tandberg brand names. The presenters were manufactured between December 1993 and December 2003. The manufacturer information is located on the side, rear and bottom of the main body of the following ELMO model numbers, EV-500AF, EV-400AF, EV-6000AF, EV-8000AF, HV-5000XG, HV-7000SX, HV-8000SX, EV-4400AF, HV-5100XG and Epson model ELPDC02.

(Cont'd)

Recall of Visual Presenters (Cont'd)

Sold by: Elmo from December 1993 to June 2006.

Manufactured in: Japan

Remedy: Consumers should stop using the recalled visual presenters immediately and contact Elmo USA for all models except Epson. All Epson owners should contact Epson. Consumers with recalled units will receive a free inspection and repair.

Consumer Contact: For additional information, contact Elmo USA at (877) 275-3566 between 9 a.m. and 5 p.m. ET Monday through Friday or visit the firm's Web site at www.elmousa.com. Epson customers should contact Epson at (800) 444-1948 between 7 a.m. and 5 p.m. PT Monday through Friday or visit the firm's website at www.epson.com

To see this recall on CPSC's web site, including a picture of the recalled product, please go to:
<http://www.cpsc.gov/cpscpub/prerel/prhtml08/08098.html>

All other terms and conditions of the Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: October 15, 2007

GROUP: 38806 – AUDIO VISUAL EQUIPMENT AND
ACCESSORIES (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** All Contractors

SUBJECT: QUARTERLY UPDATE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The quarterly update for Award Number 02469 has been completed. Agencies are advised to ensure that they have a current copy of the Contract Award Notification which lists a revised issue date of October 15, 2007 before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the OGS Website: www.ogs.state.ny.us

All other terms and conditions of the Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: July 19, 2007

GROUP: 38806 – AUDIO VISUAL EQUIPMENT AND
ACCESSORIES (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** All Contractors

SUBJECT: QUARTERLY UPDATE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The quarterly update for Award Number 02469 has been completed. Agencies are advised to ensure that they have a current copy of the Contract Award Notification which lists a revised issue date of July 19, 2007 before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the OGS Website: www.ogs.state.ny.us

All other terms and conditions of the Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: May 31, 2007

GROUP: 38806 – AUDIO VISUAL EQUIPMENT AND
ACCESSORIES (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** All Contractors

SUBJECT: QUARTERLY UPDATE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The quarterly update for Award Number 02469 has been completed. Agencies are advised to ensure that they have a current copy of the Contract Award Notification which lists a revised issue date of May 31, 2007 before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the OGS Website: www.ogs.state.ny.us

All other terms and conditions of the Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: May 16, 2007

GROUP: 38806 – AUDIO VISUAL EQUIPMENT AND
ACCESSORIES (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** Sound Video Solutions, Inc./PC61396

SUBJECT: ASSIGNMENT OF CONTRACT

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The contract for Sound Video Solutions, Inc. has been assigned to:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC61396 SB	SOUND VIDEO SYSTEMS OF WNY, LLC. 79 Benbro Dr. Cheektowaga, NY 14225	800/724-0236 716/684-8200 Michael Rodems FAX NO.: 716/684-7997 EMAIL: miker@svsny.com WEBSITE: www.svsny.com	510532078

Contractor will honor orders for less than the minimum at no additional cost.
Contractor accepts New York State Procurement Card for orders up to \$10,000.00.
Contractor offers quantity discounts.

All other terms & conditions of this Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: November 6, 2006

GROUP: 38806 – AUDIO VISUAL EQUIPMENT AND
ACCESSORIES (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** All Contractors

SUBJECT: QUARTERLY UPDATE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The quarterly update for Award Number 02469 has been completed. Agencies are advised to make sure they have a current copy of the Contract Award Notification which lists a revised issue date of November 6, 2006 before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the OGS Website: www.ogs.state.ny.us

All other terms and conditions of the Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: July 19, 2006

GROUP: 38806 – AUDIO VISUAL EQUIPMENT AND
ACCESSORIES (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** All Contractors

SUBJECT: QUARTERLY UPDATE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The quarterly update for Award 02469 has been completed. Agencies are advised to review this update before purchasing from contract at the OGS Website: www.ogs.state.ny.us

All other terms & conditions of the Award Notification Notice remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: April 21, 2006

GROUP: 38806 – AUDIO VISUAL EQUIPMENT AND
ACCESSORIES (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR/

CONTRACT NO.: Univisions Video Systems, Inc. / PC61397

SUBJECT: CANCELLATION OF CONTRACT

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Effective immediately, the contract for Univisions Video Systems, Inc. is cancelled. As a further clarification, Item Category #9 – JVC HD Monitors (AV Series) and Item Category #14 – JVC Pro-HD Mastering Recorder SR Series are no longer available through Contract Award Number 02469.

All other terms & conditions of the Award Notification Notice remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: April 17, 2006

GROUP: 38806 – AUDIO VISUAL EQUIPMENT AND
ACCESSORIES (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** All Contractors

SUBJECT: QUARTERLY UPDATE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The quarterly update for Award 02469 has been completed. Agencies are advised to review this update before purchasing from contract at the OGS Website: www.ogs.state.ny.us

All other terms & conditions of the Award Notification Notice remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: April 11, 2006

GROUP: 38806 - AUDIO VISUAL EQUIPMENT AND ACCESSORIES (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 to
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** Infocus Corporation/PC60536

SUBJECT: RECALL

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The U.S. Consumer Product Safety Commission (USCPSC), in cooperation with the firm named below, today announced a voluntary recall of the following consumer product. Consumers should stop using recalled products immediately unless otherwise instructed.

Name of Product: InFocus LP120 Projector, ASK Proxima M1 Projector, and SP-LAMP-013 Replacement Lamp Module.

Units: About 1,800 projectors and about 700 replacement lamp modules.

Importer: InFocus Corp., of Wilsonville, OR.

Hazard: The units have improper wiring with inadequate insulation which could degrade over time, posing a shock and fire hazard.

Incidents/Injuries: No incidents or injuries have been reported.

Description: This recall involves portable projectors designed for use with laptop computers, and a replacement lamp module sold for use with these projectors. The recalled projector models are InFocus LP120 and ASK Proxima M1 built between October 2005 and January 2006. The model number and serial numbers are written on the bottom of the projectors.

They have the following serial numbers:

Model LP120 - AJNV541A0001 through AJNV551A0301 Model M1 - AKUV546A0001 through AKUV547A0268

The recalled replacement lamp module is SP-LAMP-013 built between November 2005 and January 2006. There is no writing on the lamps, but "SP-LAMP-013" is on the label on the box.

To view the entire recall online, please visit the USCPSC website at:

<http://www.cpsc.gov/cpscpub/prereel/prhtml06/06129.html>

For further information, contact:

Ms. Joanna Gebhart
INFOCUS CORPORATION
27700B SW Parkway Avenue
Wilsonville, OR 97070
Telephone Nos.: 800/294-6400, Ext. 8764
503/685-8764
Fax No.: 503/685-8736
E-mail: joanna.gebhart@infocus.com

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: March 9, 2006

GROUP: 38806 - Audio Visual Equipment and
Accessories (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 to
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTORS/

CONTRACT NOS.: All Contractors/Contracts

SUBJECT: INSTALLATION OF EQUIPMENT PURCHASED

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

As a reminder to all end users, the above-mentioned contract commodity group is for the purchase of equipment and accessories only. Installation is not a part of this contract. End users requiring installation of equipment are reminded to include, where appropriate, prevailing wage information in requests for installation. For further information regarding prevailing wage rate requirements, please visit the NYS Department of Labor website at <http://www.labor.state.ny.us/workerprotection/publicworks/PWContents.shtm>.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: January 13, 2006

GROUP: 38806 – AUDIO VISUAL EQUIPMENT AND
ACCESSORIES (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** All Contractors

SUBJECT: QUARTERLY UPDATE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The quarterly update for Award 02469 has been completed. Agencies are advised to review this update before purchasing from contract at the OGS Website: www.ogs.state.ny.us

All other terms & conditions of the Award Notification Notice remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: December 1, 2005

GROUP: 38806 - AUDIO VISUAL EQUIPMENT AND
ACCESSORIES (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD:

October 1, 2003 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR(S)/

CONTRACT NO(S): NetTV, Luminati/PC61394
Tegrity, Inc./PC60549
Viztek Solutions/PC60551

SUBJECT: CANCELLATION OF CONTRACTS

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The above contracts referenced for NetTV, Luminati, Tegrity, Inc. and Viztek Solutions are hereby cancelled effective immediately.

All other terms, conditions and pricing remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: November 17, 2005

GROUP: 38806 - AUDIO VISUAL EQUIPMENT AND ACCESSORIES (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD:

October 1, 2003 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR(S)/

CONTRACT NO(S): Philips Consumer Electronics/PC60542
Optoma Technology, Inc./PC60541

SUBJECT: CHANGES TO CONTRACT

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Philips Consumer Electronics, PC60542, is hereby cancelled effective immediately.

Ms. Nancy Beckmann is the new contact person for Optoma Technology, Inc. Her contact information is as follows:

Ms. Nancy Beckmann
Optoma Technology, Inc.
715 Sycamore Drive
Milipitas, CA 95035
Telephone: 888/289-6786
516/541-7440
Fax No.: 516/541-7440 (same)
E-mail: nancyb@optoma.com
Website: www.optoma.com

Also, **UNDER ITEM 1 CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)**

Optoma Technology has been approved for a new price list for accessories: Optoma EP and HT Projector Accessory Price List effective June 22, 2005. The accessory discount is 60%.

All other terms, conditions and pricing remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: October 5, 2005

GROUP: 38806 – AUDIO VISUAL EQUIPMENT AND
ACCESSORIES (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** All Contractors

SUBJECT: QUARTERLY UPDATE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The quarterly update for Award 02469 has been completed. Agencies are advised to review this update before purchasing from contract at the OGS Website: www.ogs.state.ny.us

In addition, Polyvision, Contract No. PC61510, has the following new authorized dealers:

CDW GOVERNMENT, INC.
2 Enterprise Drive, Ste. 404
Shelton, CT 06484
800/808-4239 Ext. 87222
203/899-2196 Fax
FID # 364230110

TOUCHBOARDS, INC.
205 Westwood Ave.
Long Branch, NJ 07740
866/942-6273
732/222-1511
732/222-7088 Fax
FID # 202111443

All other terms & conditions of the Award Notification Notice remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: October 3, 2005

GROUP: 38806 – AUDIO VISUAL EQUIPMENT AND
ACCESSORIES (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Michael F. Riley
Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** All Contractors

SUBJECT: QUARTERLY UPDATE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The quarterly update for Award 02469 has been completed. Agencies are advised to review this update before purchasing from contract at the OGS Website: www.ogs.state.ny.us

All other terms & conditions of the Award Notification Notice remain the same.

New York State Office Of General Services
 Procurement Services Group
 Corning Tower Building
 Empire State Plaza
 Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: September 12, 2005

GROUP: 38806 - AUDIO VISUAL EQUIPMENT AND ACCESSORIES (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael F. Riley
 Purchasing Officer I
 (518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 to
 September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
 (518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
 CONTRACT NO.:** B&H Photo Video Corp./PC61391

SUBJECT: ADDITION OF AWARDED PRODUCT LINES

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The following manufacturer's product lines have been awarded to the above-referenced contractor:

ITEM CATEGORY #12 - DIGITAL CAMERAS			
MANUFACTURER: Canon Powershot		CONTRACTOR: B&H Photo Video	
DISCOUNT	PRICE LIST*		DELIVERY - DAYS A/R/O
EQUIP/ACCESS			
31%	28%	June 21, 2005	30 Days

ITEM CATEGORY #12 - DIGITAL CAMERAS			
MANUFACTURER: Canon EOS		CONTRACTOR: B&H Photo Video	
DISCOUNT	PRICE LIST*		DELIVERY - DAYS A/R/O
EQUIP/ACCESS			
39%	30%	June 21, 2005	30 Days

ITEM CATEGORY #12 - DIGITAL CAMERAS			
MANUFACTURER: Nikon Coolpix		CONTRACTOR: B&H Photo Video	
DISCOUNT	PRICE LIST*		DELIVERY - DAYS A/R/O
EQUIP/ACCESS			
15%	12%	June 21, 2005	30 Days

(continued)

The following manufacturer's product lines have been awarded to the above-referenced contractor: (Cont'd)

ITEM CATEGORY #12 - DIGITAL CAMERAS			
MANUFACTURER: Nikon SLR		CONTRACTOR: B&H Photo Video	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
29%	25%	June 21, 2005	30 Days

All other terms and conditions of the contract remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: May 12, 2005

GROUP: 38806-Audio Visual Equipment and Accessories
(Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Michael Riley, Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003-September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR/

CONTRACT NO.: PC61395 Plus Vision Corporation

SUBJECT: Contract Contact Change

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please note the below contract contact change for Plus Vision Corporation:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC61395	PLUS VISION CORPORATION 9610 SW Sunshine Court, Ste. 800 Beaverton, OR 97005	866/427-8855 201/818-1610 Robert Garbutt FAX NO.: 503/643-9756 EMAIL: rgarbutt@plus-america.com WEBSITE: www.plus-america.com	931177584

Agencies are advised to attach this to the front of their award or insert it in the appropriate area within the award for future reference. If you have any questions, please contact the Purchasing Officer listed above.

All other terms and conditions of the contract remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: April 8, 2005

GROUP: 38806 - AUDIO VISUAL EQUIPMENT AND
ACCESSORIES (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Michael Riley, Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** All Contractors

SUBJECT: QUARTERLY UPDATE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The quarterly update for Award 02469 has been completed. Agencies are advised to review this update before purchasing from contract at the OGS Website: www.ogs.state.ny.us.

All other terms & conditions of the Award Notification Notice remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: March 8, 2005

GROUP: 38806 - Audio Visual Equipment and
Accessories (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Michael Riley, Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** Washington Computer Services/PC60552

SUBJECT: Product Line Change

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Washington Computer Services has announced that the NEC-Mitsubishi product line has changed its name to NEC Display Solutions of America, Inc. effective April 1, 2005. All pricing structures remain the same.

All other terms & conditions of the Award Notification Notice remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: January 27, 2005

GROUP: 38806 - Audio Visual Equipment and
Accessories (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Michael Riley, Purchasing Officer I
(518) 474-6716
michael.riley@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR(S)/

CONTRACT NO(S): PC60532 Dukane Corporation
PC61510 PolyVision Corporation

SUBJECT: Contractor Addition and Product Line Addition to Current Contractor

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The following product line has been added to Contract #PC60532, Dukane Corporation:

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)		
MANUFACTURER: Dukane		CONTRACTOR: Dukane Corporation
DISCOUNT EQUIP/ACCESS	PRICE LIST*	DELIVERY - DAYS A/R/O
Multiple Multiple	Dukane Plasma Display Panels & Visual Presenters - 10/03	30 Days

The following contractor has been added to the above commodity group:

<u>CONTRACT #</u> PC61510	<u>CONTRACTOR & ADDRESS</u> POLYVISION CORPORATION 3970 Johns Creek Ct., Ste. 325 Suwanee, GA 30024	<u>TELEPHONE #</u> 800/620-7659 Becky Lewis FAX NO.: 877/872-1344 EMAIL: blewis@polyvision.com WEBSITE: www.polyvision.com	<u>FED.IDENT.#</u> 133482597
-------------------------------------	---	--	--

Contractor offers Electronic Access Ordering.
 Contractor accepts New York State Procurement Card for orders up to \$10,000.00 only.
 Contractor offers an additional 2% discount for payment within 10 days.
 Contractor will not honor orders for less than the minimum order of \$100.00.
 Note: Any single order delivering to a single location over \$15,000 MSRP may be negotiated for higher discounting.
 Agencies are directed to send all Purchase Orders and Remittances directly to the Authorized Dealer (See List of Authorized Dealers).

ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)			
MANUFACTURER: PolyVision Corporation		CONTRACTOR: PolyVision Corporation	
DISCOUNT	PRICE LIST*		DELIVERY - DAYS A/R/O
Multiple Multiple	July 13, 2004-Excludes Cork and Tack Boards		30 Days

All other terms and conditions of the contract remain unchanged. To view the complete, revised Notice of Contract Award for this commodity group, please visit our OGS website at www.ogs.state.ny.us. If you have any questions, please contact the Purchasing Officer listed on this Purchasing Memorandum.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: October 20, 2004

GROUP: 38806 - Audio Visual Equipment and Accessories
(Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS
Linda Holcomb, Purchasing Officer I
(518) 474-7902
linda.holcomb@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2004 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTORS/

CONTRACT NOS.: PC61391 B&H Photo Video Pro Audio, Inc.
PC61392 Boxlight Corporation
PC61393 GTCO CalComp
PC61394 NetTV, Luminati
PC61395 Plus Vision Corporation
PC61396 Sound Video Solutions, Inc.
PC61397 Univisions Video Systems, Inc.

SUBJECT: Additional contractors and product lines to current contract.
Increase of dollar value acceptance of the NYS Procurement Card by current contractors.

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The following contractors have been added to the Group 38806 commodity contract.

PC61391	B&H PHOTO VIDEO PRO AUDIO INC. 420 Ninth Avenue New York, NY 10001	800/947-8003 212/239-7503 Joseph Lebowitz FAX NO.: 800/858-5517 212/239-7740 EMAIL: josephl@bhphotovideo.com WEBSITE: www.bhphotovideo.com	132768071
---------	--	--	-----------

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$10,000.00.

Contractor will NOT honor orders for less than the minimum order (See Minimum Order clause).

PC61392 BOXLIGHT CORPORATION 800/762-5757 Ext. 263 680099098
 19332 Powder Hill Place
 Poulsbo, WA 98366
 Sharon Allen
 FAX NO.: 360/598-8263
 EMAIL: sharon.allen@boxlight.com
 WEBSITE: www.boxlight.com

Contractor offers Electronic Access Ordering.
 Contractor accepts New York State Procurement Card for orders up to \$10,000.00.
 Contractor will honor orders for less than the minimum order but will charge shipping.

PC61393 GTCO CALCOMP 800/344-4723 521018345
 7125 Riverwood Drive
 Columbia, MD 21046
 410/381-6688
 Sonel Popel
 FAX NO.: 410/312-9581
 EMAIL: spopel@gtco.com
 WEBSITE: www.gtcocalcomp.com

Contractor accepts New York State Procurement Card for orders up to \$10,000.00.
 Contractor will honor orders for less than the minimum order but will charge shipping.

PC61394 NETTV, LUMINATI 800/440-6388, Ext. 1144 680373978
 2591 Kerner Blvd.
 San Rafael, CA 94901
 415/354-0701
 Alberto McQueen
 FAX NO.: 415/259-2828
 EMAIL: amcqueen@net-tv.net
 WEBSITE: www.net-tv.net

Contractor does NOT accept the New York State Procurement Card.
 Contractor will honor orders for less than the minimum order but will charge shipping.
 Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC61395 PLUS VISION CORPORATION 800/211-900, Ext. 732 931177584
 9610 SW Sunshine Court, Ste. 800
 Beaverton, OR 97005
 614/901-3162
 Mick Edmundson
 FAX NO.: 614/901-3160
 EMAIL: av.me@prodigy.net
 WEBSITE: www.buyplusdirect.com

Contractor offers Electronic Access Ordering.
 Contractor accepts New York State Procurement Card for orders up to \$10,000.00
 Contractor will honor orders for less than the minimum order but will charge shipping.
 Agencies are directed to send all Purchase Orders and Remittances directly to the Authorized Dealer (See List of Authorized Dealers).

PC61396 SOUND VIDEO SOLUTIONS, INC. 800/724-0236 020614515
 75 Benbro Dr.
 Cheektowaga, NY 14225
 716/684-8700
 Michael Rodems
 FAX NO.: 716/684-7997
 EMAIL: miker@svsny.com
 WEBSITE: www.svsny.com

Contractor will honor orders for less than the minimum at no additional cost.
 Contractor accepts New York State Procurement Card for orders up to \$10,000.00.
 Contractor offers quantity discounts.

PC61397 SB	UNIVISIONS VIDEO SYSTEMS, INC. 107 Twin Oaks Drive Syracuse, NY 13206	800/836-0604 315/701-1714 Justine Mitchell FAX NO.: 315/463-5028 EMAIL: jmitchell@univisions WEBSITE: www.univisions.com	161100271
-------------------	---	---	-----------

Contractor offers Electronic Access Ordering.
 Contractor accepts New York State Procurement Card for orders up to \$10,000.00
 Contractor will honor orders for less than the minimum order but will charge shipping.

The following product lines for the above-listed contractors have been added to contract:

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
MANUFACTURER: Boxlight		CONTRACTOR: Boxlight Corporation	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
GSA	GSA	GS-35F-4653G Pricing Effective September 2004	5-7 Days

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
MANUFACTURER: Plus		CONTRACTOR: Plus Corporation	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
Multiple	0%	September 13, 2004	3-5 Days

ITEM CATEGORY #8 - VIDEO EDITING EQUIPMENT - Further Awards May Be Pending			
MANUFACTURER: SONY		CONTRACTOR: B&H Photo Video	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
26%	25%	June 1, 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: JVC HD Monitors (AV Series)		CONTRACTOR: Univisions Video Systems	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
20%	10%	March 15, 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: JVC Monitors (TM Series)		CONTRACTOR: B&H Photo Video	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
24%	24%	June 1, 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: NetTV		CONTRACTOR: NetTV, Lumenati	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
25%	25%	Net Digital Displays March 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: SONY Broadcast Monitors (BVM Series)		CONTRACTOR: B&H Photo Video	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
16.5%	16.5%	SONY Broadcast June 1, 2004	30 Days

ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)			
MANUFACTURER: GTCO CalComp Interwrite iPanel		CONTRACTOR: GTCO CalComp	
DISCOUNT EQUIP/ACCESS	PRICE LIST*		DELIVERY - DAYS A/R/O
15%	9-19%	Interwrite Meeting Suite - September 1, 2004	20 Days

ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)			
MANUFACTURER: GTCO CalComp Interwrite MeetingBoard		CONTRACTOR: GTCO CalComp	
DISCOUNT EQUIP/ACCESS	PRICE LIST*		DELIVERY - DAYS A/R/O
19%-22%	11%-19%	Interwrite Meeting Suite - September 1, 2004	20 Days

ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)			
MANUFACTURER: GTCO CalComp Interwrite MeetingPad		CONTRACTOR: GTCO CalComp	
DISCOUNT EQUIP/ACCESS	PRICE LIST*		DELIVERY - DAYS A/R/O
18%-19%	11%-19%	Interwrite Meeting Suite - September 1, 2004	20 Days

ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)			
MANUFACTURER: GTCO CalComp Interwrite SchoolBoard		CONTRACTOR: GTCO CalComp	
DISCOUNT EQUIP/ACCESS	PRICE LIST*		DELIVERY - DAYS A/R/O
25%	10%	Interwrite Meeting Suite - September 1, 2004	20 Days

ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)			
MANUFACTURER: GTCO CalComp Interwrite SchoolPad		CONTRACTOR: GTCO CalComp	
DISCOUNT EQUIP/ACCESS	PRICE LIST*		DELIVERY - DAYS A/R/O
18%	10%	Interwrite Meeting Suite - September 1, 2004	20 Days

ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)			
MANUFACTURER: Plus Copyboards		CONTRACTOR: Plus Corporation	
DISCOUNT EQUIP/ACCESS	PRICE LIST*		DELIVERY - DAYS A/R/O
20%	20%	September 13, 2004	10-15 Days

ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)			
MANUFACTURER: Sound Video Solutions		CONTRACTOR: Sound Video Solutions	
DISCOUNT EQUIP/ACCESS	PRICE LIST*		DELIVERY - DAYS A/R/O
5%*	5%*	SVS 300 Price List July 15, 2004	30 Days
*Orders > \$10,000 = additional 3% Orders > \$20,000 = Additional 6%			

ITEM CATEGORY #12 - DIGITAL CAMERAS (Digital Still Cameras and Accessories Only)			
MANUFACTURER: SONY Professional		CONTRACTOR: B&H Photo Video	
DISCOUNT EQUIP/ACCESS	PRICE LIST*		DELIVERY - DAYS A/R/O
24%	24%	SONY Professional Video Price List July 2004	30 Days

ITEM CATEGORY #13 - VIDEO CAMERAS			
MANUFACTURER: Panasonic Consumer (PV and VDR Series)		CONTRACTOR: B&H Photo Video	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
11%	25%	Panasonic Optical May 1, 2004	30 Days

ITEM CATEGORY #13 - VIDEO CAMERAS			
MANUFACTURER: SONY Professional (DNW, DSR, DVW, DXCD, EVID, HDC, SSCD, SSCM, UNI Series)		CONTRACTOR: B&H Photo Video	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
25%	24%	SONY Professional Video Price List July 2004	30 Days

ITEM CATEGORY #14 - VIDEO AND DIGITAL RECORDERS/RECEIVERS			
MANUFACTURER: JVC Consumer		CONTRACTOR: B&H Photo Video	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
40%	40%	JVC Consumer Price List January 13, 2004	30 Days

ITEM CATEGORY #14 - VIDEO AND DIGITAL RECORDERS/RECEIVERS			
MANUFACTURER: JVC Professional (TH & DS HT Systems, DV Recorders "BR" Series, DV VTR Controllers)		CONTRACTOR: B&H Photo Video	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
21%	19%	JVC Electronics Retailer Price Sheet June 1, 2004	30 Days

ITEM CATEGORY #14 - VIDEO AND DIGITAL RECORDERS/RECEIVERS			
MANUFACTURER: JVC Pro-HD Mastering Recorder SR Series		CONTRACTOR: Univisions	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
10%	10%	JVC Professional Suggested List Price July 12, 1004	30 Days

ITEM CATEGORY #14 - VIDEO AND DIGITAL RECORDERS/RECEIVERS			
MANUFACTURER: SONY Professional		CONTRACTOR: B&H Photo Video	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
40%	40%	SONY Professional June 1, 2004	30 Days

The following current contractors have had additional product lines awarded to their contracts:

- PC60524 3M Systems Division
- PC60525 Adwar Video
- PC60526 Audio Video Corporation
- PC60975 Mitsubishi Digital Electronics America
- PC60544 Ray Supply, Inc.
- PC60552 Washington Computer Services

The following product lines have been awarded to the above-listed contractors:

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
MANUFACTURER: 3M		CONTRACTOR: 3M	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
40%	10%	3M Visual Systems July 7, 2004	30 Days

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
MANUFACTURER: Epson America		CONTRACTOR: Washington Computer Services	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
46.45%	6.67%	Business Products June 1, 2004	30 Days

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
MANUFACTURER: JVC		CONTRACTOR: Adwar Video Corp.	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
23.75%	23.75%	Pro and Large Venue - July 12, 2004	30 Days

ITEM CATEGORY #8 - VIDEO EDITING EQUIPMENT - Further Awards May Be Pending			
MANUFACTURER: Panasonic		CONTRACTOR: Adwar Video	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
28.75%	21%	Broadcase and Television System July 1, 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: JVC Monitors (DT Series)		CONTRACTOR: Adwar Video	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
23.1%	15%	JVC Professional July 12, 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: JVC Visual Presenters (AV Series)		CONTRACTOR: Adwar Video	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
23.1%	15%	JVC Professional July 12, 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: JVC Plasma Monitors (GD Series)		CONTRACTOR: Adwar Video	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
27.7%	15%	JVC Professional July 12, 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: JVC Plasma Monitors (GM Series)		CONTRACTOR: Adwar Video	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
22.1%	15%	JVC Professional July 12, 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: Mitsubishi LCD Monitors (MLM Series)		CONTRACTOR: Mitsubishi	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
17%	20%	JVC Professional July 12, 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: Panasonic Plasma Displays (TH Series)		CONTRACTOR: Audio-Video Corporation	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
32%	22%	Panasonic Broadcast & Television July 1, 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: Panasonic Monitors (BT Series) CONTRACTOR: Audio-Video Corporation			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
25%	22%	Panasonic Broadcast & Television July 1, 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: Panasonic Monitors (CT/WV Series) CONTRACTOR: Audio-Video Corporation			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
33%	29%	Panasonic Broadcast & Television July 1, 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: Panasonic Monitors (PT/TC Series) CONTRACTOR: Adwar Video			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
19%	15%	Panasonic Broadcast & Television July 1, 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: SONY Plasma Displays (PFM Series) CONTRACTOR: Washington Computer			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
32.19% - 39.41%	15%	SONY Professional PLASMA Displays effective July 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: SONY CRT Monitors (PVM Series) CONTRACTOR: Audio-Video Corporation			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
27%	20%	SONY Professional Broadcasting July 1, 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: SONY LCD Monitors (LMD Series) CONTRACTOR: Audio-Video Corporation			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
27%	20%	SONY Professional Broadcasting July 1, 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: Zenith Plasma Panels CONTRACTOR: Ray Supply			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
31.72% - 38.29%	28% - 40.32%	Zenith Model Education Price Sheet - July 12, 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: Zenith Monitors CONTRACTOR: Audio-Video Corporation			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
33%	30%	Zenith Model Education Price Sheet - July 12, 2004	30 Days

ITEM CATEGORY #12 - DIGITAL CAMERAS (Digital Still Cameras and Accessories Only)			
MANUFACTURER: Panasonic Professional Camera Systems		CONTRACTOR: Audio-Video Corp.	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
26%	22%	Panasonic Broadcast & Television July 1, 2004	30 Days

ITEM CATEGORY #12 - DIGITAL CAMERAS (Digital Still Cameras and Accessories Only)			
MANUFACTURER: SONY Consumer		CONTRACTOR: Ray Supply	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
29%	31%	Dealer Personal Video July 8, 2004	30 Days

ITEM CATEGORY #13 - VIDEO CAMERAS			
MANUFACTURER: Ikegami Electronics		CONTRACTOR: Audio-Video Corporation	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
21%	15%	Ikegami Professional Products Price List October 1, 2003 *Excludes monitors, plasma screens & any other product not directly related to Ikegami video cameras & accessories	30 Days

ITEM CATEGORY #13 - VIDEO CAMERAS			
MANUFACTURER: JVC Consumer (GRSeries)		CONTRACTOR: Adwar Video	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
42.75%	15%	JVC Professional July 12, 2004	30 Days

ITEM CATEGORY #13 - VIDEO CAMERAS			
MANUFACTURER: JVC Professional (DY, GY, JY Series)		CONTRACTOR: Adwar Video	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
25.2%	15%	JVC Professional July 12, 2004	30 Days

ITEM CATEGORY #13 - VIDEO CAMERAS			
MANUFACTURER: Panasonic Professional (AG & AJ Series)		CONTRACTOR: Adwar Video	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
28.75%	21%	Panasonic Broadcast & Television July 1, 2004	30 Days

ITEM CATEGORY #13 - VIDEO CAMERAS			
MANUFACTURER: SONY Consumer (DVD, Digital 8, Hi 8)		CONTRACTOR: Ray Supply	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
29%	31%	SONY Dealer July 8, 2004	30 Days

ITEM CATEGORY #14 - VIDEO AND DIGITAL RECORDERS/RECEIVERS			
MANUFACTURER: SONY Consumer (DVD, HD, HT and VHS)		CONTRACTOR: Ray Supply	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
30%	30%	SONY Dealer Home Video July 8, 2004	30 Days

ITEM CATEGORY #14 - VIDEO AND DIGITAL RECORDERS/RECEIVERS			
MANUFACTURER: Zenith DVD/VCR's		CONTRACTOR: Audio-Video Corporation	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
31%	25%	2004 Education Zenith Model Price Sheet - June 8th	30 Days

The following current contractors have increased the dollar value acceptance of the NYS Procurement Card to \$10,000:

- PC60524 3M Visual Systems Division
- PC60525 Adwar Video
- PC60526 Audio-Video Corporation
- PC60527 Bretford
- PC60529 Comprehensive Video Group
- PC60530 Crest A/V Electronics
- PC60531 Draper, Inc.
- PC60532 Dukane Corporation
- PC60535 Focus Camera
- PC60536 Infocus Corporation
- PC60537 International Video Conferencing
- PC60975 Mitsubishi Digital Electronics America
- PC60539 NEC Solutions (America), Inc.
- PC60541 Optoma Technology, Inc.
- PC60543 R n B Enterprises
- PC60544 Ray Supply, Inc.
- PC60545 Sharp Electronics (independent decision by authorized dealers)
- PC60548 Targetvision, Inc.
- PC60550 Troxell Communications
- PC60552 Washington Computer Services

The following contractors are now accepting the NYS Procurement Card up to \$10,000:

- PC60533 Eiki International, Inc. (Will be independent decision by the Authorized Dealers)
- PC60538 Macrosystem US

All other terms and conditions of the contract remain unchanged. **Please see the entire revised award at the OGS website at www.ogs.state.ny.us.**

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: September 23, 2004

GROUP: 38806 - Audio Visual Equipment and Accessories
(Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Linda Holcomb, Purchasing Officer I
(518) 474-7902
linda.holcomb@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2004 - September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR(S)/

CONTRACT NO(S): PC 60537 IVCi, LLC
PC60531 Draper, Inc.

SUBJECT: Assignment of product line

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Contractor IVCi, LLC (previously International Video Conferencing), Contract #PC60537, has assigned their awarded product line of Draper Manual Screens, Item #6, to Draper, Inc., Contract # PC60531. The Notice of Contract Award will be updated shortly and can be viewed at the OGS website at www.ogs.state.ny.us. Until that time, end users may now purchase Draper manual screens directly through the Draper Authorized Dealers.

All other terms and conditions of the above two contracts remain unchanged. If you have any questions, please contact the Purchasing Officer listed above.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: September 22, 2004

GROUP: 38806 - Audio Visual Equipment and
Accessories (Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Linda Holcomb, Purchasing Officer I
(518) 474-7902
linda.holcomb@ogs.state.ny.us

CONTRACT PERIOD: 10/1/03-9/30/08

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR/

CONTRACT NO.: International Video Conferencing, LLC
PC60537

SUBJECT: Change In Contractor Information

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The following changes in BOLD have taken place with the above-mentioned contractor:

Previous Information

International Video Conferencing, Inc.
180 Adams Avenue
Hauppauge, New York 11788
Federal ID# **113264806**

New Information

IVCi, LLC
180 Adams Avenue
Hauppauge, New York 11788
Federal ID# **200399548**

All other terms and conditions of this contract remain unchanged.

If you have any questions, please contact the Purchasing Officer listed above.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: July 28, 2004

GROUP: 38806 - Audio Visual Equipment and Accessories
(Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Linda Holcomb, Purchasing Officer I
(518) 474-7902
linda.holcomb@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 through
September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** Tegrity, Inc. PC60549

SUBJECT: Contractor Address and Contact Change

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please note that the above contractor has changed their address and contract contact as follows:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC60549	TEGRITY, INC. 2520 Mission College Blvd., Suite 101 Santa Clara, CA 95054	800/411-0579 x 127 408/200-2541 Judith A. Einstein FAX NO.: 408/369-5155 EMAIL: einstein@tegrity.com WEBSITE: www.tegrity.com	770399280

Please insert this revised information into your contract award documentation. All terms and conditions of this contract remain unchanged. If you have any questions, please contact the Purchasing Officer listed above.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: July 6, 2004

GROUP: 38806 - Audio Visual Equipment and
Accessories (Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Linda Holcomb, Purchasing Officer I
(518) 474-7902
linda.holcomb@ogs.state.ny.us

CONTRACT PERIOD: 10/1/03-9/30/08

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR/

CONTRACT NO.: International Video Conferencing, LLC
PC60537

SUBJECT: Change In Contractor Information

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The following changes in BOLD have taken place with the above-mentioned contractor:

Previous Information

International Video Conferencing, **Inc.**
180 Adams Avenue
Hauppauge, New York 11788
Federal ID# **113264806**

New Information

International Video Conferencing, **LLC**
180 Adams Avenue
Hauppauge, New York 11788
Federal ID# **200399548**

All other terms and conditions of this contract remain unchanged.

If you have any questions, please contact the Purchasing Officer listed above.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: May 12, 2004

GROUP: 38806 - Audio Visual Equipment
and Accessories (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Linda Holcomb, Purchasing Officer I
(518) 474-7902
linda.holcomb@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 - September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** PC60548 Targetvision

SUBJECT: New Contract Contact

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC60548	TARGETVISION, INC. 121 Victor Heights Pkwy. Victor, NY 14564	800/724-4044, Ext. 227 585/869-0123, Ext. 227 Christine Spany FAX NO.: 585/869-0126 EMAIL: cspany@symon.com WEBSITE: www.targetvision.com	751880549

All other terms and conditions of this contract remain unchanged.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: May 12, 2004

GROUP: 38806 - Audio Visual Equipment
and Accessories (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Linda Holcomb, Purchasing Officer I
(518) 474-7902
linda.holcomb@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 - September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** PC60532 Dukane Corporation

SUBJECT: New Contract Contact

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC60532	DUKANE CORPORATION 2900 Dukane Drive St. Charles, IL 60174	800/676-2486 973/616-0764 Bob Singleton FAX NO.: 973/616-2882 EMAIL: bsingleton@dukcorp.com WEBSITE: www.dukcorp.com/AudioVisual	361583960

All other terms and conditions of this contract remain unchanged.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: April 13, 2004

GROUP: 38806 - Audio Visual Equipment
and Accessories (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Linda Holcomb, Purchasing Officer I
(518) 474-7902
linda.holcomb@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003-September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR/

CONTRACT NO.: PC60541 Optoma Technology, Inc.

SUBJECT: Address Change

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please note the below address change for Optoma Technology, Inc.:

Previous Address:

Optoma Technology, Inc.
550 Sycamore Drive
Milpitas, CA 95035

New Address:

Optoma Technology, Inc.
715 Sycamore Drive
Milpitas, CA 95035
New Contact Phone: (408) 456-3812

All other terms and conditions of this contract remain unchanged.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: March 30, 2004

GROUP: 38806 - Audio Visual Equipment
and Accessories (Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Linda Holcomb, Purchasing Officer I
(518) 474-7902
linda.holcomb@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003-September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

**CONTRACTOR/
CONTRACT NO.:** PC60531 Draper, Inc.

SUBJECT: Address Correction

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please note the below address correction for Draper, Inc.:

Previous Address:

Draper, Inc.
411 South Pearl Street
Richmond, IN 47374

Correct Address:

Draper, Inc.
411 South Pearl Street
Spiceland, IN 47385

All other terms and conditions of this contract remain unchanged.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [02469](#)

DATE: January 28, 2004

GROUP: 38806 - Audio Visual Equipment and Accessories
(Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS
Linda Holcomb, Purchasing Officer I
(518) 474-7902
linda.holcomb@ogs.state.ny.us

CONTRACT PERIOD: October 1, 2003 - September 30, 2008

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTORS/

CONTRACT NOS.: SAMSUNG OPTO-ELECTRONICS, INC. PC60971
MITSUBISHI DIGITAL ELECTRONICS AMERICA, INC. PC60975
TROXELL COMMUNICATIONS PC60550

SUBJECT: ADDITIONS TO CONTRACT (Please see the complete revised Notice of Contract Award on the OGS website at <http://www.ogs.state.ny.us/purchase/spg/awards/3880602469CAN.HTM>)

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The following **new contractors have been added** to the above contract:

PC60971	SAMSUNG OPTO-ELECTRONICS, INC. 40 Seaview Drive Secaucus, NJ 07094	800/762-7746, Ext. 121 John Nesbitt FAX NO.: 201/902-0429 EMAIL: jnes@mindspring.com WEBSITE: www.samsungpresenter.com	223015117
---------	---	---	-----------

Contractor will honor orders for less than the minimum order but will charge shipping.

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
Not less than 20%	Not less than 5%	Samsung Video Presenters NYS Contract Pricing 10/03	7 Days

(Cont'd.)

PC60975 **mitsubishi Digital Electronics America** 888/307-0308 330832251
 9351 Jeronimo Road 949/465-6429
 Irvine, CA 92618 Greg Cauley
 FAX NO.: 888/242-3598
 949/465-6337
 EMAIL: gcauley@mdea.me.com
 WEBSITE: www.mitsubishi-presentations.com

Contractor accepts New York State Procurement Card for orders up to \$2,500.00.
 Contractor will honor orders for less than the minimum order with no additional charge for shipping.

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
MANUFACTURER: Mitsubishi		CONTRACTOR: Mitsubishi Digital Electronics America, Inc.	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
GSA -5%	GSA -5%	NYS Contract Pricing 10/28/03 GSA GS-35F-0592L	30 Days

The following Manufacturer's **product line has been added** to Contract #PC60550, **Troxell Communications**:

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
MANUFACTURER: Hitachi		CONTRACTOR: Troxell Communications	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
50%	20%	Hitachi LCD/DLP Projectors October 1, 2003	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: Hitachi		CONTRACTOR: Troxell Communications	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
30%	10%	Hitachi Plasma Displays 11/25/02	30 Days

All other terms and conditions of this contract remain unchanged.

State of New York Executive Department
Office Of General Services
Procurement Services Group
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

CONTRACT AWARD NOTIFICATION

Title	:	Group 38806 - Audio Visual Equipment and Accessories (Statewide)
		Classification Code: 45
Award Number	:	<u>02469</u>
Contract Period	:	October 1, 2003 through September 30, 2008
Bid Opening Date	:	November 27, 2002
Date of Issue	:	September 19, 2003
Specification Reference	:	As Incorporated In The Invitation For Bids
Contractor Information	:	Appears on Pages 2-7 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Linda Holcomb Title : Purchasing Officer I Phone : 518-474-7902 Fax : 518-474-5052 E-mail : linda.holcomb@ogs.state.ny.us	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.

Description

Multiple Award for Audio Visual Equipment and Accessories for use in Presentations and Educational venues, etc. Agencies are to request price lists from the Contractor or Authorized Dealer referenced within this award and may also verify pricing with the Purchasing Officer listed above. Additional manufacturer's product lines will be bid and added to this award in the future.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC60524	3M VISUAL SYSTEMS DIVISION 6801 River Place Blvd. Austin, TX 78726-9000	866/219-4256 512/984-7101 Micki Summers FAX NO.: 512/984-6534 EMAIL: msummers@mmm.com WEBSITE: www.3m.com/meetings	410417775

Contractor offers Electronic Access Ordering.
 Contractor accepts New York State Procurement Card for orders up to \$2,500.00.
 Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60525	ADWAR VIDEO 303 Sunnyside Blvd. Plainview, NY 11803	877/462-3927 516/349-1800, Ext. 120 Larry Hafkin FAX NO.: 516/349-1833 EMAIL: larry@adwarvideo.com WEBSITE: www.adwarvideo.com	112765013
SB			

Contractor accepts New York State Procurement Card for orders up to \$2,500.00 and offers an additional 1% discount.
 Contractor will honor orders for less than the minimum order but will charge shipping.

PC60526	AUDIO-VIDEO CORPORATION 213 Broadway Albany, NY 12204	518/449-7213 Bruce MacIntosh FAX NO.: 518/449-1205 EMAIL: sales@audiovideocorp.com WEBSITE: www.audiovideocorp.com	141426006
SB			

Contractor offers Electronic Access Ordering.
 Contractor accepts New York State Procurement Card for orders up to \$2,500.00.
 Contractor will honor orders for less than the minimum order but will charge shipping.

PC60527	BRETFORD 11000 Seymour Franklin Park, IL 60131	800/521-9614, Ext. 243 847/678-2545, Ext. 243 Sylvia Borkowski FAX NO.: 800/343-1779 847/687-0852 EMAIL: sborkowski@bretford.com WEBSITE: www.bretford.com	362113703
SB			

Contractor accepts New York State Procurement Card for orders up to \$2,500.00.
 Contractor will honor orders for less than the minimum order but will charge shipping.
 Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60528	CHRISTIE 10550 Camden Drive Cypress, CA 30022	800/407-7727 (General) 540-822-4836 Katie Campbell FAX NO.: 540-822-4843 EMAIL: katie.campbell@christiedigital.com WEBSITE: www.christiedigital.com	522192379
SB			

Contractor will honor orders for less than the minimum order but will charge shipping.
 Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC60529	COMPREHENSIVE VIDEO GROUP 55 Ruta Ct. S. Hackensack, NJ 07606	800/526-0242 201/229-0025 Anthony Sorce FAX NO.: 201/814-0510 EMAIL: asorce@comprehensivevideo.com WEBSITE: www.comprehensivevideo.com	223324860

Contractor accepts New York State Procurement Card for orders up to \$2,500.00.
Contractor will honor orders for less than the minimum order but will charge shipping.

PC60530	CREST AV ELECTRONICS INC. 1570 Main Street Buffalo, New York 14209	800/273-7828, Ext. 26 716/885-5878, Ext. 26 Chris Back FAX NO.: 716/885-5882 EMAIL: crestav@crestav.com WEBSITE: www.crestav.com	161344370
SB			

Contractor accepts New York State Procurement Card for orders up to \$2,500.00.
Contractor will honor orders for less than the minimum order but will charge shipping.

PC60531	DRAPER, INC. 411 South Pearl Street Richmond, IN 47374	800/238-7999, Ext. 259 765/987-7999, Ext. 259 Ross Rhoades FAX NO.: 866/637-5612 765/987-7142 EMAIL: rrhoades@draperinc.com WEBSITE: www.draperinc.com	351508822
---------	--	--	-----------

Contractor accepts New York State Procurement Card for orders up to \$2,500.00.
Contractor will honor orders for less than the minimum order but will charge shipping.
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60532	DUKANE CORPORATION 2900 Dukane Drive St. Charles, IL 60174	800/269-9715 630/584-2300 Scott Doornbos FAX NO.: 630/584-5156 EMAIL: sdoornbos@dukane.com WEBSITE: www.dukane.com	361583960
---------	--	---	-----------

Contractor offers an additional 1% discount for payments made within 15 days of delivery and/or receipt of invoice.
Contractor will honor orders for less than the minimum order at no extra charge.
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60533	EIKI INTERNATIONAL, INC. 30251 Esperanza Rancho Santa Margarita, CA 92688	800/242-3454, Ext. 1815 949/457-0200, Ext. 1815 Kay Duncan FAX NO.: 800/457-3454 949/858-7207 EMAIL: kduncan@eiki.com WEBSITE: www.eiki.com	952906807
---------	---	---	-----------

Contractor will honor orders for less than the minimum order but will charge shipping.
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC60534	ELMO MGF. CORP. 1478 Old Country Rd. Plainview, NY 11803	800/947-3566 516/501-1400 Howard Winch, Ext. 105 Maria Wilpiseski, Ext. 119 FAX NO.: 516/501-0429 EMAIL: hwinch@elmousa.com EMAIL: mwilpiseski@elmousa.com WEBSITE: www.elmousa.com	112316995

Contractor will honor orders for less than the minimum order but will charge shipping.
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60535	FOCUS CAMERA INC. 895 McDonald Avenue Brooklyn, NY 11218	800/685-8797 718/437-8855 Mark Silber FAX NO.: 718/437-8860 EMAIL: bids@focuscamera.com	112713285
---------	--	---	-----------

Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$2,500.00.
Contractor will honor orders for less than the minimum order but will charge shipping.

PC60536	INFOCUS CORPORATION 27700B SW Parkway Avenue Wilsonville, OR 97070	800/294-6400, Ext. 8649 503/685-8649 Keith Sawyer FAX NO.: 503/682-8925 EMAIL: keith.sawyer@infocus.com WEBSITE: www.infocus.com	930932101
---------	--	---	-----------

Contractor offers Electronic Access Ordering.
Contractor accepts New York State Procurement Card for orders up to \$2,500.00.
Contractor will honor orders for less than the minimum order but will charge shipping.
Contractor offers volume discounts for orders over 20 units on a case-by-case basis.
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60537	INTERNATIONAL VIDEO CONFERENCING, INC. 180 Adams Avenue Hauppauge, NY 11788	800/224-7083, Ext. 146 631/273-5800, Ext. 146 Tim Sullivan FAX NO.: 631/273-7277 EMAIL: tsullivan@ivci.com WEBSITE: www.ivci.com	113264806
---------	--	---	-----------

Contractor accepts New York State Procurement Card for orders up to \$2,500.00 and offers an additional 2% discount.
Contractor will honor orders for less than the minimum order but will charge shipping.

PC60538	MACROSYSTEM US 5485 Conestoga Ct. Boulder, CO 80301	877/554-2846 303/801-1027 Geoff Lynch FAX NO.: 303/440-5322 EMAIL: geofflynch@casablanca.tv WEBSITE: www.casablanca.tv	770080001
---------	---	---	-----------

Contractor will honor orders for less than the minimum order but will charge shipping.

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC60539	NEC SOLUTIONS (AMERICA), INC. 10850 Gold Center Drive, Suite 200 Rancho Cordova, CA 95670	888/632-9004 916/636-5740 Holli Thy Nguyen FAX NO.: 916/636-5687 EMAIL: holli.nguyen@necsam.com WEBSITE: www.necsolutions-am.com	363112037

Contractor offers an additional 2% discount for payments made within 30 days of delivery and/or receipt of invoice.
 Volume discounts offered: 4-9 Units=2% Discount; 10+ Units-3% Discount
 Contractor accepts New York State Procurement Card for orders up to \$2,500.00.
 Contractor will honor orders for less than the minimum order but will charge shipping.
 Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60540	NUMONICS CORPORATION 101 Commerce Drive Montgomeryville, PA 18936-1005	800/247-4517 215/362-2766 Phyllis Ulrich FAX NO.: 215/361-0167 EMAIL: phyllisu@numonics.com WEBSITE: www.numonics.com	042691357
---------	--	--	-----------

Contractor accepts New York State Procurement Card for orders up to \$2,500.00.
 Contractor will honor orders for less than the minimum order but will charge shipping.
 Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60541	OPTOMA TECHNOLOGY, INC. 550 Sycamore Drive Milpitas, CA 95035	888/289-6786 408/383-3700, Ext. 112 Kenneth Tompkins FAX NO.: 408/383-3702 EMAIL: kennetht@optoma.com WEBSITE: www.optoma.com	770403350
---------	---	--	-----------

Contractor offers volume discounts as follows:
 An additional 1.25% for orders greater than \$25,000
 An additional 2.5% for orders greater than \$50,000
 An additional 3.75% for orders greater than \$75,000
 An additional 5% for orders greater than \$100,000
 Contractor will honor orders for less than the minimum order but will charge shipping.
 Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60542	PHILIPS CONSUMER ELECTRONICS 64 Perimeter Center East Atlanta, GA 30346	770/821-2811 Tom O'Hern FAX NO.: 770/821-3143 EMAIL: tom.ohern@philips.com WEBSITE: www.philipsusa.com	133429115
---------	---	--	-----------

Contractor accepts New York State Procurement Card for orders up to \$2,500.00.
 Contractor will honor orders for less than the minimum order at no extra charge.
 Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC60548 SB	TARGETVISION, INC. 121 Victor Heights Pkwy. Victor, NY 14564	800/724-4044, Ext. 313 585/869-0123 Alex Moroz FAX NO.: 585/869-0126 EMAIL: amoroz@targetvision.com WEBSITE: www.targetvision.com	751880549

Contractor accepts New York State Procurement Card for orders up to \$2,500.00
Contractor will honor orders for less than the minimum order but will charge shipping.

PC60549	TEGRITY, INC. 2005 Hamilton Avenue, #221 San Jose, CA 95125	800/411-0579 x 126 Lisa Gasparovic FAX NO.: 408/369-5155 EMAIL: lisa@tegrity.com WEBSITE: www.tegrity.com	770399280
---------	---	---	-----------

Contractor will not honor orders for less than the minimum order.

PC60550	TROXELL COMMUNICATIONS, INC. 1444 East Gun Hill Road, #15 Bronx, NY 14069	800/578-8858 718/231-5350 Rick Scileppi FAX NO.: 800/589-5939 718/231-5523 EMAIL: rick.scileppi@trox.com WEBSITE: www.trox.com	860716114
---------	---	--	-----------

Contractor accepts New York State Procurement Card for orders up to \$2,500.00
Contractor will honor orders for less than the minimum order but will charge shipping.

PC60551 SB	VIZTEK SOLUTIONS 1 LePage Place Syracuse, NY 13206	866/656-3222 315/437-4442 Anthony Placito FAX NO.: 315/437-8381 EMAIL: aplacito@vizteksolutions.com WEBSITE: www.vizteksolutions.com	223829457
---------------	--	---	-----------

Contractor accepts New York State Procurement Card for orders up to \$2,500.00
Contractor will honor orders for less than the minimum order at no extra charge.

PC60552 SB	WASHINGTON COMPUTER SERVICES 140 58th Street, Suite 8F Brooklyn, NY 11220	800/339-9274 718/491-6100 Fran Koenig FAX NO.: 718/765-1973 EMAIL: fran@washcomp.com WEBSITE: www.washcomp.com	135473020
---------------	---	---	-----------

Contractor accepts New York State Procurement Card for orders up to \$2,500.00
Contractor will honor orders for less than the minimum order but will charge shipping.

(continued)

AUTHORIZED DEALER LIST**3M - For 3M Overhead Projectors Purchase Orders and Remittances may be directed to Authorized Dealers****ACE AUDIO VISUAL**

33-49 55th Street
Woodside, NY 11377
718/458-3800
718/458-5064 Fax
FID#131963694

ADWAR VIDEO

303 Sunnyside Blvd.
Plainview, NY 11803
516/349-1800 Ext. 112
516/349-1833 Fax
FID#112765013

AV SALES AND SERVICE

1666 Webster Avenue
Albany, NY 12203
518/456-5060
518/456-6718 Fax
FID#141702040

B&H PHOTO

420 9th Avenue
New York, NY 10001
800/708-5444
212/239-7740 Fax
FID#132768071

BYTEC TECHNOLOGY, INC.

1542 Wantagh Avenue
Wantagh, NY 11793
516/781-7400, Ext. 207
516/781-7401 Fax
FID#113244335

BUSINESS METHODS

150 Metro Park
Rochester, NY 14623
716/427-2222
716/427-0887 Fax
FID#161319560

COLORTONE AUDIO VISUAL

76 South Central Avenue
Elmsford, NY 10523
914/592-4151
914/592-2833 Fax
FID#131702205

COMMUNICATION CORNER

12 Long Island Avenue
Holtsville, NY 11742
631/289-3900
631/289-1604 Fax
FID#112509420

COMMUNICATIONS INDUSTRIES

117 JLH Memorial Drive
Grafton, VT 05146
802/869-6500, Ext. 116
802/869-6565 Fax
FID#222482884

CREST AUDIO VISUAL

1662 Main Street
Buffalo, NY 14209
716/885-5878
716/885-5882 Fax
FID#161344370

CRYSTAL INFOSYSTEMS

25A Dubon Ct.
Farmingdale, NY 11735-1007
631/501-0810
631/501-0826 Fax
FID#133046996

ELECTRONIC BUSINESS PRODUCTS

4 Airport Park Blvd.
Latham, NY 12110
518/783-0737
518/783-6916 Fax
FID#141640393

EXCEL MEDIA

36 West 25th
New York, NY 10010
212/206-7711
212/206-7333 Fax
FID#133744891

GOVCONNECTION, INC.

706 Milford Rd.
Merrimack, NH 03054
800/800-0019, Ext. 33206
603/683-0236 Fax
FID#521837891

HB COMMUNICATIONS

60 Dodge Avenue
North Haven, CT 06473
800/243-4414, Ext. 7087
302/234-2013 Fax
FID#060770059

MCSI

1150 University Avenue
Rochester, NY 14607
800/462-6475, Ext. 27
716/442-3987 Fax
FID#311001529

PRESENTATION CONCEPTS

7243 State Fair Blvd.
Syracuse, NY 13209
315/635-6226
315/635-7222 Fax
FID#161535373

PRESENTATION SOURCE

840 University Avenue
Rochester, NY 14607
585/442-2973, Ext. 5410
585/442-2543 Fax
FID#161515532

RAY SUPPLY

871 Route 9
Queensbury, NY 12804
518/792-5848
518/792-1727 Fax
FID#141418124

RnB ENTERPRISES

80 Orville Drive, Suite 100
Bohemia, NY 11716
800/240-8914
631/244-1509 Fax
FID#061054825

SENTRY BUSINESS PROD.

3910 Niagara Falls Blvd.
North Tonawanda, NY 14120
800/462-8481
716/693-8738 Fax
FID#160994269

SHORTESS RAWSON ASSOC.

605 N. Union Avenue
Hillside, NJ 07205
800/242-7309, Ext. 11
908/624-0435 Fax
FID#22357027

SOUND VIDEO SOLUTIONS

75 Benbro Drive
Cheektowaga, NY 14225
716/684-8700
716/684-7997 Fax
FID#020614515

TROXELL COMMUNICATIONS

East Gun Hill Rd. #15
Bronx, NY 10469
800/578-8858
800/589-5939 Fax
FID#8607160114

(continued)

AUTHORIZED DEALER LIST (Cont'd)

3M - For 3M Overhead Projectors Purchase Orders and Remittances may be directed to Authorized Dealers

VIDEO CORP OF AMERICA 370 7th Ave., Suite 550 New York, NY 10001 212/967-4400, Ext. 248 212/967-0585 Fax FID#221983649	WB HUNT 100 Main Street Melrose, MA 02176 781/662-6364 781/662-6524 Fax FID#042140407	WMG 3008 Penview Lane Norristown, PA 19403 800/769-2740 610/539-5061 Fax FID#112693137	WRITE WOMAN 2320 Brighton Henrietta Rochester, NY 14623 716/272-0960 716/272-1628 Fax FID#161288805
--	---	--	---

3M - For 3M Digital Wall Displays Purchase Orders and Remittances may be directed to Authorized Dealers

BYTEC TECHNOLOGIES 1542 Wantagh Avenue Wantagh, NY 11793 516/781-7400 516/781-7401 Fax FID#113244335	COMM. CORNER 12 Long Island Ave. Holtsville, NY 11742 631/289-3900 631/447-8271 Fax FID#112509420	ELECTRONIC BUS. 4 Airport Park Rd. Latham, NY 12110 518/783-0737 518/783-6916 Fax FID#141640393	UNIVISIONS 107 Twin Oaks Dr. Syracuse, NY 13206 315/701-1711 315/463-5028 Fax FID#161100271
--	---	---	---

VIDEO CORP. OF AMERICA

370 7th Ave., Suite 550
New York, NY 10001
732/545-8000
732/545-5101 Fax
FID#221983649

Bretford - Purchase Orders and Remittances are to be directed to the Contractor.

AUDIO VIDEO CORP. 213 Broadway Albany, NY 12204 518/449-7213 518/449-1205 Fax	AUDIO VISUAL SALES/SERV. 1664-1666 Western Ave. Albany, NY 12203 518/456-5060 518/456-6718 Fax	CREST ELECTRONICS 1570 Main Street Buffalo, NY 14209 716/885-5878 716/885-5882 Fax
--	---	---

GALANTE AUDIO VISUAL 855 Marconi Avenue Ronkonkoma, NY 11779 631/737-5920 631/737-5493 Fax	HIGHSMITH 4348 Loveland Drive Liverpool, NY 13090 315/622-5304 315/652-8144 Fax	HIGHSMITH 4304 Whispering Hills Drive Chester, NY 10918 845/469-5284 845/469-5124 Fax
---	--	--

MARMAX IMPRESSIONS One Vincor Drive Rochester, NY 14624 585/594-4100 585/594-5999 Fax	PRESENTATION ESSENTIALS PO Box 8074 Syracuse, NY 13271 315/424-0745 315/428-0829 Fax	RAY SUPPLY 871 Route 9 Queensbury, NY 12804 518/792-5848 518/792-1727 Fax
--	---	--

SCHOOL SPECIALTY 26 Michael Drive Old Bethpage, NY 11804 516/777-5726 516/942-7837 Fax	SCHOOL SPECIALTY 29 W. 65th Street. #1H New York, NY 10023 212/595-9219 212/595-7069 Fax	SCHOOL SPECIALTY 62 Park Terrace West A79 New York, NY 10034 646/522-0312 646/796-0783 Fax
---	---	---

SCHOOL SPECIALTY 138 Bluebird Drive Montgomery, NY 12549 845/457-3718 845/457-1052 Fax	SCHOOL SPECIALTY 689 Stark Terrace Ballston Spa, NY 12020 518/583-9868 518/581-9183 Fax	SCHOOL SPECIALTY 105 West Court Street Warsaw, NY 14569 585/786-2756 585/786-3098 Fax
---	--	--

(continued)

AUTHORIZED DEALERS (Cont'd)**Bretford - Purchase Orders and Remittances are to be directed to the Contractor (Cont'd)****SCHOOL SPECIALTY**

167 Perry Street #3K
New York, NY 10014
212/647-1590
212/647-9038 Fax

SCHOOL SPECIALTY

3964 Rt. 38B
Newark Valley, NY 13811
607/642-8739
607/642-8739 Fax

SCHOOL SPECIALTY

95 Catherine Street
Lyons, NY 14489
315/946-9013
800/873-5700 Fax

SCHOOL SPECIALTY

310 Richbell Rd. C4
Mamaroneck, NY 10543
914/834-3493
212/937-3587 Fax

SCHOOL SPECIALTY

396 Howard Drive
Youngstown, NY 14174
716/745-7237
716/745-3715 Fax

SCHOOL SPECIALTY

440 N. Riverside Rd.
Highland, NY 12528
845/691-2206
845/691-2206

SCHOOL SPECIALTY

4075 Kidron Lane
Liverpool, NY 13090
315/622-2088
315/622-3498 Fax

SCHOOL SPECIALTY

18 Mae Meadow
Rochester, NY 14624
585/889-2573
585/889-2573 Fax

SCHOOL SPECIALTY

37 Wilshire Drive
Albany, NY 12205
518/456-6950
518/464-9180 Fax

SCHOOL SPECIALTY

410 West 23rd St., Ste. 3A
New York, NY 10011
212/647-0894
212/647-0265 Fax

TOWER PRODUCTS

PO Box 397
Saugerties, NY 12477
845/246-3036
845/246-1757 Fax

TROXELL COMM.

1444 E. Gun Hill Rd. #15
Bronx, NY 10469
718/231-5350
718/231-5523 Fax

TROXELL COMM.

290 Elmwood Davis Rd., #290
Liverpool, NY 13088
315/623-9131
315/623-9146 Fax

UNIVISION

107 Twin Oaks Drive
Syracuse, NY 13206
315/437-0301
315/463-5078 Fax

VISUAL TECHNOLOGIES

1620 Burnet Ave.
Syracuse, NY 13206
315/423-9941
315/472-7426 Fax

Christie Digital - Purchase Orders and Remittances may be directed to Authorized Dealers**AUDIO VIDEO CORP.**

213 Broadway
Albany, NY 12204
518/449-7213
518/449-1205 Fax
FID#141426006

AUDIO VIDEO CORP.

1541 Monroe Ave.
Rochester, NY 14618
585/256-7320
585/256-7326 Fax
FID#141426006

AUDIO VIDEO CORP.

6365 Collamer Dr.
E. Syracuse, NY 13057
315/463-1946
315/463-2999 Fax
FID#141426006

PRESENTATION CONCEPTS

7243 State Fair Blvd.
Syracuse, NY 13209
315/635-6226
315/635-7222 Fax
FID#161535373

PRESENTATION CONCEPTS

2332 Seneca St.
Binghamton, NY 13903
607/771-1331
607/771-1333 Fax
FID#161535373

PRESENTATION CONCEPTS

980 Cork Rd.
Victor, NY 14564
585/544-9309
585/544-8481 Fax
FID#161535373

PRESENTATION CONCEPTS

6 Whispering Pines
Gansevoort, NY 12831
518/583-0997
518/583-0862 Fax
FID#161535373

CONNECTING POINT MULTIMEDIA

1133 Broadway, Suite 816
New York, NY 10010
212/545-7575
212/545-7077 Fax
FID#542049690

(continued)

AUTHORIZED DEALER LIST (Cont'd)Draper, Inc. - Purchase Orders and Remittances may be directed to Authorized Dealers

AUDIO VIDEO CORP. 213 Broadway Albany, NY 12204 518/449-7213 FID#14426006	B&H PHOTO & VIDEO 420 Ninth Avenue New York, NY 10001 800/947-9970 FID#132768071	COMMUNICATION CORNER 12 Long Island Avenue Holtsville, NY 11742 631/289-3900 FID#112509420
CREST AUDIO VIDEO 1570 Main Street Buffalo, NY 14209 800/273-7828 FID#161319560	PRESENTATION CONCEPTS 7243 State Fair Blvd. Syracuse, NY 13209 888/262-7596 FID#161535373	PRESENTATION PRODUCTS 500 West 37th Street New York, NY 10018 212/736-6350 FID#223348910
UNIVISION 107 Twin Oaks Drive Syracuse, NY 13206 315/437-0301 FID#161100271	VIDEO MARKETING SYS. 240 S Main Street South Hackensack, NJ 07606 201/569-6300 FID#223117828	WRITE WOMAN COMPUTER 2320 Brighton Henrietta Road Rochester, NY 14623 800/466-9927 FID#161288805

Dukane Corporation - Purchase Orders and Remittances may be directed to Authorized Dealers

AUDIO VISUAL SALES/SERV. 1666 Western Avenue Albany, NY 12203 518/456-5060 518/456-6718 Fax FID#141702040	B&H PHOTO & VIDEO 420 Ninth Avenue New York, NY 10001 212/239-7500 212/239-7740 Fax FID#132768071	MCSi 1150 University Avenue Rochester, NY 14607 800/462-6475 716/442-0920 716/442-0946 Fax FID#311001529
PRESENTATION ESSENT'LS 209 Brattle Road Syracuse, NY 13203 800/424-0745 315/424-0745 FID#141418124	RAY SUPPLY 871 Route 9 Queensbury, NY 12804 800/347-5851 518/792-5848 FID#113251757	RnB ENTERPRISES, INC. 80 Orville Drive Bohemia, NY 11716 800/240-8914 631/244-1509 Fax FID#061064825

SANDY ENTERPRISES 83 Circo Street Huntington, NY 11743 631/266-5767 FID#113251757	WRITE WOMAN COMPUTER 2320 Brighton Henrietta Road Rochester, NY 14625 800/466-9927 585/272-0960 FID#161288805	VALIANT INST. MULTIA MEDIA 55 Ruta Court South Hackensack, NJ 07606 800/825-4268 201/229-9800 FID#223324860
--	---	---

Eiki International - Purchase Orders and Remittances may be directed to Authorized Dealers

District A Counties: Allegany, Cattaraugus, Chautauqua, Chemung, Erie, Genesee, Livingston, Monroe, Niagara, Ontario, Orleans, Schuyler, Seneca, Steuben, Wayne, Wyoming and Yates

PRESENTATION CONCEPTS 7243 State Fair Blvd. Syracuse, NY 13209 888/262-7596 315/635-6226 FID#161535373	RONCO SPECIALIZED SYS. 230 Metro Park Rochester, NY 14623 585/272-2451 FID#161277982	CREST AUDIO VISUAL 1570 Main Street Buffalo, NY 14209 716/885-5878 FID#161344370
--	---	---

(continued)

AUTHORIZED DEALER LIST (Cont'd)Eiki International - Purchase Orders and Remittances may be directed to Authorized Dealers (Cont'd.)

District B Counties: Broome, Cayuga, Chenango, Cortland, Herkimer, Jefferson, Lewis, Madison, Oneida, Onondaga, Oswego, Otsego, St. Lawrence, Tioga and Tompkins

PRESENTATION CONCEPTS	RAY SUPPLY
7243 StateFair Blvd.	871 Route 9
Syracuse, NY 13209	Queensbury, NY 12804
888/262-7596	518/792-5848
315/635-6226	FID#141418124
FID#161535373	

District C Counties: Albany, Clinton, Columbia, Delaware, Dutchess, Essex, Franklin, Fulton, Greene, Hamilton, Montgomery, Orange, Rensselaer, Saratoga, Schenectady, Schoharie, Sullivan, Warren, Washington and Ulster

PRESENTATION CONCEPTS	RAY SUPPLY
7243 StateFair Blvd.	871 Route 9
Syracuse, NY 13209	Queensbury, NY 12804
888/262-7596	518/792-5848
315/635-6226	FID#141418124
FID#161535373	

District D Counties: Bronx, Kings, Nassau, New York, Putnam, Queens, Richmond, Rockland, Suffolk and Westchester

GALANTE AV
1863-4 Pond Road
Ronkonkoma, NY 11779
516/737-5920
FID#113290591

Elmo Mfg. Corp. - Purchase Orders and Remittances may be directed to Authorized Dealers.

AUDIO-VIDEO CORP.	AUDIO VISUAL SALES/SERV.	B&H Photo & Video
213 Broadway	1664 Western Avenue	420 Ninth Avenue
Albany, NY 12204	Albany, NY 12203	New York, NY 10001
518/449-7213	518/456-5060	212/239-7500
518/449-1205 Fax	518/456-6718 Fax	212/239-7740 Fax
FID#141426006	FID#141702040	FID#132768071

BUSINESS METHODS	CREST ELECTRONICS	FRANCIS AV
150 Metro Park	1570 Main Street	6700 Thompson Road
Rochester, NY 14623	Buffalo, NY 14209	Syracuse, NY 13211
585/427-2222	716/885-5878	315/463-4187
585/427-0887 Fax	716/885-5882	315/463-5313 Fax
FID#161319560	FID#161344370	FID#161143918

GOVCONNECTION, INC.	H.B. COMMUNICATIONS	LANGIE AV
730 Milford Road	60 Dodge Avenue	349 W. Commercial Street
Merrimack, NH 03054	North Haven, CT 06512	E. Rochester, NY 14445
800/800-0019	203/234-9246	585/385-4880
603/683-0236 Fax	203/234-2013 Fax	585/385-4882 Fax
FID#521837891	FID#060770059	FID#161045609

PICTURE PHONE DIRECT	PRESENTATION CONCEPTS	PRESENTATION SOURCE
200 Commerce Drive	7243 State Fair Blvd.	840 University Avenue
Rochester, NY 14623	Syracuse, NY 13209	Rochester, NY 14607
585/334-9040	315/635-6226	585/442-2973
585/359-4999 Fax	315/636-7222 Fax	585/442-2543 Fax
FID#650480796	FID#161535373	FID#161515532

(continued)

AUTHORIZED DEALER LIST (Cont'd)Elmo Mfg. Corp. - Purchase Orders and Remittances may be directed to Authorized Dealers (Cont'd.)**SOUND VIDEO SOLUTIONS**

75 Benbro Drive
Cheektowaga, NY 14225
716/684-8700
716/684-7997 Fax
FID#020614515

TOWER PRODUCTS

812 Kings Hwy.
Saugerties, NY 12477
845/246-1324
845/246-1757 Fax
FID#141659003

UNIVISION

107 Twin Oaks Drive
Syracuse, NY 13206
315/437-0301
315/463-5028 Fax
FID#161100271

WRITE WOMAN COMPUTER VIDEO CORP. OF AMERICA

2320 Brighton Henrietta Road
Rochester, NY 14626
585/272-0960
585/272-1628 Fax
FID#161288805

370 7th Avenue, Suite 550
New York, NY 10001
212/967-4400
FID#221983649

Infocus Corporation - Purchase Orders and Remittances may be directed to Authorized Dealers**B&H PHOTO & VIDEO**

420 Ninth Avenue
New York, NY 10001
212/239-7500, Ext. 2050
212/239-7740 Fax
FID#132768071

BUSINESS METHODS

150 Metro Park
Rochester, NY 14623
800/724-2480
585/424-1623
585/427-0446 Fax
FID#161319560

BUSINESS METHODS

7037 Fly Road
East Syracuse, NY 13057
315/414-1414
315/414-0284 Fax
FID#161319560

BYTEC TECHNOLOGY

1542 Wantagh Avenue
Wantagh, NY 11793
800/441-1024
516/781-7400
516/781-7401 Fax
FID#113244335

GALANTE AUDIO VISUAL

855 Macaroni Avenue
Ronkonkoma, NY 11779
631/737-5920
631/737-5493 Fax
FID#113290591

PC UNIVERSITY DIST.

95 West Hawthorne Avenue
Valley Stream, NY 11580
888/728-0001
516/596-1500
516/696-1515 Fax
FID#113318287

PRESENTATION CONCEPTS

7243 State Fair Blvd.
Syracuse, NY 13209
888/262-7596
315/635-6226
315/636-7222 Fax
FID#161535373

PRESENTATION CONCEPTS

6 Whispering Pines
Gansevoort, NY 12831
518/583-0997
518/583-0862 Fax
FID#161535373

PRESENTATION CONCEPTS

2323 Seneca Street
Binghamton, NY 13903
607/771-1331
607/771-1333 Fax
FID#161535373

PRESENTATION CONCEPTS

980 Cork Ave.
Victor, NY 14564
585/544-9309
585/544-8481 Fax
FID#161535373

PRESENTATION PRODUCTS

500 West 37th Street
New York, NY 10018
877/774-4523
212/377-1702
212/736-6353 Fax
FID#22338910

THEATRICAL SERVICES

1060 9th Avenue
Bohemia, NY 11716
631/588-9550
631/588-9553 Fax
FID#112196418

WASHINGTON COMPUTER

140 58th St., Suite 8F
Brooklyn, NY 11220
718/491-6100
718/765-1973
FID#125473020

WRITE WOMAN COMPUTER

2320 Brighton Henrietta Road
Rochester, NY 14623
800/466-9927, Ext. 18
Fax 585/272-1628 Fax
FID#161288805

(continued)

AUTHORIZED DEALER LIST (Cont'd)MacroSystem US - Purchase Orders and Remittances may be directed to Authorized Dealers

ARMATO'S PHOTO SERVICE	AUDIO-VIDEO CORP.	COMMUNITEK
67-16 Myrtle Ave. Glendale, NY 11385 718/628-6800 718/628-7441 Fax FID#112478044	213 Broadway Albany, NY 12204 518/449-7213 518/449-1205 Fax FID# 141426006	351 West 41st Street, 5th Floor New York, NY 10036 212/967-1774 212/967-1812 Fax FID#133537451

RnB ENTERPRISES

80 Orville Drive, Suite 100
Bohemia, NY 11716
800/240-8914
631/244-1509 Fax
FID#061064825

NEC Solutions (America) - Purchase Orders and Remittances may be directed to Authorized Dealers

(SUNY's & all School Districts located in Albany and counties

(All New York State agencies

North and West of Albany) *

and municipalities) **

UNIVISIONS *	VIDEO CORP. OF AMERICA*	WASHINGTON COMPUTER**
107 Twin Oaks Drive Syracuse, NY 13206 315/437-0301 315/463-5028 Fax FID#161100271	370 Seventh Ave., Suite 550 New York, NY 10001 212/967-4400, Ext. 173 212/967-1585 Fax FID#221983649	140 58th Street, Suite 8F Brooklyn, NY 11220 212/741-2320 212/206-6759 Fax FID#135473020

Numonics - Purchase Orders and Remittances may be directed to Authorized Dealers**WRITE WOMAN COMPUTER RnB ENTERPRISES, INC.**

2320 Brighton Henrietta Road Rochester, NY 14623 585/272-0960 585/272-1628 Fax FID#161288805	80 Orville Drive, Suite 100 Bohemia, NY 11716 800/240-8914 631/244-1509 Fax FID#061064825
--	---

Optoma Technology - Purchase Orders and Remittances may be directed to Authorized Dealers*County of Westchester and all Counties South:*

CUSTOM COMPUTER	RnB ENTERPRISES
70 Suffolk Ct. Hauppauge, NY 11788 800/735-1775 631/864-6699 800/986-5518 Fax 631/543-2512 Fax FID#112497640	80 Orville Drive, Suite 100 Bohemia, NY 11716 800/240-8914 631/244-1509 Fax FID#061064825

*All New York State Counties North of Westchester County:***PRESENTATION CONCEPTS**

7243 State Fair Blvd.
Syracuse, NY 13209
315/635-6226
315/636-7222 Fax
FID#161535373

(continued)

AUTHORIZED DEALER LIST (Cont'd)

Philips Consumer Electronics - Purchase Orders and Remittances may be directed to Authorized Dealers

COLORTONE AUDIO VISUAL HB COMMUNICATIONS	TOTAL VIDEO PRODUCTS
78 S. Central Avenue Elmsford, NY 10523 914/592-4151 914/592-2833 Fax FID#131702205	15 Corporate Drive N. Haven, CT 06473 203/234-9246 203/234-2013 Fax FID#060770059
	414 Southgate Court Mickleton, NJ 08056 856/423-7400 856/423-4747 Fax FID#222977609

TROXELL COMMS.	TROXELL COMMS.	VALIANT
6 East Clementon Rd., Suite F-2 Gibbsboro, NJ 08026 856/783-5446 856/783-7556 Fax FID#860716115	1444 East Gun Hill Rd., #15 Bronx, NY 10469 718/231-5350 718/231-5523 Fax FID#860716114	55 Ruta Court S. Hackensack, NJ 07606 201/229-9800 800/453-6388 Fax FID#223324860

Sharp Electronics Corporation - Purchase Orders and Remittances may be directed to Authorized Dealers

These counties are covered by the following Authorized Dealers: Bronx, Kings, Nassau, New York, Queens, Richmond, Suffolk and Westchester.

ADWAR VIDEO	EXCEL MEDIA SYSTEMS	VIDEO CORP. OF AMERICA
303 Sunnyside Blvd. Plainview, NY 11803 516/349-1800 516/349-1833 Fax FID#112765013	145 West 30th Street New York, NY 10001 212/206-7711 212/206-7333 Fax FID#133744891	370 7th Avenue, Suite 550 New York, NY 10001 212/967-4400 212/967-1585 Fax FID#221983619

These counties are covered by the following Authorized Dealers: Bronx, Kings, Queens, Nassau, New York, Richmond and Suffolk.

MODERN MASS MEDIA	TELE-MEASUREMENTS	<i>Also covers Orange and Rockland</i>
150 Warren Street, Suite 108 Jersey City, NJ 07302 201/332-5800 201/332-7295 Fax FID#221908241	145 Main Avenue Clifton, NJ 07014 973/473-8822 973/473-0521 Fax FID#221694543	

These counties are covered by the following Authorized Dealers: Bronx, Dutchess, Kings, Nassau, New York, Queens, Richmond, Suffolk and Westchester.

COLORTONE CAMERA
76 South Central Avenue
Elmsford, NY 10523
914/592-4151
914/592-2833 Fax
FID#131702205

These counties are covered by the following Authorized Dealers: Allegheny, Broome, Cayuga, Chautauqua, Chemung, Chenango, Cortland, Erie, Genesee, Jefferson, Lewis, Livingston, Madison, Niagara, Oneida, Onondaga, Ontario, Orleans, Schuyler, Seneca, Steuben, Tioga, Tompkins, Wayne, Wyoming and Yates.

BUSINESS METHODS
150 Metro Park
Rochester, NY 14623
585/697-5525
585/427-0887 Fax
FID#161319560

(continued)

AUTHORIZED DEALER LIST (Cont'd)

Sharp Electronics Corporation - Purchase Orders and Remittances may be directed to Authorized Dealers (Cont'd)

These counties are covered by the following Authorized Dealers: Allegheny, Broome, Chautauqua, Chemung, Erie, Genesee, Livingston, Monroe, Niagara, Ontario, Orleans, Schuyler, Seneca, Steuben, Tioga, Tompkins, Wayne, Wyoming and Yates.

SOUND VIDEO SOLUTIONS

15175 Benbro Drive
 Cheektowaga, NY 14225
 716/684-8700
 716/684-7997 Fax
 FID#021614514

These counties are covered by the following Authorized Dealers: Broome, Cayuga, Chenango, Cortland, Jefferson, Lewis, Madison, Oneida, Onondaga, Oswego, Tioga and Tompkins.

VISUAL TECHNOLOGIES CORP.

1620 Burnet Avenue
 Syracuse, NY 13206
 315/423-2000
 800/724-1142
 315/472-7426 Fax
 FID#160977769

These counties are covered by the following Authorized Dealers: Albany, Clinton, Columbia, Delaware, Dutchess, Essex, Franklin, Fulton, Greene, Hamilton, Herkimer, Montgmoery, Orange, Otsego, Putnam, Rensselaer, St. Lawrence, Saratoga, Schenectady, Schoharie, Sullivan, Ulster, Warren and Washington.

AUDIO VISUAL SALES & SERVICE

1666 Western Avenue
 Albany, NY 12203
 518/456-5060
 518/456-6718 Fax
 FID#141702040

SMART Technologies Corp. - Purchase Orders and Remittances may be directed to Authorized Dealers

ADWAR VIDEO
 303 Sunnyside Blvd.
 Plainview, NY 11803
 516/349-1800
 516/349-1833 Fax
 FID#112765013

AUDIO VISUAL SALES/SERV.
 1666 Western Ave.
 Albany, NY 12203
 518/456-5060
 518/456-6718 Fax
 FID#141702040

AUDIO-VIDEO CORP.
 213 Broadway
 Albany, NY 12204
 518/449-7213
 518/449-1205 Fax
 FID#141426006

BUSINESS METHODS
 80 Curtwright Drive
 Buffalo, NY 14221
 716/634-0322
 716/634-0385 Fax
 FID#161319560

BUSINESS METHODS
 7037 Fly Road
 East Syracuse, NY 13057
 315/414-1414
 315/414-0284 Fax
 FID#161319560

BUSINESS METHODS
 150 Metro Park
 Rochester, NY 14623
 800/724-2480
 585/427-0887 Fax
 FID#161319560

CCC COMPUTER CENTER
 548 Main Street
 New Rochelle, NY 10801
 914/576-3610
 914/576-3803 Fax
 FID#133023762

CNY UNIVISIONS VIDEO
 107 Twin Oaks Drive
 Syracuse, NY 13206
 315/437-0301
 315/463-5028 Fax
 FID#161100271

COLORTONE AUDIO VISUAL
 76 South Central Avenue
 Elmsford, NY 10523
 914/592-4151
 914/592-2833 Fax
 FID#131702205

(continued)

AUTHORIZED DEALER LIST (Cont'd)SMART Technologies Corp. - Purchase Orders and Remittances may be directed to Authorized Dealers (Cont'd)

CREST A/V ELECTRONICS
1570 Main Street
Buffalo, NY 14209
716/885-5878
716/885-5882 Fax
FID#161344370

CUSTOM COMPUTER
70 Suffolk Court
Hauppauge, NY 11788
800/735-1775
631/543-2512 Fax
FID#112497640

DOAR COMMUNICATIONS
170 Earle Avenue
Lynbrook, NY 11563
516/823-4000
516/823-4400 Fax
FID#112938464

HB COMMUNICATIONS
60 Dodge Avenue
North Haven, CT 06473
800/243-4414
203/234-2013 Fax
FID#060770059

HB COMMUNICATIONS
257 Crescent Street
Waltham, MA 02154
781/647-1991
781/647-1811 Fax
FID#060770059

MCSi, INC.
1150 University Avenue
Rochester, NY 14607
716/442-0920
716/442-0946 Fax
FID#311001529

MK TECHNICAL SERVICES
1075D North Railroad Ave., PMB 249
Staten Island, NY 10306
800/218-0313
718/356-1015 Fax
FID#075608494

OPEN SYSTEMS TECH.
3 Tallow Wood Drive
Clifton Park, NY 12065
518/373-0617
518/373-1172 Fax
FID#141785641

OPEN SYSTEMS TECH
2 Chasso Court
Dix Hills, NY 11746
631/987-3782
631/243-2506 Fax
FID#141785641

PRESENTATION CONCEPTS
6 Whispering Pines
Gansevoort, NY 12831
518/583-0997
518/583-0862 Fax
FID#161535373

PRESENTATION CONCEPTS
7243 State Fair Blvd.
Syracuse, NY 13209
888/262-7596
315/635-7222 Fax
FID#161535373

PRESENTATION PRODUCTS
500 West 37 Street
New York, NY 10018
877/774-4523
212/736-6353 Fax
FID#223348910

R n B Enterprises, Inc.
80 Orville Drive
Bohemia, NY 11716
800/240-8914
631/244-1509
FID#061064825

SOUND VIDEO SYSTEMS
75 Benbro Drive
Cheektowaga, NY 14225
716/684-8700
716/684-7997 Fax
FID#020614515

TEQUIPMENT, INC.
6780 Hilcroft Drive
Boston, NY 14025
716/941-0098
716/941-0098 Fax
FID#112266592

TEQUIPMENT, INC.
175 Ivy Street
Oyster Bay, NY 11771
516/922-3508
516/922-6395 Fax
FID#112266592

VERAVIEW LLC
70 West Chippewa Street
Buffalo, NY 14202
716/856-1182
716/819-1202 Fax
FID#161598572

(continued)

AUTHORIZED DEALER LIST (Cont'd)

SP Controls - Purchase Orders and Remittances may be directed to Authorized Dealers

These areas are covered by the following Authorized Dealers: Central Upstate - Syracuse Region.

VISUAL TECHNOLOGIES	BUSINESS METHODS
1620 Burnet Ave.	7037 Fly Road
Syracuse, NY 13206	East Syracuse, NY 13057
315/423-2000	315/414-1414
315/423-0004 Fax	315/414-0284 Fax
FID#160977769	FID#161319560

These areas are covered by the following Authorized Dealers: Western Upstate - Buffalo/Rochester Region.

BUSINESS METHODS	BUSINESS METHODS
150 Metro Park	80 Curtwright Drive
Rochester, NY 14623	Williamsville, NY 14221
585/424-1623	716/634-0322
585/427-0446 Fax	716/634-0385 Fax
FID#161319560	FID#161319560

These areas are covered by the following Authorized Dealers: All Upstate Locations

AUDIO-VIDEO CORPORATION
213 Broadway
Albany, NY 12204
518/449-7213
518/449-1205 Fax
FID#141426006

These areas are covered by the following Authorized Dealers: NYC, Long Island, Dutchess, Rockland and Westchester Counties.

RnB ENTERPRISES
80 Orville Drive, Suite 100
Bohemia, NY 11716
800/240-8914
631/244-1509 Fax
FID#061064825

These areas are covered by the following Authorized Dealers: Eastern Upstate - Albany Region.

VISUAL TECHNOLOGIES
1620 Burnet Avenue
Syracuse, NY 13206
315/423-2000
315/423-0004 Fax
FID#160977769

(continued)

Cash Discount, If Shown, Should be Given Special Attention.
INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.
 (See "Contract Payments" and "Electronic Payments in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

NOTE TO ALL CONTRACT USERS:

The terms and conditions of the bid solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

PRICE:

Price shall include all customs duties and charges and be net, F.O.B. destination any point in New York State as designated by the ordering agency including tailgate delivery. In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

PRICE CHANGE:

The contract prices may be subject to increase or decrease during the contract period in accordance with changes which may be made by the manufacturer in the designated, nationally distributed price list. Price lists may indicate increases or decreases in pricing, but the percentage discount(s) originally accepted for award shall not be decreased during the contract period. When items are discontinued and new items introduced, the discontinued models **must be substituted** with a new model **at the same or better discount** as the discontinued model. The same applies for accessories.

Additions to the awarded manufacturers' product lines will be considered for inclusion provided they are pertinent to the award category description and offered to the State under the same terms, conditions and discount structure (or pricing deemed to be reasonable) as in the original bid.

The price revisions, new lists or supplements to an original list shall be submitted to the Office of General Services Purchasing Officer listed on the cover page of this Invitation For Bid **in electronic format** for approval before ordering agencies will be bound to any such revisions. Price changes shall be effective upon written approval to the contractor from the Office of General Services, Procurement Services Group. **New model additions to the manufacturer's awarded product line will be accepted on a quarterly basis only, beginning with the contract start date; however, price decreases will be effective immediately and updated price lists will be provided to the Office of General Services, Procurement Services Group.**

(continued)

TABLE OF CONTENTS

	<u>PAGE</u>
CONTRACTOR INFORMATION:	2 - 7
AUTHORIZED DEALERS:	8 - 18
SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:	19
RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:	19
NOTE TO ALL CONTRACT USERS:	19
PRICE:	19
PRICE CHANGE:	19
ALPHABETICAL INDEX BY MANUFACTURER:	21 - 23
ALPHABETICAL INDEX BY CONTRACTOR:	23 - 24
AWARDS BY ITEM CATEGORY:	24 - 32
REQUEST FOR CHANGE:	33
CONTRACT PAYMENTS:	33
ELECTRONIC PAYMENTS:	33
NOTE TO CONTRACTOR:	33
OVERLAPPING CONTRACT ITEMS:	33
PSG'S DISPUTE RESOLUTION POLICY:	33
NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:	33
SPECIAL INFORMATION ON BRANCHES AND/OR DEALERS:	34
DELIVERY:	34
EXTENSION OF USE:	34
MINIMUM ORDER:	34
CONTRACT PERIOD AND RENEWAL:	35
SHORT TERM EXTENSION:	35
NEW PRODUCT LINES:	35
RESERVATION:	35
PRICE SHEETS AND CATALOGS:	35
INSTRUCTION MANUALS:	35
REPORT OF CONTRACT PURCHASES:	36
USE OF RECYCLED OR REMANUFACTURED MATERIALS:	36
"OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:	36
CONTRACT PERFORMANCE REPORT:	37

(continued)

ALPHABETICAL INDEX BY MANUFACTURER

<u>CATEGORY 1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC) - Further Awards May Be Pending</u>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
Barco	Audio-Video Corporation	24
BenQ	VizTek Solutions	24
Christie Digital	Christie Digital	25
Dukane	Dukane Corporation	25
Eiki	Eiki Corporation	25
Infocus	Infocus Corporation	25
Megapower	Troxell Communications	25
NEC	NEC Solutions (America)	25
Optoma EzPro	Optoma Technology	25
Panasonic	Adwar Video	25
Philips	Philips Consumer Electronics	26
Proxima	Infocus Corporation	26
Sharp	Sharp Electronics Corporation	26
SONY	Troxell Communications	26
Toshiba	Washington Computer Services	26

<u>CATEGORY 2 - OVERHEAD PROJECTORS - Further Awards May Be Pending</u>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
3M	3M Company, Inc.	26
Buhl	Ray Supply	26
Dukane	Dukane Corporation	26
Eiki	Eiki International	27
Elmo	Elmo	27

<u>CATEGORY 3 - SLIDE PROJECTORS AND SLIDE-TO-VIDEO CONVERTERS</u>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
Elmo	International Video Conferencing	27
Kodak	Focus Camera	27

CATEGORY 4 - OPAQUE PROJECTORS - No Awards Made In This Category

<u>CATEGORY 5 - FILM/FILMSTRIP PROJECTORS</u>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
Elmo	International Video Conferencing	27

<u>CATEGORY 6 - SCREENS, PROJECTION AND VIDEO (Manual) - Further Awards May Be Pending</u>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
Bretford	Bretford	28
Da-Lite	International Video Conferencing	28
Draper	International Video Conferencing	28
Vutec	RnB Enterprises	28

(continued)

ALPHABETICAL INDEX BY MANUFACTURER (Cont'd)

<u>CATEGORY 7 - SCREENS, PROJECTION AND VIDEO (Electric) - Further Awards May Be Pending</u>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
Bretford	Bretford	28
Draper	Draper, Inc.	28

<u>CATEGORY 8 - VIDEO EDITING EQUIPMENT - Further Awards May Be Pending</u>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
MacroSystem US	MacroSystem US	28

<u>CATEGORY 9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras, etc.) - Further Awards May Be Pending</u>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
3M	3M Company, Inc.	28
Dukane	Dukane Corporation	29
Elmo	International Video Conferencing	29
Megapower	Troxell Communications	29
Monivision	Crest A/V Electronics	29
NEC	NEC Solutions (America)	29
NEC-Mitsubishi	Washington Computer Services	29
Philips	Philips Consumer Electronics	29
Sharp	Sharp Electronics Corporation	30
SMART Board Plasma	SMART Technologies Corporation	30
SMART LightRaise	SMART Technologies Corporation	30

<u>CATEGORY 10 - VISUAL PRESENTATION BOARDS (White Boards, etc.) - Further Awards May Be Pending</u>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
Draper Easel	International Video Conferencing	30
Numonics	Numonics Corporation	30
Panasonic	Adwar Video	30
SMART Board White Board	SMART Technologies	30
SMART Board Rear Projection	SMART Technologies	30
SMART Camfire Whiteboard Camera	SMART Technologies	31

<u>CATEGORY 11 - PRESENTATION CONTROL DEVICES - Further Awards May Be Pending</u>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
Comprehensive Video Group	Comprehensive Video Group	31
Crestron	Audio-Video Corporation	31
SMART Expression	SMART Technologies	31
SMART Symposium	SMART Technologies	31
Smart Panel Control System	SP Controls	31
TargetVision	TargetVision	32
Tegrity EduCart	Tegrity	32
VizTek SmartCart Series	VizTek Solutions	32

(continued)

ALPHABETICAL INDEX BY MANUFACTURER (Cont'd)

CATEGORY 12 - DIGITAL CAMERAS - Further Awards May Be Pending		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
Kodak	Washington Computer Services	32
Olympus	Ray Supply	32
Panasonic Consumer	Ray Supply	32
Pentax	Ray Supply	32

CATEGORY 13 - VIDEO CAMERAS - Awards Pending

ALPHABETICAL INDEX BY CONTRACTOR

CONTRACTOR	MANUFACTURER	CATEGORY NO.	PAGE
3M Company, Inc.	3M	2	26
	3M	9	28
Adwar Video	Panasonic	1	25
	Panasonic	10	30
Audio-Video Corporation	Barco	1	24
	Crestron	11	31
Bretford	Bretford	6	28
	Bretford	7	28
Christie Digital	Christie Digital	1	25
Comprehensive Video Group	Comprehensive Video Group	11	31
Crest A/V Electronics	Monivision	9	29
Draper	Draper	7	28
Dukane Corporation	Dukane	1	25
	Dukane	2	26
	Dukane	9	29
Eiki International	Eiki	1	25
	Eiki	2	27
Elmo	Elmo	2	27
Focus Camera	Kodak	3	27
Infocus Corporation	Infocus	1	25
	Proxima	1	26
International Video Conferencing	Elmo	3	27
	Elmo	5	27
	Da-Lite	6	28
	Draper	6	28
	Elmo	9	29
	Draper Easel	10	30
MacroSystem US	MacroSystem US	8	28
NEC Solutions (America)	NEC	1	25
	NEC	9	29
Numonics Corporation	Numonics	10	30
Optoma Technology	Optoma EzPro	1	25

(continued)

ALPHABETICAL INDEX BY CONTRACTOR (Cont'd)

CONTRACTOR	MANUFACTURER	CATEGORY NO.	PAGE
Philips Consumer Electronics	Philips	1	26
	Philips	9	29
RnB Enterprises	Vutec	6	28
Ray Supply	Buhl	2	26
	Olympus	12	32
	Panasonic Consumer	12	32
	Pentax	12	32
Sharp Electronics Corporation	Sharp	1	26
	Sharp	9	30
SMART Technologies Corporation	SMART Board Plasma	9	30
	SMART LightRaise	9	30
	SMART Board White Board	10	30
	SMART Board Rear Projection	10	30
	SMART Camfire	10	31
	SMART Expression	11	31
	SMART Symposium	11	31
SP Controls	Smart Panel Control System	11	31
TargetVision	TargetVision	11	32
Tegrity	Tegrity EduCart	11	32
Troxell Communications	Megapower	1	25
	SONY	1	26
	Megapower	9	29
VizTek Solutions	BenQ	1	24
	VizTek SmartCart Series	11	32
Washington Computer Services	Toshiba	1	26
	NEC-Mitsubishi	9	29
	Kodak	12	32

AWARDS BY ITEM CATEGORY

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
25%	15% 10% on Lamps	Barco Intelligent Displays September 2002	30-45 Days
MANUFACTURER: Barco		CONTRACTOR: Audio-Video Corporation	

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
Multiple	Multiple	BenQ Pricing - February 2003	7-10 Days
MANUFACTURER: BenQ		CONTRACTOR: VizTek Solutions, Inc.	

(continued)

AWARDS BY ITEM CATEGORY (Cont'd)

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
GSA		GSA	US ADS Price List - September 23, 2002
			45 Days

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
Multiple		Multiple	Dukane Dealer Confidential Price List for Date Video Projectors - October 1, 2003
			30 Days

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
32%		10%	Data & Video Products Consumer Price List-9/10/03
			30 Days

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
40%		15%	October 1, 2003 Suggested List Price
			21 Days

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
30%		20%	Grace Distribution - May 2003
			30 Days

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
GSA-1%		GSA-1%	NEC Multi-Media Projectors September 30, 2003
			30 Days

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
55%		60%	EzPro Data Projector Series - October 1, 2003
		*Note: Volume Discounts under Contractor Information	7 Days

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
45.1%		10.5%	Panasonic Broadcast & Television Systems Company Presentation Systems Dealer Price Book - September 2003
			7-14 Days

(continued)

AWARDS BY ITEM CATEGORY (Cont'd)

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
MANUFACTURER: Philips		CONTRACTOR: Philips Consumer Electronics	
34.5%	15%	2003 Philips Multi Media Projector Price List - 9/5/03	30 Days

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
MANUFACTURER: Proxima		CONTRACTOR: Infocus Corporation	
Multiple	15%	State Of New York October 1, 2003 Suggest List Price	21 Days

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
MANUFACTURER: Sharp		CONTRACTOR: Sharp Electronics Corporation	
33%	22%	Sharp Professional LCD Products - September 4, 2003	30 Days

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
MANUFACTURER: SONY		CONTRACTOR: Troxell Communications	
36%	20%	SONY Broadcast & Professional Co. - October 2003	30 Days

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
MANUFACTURER: Toshiba		CONTRACTOR: Washington Computer Services	
11.08% or Greater	10%	Toshiba Professional Suggested List Price Promotional Pricing-Price List dated August 22, 2003	30 Days

ITEM CATEGORY #2 - OVERHEAD PROJECTORS			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
MANUFACTURER: 3M		CONTRACTOR: 3M Company	
60%	Multiple	3M Overhead Projectors September 2003	30 Days

ITEM CATEGORY #2 - OVERHEAD PROJECTORS			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
MANUFACTURER: Buhl		CONTRACTOR: Ray Supply	
35%	25%	Buhl Industries Confidential A/V Retail Price List -1/02	10 Days

ITEM CATEGORY #2 - OVERHEAD PROJECTORS			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
MANUFACTURER: Dukane		CONTRACTOR: Dukane Corporation	
Multiple	Multiple	Dukane Dealer Confidential Price List - 10/01/03	30 Days

(continued)

AWARDS BY ITEM CATEGORY (Cont'd)

ITEM CATEGORY #2 - OVERHEAD PROJECTORS			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
MANUFACTURER: Eiki		CONTRACTOR: Eiki International	
32%	10%	Audio Visual Products Consumer Price List - 9/05/03	30 Days

ITEM CATEGORY #2 - OVERHEAD PROJECTORS			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
MANUFACTURER: Elmo		CONTRACTOR: Elmo	
45%	10%	September 1, 2003 Electronic Imaging Division List Price	5 Days

ITEM CATEGORY #3 - SLIDE PROJECTORS AND SLIDE-TO-VIDEO CONVERTERS			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
MANUFACTURER: Elmo		CONTRACTOR: International Video Conferencing	
32%	32%	NYS OGS Price List - February 10, 2003	10-21 Days

ITEM CATEGORY #3 - SLIDE PROJECTORS AND SLIDE-TO-VIDEO CONVERTERS			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
MANUFACTURER: Kodak		CONTRACTOR: Focus Camera	
34%	31%	Kodak Ektagraphic and Ektapro - January 1, 2003	7-10 Days

ITEM CATEGORY #4 - OPAQUE PROJECTORS - No Awards Made In This Category

ITEM CATEGORY #5 - FILM/FILMSTRIP PROJECTORS			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
MANUFACTURER: Elmo		CONTRACTOR: International Video Conferencing	
32%	32%	Elmo Electronic Imaging Products - February 10, 2003	21 Days

(continued)

AWARDS BY ITEM CATEGORY (Cont'd)

ITEM CATEGORY #6 - SCREENS, PROJECTION AND VIDEO (Manual)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
50%		Bretford 2002 "Basics" Retail Pricing - September 1, 2002	14 Days

ITEM CATEGORY #6 - SCREENS, PROJECTION AND VIDEO (Manual)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
40%		Da-Lite May 2003 Retail	10-21 Days

ITEM CATEGORY #6 - SCREENS, PROJECTION AND VIDEO (Manual)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
25%		Audio Visual & Video Projection Screens, etc. - 5/5/03 with Accessories Addition Addendum 7/21/03	10-21 Days

ITEM CATEGORY #6 - SCREENS, PROJECTION AND VIDEO (Manual)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
43%		Professional Audio Visual and Presentation Products 9/03	14 Days

ITEM CATEGORY #7 - SCREENS, PROJECTION AND VIDEO (Electric)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
40%		Bretford 2002 "Basics" Retail Pricing - September 1, 2002	14 Days

ITEM CATEGORY #7 - SCREENS, PROJECTION AND VIDEO (Electric)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
25%		Audio Visual & Video Projection Screens Retail Price List - 2/18/02	5 Days

ITEM CATEGORY #8 - VIDEO EDITING EQUIPMENT - Further Awards May Be Pending			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
10%		MacroSystem Digital Editors - October 1, 2002	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
GSA		3M Digital Wall Display Products - August 1, 2003 GSA GS-25F-0159M	30 Days

(continued)

AWARDS BY ITEM CATEGORY (Cont'd)

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: Dukane		CONTRACTOR: Dukane Corporation	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
Multiple	Multiple	Dukane Plasma Display Panels & Visual Presenters - 10/03	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: Elmo		CONTRACTOR: International Video Conferencing	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
32%	32%	Elmo Electronic Imaging Products Confidential High Volume Dealer Price List - February 10, 2003	21 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: Megapower		CONTRACTOR: Troxell Communications	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
25%	10%	Grace Distribution September 13, 2002 MSRP	15 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: Monivision		CONTRACTOR: Crest A/V Electronics	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
27%	27%	Confidential CRT Monitor & PDP Price List 9/03	15 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: NEC (America)		CONTRACTOR: NEC Solutions	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
GSA	GSA	Plasma Sync - September 30, 2003	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: NEC-Mitsubishi		CONTRACTOR: Washington Computer Services	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
15% or Greater	5% or Greater	NEC-Mitsubishi US List Price Matrix Promotional Price List - September 22, 2003	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: Philips		CONTRACTOR: Philips Consumer Electronics	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
18%	15%	Pro AV Confidential - 6/1/03	30 Days

(continued)

AWARDS BY ITEM CATEGORY (Cont'd)

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: Sharp		CONTRACTOR: Sharp Electronics Corporation	
DISCOUNT	PRICE LIST*		DELIVERY - DAYS A/R/O
EQUIP/ACCESS			
25%	25%	Professional LCD Products End-User Price List - 9/04/03	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: SMART Board Plasma		CONTRACTOR: SMART Technologies	
DISCOUNT	PRICE LIST*		DELIVERY - DAYS A/R/O
EQUIP/ACCESS			
12%	9-20%	NYS Contract Pricing - June 26, 2003	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
MANUFACTURER: SMART LightRaise		CONTRACTOR: SMART Technologies	
DISCOUNT	PRICE LIST*		DELIVERY - DAYS A/R/O
EQUIP/ACCESS			
10%	N/A	NYS Contract Pricing - June 26, 2003	30 Days

ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)			
MANUFACTURER: Draper Easel		CONTRACTOR: International Video Conferencing	
DISCOUNT	PRICE LIST*		DELIVERY - DAYS A/R/O
EQUIP/ACCESS			
35%	35%	Audio Visual & Video Projection Screens, etc. - May 2003 *Presentation Easels	10-21 Days

ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)			
MANUFACTURER: Numonics		CONTRACTOR: Numonics Corporation	
DISCOUNT	PRICE LIST*		DELIVERY - DAYS A/R/O
EQUIP/ACCESS			
Multiple	Multiple	Interactive Presentation Manager - September 24, 2003	30 Days

ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)			
MANUFACTURER: Panasonic		CONTRACTOR: Adwar Video	
DISCOUNT	PRICE LIST*		DELIVERY - DAYS A/R/O
EQUIP/ACCESS			
33.5%	24.5%	Panaboard Dealer Price Schedule February 1, 2003	7-14 Days

ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)			
MANUFACTURER: SMART Technologies		CONTRACTOR: SMART Technologies	
DISCOUNT	PRICE LIST*		DELIVERY - DAYS A/R/O
EQUIP/ACCESS			
15%	9-20%	SMART Board Interactive Whiteboard NYS Contract Pricing - June 26, 2003	30 Days

ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)			
MANUFACTURER: SMART Technologies		CONTRACTOR: SMART Technologies	
DISCOUNT	PRICE LIST*		DELIVERY - DAYS A/R/O
EQUIP/ACCESS			
15%	10%	SMART Board - Rear Projection Interactive Whiteboard NYS Contract Pricing - June 26, 2003	30 Days

(continued)

AWARDS BY ITEM CATEGORY (Cont'd)

ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)			
MANUFACTURER: SMART Technologies		CONTRACTOR: SMART Technologies	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
12%	12%	SMART Camfire Whiteboard Camera NYS Contract Pricing - June 26, 2003	30 Days

ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)			
MANUFACTURER: Comprehensive Video Group		CONTRACTOR: Comprehensive Video Group	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
15%	15%	Comprehensive Video Group 2003 Catalog	30 Days

ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)			
MANUFACTURER: Crestron		CONTRACTOR: Audio-Video Corporation	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
45%	30%	Crestron Commercial Products Price List January 15, 2003	30-45 Days

ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)			
MANUFACTURER: SMART Technologies		CONTRACTOR: SMART Technologies Corporation	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
12%	10%	SMART Expression Mobile Multimedia Cabinet NYS Contract Pricing - June 26, 2003	30 Days

ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)			
MANUFACTURER: SMART Technologies		CONTRACTOR: SMART Technologies Corporation	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
10%	10%	SMART Symposium NYS Contract Pricing - June 26, 2003	30 Days

ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)			
MANUFACTURER: SP Controls		CONTRACTOR: SP Controls	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
Multiple	Multiple	Smart Panel Control System NY State Contract Customer Pricing 10/02/03	30 Days

(continued)

AWARDS BY ITEM CATEGORY (Cont'd)

ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)			
MANUFACTURER: TargetVision		CONTRACTOR: TargetVision	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
40%	0%	TargetVision Select Broadcast/Edit Messaging System Model 29100 - New York State OGS Pricing - May 1, 2003	30 Days

ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)			
MANUFACTURER: Tegrity		CONTRACTOR: Tegrity	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
Multiple	Multiple	Tegrity Q4/2002 Pricing	2 - 4 Weeks

ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)			
MANUFACTURER: VizTek Solutions		CONTRACTOR: VizTek Solutions, Inc.	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
20%	20%	SmartCart I, II, III Retail Price List 11/02	15 Days

ITEM CATEGORY #12 - DIGITAL CAMERAS			
MANUFACTURER: Kodak		CONTRACTOR: Washington Computer Services	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
11.19%	10%	Digital and Applied Imaging MAP Price List - 9/10/03	30 Days

ITEM CATEGORY #12 - DIGITAL CAMERAS			
MANUFACTURER: Olympus		CONTRACTOR: Ray Supply	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
33%	34%	Sales Representatives & Olympus Dealers Confidential Distribution Price List November 1, 2002	5-15 Days

ITEM CATEGORY #12 - DIGITAL CAMERAS (Digital Still Cameras and Accessories Only)			
MANUFACTURER: Panasonic Consumer		CONTRACTOR: Ray Supply	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
12%	22%	PCEC MSRP 09/01/03	10-20 Days

ITEM CATEGORY #12 - DIGITAL CAMERAS			
MANUFACTURER: Pentax		CONTRACTOR: Ray Supply	
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
33%	34%	Pentax Digital Price Guide September 2003	5-15 Days

ITEM CATEGORY #13 - VIDEO CAMERAS - Awards Pending

(continued)

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. Contact OSC to obtain an information packet at 518-474-4032 or e-mail to epunit@osc.state.ny.us or visit their website at www.osc.state.ny.us.

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

PSG's DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us). Click on "For Government - Contracts and Purchasing," then "Seller Information," then "Dispute Resolution Procedures for Vendors."

NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:

New York State political subdivisions and others authorized by New York State law may participate in contracts. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site (www.ogs.state.ny.us) under "Non-State Agency Legal References." Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

(continued)

SPECIAL INFORMATION ON BRANCHES AND/OR DEALERS:

A bidder may designate branch offices and/or dealers, to service, deliver accessories, receive purchase orders directly and bill using agencies. Such authorization should be submitted with bid and should specify which services their brochures and/or dealers are authorized to perform (see "INFORMATION TO BE FURNISHED WITH BID" clause). In those instances where branches and/or dealers are authorized to receive purchase orders directly and bill using agencies, such purchase orders should be drawn in accordance with the following example:

(Dealer or Branch)

J. Smith Office Audio Visual Supplies
10 Downing Street
London, NY
(Federal ID# for Dealer must be used)

(Contractor)

Agent for:
Joe Doe Audio Visual
Supplies Company
(PC Contract #)

In those instances where branches and/or dealers are authorized to receive purchase orders directly but are NOT authorized to bill and receive payment, purchase orders must show only the contractor's name and address. The purchase order then may be placed in an envelope by the agency and mailed to the branch and/or dealer authorized to receive purchase orders directly.

DELIVERY:

Delivery shall be expressed in number of calendar days required to make delivery after receipt of a purchase order.

Product is required as soon as possible and guaranteed delivery may be considered in making award.

Delivery shall be made in accordance with instructions on Purchase Order from each agency. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering agency and, if applicable, from the Office of General Services, Procurement Services Group.

EXTENSION OF USE:

Any contract resulting from this bid solicitation may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

MINIMUM ORDER:

Minimum order shall be \$100.00.

Contractor may elect to honor orders for less than the minimum order. For such orders, at the contractor's option, shipping costs from the contractor's address (as stated in bid) may be added to invoice with a copy of the freight bill. Shipping costs are to be prepaid by contractor and such orders are to be shipped on an F.O.B. destination basis. All such orders must be shipped by the most economical method for the proper delivery of the product unless special instructions are stated on the order by the agency.

(continued)

CONTRACT PERIOD AND RENEWAL:

The State may unilaterally cancel the contract on a monthly basis any time after the initial twelve (12) months by providing written notification at least one (1) month period to the effective date of cancellation. This provision does not affect the State's right of suspension or cancellation contained in the "Suspension of Work" and "Cancellation" clauses in Appendix B, OGS General Specifications.

Discounts quoted are to be firm for the entire period of the contract. Discount reduction will not be allowed and is specifically excluded from the terms and conditions of the Invitation for Bid, its specifications and subsequent contract award. Discount increases are permitted at any time.

If mutually agreed between the Procurement Services Group and the contractor, the contract may be renewed under the same terms and conditions for an additional period not to exceed sixty (60) months.

SHORT TERM EXTENSION:

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

NEW PRODUCT LINES:

During the interim of the contract period, and because of new technology advances, if it is found that new product lines or Item categories are required by our NYS contract end users, the State reserves the right to bid those products and add the new product to this award.

RESERVATION:

The State reserves the right to negotiate lower pricing, or to advertise for bids, any unanticipated excessive purchase. An "unanticipated excessive purchase" is defined as an unexpected order for a contract product(s) totaling more than \$50,000.00.

PRICE SHEETS AND CATALOGS:

Contractor shall be required to furnish, without charge, catalog and price lists identical to those accepted with their bid and on file with the Office of the State Comptroller, including any changes (additions, deletions, etc.) pursuant to the contract, to authorized users which request them. Catalogs and price lists provided must reflect all products excluded from the resultant contract either through the omission of those portions or by obvious indications within the catalogs and price lists.

Catalogs and price lists may be furnished in either hard-copy or electronic format. If available in both formats, they shall be furnished in the format preferred by the requesting authorized user. Upon request the contractor shall assist authorized users in the use of catalogs and price lists.

INSTRUCTION MANUALS:

Simultaneous with delivery of the first component of the product specified, the contractor(s) shall furnish to the authorized user a complete instruction manual for the product and for each component supplied. The manual shall include complete instructions for unpacking, inspecting, installing, adjusting, aligning, and operating the product, together with preventive and corrective maintenance procedures, and complete parts lists, manufacturer's catalog numbers, and ordering information.

(continued)

REPORT OF CONTRACT PURCHASES:

Contractor shall furnish report of purchases made from contract the fifteenth of the month following the end of each six-month period. The reports shall be in the following format:

<u>Item Number</u>	<u>Mftrs. Product Line/ Model/Description/Accessories</u>	<u>Total Units</u>	<u>State Agencies</u>	<u>Political Sub-Divisions</u>	<u>Total Value</u>
------------------------	---	------------------------	---------------------------	------------------------------------	------------------------

The report is to be submitted to the Purchasing Officer and address as listed on the Invitation for Bids, and shall reference the commodity group number, the Invitation for Bids number, contract number, contract period, sales period (date format mm/dd/yy to mm/dd/yy) and contractor's name.

Failure to submit the required report may be cause for cancellation of this contract as well as disqualification of contractor for future contracts.

USE OF RECYCLED OR REMANUFACTURED MATERIALS:

New York State, as a member of the Council of Great Lakes Governors, supports and encourages vendors to use recycled, remanufactured or recovered materials in the manufacture of products and packaging to the maximum extent practicable without jeopardizing the performance or intended end use of the product or packaging unless such use is precluded due to health or safety requirements or product specifications contained herein. Refurbished or remanufactured components or products are required to be restored to original performance and regulatory standards and functions and are required to meet all other requirements of this bid solicitation. See "Recycled or Recovered Materials" in Appendix B, OGS General Specifications.

"OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:

Purchases of the product(s) included in the Invitation For Bids and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase product(s) from sources other than the contractor provided that such product(s) are substantially similar in function, form or utility to the product(s) herein and are:

1. lower in price
-and/or-
2. available under terms, which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office and competitive bidding of requirements exceeding the discretionary bid limit. State agencies should refer to Procurement Council Bulletin "OGS or Less Purchases" for complete procedural and reporting requirements.

(continued)

**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

 _____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
 Customer Services, Room 3711
 Corning 2nd Tower - Empire State Plaza
 Albany, New York 12242
 * * * * *

(continued)