

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** January 22, 2008

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 through  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT:** QUARTERLY UPDATE

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The quarterly update for Award Number 02469 has been completed. Agencies are advised to ensure that they have a current copy of the Contract Award Notification which lists a revised issue date of January 22, 2008 before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the OGS Website: [www.ogs.state.ny.us](http://www.ogs.state.ny.us)

All other terms and conditions of the Award Notification remain the same.

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Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** January 8, 2008

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
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[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 through  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT: QUARTERLY UPDATE**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The quarterly update for Award Number 02469 has been completed. Agencies are advised to ensure that they have a current copy of the Contract Award Notification which lists a revised issue date of January 8, 2008 before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the OGS Website: [www.ogs.state.ny.us](http://www.ogs.state.ny.us)

All other terms and conditions of the Award Notification remain the same.

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Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** November 26, 2007

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
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[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 through  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** Elmo USA Corp. PC60534

**SUBJECT: RECALL ON VISUAL PRESENTERS (IMAGE PRESENTATION CAMERAS BY EPSON)**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**Elmo USA Corp. Recalls Visual Presenters Due to Fire Hazard:** The U.S. Consumer Product Safety Commission, in cooperation with Elmo USA Corp. has announced a voluntary recall of the following consumer product. Consumers should stop using recalled products immediately unless otherwise instructed.

**Name of Product:** Visual Presenters (sold as Image Presentation Cameras by Epson)

**Units:** About 54,000

**Distributor:** ELMO USA Corp. of Plainview, NY

**Manufacturer:** ELMO Co. Ltd., of Japan

**Hazard:** Improperly installed fluorescent top lights in the presenter can overheat, posing a fire hazard.

**Incidents/Injuries:** None reported.

**Description:** Visual presenters capture images to LCD panels, LCD projectors and TV monitors. The recall includes presenters sold under the ELMO, Epson, Doar Communications, Vtel and Tandberg brand names. The presenters were manufactured between December 1993 and December 2003. The manufacturer information is located on the side, rear and bottom of the main body of the following ELMO model numbers, EV-500AF, EV-400AF, EV-6000AF, EV-8000AF, HV-5000XG, HV-7000SX, HV-8000SX, EV-4400AF, HV-5100XG and Epson model ELPDC02.

(Cont'd)

**Recall of Visual Presenters (Cont'd)**

**Sold by:** Elmo from December 1993 to June 2006.

**Manufactured in:** Japan

**Remedy:** Consumers should stop using the recalled visual presenters immediately and contact Elmo USA for all models except Epson. All Epson owners should contact Epson. Consumers with recalled units will receive a free inspection and repair.

**Consumer Contact:** For additional information, contact Elmo USA at (877) 275-3566 between 9 a.m. and 5 p.m. ET Monday through Friday or visit the firm's Web site at [www.elmousa.com](http://www.elmousa.com). Epson customers should contact Epson at (800) 444-1948 between 7 a.m. and 5 p.m. PT Monday through Friday or visit the firm's website at [www.epson.com](http://www.epson.com)

**To see this recall on CPSC's web site, including a picture of the recalled product, please go to:**  
<http://www.cpsc.gov/cpscpub/prerel/prhtml08/08098.html>

All other terms and conditions of the Award Notification remain the same.

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<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** October 15, 2007

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
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[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 through  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT:** QUARTERLY UPDATE

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The quarterly update for Award Number 02469 has been completed. Agencies are advised to ensure that they have a current copy of the Contract Award Notification which lists a revised issue date of October 15, 2007 before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the OGS Website: [www.ogs.state.ny.us](http://www.ogs.state.ny.us)

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## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** July 19, 2007

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
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[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 through  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT:** QUARTERLY UPDATE

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The quarterly update for Award Number 02469 has been completed. Agencies are advised to ensure that they have a current copy of the Contract Award Notification which lists a revised issue date of July 19, 2007 before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the OGS Website: [www.ogs.state.ny.us](http://www.ogs.state.ny.us)

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## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** May 31, 2007

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
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[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 through  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT:** QUARTERLY UPDATE

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The quarterly update for Award Number 02469 has been completed. Agencies are advised to ensure that they have a current copy of the Contract Award Notification which lists a revised issue date of May 31, 2007 before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the OGS Website: [www.ogs.state.ny.us](http://www.ogs.state.ny.us)

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## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** May 16, 2007

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
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**CONTRACT PERIOD:** October 1, 2003 through  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** Sound Video Solutions, Inc./PC61396

**SUBJECT:** ASSIGNMENT OF CONTRACT

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The contract for Sound Video Solutions, Inc. has been assigned to:

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC61396 SB	SOUND VIDEO SYSTEMS OF WNY, LLC. 79 Benbro Dr. Cheektowaga, NY 14225	800/724-0236 716/684-8200 Michael Rodems FAX NO.: 716/684-7997 EMAIL: <a href="mailto:miker@svsny.com">miker@svsny.com</a> WEBSITE: <a href="http://www.svsny.com">www.svsny.com</a>	510532078

Contractor will honor orders for less than the minimum at no additional cost.  
Contractor accepts New York State Procurement Card for orders up to \$10,000.00.  
Contractor offers quantity discounts.

All other terms & conditions of this Contract Award Notification remain the same.

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Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** November 6, 2006

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
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[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 through  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT:** QUARTERLY UPDATE

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The quarterly update for Award Number 02469 has been completed. Agencies are advised to make sure they have a current copy of the Contract Award Notification which lists a revised issue date of November 6, 2006 before purchasing from the contract. A copy of the current Contract Award Notification may be obtained at the OGS Website: [www.ogs.state.ny.us](http://www.ogs.state.ny.us)

All other terms and conditions of the Award Notification remain the same.

New York State Office Of General Services  
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<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** July 19, 2006

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
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[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 through  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT:** QUARTERLY UPDATE

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The quarterly update for Award 02469 has been completed. Agencies are advised to review this update before purchasing from contract at the OGS Website: [www.ogs.state.ny.us](http://www.ogs.state.ny.us)

All other terms & conditions of the Award Notification Notice remain the same.

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Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** April 21, 2006

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
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[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 through  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/**

**CONTRACT NO.:** Univisions Video Systems, Inc. / PC61397

**SUBJECT: CANCELLATION OF CONTRACT**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Effective immediately, the contract for Univisions Video Systems, Inc. is cancelled. As a further clarification, Item Category #9 – JVC HD Monitors (AV Series) and Item Category #14 – JVC Pro-HD Mastering Recorder SR Series are no longer available through Contract Award Number 02469.

All other terms & conditions of the Award Notification Notice remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** April 17, 2006

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
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[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 through  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT:** QUARTERLY UPDATE

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The quarterly update for Award 02469 has been completed. Agencies are advised to review this update before purchasing from contract at the OGS Website: [www.ogs.state.ny.us](http://www.ogs.state.ny.us)

All other terms & conditions of the Award Notification Notice remain the same.

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Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** April 11, 2006

**GROUP:** 38806 - AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael Riley  
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**CONTRACT PERIOD:** October 1, 2003 to  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** Infocus Corporation/PC60536

**SUBJECT: RECALL**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The U.S. Consumer Product Safety Commission (USCPSC), in cooperation with the firm named below, today announced a voluntary recall of the following consumer product. Consumers should stop using recalled products immediately unless otherwise instructed.

**Name of Product:** InFocus LP120 Projector, ASK Proxima M1 Projector, and SP-LAMP-013 Replacement Lamp Module.

**Units:** About 1,800 projectors and about 700 replacement lamp modules.

**Importer:** InFocus Corp., of Wilsonville, OR.

**Hazard:** The units have improper wiring with inadequate insulation which could degrade over time, posing a shock and fire hazard.

**Incidents/Injuries:** No incidents or injuries have been reported.

**Description:** This recall involves portable projectors designed for use with laptop computers, and a replacement lamp module sold for use with these projectors. The recalled projector models are InFocus LP120 and ASK Proxima M1 built between October 2005 and January 2006. The model number and serial numbers are written on the bottom of the projectors.

They have the following serial numbers:

Model LP120 - AJNV541A0001 through AJNV551A0301 Model M1 - AKUV546A0001 through AKUV547A0268

The recalled replacement lamp module is SP-LAMP-013 built between November 2005 and January 2006. There is no writing on the lamps, but "SP-LAMP-013" is on the label on the box.

To view the entire recall online, please visit the USCPSC website at:

<http://www.cpsc.gov/cpscpub/prereel/prhtml06/06129.html>

For further information, contact:

Ms. Joanna Gebhart  
INFOCUS CORPORATION  
27700B SW Parkway Avenue  
Wilsonville, OR 97070  
Telephone Nos.: 800/294-6400, Ext. 8764  
503/685-8764  
Fax No.: 503/685-8736  
E-mail: joanna.gebhart@infocus.com

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Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** March 9, 2006

**GROUP:** 38806 - Audio Visual Equipment and  
Accessories (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael Riley  
Purchasing Officer I  
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[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 to  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTORS/**

**CONTRACT NOS.:** All Contractors/Contracts

**SUBJECT: INSTALLATION OF EQUIPMENT PURCHASED**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

As a reminder to all end users, the above-mentioned contract commodity group is for the purchase of equipment and accessories only. Installation is not a part of this contract. End users requiring installation of equipment are reminded to include, where appropriate, prevailing wage information in requests for installation. For further information regarding prevailing wage rate requirements, please visit the NYS Department of Labor website at <http://www.labor.state.ny.us/workerprotection/publicworks/PWContents.shtm>.

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Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** January 13, 2006

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
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**CONTRACT PERIOD:** October 1, 2003 through  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
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**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT:** QUARTERLY UPDATE

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The quarterly update for Award 02469 has been completed. Agencies are advised to review this update before purchasing from contract at the OGS Website: [www.ogs.state.ny.us](http://www.ogs.state.ny.us)

All other terms & conditions of the Award Notification Notice remain the same.

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Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** December 1, 2005

**GROUP:** 38806 - AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
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Michael F. Riley  
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**CONTRACT PERIOD:**  
October 1, 2003 through  
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**OTHER AUTHORIZED USERS**  
Customer Services  
(518) 474-6717  
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**CONTRACTOR(S)/**  
**CONTRACT NO(S):** NetTV, Luminati/PC61394  
Tegrity, Inc./PC60549  
Viztek Solutions/PC60551

**SUBJECT: CANCELLATION OF CONTRACTS**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The above contracts referenced for NetTV, Luminati, Tegrity, Inc. and Viztek Solutions are hereby cancelled effective immediately.

All other terms, conditions and pricing remain the same.

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## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** November 17, 2005

**GROUP:** 38806 - AUDIO VISUAL EQUIPMENT AND  
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**CONTRACT PERIOD:**

October 1, 2003 through  
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**OTHER AUTHORIZED USERS**

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**CONTRACTOR(S)/**

**CONTRACT NO(S):** Philips Consumer Electronics/PC60542  
Optoma Technology, Inc./PC60541

**SUBJECT: CHANGES TO CONTRACT**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Philips Consumer Electronics, PC60542, is hereby cancelled effective immediately.

Ms. Nancy Beckmann is the new contact person for Optoma Technology, Inc. Her contact information is as follows:

Ms. Nancy Beckmann  
Optoma Technology, Inc.  
715 Sycamore Drive  
Milipitas, CA 95035  
Telephone: 888/289-6786  
516/541-7440  
Fax No.: 516/541-7440 (same)  
E-mail: [nancyb@optoma.com](mailto:nancyb@optoma.com)  
Website: [www.optoma.com](http://www.optoma.com)

Also, **UNDER ITEM 1 CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)**

Optoma Technology has been approved for a new price list for accessories: Optoma EP and HT Projector Accessory Price List effective June 22, 2005. The accessory discount is 60%.

All other terms, conditions and pricing remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** October 5, 2005

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 through  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT:** QUARTERLY UPDATE

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The quarterly update for Award 02469 has been completed. Agencies are advised to review this update before purchasing from contract at the OGS Website: [www.ogs.state.ny.us](http://www.ogs.state.ny.us)

In addition, Polyvision, Contract No. PC61510, has the following new authorized dealers:

CDW GOVERNMENT, INC.  
2 Enterprise Drive, Ste. 404  
Shelton, CT 06484  
800/808-4239 Ext. 87222  
203/899-2196 Fax  
FID # 364230110

TOUCHBOARDS, INC.  
205 Westwood Ave.  
Long Branch, NJ 07740  
866/942-6273  
732/222-1511  
732/222-7088 Fax  
FID # 202111443

All other terms & conditions of the Award Notification Notice remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** October 3, 2005

**GROUP:** 38806 – AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 through  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT:** QUARTERLY UPDATE

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The quarterly update for Award 02469 has been completed. Agencies are advised to review this update before purchasing from contract at the OGS Website: [www.ogs.state.ny.us](http://www.ogs.state.ny.us)

All other terms & conditions of the Award Notification Notice remain the same.

New York State Office Of General Services  
 Procurement Services Group  
 Corning Tower Building  
 Empire State Plaza  
 Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** September 12, 2005

**GROUP:** 38806 - AUDIO VISUAL EQUIPMENT AND ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael F. Riley  
 Purchasing Officer I  
 (518) 474-6716  
[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 to  
 September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
 (518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
 CONTRACT NO.:** B&H Photo Video Corp./PC61391

**SUBJECT:** ADDITION OF AWARDED PRODUCT LINES

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The following manufacturer's product lines have been awarded to the above-referenced contractor:

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS</b>			
<b>MANUFACTURER:</b> Canon Powershot		<b>CONTRACTOR:</b> B&H Photo Video	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
EQUIP/ACCESS			
31%	28%	June 21, 2005	30 Days

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS</b>			
<b>MANUFACTURER:</b> Canon EOS		<b>CONTRACTOR:</b> B&H Photo Video	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
EQUIP/ACCESS			
39%	30%	June 21, 2005	30 Days

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS</b>			
<b>MANUFACTURER:</b> Nikon Coolpix		<b>CONTRACTOR:</b> B&H Photo Video	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
EQUIP/ACCESS			
15%	12%	June 21, 2005	30 Days

(continued)

The following manufacturer's product lines have been awarded to the above-referenced contractor: (Cont'd)

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS</b>			
<b>MANUFACTURER: Nikon SLR</b>		<b>CONTRACTOR: B&amp;H Photo Video</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
29%	25%	June 21, 2005	30 Days

All other terms and conditions of the contract remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** May 12, 2005

**GROUP:** 38806-Audio Visual Equipment and Accessories  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Michael Riley, Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003-September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/**

**CONTRACT NO.:** PC61395 Plus Vision Corporation

**SUBJECT:** Contract Contact Change

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please note the below contract contact change for Plus Vision Corporation:

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC61395	PLUS VISION CORPORATION 9610 SW Sunshine Court, Ste. 800 Beaverton, OR 97005	866/427-8855 201/818-1610 Robert Garbutt FAX NO.: 503/643-9756 EMAIL: <a href="mailto:rgarbutt@plus-america.com">rgarbutt@plus-america.com</a> WEBSITE: <a href="http://www.plus-america.com">www.plus-america.com</a>	931177584

Agencies are advised to attach this to the front of their award or insert it in the appropriate area within the award for future reference. If you have any questions, please contact the Purchasing Officer listed above.

All other terms and conditions of the contract remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** April 8, 2005

**GROUP:** 38806 - AUDIO VISUAL EQUIPMENT AND  
ACCESSORIES (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Michael Riley, Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 through  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** All Contractors

**SUBJECT:** QUARTERLY UPDATE

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The quarterly update for Award 02469 has been completed. Agencies are advised to review this update before purchasing from contract at the OGS Website: [www.ogs.state.ny.us](http://www.ogs.state.ny.us).

All other terms & conditions of the Award Notification Notice remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** March 8, 2005

**GROUP:** 38806 - Audio Visual Equipment and  
Accessories (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Michael Riley, Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 through  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** Washington Computer Services/PC60552

**SUBJECT:** Product Line Change

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Washington Computer Services has announced that the NEC-Mitsubishi product line has changed its name to NEC Display Solutions of America, Inc. effective April 1, 2005. All pricing structures remain the same.

All other terms & conditions of the Award Notification Notice remain the same.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** January 27, 2005

**GROUP:** 38806 - Audio Visual Equipment and  
Accessories (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael Riley, Purchasing Officer I  
(518) 474-6716  
[michael.riley@ogs.state.ny.us](mailto:michael.riley@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 through  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717

[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR(S)/**

**CONTRACT NO(S):** PC60532 Dukane Corporation  
PC61510 PolyVision Corporation

**SUBJECT:** Contractor Addition and Product Line Addition to Current Contractor

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The following product line has been added to Contract #PC60532, Dukane Corporation:

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)		
MANUFACTURER: Dukane		CONTRACTOR: Dukane Corporation
DISCOUNT EQUIP/ACCESS	PRICE LIST*	DELIVERY - DAYS A/R/O
Multiple   Multiple	Dukane Plasma Display Panels & Visual Presenters - 10/03	30 Days

The following contractor has been added to the above commodity group:

<b><u>CONTRACT #</u></b> PC61510	<b><u>CONTRACTOR &amp; ADDRESS</u></b> POLYVISION CORPORATION 3970 Johns Creek Ct., Ste. 325 Suwanee, GA 30024	<b><u>TELEPHONE #</u></b> 800/620-7659 Becky Lewis FAX NO.: 877/872-1344 EMAIL: blewis@polyvision.com WEBSITE: www.polyvision.com	<b><u>FED.IDENT.#</u></b> 133482597
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Contractor offers Electronic Access Ordering.  
 Contractor accepts New York State Procurement Card for orders up to \$10,000.00 only.  
 Contractor offers an additional 2% discount for payment within 10 days.  
 Contractor will not honor orders for less than the minimum order of \$100.00.  
 Note: Any single order delivering to a single location over \$15,000 MSRP may be negotiated for higher discounting.  
 Agencies are directed to send all Purchase Orders and Remittances directly to the Authorized Dealer (See List of Authorized Dealers).

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: PolyVision Corporation</b>		<b>CONTRACTOR: PolyVision Corporation</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
Multiple   Multiple	July 13, 2004-Excludes Cork and Tack Boards		30 Days

All other terms and conditions of the contract remain unchanged. To view the complete, revised Notice of Contract Award for this commodity group, please visit our OGS website at [www.ogs.state.ny.us](http://www.ogs.state.ny.us). If you have any questions, please contact the Purchasing Officer listed on this Purchasing Memorandum.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** October 20, 2004

**GROUP:** 38806 - Audio Visual Equipment and Accessories  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**  
Linda Holcomb, Purchasing Officer I  
(518) 474-7902  
[linda.holcomb@ogs.state.ny.us](mailto:linda.holcomb@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2004 through  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTORS/**

**CONTRACT NOS.:** PC61391 B&H Photo Video Pro Audio, Inc.  
PC61392 Boxlight Corporation  
PC61393 GTCO CalComp  
PC61394 NetTV, Luminati  
PC61395 Plus Vision Corporation  
PC61396 Sound Video Solutions, Inc.  
PC61397 Univisions Video Systems, Inc.

**SUBJECT:** Additional contractors and product lines to current contract.  
Increase of dollar value acceptance of the NYS Procurement Card by current contractors.

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The following contractors have been added to the Group 38806 commodity contract.

PC61391	B&H PHOTO VIDEO PRO AUDIO INC. 420 Ninth Avenue New York, NY 10001	800/947-8003 212/239-7503 Joseph Lebowitz FAX NO.: 800/858-5517 212/239-7740 EMAIL: <a href="mailto:josephl@bhphotovideo.com">josephl@bhphotovideo.com</a> WEBSITE: <a href="http://www.bhphotovideo.com">www.bhphotovideo.com</a>	132768071
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Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$10,000.00.

Contractor will NOT honor orders for less than the minimum order (See Minimum Order clause).

PC61392            BOXLIGHT CORPORATION            800/762-5757 Ext. 263            680099098  
                          19332 Powder Hill Place            Sharon Allen  
                          Poulsbo, WA 98366            FAX NO.: 360/598-8263  
                                     EMAIL: sharon.allen@boxlight.com  
                                     WEBSITE: www.boxlight.com

Contractor offers Electronic Access Ordering.  
 Contractor accepts New York State Procurement Card for orders up to \$10,000.00.  
 Contractor will honor orders for less than the minimum order but will charge shipping.

PC61393            GTCO CALCOMP            800/344-4723            521018345  
                          7125 Riverwood Drive            410/381-6688  
                          Columbia, MD 21046            Sonel Popel  
                                     FAX NO.: 410/312-9581  
                                     EMAIL: spopel@gtco.com  
                                     WEBSITE: www.gtcocalcomp.com

Contractor accepts New York State Procurement Card for orders up to \$10,000.00.  
 Contractor will honor orders for less than the minimum order but will charge shipping.

PC61394            NETTV, LUMINATI            800/440-6388, Ext. 1144            680373978  
                          2591 Kerner Blvd.            415/354-0701  
                          San Rafael, CA 94901            Alberto McQueen  
                                     FAX NO.: 415/259-2828  
                                     EMAIL: amcqueen@net-tv.net  
                                     WEBSITE: www.net-tv.net

Contractor does NOT accept the New York State Procurement Card.  
 Contractor will honor orders for less than the minimum order but will charge shipping.  
 Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC61395            PLUS VISION CORPORATION            800/211-900, Ext. 732            931177584  
                          9610 SW Sunshine Court, Ste. 800            614/901-3162  
                          Beaverton, OR 97005            Mick Edmundson  
                                     FAX NO.: 614/901-3160  
                                     EMAIL: av.me@prodigy.net  
                                     WEBSITE: www.buyplusdirect.com

Contractor offers Electronic Access Ordering.  
 Contractor accepts New York State Procurement Card for orders up to \$10,000.00  
 Contractor will honor orders for less than the minimum order but will charge shipping.  
 Agencies are directed to send all Purchase Orders and Remittances directly to the Authorized Dealer (See List of Authorized Dealers).

PC61396            SOUND VIDEO SOLUTIONS, INC.            800/724-0236            020614515  
                          75 Benbro Dr.            716/684-8700  
                          Cheektowaga, NY 14225            Michael Rodems  
                                     FAX NO.: 716/684-7997  
                                     EMAIL: miker@svsny.com  
                                     WEBSITE: www.svsny.com

Contractor will honor orders for less than the minimum at no additional cost.  
 Contractor accepts New York State Procurement Card for orders up to \$10,000.00.  
 Contractor offers quantity discounts.

PC61397  SB	UNIVISIONS VIDEO SYSTEMS, INC. 107 Twin Oaks Drive Syracuse, NY 13206	800/836-0604 315/701-1714 Justine Mitchell FAX NO.: 315/463-5028 EMAIL: jmitchell@univisions WEBSITE: www.univisions.com	161100271
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Contractor offers Electronic Access Ordering.  
 Contractor accepts New York State Procurement Card for orders up to \$10,000.00  
 Contractor will honor orders for less than the minimum order but will charge shipping.

The following product lines for the above-listed contractors have been added to contract:

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: Boxlight</b>		<b>CONTRACTOR: Boxlight Corporation</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
GSA	GSA	GS-35F-4653G Pricing Effective September 2004	5-7 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: Plus</b>		<b>CONTRACTOR: Plus Corporation</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
Multiple	0%	September 13, 2004	3-5 Days

<b>ITEM CATEGORY #8 - VIDEO EDITING EQUIPMENT - Further Awards May Be Pending</b>			
<b>MANUFACTURER: SONY</b>		<b>CONTRACTOR: B&amp;H Photo Video</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
26%	25%	June 1, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: JVC HD Monitors (AV Series)</b>		<b>CONTRACTOR: Univisions Video Systems</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
20%	10%	March 15, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: JVC Monitors (TM Series)</b>		<b>CONTRACTOR: B&amp;H Photo Video</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
24%	24%	June 1, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: NetTV</b>		<b>CONTRACTOR: NetTV, Lumenati</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
25%	25%	Net Digital Displays March 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: SONY Broadcast Monitors (BVM Series)</b>		<b>CONTRACTOR: B&amp;H Photo Video</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
16.5%	16.5%	SONY Broadcast June 1, 2004	30 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: GTCO CalComp Interwrite iPanel</b>		<b>CONTRACTOR: GTCO CalComp</b>	
<b>DISCOUNT EQUIP/ACCESS</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
15%	9-19%	Interwrite Meeting Suite - September 1, 2004	20 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: GTCO CalComp Interwrite MeetingBoard</b>		<b>CONTRACTOR: GTCO CalComp</b>	
<b>DISCOUNT EQUIP/ACCESS</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
19%-22%	11%-19%	Interwrite Meeting Suite - September 1, 2004	20 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: GTCO CalComp Interwrite MeetingPad</b>		<b>CONTRACTOR: GTCO CalComp</b>	
<b>DISCOUNT EQUIP/ACCESS</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
18%-19%	11%-19%	Interwrite Meeting Suite - September 1, 2004	20 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: GTCO CalComp Interwrite SchoolBoard</b>		<b>CONTRACTOR: GTCO CalComp</b>	
<b>DISCOUNT EQUIP/ACCESS</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
25%	10%	Interwrite Meeting Suite - September 1, 2004	20 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: GTCO CalComp Interwrite SchoolPad</b>		<b>CONTRACTOR: GTCO CalComp</b>	
<b>DISCOUNT EQUIP/ACCESS</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
18%	10%	Interwrite Meeting Suite - September 1, 2004	20 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: Plus Copyboards</b>		<b>CONTRACTOR: Plus Corporation</b>	
<b>DISCOUNT EQUIP/ACCESS</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
20%	20%	September 13, 2004	10-15 Days

<b>ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)</b>			
<b>MANUFACTURER: Sound Video Solutions</b>		<b>CONTRACTOR: Sound Video Solutions</b>	
<b>DISCOUNT EQUIP/ACCESS</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
5%*	5%*	SVS 300 Price List July 15, 2004	30 Days
*Orders > \$10,000 = additional 3%    Orders > \$20,000 = Additional 6%			

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS (Digital Still Cameras and Accessories Only)</b>			
<b>MANUFACTURER: SONY Professional</b>		<b>CONTRACTOR: B&amp;H Photo Video</b>	
<b>DISCOUNT EQUIP/ACCESS</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
24%	24%	SONY Professional Video Price List July 2004	30 Days

<b>ITEM CATEGORY #13 - VIDEO CAMERAS</b>			
<b>MANUFACTURER:</b> Panasonic Consumer (PV and VDR Series)		<b>CONTRACTOR:</b> B&H Photo Video	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
11%	25%	Panasonic Optical May 1, 2004	30 Days

<b>ITEM CATEGORY #13 - VIDEO CAMERAS</b>			
<b>MANUFACTURER:</b> SONY Professional (DNW, DSR, DVW, DXCD, EVID, HDC, SSCD, SSCM, UNI Series)		<b>CONTRACTOR:</b> B&H Photo Video	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
25%	24%	SONY Professional Video Price List July 2004	30 Days

<b>ITEM CATEGORY #14 - VIDEO AND DIGITAL RECORDERS/RECEIVERS</b>			
<b>MANUFACTURER:</b> JVC Consumer		<b>CONTRACTOR:</b> B&H Photo Video	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
40%	40%	JVC Consumer Price List January 13, 2004	30 Days

<b>ITEM CATEGORY #14 - VIDEO AND DIGITAL RECORDERS/RECEIVERS</b>			
<b>MANUFACTURER:</b> JVC Professional (TH & DS HT Systems, DV Recorders "BR" Series, DV VTR Controllers)		<b>CONTRACTOR:</b> B&H Photo Video	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
21%	19%	JVC Electronics Retailer Price Sheet June 1, 2004	30 Days

<b>ITEM CATEGORY #14 - VIDEO AND DIGITAL RECORDERS/RECEIVERS</b>			
<b>MANUFACTURER:</b> JVC Pro-HD Mastering Recorder SR Series		<b>CONTRACTOR:</b> Univisions	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
10%	10%	JVC Professional Suggested List Price July 12, 1004	30 Days

<b>ITEM CATEGORY #14 - VIDEO AND DIGITAL RECORDERS/RECEIVERS</b>			
<b>MANUFACTURER:</b> SONY Professional		<b>CONTRACTOR:</b> B&H Photo Video	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
40%	40%	SONY Professional June 1, 2004	30 Days

The following current contractors have had additional product lines awarded to their contracts:

- PC60524 3M Systems Division
- PC60525 Adwar Video
- PC60526 Audio Video Corporation
- PC60975 Mitsubishi Digital Electronics America
- PC60544 Ray Supply, Inc.
- PC60552 Washington Computer Services

The following product lines have been awarded to the above-listed contractors:

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER:</b> 3M		<b>CONTRACTOR:</b> 3M	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
40%	10%	3M Visual Systems July 7, 2004	30 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: Epson America</b>		<b>CONTRACTOR: Washington Computer Services</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
46.45%	6.67%	Business Products June 1, 2004	30 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: JVC</b>		<b>CONTRACTOR: Adwar Video Corp.</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
23.75%	23.75%	Pro and Large Venue - July 12, 2004	30 Days

<b>ITEM CATEGORY #8 - VIDEO EDITING EQUIPMENT - Further Awards May Be Pending</b>			
<b>MANUFACTURER: Panasonic</b>		<b>CONTRACTOR: Adwar Video</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
28.75%	21%	Broadcase and Television System July 1, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: JVC Monitors (DT Series)</b>		<b>CONTRACTOR: Adwar Video</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
23.1%	15%	JVC Professional July 12, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: JVC Visual Presenters (AV Series)</b>		<b>CONTRACTOR: Adwar Video</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
23.1%	15%	JVC Professional July 12, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: JVC Plasma Monitors (GD Series)</b>		<b>CONTRACTOR: Adwar Video</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
27.7%	15%	JVC Professional July 12, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: JVC Plasma Monitors (GM Series)</b>		<b>CONTRACTOR: Adwar Video</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
22.1%	15%	JVC Professional July 12, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Mitsubishi LCD Monitors (MLM Series)</b>		<b>CONTRACTOR: Mitsubishi</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
17%	20%	JVC Professional July 12, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Panasonic Plasma Displays (TH Series)</b>		<b>CONTRACTOR: Audio-Video Corporation</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
32%	22%	Panasonic Broadcast & Television July 1, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Panasonic Monitors (BT Series) CONTRACTOR: Audio-Video Corporation</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
25%	22%	Panasonic Broadcast & Television July 1, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Panasonic Monitors (CT/WV Series) CONTRACTOR: Audio-Video Corporation</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
33%	29%	Panasonic Broadcast & Television July 1, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Panasonic Monitors (PT/TC Series) CONTRACTOR: Adwar Video</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
19%	15%	Panasonic Broadcast & Television July 1, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: SONY Plasma Displays (PFM Series) CONTRACTOR: Washington Computer</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
32.19% - 39.41%	15%	SONY Professional PLASMA Displays effective July 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: SONY CRT Monitors (PVM Series) CONTRACTOR: Audio-Video Corporation</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
27%	20%	SONY Professional Broadcasting July 1, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: SONY LCD Monitors (LMD Series) CONTRACTOR: Audio-Video Corporation</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
27%	20%	SONY Professional Broadcasting July 1, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Zenith Plasma Panels CONTRACTOR: Ray Supply</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
31.72% - 38.29%	28% - 40.32%	Zenith Model Education Price Sheet - July 12, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Zenith Monitors CONTRACTOR: Audio-Video Corporation</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
33%	30%	Zenith Model Education Price Sheet - July 12, 2004	30 Days

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS (Digital Still Cameras and Accessories Only)</b>			
<b>MANUFACTURER:</b> Panasonic Professional Camera Systems		<b>CONTRACTOR:</b> Audio-Video Corp.	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
26%	22%	Panasonic Broadcast & Television July 1, 2004	30 Days

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS (Digital Still Cameras and Accessories Only)</b>			
<b>MANUFACTURER:</b> SONY Consumer		<b>CONTRACTOR:</b> Ray Supply	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
29%	31%	Dealer Personal Video July 8, 2004	30 Days

<b>ITEM CATEGORY #13 - VIDEO CAMERAS</b>			
<b>MANUFACTURER:</b> Ikegami Electronics		<b>CONTRACTOR:</b> Audio-Video Corporation	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
21%	15%	Ikegami Professional Products Price List October 1, 2003 *Excludes monitors, plasma screens & any other product not directly related to Ikegami video cameras & accessories	30 Days

<b>ITEM CATEGORY #13 - VIDEO CAMERAS</b>			
<b>MANUFACTURER:</b> JVC Consumer (GRSeries)		<b>CONTRACTOR:</b> Adwar Video	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
42.75%	15%	JVC Professional July 12, 2004	30 Days

<b>ITEM CATEGORY #13 - VIDEO CAMERAS</b>			
<b>MANUFACTURER:</b> JVC Professional (DY, GY, JY Series)		<b>CONTRACTOR:</b> Adwar Video	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
25.2%	15%	JVC Professional July 12, 2004	30 Days

<b>ITEM CATEGORY #13 - VIDEO CAMERAS</b>			
<b>MANUFACTURER:</b> Panasonic Professional (AG & AJ Series)		<b>CONTRACTOR:</b> Adwar Video	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
28.75%	21%	Panasonic Broadcast & Television July 1, 2004	30 Days

<b>ITEM CATEGORY #13 - VIDEO CAMERAS</b>			
<b>MANUFACTURER:</b> SONY Consumer (DVD, Digital 8, Hi 8)		<b>CONTRACTOR:</b> Ray Supply	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
29%	31%	SONY Dealer July 8, 2004	30 Days

<b>ITEM CATEGORY #14 - VIDEO AND DIGITAL RECORDERS/RECEIVERS</b>			
<b>MANUFACTURER:</b> SONY Consumer (DVD, HD, HT and VHS)		<b>CONTRACTOR:</b> Ray Supply	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
30%	30%	SONY Dealer Home Video July 8, 2004	30 Days

<b>ITEM CATEGORY #14 - VIDEO AND DIGITAL RECORDERS/RECEIVERS</b>			
<b>MANUFACTURER: Zenith DVD/VCR's</b>		<b>CONTRACTOR: Audio-Video Corporation</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
31%	25%	2004 Education Zenith Model Price Sheet - June 8th	30 Days

The following current contractors have increased the dollar value acceptance of the NYS Procurement Card to \$10,000:

- PC60524 3M Visual Systems Division
- PC60525 Adwar Video
- PC60526 Audio-Video Corporation
- PC60527 Bretford
- PC60529 Comprehensive Video Group
- PC60530 Crest A/V Electronics
- PC60531 Draper, Inc.
- PC60532 Dukane Corporation
- PC60535 Focus Camera
- PC60536 Infocus Corporation
- PC60537 International Video Conferencing
- PC60975 Mitsubishi Digital Electronics America
- PC60539 NEC Solutions (America), Inc.
- PC60541 Optoma Technology, Inc.
- PC60543 R n B Enterprises
- PC60544 Ray Supply, Inc.
- PC60545 Sharp Electronics (independent decision by authorized dealers)
- PC60548 Targetvision, Inc.
- PC60550 Troxell Communications
- PC60552 Washington Computer Services

The following contractors are now accepting the NYS Procurement Card up to \$10,000:

- PC60533 Eiki International, Inc. (Will be independent decision by the Authorized Dealers)
- PC60538 Macrosystem US

All other terms and conditions of the contract remain unchanged. **Please see the entire revised award at the OGS website at [www.ogs.state.ny.us](http://www.ogs.state.ny.us).**

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** September 23, 2004

**GROUP:** 38806 - Audio Visual Equipment and Accessories  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Linda Holcomb, Purchasing Officer I  
(518) 474-7902  
[linda.holcomb@ogs.state.ny.us](mailto:linda.holcomb@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2004 - September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR(S)/**

**CONTRACT NO(S):** PC 60537 IVCi, LLC  
PC60531 Draper, Inc.

**SUBJECT:** Assignment of product line

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Contractor IVCi, LLC (previously International Video Conferencing), Contract #PC60537, has assigned their awarded product line of Draper Manual Screens, Item #6, to Draper, Inc., Contract # PC60531. The Notice of Contract Award will be updated shortly and can be viewed at the OGS website at [www.ogs.state.ny.us](http://www.ogs.state.ny.us). Until that time, end users may now purchase Draper manual screens directly through the Draper Authorized Dealers.

All other terms and conditions of the above two contracts remain unchanged. If you have any questions, please contact the Purchasing Officer listed above.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** September 22, 2004

**GROUP:** 38806 - Audio Visual Equipment and  
Accessories (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Linda Holcomb, Purchasing Officer I  
(518) 474-7902  
[linda.holcomb@ogs.state.ny.us](mailto:linda.holcomb@ogs.state.ny.us)

**CONTRACT PERIOD:** 10/1/03-9/30/08

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/**

**CONTRACT NO.:** International Video Conferencing, LLC  
PC60537

**SUBJECT:** Change In Contractor Information

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The following changes in BOLD have taken place with the above-mentioned contractor:

Previous Information

International Video Conferencing, Inc.  
180 Adams Avenue  
Hauppauge, New York 11788  
Federal ID# **113264806**

New Information

**IVCi, LLC**  
180 Adams Avenue  
Hauppauge, New York 11788  
Federal ID# **200399548**

All other terms and conditions of this contract remain unchanged.

If you have any questions, please contact the Purchasing Officer listed above.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** July 28, 2004

**GROUP:** 38806 - Audio Visual Equipment and Accessories  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Linda Holcomb, Purchasing Officer I  
(518) 474-7902  
[linda.holcomb@ogs.state.ny.us](mailto:linda.holcomb@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 through  
September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** Tegrity, Inc. PC60549

**SUBJECT:** Contractor Address and Contact Change

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please note that the above contractor has changed their address and contract contact as follows:

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC60549	TEGRITY, INC. 2520 Mission College Blvd., Suite 101 Santa Clara, CA 95054	800/411-0579 x 127 408/200-2541 Judith A. Einstein FAX NO.: 408/369-5155 EMAIL: <a href="mailto:einstein@tegrity.com">einstein@tegrity.com</a> WEBSITE: <a href="http://www.tegrity.com">www.tegrity.com</a>	770399280

Please insert this revised information into your contract award documentation. All terms and conditions of this contract remain unchanged. If you have any questions, please contact the Purchasing Officer listed above.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** July 6, 2004

**GROUP:** 38806 - Audio Visual Equipment and  
Accessories (Statewide)

**PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS**

Linda Holcomb, Purchasing Officer I  
(518) 474-7902  
[linda.holcomb@ogs.state.ny.us](mailto:linda.holcomb@ogs.state.ny.us)

**CONTRACT PERIOD:** 10/1/03-9/30/08

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/**

**CONTRACT NO.:** International Video Conferencing, LLC  
PC60537

**SUBJECT:** Change In Contractor Information

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The following changes in BOLD have taken place with the above-mentioned contractor:

Previous Information

International Video Conferencing, **Inc.**  
180 Adams Avenue  
Hauppauge, New York 11788  
Federal ID# **113264806**

New Information

International Video Conferencing, **LLC**  
180 Adams Avenue  
Hauppauge, New York 11788  
Federal ID# **200399548**

All other terms and conditions of this contract remain unchanged.

If you have any questions, please contact the Purchasing Officer listed above.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** May 12, 2004

**GROUP:** 38806 - Audio Visual Equipment  
and Accessories (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Linda Holcomb, Purchasing Officer I  
(518) 474-7902  
[linda.holcomb@ogs.state.ny.us](mailto:linda.holcomb@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 - September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** PC60548 Targetvision

**SUBJECT:** New Contract Contact

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC60548	TARGETVISION, INC. 121 Victor Heights Pkwy. Victor, NY 14564	800/724-4044, Ext. 227 585/869-0123, Ext. 227 Christine Spany FAX NO.: 585/869-0126 EMAIL: <a href="mailto:cspany@symon.com">cspany@symon.com</a> WEBSITE: <a href="http://www.targetvision.com">www.targetvision.com</a>	751880549

All other terms and conditions of this contract remain unchanged.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** May 12, 2004

**GROUP:** 38806 - Audio Visual Equipment  
and Accessories (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Linda Holcomb, Purchasing Officer I  
(518) 474-7902  
[linda.holcomb@ogs.state.ny.us](mailto:linda.holcomb@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 - September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** PC60532 Dukane Corporation

**SUBJECT:** New Contract Contact

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC60532	DUKANE CORPORATION 2900 Dukane Drive St. Charles, IL 60174	800/676-2486 973/616-0764 Bob Singleton FAX NO.: 973/616-2882 EMAIL: <a href="mailto:bsingleton@dukcorp.com">bsingleton@dukcorp.com</a> WEBSITE: <a href="http://www.dukcorp.com/AudioVisual">www.dukcorp.com/AudioVisual</a>	361583960

All other terms and conditions of this contract remain unchanged.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** April 13, 2004

**GROUP:** 38806 - Audio Visual Equipment  
and Accessories (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Linda Holcomb, Purchasing Officer I  
(518) 474-7902  
[linda.holcomb@ogs.state.ny.us](mailto:linda.holcomb@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003-September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/**

**CONTRACT NO.:** PC60541 Optoma Technology, Inc.

**SUBJECT:** Address Change

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please note the below address change for Optoma Technology, Inc.:

Previous Address:

Optoma Technology, Inc.  
550 Sycamore Drive  
Milpitas, CA 95035

New Address:

Optoma Technology, Inc.  
715 Sycamore Drive  
Milpitas, CA 95035  
New Contact Phone: (408) 456-3812

All other terms and conditions of this contract remain unchanged.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** March 30, 2004

**GROUP:** 38806 - Audio Visual Equipment  
and Accessories (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Linda Holcomb, Purchasing Officer I  
(518) 474-7902  
[linda.holcomb@ogs.state.ny.us](mailto:linda.holcomb@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003-September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR/  
CONTRACT NO.:** PC60531 Draper, Inc.

**SUBJECT:** Address Correction

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please note the below address correction for Draper, Inc.:

Previous Address:

Draper, Inc.  
411 South Pearl Street  
Richmond, IN 47374

Correct Address:

Draper, Inc.  
411 South Pearl Street  
Spiceland, IN 47385

All other terms and conditions of this contract remain unchanged.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [02469](#)

**DATE:** January 28, 2004

**GROUP:** 38806 - Audio Visual Equipment and Accessories  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**  
Linda Holcomb, Purchasing Officer I  
(518) 474-7902  
[linda.holcomb@ogs.state.ny.us](mailto:linda.holcomb@ogs.state.ny.us)

**CONTRACT PERIOD:** October 1, 2003 - September 30, 2008

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTORS/**

**CONTRACT NOS.:** SAMSUNG OPTO-ELECTRONICS, INC. PC60971  
MITSUBISHI DIGITAL ELECTRONICS AMERICA, INC. PC60975  
TROXELL COMMUNICATIONS PC60550

**SUBJECT:** ADDITIONS TO CONTRACT (Please see the complete revised Notice of Contract Award on the OGS website at <http://www.ogs.state.ny.us/purchase/spg/awards/3880602469CAN.HTM>)

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The following **new contractors have been added** to the above contract:

PC60971	<b>SAMSUNG OPTO-ELECTRONICS, INC.</b> 40 Seaview Drive Secaucus, NJ 07094	800/762-7746, Ext. 121 John Nesbitt FAX NO.: 201/902-0429 EMAIL: <a href="mailto:jnes@mindspring.com">jnes@mindspring.com</a> WEBSITE: <a href="http://www.samsungpresenter.com">www.samsungpresenter.com</a>	223015117
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Contractor will honor orders for less than the minimum order but will charge shipping.

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
DISCOUNT		PRICE LIST*	DELIVERY - DAYS A/R/O
Not less than 20%	Not less than 5%	Samsung Video Presenters NYS Contract Pricing 10/03	7 Days

(Cont'd.)

PC60975      **mitsubishi Digital Electronics America**      888/307-0308      330832251  
 9351 Jeronimo Road      949/465-6429  
 Irvine, CA 92618      Greg Cauley  
 FAX NO.: 888/242-3598  
 949/465-6337  
 EMAIL: gcauley@mdea.me.com  
 WEBSITE: www.mitsubishi-presentations.com

Contractor accepts New York State Procurement Card for orders up to \$2,500.00.  
 Contractor will honor orders for less than the minimum order with no additional charge for shipping.

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: Mitsubishi</b>		<b>CONTRACTOR: Mitsubishi Digital Electronics America, Inc.</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
GSA -5%	GSA -5%	NYS Contract Pricing 10/28/03 GSA GS-35F-0592L	30 Days

The following Manufacturer's **product line has been added** to Contract #PC60550, **Troxell Communications**:

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: Hitachi</b>		<b>CONTRACTOR: Troxell Communications</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
50%	20%	Hitachi LCD/DLP Projectors October 1, 2003	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Hitachi</b>		<b>CONTRACTOR: Troxell Communications</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
30%	10%	Hitachi Plasma Displays 11/25/02	30 Days

All other terms and conditions of this contract remain unchanged.

**State of New York Executive Department**  
**Office Of General Services**  
**Procurement Services Group**  
**Corning Tower Building - 38th Floor**  
**Empire State Plaza**  
**Albany, New York 12242**  
<http://www.ogs.state.ny.us>

## CONTRACT AWARD NOTIFICATION

<b>Title</b>	<b>:</b>	<b>Group 38806 - Audio Visual Equipment and Accessories (Statewide)</b>
		<b>Classification Code: 45</b>
<b>Award Number</b>	<b>:</b>	<b><u><a href="#">02469</a></u></b>
<b>Contract Period</b>	<b>:</b>	<b>October 1, 2003 through September 30, 2008</b>
<b>Bid Opening Date</b>	<b>:</b>	<b>November 27, 2002</b>
<b>Date of Issue</b>	<b>:</b>	<b>September 19, 2003</b>
<b>Specification Reference</b>	<b>:</b>	<b>As Incorporated In The Invitation For Bids</b>
<b>Contractor Information</b>	<b>:</b>	<b>Appears on Pages 2-7 of this Award</b>

### Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
<b>Name</b> : Linda Holcomb <b>Title</b> : Purchasing Officer I <b>Phone</b> : 518-474-7902 <b>Fax</b> : 518-474-5052 <b>E-mail</b> : linda.holcomb@ogs.state.ny.us	<b>Customer Services</b> <b>Phone</b> : 518-474-6717 <b>Fax</b> : 518-474-2437 <b>E-mail</b> : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.**  
**Complete and return "Contract Performance Report" at end of document.**

### Description

Multiple Award for Audio Visual Equipment and Accessories for use in Presentations and Educational venues, etc. Agencies are to request price lists from the Contractor or Authorized Dealer referenced within this award and may also verify pricing with the Purchasing Officer listed above. Additional manufacturer's product lines will be bid and added to this award in the future.

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC60524	3M VISUAL SYSTEMS DIVISION 6801 River Place Blvd. Austin, TX 78726-9000	866/219-4256 512/984-7101 Micki Summers FAX NO.: 512/984-6534 EMAIL: msummers@mmm.com WEBSITE: www.3m.com/meetings	410417775

Contractor offers Electronic Access Ordering.  
 Contractor accepts New York State Procurement Card for orders up to \$2,500.00.  
 Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60525	ADWAR VIDEO 303 Sunnyside Blvd. Plainview, NY 11803	877/462-3927 516/349-1800, Ext. 120 Larry Hafkin FAX NO.: 516/349-1833 EMAIL: larry@adwarvideo.com WEBSITE: www.adwarvideo.com	112765013
SB			

Contractor accepts New York State Procurement Card for orders up to \$2,500.00 and offers an additional 1% discount.  
 Contractor will honor orders for less than the minimum order but will charge shipping.

PC60526	AUDIO-VIDEO CORPORATION 213 Broadway Albany, NY 12204	518/449-7213 Bruce MacIntosh FAX NO.: 518/449-1205 EMAIL: sales@audiovideocorp.com WEBSITE: www.audiovideocorp.com	141426006
SB			

Contractor offers Electronic Access Ordering.  
 Contractor accepts New York State Procurement Card for orders up to \$2,500.00.  
 Contractor will honor orders for less than the minimum order but will charge shipping.

PC60527	BRETFORD 11000 Seymour Franklin Park, IL 60131	800/521-9614, Ext. 243 847/678-2545, Ext. 243 Sylvia Borkowski FAX NO.: 800/343-1779 847/687-0852 EMAIL: sborkowski@bretford.com WEBSITE: www.bretford.com	362113703
SB			

Contractor accepts New York State Procurement Card for orders up to \$2,500.00.  
 Contractor will honor orders for less than the minimum order but will charge shipping.  
 Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60528	CHRISTIE 10550 Camden Drive Cypress, CA 30022	800/407-7727 (General) 540-822-4836 Katie Campbell FAX NO.: 540-822-4843 EMAIL: katie.campbell@christiedigital.com WEBSITE: www.christiedigital.com	522192379
SB			

Contractor will honor orders for less than the minimum order but will charge shipping.  
 Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC60529	COMPREHENSIVE VIDEO GROUP 55 Ruta Ct. S. Hackensack, NJ 07606	800/526-0242 201/229-0025 Anthony Sorce FAX NO.: 201/814-0510 EMAIL: asorce@comprehensivevideo.com WEBSITE: www.comprehensivevideo.com	223324860

Contractor accepts New York State Procurement Card for orders up to \$2,500.00.  
Contractor will honor orders for less than the minimum order but will charge shipping.

PC60530	CREST AV ELECTRONICS INC. 1570 Main Street Buffalo, New York 14209	800/273-7828, Ext. 26 716/885-5878, Ext. 26 Chris Back FAX NO.: 716/885-5882 EMAIL: crestav@crestav.com WEBSITE: www.crestav.com	161344370
SB			

Contractor accepts New York State Procurement Card for orders up to \$2,500.00.  
Contractor will honor orders for less than the minimum order but will charge shipping.

PC60531	DRAPER, INC. 411 South Pearl Street Richmond, IN 47374	800/238-7999, Ext. 259 765/987-7999, Ext. 259 Ross Rhoades FAX NO.: 866/637-5612 765/987-7142 EMAIL: rrhoades@draperinc.com WEBSITE: www.draperinc.com	351508822
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Contractor accepts New York State Procurement Card for orders up to \$2,500.00.  
Contractor will honor orders for less than the minimum order but will charge shipping.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60532	DUKANE CORPORATION 2900 Dukane Drive St. Charles, IL 60174	800/269-9715 630/584-2300 Scott Doornbos FAX NO.: 630/584-5156 EMAIL: sdoornbos@dukane.com WEBSITE: www.dukane.com	361583960
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Contractor offers an additional 1% discount for payments made within 15 days of delivery and/or receipt of invoice.  
Contractor will honor orders for less than the minimum order at no extra charge.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60533	EIKI INTERNATIONAL, INC. 30251 Esperanza Rancho Santa Margarita, CA 92688	800/242-3454, Ext. 1815 949/457-0200, Ext. 1815 Kay Duncan FAX NO.: 800/457-3454 949/858-7207 EMAIL: kduncan@eiki.com WEBSITE: www.eiki.com	952906807
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Contractor will honor orders for less than the minimum order but will charge shipping.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

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<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC60534	ELMO MGF. CORP. 1478 Old Country Rd. Plainview, NY 11803	800/947-3566 516/501-1400 Howard Winch, Ext. 105 Maria Wilpiseski, Ext. 119 FAX NO.: 516/501-0429 EMAIL: hwinch@elmousa.com EMAIL: mwilpiseski@elmousa.com WEBSITE: www.elmousa.com	112316995

Contractor will honor orders for less than the minimum order but will charge shipping.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60535	FOCUS CAMERA INC. 895 McDonald Avenue Brooklyn, NY 11218	800/685-8797 718/437-8855 Mark Silber FAX NO.: 718/437-8860 EMAIL: bids@focuscamera.com	112713285
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Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$2,500.00.  
Contractor will honor orders for less than the minimum order but will charge shipping.

PC60536	INFOCUS CORPORATION 27700B SW Parkway Avenue Wilsonville, OR 97070	800/294-6400, Ext. 8649 503/685-8649 Keith Sawyer FAX NO.: 503/682-8925 EMAIL: keith.sawyer@infocus.com WEBSITE: www.infocus.com	930932101
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Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$2,500.00.  
Contractor will honor orders for less than the minimum order but will charge shipping.  
Contractor offers volume discounts for orders over 20 units on a case-by-case basis.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60537	INTERNATIONAL VIDEO CONFERENCING, INC. 180 Adams Avenue Hauppauge, NY 11788	800/224-7083, Ext. 146 631/273-5800, Ext. 146 Tim Sullivan FAX NO.: 631/273-7277 EMAIL: tsullivan@ivci.com WEBSITE: www.ivci.com	113264806
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Contractor accepts New York State Procurement Card for orders up to \$2,500.00 and offers an additional 2% discount.  
Contractor will honor orders for less than the minimum order but will charge shipping.

PC60538	MACROSYSTEM US 5485 Conestoga Ct. Boulder, CO 80301	877/554-2846 303/801-1027 Geoff Lynch FAX NO.: 303/440-5322 EMAIL: geofflynch@casablanca.tv WEBSITE: www.casablanca.tv	770080001
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Contractor will honor orders for less than the minimum order but will charge shipping.

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<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC60539	NEC SOLUTIONS (AMERICA), INC. 10850 Gold Center Drive, Suite 200 Rancho Cordova, CA 95670	888/632-9004 916/636-5740 Holli Thy Nguyen FAX NO.: 916/636-5687 EMAIL: holli.nguyen@necsam.com WEBSITE: www.necsolutions-am.com	363112037

Contractor offers an additional 2% discount for payments made within 30 days of delivery and/or receipt of invoice.  
 Volume discounts offered: 4-9 Units=2% Discount; 10+ Units-3% Discount  
 Contractor accepts New York State Procurement Card for orders up to \$2,500.00.  
 Contractor will honor orders for less than the minimum order but will charge shipping.  
 Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60540	NUMONICS CORPORATION 101 Commerce Drive Montgomeryville, PA 18936-1005	800/247-4517 215/362-2766 Phyllis Ulrich FAX NO.: 215/361-0167 EMAIL: phyllisu@numonics.com WEBSITE: www.numonics.com	042691357
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Contractor accepts New York State Procurement Card for orders up to \$2,500.00.  
 Contractor will honor orders for less than the minimum order but will charge shipping.  
 Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60541	OPTOMA TECHNOLOGY, INC. 550 Sycamore Drive Milpitas, CA 95035	888/289-6786 408/383-3700, Ext. 112 Kenneth Tompkins FAX NO.: 408/383-3702 EMAIL: kennetht@optoma.com WEBSITE: www.optoma.com	770403350
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Contractor offers volume discounts as follows:  
 An additional 1.25% for orders greater than \$25,000  
 An additional 2.5% for orders greater than \$50,000  
 An additional 3.75% for orders greater than \$75,000  
 An additional 5% for orders greater than \$100,000  
 Contractor will honor orders for less than the minimum order but will charge shipping.  
 Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60542	PHILIPS CONSUMER ELECTRONICS 64 Perimeter Center East Atlanta, GA 30346	770/821-2811 Tom O'Hern FAX NO.: 770/821-3143 EMAIL: tom.ohern@philips.com WEBSITE: www.philipsusa.com	133429115
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Contractor accepts New York State Procurement Card for orders up to \$2,500.00.  
 Contractor will honor orders for less than the minimum order at no extra charge.  
 Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

(continued)



<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC60548 SB	TARGETVISION, INC. 121 Victor Heights Pkwy. Victor, NY 14564	800/724-4044, Ext. 313 585/869-0123 Alex Moroz FAX NO.: 585/869-0126 EMAIL: amoroz@targetvision.com WEBSITE: www.targetvision.com	751880549

Contractor accepts New York State Procurement Card for orders up to \$2,500.00  
Contractor will honor orders for less than the minimum order but will charge shipping.

PC60549	TEGRITY, INC. 2005 Hamilton Avenue, #221 San Jose, CA 95125	800/411-0579 x 126 Lisa Gasparovic FAX NO.: 408/369-5155 EMAIL: lisa@tegrity.com WEBSITE: www.tegrity.com	770399280
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Contractor will not honor orders for less than the minimum order.

PC60550	TROXELL COMMUNICATIONS, INC. 1444 East Gun Hill Road, #15 Bronx, NY 14069	800/578-8858 718/231-5350 Rick Scileppi FAX NO.: 800/589-5939 718/231-5523 EMAIL: rick.scileppi@trox.com WEBSITE: www.trox.com	860716114
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Contractor accepts New York State Procurement Card for orders up to \$2,500.00  
Contractor will honor orders for less than the minimum order but will charge shipping.

PC60551 SB	VIZTEK SOLUTIONS 1 LePage Place Syracuse, NY 13206	866/656-3222 315/437-4442 Anthony Placito FAX NO.: 315/437-8381 EMAIL: aplacito@vizteksolutions.com WEBSITE: www.vizteksolutions.com	223829457
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Contractor accepts New York State Procurement Card for orders up to \$2,500.00  
Contractor will honor orders for less than the minimum order at no extra charge.

PC60552 SB	WASHINGTON COMPUTER SERVICES 140 58th Street, Suite 8F Brooklyn, NY 11220	800/339-9274 718/491-6100 Fran Koenig FAX NO.: 718/765-1973 EMAIL: fran@washcomp.com WEBSITE: www.washcomp.com	135473020
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Contractor accepts New York State Procurement Card for orders up to \$2,500.00  
Contractor will honor orders for less than the minimum order but will charge shipping.

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**AUTHORIZED DEALER LIST****3M - For 3M Overhead Projectors Purchase Orders and Remittances may be directed to Authorized Dealers****ACE AUDIO VISUAL**

33-49 55th Street  
 Woodside, NY 11377  
 718/458-3800  
 718/458-5064 Fax  
 FID#131963694

**ADWAR VIDEO**

303 Sunnyside Blvd.  
 Plainview, NY 11803  
 516/349-1800 Ext. 112  
 516/349-1833 Fax  
 FID#112765013

**AV SALES AND SERVICE**

1666 Webster Avenue  
 Albany, NY 12203  
 518/456-5060  
 518/456-6718 Fax  
 FID#141702040

**B&H PHOTO**

420 9th Avenue  
 New York, NY 10001  
 800/708-5444  
 212/239-7740 Fax  
 FID#132768071

**BYTEC TECHNOLOGY, INC.**

1542 Wantagh Avenue  
 Wantagh, NY 11793  
 516/781-7400, Ext. 207  
 516/781-7401 Fax  
 FID#113244335

**BUSINESS METHODS**

150 Metro Park  
 Rochester, NY 14623  
 716/427-2222  
 716/427-0887 Fax  
 FID#161319560

**COLORTONE AUDIO VISUAL**

76 South Central Avenue  
 Elmsford, NY 10523  
 914/592-4151  
 914/592-2833 Fax  
 FID#131702205

**COMMUNICATION CORNER**

12 Long Island Avenue  
 Holtsville, NY 11742  
 631/289-3900  
 631/289-1604 Fax  
 FID#112509420

**COMMUNICATIONS INDUSTRIES**

117 JLH Memorial Drive  
 Grafton, VT 05146  
 802/869-6500, Ext. 116  
 802/869-6565 Fax  
 FID#222482884

**CREST AUDIO VISUAL**

1662 Main Street  
 Buffalo, NY 14209  
 716/885-5878  
 716/885-5882 Fax  
 FID#161344370

**CRYSTAL INFOSYSTEMS**

25A Dubon Ct.  
 Farmingdale, NY 11735-1007  
 631/501-0810  
 631/501-0826 Fax  
 FID#133046996

**ELECTRONIC BUSINESS PRODUCTS**

4 Airport Park Blvd.  
 Latham, NY 12110  
 518/783-0737  
 518/783-6916 Fax  
 FID#141640393

**EXCEL MEDIA**

36 West 25th  
 New York, NY 10010  
 212/206-7711  
 212/206-7333 Fax  
 FID#133744891

**GOVCONNECTION, INC.**

706 Milford Rd.  
 Merrimack, NH 03054  
 800/800-0019, Ext. 33206  
 603/683-0236 Fax  
 FID#521837891

**HB COMMUNICATIONS**

60 Dodge Avenue  
 North Haven, CT 06473  
 800/243-4414, Ext. 7087  
 302/234-2013 Fax  
 FID#060770059

**MCSI**

1150 University Avenue  
 Rochester, NY 14607  
 800/462-6475, Ext. 27  
 716/442-3987 Fax  
 FID#311001529

**PRESENTATION CONCEPTS**

7243 State Fair Blvd.  
 Syracuse, NY 13209  
 315/635-6226  
 315/635-7222 Fax  
 FID#161535373

**PRESENTATION SOURCE**

840 University Avenue  
 Rochester, NY 14607  
 585/442-2973, Ext. 5410  
 585/442-2543 Fax  
 FID#161515532

**RAY SUPPLY**

871 Route 9  
 Queensbury, NY 12804  
 518/792-5848  
 518/792-1727 Fax  
 FID#141418124

**RnB ENTERPRISES**

80 Orville Drive, Suite 100  
 Bohemia, NY 11716  
 800/240-8914  
 631/244-1509 Fax  
 FID#061054825

**SENTRY BUSINESS PROD.**

3910 Niagara Falls Blvd.  
 North Tonawanda, NY 14120  
 800/462-8481  
 716/693-8738 Fax  
 FID#160994269

**SHORTESS RAWSON ASSOC.**

605 N. Union Avenue  
 Hillside, NJ 07205  
 800/242-7309, Ext. 11  
 908/624-0435 Fax  
 FID#22357027

**SOUND VIDEO SOLUTIONS**

75 Benbro Drive  
 Cheektowaga, NY 14225  
 716/684-8700  
 716/684-7997 Fax  
 FID#020614515

**TROXELL COMMUNICATIONS**

East Gun Hill Rd. #15  
 Bronx, NY 10469  
 800/578-8858  
 800/589-5939 Fax  
 FID#8607160114

(continued)

**AUTHORIZED DEALER LIST (Cont'd)**

**3M - For 3M Overhead Projectors Purchase Orders and Remittances may be directed to Authorized Dealers**

<b>VIDEO CORP OF AMERICA</b> 370 7th Ave., Suite 550 New York, NY 10001 212/967-4400, Ext. 248 212/967-0585 Fax FID#221983649	<b>WB HUNT</b> 100 Main Street Melrose, MA 02176 781/662-6364 781/662-6524 Fax FID#042140407	<b>WMG</b> 3008 Penview Lane Norristown, PA 19403 800/769-2740 610/539-5061 Fax FID#112693137	<b>WRITE WOMAN</b> 2320 Brighton Henrietta Rochester, NY 14623 716/272-0960 716/272-1628 Fax FID#161288805
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**3M - For 3M Digital Wall Displays Purchase Orders and Remittances may be directed to Authorized Dealers**

<b>BYTEC TECHNOLOGIES</b> 1542 Wantagh Avenue Wantagh, NY 11793 516/781-7400 516/781-7401 Fax FID#113244335	<b>COMM. CORNER</b> 12 Long Island Ave. Holtsville, NY 11742 631/289-3900 631/447-8271 Fax FID#112509420	<b>ELECTRONIC BUS.</b> 4 Airport Park Rd. Latham, NY 12110 518/783-0737 518/783-6916 Fax FID#141640393	<b>UNIVISIONS</b> 107 Twin Oaks Dr. Syracuse, NY 13206 315/701-1711 315/463-5028 Fax FID#161100271
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**VIDEO CORP. OF AMERICA**

370 7th Ave., Suite 550  
New York, NY 10001  
732/545-8000  
732/545-5101 Fax  
FID#221983649

**Bretford - Purchase Orders and Remittances are to be directed to the Contractor.**

<b>AUDIO VIDEO CORP.</b> 213 Broadway Albany, NY 12204 518/449-7213 518/449-1205 Fax	<b>AUDIO VISUAL SALES/SERV.</b> 1664-1666 Western Ave. Albany, NY 12203 518/456-5060 518/456-6718 Fax	<b>CREST ELECTRONICS</b> 1570 Main Street Buffalo, NY 14209 716/885-5878 716/885-5882 Fax
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<b>GALANTE AUDIO VISUAL</b> 855 Marconi Avenue Ronkonkoma, NY 11779 631/737-5920 631/737-5493 Fax	<b>HIGHSMITH</b> 4348 Loveland Drive Liverpool, NY 13090 315/622-5304 315/652-8144 Fax	<b>HIGHSMITH</b> 4304 Whispering Hills Drive Chester, NY 10918 845/469-5284 845/469-5124 Fax
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<b>MARMAX IMPRESSIONS</b> One Vincor Drive Rochester, NY 14624 585/594-4100 585/594-5999 Fax	<b>PRESENTATION ESSENTIALS</b> PO Box 8074 Syracuse, NY 13271 315/424-0745 315/428-0829 Fax	<b>RAY SUPPLY</b> 871 Route 9 Queensbury, NY 12804 518/792-5848 518/792-1727 Fax
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<b>SCHOOL SPECIALTY</b> 26 Michael Drive Old Bethpage, NY 11804 516/777-5726 516/942-7837 Fax	<b>SCHOOL SPECIALTY</b> 29 W. 65th Street. #1H New York, NY 10023 212/595-9219 212/595-7069 Fax	<b>SCHOOL SPECIALTY</b> 62 Park Terrace West A79 New York, NY 10034 646/522-0312 646/796-0783 Fax
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<b>SCHOOL SPECIALTY</b> 138 Bluebird Drive Montgomery, NY 12549 845/457-3718 845/457-1052 Fax	<b>SCHOOL SPECIALTY</b> 689 Stark Terrace Ballston Spa, NY 12020 518/583-9868 518/581-9183 Fax	<b>SCHOOL SPECIALTY</b> 105 West Court Street Warsaw, NY 14569 585/786-2756 585/786-3098 Fax
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**AUTHORIZED DEALERS (Cont'd)****Bretford - Purchase Orders and Remittances are to be directed to the Contractor (Cont'd)****SCHOOL SPECIALTY**

167 Perry Street #3K  
New York, NY 10014  
212/647-1590  
212/647-9038 Fax

**SCHOOL SPECIALTY**

3964 Rt. 38B  
Newark Valley, NY 13811  
607/642-8739  
607/642-8739 Fax

**SCHOOL SPECIALTY**

95 Catherine Street  
Lyons, NY 14489  
315/946-9013  
800/873-5700 Fax

**SCHOOL SPECIALTY**

310 Richbell Rd. C4  
Mamaroneck, NY 10543  
914/834-3493  
212/937-3587 Fax

**SCHOOL SPECIALTY**

396 Howard Drive  
Youngstown, NY 14174  
716/745-7237  
716/745-3715 Fax

**SCHOOL SPECIALTY**

440 N. Riverside Rd.  
Highland, NY 12528  
845/691-2206  
845/691-2206

**SCHOOL SPECIALTY**

4075 Kidron Lane  
Liverpool, NY 13090  
315/622-2088  
315/622-3498 Fax

**SCHOOL SPECIALTY**

18 Mae Meadow  
Rochester, NY 14624  
585/889-2573  
585/889-2573 Fax

**SCHOOL SPECIALTY**

37 Wilshire Drive  
Albany, NY 12205  
518/456-6950  
518/464-9180 Fax

**SCHOOL SPECIALTY**

410 West 23rd St., Ste. 3A  
New York, NY 10011  
212/647-0894  
212/647-0265 Fax

**TOWER PRODUCTS**

PO Box 397  
Saugerties, NY 12477  
845/246-3036  
845/246-1757 Fax

**TROXELL COMM.**

1444 E. Gun Hill Rd. #15  
Bronx, NY 10469  
718/231-5350  
718/231-5523 Fax

**TROXELL COMM.**

290 Elmwood Davis Rd., #290  
Liverpool, NY 13088  
315/623-9131  
315/623-9146 Fax

**UNIVISION**

107 Twin Oaks Drive  
Syracuse, NY 13206  
315/437-0301  
315/463-5078 Fax

**VISUAL TECHNOLOGIES**

1620 Burnet Ave.  
Syracuse, NY 13206  
315/423-9941  
315/472-7426 Fax

**Christie Digital - Purchase Orders and Remittances may be directed to Authorized Dealers****AUDIO VIDEO CORP.**

213 Broadway  
Albany, NY 12204  
518/449-7213  
518/449-1205 Fax  
FID#141426006

**AUDIO VIDEO CORP.**

1541 Monroe Ave.  
Rochester, NY 14618  
585/256-7320  
585/256-7326 Fax  
FID#141426006

**AUDIO VIDEO CORP.**

6365 Collamer Dr.  
E. Syracuse, NY 13057  
315/463-1946  
315/463-2999 Fax  
FID#141426006

**PRESENTATION CONCEPTS**

7243 State Fair Blvd.  
Syracuse, NY 13209  
315/635-6226  
315/635-7222 Fax  
FID#161535373

**PRESENTATION CONCEPTS**

2332 Seneca St.  
Binghamton, NY 13903  
607/771-1331  
607/771-1333 Fax  
FID#161535373

**PRESENTATION CONCEPTS**

980 Cork Rd.  
Victor, NY 14564  
585/544-9309  
585/544-8481 Fax  
FID#161535373

**PRESENTATION CONCEPTS**

6 Whispering Pines  
Cansevoort, NY 12831  
518/583-0997  
518/583-0862 Fax  
FID#161535373

**CONNECTING POINT MULTIMEDIA**

1133 Broadway, Suite 816  
New York, NY 10010  
212/545-7575  
212/545-7077 Fax  
FID#542049690

(continued)

AUTHORIZED DEALER LIST (Cont'd)Draper, Inc. - Purchase Orders and Remittances may be directed to Authorized Dealers

<b>AUDIO VIDEO CORP.</b> 213 Broadway Albany, NY 12204 518/449-7213 FID#14426006	<b>B&amp;H PHOTO &amp; VIDEO</b> 420 Ninth Avenue New York, NY 10001 800/947-9970 FID#132768071	<b>COMMUNICATION CORNER</b> 12 Long Island Avenue Holtsville, NY 11742 631/289-3900 FID#112509420
<b>CREST AUDIO VIDEO</b> 1570 Main Street Buffalo, NY 14209 800/273-7828 FID#161319560	<b>PRESENTATION CONCEPTS</b> 7243 State Fair Blvd. Syracuse, NY 13209 888/262-7596 FID#161535373	<b>PRESENTATION PRODUCTS</b> 500 West 37th Street New York, NY 10018 212/736-6350 FID#223348910
<b>UNIVISION</b> 107 Twin Oaks Drive Syracuse, NY 13206 315/437-0301 FID#161100271	<b>VIDEO MARKETING SYS.</b> 240 S Main Street South Hackensack, NJ 07606 201/569-6300 FID#223117828	<b>WRITE WOMAN COMPUTER</b> 2320 Brighton Henrietta Road Rochester, NY 14623 800/466-9927 FID#161288805

Dukane Corporation - Purchase Orders and Remittances may be directed to Authorized Dealers

<b>AUDIO VISUAL SALES/SERV.</b> 1666 Western Avenue Albany, NY 12203 518/456-5060 518/456-6718 Fax FID#141702040	<b>B&amp;H PHOTO &amp; VIDEO</b> 420 Ninth Avenue New York, NY 10001 212/239-7500 212/239-7740 Fax FID#132768071	<b>MCSi</b> 1150 University Avenue Rochester, NY 14607 800/462-6475 716/442-0920 716/442-0946 Fax FID#311001529
<b>PRESENTATION ESSENT'LS</b> 209 Brattle Road Syracuse, NY 13203 800/424-0745 315/424-0745 FID#141418124	<b>RAY SUPPLY</b> 871 Route 9 Queensbury, NY 12804 800/347-5851 518/792-5848 FID#113251757	<b>RnB ENTERPRISES, INC.</b> 80 Orville Drive Bohemia, NY 11716 800/240-8914 631/244-1509 Fax FID#061064825

<b>SANDY ENTERPRISES</b> 83 Circo Street Huntington, NY 11743 631/266-5767 FID#113251757	<b>WRITE WOMAN COMPUTER</b> 2320 Brighton Henrietta Road Rochester, NY 14625 800/466-9927 585/272-0960 FID#161288805	<b>VALIANT INST. MULTIA MEDIA</b> 55 Ruta Court South Hackensack, NJ 07606 800/825-4268 201/229-9800 FID#223324860
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Eiki International - Purchase Orders and Remittances may be directed to Authorized Dealers

*District A Counties: Allegany, Cattaraugus, Chautauqua, Chemung, Erie, Genesee, Livingston, Monroe, Niagara, Ontario, Orleans, Schuyler, Seneca, Steuben, Wayne, Wyoming and Yates*

<b>PRESENTATION CONCEPTS</b> 7243 State Fair Blvd. Syracuse, NY 13209 888/262-7596 315/635-6226 FID#161535373	<b>RONCO SPECIALIZED SYS.</b> 230 Metro Park Rochester, NY 14623 585/272-2451 FID#161277982	<b>CREST AUDIO VISUAL</b> 1570 Main Street Buffalo, NY 14209 716/885-5878 FID#161344370
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AUTHORIZED DEALER LIST (Cont'd)Eiki International - Purchase Orders and Remittances may be directed to Authorized Dealers (Cont'd.)

*District B Counties: Broome, Cayuga, Chenango, Cortland, Herkimer, Jefferson, Lewis, Madison, Oneida, Onondaga, Oswego, Otsego, St. Lawrence, Tioga and Tompkins*

<b>PRESENTATION CONCEPTS</b>	<b>RAY SUPPLY</b>
7243 StateFair Blvd.	871 Route 9
Syracuse, NY 13209	Queensbury, NY 12804
888/262-7596	518/792-5848
315/635-6226	FID#141418124
FID#161535373	

*District C Counties: Albany, Clinton, Columbia, Delaware, Dutchess, Essex, Franklin, Fulton, Greene, Hamilton, Montgomery, Orange, Rensselaer, Saratoga, Schenectady, Schoharie, Sullivan, Warren, Washington and Ulster*

<b>PRESENTATION CONCEPTS</b>	<b>RAY SUPPLY</b>
7243 StateFair Blvd.	871 Route 9
Syracuse, NY 13209	Queensbury, NY 12804
888/262-7596	518/792-5848
315/635-6226	FID#141418124
FID#161535373	

*District D Counties: Bronx, Kings, Nassau, New York, Putnam, Queens, Richmond, Rockland, Suffolk and Westchester*

**GALANTE AV**  
1863-4 Pond Road  
Ronkonkoma, NY 11779  
516/737-5920  
FID#113290591

Elmo Mfg. Corp. - Purchase Orders and Remittances may be directed to Authorized Dealers.

<b>AUDIO-VIDEO CORP.</b>	<b>AUDIO VISUAL SALES/SERV.</b>	<b>B&amp;H Photo &amp; Video</b>
213 Broadway	1664 Western Avenue	420 Ninth Avenue
Albany, NY 12204	Albany, NY 12203	New York, NY 10001
518/449-7213	518/456-5060	212/239-7500
518/449-1205 Fax	518/456-6718 Fax	212/239-7740 Fax
FID#141426006	FID#141702040	FID#132768071

<b>BUSINESS METHODS</b>	<b>CREST ELECTRONICS</b>	<b>FRANCIS AV</b>
150 Metro Park	1570 Main Street	6700 Thompson Road
Rochester, NY 14623	Buffalo, NY 14209	Syracuse, NY 13211
585/427-2222	716/885-5878	315/463-4187
585/427-0887 Fax	716/885-5882	315/463-5313 Fax
FID#161319560	FID#161344370	FID#161143918

<b>GOVCONNECTION, INC.</b>	<b>H.B. COMMUNICATIONS</b>	<b>LANGIE AV</b>
730 Milford Road	60 Dodge Avenue	349 W. Commercial Street
Merrimack, NH 03054	North Haven, CT 06512	E. Rochester, NY 14445
800/800-0019	203/234-9246	585/385-4880
603/683-0236 Fax	203/234-2013 Fax	585/385-4882 Fax
FID#521837891	FID#060770059	FID#161045609

<b>PICTURE PHONE DIRECT</b>	<b>PRESENTATION CONCEPTS</b>	<b>PRESENTATION SOURCE</b>
200 Commerce Drive	7243 State Fair Blvd.	840 University Avenue
Rochester, NY 14623	Syracuse, NY 13209	Rochester, NY 14607
585/334-9040	315/635-6226	585/442-2973
585/359-4999 Fax	315/636-7222 Fax	585/442-2543 Fax
FID#650480796	FID#161535373	FID#161515532

(continued)

AUTHORIZED DEALER LIST (Cont'd)Elmo Mfg. Corp. - Purchase Orders and Remittances may be directed to Authorized Dealers (Cont'd.)**SOUND VIDEO SOLUTIONS**

75 Benbro Drive  
Cheektowaga, NY 14225  
716/684-8700  
716/684-7997 Fax  
FID#020614515

**TOWER PRODUCTS**

812 Kings Hwy.  
Saugerties, NY 12477  
845/246-1324  
845/246-1757 Fax  
FID#141659003

**UNIVISION**

107 Twin Oaks Drive  
Syracuse, NY 13206  
315/437-0301  
315/463-5028 Fax  
FID#161100271

**WRITE WOMAN COMPUTER VIDEO CORP. OF AMERICA**

2320 Brighton Henrietta Road  
Rochester, NY 14626  
585/272-0960  
585/272-1628 Fax  
FID#161288805

370 7th Avenue, Suite 550  
New York, NY 10001  
212/967-4400  
FID#221983649

Infocus Corporation - Purchase Orders and Remittances may be directed to Authorized Dealers**B&H PHOTO & VIDEO**

420 Ninth Avenue  
New York, NY 10001  
212/239-7500, Ext. 2050  
212/239-7740 Fax  
FID#132768071

**BUSINESS METHODS**

150 Metro Park  
Rochester, NY 14623  
800/724-2480  
585/424-1623  
585/427-0446 Fax  
FID#161319560

**BUSINESS METHODS**

7037 Fly Road  
East Syracuse, NY 13057  
315/414-1414  
315/414-0284 Fax  
FID#161319560

**BYTEC TECHNOLOGY**

1542 Wantagh Avenue  
Wantagh, NY 11793  
800/441-1024  
516/781-7400  
516/781-7401 Fax  
FID#113244335

**GALANTE AUDIO VISUAL**

855 Macaroni Avenue  
Ronkonkoma, NY 11779  
631/737-5920  
631/737-5493 Fax  
FID#113290591

**PC UNIVERSITY DIST.**

95 West Hawthorne Avenue  
Valley Stream, NY 11580  
888/728-0001  
516/596-1500  
516/696-1515 Fax  
FID#113318287

**PRESENTATION CONCEPTS**

7243 State Fair Blvd.  
Syracuse, NY 13209  
888/262-7596  
315/635-6226  
315/636-7222 Fax  
FID#161535373

**PRESENTATION CONCEPTS**

6 Whispering Pines  
Gansevoort, NY 12831  
518/583-0997  
518/583-0862 Fax  
FID#161535373

**PRESENTATION CONCEPTS**

2323 Seneca Street  
Binghamton, NY 13903  
607/771-1331  
607/771-1333 Fax  
FID#161535373

**PRESENTATION CONCEPTS**

980 Cork Ave.  
Victor, NY 14564  
585/544-9309  
585/544-8481 Fax  
FID#161535373

**PRESENTATION PRODUCTS**

500 West 37th Street  
New York, NY 10018  
877/774-4523  
212/377-1702  
212/736-6353 Fax  
FID#22338910

**THEATRICAL SERVICES**

1060 9th Avenue  
Bohemia, NY 11716  
631/588-9550  
631/588-9553 Fax  
FID#112196418

**WASHINGTON COMPUTER**

140 58th St., Suite 8F  
Brooklyn, NY 11220  
718/491-6100  
718/765-1973  
FID#125473020

**WRITE WOMAN COMPUTER**

2320 Brighton Henrietta Road  
Rochester, NY 14623  
800/466-9927, Ext. 18  
Fax 585/272-1628 Fax  
FID#161288805

(continued)

AUTHORIZED DEALER LIST (Cont'd)MacroSystem US - Purchase Orders and Remittances may be directed to Authorized Dealers

<b>ARMATO'S PHOTO SERVICE</b>	<b>AUDIO-VIDEO CORP.</b>	<b>COMMUNITEK</b>
67-16 Myrtle Ave. Glendale, NY 11385 718/628-6800 718/628-7441 Fax FID#112478044	213 Broadway Albany, NY 12204 518/449-7213 518/449-1205 Fax FID# 141426006	351 West 41st Street, 5th Floor New York, NY 10036 212/967-1774 212/967-1812 Fax FID#133537451

**RnB ENTERPRISES**

80 Orville Drive, Suite 100  
Bohemia, NY 11716  
800/240-8914  
631/244-1509 Fax  
FID#061064825

NEC Solutions (America) - Purchase Orders and Remittances may be directed to Authorized Dealers

(SUNY's & all School Districts located in Albany and counties  
North and West of Albany) \* (All New York State agencies  
and municipalities) \*\*

<b>UNIVISIONS *</b>	<b>VIDEO CORP. OF AMERICA*</b>	<b>WASHINGTON COMPUTER**</b>
107 Twin Oaks Drive Syracuse, NY 13206 315/437-0301 315/463-5028 Fax FID#161100271	370 Seventh Ave., Suite 550 New York, NY 10001 212/967-4400, Ext. 173 212/967-1585 Fax FID#221983649	140 58th Street, Suite 8F Brooklyn, NY 11220 212/741-2320 212/206-6759 Fax FID#135473020

Numonics - Purchase Orders and Remittances may be directed to Authorized Dealers**WRITE WOMAN COMPUTER RnB ENTERPRISES, INC.**

2320 Brighton Henrietta Road Rochester, NY 14623 585/272-0960 585/272-1628 Fax FID#161288805	80 Orville Drive, Suite 100 Bohemia, NY 11716 800/240-8914 631/244-1509 Fax FID#061064825
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Optoma Technology - Purchase Orders and Remittances may be directed to Authorized Dealers

*County of Westchester and all Counties South:*

<b>CUSTOM COMPUTER</b>	<b>RnB ENTERPRISES</b>
70 Suffolk Ct. Hauppauge, NY 11788 800/735-1775 631/864-6699 800/986-5518 Fax 631/543-2512 Fax FID#112497640	80 Orville Drive, Suite 100 Bohemia, NY 11716 800/240-8914 631/244-1509 Fax FID#061064825

*All New York State Counties North of Westchester County:*

**PRESENTATION CONCEPTS**

7243 State Fair Blvd.  
Syracuse, NY 13209  
315/635-6226  
315/636-7222 Fax  
FID#161535373

(continued)

**AUTHORIZED DEALER LIST (Cont'd)**

**Philips Consumer Electronics - Purchase Orders and Remittances may be directed to Authorized Dealers**

<b>COLORTONE AUDIO VISUAL HB COMMUNICATIONS</b>	<b>TOTAL VIDEO PRODUCTS</b>
78 S. Central Avenue Elmsford, NY 10523 914/592-4151 914/592-2833 Fax FID#131702205	15 Corporate Drive N. Haven, CT 06473 203/234-9246 203/234-2013 Fax FID#060770059
	414 Southgate Court Mickleton, NJ 08056 856/423-7400 856/423-4747 Fax FID#222977609

<b>TROXELL COMMS.</b>	<b>TROXELL COMMS.</b>	<b>VALIANT</b>
6 East Clementon Rd., Suite F-2 Gibbsboro, NJ 08026 856/783-5446 856/783-7556 Fax FID#860716115	1444 East Gun Hill Rd., #15 Bronx, NY 10469 718/231-5350 718/231-5523 Fax FID#860716114	55 Ruta Court S. Hackensack, NJ 07606 201/229-9800 800/453-6388 Fax FID#223324860

**Sharp Electronics Corporation - Purchase Orders and Remittances may be directed to Authorized Dealers**

*These counties are covered by the following Authorized Dealers: Bronx, Kings, Nassau, New York, Queens, Richmond, Suffolk and Westchester.*

<b>ADWAR VIDEO</b>	<b>EXCEL MEDIA SYSTEMS</b>	<b>VIDEO CORP. OF AMERICA</b>
303 Sunnyside Blvd. Plainview, NY 11803 516/349-1800 516/349-1833 Fax FID#112765013	145 West 30th Street New York, NY 10001 212/206-7711 212/206-7333 Fax FID#133744891	370 7th Avenue, Suite 550 New York, NY 10001 212/967-4400 212/967-1585 Fax FID#221983619

*These counties are covered by the following Authorized Dealers: Bronx, Kings, Queens, Nassau, New York, Richmond and Suffolk.*

<b>MODERN MASS MEDIA</b>	<b>TELE-MEASUREMENTS</b>	<i>Also covers Orange and Rockland</i>
150 Warren Street, Suite 108 Jersey City, NJ 07302 201/332-5800 201/332-7295 Fax FID#221908241	145 Main Avenue Clifton, NJ 07014 973/473-8822 973/473-0521 Fax FID#221694543	

*These counties are covered by the following Authorized Dealers: Bronx, Dutchess, Kings, Nassau, New York, Queens, Richmond, Suffolk and Westchester.*

**COLORTONE CAMERA**  
76 South Central Avenue  
Elmsford, NY 10523  
914/592-4151  
914/592-2833 Fax  
FID#131702205

*These counties are covered by the following Authorized Dealers: Allegheny, Broome, Cayuga, Chautauqua, Chemung, Chenango, Cortland, Erie, Genesee, Jefferson, Lewis, Livingston, Madison, Niagara, Oneida, Onondaga, Ontario, Orleans, Schuyler, Seneca, Steuben, Tioga, Tompkins, Wayne, Wyoming and Yates.*

**BUSINESS METHODS**  
150 Metro Park  
Rochester, NY 14623  
585/697-5525  
585/427-0887 Fax  
FID#161319560

(continued)

**AUTHORIZED DEALER LIST (Cont'd)**

**Sharp Electronics Corporation - Purchase Orders and Remittances may be directed to Authorized Dealers (Cont'd)**

*These counties are covered by the following Authorized Dealers: Allegheny, Broome, Chautauqua, Chemung, Erie, Genesee, Livingston, Monroe, Niagara, Ontario, Orleans, Schuyler, Seneca, Steuben, Tioga, Tompkins, Wayne, Wyoming and Yates.*

**SOUND VIDEO SOLUTIONS**

15175 Benbro Drive  
 Cheektowaga, NY 14225  
 716/684-8700  
 716/684-7997 Fax  
 FID#021614514

*These counties are covered by the following Authorized Dealers: Broome, Cayuga, Chenango, Cortland, Jefferson, Lewis, Madison, Oneida, Onondaga, Oswego, Tioga and Tompkins.*

**VISUAL TECHNOLOGIES CORP.**

1620 Burnet Avenue  
 Syracuse, NY 13206  
 315/423-2000  
 800/724-1142  
 315/472-7426 Fax  
 FID#160977769

*These counties are covered by the following Authorized Dealers: Albany, Clinton, Columbia, Delaware, Dutchess, Essex, Franklin, Fulton, Greene, Hamilton, Herkimer, Montgmoery, Orange, Otsego, Putnam, Rensselaer, St. Lawrence, Saratoga, Schenectady, Schoharie, Sullivan, Ulster, Warren and Washington.*

**AUDIO VISUAL SALES & SERVICE**

1666 Western Avenue  
 Albany, NY 12203  
 518/456-5060  
 518/456-6718 Fax  
 FID#141702040

**SMART Technologies Corp. - Purchase Orders and Remittances may be directed to Authorized Dealers**

**ADWAR VIDEO**  
 303 Sunnyside Blvd.  
 Plainview, NY 11803  
 516/349-1800  
 516/349-1833 Fax  
 FID#112765013

**AUDIO VISUAL SALES/SERV.**  
 1666 Western Ave.  
 Albany, NY 12203  
 518/456-5060  
 518/456-6718 Fax  
 FID#141702040

**AUDIO-VIDEO CORP.**  
 213 Broadway  
 Albany, NY 12204  
 518/449-7213  
 518/449-1205 Fax  
 FID#141426006

**BUSINESS METHODS**  
 80 Curtwright Drive  
 Buffalo, NY 14221  
 716/634-0322  
 716/634-0385 Fax  
 FID#161319560

**BUSINESS METHODS**  
 7037 Fly Road  
 East Syracuse, NY 13057  
 315/414-1414  
 315/414-0284 Fax  
 FID#161319560

**BUSINESS METHODS**  
 150 Metro Park  
 Rochester, NY 14623  
 800/724-2480  
 585/427-0887 Fax  
 FID#161319560

**CCC COMPUTER CENTER**  
 548 Main Street  
 New Rochelle, NY 10801  
 914/576-3610  
 914/576-3803 Fax  
 FID#133023762

**CNY UNIVISIONS VIDEO**  
 107 Twin Oaks Drive  
 Syracuse, NY 13206  
 315/437-0301  
 315/463-5028 Fax  
 FID#161100271

**COLORTONE AUDIO VISUAL**  
 76 South Central Avenue  
 Elmsford, NY 10523  
 914/592-4151  
 914/592-2833 Fax  
 FID#131702205

(continued)

AUTHORIZED DEALER LIST (Cont'd)SMART Technologies Corp. - Purchase Orders and Remittances may be directed to Authorized Dealers (Cont'd)

CREST A/V ELECTRONICS  
1570 Main Street  
Buffalo, NY 14209  
716/885-5878  
716/885-5882 Fax  
FID#161344370

CUSTOM COMPUTER  
70 Suffolk Court  
Hauppauge, NY 11788  
800/735-1775  
631/543-2512 Fax  
FID#112497640

DOAR COMMUNICATIONS  
170 Earle Avenue  
Lynbrook, NY 11563  
516/823-4000  
516/823-4400 Fax  
FID#112938464

HB COMMUNICATIONS  
60 Dodge Avenue  
North Haven, CT 06473  
800/243-4414  
203/234-2013 Fax  
FID#060770059

HB COMMUNICATIONS  
257 Crescent Street  
Waltham, MA 02154  
781/647-1991  
781/647-1811 Fax  
FID#060770059

MCSi, INC.  
1150 University Avenue  
Rochester, NY 14607  
716/442-0920  
716/442-0946 Fax  
FID#311001529

MK TECHNICAL SERVICES  
1075D North Railroad Ave., PMB 249  
Staten Island, NY 10306  
800/218-0313  
718/356-1015 Fax  
FID#075608494

OPEN SYSTEMS TECH.  
3 Tallow Wood Drive  
Clifton Park, NY 12065  
518/373-0617  
518/373-1172 Fax  
FID#141785641

OPEN SYSTEMS TECH  
2 Chasso Court  
Dix Hills, NY 11746  
631/987-3782  
631/243-2506 Fax  
FID#141785641

PRESENTATION CONCEPTS  
6 Whispering Pines  
Gansevoort, NY 12831  
518/583-0997  
518/583-0862 Fax  
FID#161535373

PRESENTATION CONCEPTS  
7243 State Fair Blvd.  
Syracuse, NY 13209  
888/262-7596  
315/635-7222 Fax  
FID#161535373

PRESENTATION PRODUCTS  
500 West 37 Street  
New York, NY 10018  
877/774-4523  
212/736-6353 Fax  
FID#223348910

R n B Enterprises, Inc.  
80 Orville Drive  
Bohemia, NY 11716  
800/240-8914  
631/244-1509  
FID#061064825

SOUND VIDEO SYSTEMS  
75 Benbro Drive  
Cheektowaga, NY 14225  
716/684-8700  
716/684-7997 Fax  
FID#020614515

TEQUIPMENT, INC.  
6780 Hilcroft Drive  
Boston, NY 14025  
716/941-0098  
716/941-0098 Fax  
FID#112266592

TEQUIPMENT, INC.  
175 Ivy Street  
Oyster Bay, NY 11771  
516/922-3508  
516/922-6395 Fax  
FID#112266592

VERAVIEW LLC  
70 West Chippewa Street  
Buffalo, NY 14202  
716/856-1182  
716/819-1202 Fax  
FID#161598572

(continued)

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**AUTHORIZED DEALER LIST (Cont'd)**

**SP Controls - Purchase Orders and Remittances may be directed to Authorized Dealers**

*These areas are covered by the following Authorized Dealers: Central Upstate - Syracuse Region.*

<b>VISUAL TECHNOLOGIES</b>	<b>BUSINESS METHODS</b>
1620 Burnet Ave.	7037 Fly Road
Syracuse, NY 13206	East Syracuse, NY 13057
315/423-2000	315/414-1414
315/423-0004 Fax	315/414-0284 Fax
FID#160977769	FID#161319560

*These areas are covered by the following Authorized Dealers: Western Upstate - Buffalo/Rochester Region.*

<b>BUSINESS METHODS</b>	<b>BUSINESS METHODS</b>
150 Metro Park	80 Curtwright Drive
Rochester, NY 14623	Williamsville, NY 14221
585/424-1623	716/634-0322
585/427-0446 Fax	716/634-0385 Fax
FID#161319560	FID#161319560

*These areas are covered by the following Authorized Dealers: All Upstate Locations*

**AUDIO-VIDEO CORPORATION**  
213 Broadway  
Albany, NY 12204  
518/449-7213  
518/449-1205 Fax  
FID#141426006

*These areas are covered by the following Authorized Dealers: NYC, Long Island, Dutchess, Rockland and Westchester Counties.*

**RnB ENTERPRISES**  
80 Orville Drive, Suite 100  
Bohemia, NY 11716  
800/240-8914  
631/244-1509 Fax  
FID#061064825

*These areas are covered by the following Authorized Dealers: Eastern Upstate - Albany Region.*

**VISUAL TECHNOLOGIES**  
1620 Burnet Avenue  
Syracuse, NY 13206  
315/423-2000  
315/423-0004 Fax  
FID#160977769

(continued)

Cash Discount, If Shown, Should be Given Special Attention.  
**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**  
 (See "Contract Payments" and "Electronic Payments in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO ALL CONTRACT USERS:**

The terms and conditions of the bid solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

**PRICE:**

Price shall include all customs duties and charges and be net, F.O.B. destination any point in New York State as designated by the ordering agency including tailgate delivery. In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

**PRICE CHANGE:**

The contract prices may be subject to increase or decrease during the contract period in accordance with changes which may be made by the manufacturer in the designated, nationally distributed price list. Price lists may indicate increases or decreases in pricing, but the percentage discount(s) originally accepted for award shall not be decreased during the contract period. When items are discontinued and new items introduced, the discontinued models **must be substituted** with a new model **at the same or better discount** as the discontinued model. The same applies for accessories.

Additions to the awarded manufacturers' product lines will be considered for inclusion provided they are pertinent to the award category description and offered to the State under the same terms, conditions and discount structure (or pricing deemed to be reasonable) as in the original bid.

The price revisions, new lists or supplements to an original list shall be submitted to the Office of General Services Purchasing Officer listed on the cover page of this Invitation For Bid **in electronic format** for approval before ordering agencies will be bound to any such revisions. Price changes shall be effective upon written approval to the contractor from the Office of General Services, Procurement Services Group. **New model additions to the manufacturer's awarded product line will be accepted on a quarterly basis only, beginning with the contract start date; however, price decreases will be effective immediately and updated price lists will be provided to the Office of General Services, Procurement Services Group.**

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## ALPHABETICAL INDEX BY MANUFACTURER

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<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
Barco	Audio-Video Corporation	24
BenQ	VizTek Solutions	24
Christie Digital	Christie Digital	25
Dukane	Dukane Corporation	25
Eiki	Eiki Corporation	25
Infocus	Infocus Corporation	25
Megapower	Troxell Communications	25
NEC	NEC Solutions (America)	25
Optoma EzPro	Optoma Technology	25
Panasonic	Adwar Video	25
Philips	Philips Consumer Electronics	26
Proxima	Infocus Corporation	26
Sharp	Sharp Electronics Corporation	26
SONY	Troxell Communications	26
Toshiba	Washington Computer Services	26

<b><u>CATEGORY 2 - OVERHEAD PROJECTORS - Further Awards May Be Pending</u></b>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
3M	3M Company, Inc.	26
Buhl	Ray Supply	26
Dukane	Dukane Corporation	26
Eiki	Eiki International	27
Elmo	Elmo	27

<b><u>CATEGORY 3 - SLIDE PROJECTORS AND SLIDE-TO-VIDEO CONVERTERS</u></b>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
Elmo	International Video Conferencing	27
Kodak	Focus Camera	27

<b><u>CATEGORY 4 - OPAQUE PROJECTORS - No Awards Made In This Category</u></b>		
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<b><u>CATEGORY 5 - FILM/FILMSTRIP PROJECTORS</u></b>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
Elmo	International Video Conferencing	27

<b><u>CATEGORY 6 - SCREENS, PROJECTION AND VIDEO (Manual) - Further Awards May Be Pending</u></b>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
Bretford	Bretford	28
Da-Lite	International Video Conferencing	28
Draper	International Video Conferencing	28
Vutec	RnB Enterprises	28

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<b><u>CATEGORY 7 - SCREENS, PROJECTION AND VIDEO (Electric) - Further Awards May Be Pending</u></b>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
Bretford	Bretford	28
Draper	Draper, Inc.	28

<b><u>CATEGORY 8 - VIDEO EDITING EQUIPMENT - Further Awards May Be Pending</u></b>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
MacroSystem US	MacroSystem US	28

<b><u>CATEGORY 9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras, etc.) - Further Awards May Be Pending</u></b>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
3M	3M Company, Inc.	28
Dukane	Dukane Corporation	29
Elmo	International Video Conferencing	29
Megapower	Troxell Communications	29
Monivision	Crest A/V Electronics	29
NEC	NEC Solutions (America)	29
NEC-Mitsubishi	Washington Computer Services	29
Philips	Philips Consumer Electronics	29
Sharp	Sharp Electronics Corporation	30
SMART Board Plasma	SMART Technologies Corporation	30
SMART LightRaise	SMART Technologies Corporation	30

<b><u>CATEGORY 10 - VISUAL PRESENTATION BOARDS (White Boards, etc.) - Further Awards May Be Pending</u></b>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
Draper Easel	International Video Conferencing	30
Numonics	Numonics Corporation	30
Panasonic	Adwar Video	30
SMART Board White Board	SMART Technologies	30
SMART Board Rear Projection	SMART Technologies	30
SMART Camfire Whiteboard Camera	SMART Technologies	31

<b><u>CATEGORY 11 - PRESENTATION CONTROL DEVICES - Further Awards May Be Pending</u></b>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
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Crestron	Audio-Video Corporation	31
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SMART Symposium	SMART Technologies	31
Smart Panel Control System	SP Controls	31
TargetVision	TargetVision	32
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VizTek SmartCart Series	VizTek Solutions	32

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<b>CATEGORY 12 - DIGITAL CAMERAS - Further Awards May Be Pending</b>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
Kodak	Washington Computer Services	32
Olympus	Ray Supply	32
Panasonic Consumer	Ray Supply	32
Pentax	Ray Supply	32

**CATEGORY 13 - VIDEO CAMERAS - Awards Pending**

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	Panasonic	10	30
Audio-Video Corporation	Barco	1	24
	Crestron	11	31
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Christie Digital	Christie Digital	1	25
Comprehensive Video Group	Comprehensive Video Group	11	31
Crest A/V Electronics	Monivision	9	29
Draper	Draper	7	28
Dukane Corporation	Dukane	1	25
	Dukane	2	26
	Dukane	9	29
Eiki International	Eiki	1	25
	Eiki	2	27
Elmo	Elmo	2	27
Focus Camera	Kodak	3	27
Infocus Corporation	Infocus	1	25
	Proxima	1	26
International Video Conferencing	Elmo	3	27
	Elmo	5	27
	Da-Lite	6	28
	Draper	6	28
	Elmo	9	29
	Draper Easel	10	30
MacroSystem US	MacroSystem US	8	28
NEC Solutions (America)	NEC	1	25
	NEC	9	29
Numonics Corporation	Numonics	10	30
Optoma Technology	Optoma EzPro	1	25

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ALPHABETICAL INDEX BY CONTRACTOR (Cont'd)

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	Panasonic Consumer	12	32
	Pentax	12	32
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SMART Technologies Corporation	SMART Board Plasma	9	30
	SMART LightRaise	9	30
	SMART Board White Board	10	30
	SMART Board Rear Projection	10	30
	SMART Camfire	10	31
	SMART Expression	11	31
	SMART Symposium	11	31
SP Controls	Smart Panel Control System	11	31
TargetVision	TargetVision	11	32
Tegrity	Tegrity EduCart	11	32
Troxell Communications	Megapower	1	25
	SONY	1	26
	Megapower	9	29
VizTek Solutions	BenQ	1	24
	VizTek SmartCart Series	11	32
Washington Computer Services	Toshiba	1	26
	NEC-Mitsubishi	9	29
	Kodak	12	32

AWARDS BY ITEM CATEGORY

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
25%	15% 10% on Lamps	Barco Intelligent Displays September 2002	30-45 Days
MANUFACTURER: Barco		CONTRACTOR: Audio-Video Corporation	

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
Multiple	Multiple	BenQ Pricing - February 2003	7-10 Days
MANUFACTURER: BenQ		CONTRACTOR: VizTek Solutions, Inc.	

(continued)

AWARDS BY ITEM CATEGORY (Cont'd)

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: Christie Digital</b>		<b>CONTRACTOR: Christie Digital</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
GSA	GSA	US ADS Price List - September 23, 2002	45 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: Dukane</b>		<b>CONTRACTOR: Dukane Corporation</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
Multiple	Multiple	Dukane Dealer Confidential Price List for Date Video Projectors - October 1, 2003	30 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: Eiki</b>		<b>CONTRACTOR: Eiki International</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
32%	10%	Data & Video Products Consumer Price List-9/10/03	30 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: Infocus</b>		<b>CONTRACTOR: Infocus Corporation</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
40%	15%	October 1, 2003 Suggested List Price	21 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: Megapower</b>		<b>CONTRACTOR: Troxell Communications</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
30%	20%	Grace Distribution - May 2003	30 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: NEC</b>		<b>CONTRACTOR: NEC Solutions (America)</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
GSA-1%	GSA-1%	NEC Multi-Media Projectors September 30, 2003	30 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: Optoma EzPro</b>		<b>CONTRACTOR: Optoma Technology</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
55%	60%	EzPro Data Projector Series - October 1, 2003 *Note: Volume Discounts under Contractor Information	7 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: Panasonic</b>		<b>CONTRACTOR: Adwar Video</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
45.1%	10.5%	Panasonic Broadcast & Television Systems Company Presentation Systems Dealer Price Book - September 2003	7-14 Days

(continued)

AWARDS BY ITEM CATEGORY (Cont'd)

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: Philips</b>		<b>CONTRACTOR: Philips Consumer Electronics</b>	
34.5%	15%	2003 Philips Multi Media Projector Price List - 9/5/03	30 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: Proxima</b>		<b>CONTRACTOR: Infocus Corporation</b>	
Multiple	15%	State Of New York October 1, 2003 Suggest List Price	21 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: Sharp</b>		<b>CONTRACTOR: Sharp Electronics Corporation</b>	
33%	22%	Sharp Professional LCD Products - September 4, 2003	30 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: SONY</b>		<b>CONTRACTOR: Troxell Communications</b>	
36%	20%	SONY Broadcast & Professional Co. - October 2003	30 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: Toshiba</b>		<b>CONTRACTOR: Washington Computer Services</b>	
11.08% or Greater	10%	Toshiba Professional Suggested List Price Promotional Pricing-Price List dated August 22, 2003	30 Days

<b>ITEM CATEGORY #2 - OVERHEAD PROJECTORS</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: 3M</b>		<b>CONTRACTOR: 3M Company</b>	
60%	Multiple	3M Overhead Projectors September 2003	30 Days

<b>ITEM CATEGORY #2 - OVERHEAD PROJECTORS</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: Buhl</b>		<b>CONTRACTOR: Ray Supply</b>	
35%	25%	Buhl Industries Confidential A/V Retail Price List -1/02	10 Days

<b>ITEM CATEGORY #2 - OVERHEAD PROJECTORS</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: Dukane</b>		<b>CONTRACTOR: Dukane Corporation</b>	
Multiple	Multiple	Dukane Dealer Confidential Price List - 10/01/03	30 Days

(continued)

**AWARDS BY ITEM CATEGORY (Cont'd)**

<b>ITEM CATEGORY #2 - OVERHEAD PROJECTORS</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: Eiki</b>		<b>CONTRACTOR: Eiki International</b>	
32%	10%	Audio Visual Products Consumer Price List - 9/05/03	30 Days

<b>ITEM CATEGORY #2 - OVERHEAD PROJECTORS</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: Elmo</b>		<b>CONTRACTOR: Elmo</b>	
45%	10%	September 1, 2003 Electronic Imaging Division List Price	5 Days

<b>ITEM CATEGORY #3 - SLIDE PROJECTORS AND SLIDE-TO-VIDEO CONVERTERS</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: Elmo</b>		<b>CONTRACTOR: International Video Conferencing</b>	
32%	32%	NYS OGS Price List - February 10, 2003	10-21 Days

<b>ITEM CATEGORY #3 - SLIDE PROJECTORS AND SLIDE-TO-VIDEO CONVERTERS</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: Kodak</b>		<b>CONTRACTOR: Focus Camera</b>	
34%	31%	Kodak Ektagraphic and Ektapro - January 1, 2003	7-10 Days

<b>ITEM CATEGORY #4 - OPAQUE PROJECTORS - No Awards Made In This Category</b>			

<b>ITEM CATEGORY #5 - FILM/FILMSTRIP PROJECTORS</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: Elmo</b>		<b>CONTRACTOR: International Video Conferencing</b>	
32%	32%	Elmo Electronic Imaging Products - February 10, 2003	21 Days

(continued)

AWARDS BY ITEM CATEGORY (Cont'd)

<b>ITEM CATEGORY #6 - SCREENS, PROJECTION AND VIDEO (Manual)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
50%		Bretford 2002 "Basics" Retail Pricing - September 1, 2002	14 Days

<b>ITEM CATEGORY #6 - SCREENS, PROJECTION AND VIDEO (Manual)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
40%		Da-Lite May 2003 Retail	10-21 Days

<b>ITEM CATEGORY #6 - SCREENS, PROJECTION AND VIDEO (Manual)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
25%		Audio Visual & Video Projection Screens, etc. - 5/5/03 with Accessories Addition Addendum 7/21/03	10-21 Days

<b>ITEM CATEGORY #6 - SCREENS, PROJECTION AND VIDEO (Manual)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
43%		Professional Audio Visual and Presentation Products 9/03	14 Days

<b>ITEM CATEGORY #7 - SCREENS, PROJECTION AND VIDEO (Electric)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
40%		Bretford 2002 "Basics" Retail Pricing - September 1, 2002	14 Days

<b>ITEM CATEGORY #7 - SCREENS, PROJECTION AND VIDEO (Electric)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
25%		Audio Visual & Video Projection Screens Retail Price List - 2/18/02	5 Days

<b>ITEM CATEGORY #8 - VIDEO EDITING EQUIPMENT - Further Awards May Be Pending</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
10%		MacroSystem Digital Editors - October 1, 2002	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
GSA		3M Digital Wall Display Products - August 1, 2003 GSA GS-25F-0159M	30 Days

(continued)

**AWARDS BY ITEM CATEGORY (Cont'd)**

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Dukane</b>		<b>CONTRACTOR: Dukane Corporation</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
Multiple	Multiple	Dukane Plasma Display Panels & Visual Presenters - 10/03	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Elmo</b>		<b>CONTRACTOR: International Video Conferencing</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
32%	32%	Elmo Electronic Imaging Products Confidential High Volume Dealer Price List - February 10, 2003	21 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Megapower</b>		<b>CONTRACTOR: Troxell Communications</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
25%	10%	Grace Distribution September 13, 2002 MSRP	15 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Monivision</b>		<b>CONTRACTOR: Crest A/V Electronics</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
27%	27%	Confidential CRT Monitor & PDP Price List 9/03	15 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: NEC (America)</b>		<b>CONTRACTOR: NEC Solutions</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
GSA	GSA	Plasma Sync - September 30, 2003	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: NEC-Mitsubishi</b>		<b>CONTRACTOR: Washington Computer Services</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
15% or Greater	5% or Greater	NEC-Mitsubishi US List Price Matrix Promotional Price List - September 22, 2003	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Philips</b>		<b>CONTRACTOR: Philips Consumer Electronics</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
18%	15%	Pro AV Confidential - 6/1/03	30 Days

(continued)

**AWARDS BY ITEM CATEGORY (Cont'd)**

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Sharp</b>		<b>CONTRACTOR: Sharp Electronics Corporation</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
25%	25%	Professional LCD Products End-User Price List - 9/04/03	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: SMART Board Plasma</b>		<b>CONTRACTOR: SMART Technologies</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
12%	9-20%	NYS Contract Pricing - June 26, 2003	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: SMART LightRaise</b>		<b>CONTRACTOR: SMART Technologies</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
10%	N/A	NYS Contract Pricing - June 26, 2003	30 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: Draper Easel</b>		<b>CONTRACTOR: International Video Conferencing</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
35%	35%	Audio Visual & Video Projection Screens, etc. - May 2003 *Presentation Easels	10-21 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: Numonics</b>		<b>CONTRACTOR: Numonics Corporation</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
Multiple	Multiple	Interactive Presentation Manager - September 24, 2003	30 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: Panasonic</b>		<b>CONTRACTOR: Adwar Video</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
33.5%	24.5%	Panaboard Dealer Price Schedule February 1, 2003	7-14 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: SMART Technologies</b>		<b>CONTRACTOR: SMART Technologies</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
15%	9-20%	SMART Board Interactive Whiteboard NYS Contract Pricing - June 26, 2003	30 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: SMART Technologies</b>		<b>CONTRACTOR: SMART Technologies</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
15%	10%	SMART Board - Rear Projection Interactive Whiteboard NYS Contract Pricing - June 26, 2003	30 Days

(continued)

**AWARDS BY ITEM CATEGORY (Cont'd)**

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER:</b> SMART Technologies		<b>CONTRACTOR:</b> SMART Technologies	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
12%	12%	SMART Camfire Whiteboard Camera NYS Contract Pricing - June 26, 2003	30 Days

<b>ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)</b>			
<b>MANUFACTURER:</b> Comprehensive Video Group		<b>CONTRACTOR:</b> Comprehensive Video Group	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
15%	15%	Comprehensive Video Group 2003 Catalog	30 Days

<b>ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)</b>			
<b>MANUFACTURER:</b> Crestron		<b>CONTRACTOR:</b> Audio-Video Corporation	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
45%	30%	Crestron Commercial Products Price List January 15, 2003	30-45 Days

<b>ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)</b>			
<b>MANUFACTURER:</b> SMART Technologies		<b>CONTRACTOR:</b> SMART Technologies Corporation	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
12%	10%	SMART Expression Mobile Multimedia Cabinet NYS Contract Pricing - June 26, 2003	30 Days

<b>ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)</b>			
<b>MANUFACTURER:</b> SMART Technologies		<b>CONTRACTOR:</b> SMART Technologies Corporation	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
10%	10%	SMART Symposium NYS Contract Pricing - June 26, 2003	30 Days

<b>ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)</b>			
<b>MANUFACTURER:</b> SP Controls		<b>CONTRACTOR:</b> SP Controls	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
Multiple	Multiple	Smart Panel Control System NY State Contract Customer Pricing 10/02/03	30 Days

(continued)

**AWARDS BY ITEM CATEGORY (Cont'd)**

<b>ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)</b>			
<b>MANUFACTURER:</b> TargetVision		<b>CONTRACTOR:</b> TargetVision	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
40%	0%	TargetVision Select Broadcast/Edit Messaging System Model 29100 - New York State OGS Pricing - May 1, 2003	30 Days

<b>ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)</b>			
<b>MANUFACTURER:</b> Tegrity		<b>CONTRACTOR:</b> Tegrity	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
Multiple	Multiple	Tegrity Q4/2002 Pricing	2 - 4 Weeks

<b>ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)</b>			
<b>MANUFACTURER:</b> VizTek Solutions		<b>CONTRACTOR:</b> VizTek Solutions, Inc.	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
20%	20%	SmartCart I, II, III Retail Price List 11/02	15 Days

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS</b>			
<b>MANUFACTURER:</b> Kodak		<b>CONTRACTOR:</b> Washington Computer Services	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
11.19%	10%	Digital and Applied Imaging MAP Price List - 9/10/03	30 Days

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS</b>			
<b>MANUFACTURER:</b> Olympus		<b>CONTRACTOR:</b> Ray Supply	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
33%	34%	Sales Representatives & Olympus Dealers Confidential Distribution Price List November 1, 2002	5-15 Days

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS (Digital Still Cameras and Accessories Only)</b>			
<b>MANUFACTURER:</b> Panasonic Consumer		<b>CONTRACTOR:</b> Ray Supply	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
12%	22%	PCEC MSRP 09/01/03	10-20 Days

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS</b>			
<b>MANUFACTURER:</b> Pentax		<b>CONTRACTOR:</b> Ray Supply	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
33%	34%	Pentax Digital Price Guide September 2003	5-15 Days

<b>ITEM CATEGORY #13 - VIDEO CAMERAS - Awards Pending</b>
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**REQUEST FOR CHANGE:**

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group prior to effectuation.

**CONTRACT PAYMENTS:**

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

**ELECTRONIC PAYMENTS:**

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. Contact OSC to obtain an information packet at 518-474-4032 or e-mail to [epunit@osc.state.ny.us](mailto:epunit@osc.state.ny.us) or visit their website at [www.osc.state.ny.us](http://www.osc.state.ny.us).

**NOTE TO CONTRACTOR:**

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

**OVERLAPPING CONTRACT ITEMS:**

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

**PSG's DISPUTE RESOLUTION POLICY:**

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website ([www.ogs.state.ny.us](http://www.ogs.state.ny.us)). Click on "For Government - Contracts and Purchasing," then "Seller Information," then "Dispute Resolution Procedures for Vendors."

**NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:**

New York State political subdivisions and others authorized by New York State law may participate in contracts. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site ([www.ogs.state.ny.us](http://www.ogs.state.ny.us)) under "Non-State Agency Legal References." Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

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## SPECIAL INFORMATION ON BRANCHES AND/OR DEALERS:

A bidder may designate branch offices and/or dealers, to service, deliver accessories, receive purchase orders directly and bill using agencies. Such authorization should be submitted with bid and should specify which services their brochures and/or dealers are authorized to perform (see "INFORMATION TO BE FURNISHED WITH BID" clause). In those instances where branches and/or dealers are authorized to receive purchase orders directly and bill using agencies, such purchase orders should be drawn in accordance with the following example:

(Dealer or Branch)

J. Smith Office Audio Visual Supplies  
10 Downing Street  
London, NY  
**(Federal ID# for Dealer must be used)**

(Contractor)

Agent for:  
Joe Doe Audio Visual  
Supplies Company  
(PC Contract #)

In those instances where branches and/or dealers are authorized to receive purchase orders directly but are NOT authorized to bill and receive payment, purchase orders must show only the contractor's name and address. The purchase order then may be placed in an envelope by the agency and mailed to the branch and/or dealer authorized to receive purchase orders directly.

## DELIVERY:

Delivery shall be expressed in number of calendar days required to make delivery after receipt of a purchase order.

Product is required as soon as possible and guaranteed delivery may be considered in making award.

Delivery shall be made in accordance with instructions on Purchase Order from each agency. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering agency and, if applicable, from the Office of General Services, Procurement Services Group.

## EXTENSION OF USE:

Any contract resulting from this bid solicitation may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

## MINIMUM ORDER:

Minimum order shall be \$100.00.

Contractor may elect to honor orders for less than the minimum order. For such orders, at the contractor's option, shipping costs from the contractor's address (as stated in bid) may be added to invoice with a copy of the freight bill. Shipping costs are to be prepaid by contractor and such orders are to be shipped on an F.O.B. destination basis. All such orders must be shipped by the most economical method for the proper delivery of the product unless special instructions are stated on the order by the agency.

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**CONTRACT PERIOD AND RENEWAL:**

The State may unilaterally cancel the contract on a monthly basis any time after the initial twelve (12) months by providing written notification at least one (1) month period to the effective date of cancellation. This provision does not affect the State's right of suspension or cancellation contained in the "Suspension of Work" and "Cancellation" clauses in Appendix B, OGS General Specifications.

Discounts quoted are to be firm for the entire period of the contract. Discount reduction will not be allowed and is specifically excluded from the terms and conditions of the Invitation for Bid, its specifications and subsequent contract award. Discount increases are permitted at any time.

If mutually agreed between the Procurement Services Group and the contractor, the contract may be renewed under the same terms and conditions for an additional period not to exceed sixty (60) months.

**SHORT TERM EXTENSION:**

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

**NEW PRODUCT LINES:**

During the interim of the contract period, and because of new technology advances, if it is found that new product lines or Item categories are required by our NYS contract end users, the State reserves the right to bid those products and add the new product to this award.

**RESERVATION:**

The State reserves the right to negotiate lower pricing, or to advertise for bids, any unanticipated excessive purchase. An "unanticipated excessive purchase" is defined as an unexpected order for a contract product(s) totaling more than \$50,000.00.

**PRICE SHEETS AND CATALOGS:**

Contractor shall be required to furnish, without charge, catalog and price lists identical to those accepted with their bid and on file with the Office of the State Comptroller, including any changes (additions, deletions, etc.) pursuant to the contract, to authorized users which request them. Catalogs and price lists provided must reflect all products excluded from the resultant contract either through the omission of those portions or by obvious indications within the catalogs and price lists.

Catalogs and price lists may be furnished in either hard-copy or electronic format. If available in both formats, they shall be furnished in the format preferred by the requesting authorized user. Upon request the contractor shall assist authorized users in the use of catalogs and price lists.

**INSTRUCTION MANUALS:**

Simultaneous with delivery of the first component of the product specified, the contractor(s) shall furnish to the authorized user a complete instruction manual for the product and for each component supplied. The manual shall include complete instructions for unpacking, inspecting, installing, adjusting, aligning, and operating the product, together with preventive and corrective maintenance procedures, and complete parts lists, manufacturer's catalog numbers, and ordering information.

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**REPORT OF CONTRACT PURCHASES:**

Contractor shall furnish report of purchases made from contract the fifteenth of the month following the end of each six-month period. The reports shall be in the following format:

<u>Item Number</u>	<u>Mftrs. Product Line/ Model/Description/Accessories</u>	<u>Total Units</u>	<u>State Agencies</u>	<u>Political Sub-Divisions</u>	<u>Total Value</u>
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The report is to be submitted to the Purchasing Officer and address as listed on the Invitation for Bids, and shall reference the commodity group number, the Invitation for Bids number, contract number, contract period, sales period (date format mm/dd/yy to mm/dd/yy) and contractor's name.

Failure to submit the required report may be cause for cancellation of this contract as well as disqualification of contractor for future contracts.

**USE OF RECYCLED OR REMANUFACTURED MATERIALS:**

New York State, as a member of the Council of Great Lakes Governors, supports and encourages vendors to use recycled, remanufactured or recovered materials in the manufacture of products and packaging to the maximum extent practicable without jeopardizing the performance or intended end use of the product or packaging unless such use is precluded due to health or safety requirements or product specifications contained herein. Refurbished or remanufactured components or products are required to be restored to original performance and regulatory standards and functions and are required to meet all other requirements of this bid solicitation. See "Recycled or Recovered Materials" in Appendix B, OGS General Specifications.

**"OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:**

Purchases of the product(s) included in the Invitation For Bids and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase product(s) from sources other than the contractor provided that such product(s) are substantially similar in function, form or utility to the product(s) herein and are:

1. lower in price  
-and/or-
2. available under terms, which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office and competitive bidding of requirements exceeding the discretionary bid limit. State agencies should refer to Procurement Council Bulletin "OGS or Less Purchases" for complete procedural and reporting requirements.

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**State of New York  
Office of General Services  
PROCUREMENT SERVICES GROUP  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_

\_\_\_\_\_  
 \_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_

Address: \_\_\_\_\_ Title: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:**

OGS PROCUREMENT SERVICES GROUP  
 Customer Services, Room 3711  
 Corning 2<sup>nd</sup> Tower - Empire State Plaza  
 Albany, New York 12242  
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