

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [PGB 3675](#)

**DATE:** December 27, 2002

**GROUP:** 21701 - SYSTEMS FURNITURE  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Daniel Skarshinski  
Purchasing Officer I  
(518) 473-4594  
[dan.skarshinski@ogs.state.ny.us](mailto:dan.skarshinski@ogs.state.ny.us)

**BID OPENING DATE:** December 19, 2000

**CONTRACT PERIOD:** June 17, 1999 to  
March 31, 2003

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR(S)/**  
**CONTRACT NO(S):** PC55118 - HERMAN MILLER

**SUBJECT:** HERMAN MILLER CONTRACT EXTENSION

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**The above noted contract has been extended through March 31, 2003.**

All other terms and conditions remain the same.

Please update your records accordingly.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** Award [PGB - 03675](#)

**DATE:** November 25, 2002

**GROUP:** 21701 - SYSTEMS FURNITURE (Statewide)

**BID OPENING:** October 15, 1998

**CONTRACT PERIOD:** SEE BELOW

**CONTRACTOR(S)/** PC54281 - Allsteel  
**CONTRACT NO.(S):** PC54282 - HON  
PC55118 - Herman Miller

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Daniel Skarshinski  
Purchasing Officer I  
(518) 473-4594  
[dan.skarshinski@ogs.state.ny.us](mailto:dan.skarshinski@ogs.state.ny.us)

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**SUBJECT:** REVISION TO HON AUTHORIZED DISTRIBUTORS

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

PLEASE NOTE THE FOLLOWING EFFECTIVE PERIODS FOR THE ABOVE NOTED CONTRACTS:

PC54281 Allsteel	November 1, 1998 to January 7, 2004
PC54282 Hon	November 1, 1998 to April 14, 2003
PC55118 Herman Miller	June 17, 1999 to December 31, 2002

**REVISED LIST OF DISTRIBUTORS - HON**

Please note the following revised list of distributors. **The added distributor appears in bold text.**

Accent Furniture  
120 Railroad Avenue  
Albany, NY 12205  
Ph: 518-482-4000 ext. 21  
Fax: 518-482-0528

**Allied Office Supply**  
**110 Bi-County Blvd. Ste 122**  
**Farmingdale, NY 11735**  
**Ph: 516-694-3850**  
**Fax: 516-454-4773**

Arenson Office Furnishings  
1115 Broadway  
New York, NY 10010  
Ph: 212-633-2400  
Fax: 240-269-6355

Boise Cascade  
160 Mt. Hope Avenue  
Rochester, NY 14620  
Ph: 716-454-3646  
Fax: 716-454-2695

**Bolse's Business Interiors**  
**1 Freehold Road**  
**Ocean, NJ 07712**  
**Ph: 732-918-4800**  
**Fax: 732-918-4807**

**Caitlin Office Interiors**  
**515 North Main Street**  
**Newark, NY 14513**  
**Ph: 315-331-0180**  
**Fax: 315-331-7088**

**The Cooley Group**  
806 Linden Ave., Ste 500  
Rochester, NY 14625  
Ph: 585-385-1880  
Fax: 585-383-8417

**David G Rosen, Inc.**  
25 South Service Road  
Jericho, NY 11753  
Ph: 516-333-3535  
Fax: 516-333-0338

**Hayes Office Products**  
6 East Main Street  
Norwich, NY 13815  
Ph: 607-334-8222  
Fax: 607-334-8224

Island Stationer / OFC Furn. Warehouse  
3108 Expressway Dr. South  
Islandia, NY 11749  
Ph: 516-582-5388  
Fax: 516-582-5791

Meadows Office Furniture  
71 W. 23<sup>rd</sup> Street  
New York, NY 10010  
Ph: 212-741-0333

**NBB Office Equipment**  
102 Fairview Park Drive  
Elmsford, NY 10523  
Ph: 914-345-3250  
Fax: 914-345-3699

**Rome Office Equipment**  
406 West Oak Street  
Rome, NY 13440  
Ph: 315-336-0720  
Fax: 315-337-0285

Sterling Interiors Group  
135 W 50<sup>th</sup> Street, 14<sup>th</sup> Floor  
New York, NY 10020  
Ph: 212-245-6300  
Fax: 212-258-3292

Superior Office Furniture  
1 Dietz Square, 400 Tracey Street  
Syracuse, NY 13204  
Ph: 315-442-1076  
Fax: 315-422-0620

**Corporate Express**  
303 W. 10<sup>th</sup> Street  
New York, NY 10014  
Ph: 212-337-7708  
Fax: 212-337-7783

Deskco  
910 Route 110  
Farmingdale, NY 11735  
Ph: 631-753-3601  
Fax: 631-753-0762

**Hummel's Office Equipment**  
25 Canal Street  
Mohawk, NY 13407  
Ph: 315-866-3860  
Fax: 315-866-5360

**Langit & Associates**  
10 Conning Drive  
Middletown, NY 10940  
Ph: 845-692-6446  
Fax: 845-695-1841

Mid City Office Equipment, Inc.  
1220 Main Street  
Buffalo, NY 14209  
Ph: 716-882-0666  
Fax: 716-882-4403

Office Concepts, Inc.  
PO Box 485  
Dunkirk, NY 14048  
Ph: 716-366-3444  
Fax: 716-366-3523

**Scholastic Furniture, Inc.**  
280 Metro Park  
Rochester, NY 14623  
Ph: 716-272-1720  
Fax: 716-272-9412

Stevens Office Interiors  
1449 Erie Blvd. E  
Syracuse, NY 13210  
Ph: 315-479-5595  
Fax: 315-428-1688

Syracuse Office Environments  
375 Erie Blvd. West  
Syracuse, NY 13202  
Ph: 315-476-9091  
Fax: 315-476-9094

**Danker & Sellew, Inc.**  
53 Park Place  
New York, NY 10007  
Ph: 212-619-7171  
Fax: 212-349-0695

Evenson Best  
641 6<sup>th</sup> Avenue  
New York, NY 10011  
Ph: 212-229-4518  
Fax: 212-549-8141

Hy-Grade Distributors, Inc.  
574 Main Street  
Tonawanda, NY 14150  
Ph: 716-695-3960  
Fax: 716-693-0953

Legend Business Prod., Inc.  
64 Old Country Road  
Quogue, NY 11959  
Ph: 631-653-8951  
Fax: 631-653-8953

Mohawk Office Products  
908 State Street  
Schenectady, NY 12307  
Ph: 518-393-2175  
Fax: 518-939-0792

Office Express  
164 Mushroom Blvd.  
Rochester, NY 14623  
Ph: 716-424-1500  
Fax: 716-424-3275

**SCS Office Furniture Group**  
221 East Main Street  
Riverhead, NY 11901  
Ph: 631-727-4310  
Fax: 631-727-4319

Structural Office Systems  
162 Sweeney Street  
N. Tonawanda, NY 14120  
Ph: 716-694-0044  
Fax: 716-694-3230

Wats International  
200 Manchester Road  
Poughkeepsie, NY 12603  
Ph: 845-473-2106  
Fax: 845-473-2153

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** Award PGB - 3675

**DATE:** May 7, 2002

**GROUP:** 21701 - SYSTEMS FURNITURE (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

**BID OPENING:** October 15, 1998

Daniel Skarshinski  
Purchasing Officer I  
(518) 473-4594  
[dan.skarshinski@ogs.state.ny.us](mailto:dan.skarshinski@ogs.state.ny.us)

**CONTRACT PERIOD:** November 1, 1998 to April 14, 2003

**OTHER AUTHORIZED USERS**

**CONTRACTOR(S)/**  
**CONTRACT NO.(S):** PC54282 - HON

Judy Gibbons  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**SUBJECT:** REVISION TO HON AUTHORIZED DISTRIBUTORS

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**REVISED LIST OF DISTRIBUTORS**

Please note the following revised list of distributors. The added distributor appears in bold.

Accent Furniture  
120 Railroad Avenue  
Albany, NY 12205  
Ph: 518-482-4000 ext. 21  
Fax: 518-482-0528

Allied Office Supply  
360 Central Avenue  
Bohemia, NY 11716  
Ph: 631-244-9400  
Fax: 516-244-9410

Arenson Office Furnishings  
1115 Broadway  
New York, NY 10010  
Ph: 212-633-2400  
Fax: 240-269-6355

The Atlantic Group  
1156 Sixth Avenue, 9<sup>th</sup> Fl.  
New York, NY 10036  
Ph: 212-977-6688  
Fax: 212-977-6699

Boise Cascade  
160 Mt. Hope Avenue  
Rochester, NY 14620  
Ph: 716-454-3646  
Fax: 716-454-2695

BT Office Products International  
303 W. 10<sup>th</sup> Street  
New York, NY 10014  
Ph: 914-997-9400  
Fax: 212-337-7783

Danker & Sellw, Inc.  
53 Park Place  
New York, NY 10007  
Ph: 212-619-7171  
Fax: 212-349-0695

Deskco  
910 Route 110  
Farmingdale, NY 11735  
Ph: 631-753-3601  
Fax: 631-753-0762

Evenson Best  
641 6<sup>th</sup> Avenue  
New York, NY 10011  
Ph: 212-229-4518  
Fax: 212-549-8141

Hy-Grade Distributors, Inc.  
574 Main Street  
Tonawanda, NY 14150  
Ph: 716-695-3960  
Fax: 716-693-0953

Meadows Office Furniture  
71 W. 23<sup>rd</sup> Street  
New York, NY 10010  
Ph: 212-741-0333

**Office Concepts, Inc.**  
**PO Box 485**  
**Dunkirk, NY 14048**  
**Ph: 716-366-3444**  
**Fax: 716-366-3523**

Stevens Office Interiors  
1449 Erie Blvd. E  
Syracuse, NY 13210  
Ph: 315-479-5595  
Fax: 315-428-1688

Syracuse Office Environments  
375 Erie Blvd. West  
Syracuse, NY 13202  
Ph: 315-476-9091  
Fax: 315-476-9094

Island Stationer / OFC Furn. Warehouse  
3108 Expressway Dr. South  
Islandia, NY 11749  
Ph: 516-582-5388  
Fax: 516-582-5791

Mid City Office Equipment, Inc.  
1220 Main Street  
Buffalo, NY 14209  
Ph: 716-882-0666  
Fax: 716-882-4403

Office Express  
164 Mushroom Blvd.  
Rochester, NY 14623  
Ph: 716-424-1500  
Fax: 716-424-3275

Structural Office Systems  
162 Sweeney Street  
N. Tonawanda, NY 14120  
Ph: 716-694-0044  
Fax: 716-694-3230

Wats International  
200 Manchester Road  
Poughkeepsie, NY 12603  
Ph: 845-473-2106  
Fax: 845-473-2153

Legend Business Prod., Inc.  
64 Old Country Road  
Quogue, NY 11959  
Ph: 631-653-8951  
Fax: 631-653-8953

Mohawk Office Products  
908 State Street  
Schenectady, NY 12307  
Ph: 518-393-2175  
Fax: 518-939-0792

Sterling Interiors Group  
135 W 50<sup>th</sup> Street, 14<sup>th</sup> Floor  
New York, NY 10020  
Ph: 212-245-6300  
Fax: 212-258-3292

Superior Office Furniture  
1 Dietz Square, 400 Tracey Street  
Syracuse, NY 13204  
Ph: 315-442-1076  
Fax: 315-422-0620

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
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Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** Award PGB - 3675

**DATE:** May 7, 2002

**GROUP:** 21701 - SYSTEMS FURNITURE (Statewide)

**BID OPENING:** October 15, 1998

**CONTRACT PERIOD:** November 1, 1998 to January 7, 2004

**CONTRACTOR(S)/**

**CONTRACT NO.(S):** PC54281 - ALLSTEEL

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Daniel Skarshinski  
Purchasing Officer I  
(518) 473-4594  
[dan.skarshinski@ogs.state.ny.us](mailto:dan.skarshinski@ogs.state.ny.us)

**OTHER AUTHORIZED USERS**

Judy Gibbons  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**SUBJECT:** REVISION TO ALLSTEEL AUTHORIZED DISTRIBUTORS

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please note the following revised list of distributors. The added distributor appears in bold.

**REVISED LIST OF DISTRIBUTORS**

Accent Furniture  
120 Railroad Avenue  
Albany, NY 12205  
Ph: 518-482-4000 ext. 21  
Fax: 518-482-0528  
Jack Shellard

Allied Office Solutions  
164 Mushroom Blvd.  
Rochester, NY 14623  
Ph: 716-424-1500  
Fax: 716-424-3275  
Timothy Brady

Allied Office Supply  
360 Central Avenue  
Bohemia, NY 11716  
Ph: 631-244-9400  
Fax: 631-244-9410  
Dan Duphiney

Arenson Office Furnishings  
1115 Broadway  
New York, NY 10010  
Ph: 212-633-2400  
Fax: 240-269-6355  
Bruce Stone

Boise Cascade  
1999 Mt. Read Blvd.  
Rochester, NY 14615  
Ph: 716-454-3646  
Fax: 716-454-2695  
Phil Wodecki

**Casey's Executive Interiors**  
**152 Route 22 West**  
**Green Brook, NJ 07981**  
**Ph: 737-968-3236**  
**Fax: 737-968-5964**  
**Casey Chung**

Deskco  
910 Route 110  
Farmingdale, NY 11735  
Ph: 631-753-3601  
Fax: 631-753-0762  
Jeff Summer

Evenson Best  
8 West 38<sup>th</sup> Street, 7<sup>th</sup> Floor  
New York, NY 10018  
Ph: 212-549-8000  
Fax: 212-549-8141  
Mark Bocuzzi

Hy-Grade Distributor  
574 Main Street  
Tonawanda, NY 14150  
Ph: 716-695-3960  
Fax: 716-693-0953  
Halina Blaszkowiak

Island Stationary/ Office Furniture Warehouse  
3108 Expressway Drive, South  
Islandia, NY 11749  
Ph: 631-582-5388  
Fax: 631-582-5791  
Chuck Fetta

Mid City Office Equip. Co.  
1220 Main St.  
Buffalo, NY 14209  
Ph: 716-882-0666  
Fax: 716-882-4403  
Kurt Amico

Sterling Interiors Group  
135 W 50<sup>th</sup> Street, 14<sup>th</sup> Floor  
New York, NY 10020  
Ph: 212-245-6300  
Fax: 212-258-3292  
Jack Gold

Superior Office Furniture  
225 Wilkinson Street  
Syracuse, NY 13204  
Ph: 315-442-1076  
Fax: 315-422-0620  
Frank Chajkowski

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** Award PGB - 3675

**DATE:** February 7, 2002

**SUBJECT:** Group 21701 - SYSTEMS  
FURNITURE (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
STATE AGENCIES & CONTRACTORS

Daniel Skarshinski

Purchasing Officer I

518/473-4594

[dan.skarshinski@ogs.state.ny.us](mailto:dan.skarshinski@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**CONTRACT PERIOD:** November 1, 1998 to  
January 7, 2004

NON-STATE AGENCIES

Judy Gibbons

518/474-6717

[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO.:** PC54281

**CONTRACTOR:** ALLSTEEL

TO ALL NYS AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATEWIDE CONTRACTS:

Please note the following revised list of distributors.

### REVISED LIST OF DISTRIBUTORS

Accent Furniture  
120 Railroad Avenue  
Albany, NY 12205  
Ph: 518-482-4000 ext. 21  
Fax: 518-482-0528  
Jack Shellard

Allied Office Solutions  
164 Mushroom Blvd.  
Rochester, NY 14623  
Ph: 716-424-1500  
Fax: 716-424-3275  
Timothy Brady

Allied Office Supply  
360 Central Avenue  
Bohemia, NY 11716  
Ph: 631-244-9400  
Fax: 631-244-9410  
Dan Duphiney

Arenson Office Furnishings  
1115 Broadway  
New York, NY 10010  
Ph: 212-633-2400  
Fax: 240-269-6355  
Bruce Stone

Boise Cascade  
1999 Mt. Read Blvd.  
Rochester, NY 14615  
Ph: 716-454-3646  
Fax: 716-454-2695  
Phil Wodecki

Deskco  
910 Route 110  
Farmingdale, NY 11735  
Ph: 631-753-3601  
Fax: 631-753-0762  
Jeff Summer

Evenson Best  
8 West 38<sup>th</sup> Street, 7<sup>th</sup> Floor  
New York, NY 10018  
Ph: 212-549-8000  
Fax: 212-549-8141  
Mark Bocuzzi

Hy-Grade Distributor  
574 Main Street  
Tonawanda, NY 14150  
Ph: 716-695-3960  
Fax: 716-693-0953  
Halina Blaszkowiak

Island Stationary/ Office Furniture Warehouse  
3108 Expressway Drive, South  
Islandia, NY 11749  
Ph: 631-582-5388  
Fax: 631-582-5791  
Chuck Fetta



Mid City Office Equip. Co.  
1220 Main St.  
Buffalo, NY 14209  
Ph: 716-882-0666  
Fax: 716-882-4403  
Kurt Amico

Sterling Interiors Group  
135 W 50<sup>th</sup> Street, 14<sup>th</sup> Floor  
New York, NY 10020  
Ph: 212-245-6300  
Fax: 212-258-3292  
Jack Gold

Superior Office Furniture  
225 Wilkinson Street  
Syracuse, NY 13204  
Ph: 315-442-1076  
Fax: 315-422-0620  
Frank Chajkowski

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB 3675

**DATE:** February 6, 2002

**SUBJECT:** Group 21701 -  
SYSTEMS FURNITURE  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
STATE AGENCIES & CONTRACTORS

Daniel Skarshinski  
Purchasing Officer I  
518/473-4594  
[dan.skarshinski@ogs.state.ny.us](mailto:dan.skarshinski@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**CONTRACT PERIOD:** November 1, 1998 to  
April 14, 2003

NON-STATE AGENCIES

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO.:** PC54282

**CONTRACTOR:** HON

TO ALL NYS AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATE CONTRACTS:

Please note the following summation of contract terms for the GSA contract including a **correction in discount**, a price list change and a **revision to the list of distributors**.

The current price list is the Federal GSA catalog GS-28F-8047H effective April 1, 2001.

The current discount from the catalog is **58%**.

The current list of authorized distributors is as follows.

Accent Furniture  
120 Railroad Avenue  
Albany, NY 12205  
Ph: 518-482-4000 ext. 21  
Fax: 518-482-0528

Allied Office Supply  
360 Central Avenue  
Bohemia, NY 11716  
Ph: 631-244-9400  
Fax: 516-244-9410

Arenson Office Furnishings  
1115 Broadway  
New York, NY 10010  
Ph: 212-633-2400  
Fax: 240-269-6355

The Atlantic Group  
1156 Sixth Avenue, 9<sup>th</sup> Fl.  
New York, NY 10036  
Ph: 212-977-6688  
Fax: 212-977-6699

Boise Cascade  
160 Mt. Hope Avenue  
Rochester, NY 14620  
Ph: 716-454-3646  
Fax: 716-454-2695

BT Office Products International  
303 W. 10<sup>th</sup> Street  
New York, NY 10014  
Ph: 914-997-9400  
Fax: 212-337-7783

Danker & Sellew, Inc.  
53 Park Place  
New York, NY 10007  
Ph: 212-619-7171  
Fax: 212-349-0695

Deskco  
910 Route 110  
Farmingdale, NY 11735  
Ph: 631-753-3601  
Fax: 631-753-0762

Evenson Best  
641 6<sup>th</sup> Avenue  
New York, NY 10011  
Ph: 212-229-4518  
Fax: 212-549-8141

Hy-Grade Distributors, Inc.  
574 Main Street  
Tonawanda, NY 14150  
Ph: 716-695-3960  
Fax: 716-693-0953

Legend Business Products, Inc.  
64 Old Country Road  
Quogue, NY 11959  
Ph: 631-653-8951  
Fax: 631-653-8953

Meadows Office Furniture  
71 W. 23<sup>rd</sup> Street  
New York, NY 10010  
Ph: 212-741-0333

Mid City Office Equipment, Inc.  
1220 Main Street  
Buffalo, NY 14209  
Ph: 716-882-0666  
Fax: 716-882-4403

Mohawk Office Products  
908 State Street  
Schenectady, NY 12307  
Ph: 518-393-2175  
Fax: 518-939-0792

Office Express  
164 Mushroom Blvd.  
Rochester, NY 14623  
Ph: 716-424-1500  
Fax: 716-424-3275

Sterling Interiors Group  
135 W 50<sup>th</sup> Street, 14<sup>th</sup> Floor  
New York, NY 10020  
Ph: 212-245-6300  
Fax: 212-258-3292

Stevens Office Interiors  
1449 Erie Blvd. E  
Syracuse, NY 13210  
Ph: 315-479-5595  
Fax: 315-428-1688

Structural Office Systems  
162 Sweeney Street  
N. Tonawanda, NY 14120  
Ph: 716-694-0044  
Fax: 716-694-3230

Superior Office Furniture  
1 Dietz Square, 400 Tracey Street  
Syracuse, NY 13204  
Ph: 315-442-1076  
Fax: 315-422-0620

Syracuse Office Environments  
375 Erie Blvd. West  
Syracuse, NY 13202  
Ph: 315-476-9091  
Fax: 315-476-9094

Wats International  
200 Manchester Road  
Poughkeepsie, NY 12603  
Ph: 845-473-2106  
Fax: 845-473-2153

**Island Stationer / OFC Furniture Warehouse**  
**3108 Expressway Dr. South**  
**Islandia, NY 11749**  
**Ph: 516-582-5388**  
**Fax: 516-582-5791**

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB 3675

**DATE:** December 20, 2001

**SUBJECT:** Group 21701 -  
SYSTEMS FURNITURE  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
STATE AGENCIES & CONTRACTORS

**BID OPENING:** October 15, 1998

Daniel Skarshinski  
Purchasing Officer I  
518/473-4594  
[dan.skarshinski@ogs.state.ny.us](mailto:dan.skarshinski@ogs.state.ny.us)

**CONTRACT PERIOD:** November 1, 1998 -  
April 14, 2003

NON-STATE AGENCIES

**CONTACT NO.:** PC54282

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTOR:** HON

TO ALL NYS AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATE CONTRACTS:

Please note the following summation of contract terms for the GSA contract including a revision in discount, a price list change and a revised list of distributors.

The current price list is the Federal GSA catalog GS-28F-8047H effective April 1, 2001.

The current discount from catalog is 60% +3% freight.

The current list of authorized distributors is as follows.

Accent Furniture  
120 Railroad Avenue  
Albany, NY 12205  
Ph: 518-482-4000 ext. 21  
Fax: 518-482-0528

Allied Office Supply  
360 Central Avenue  
Bohemia, NY 11716  
Ph: 631-244-9400  
Fax: 516-244-9410

Arenson Office Furnishings  
1115 Broadway  
New York, NY 10010  
Ph: 212-633-2400  
Fax: 240-269-6355

The Atlantic Group  
1156 Sixth Avenue, 9<sup>th</sup> Fl.  
New York, NY 10036  
Ph: 212-977-6688  
Fax: 212-977-6699

Boise Cascade  
160 Mt. Hope Avenue  
Rochester, NY 14620  
Ph: 716-454-3646  
Fax: 716-454-2695

BT Office Products International  
303 W. 10<sup>th</sup> Street  
New York, NY 10014  
Ph: 914-997-9400  
Fax: 212-337-7783

Danker & Sellw, Inc.  
53 Park Place  
New York, NY 10007  
Ph: 212-619-7171  
Fax: 212-349-0695

Deskco  
910 Route 110  
Farmingdale, NY 11735  
Ph: 631-753-3601  
Fax: 631-753-0762

Evenson Best  
641 6<sup>th</sup> Avenue  
New York, NY 10011  
Ph: 212-229-4518  
Fax: 212-549-8141

Hy-Grade Distributors, Inc.  
574 Main Street  
Tonawanda, NY 14150  
Ph: 716-695-3960  
Fax: 716-693-0953

Legend Business Products, Inc.  
64 Old Country Road  
Quogue, NY 11959  
Ph: 631-653-8951  
Fax: 631-653-8953

Meadows Office Furniture  
71 W. 23<sup>rd</sup> Street  
New York, NY 10010  
Ph: 212-741-0333

Mid City Office Equipment, Inc.  
1220 Main Street  
Buffalo, NY 14209  
Ph: 716-882-0666  
Fax: 716-882-4403

Mohawk Office Products  
908 State Street  
Schenectady, NY 12307  
Ph: 518-393-2175  
Fax: 518-939-0792

Office Express  
164 Mushroom Blvd.  
Rochester, NY 14623  
Ph: 716-424-1500  
Fax: 716-424-3275

Sterling Interiors Group  
135 W 50<sup>th</sup> Street, 14<sup>th</sup> Floor  
New York, NY 10020  
Ph: 212-245-6300  
Fax: 212-258-3292

Stevens Office Interiors  
1449 Erie Blvd. E  
Syracuse, NY 13210  
Ph: 315-479-5595  
Fax: 315-428-1688

Structural Office Systems  
162 Sweeney Street  
N. Tonawanda, NY 14120  
Ph: 716-694-0044  
Fax: 716-694-3230

Superior Office Furniture  
1 Dietz Square, 400 Tracey Street  
Syracuse, NY 13204  
Ph: 315-442-1076  
Fax: 315-422-0620

Syracuse Office Environments  
375 Erie Blvd. West  
Syracuse, NY 13202  
Ph: 315-476-9091  
Fax: 315-476-9094

Wats International  
200 Manchester Road  
Poughkeepsie, NY 12603  
Ph: 845-473-2106  
Fax: 845-473-2153

**New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
http://www.ogs.state.ny.us**

## PURCHASING MEMORANDUM

**NUMBER:** Award PGB - 3675

**DATE:** December 19, 2001

**SUBJECT:** Group 21701 - SYSTEMS  
FURNITURE  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Daniel Skarshinski  
Purchasing Officer I  
518/473-4594  
Fax No. 518/474-5525  
dan.skarshinski@ogs.state.ny.us

**BID OPENING:** October 15, 1998

**CONTRACT NO.:** PC54281 - Allsteel

**CONTRACT PERIOD:** November 1, 1998 to  
January 7, 2004

**NON-STATE AGENCIES**

Judy Gibbons  
518/474-6717  
customer.services@ogs.state.ny.us

**TO ALL NYS AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATEWIDE CONTRACTS:**

Please note the following summation of contract terms for the GSA contract including a revision in discount, several price list changes (bolded), and a revised list of distributors.

**REVISION IN DISCOUNT**

Value of List Price Purchases	Systems Including Pedestals	Discounts		Filing & Storage		Wood Casegoods
		Wood	Steel	SC/BC/OF	Verts & Lats	
\$ 239.00 - \$ 9,999.00	58.0%	58%	58%	58%	58%	58%
10,000.00 - 24,999.00	61.0%	61%	61%	61%	61%	<b>61%</b>
25,000.00 - 49,999.00	65.9%	64.9%	65.9%	66.6%	66.6%	64.9%
50,000.00 - 499,999.00	68.4%	65.9%	67.6%	69%	73.7%	65.3%
500,000.00 - 999,999.00	71.9%	65.9%	67.6%	69.4%	75.4%	65.9%
1,000,000.00 - 3,424,658.00	73.7%	Negotiate	Negotiate	69.6%	77.2%	66.3%

**CURRENT PRICE LISTS**

- Marbles price list 2001 (prices effective February 4, 2001 (Form A7184))
- Express Solutions Laterals price list 2001 (prices effective February 4, 2001 (Form A7216))
- Wood Casegoods and Seating price list 2001 (prices effective April 1, 2001)
- Casegoods price list 2001 (prices effective October 7, 2001)**
- Seating price list 2001 (prices effective October 7, 2001)**
- 8000 System price list 2001 (prices effective October 7, 2001)**
- Express Solutions price list 2001 (prices effective February 4, 2001 (Form A7211))
- Concensys Supplemental price list 2001 (prices effective July 01, 2001 (Form A7254))
- Concensys price list 2001 (prices effective February 4, 2001 (Form A7206))
- Terrance price list 2001 (prices effective February 4, 2001 (Form A7207))

**REVISED LIST OF DISTRIBUTORS**

Accent Furniture  
120 Railroad Avenue  
Albany, NY 12205  
Ph: 518-482-4000 ext. 21  
Fax: 518-482-0528  
Jack Shellard

Allied Office Solutions  
164 Mushroom Blvd.  
Rochester, NY 14623  
Ph: 716-424-1500  
Fax: 716-424-3275  
Timothy Brady

Allied Office Supply  
360 Central Avenue  
Bohemia, NY 11716  
Ph: 631-244-9400  
Fax: 631-244-9410  
Dan Duphiney

Arenson Office Furnishings  
1115 Broadway  
New York, NY 10010  
Ph: 212-633-2400  
Fax: 240-269-6355  
Bruce Stone

Boise Cascade  
1999 Mt. Read Blvd.  
Rochester, NY 14615  
Ph: 716-454-3646  
Fax: 716-454-2695  
Phil Wodecki

Deskco  
910 Route 110  
Farmingdale, NY 11735  
Ph: 631-753-3601  
Fax: 631-753-0762  
Jeff Summer

Evenson Best  
8 West 38<sup>th</sup> Street, 7<sup>th</sup> Floor  
New York, NY 10018  
Ph: 212-549-8000  
Fax: 212-549-8141  
Mark Bocuzzi

Hy-Grade Distributor  
574 Main Street  
Tonawanda, NY 14150  
Ph: 716-695-3960  
Fax: 716-693-0953  
Halina Blaszkowiak

Mid City Office Equip. Co.  
1220 Main St.  
Buffalo, NY 14209  
Ph: 716-882-0666  
Fax: 716-882-4403  
Kurt Amico

Sterling Interiors Group  
135 W 50<sup>th</sup> Street, 14<sup>th</sup> Floor  
New York, NY 10020  
Ph: 212-245-6300  
Fax: 212-258-3292  
Jack Gold

Superior Office Furniture  
225 Wilkinson Street  
Syracuse, NY 13204  
Ph: 315-442-1076  
Fax: 315-422-0620  
Frank Chajkowski

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** Award PGB-3675

**DATE:** December 13<sup>th</sup>, 2001

**SUBJECT:** Group 21701 - SYSTEMS  
FURNITURE  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Daniel Skarshinski  
Purchasing Officer I  
518/473-4594  
[dan.skarshinski@ogs.state.ny.us](mailto:dan.skarshinski@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**NON-STATE AGENCIES**

**CONTRACT PERIOD:** November 1, 1998 to  
February 28, 2002

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO./ CONTRACTOR:** PC54283 Haskell of Pittsburgh, Inc.  
PC54284 Haworth, Inc.  
PC54285 Knoll, Inc.  
PC54286 Steelcase, Inc.

**TO ALL STATE AGENCIES, POLITICAL SUBDIVISIONS AND OTHERS AUTHORIZED BY LAW TO USE  
STATE CONTRACTS:**

Please note the above contract holders have agreed to extend their present contracts through February 28<sup>th</sup>, 2002 under the same terms and conditions.



New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB 3675

**DATE:** November 14, 2001

**SUBJECT:** Group 21701 -  
SYSTEMS FURNITURE  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
STATE AGENCIES & CONTRACTORS

Daniel Skarshinski  
Purchasing Officer I  
518/473-4594  
[dan.skarshinski@ogs.state.ny.us](mailto:dan.skarshinski@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**CONTRACT PERIOD:** November 1, 1998 -  
April 14, 2003

NON-STATE AGENCIES

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTACT NO.:** PC54282  
**CONTRACTOR:** HON

TO ALL NYS AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATEWIDE CONTRACTS:

The following price change and catalog revision has been accepted by Procurement Services in accordance with the GSA parallel agreement on Federal Contract GS - 28F - 8047H. GSA Price List effective April 1, 2001.

HON's Federal ID number has been changed to 421491474. Please note this on your copy of the contract and use this number on all purchase orders and vouchers from this date on.

HON has added the following dealers to their service network.

Evenson Best, Inc.  
641 6<sup>th</sup> Avenue  
New York, NY 10011  
Phone: 212-229-4518

Structural Office Systems  
162 Sweeney Street  
North Tonawanda, NY 14120  
Phone: 716-694-0044  
Fax: 716-694-3230

Arensen Office Furnishings  
1115 Broadway  
New York, NY 10010  
Phone: 212-633-2400

All other Terms and Conditions remain the same.

Attach this memorandum to your copy of the contract.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB - 3675 (Supplemental)

**DATE:** October 16, 2001

**SUBJECT:** Group 21701 -  
SYSTEMS FURNITURE AND  
RELATED PRODUCTS

**PLEASE ADDRESS INQUIRIES TO:**  
STATE AGENCIES & CONTRACTORS

E. Becker  
Purchasing Officer II  
518/474-4693  
[edward.becker@ogs.state.ny.us](mailto:edward.becker@ogs.state.ny.us)

**BID OPENING:** March 15, 1999

**CONTRACT PERIOD:** June 17, 1999 to  
**December 31, 2002\***

NON-STATE AGENCIES

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO:** PC55118

**CONTRACTOR:** Herman Miller, Inc.

TO ALL NYS AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATEWIDE CONTRACTS:

**\*This purchase memorandum has been issued to reflect the correction to the end date of the GSA contract extension.** All the information below is a reiteration of that prior memorandum.

To conform with enhancements to the master GSA contract, the following changes are made in contract PC55118.

1. A new price list designated "**Herman Miller Price Book effective August 28, 2000**" is to be used in conjunction with this contract. The new price list takes effect immediately.
2. The following products are **added** to the contract at GSA discounts.  
Contact the contractor for details.

Ethospace Office Module Product  
Meridian Flex Storage Product  
Meridian 140 and 160 Pedestals

3. The following are added to the contract at the indicated discounts.

<u>Product</u>	<u>New Discount</u>
Caper Chairs	61%
Kiva Tables	60%
Proper Chairs	61.5%
Resolve Product	67%

4. Discounts on Meridian 5000 desks discount **changed** from 56% to 58%.
5. The Rapid Response Program (expedited delivery) is **deleted**.

All other terms and conditions remain the same. Please adjust your records accordingly.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB 3675

**DATE:** September 12, 2001

**SUBJECT:** Group 21701 -  
SYSTEMS FURNITURE  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Daniel Skarshinski  
Purchasing Officer I  
518/473-4594  
[dan.skarshinski@ogs.state.ny.us](mailto:dan.skarshinski@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**CONTRACT PERIOD:** Novemeber 1, 1998 -  
September 30, 2001

**NON-STATE AGENCIES**

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO./**  
**CONTRACTOR:** PC54281 - ALLSTEEL

**TO ALL NYS AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATEWIDE CONTRACTS:**

The following price changes and discount revisions (see attached table) have been approved for the above noted contract.

- Marbles price list 2001 (prices effective February 4, 2001 (Form A7184))
- Express Solutions Laterals price list 2001 (prices effective February 4, 2001 (Form A7216))
- Wood Casegoods and Seating price list 2001 (prices effective April 1, 2001 (Form A7236))
- Casegoods and Seating price list 2001 (prices effective February 4, 2001 (Form A7210))
- 8000 System price list 2001 (prices effective February 4, 2001 (Form A7208))
- Express Solutions price list 2001 (prices effective February 4, 2001 (Form A7211))
- Concensys Supplemental price list 2001 (prices effective July 01, 2001 (Form A7254))
- Concensys price list 2001 (prices effective February 4, 2001 (Form A7206))
- Terrance price list 2001 (prices effective February 4, 2001 (Form A7207))

Please update your records accordingly.

Mayor Erastus Corning 2nd Tower  
The Governor Nelson A. Rockefeller Empire State Plaza Albany, NY 12242

**"Temporary Price Reduction Matrix" (for ORDERS Received Prior to 06/30/02)  
ALLSTEEL - MULTIPLE AWARD SCHEDULES OVERVIEW**

Proprietary Information

See FAR 3.104

Consolidated Contract GS-28P-001J

Expiration 01/07/04

Effective 01/08/99

Order Size at List	Wood Casegoods Wood Veneer	Multi-Purpose Wood/Steel Seating	Computer Support Froestanding Compute Furniture, 5900, 2700 Elva Tables, & Core Desk	Systems 8000 & Concessions Pedestals used for both ADP and Systems	Systems InterChange and Terrace Plus	Filing & Storage Steel Lateralis, Verticalis Steel Cabinets and Bookcases
\$239.00	Agency Discount 58.0%	Agency Discount 58.0%	Agency Discount 58.0%	Agency Discount 58.0%	Agency Discount 58.0%	Agency Discount 58.0%
\$9,999.00						
\$10,000.00	61.0%	61.0%	61.0%	61.0%	61.0%	61.0%
\$24,999.00						
\$25,000.00	64.9%	64.9%	65.9%	65.9%	65.9%	Reduction** 66.6%
\$40,999.00						11280/290 75.1%
\$50,000.00	64.9%	64.9%	65.9%	65.9%	65.9%	68.4%
\$124,999.00						
\$125,000.00	64.9%	65.9%	67.3%	67.3%	67.3%	68.7%
\$112,499.00						
\$112,500.00	65.3%	65.9%	67.6%	67.6%	67.6%	69.0%
\$499,999.00						
\$500,000.00	65.3%	65.9%	68.4%	68.4%	68.4%	69.0%
\$624,999.00						
\$625,000.00	65.9%	67.8%	68.4%	70.2%	70.2%	73.7%
\$999,999.00						
\$1,000,000.00	56.3%		69.1%	73.7%	73.7%	75.4%
to Bid Limits and Above						
	MOI, RCC \$1,336,898.00	MOI, STEEL STC \$553,180.00	MOI, ADV \$1,467,252.00	MOI, SYSTEMS \$1,712,336.00	MOI, TRIC \$124,999.00	MOI, Verticalis \$1,976,241.00
						MOI, DM \$1,483,679.00

- 1) Orders may be combined to maximize discounts. Orders shall be placed simultaneously; be cross referred; instructed to "ship with"; and to one destination.
- 2) Pricing is destination, tailgate per FAR 52.247-34, "inside" delivery available. Acknowledgments to Ordering activity and Servicing Dealer. Terms are Net 30.
- 3) Design and Installation services are the responsibility of Allsteel Inc. Servicing representatives quote and provide on project to protect charges basis.
- 4) Shipment lead-times are 60 ARO, however normal commercial lead-times will prevail whenever possible.
- 5) Marketing program, pricing and terms are available to State and Local governmental activities, subject to GSA terms.
- 6) Only "authorized" representatives may access or offer Government program(s). Only authorized Federal Representatives may cite GSA Contracts.
- 7) "Restocking" charges of 25% applicable for items cancelled after production begins. Cancellation @NYC prior to production.
- 8) Special pricing exists for Orders over \$25,000 using Vertical File series H370/290\*\* Contact AllsteelGovernment CIS for information.
- 9) Government Program Administrative Fees) may be adjusted, when program is determined to undertake documented commercial efforts.

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** Award PGB-3675

**DATE:** August 7, 2001

**PLEASE ADDRESS INQUIRIES TO:**

**SUBJECT:** Group 21701 - SYSTEMS  
FURNITURE  
(Statewide)

**STATE AGENCIES & CONTRACTORS**  
Daniel Skarshinski  
Purchasing Officer  
518/473-4594  
[dan.skarshinski@ogs.state.ny.us](mailto:dan.skarshinski@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**NON-STATE AGENCIES**

**CONTRACT PERIOD:** November 1, 1998 to  
November 30, 2001

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO./** PC54281 Allsteel (The Hon Company)  
**CONTRACTOR:** PC54282 The Hon Company  
PC54283 Haskell of Pittsburg, Inc.  
PC54284 Haworth, Inc.  
PC54285 Knoll, Inc.  
PC54286 Steelcase, Inc.

TO ALL STATE AGENCIES, POLITICAL SUBDIVISIONS AND OTHERS AUTHORIZED BY LAW TO USE STATE CONTRACTS:

Please note the following contract holders have agreed to extend their present contracts through November 30<sup>th</sup>, 2001 under the same terms and conditions.

Mayor Erastus Corning 2nd Tower  
The Governor Nelson A. Rockefeller Empire State Plaza

Albany, NY 12242

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** Award PGB-3675

**DATE:** May 10, 2001

**SUBJECT:** Group 21701 -  
SYSTEMS FURNITURE AND  
RELATED PRODUCTS

**PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS**

Dan Skarshinski  
Purchasing Officer I  
518/473-4594  
[dan.skarshinski@ogs.state.ny.us](mailto:dan.skarshinski@ogs.state.ny.us)

**BID OPENING:** March 15, 1999

**NON-STATE AGENCIES**

**CONTRACT PERIOD:** June 17, 1999 to  
December 31, 2002

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO.:** PC55118

**CONTRACTOR:** Herman Miller, Inc.

TO ALL STATE AGENCIES, POLITICAL SUBDIVISIONS AND OTHERS AUTHORIZED BY LAW TO  
USE STATE CONTRACTS:

The upstate factory representative has been changed from Jeff Ritchie to Jim Aiello.

Jim can be reached by the following methods: Phone 716/834-7540 or E-mail [jim\\_aiello@hermanmiller.com](mailto:jim_aiello@hermanmiller.com).

The Metropolitan New York representative remains Bill Blaber. Phone 212/753-3022 or E-mail [bill\\_blaber@hermanmiller.com](mailto:bill_blaber@hermanmiller.com).

All other terms and conditions remain the same.

Attach this memorandum to your copy of the contract.

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** Award PGB-3675

**DATE:** April 19, 2001

**PLEASE ADDRESS INQUIRIES TO:**

**SUBJECT:** Group 21701 - SYSTEMS  
FURNITURE  
(Statewide)

**STATE AGENCIES & CONTRACTORS**  
Daniel Skarshinski  
Purchasing Officer  
518/473-4594  
[dan.skarshinski@ogs.state.ny.us](mailto:dan.skarshinski@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**NON-STATE AGENCIES**

**CONTRACT PERIOD:** November 1, 1998 to  
September 30, 2001

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO./CONTRACTOR:** PC54281/Allsteel

TO ALL STATE AGENCIES, POLITICAL SUBDIVISIONS AND OTHERS AUTHORIZED BY LAW TO USE STATE CONTRACTS:

Allsteel has made the following change in their address.

Allsteel Inc.  
Attn: GSA Team  
2210 Second Avenue  
Muscatine, IA 52761

Additionally Allsteel has updated their New York State dealer Network as follows:

Superior Office Furniture  
22K Wilkinson Street  
Syracuse, NY 13204  
PH: 315-442-1076  
FAX: 315-442-0620  
Frank Chajkowski

Furniture Consultants Inc.  
11 West 19th Street  
New York City, NY 10011  
PH: 212-463-9411  
FAX: 212-229-4500  
Mark Boccuzzi

Corporate Express  
303 W 10th Street  
New York, NY 10014  
PH: 212-242-5300  
FAX: 212-337-7783  
John Fuderico

Boise Cascade  
160 MT. Hope Avenue  
Rochester, NY 14620  
PH: 716-454-3646  
FAX: 716-454-2695  
Phil Woidecki

Mayor Erastus Corning 2nd Tower  
The Governor Nelson A. Rockefeller Empire State Plaza Albany, NY 12242

Accent Furniture  
120 Railroad Avenue  
Albany, NY 12205  
PH: 518-482-4000  
FAX: 518-482-0528  
Arnold Gleasman

Allied Office Supply  
360 Central Avenue  
Bohemia, NY 11716  
PH: 631-244-9400  
FAX: 631-244-9410  
Dan Duphiney

Mid City Office Equip Inc.  
1220 Main Street  
Buffalo, NY 14209  
PH: 716-882-0666  
FAX: 716-882-4403  
Barry Cohen

Sterling Interiors GP  
135 W 50th St, 14th FL  
New York, NY 10020  
PH: 212-245-6300  
FAX: 212-258-3292  
Jack Gold

Allied Office Express  
164 Mushroom Blvd  
Rochester, NY 14623  
PH: 716-424-1500  
FAX: 716-424-3275  
Eric Pedersen

Hy-Grade Distributor  
574 Main Street  
Tonawanda, NY 14150  
PH: 716-695-3960  
FAX: 716-693-0953  
Halina Blaszkowiak

Evenson Best  
8 West 38th Street  
New York, NY 10018  
PH: 212-549-8000  
Mark Boccuzzi

Arenson Office  
1115 Broadway  
New York, NY 10010  
212-633-2400  
John Gardner

All other Terms and Conditions remain the same.

Attach this memorandum to your copy of the contract.





**PC54286 - Steelcase**

Please note and correct the errors on the Purchasing Memorandum dated June 23, 2000.

<u>Was</u>	<u>Should Read</u>
Avenir & Series 9000 #148	Avenir & Series 9000 <b>#150</b>
Secant	Secant <b>#150</b>
Context	
\$0 - \$152,812	\$0 - \$126,250
\$152,813 - \$611,246	\$126,251 - <b>\$659,630</b>
Steelcase Seating	
\$325,733 -	\$325,733 - <b>\$655,737</b>
462 Leap Seating	462 Leap Seating <b>#152</b>
Vectra Seating	
\$168,540 -	\$168,540 - <b>\$451,467</b>
Brayton Seating	
\$111,732 - \$168,539	\$111,732 - <b>\$168,739</b>
\$451,468 - \$999,999,999	<b>\$168,740 - \$451,467</b>
Activity Tables	
\$0 - \$1,190,476	\$0 - <b>\$1,428,751</b>
Vectra Runner	
\$0 - \$1,063,829	\$0 - <b>\$1,111,111</b>

All other terms and conditions remain the same.

Attach this memorandum to your copy of the contract.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** Award PGB3675

**DATE:** February 27, 2001

**SUBJECT:** Group 21701 - Systems  
Furniture and Related  
Products (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5641  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**NON-STATE AGENCIES**

**CONTRACT PERIOD:** November 1, 1998 to  
September 30, 2001

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO.:** PC54285

**CONTRACTOR:** Knoll, Inc.

**TO: ALL STATE AGENCIES, POLITICAL SUBDIVISIONS AND OTHERS AUTHORIZED BY LAW TO USE STATE CONTRACTS**

The contractor has added the following dealers to assist New York State contract users. Purchase Orders may be made out to Knoll c/o the dealer. Payments will still go directly to Knoll.

UPSTATE  
AJS OFFICE INTERIORS  
6315 FLY ROAD  
EAST SYRACUSE, NY 13057  
PHONE: 315-463-6448  
FAX: 315-433-0162

DOWNSTATE  
ARENSEN OFFICE FURNISHINGS, INC.  
1115 BROADWAY, 6TH FLOOR  
NEW YORK, NY 10010  
PHONE: 212-633-2400  
FAX: 212-633-2777

MID-CITY OFFICE EQUIPMENT, INC.  
1220 MAIN SREET  
BUFFALO, NY 14209  
PHONE: 716-822-0666  
FAX: 716-882-4403

OFFICES LIMITED, INC.  
25 WEST 43RD STREET, SUITE 200  
NEW YORK, NY 10036  
PHONE: 212-704-9848  
FAX: 212-944-8264

All other Terms and Conditions remain the same.

Attach this memorandum to your copy of the contract.

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB-3675

**DATE:** February 6, 2001

**SUBJECT:** Group 21701 - Systems  
Furniture and Related  
Products  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5641  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**NON-STATE AGENCIES**

**CONTRACT PERIOD:** November 1, 1998 to  
September 30, 2001

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO.:** PC54255

**CONTRACTOR:** Knoll, Inc.

TO ALL STATE AGENCIES, POLITICAL SUBDIVISIONS AND OTHERS AUTHORIZED BY LAW TO USE STATE CONTRACTS

The referenced contractor has published a new price list for the following product lines:

Current  
Morrison  
Reff

These prices take effect immediately.

All other Terms and Conditions remain the same.

Attach this memorandum to your copy of the contract.

Mayor Erastus Corning 2nd Tower  
The Governor Nelson A. Rockefeller Empire State Plaza

Albany, NY 12242

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB-3675  
Supplemental

**DATE:** January 9, 2001

**SUBJECT:** Group 21701 -  
Systems Furniture  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5641  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** March 15, 1999

**NON-STATE AGENCIES**

**CONTRACT PERIOD:** June 4, 1999 to  
September 30, 2001

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO:** PC55065  
**CONTRACTOR:** Kimball International, Inc.

TO ALL STATE AGENCIES, POLITICAL SUBDIVISIONS AND OTHERS AUTHORIZED BY LAW TO  
USE STATE CONTRACTS:

Please correct the listings for the contractor's two dealers listed as  
Herbson Business Interiors and Herbsons Office Equip. Co. They should read as  
follows:

Hurbson Business Interiors  
Doug Sedgwick  
176 Anderson Ave.  
Rochester, NY 14607  
716/461-5070

Hurbson Office Equip. Co.  
Doug Sedgwick  
215 W. Fayette St.  
Syracuse, NY 13202  
315/474-6801  
800/468-8099

All other Terms and Conditions remain the same.

Attach this memorandum to your copy of the contract.

Mayor Erastus Corning 2nd Tower  
The Governor Nelson A. Rockefeller Empire State Plaza

Albany, NY 12242

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** Award PGB-3675  
Supplemental

**DATE:** December 22, 2000

**SUBJECT:** Group 21701 -  
Systems Furniture  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**  
Richard W. Newton  
Purchasing Officer I  
518/474-5641  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** March 15, 1999

**CONTRACT PERIOD:** June 4, 1999 to  
September 30, 2001

**NON-STATE AGENCIES**  
Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO./**  
**CONTRACTOR:** PC54285/Knoll, Inc.

TO ALL STATE AGENCIES, POLITICAL SUBDIVISIONS AND OTHERS AUTHORIZED BY LAW TO USE STATE CONTRACTS:

The following two product lines are now a part of Knoll's contract.

	Price	Discounts	
	<u>List</u>	Standard	Quick
		<u>Delivery</u>	<u>Ship</u>
Currents Upstart	Interim Price List August 2000	68%	
Dividends	Price List 2000	69%	57%

All other terms and conditions remain the same.

Attach this memorandum to your copy of the contract.

Mayor Erastus Corning 2nd Tower  
The Governor Nelson A. Rockefeller Empire State Plaza

Albany, NY 12242

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB-3675

**DATE:** November 22, 2000

**SUBJECT:** Group 21701 -  
SYSTEMS FURNITURE  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5641  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**NON-STATE AGENCIES**

**CONTRACT PERIOD:** November 1, 1998 to  
September 30, 2001

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NOS./**  
**CONTRACTORS:** PC54281/AllSteel  
PC54282/Hon

**TO ALL STATE AGENCIES, POLITICAL SUBDIVISIONS AND OTHERS AUTHORIZED BY LAW TO USE STATE CONTRACTS:**

Please note the following changes in address, phone/fax numbers and contact person as they apply to the above contractors.

These changes take effect immediately.

ALLSTEEL (New Address)  
**Attn: Allsteel GSA Department**  
**3000 Highway 61 North**  
**Muscatine, IA 52761**

HON (New Contact and Phone/Fax No.)  
**Contact: Lisa Harter**  
**Phone: 800/466-8694**  
**Fax: 800/833-3902**

Mayor Erastus Corning 2nd Tower  
The Governor Nelson A. Rockefeller Empire State Plaza Albany, NY 12242

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** Award PGB-3675

**DATE:** August 31, 2000

**SUBJECT:** Group 21701  
SYSTEMS FURNITURE  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5641  
Fax: 518/474-5525  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**NON-STATE AGENCIES**

**CONTRACT PERIOD:** November 1, 1998 to  
September 30, 2001

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO.:** PC54284

**CONTRACTOR:** Haworth

**TO ALL NYS AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATEWIDE CONTRACTS:**

The referenced contractor has extended the following larger base and quantity discounts.

<u>Description</u>	List Purchase Range <u>Standard Delivery</u>	<u>Discount</u>
Premise System	Up to \$255,000.00	69.06%
	\$255,001.00 and up	71.79%
	<u>Rush</u>	57.23%
Premise Free Standing	<u>Standard Delivery</u> Up to \$70,500.00	64.51%
	<u>Rush</u>	61.33%
Executive Caseloads and Seating (Mueller, Lunstead, Myrtle)	<u>Standard Delivery</u>	55.05%
	<u>Rush</u>	44.45%

All other terms and conditions remain the same.

Attach this memorandum to your copy of the contract.



**New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>**

## PURCHASING MEMORANDUM

**NUMBER:** Award PGB-3675

**DATE:** August 18, 2000

**SUBJECT:** Group 21701 - SYSTEMS  
FURNITURE  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5641  
Fax No. 518/474-5525  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**NON-STATE AGENCIES**

**CONTRACT PERIOD:** November 1, 1998 to  
September 30, 2001

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO.:** PC54281 - Allsteel  
PC54282 - HON

**TO ALL NYS AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATEWIDE CONTRACTS:**

The following GSA approved pricing structure takes effect immediately. These discounts can be applied to all products in pricers dated January 2, 2000.

**ALLSTEEL**

Value of List Price Purchases	Systems Including Pedestals	Discounts		Filing & Storage	
		Multipurpose Wood	Seating Steal	SC/BC/OF	Verts & Lats
\$ 250.00 - \$ 9,999.00	56%	56%	56%	56%	56%
10,000.00 - 24,999.00	61%	61%	61%	61%	61%
25,000.00 - 49,999.00	62.2%	61%	62.2%	63.0%	63.0%
50,000.00 - 124,999.00	62.2%	61%	62.2%	64.9%	64.9%
125,000.00 - 312,499.00	63.7%	62.2%	63.7%	65.3%	68.8%
312,500.00 - 499,999.00	64.9%	62.2%	64.1%	65.6%	70.8%
500,000.00 - 624,999.00	66.9%	62.2%	64.1%	65.6%	70.8%
625,000.00 - 999,999.00	68.8%		Negotiate	66%	72.7%
1,000,000.00 - 3,424,658.00	70.8%		Negotiate	66.3%	74.7%
3,424,659.00 - UP	Negotiate		Negotiate		Negotiate

(continued)

**HON**

Value of List Price Purchases	Systems Including Pedestals	Discounts		Filing & Storage	
		Multipurpose Seating Wood	Seating Steel	SC/BC stacks	V2/3, L 6/7/8/9
\$ 228.00 - \$ 9,999.00	56%	56%	56%	56%	56%
10,000.00 - 24,999.00	61%	61%	61%	61%	61%
25,000.00 - 49,999.00	62.2%	61%	62.2%	63%	63%
50,000.00 - 124,999.00	62.2%	61%	62.2%	64.9%	64.9%
125,000.00 - 312,499.00	63.7%	62.2%	63.7%	65.3%	68.8%
312,500.00 - 499,999.00	63.7%	62.2%	64.1%	65.6%	70.8%
500,000.00 - 624,999.00	64.4%	62.2%	64.1%	65.6%	70.8%
625,000.00 - 999,999.00	64.8%		Negotiate	66%	72.7%
1,000,000.00 - 2,873,563.00	65.2%		Negotiate	66.3%	74.7%
2,873,564.00 - UP	Negotiate		Negotiate		Negotiate

**EXTENSION OF CONTRACTS**

Allsteel - PC54281 - This contract is extended to January 7, 2004

HON - PC54282 - This contract is extended to April 14, 2003

All other terms and conditions remain the same.

Attach this memorandum to your copy of the contract.

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB-3675  
Supplemental Award

**DATE:** August 1, 2000

**SUBJECT:** Group 21701 -  
SYSTEMS FURNITURE  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5525  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** March 15, 1999

**NON-STATE AGENCIES**

**CONTRACT PERIOD:** June 17, 1999 to  
September 30, 2001

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO:** PC55118

**CONTRACTOR:** Herman Miller, Inc.

**TO ALL NYS AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATEWIDE CONTRACTS:**

As a result of the product reorganization & consolidation program initiated by GSA, the contract expiration date for all product lines under this contract is extended to December 31, 2002.

The contractor has published an updated catalogue for their V-Wall product line. It is identified as effective July 1, 1999 and published February 2000.

Contact the contractor for a copy.

All other Terms and Conditions remain the same.

Attach this memorandum to your copy of the contract.

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PBG-3675 and Supplemental

**DATE:** July 19, 2000

**SUBJECT:** Group 21701 -  
SYSTEMS FURNITURE AND  
RELATED PRODUCTS

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5525  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** October 15, 1998  
and March 15, 1999  
**CONTRACT PERIOD:** November 15, 1998 to  
September 30, 2001

**NON-STATE AGENCIES**  
Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO:** PC54285

**CONTRACTOR:** Knoll Inc.

**TO ALL NYS AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATEWIDE CONTRACTS:**

Effective July 1, 2000 the Equity Price List 2000 shall be used for that product line under the Referenced Contract.

All other Terms and Conditions remain the same.

Attach this memorandum to your copy of the contract.

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB-3675  
Supplemental

**DATE:** June 26, 2000

**SUBJECT:** Group 21701 -  
SYSTEMS FURNITURE and  
RELATED PRODUCTS (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**  
Richard W. Newton  
Purchasing Officer I  
518/474-5641  
Fax. 518/474-5525  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** March 15, 1999

**CONTRACT PERIOD:** June 4, 1999 to  
September 30, 2001

**NON-STATE AGENCIES**  
Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO.:** PC55065

**CONTRACTOR:** Kimball International, Inc..

TO: ALL NYS AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATEWIDE CONTRACTS:

The referenced contractor has added the following dealers to assist contract users:

Signature Office  
1150 University Ave.  
Rochester, NY 14607  
716-271-3332  
Dave Baldwin

Upstate Office  
40 Jarvis St.  
Binghamton, NY 13905  
607-722-9234  
Wayne Kerber

JFD Sales  
39-07 Bell Blvd.  
Bayside, NY 11361  
718-279-0888  
Joe Corchado

PML Furniture Group, LLC.  
257 Park Ave South  
New York, NY 10010  
212-387-7922  
Leonard Batterman

Lane Office Furniture  
116 John Street  
New York, NY 10038  
212-233-4100  
Raymond Niessing

BT Office Products  
66 Rockway Place  
White Plains, NY 10601  
914-997-9400  
Emilia O'Dowd

AFD Contract Furniture  
1926 Broadway  
New York, NY 10023  
212-626-9400  
Suszane Switcndick

Lewis Allen Office Furniture  
25 West 31st Street  
New York, NY 10001  
212-279-8200  
Herb Korbor

Waldners Business Environments  
215 Lexington Ave., 9th Floor  
New York, NY 10016  
212-696-7500  
Fax: 212-696-7539  
Michael Glatt

**Hudson Bay Environments has been removed.**

All other Terms and Conditions remain the same.

Attach this memorandum to your copy of the contract.

Mayor Erastus Corning 2nd Tower  
The Governor Nelson A. Rockefeller Empire State Plaza

Albany, NY 12242

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** Award PGB-3675

**DATE:** June 23, 2000

**SUBJECT:** Group 21701 -  
SYSTEMS FURNITURE  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5641  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**NON-STATE AGENCIES**

**CONTRACT PERIOD:** November 1, 1998 to  
September 30, 2001

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO.:** PC54286

**CONTRACTOR:** Steelcase, Inc.

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATEWIDE CONTRACTS:

The new price list in effect is #150. Additionally the Leap Seating Product Line has been added to the contract. The pricing structure for Leap Seating as well as a recap of pricing for the rest of the contract is listed below. Contact the participating dealer networks for more information.

<u>Product</u>	<u>List Value</u>	<u>Discount</u>
Avenir & Series 9000 #148	\$0-\$300,000	69.00%
Segment, Internode, Intellume	\$300,000 - \$1,454,546	72.50%
Power & Communications #152	\$1,454,547 - \$1,960,784	74.50%
Avenir & Series 9000 -	\$0 - \$320,513	61.00%
Quickship only	\$320,514 - \$675,675	63.00%
Secant	\$0-\$273,529	66.00%
	\$273,530 - \$1,250,000	68.00%
	\$1,250,001 - \$1,639,344	69.50%
Context	\$0-\$152,812	18.20%
	\$152,813 - \$611,246	24.20%
Context - Quickship	\$0-\$126,250	1.00%
	\$126,251 - \$257,731	3.00%
Details	\$0-\$1,111,111	55.00%
Details - Quickship	\$0-\$510,204	51.00%

Mayor Erastus Corning 2nd Tower  
The Governor Nelson A. Rockefeller Empire State Plaza Albany, NY 12242

<u>Product</u>	<u>List Value</u>	<u>Discount</u>
<b>Steelcase Steel Seating:</b>	\$0-\$80,645	69.00%
421, 422, 423, 433, 453, 454,	\$80,646 - \$162,074	69.15%
457, 458, 460, 461, 470	\$162,075 - \$325,732	69.30%
472, 473, 474, 475	\$325,733 - +	69.50%
462 Leap Seating	\$0 - \$61,728	59.50%
	\$61,729 - \$124,069	59.70%
	\$124,070 - \$187,032	59.90%
	\$187,033 - \$501,253	60.10%
<b>Steelcase Wood Seating:</b>	\$0-\$62,500	60.00%
Alcove, Alerion, Ascot,	\$62,501 - \$125,000	60.20%
Belmont, Collaboration, Deja,	\$125,001 - \$187,500	60.40%
Decorum, England,	\$187,501 - \$502,510	60.60%
Gentry, Glendale, Interval,		
Masque, Theorum, Topaz		
Turnstone Springboard	\$0-\$62,500	60.00%
	\$62,501 - \$125,000	60.20%
	\$125,001 - \$187,500	60.40%
	\$187,501 - \$502,510	60.60%
<b>Vectra Seating</b> - 4 O'Clock, 61,	\$0-\$55,555	55.00%
Kelly, RAF, Bira, Indy, Kart	\$55,556 - \$111,731	55.25%
	\$111,732 - \$168,539	55.50%
	\$168,540 - +	55.70%
<b>Brayton Seating:</b>	\$1-\$55,555	55.00%
Cologne, Rhine, Stuttgart,	\$55,556 - \$111,731	55.25%
Ginger, Donovan, Cosmia,	\$111,732 - \$168,539	55.50%
Bonn	\$451,468 - \$999,999,999	55.70%
8500 Computer Support	\$0-\$1,212,121	67.00%
	\$1,212,122 - \$1,818,181	72.50%
8500 Computer Support - Quickship	\$0-\$320,512	61.00%
	\$320,513 - \$675,675	63.00%
Ellipse	\$0-\$1,212,121	67.00%
	\$1,212,122 - \$1,818.181	72.50
Ellipse - Quickship	\$0-\$320,512	61.00%
	\$320,513 - \$675,675	63.00%
Activity Tables	\$0-\$1,190,476	65.00%
Activity - Quickship	\$0-\$513,914	53.00%
Vectra Runner TR	\$0-\$1,063,829	55.00%

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<u>Product</u>	<u>List Value</u>	<u>Discount</u>
Personal Harbor	w/out options	no discount
<b>Steelcase Filing;</b> Computer Support Furniture,	\$0-\$1,212,121	67.00%
Ellipse, Firstfile 100/200,1700 Verticals, 703 Bookcases & Cabs 970 Cabs, 800/900 Verticals & Laterals	\$1,212,122-\$1,818-181	72.50%
Steelcase Filing - Quickship	\$0-\$320,512	61.00%
	\$320,513-\$676,675	63.00%

All other terms and conditions remain the same.

Attach this memorandum to your copy of the contract.



NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB-3675

**DATE:** April 3, 2000

**SUBJECT:** Group 21701 -  
SYSTEMS FURNITURE  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5641  
Fax. 518/474-5525  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**NON-STATE AGENCIES**

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT PERIOD:** November 1, 1998 to  
September 30, 2001

**CONTRACT NO.:** PC54285

**CONTRACTOR:** Knoll, Inc.

TO: ALL NYS AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATEWIDE CONTRACTS:

The referenced contractor has published new price lists identified as Price List 2000 for the following product lines.

Currents  
Morrison  
Interaction  
KnollExtra  
KnollStudio  
KnollNow

These price lists are effective immediately.

All other Terms and Conditions remain the same.

Attach this memorandum to your copy of the contract.

Mayor Erastus Corning 2nd Tower  
The Governor Nelson A. Rockefeller Empire State Plaza

Albany, NY 12242

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB 3675

**DATE:** March 31, 2000

**SUBJECT:** Group 21701 -  
Systems Furniture and  
Related Products  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5641  
FAX: 518/474-5525  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** March 15, 1999

**NON-STATE AGENCIES**

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT PERIOD:** June 17, 1999 to  
September 30, 2001

**CONTRACT NO.:** PC55118

**CONTRACTOR:** Herman Miller

TO: ALL NYS AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATEWIDE CONTRACTS:

The discounts listed in the Purchasing Memorandum dated February 22, 2000 were listed incorrectly. Following are the corrected discounts. Please adjust your records accordingly.

<b>Pricing Product Series</b>	<b>Single Order Net</b>	<b>Discount from list</b>
Passage <sup>TM</sup> Furniture		
Passage Desk Modules, Attaching Work Surfaces, Accessories, Energy Distribution, Territory Attaching Screens, Overhead Storage, Attached Lighting, Custom Choices/Options for above Price List Pages: 15-75, 83-90, 92-101, 168-170	\$100 - 500,000	56.00%

(continued)

Mayor Erastus Corning 2nd Tower  
The Governor Nelson A. Rockefeller Empire State Plaza

Albany, NY 12242

Pricing Product Series	Single Order Net	Discount from list
Electrical Access, Cable Management, Pavo Task Light, and Work Tools Price List Pages: 76-82, 91, 102, 171-194	\$100 - 250,000 \$250,000 - 500,000	73.00% 77.00%
Pedestals, Custom Choices/Options for above Price List Pages: 103-105	\$100 - 500,000	62.00%
Lateral Files and Accessories, Custom Choices/Options for above Price List Pages: 106-111, 166-167	\$100 - 299,999 \$299,999 - 350,000 \$350,001 - 400,000 \$400,001 - 450,000 \$450,001 - 500,000	66.50% 66.58% 66.67% 66.75% 66.83%
Storage Towers, Stackable Storage Cabinets, and Accessories, Custom Choices/Options for above Price List Pages: 112-165	\$100 - 299,999 \$300,000 - 350,000 \$350,001 - 400,000 \$400,001 - 450,000 \$450,001 - 500,000	63.00% 63.09% 63.19% 63.28% 63.37%
Meridian 5000 Series	\$100 - 500,000	56.00%
Puzzle <sup>TM</sup> Mobile Office	\$100 - 500,000	52.50%

All other Terms and Conditions remain the same.

Attach this Memorandum to your copy of the contract.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB 3675

**DATE:** March 2, 2000

**SUBJECT:** Group 21701 -  
SYSTEMS FURNITURE  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5641  
FAX: 518/474-5525  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**NON-STATE AGENCIES**

**CONTRACT PERIOD:** November 1, 1998 to  
September 30, 2001

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO./** PC54249 - Allsteel  
**CONTRACTOR:** PC54261 - HON

**TO ALL NYS AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATEWIDE CONTRACTS:**

**Allsteel's** Federal ID number has been changed to 360717079. Please note this on your copy of the contract and use this number on all purchase orders and vouchers from this date on.

**Allsteel** has added the following dealer to their service network.

Boise Cascade  
160 Mt. Hope Ave  
Rochester, NY 14620  
Phone: 716-454-3646  
Fax: 716-454-2695

**HON's** Federal ID number has been changed to 421491474. Please note this on your copy of the contract and use this number on all purchase orders and vouchers from this date on.

**HON** has added the following dealers to their service network.

Boise Cascade  
160 Mt. Hope Ave  
Rochester, NY 14620  
Phone: 716-454-3646  
Fax: 716-454-2695

Mohawk Office Products  
908 State Street  
Schenectady, NY 12307  
Phone: 518-393-2175  
Fax: 518-939-0792

Legend Business Products Inc.  
64 Old Country Rd  
Quogue, NY 11959  
Phone: 631-653-8951  
Fax: 631-653-8953

(continued)

**Reminder: State Law requires that Preferred Sources be consulted first for all products that they offer as to Form, Function and Utility before products are purchased from other sources.**

**CORCRAFT ADVERTISEMENT HERE**

All other Terms and Conditions remain the same.

Attach this memorandum to your copy of the contract.

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB 3675

**DATE:** February 22, 2000

**SUBJECT:** Group 21701 -  
Systems Furniture and  
Related Products  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5641  
FAX: 518/474-5525  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** March 15, 1999

**NON-STATE AGENCIES**

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT PERIOD:** June 17, 1999 to  
September 30, 2001

**CONTRACT NO.:** PC55118

**CONTRACTOR:** Herman Miller

TO: ALL NYS AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATEWIDE CONTRACTS:

The following product lines have been added to the referenced contract at the discounts listed.

Passage Freestanding Furniture System

Puzzle Mobile Office

Meridian 5000 Freestanding Furniture

<b>Pricing Product Series</b>	<b>Single Order Net</b>	<b>Discount from list</b>
Passage <sup>TM</sup> Furniture		
Passage Desk Modules, Attaching Work Surfaces, Accessories, Energy Distribution, Territory Attaching Screens, Overhead Storage, Attached Lighting, Custom Choices/Options for above Price List Pages: 15-75, 83-90, 92-101, 168-170	\$100 - 500,000	55.86%

(continued)

Mayor Erastus Corning 2nd Tower  
The Governor Nelson A. Rockefeller Empire State Plaza Albany, NY 12242

Pricing Product Series	Single Order Net	Discount from list
Electrical Access, Cable Management, Pavo Task Light, and Work Tools Price List Pages: 76-82, 91, 102, 171-194	\$100 - 250,000 \$250,000 - 500,000	73.00% 77.00%
Pedestals, Custom Choices/Options for above Price List Pages: 103-105	\$100 - 500,000	61.92%
Lateral Files and Accessories, Custom Choices/Options for above Price List Pages: 106-111, 166-167	\$100 - 299,999 \$299,999 - 350,000 \$350,001 - 400,000 \$400,001 - 450,000 \$450,001 - 500,000	66.46% 66.54% 66.63% 66.71% 66.80%
Storage Towers, Stackable Storage Cabinets, and Accessories, Custom Choices/ Options for above Price List Pages: 112-165	\$100 - 299,999 \$300,000 - 350,000 \$350,001 - 400,000 \$400,001 - 450,000 \$450,001 - 500,000	62.93% 63.00% 63.12% 63.21% 63.30%
Meridian 5000 Series	\$100 - 500,000	55.86%
Puzzle <sup>TM</sup> Mobile Office	\$100 - 500,000	52.50%

Guaranteed Delivery 45-60 days

All other Terms and Conditions remain the same.

Attach this Memorandum to your copy of the contract.

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB-3675

**DATE:** February 17, 2000

**SUBJECT:** Group 21701 -  
Systems Furniture  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5641  
FAX/474-5525  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**NON-STATE AGENCIES**

Judy Gibbons

**CONTRACT PERIOD:** November 1, 1998 to  
September 30, 2001

518/474-6717

[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO/  
CONTRACTOR:** PC54281 - Allsteel  
PC54282 - HON  
PC54284 - Haworth

**TO: ALL NYS AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATEWIDE CONTRACTS:**

**Allsteel** has updated their dealer network authorized to service the NYS contract. The following is a list of OSE dealers. It supercedes all other lists and changes.

ACCENT FURNITURE  
120 Railroad Ave  
Albany, NY 12205  
PH: 518-482-4000  
FAX: 518-482-0528

ALBANY OFFICE INTERIORS  
39 Krey Blvd  
Rensselaer, NY 12144  
PH: 518-286-4122  
FAX: 518-283-0803

ALLIED OFFICE EXPRESS  
164 Mushroom Blvd.  
Rochester, NY 14623  
PH: 716-424-1500  
FAX: 716-424-3275

ALLIED OFFICE SUPPLY  
360 Central Ave  
Bohemia, NY 11716  
PH: 516-244-9400  
FAX: 516-244-9410

CORPORATE EXPRESS  
(FORMERLY)  
BT OFFICE PRODS. INTL.  
303 W 10th Street  
New York, NY 10014  
PH: 212-462-7442  
FAX: 212-337-7783

FURNITURE CONSULTANTS,  
INC.  
11 West 19th Street  
New York City, NY 10011  
PH: 212-463-9411  
FAX: 212-229-4500

LANE OFFICE FURNITURE  
116 John St., 32nd Fl.  
New York, NY 10038  
PH: 212-233-4100  
FAX: 212-693-2124

LEWIS ALAN OFC FURNITURE  
25 West 31 St.  
New York, NY 10001  
PH: 212-279-8200  
FAX: 212-643-0535

MID CITY OFFICE EQUIP INC  
1220 Main St.  
Buffalo, NY 14209  
PH: 716-882-0666  
Fax: 716-882-4403

(continued)

Mayor Erastus Corning 2nd Tower  
The Governor Nelson A. Rockefeller Empire State Plaza

Albany, NY 12242



STERLING INTERIORS GP                      SUPERIOR OFFICE FURNITURE  
135 W. 50th St., 14th Fl.              1 Dietz Square  
New York, NY 10020                      Syracuse, NY 13204  
PH: 212-245-6300                      PH: 315-442-1076  
FAX: 212-258-3292                      FAX: 315-422-0620

**HON** has updated their dealer network authorized to service the NYS contract. The following is a list of those dealers. It supercedes all other lists and changes.

ACCENT FURNITURE 120 Railroad Ave Albany, NY 12205 PH: 518-482-4000 FAX: 518-482-0528	ALLIED OFFICE EXPRESS 164 Mushroom Blvd. Rochester, NY 14623 PH: 716-424-1500 FAX: 716-424-3275	ALLIED OFFICE SUPPLY 360 Central Ave Bohemia, NY 11716 PH: 516-244-9400 FAX: 516-244-9410
CORPORATE EXPRESS (FORMERLY) BT OFFICE PRODS. INTL. 303 W 10th Street New York, NY 10014 PH: 212-462-7442 FAX: 212-337-7783	FURNITURE CONSULTANTS, INC. 11 West 19th Street New York, NY 10011 PH: 212-463-9411 FAX: 212-229-4500	HY-GRADE DISTRIBUTORS, INC. 574 Main Street Tonawanda, NY 14150 PH: 716-695-3960 FAX: 716-693-0953
DESKCO 910 Route 110 Farmingdale, NY 11735 PH: 516-753-3601 FAX: 516-753-0762	MID CITY OFFICE EQUIPMENT, INC. 1220 Main St. Buffalo, NY 14209 PH: 716-882-0666 FAX: 716-882-4403	STERLING INTERIORS GP 135 W. 50th St., 14th Fl. New York, NY 10020 PH: 212-245-6300 FAX: 212-258-3292
STEVENS OFFICE INTERIORS 1449 Erie Blvd. E Syracuse, NY 13210 PH: 315-479-5595 FAX: 315-428-1688	SUPERIOR OFFICE FURNITURE 1 Dietz Square 400 Tracy St. Syracuse, NY 13204 PH: 315-442-1076 FAX: 315-422-0620	SYRACUSE OFFICE ENVIRONMENTS 375 Erie Blvd west Syracuse, NY 13202 PH: 315-476-9091 FAX: 315-476-9094

**Haworth** has made the following changes in contact person and authorized dealers.

Contact Person (Replaces Mark Rohner)  
Howard Bain  
11 coach Lantern Drive  
Hopewell Junction, NY 12533  
Phone/Fax: 914-223-4968  
Or Phone: 212-977-5350  
E-mail: howard.bain@haworth.com

**Accent Furniture** is removed as an authorized dealer.

All other Terms and Conditions remain the same.

Attach this memorandum to your copy of the contract.

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** Award PGB-3675

**DATE:** January 20, 2000

**SUBJECT:** Group 21701 -  
SYSTEMS FURNITURE AND  
RELATED PRODUCTS  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5641  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** March 15, 1999

**NON-STATE AGENCIES**

**CONTRACT PERIOD:** June 17, 1999 to  
September 30, 2001

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO.:** PC55118

**CONTRACTOR:** Herman Miller

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATE CONTRACTS:

The authorized design fee was omitted from the original contract.

The fee to design (includes site visit, measurements, and drawing preparation) work area and prepare bill of materials shall not exceed \$55.00 per hour (travel time is excluded).

All other terms and conditions remain the same.

Attach this memorandum to your copy of the contract.

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB-3675

**DATE:** December 29, 1999

**SUBJECT:** Group 21701 -  
SYSTEMS FURNITURE  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5525  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**NON-STATE AGENCIES**

**CONTRACT PERIOD:** November 1, 1998 to  
September 30, 2001

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO.:** PC54284

**CONTRACTOR:** Haworth, Inc.

TO: ALL NYS AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATEWIDE CONTRACTS:

Several entries in the table of discounts on pages 7 and 8 of the original award were copied from the NET Price schedule instead of the LIST PRICE schedule. All these transposed figures have been corrected in the accompanying table on pages 2 and 3.

Please substitute this table for the one in the contract.

All other Terms and Conditions remain the same.

Attach this memorandum to your copy of the contract.

Mayor Erastus Corning 2nd Tower  
The Governor Nelson A. Rockefeller Empire State Plaza

Albany, NY 12242

Item	Description	Discount (Total List Purchase)
3	Haworth Furniture Systems Multi- Purpose Tables, ADP Furniture Multi- Purpose Seating	<u>Furniture Systems</u> <u>Places/Unigroup</u> Normal: up to \$884,016 71.72% \$884,017 and up 75.76% Rush: up to \$282,885 64.65% <u>Places steel casegood/950 Files</u> Normal: 65.66% Rush: 59.60% <u>Premise System</u> Normal: up to \$655,212 65.66% Normal: over \$655,213 68.69% Rush: up to \$148,514 52.53% <u>Premise Casegoods</u> Normal: 60.61% <u>Race System</u> up to \$982,218 67.68% over \$928,219 69.70% <u>Office/Tango Desking System</u> Normal: 58.08% Rush: 51.52% <u>ADP Furniture</u> Places/950 same as above <u>Premise Free Standing</u> Normal: 60.61% Rush: 57.08% <u>Crossings</u> up to \$176,803 57.58% over \$176,804 62.63% Multi-Purpose Tables <u>Unigroup/Places/Kinetics/Tactics</u> up to \$37,879 60.40% \$37,880-\$63,776 60.80% \$63,777-\$90,206 61.20% \$90,207-\$130,208 61.60% \$130,209-\$263,157 62.00% over \$263,158 62.40% <u>Mueller, Lumstead</u> 54.55% <u>Accolade, Systems Seating, Catalyst and</u> <u>Comforto Seating</u> Normal Delivery up to \$28,571 64.65% \$28,572-\$142,857 65.35% \$142,858-\$228,571 65.69% \$228,572-\$371,428 66.00% \$371,428 and up 66.40% Rush Deliveries 61.12%

Item	Description	Discount (Total List Purchase)
3	Haworth Furniture Systems Multi-Purpose Tables, ADP Furniture Multi-Purpose Seating	<u>Improv Seating</u> Normal Deliveries up to \$26,315 61.62% \$26,316-\$130,208 61.98% \$130,209-\$208,333 62.37% \$208,334-\$338,542 62.75% \$338,543 and up 63.14% Rush Deliveries 58.08% <u>Kinetics Seating Products</u> Normal Deliveries up to \$37,880 60.40% \$37,881-\$63,776 60.80% \$63,777-\$90,206 61.20% \$90,207-\$130,208 61.60% \$130,209-\$263,157 62.00% \$263,158 and up... 62.40% Rush Deliveries 56.82% <u>Mueller, Myrth Seating</u> Normal Deliveries up to \$111,235 55.05% \$111,238-\$175,824 55.41% \$175,825-\$285,715 55.86% \$285,716 and up 56.32% Rush Deliveries 44.45%

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB-3675

**DATE:** October 27, 1999

**SUBJECT:** Group 21701 -  
SYSTEMS FURNITURE  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5525  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**NON-STATE AGENCIES**

**CONTRACT PERIOD:** November 1, 1998 to  
September 30, 2001

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO./  
CONTRACTOR:** PC54282/Hon  
PC54284/Haworth

TO ALL NYS AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATEWIDE CONTRACTS:

**Hon** has removed Danker and Sellew, Inc from their dealer network. Please adjust your records.

**Haworth** has submitted the following list of most current price lists. These price lists will take effect immediately and are identified as follows:

TITLE	DATE	TITLE	DATE
Tango Desking System	November 1998	Places System	November 1998
Wood Casegoods and Tables	November 1998	Casegoods/Files/Storage	November 1998
Tactics Tables	November 1998	Lock Program	November 1998
Kinetics Tables	November 1998	Causeway	November 1998
Race System	November 1998	Transitional Products	November 1998
Rush (Quick Ship)	November 1998	Seating	November 1998
Unigroup System	November 1998	Crossings	November 1998
Crossing Addendum	February 15, 1999	Wood Casegoods 8 day ship program	December 1998
Boogie Board	February 15, 1999	Monaco/System 58	September 1, 1999
Personal Storage Tower	July 1999	Castelli 3D	July 1999

All other Terms and Conditions remain the same.

Attach this memorandum to your copy of the contract.

Mayor Erastus Corning 2nd Tower  
The Governor Nelson A. Rockefeller Empire State Plaza  
9081tp8.doc/9cmm

Albany, NY 12242

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PBG-3675 and Supplemental **DATE:** October 20, 1999

**SUBJECT:** Group 21701 -  
SYSTEMS FURNITURE AND  
RELATED PRODUCTS

**PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5525  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** October 15, 1998  
and March 15, 1999  
**CONTRACT PERIOD:** November 15, 1998 to  
September 30, 2001

**NON-STATE AGENCIES**

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO:** PC54285

**CONTRACTOR:** Knoll Inc.

TO ALL NYS AGENCIES AND OTHERS BY LAW TO USE STATEWIDE CONTRACTS:

Please refer to the Purchasing Memorandum dated October 5, 1999. The discounts for the first two lines were reversed. Please correct your copy as indicated below.

<u>Product Line</u>	<u>List Price</u>	<u>New Discount</u>
Morrison & Extra	All purchases	69%
Reff	All purchases	68%

All other Terms and Conditions remain the same.

Attach this memorandum to your copy of the contract.

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PBG-3675 and Supplemental **DATE:** October 5, 1999

**SUBJECT:** Group 21701 -  
SYSTEMS FURNITURE AND  
RELATED PRODUCTS

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5525  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** October 15, 1998  
and March 15, 1999  
**CONTRACT PERIOD:** November 15, 1998 to  
September 30, 2001

**NON-STATE AGENCIES**

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO:** PC54285

**CONTRACTOR:** Knoll Inc.

TO ALL NYS AGENCIES AND OTHERS BY LAW TO USE STATEWIDE CONTRACTS

Knoll has given NYS larger base discounts on several product lines to be consistent with their Federal GSA pricing as follows:

<u>Product Line</u>	<u>List Price</u>	<u>New Discount</u>
Morrison & Extra	All purchases	68%
Reff	All purchases	69%
Equity	Purchases up to \$1,350,000.00	72%
Currents	All purchases	68%
Calibre Files & Desks, Interaction Tables,	All purchases	60%
Sapper	All purchases	61%
Bulldog	Purchases up to \$92,105.00	62.5%
Parachute	Purchases up to \$126,262.00	61%
Soho	Purchases up to \$112,612.00	56%
All Quick Ship	All Purchases	57%



**Delivery Clarification:** The original contract stated that the prices included "dock" delivery. This was intended to mean "brought up to the dock" the shipping industry calls this "tailgate" delivery. In either case the ordering agency is responsible to take the delivery from the end of the truck to their dock.

**Payment and Order Authorization:** Knoll has authorized INE Business Furniture to accept orders and payments directly under the reference contract. This should help to streamline the order process for smaller purchases. Upstate contractors may choose either method when placing their orders.

All other Terms and Conditions remain the same.

Attach this memorandum to your copy of the contract.

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB-3675

**DATE:** October 4, 1999

**SUBJECT:** Group 21701 -  
SYSTEMS FURNITURE

**PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5641  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**NON-STATE AGENCIES**

**CONTRACT PERIOD:** November 1, 1998 to  
September 30, 2001

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO/** PC54281/ Allsteel and PC54282/Hon  
**CONTRACTOR:**

**TO ALL NYS AGENCIES AND OTHERS AUTHORIZED BY LAW TO USE STATEWIDE CONTRACTS:**

The HON Co. has updated its dealer network and direct company representation as follows:

Account Development Managers (HON and Alsteel):

Remove: Drew Nagel and David Cerneria

Add: Audra Sleight  
217 E. 86th Street, PMB 245  
New York, NY 10128  
Phone: 212-987-4620  
Fax: 212-987-4622

Dealer Network:

HON: Remove; Furniture Consultants

Add: Sterling Interiors Group  
135 W. 50th Street, 14th Floor  
New York, NY 10020  
Phone: 212-245-6300  
Fax: 212-258-3292

Allsteel: Add; Accent Furniture  
120 Railroad Ave.  
Albany, NY 12205  
Phone: 518: 482-4000  
Fax: 518: 482-0528

(Continued)

Price List Update

HON:

The following pricers are effective immediately.  
HON Group List Pricer 2136BP (6/99)  
Regent Collection Group List Pricer 2137BP (6/99)  
Consensys List Pricer 2105BP (6/99)  
Express Solutions Pricer 2135BP (6/99)

All purchases as of this date should be made according to the new pricers.

All other Terms and Conditions remain the same.

Attach this memorandum to your copy of the contract.

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** Award PGB-3675

**DATE:** May 25, 1999

**SUBJECT:** Group 21701 - SYSTEMS  
FURNITURE AND RELATED  
PRODUCTS (Statewide)

**PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5641  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**NON-STATE AGENCIES**

**CONTRACT PERIOD:** November 1, 1998 to  
September 30, 2001

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO:** PC54285

**CONTRACTOR:** Knoll, Inc.

TO ALL STATE AGENCIES, POLITICAL SUBDIVISIONS AND OTHER USERS ALLOWED BY LAW

The above referenced contractor has announced the publication of new price lists. These new price lists for Morrison System and Reff are dated 1999 and are effective immediately.

All other terms and conditions remain the same.

Attach this memorandum to your copy of the contract.

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB-3675

**DATE:** March 31, 1999

**SUBJECT:** Group 21701  
SYSTEMS FURNITURE AND  
RELATED PRODUCTS

**PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5641  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**NON-STATE AGENCIES**

**CONTRACT PERIOD:** November 1, 1998 to  
September 30, 2001

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT NO:/  
CONTRACTOR:** PC54286 - Steelcase

TO ALL STATE AGENCIES, POLITICAL SUBDIVISIONS AND OTHER USERS ALLOWED BY LAW

The following product line has been added to the referenced contract as indicated.

Item 6 Steelcase: Pathway Logic Products

Specification Guide  
April 1998 Price List 150

Discount Structure

List Price Values Up to \$300,000.00	69.0%
\$300,001.00 - \$1,454,546.00	72.5%
\$1,454,547.00 and up	74.5%

All other Terms and Conditions remain the same.

Attach this memorandum to your copy of the contract

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB - 3675 **DATE:** February 19, 1999

**SUBJECT:** Group 21701 - SYSTEMS  
FURNITURE AND RELATED PRODUCTS

**BID OPENING:** October 15, 1998

**CONTRACT PERIOD:** November 30, 2001

**CONTRACT NO:/** ALSTEEL/PC54281  
HON/PC54282  
HAWORTH/PC54284

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**  
Richard W. Newton  
Purchasing Officer I  
518/474-5641  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**NON-STATE AGENCIES**  
Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

TO ALL STATE AGENCIES, POLITICAL SUBDIVISIONS AND OTHER USERS ALLOWED BY LAW

ITEM 1

Allsteel has added the following Authorized Dealers to better serve New York State:

ALLIED OFFICE SUPPLY  
360 Central Ave.  
Bohemia, NY 11716  
Phone: 516-244-9400  
Fax: 516-244-9410

HURBSON OFFICE EQUIPMENT  
215 W. Fayette Street  
Syracuse, NY 13202  
Phone: 315-474-6801  
Fax: 315-472-7647

STERLING INTERIORS GROUP  
135 W. 50th St, 14th Fl.  
New York, NY 10020  
Phone: 212-245-6300  
Fax: 212-258-3292

GENESEE OFFICE INTERIORS  
565 Blossom Road, Suite H  
Rochester, NY 14610  
Phone: 716-224-8280  
Fax: 716-244-8285

MID CITY OFFICE EQUIPMENT INC.  
1220 Main Street  
Buffalo, NY 14209  
Phone: 716-882-0666  
Fax: 716-882-4403

THE ATLANTIC GROUP  
1156 Sixth Avenue, 9th Floor  
New York, NY 10036  
Phone: 212-977-6688  
Fax: 212-977-6699

LEWIS ALAN OFFICE FURNITURE  
25 West 31 Street  
New York, NY 10001  
Phone: 212-279-8200  
Fax: 212-643-0535

Continued

## ITEM 2

HON has added the following Authorized Dealers to better serve New York State:

## ACCENT FURNITURE

120 Railroad Ave.  
Albany, NY 12205  
Phone: 518-482-4000  
Fax: 518-482-0528

## ALLIED OFFICE SUPPLY

360 Central Avenue  
Bohemia, NY 11716  
Phone: 516-244-9400  
Fax: 516-244-9410

## THE ATLANTIC GROUP

1156 Sixth Ave, 9th Fl.  
New York, NY 10036  
Phone: 212-977-6688  
Fax: 212-977-6699

## DANCKER &amp; SELLEW INC.

53 Park Place  
New York, NY 10007  
Phone: 212-619-7171  
Fax: 212-349-0695

## HY-GRADE DISTRIBUTORS INC.

574 Main Street  
Tonawanda, NY 14150  
Phone: 716-695-3960  
Fax: 716-693-0953

## MID CITY OFFICE EQUIPMENT INC.

1220 Main Street  
Buffalo, NY 14209  
Phone: 716-882-0666  
Fax: 716-882-4403

## OFFICE EXPRESS

164 Mushroom Blvd.  
Rochester, NY 14623  
Phone: 716-424-1500  
Fax: 716-424-3275

## STEVENS OFFICE INTERIORS

1449 Erie Blvd. E  
Syracuse, NY 13210  
Phone: 315-479-5595  
Fax: 315-428-1688

## SYRACUSE OFFICE ENVIRONMENTS

375 Erie Blvd. West  
Syracuse, NY 13202  
Phone: 315-476-9091  
Fax: 315-476-9094

## ITEM 3

HAWORTH has asked that purchase orders be made out to HAWORTH c/o the appropriate dealer and mailed to the dealer. Dealers are listed in the contract or you may call the New York Office to get the name of the nearest dealer.

All other Terms and Conditions remain the same.

Please attach this memorandum to your copy of the contract.

NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
PROCUREMENT SERVICES GROUP  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

**NUMBER:** PGB-3675

**DATE:** February 1, 1999

**SUBJECT:** Group 21701 -  
SYSTEMS FURNITURE

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Richard W. Newton  
Purchasing Officer I  
518/474-5641  
[richard.newton@ogs.state.ny.us](mailto:richard.newton@ogs.state.ny.us)

**BID OPENING:** October 15, 1998

**NON-STATE AGENCIES**

Judy Gibbons  
518/474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACT PERIOD:** November 1, 1998 -  
September 30, 2001

**CONTRACT NO:** PC54286 (Item 6)

**CONTRACTOR:** Steelcase, Inc.

TO ALL STATE AGENCIES, POLITICAL SUBDIVISIONS AND OTHER USERS ALLOWED BY LAW

The following clarifications are made to the award in general and to Steelcase in particular.

**GENERAL:**

Purchases up to \$1,000,000.00 net are covered by the discount structure with in each contract. For purchases exceeding this amount additional discounts can be negotiated. OGS will help you with this if you like.

Page 3

In the "Price" clause substitute the word "tailgate" for "dock". For "tailgate delivery" trucker will bring freight to tailgate of truck Agency unloads.

Authorities and Executive Department Agencies may contact OGS Bureau of Space Planning 26th Floor, Corning Tower, Empire State Plaza, Albany, N.Y. 12242, Attn. Joseph Luvera 518-474-7676 or on the OGS Web-site under Real Estate Planning and Development for Assistance in planning your work space. Taking advantage of this service can greatly reduce the cost and stress of your project.



Page 4 Add to Recommendations

For DOL Wage & Labor Rates contact Julio Melendez, Supervising Investigator, Bureau of Public Work, Central Office, Building 12, RM 136, State Office Campus, Albany, N.Y. 12240 (518) 457-5589.

Item 6 Steelcase

Please note the following corrections and changes to Item 6, Steelcase.

Page 2

Remove the "Disc.: 1% of Net". This was a typo.

Page 14

Details - Standard Delivery discount was omitted, should be 55%

Page 15

Omitted - Design Fee - up to \$55.00 per hour for Layout and Specification. Not applicable to travel time.

Omitted - The word "seating" was omitted from the sentence beginning "Price additional". It should read "Price additional for point of use delivery of seating with dealer installation of system is 4% of list"

Page 16

Business Environments by RAS: change contact to Stephen Ras and add the Fax No: 518/458-7432.

Hudson Bay Environments: add the Fax No.: 718/933-3033

William H Prentice Inc.: add the Fax No.: 716/884-0894

Corning Office Interiors: add the Fax No: 607/936-6692

Waldner's Business Environments: add the Fax No.: 516/694-3503, the address for Catholic Med Center of Brooklyn & Queens, 9915 Woodhaven Blvd., Woodhaven, N.Y. and the Towns of Huntington and Southold

Dancker, Sellev & Douglas: add the Fax No: 212/349-0695 and the following address for the Insurance Fraud; 131 Varick Street, NYC, 159 North Franklin, Hempstead, LI., 199 Church Street NYC, 2950 Expressway Drive S., Islandia and 111 8th Avenue, NYC

Lockrow's Inc.: add the Fax No: 518/561-5036

Page 17

Markel Donohue: add the Fax No: 716/325-3065

Stevens Office Interiors add the Fax No: 315/428-1688

E & I Cooperative add the Fax No: 516/273-2305

All other Terms and Conditions remain the same.

Attach this memorandum to your copy of the contract.