PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER:  PGB-18883

GROUP:  11625 – Hospital and Ward Equipment-
Patient Bathing Units, Transfer Chairs
and Related Items (Statewide)

DATE:  December 3, 2010

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS
Mary P. Schneider
Purchasing Officer I
(518) 474-0912
mary.schneider@ogs.state.ny.us

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT PERIOD:  December 15, 2003 to
December 31, 2010

CONTRACT NO.:  PC60813

SUBJECT:  CONTACT INFORMATION UPDATE/REVISED AWARD

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:
Effective immediately ArjoHuntleigh, Inc. has updated their contract to reflect their contact information as shown in the table below:

<table>
<thead>
<tr>
<th>Company/ PC#</th>
<th>Contact Person</th>
</tr>
</thead>
</table>
| ArjoHuntleigh, Inc. | Renato P. Ramos, Jr.
|                 | Northeast Director                                                             |
|                 | ArjoHuntleigh Corporate Accounts & Diligent Services                           |
|                 | Phone: 800-323-1245 Ext 54473                                                  |
|                 | Mobile: 312-714-4220                                                           |
|                 | Email: renato.ramos@arjohuntleigh.com                                         |

Please refer to the Contract Award Notification (CAN) for the contract information update and revised AWARD: http://www.ogs.state.ny.us/purchase/spg/awards/1162518883CAN.HTM

Effective December 31, 2010 the above referenced contract will expire. A replacement contract or a contract extension is not anticipated.

Agencies are encouraged to follow their procurement guidelines when purchasing all products.

All other terms and conditions remain the same.

Please contact the Purchasing Officer above if you have any questions.
Purchasing Memorandum

Contract Award Notification Update

Award Number: PGB-18883

Date: March 31, 2010

Please Address Inquiries To:

State Agencies & Contractors
Mary P. Schneider
Purchasing Officer I
(518) 474-0912
mary.schneider@ogs.state.ny.us

Other Authorized Users
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Subject: Contract Renewal and Name Change

All State Agencies and Others Authorized to Use State Contracts:

The contract with Arjo, Inc. USA has been renewed through December 31, 2010 or until new awards are in place. In addition, the contractor’s name has changed to ArjoHuntleigh, Inc. Current contractor information is as follows:

<table>
<thead>
<tr>
<th>Contract #</th>
<th>Contractor &amp; Address</th>
<th>Telephone #</th>
<th>FED. IDENT. #</th>
</tr>
</thead>
<tbody>
<tr>
<td>PC60813</td>
<td>ARJOHUNTLEIGH, INC.</td>
<td>800-323-1245</td>
<td>362999230</td>
</tr>
<tr>
<td></td>
<td>2349 W. Lake St.</td>
<td>630-307-2756</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Addison, IL 60101</td>
<td>Marc P. Badalucco</td>
<td></td>
</tr>
<tr>
<td></td>
<td>1% 20 Days</td>
<td>E-mail: <a href="mailto:marc.badalucco@arjohuntleigh.com">marc.badalucco@arjohuntleigh.com</a></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Website: <a href="http://www.arjo.com">www.arjo.com</a></td>
<td></td>
</tr>
</tbody>
</table>

All other terms and conditions remain the same.

Please contact the Purchasing Officer above if you should have any questions.
PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: PGB-18883

DATE: December 21, 2009

GROUP: 11625 – Hospital and Ward Equipment - Patient Bathing Units, Transfer Chairs and Related Items (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS
Mary P. Schneider
Purchasing Officer I
(518) 474-0912
mary.schneider@ogs.state.ny.us

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT PERIOD: December 15, 2003 to December 31, 2009

CONTRACTOR / CONTRACT NO.: Arjo, Inc. PC60813

SUBJECT: CONTRACT EXPIRATION UPDATE

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Effective December 31, 2009 the above referenced contract will expire. A replacement contract or a contract extension will not be in place in time to avoid a lapse in contract coverage.

In the interim, agencies are encouraged to follow their procurement guidelines when purchasing all products.

All other terms and conditions remain the same.

Please contact the Purchasing Officer above if you should have any questions.
PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER:  PGB-18883
DATE:  May 26, 2009

GROUP:  11625 – Hospital and Ward Equipment- Patient Bathing Units, Transfer Chairs and Related Items (Statewide)

CONTRACT PERIOD:  December 15, 2003 to December 31, 2009

CONTRACTOR/ CONTRACT NO.:  Arjo, Inc. / PC60813

SUBJECT:  CONTRACT EXTENSION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The contract with Arjo, Inc. USA has been extended through December 31, 2009.

The contractor address has been updated:

Marc P. Badalucco
Arjo, Inc. USA
2349 W. Lake St.
Addison, Il 60101
Phone: 800-323-1245
E-mail: marc.badalucco@arjousa.com
Website: www.arjo.com

We suggest you attach this memorandum to the front of your Contract Award.

State agencies and the contractor may also direct communications pertaining to the above referenced contract to the Purchasing Officer listed above.

All other terms and conditions of the award remain the same.
PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: PGB-18883

DATE: October 14, 2008

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS
Odessa Edmunds
Purchasing Officer I
(518) 473-3287
odessa.edmunds@ogs.state.ny.us

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

GROUP: 11625 – Hospital and Ward Equipment-
Patient Bathing Units, Transfer Chairs
and Related Items (Statewide)

CONTRACT PERIOD: December 15, 2003 to
December 31, 2008

CONTRACTOR/ CONTRACT NO.: Arjo, Inc. / PC60813

SUBJECT: CONTRACT EXTENSION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The contract with Arjo, Inc. USA has been extended through December 31, 2008.

We suggest you attach this memorandum to the front of your Contract Award.

Please direct communications pertaining to the above referenced contract to the Purchasing Officer listed above.

All other terms and conditions of the award remain the same.
PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER:  PGB-18883

DATE:  August 6, 2008

PLEASE ADDRESS INQUIRIES TO:

GROUP:  11625 – Hospital and Ward Equipment, Patient Bathing Units, Transfer Chairs and Related Items (Statewide)

STATE AGENCIES & CONTRACTORS
Odessa Edmunds
Purchasing Officer I
(518) 473-3287
odessa.edmunds@ogs.state.ny.us

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us


CONTRACTOR/  Arjo, Inc./  CONTRACT NO.:  PC60813

SUBJECT:  CONTRACT EXTENSION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The contract for Arjo, Inc. USA has been extended through September 16, 2008.

We suggest you attach this memorandum to the front of your Contract Award.

All other terms and conditions remain the same.
PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: PGB-18883

DATE: May 20, 2008

PLEASE ADDRESS INQUIRIES TO:

GROUP: 11625 – Hospital and Ward Equipment, Patient Bathing Units, Transfer Chairs and Related Items (Statewide)

STATE AGENCIES & CONTRACTORS
Odessa Edmunds
Purchasing Officer I
(518) 473-3287
odessa.edmunds@ogs.state.ny.us

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT PERIOD: December 15, 2003 to July 17, 2008

CONTRACTOR/ Arjo, Inc./
CONTRACT NO.: PC60813

SUBJECT: CONTRACT EXTENSION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The contract for Arjo, Inc. USA has been extended through July 17, 2008.

We suggest you attach this memorandum to the front of your Contract Award.

All other terms and conditions remain the same.
PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER:  PGB-18883

DATE:          February 14, 2008

PLEASE ADDRESS INQUIRIES TO:

GROUP:  11625 – Hospital and Ward Equipment,
          Patient Bathing Units, Transfer Chairs
          and Related Items (Statewide)

STATE AGENCIES & CONTRACTORS
Odessa Edmunds
Purchasing Officer I
(518) 473-3287
odessa.edmunds@ogs.state.ny.us

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT PERIOD:  December 15, 2003 to
                   May 16, 2008

CONTRACTOR/     Arjo, Inc./
CONTRACT NO.:   PC60813

SUBJECT:  CONTRACT EXTENSION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The contract for Arjo, Inc. USA has been extended through May 16, 2008.

We suggest you attach this memorandum to the front of your Contract Award.

All other terms and conditions remain the same.
PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER:  PGB-18883

DATE:  November 9, 2006

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS
Odessa Edmunds
Purchasing Officer I
(518) 473-3287
odessa.edmunds@ogs.state.ny.us

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

GROUP:  11625 – Hospital and Ward Equipment,
Patient Bathing Units, Transfer Chairs
and Related Items (Statewide)

CONTRACT PERIOD:  December 15, 2003 to
January 16, 2008

CONTRACTOR:/Arjo, Inc./
CONTRACT NO.:  PC60813

SUBJECT:  PRICE LIST UPDATE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

We have accepted an updated price list for Arjo, Inc. dated June 27, 2006, which is effective immediately. The update revises the Federal Supply Service, Department of Veteran’s Affairs contract number V797P-4397, SIN A-76.

Please refer to the pricing information button on the Contract Award Notification (CAN) for the updated price list. Additionally, the following changes have also been made to the contract price list:

The following part numbers have been changed on the price list:

<table>
<thead>
<tr>
<th>Old Part Number</th>
<th>New Part Number</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>LBA1032-21</td>
<td>LCA80341-21</td>
<td>Open hoop 4 point hanger bar</td>
</tr>
<tr>
<td>LBA1030-21</td>
<td>LCA80563-24</td>
<td>Flat 4 point hanger bar</td>
</tr>
<tr>
<td>LBA1621-21</td>
<td>LCA81576-24</td>
<td>Strap/Scoop/Soft Adjustable Stretcher Frame</td>
</tr>
<tr>
<td>NEA1100-90</td>
<td>NEA1101-90</td>
<td>Bed Pan Holder</td>
</tr>
<tr>
<td>NEA1100-02</td>
<td>NEA0100-83</td>
<td>Battery</td>
</tr>
</tbody>
</table>

The following products have been added to the price list:

<table>
<thead>
<tr>
<th>Part Number</th>
<th>Description</th>
<th>Part Number</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>KM560081</td>
<td>Maxi 500, 4 pt/DPS</td>
<td>KM560001</td>
<td>Maxi 500, 2 pt</td>
</tr>
<tr>
<td>KM560001</td>
<td>Maxi 500, 2 pt</td>
<td>KM560101</td>
<td>Maxi 500, 2 pt, with scale</td>
</tr>
<tr>
<td>KMBB4NSX2FUS</td>
<td>Maxi Move w/out scale, standard castors, medium, non-DPS</td>
<td>KMBB4PSX2FUS</td>
<td>Maxi Move w/out scale, standard castors, medium, DPS</td>
</tr>
<tr>
<td>KMBB4MSU2FUS</td>
<td>Maxi Move with scale, standard castors, medium, non-DPS</td>
<td>KMBB4OSU2FUS</td>
<td>Maxi Move with scale, standard castors, medium, DPS</td>
</tr>
<tr>
<td>KMBB4NLX2FUS</td>
<td>Maxi Move w/out scale, low height castors, medium, non-DPS</td>
<td>KMBB4PLX2FUS</td>
<td>Maxi Move w/out scale, low height castors, medium, DPS</td>
</tr>
</tbody>
</table>
### Part Number | Description | Part Number | Description
--- | --- | --- | ---
KMBB4MLU2FUS | Maxi Move with scale, low height castors, medium, non-DPS | KMBB4OLU2FUS | Maxi Move with scale, low height castors, medium, DPS
KMA82201-31 | 2pt Small Combi | KMA82202-31 | 2pt Medium Combi
KMA82203-31 | 2pt Large Combi | KMA82338-31 | 4pt Small Combi
KMA82159-31 | 4pt Medium Combi | KMA82165-31 | 4pt Medium Combi PPP
KMA82205-31 | 4pt Large Walking Jacket | KMA82339-31 | Stretcher Frame
HEA1002-US | Sara 3000 with scale | HEP0001-US | SARA Plus
HEP1001-US | SARA Plus with scale | 700.19000 | DPS for Maxi Sky 600

The following products are no longer being manufactured and have been deleted from the price list:

| Part Number | Description | Part Number | Description |
--- | --- | --- | ---
HMB001-US | Minstrel without scale, complete with battery and charger. Sling not included. | HMB002-US | Minstrel with scale, complete with battery and charger. Sling not included. |
KTB2000-11US | Trixie Lift without scale. | KTB2100-11US | Trixie lift with scale |
KKB5062-21US | Chorus including battery charger, 2 batteries and 1 sling. | KKB5080-21US | Chorus with scale including battery charger, 2 batteries and 1 sling |
KKB5022-21USX | Encore including battery charger and 2 batteries. Standing flat. | KKB5042-21USX | Encore including battery charger and 2 batteries. Standing flat with scale |
KGB2000-US | Marissa Lift | KGB2100-US | Marissa Lift with scale |
405010-04 | High Back Seat | KKB3020-16US | Saria |
KPB5000-23US | Tempo without scale | KPB5100-23US | Tempo PPP |
KPB5050-23US | Tempo with scale | KPB5150-23US | Tempo PPP with scale |
KPB5010-21US | Tempo Combi without scale | KPB5020-21US | Tempo Combi with scale |
KPB32500-21USX | Opera Combi with twin castors | KPB32200-22USX | Opera PPP with twin castors |
KPB32002-21USX | Opera Combi with scale with twin castors | KPB32250-22USX | Opera PPP with scale with twin castors |

All other terms and conditions remain the same. Please adjust your records accordingly.