

Bid Opening Results For:

IFB NUMBER	21412
BID OPENING	9/23/2008
GROUP NUMBER	40410
PURCHASING OFFICER	Dawn Curley
TELEPHONE	(518) 474-2802

DESCRIPTION

Police Vehicles
(2009 Model Year)
(Statewide)

GROUP 40410 - POLICE VEHICLES
(2009 Model Year) (Statewide)

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX
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Bidder
WHITESIDE CHEVROLET OLDS, INC.
50714 National Rd.
St. Clairsville, Ohio 43050

Item 1 - Sedan, 4-Door, Front Wheel Drive Chevrolet Impala Police Vehicle (1WS19) (As per the Detailed Specifications)

Estimated Quantity 300
Options
Estimated Undiscounted/MSRP Value for Options: \$210,000
Discount Bid for Options**:
% Discount Bid x \$210,000 (Options Discount Value):
\$210,000 - Options Discount Value (Net Options Cost):
GRAND TOTAL (Total Price + Net Options Cost):

Unit Price	Total Price
\$19400 ⁰⁰ *	\$5,820,000 ⁰⁰
16 % (\$33600 ⁰⁰)	\$176400 ⁰⁰
	\$5,996,400 ⁰⁰

Complete Make and Model of Vehicle:

2009 CHEVROLET
IMPALA Police Sedan
1WS19 / 9C1 or 9C3

Delivery:

90 days A/R/O

*Unit Price must include all items required in the specification.

**This discount will be applied to the Manufacturer's Suggested Retail Price (MSRP) of all options.

By signing below indicates that the Unit Price includes all standard and required equipment.

SIGNATURE: [Signature]
TITLE: Fleet Manager

(continued)

GROUP 40410 - POLICE VEHICLES
(2009 Model Year) (Statewide)

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX
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Bidder
Major Chevrolet, Inc.
43-40 Northern Blvd.
Long Island City, NY 11101

Item 1 - Sedan, 4-Door, Front Wheel Drive Chevrolet Impala Police Vehicle (1WS19) (As per the Detailed Specifications)

Estimated Quantity 300
Options
Estimated Undiscounted/MSRP Value for Options: \$210,000
Discount Bid for Options**:
% Discount Bid x \$210,000 (Options Discount Value):
\$210,000 - Options Discount Value (Net Options Cost):
GRAND TOTAL (Total Price + Net Options Cost):

Unit Price	Total Price
\$18,512 ⁰⁰	\$5,553,600.00
12 % (\$25,200.00)	
	\$184,800.00
	\$5,738,400.00

Complete Make and Model of Vehicle:

CHEVROLET
IMPALA 9C1

Delivery:

60-120 days A/R/O

*Unit Price must include all items required in the specification.

**This discount will be applied to the Manufacturer's Suggested Retail Price (MSRP) of all options.

By signing below indicates that the Unit Price includes all standard and required equipment.

SIGNATURE: [Signature]
TITLE: FLEET MANAGER

(continued)

GROUP 40410 - POLICE VEHICLES
(2009 Model Year) (Statewide)

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Bidder
Joe Basil Chevrolet

Item 1 - Sedan, 4-Door, Front Wheel Drive Chevrolet Impala Police Vehicle (1WS19) (As per the Detailed Specifications)

Unit Price	Total Price
\$ 18694 ⁰⁰	\$ 5,608,200 ⁰⁰

Estimated Quantity 300

Options
Estimated Undiscounted/MSRP Value for Options: \$210,000

Discount Bid for Options**:

12 %

% Discount Bid x \$210,000 (Options Discount Value):

(\$ 25,200)

\$210,000 - Options Discount Value (Net Options Cost):

\$ 184,800⁰⁰

GRAND TOTAL (Total Price + Net Options Cost):

\$ 5,793,000⁰⁰

Complete Make and Model of Vehicle:

2009 Chevrolet Impala
4 Door Sedan - Police Package 9C1
Model: 1WS19

Delivery:

90 days A/R/O
Specifications attached

*Unit Price must include all items required in the specification.

**This discount will be applied to the Manufacturer's Suggested Retail Price (MSRP) of all options.

By signing below indicates that the Unit Price includes all standard and required equipment.

SIGNATURE: [Signature]
TITLE: Comm / Fleet Sales Mgr.

(continued)

GROUP 40410 - POLICE VEHICLES
(2009 Model Year) (Statewide)

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Bidder
ACTION CHEVROLET INC

Item 1 - Sedan, 4-Door, Front Wheel Drive Chevrolet Impala Police Vehicle (1WS19) (As per the Detailed Specifications)

Unit Price	Total Price
\$ 18512 ⁰⁰	\$ 5,553,600 ⁰⁰

Estimated Quantity 300

Options
Estimated Undiscounted/MSRP Value for Options: \$210,000

Discount Bid for Options**:

8 %

% Discount Bid x \$210,000 (Options Discount Value):

(\$ 16,800)

\$210,000 - Options Discount Value (Net Options Cost):

\$ 193,200⁰⁰

GRAND TOTAL (Total Price + Net Options Cost):

\$ 5,746,800⁰⁰

Complete Make and Model of Vehicle:

CHEVROLET IMPALA 4DR
POLICE 1WS19

Delivery:

90-120 days A/R/O

*Unit Price must include all items required in the specification.

**This discount will be applied to the Manufacturer's Suggested Retail Price (MSRP) of all options.

By signing below indicates that the Unit Price includes all standard and required equipment.

SIGNATURE: [Signature]
TITLE: FLEET MGR

(continued)

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Bidder
Sandoz Chevrolet/Motors Fleet

Item 1 - Sedan, 4-Door, Front Wheel Drive Chevrolet Impala Police Vehicle (1WS19) (As per the Detailed Specifications)

Estimated Quantity 300

Options
Estimated Undiscounted/MSRP Value for Options: \$210,000

Discount Bid for Options**:

% Discount Bid x \$210,000 (Options Discount Value):

\$210,000 - Options Discount Value (Net Options Cost):

GRAND TOTAL (Total Price + Net Options Cost):

Complete Make and Model of Vehicle:

Delivery:

*Unit Price must include all items required in the specification.

**This discount will be applied to the Manufacturer's Suggested Retail Price (MSRP) of all options.

By signing below indicates that the Unit Price includes all standard and required equipment.

SIGNATURE: [Signature] 9-19-08

TITLE: GOV. SALES MANAGER

Unit Price	Total Price
\$18,799. ⁹⁸ *	\$5,639,994. ⁰⁰
12 %	
(\$25,200)	
	\$184,800
	\$5,824,794
2009 CHEVROLET IMPALA	
POLICE 9C1 OR 9C3	
1WS19	

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Bidder
Hoseton Chevrolet Inc.

Item 1 - Sedan, 4-Door, Front Wheel Drive Chevrolet Impala Police Vehicle (1WS19) (As per the Detailed Specifications)

Estimated Quantity 300

Options
Estimated Undiscounted/MSRP Value for Options: \$210,000

Discount Bid for Options**:

% Discount Bid x \$210,000 (Options Discount Value):

\$210,000 - Options Discount Value (Net Options Cost):

GRAND TOTAL (Total Price + Net Options Cost):

Complete Make and Model of Vehicle:

Delivery:

*Unit Price must include all items required in the specification.

**This discount will be applied to the Manufacturer's Suggested Retail Price (MSRP) of all options.

By signing below indicates that the Unit Price includes all standard and required equipment.

SIGNATURE: [Signature]

TITLE: C.O.O.

Unit Price	Total Price
\$18362. ⁹⁸ *	\$5,508,894. ⁰⁰
10 %	
(\$21000. ⁰⁰)	
	\$189000. ⁰⁰
	\$5,697,894. ⁰⁰
2009 CHEVROLET IMPALA	
POLICE 4dr Sdn 1WS19	
9C1 OR 9C3	
120 days A/R/O	

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Bidder MAJOR UNVIVERSE INC.
50-30 NORTHERN BLVD.
LONG ISLAND CITY, NY 11101

Item 2 - Sedan, 4-Door, Rear Wheel Drive Ford Crown Victoria
Police Vehicle (P71) (As per the Detailed Specifications)

Estimated Quantity	500	Unit Price	Total Price
		\$ 20,537.00	\$ 10,268,500.00
Options			
Estimated Undiscounted/MSRP Value for Options: \$350,000			
Discount Bid for Options**:		6 %	
% Discount Bid x \$350,000 (Options Discount Value):		(\$21,000.00)	
\$350,000 - Options Discount Value (Net Options Cost):			\$ 329,000.00
GRAND TOTAL (Total Price + Net Options Cost):			<u>\$10,597,500.00</u>

Complete Make and Model of Vehicle: FORD P71
POLICE INTERCEPTOR

Delivery: 60-120 days A/R/O

*Unit Price must include all items required in the specification.

**This discount will be applied to the Manufacturer's Suggested Retail Price (MSRP) of all options.

By signing below indicates that the Unit Price includes all standard and required equipment.

SIGNATURE: _____

TITLE: FLEET MANAGER

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN
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Bidder Major Chevrolet, Inc.
43-40 Northern Blvd.
Long Island City, NY 11101

Item 2 - Sedan, 4-Door, Rear Wheel Drive Ford Crown Victoria
Police Vehicle (P71) (As per the Detailed Specifications)

Estimated Quantity	500	Unit Price	Total Price
		\$NO BID *	\$ NO BID
Options			
Estimated Undiscounted/MSRP Value for Options: \$350,000			
Discount Bid for Options**:		_____ %	
% Discount Bid x \$350,000 (Options Discount Value):		(\$ _____)	
\$350,000 - Options Discount Value (Net Options Cost):			\$ _____
GRAND TOTAL (Total Price + Net Options Cost):			<u>\$NO BID</u>

Complete Make and Model of Vehicle: _____

Delivery: _____ days A/R/O

*Unit Price must include all items required in the specification.

**This discount will be applied to the Manufacturer's Suggested Retail Price (MSRP) of all options.

By signing below indicates that the Unit Price includes all standard and required equipment.

SIGNATURE: _____

TITLE: FLEET MANAGER

(continued)

GROUP 40410 - POLICE VEHICLES
(2009 Model Year) (Statewide)

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Bidder
C. BASIL Ford INC -
1540 WALDEN AVE
CHEEROLA WA NY 14225

Item 2 - Sedan, 4-Door, Rear Wheel Drive Ford Crown Victoria
Police Vehicle (P71) (As per the Detailed Specifications)

Estimated Quantity 500

Options
Estimated Undiscounted/MSRP Value for Options: \$350,000

Discount Bid for Options**:

% Discount Bid x \$350,000 (Options Discount Value):

\$350,000 - Options Discount Value (Net Options Cost):

GRAND TOTAL (Total Price + Net Options Cost):

Complete Make and Model of Vehicle:

Unit Price Total Price

\$20497.00 \$ 10,248,500.00

10.1%

(\$ 35,330.00)

\$ 314,650.00

\$ 10,563,150.00

2009 Ford Crown
Victoria Police INTERCEPTOR
(model P71)

Delivery: 100 days A/R/O

Unit Price must include all items required in the specification.

**This discount will be applied to the Manufacturer's Suggested
Retail Price (MSRP) of all options.

By signing below indicates that the Unit Price includes all
standard and required equipment.

SIGNATURE: [Signature]

TITLE: GOVERNMENT ACCOUNT MGR.

(continued)

GROUP 40410 - POLICE VEHICLES
(2009 Model Year) (Statewide)

PLEASE USE BLACK INK OR TYPEWRITER WHEN
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Bidder
ford of Smithtown

Item 2 - Sedan, 4-Door, Rear Wheel Drive Ford Crown Victoria
Police Vehicle (P71) (As per the Detailed Specifications)

Estimated Quantity 500

Options
Estimated Undiscounted/MSRP Value for Options: \$350,000

Discount Bid for Options**:

% Discount Bid x \$350,000 (Options Discount Value):

\$350,000 - Options Discount Value (Net Options Cost):

GRAND TOTAL (Total Price + Net Options Cost):

Complete Make and Model of Vehicle:

Unit Price Total Price

\$20550.00 \$ 10,275,000.00

5%

(\$ 17,500.00)

\$ 332,500

\$ 10,607,500.00

2009 Ford Crown Vic
Police INTERCEPTOR
(P71)

Delivery: 120-150 days A/R/O

Unit Price must include all items required in the specification.

**This discount will be applied to the Manufacturer's Suggested
Retail Price (MSRP) of all options.

By signing below indicates that the Unit Price includes all
standard and required equipment.

SIGNATURE: [Signature]

TITLE: MEMBER

(continued)

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Bidder **WINNER FORD**
250 HADDONFIELD-BERLIN RD.
CHERRY HILLS NJ 08034

Item 2 - Sedan, 4-Door, Rear Wheel Drive Ford Crown Victoria
Police Vehicle (P71) (As per the Detailed Specifications)

Estimated Quantity 500

Options
Estimated Undiscounted/MSRP Value for Options: \$350,000

Discount Bid for Options**:

% Discount Bid x \$350,000 (Options Discount Value):

\$350,000 - Options Discount Value (Net Options Cost):

GRAND TOTAL (Total Price + Net Options Cost):

Complete Make and Model of Vehicle:

Delivery:

*Unit Price must include all items required in the specification.

**This discount will be applied to the Manufacturer's Suggested
Retail Price (MSRP) of all options.

By signing below indicates that the Unit Price includes all
standard and required equipment.

SIGNATURE: Linda Hyppon

TITLE: Fleet Sales Rep

Unit Price Total Price

20829.00* \$ 10414500.00

7 %
24500.00

305000.00
10740000.00

2009 Ford
Crown Victoria Police Interceptor
P71 - 130A

90-120 days A/R/O

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Bidder
Plus Ford/Metare Fleet

Item 2 - Sedan, 4-Door, Rear Wheel Drive Ford Crown Victoria
Police Vehicle (P71) (As per the Detailed Specifications)

Estimated Quantity 500

Options
Estimated Undiscounted/MSRP Value for Options: \$350,000

Discount Bid for Options**:

% Discount Bid x \$350,000 (Options Discount Value):

\$350,000 - Options Discount Value (Net Options Cost):

GRAND TOTAL (Total Price + Net Options Cost):

Complete Make and Model of Vehicle:

Delivery:

*Unit Price must include all items required in the specification.

**This discount will be applied to the Manufacturer's Suggested
Retail Price (MSRP) of all options.

By signing below indicates that the Unit Price includes all
standard and required equipment.

SIGNATURE: [Signature] 9-19-08

TITLE: COO. Sales Manager

Unit Price Total Price

\$19,999* \$ 9,999,500

10 %
(\$35,000)

\$315,000
\$10,314,500

90-120 days A/R/O

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Bidder
SPECTRUM FORD Lincoln
Inc

Item 2 - Sedan, 4-Door, Rear Wheel Drive Ford Crown Victoria Police Vehicle (P71) (As per the Detailed Specifications)

Estimated Quantity 500

Options
Estimated Undiscounted/MSRP Value for Options: \$350,000

Discount Bid for Options**:

% Discount Bid x \$350,000 (Options Discount Value):

\$350,000 - Options Discount Value (Net Options Cost):

GRAND TOTAL (Total Price + Net Options Cost):

Complete Make and Model of Vehicle:

Delivery:

*Unit Price must include all items required in the specification.

**This discount will be applied to the Manufacturer's Suggested Retail Price (MSRP) of all options.

By signing below indicates that the Unit Price includes all standard and required equipment.

SIGNATURE: [Signature]

TITLE: COMMERCIAL ACCOUNT MANAGER

Unit Price	Total Price
\$20,846.80	\$10,423,400
13.5 %	
(\$47,250)	
	\$302,750
	\$10,726,150
FORD CROWN VICTORIA	
POLICE INTERCEPTOR	
P71	
45-90	days A/R/O

(continued)

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Bidder
Nye Ford Inc

Item 2 - Sedan, 4-Door, Rear Wheel Drive Ford Crown Victoria Police Vehicle (P71) (As per the Detailed Specifications)

Estimated Quantity 500

Options
Estimated Undiscounted/MSRP Value for Options: \$350,000

Discount Bid for Options**:

% Discount Bid x \$350,000 (Options Discount Value):

\$350,000 - Options Discount Value (Net Options Cost):

GRAND TOTAL (Total Price + Net Options Cost):

Complete Make and Model of Vehicle:

Delivery:

*Unit Price must include all items required in the specification.

**This discount will be applied to the Manufacturer's Suggested Retail Price (MSRP) of all options.

By signing below indicates that the Unit Price includes all standard and required equipment.

SIGNATURE: [Signature]

TITLE: Fleet Mgr

Unit Price	Total Price
\$20025*	\$1,001,500 ⁰⁰
13 %	
(\$45,500)	
	\$304,500 ⁰⁰
	\$1,306,000 ⁰⁰
2009 Ford Crown Victoria	
Police Interceptor	
P-71 Rep Pkg M20A	
180	days A/R/O

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Bidder
Warnock Automotive Inc., d/b/a
Warnock Fleet

Item 2 - Sedan, 4-Door, Rear Wheel Drive Ford Crown Victoria
Police Vehicle (P71) (As per the Detailed Specifications)

	Unit Price	Total Price
Estimated Quantity	500	
	\$ 20,199.00	\$ 10,099,500.00
Options		
Estimated Undiscounted/MSRP Value for Options:		\$350,000
Discount Bid for Options**:	5.00 %	
% Discount Bid x \$350,000 (Options Discount Value):	(\$ 17,500.00)	
\$350,000 - Options Discount Value (Net Options Cost):		\$ 332,500.00
GRAND TOTAL (Total Price + Net Options Cost):		<u>\$ 10,432,000.00</u>

Complete Make and Model of Vehicle: 2009 Ford Crown Victoria Police
720A Package (P71)

Delivery: 90-120 days A/R/O

*Unit Price must include all items required in the specification.

**This discount will be applied to the Manufacturer's Suggested
Retail Price (MSRP) of all options.

By signing below indicates that the Unit Price includes all
standard and required equipment.

SIGNATURE: *Michael E. Gully*

TITLE: President

(continued)